

Türkiye Garanti Bankası Anonim Şirketi And Its Affiliates

Consolidated Financial Statements
For the three month period ended
31 March 2017
With Independent Auditors' Report on
Review of Consolidated Interim
Financial Information

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

4 May 2017

This report contains 2 pages of independent auditors' report on review of consolidated interim financial informtion and 80 pages of consolidated interim financial statements and their explanatory notes.

Türkiye Garanti Bankası Anonim Şirketi And Its Affiliates

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Independent Auditors' Report on Review of Consolidated Interim Financial Statements

To the Board of Directors of Türkiye Garanti Bankası Anonim Şirketi,

Introduction

We have reviewed the accompanying consolidated statement of financial position of Türkiye Garanti Bankası Anonim Şirketi ("the Bank") and its subsidiaries (together "the Group") as at 31 March 2017, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the three month period then ended, and notes comprising significant accounting policies and other explanatory information ("the consolidated interim financial statements"). Management is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with IAS 34 'Interim Financial Reporting'. Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Basis for Qualified Conclusion

The accompanying consolidated interim financial information as at 31 March 2017 include a general provision of total TL 500,000 thousands, of which TL 200,000 thousands had been recognized as expense in the current period, and TL 300,000 thousands had been recognized as expense in prior periods, which is provided by the Bank management for the possible effects of the negative circumstances which may arise in the economy or market conditions.

Qualified Conclusion

Based on our review, except for the effects of the matter described in the Basis for Qualified Conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not present fairly, in all material respects, the consolidated financial position of Türkiye Garanti Bankası AŞ and its subsidiaries as at 31 March 2017, and its consolidated financial performance and its consolidated cash flows for the three month period then ended, in accordance with IAS 34 "Interim Financial Reporting".

Other Matter

The consolidated financial statements of the Bank as at and for the year ended 31 December 2016 and as at and for the three month period ended 31 March 2016 were audited and reviewed by another auditor who expressed a qualified opinion and a qualified conclusion due to the general reserve provisions provided by the Bank on 20 February 2017 and 27 April 2016 respectively.

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. A member firm of KPMG International Cooperative

Murat Alsan Partner

Multdury

4 May 2017 İstanbul, Turkey

Consolidated Statement of Financial Position At 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

	Notes	31 March 2017	31 December 2016
Assets			
Cash and balances with central banks	4	13,763,193	11,601,263
Financial assets at fair value through profit or loss	5	729,928	1,086,299
Loans and advances to banks	6	13,758,392	15,281,197
Loans and advances to customers	7,22	216,385,255	205,988,793
Other assets	9	25,904,151	21,127,788
Investment securities	10,21,22	47,505,638	47,092,951
Investments in equity participations	11	40,109	39,954
Tangible and intangible assets	12	5,228,596	5,210,737
Goodwill, net	13	32,948	32,948
Deferred tax asset	19	945,888	856,597
Total Assets		324,294,098	308,318,527
Liabilities			
Deposits from banks	14	5,075,902	4,487,946
Deposits from customers	15	180,039,819	174,155,645
Obligations under repurchase agreements and money market fundings	16	15,723,806	11,230,193
Loans and advances from banks and other institutions	17	48,247,332	47,327,944
Bonds payable	18	20,445,321	17,846,340
Current tax liability	19	565,732	120,542
Deferred tax liability	19	21,045	23,315
Other liabilities, accrued expenses and provisions	20	16,901,409	16,688,646
Total Liabilities		287,020,366	271,880,571
Equity attributable to owners of the bank			
Share capital	21	5,146,371	5,146,371
Share premium	21	11,880	11,880
Unrealised gains/(losses) on available-for-sale assets	10,21	(103,526)	(543,775)
Hedging reserve	21	(474,689)	(426,418)
Actuarial gain/(loss)	21	(104,510)	(104,510)
Revaluation surplus on tangible assets	21	1,511,783	1,511,483
Translation reserve	21	1,292,500	1,149,369
Legal reserves	21	1,381,986	1,275,230
Retained earnings	21	28,331,008	28,150,518
		36,992,803	36,170,148
Non-controlling interests	21	280,929	267,808
Total Equity		37,273,732	36,437,956
Total Liabilities and Equity		324,294,098	308,318,527
Commitments and Contingencies	23		

The notes on pages 5 to 80 are an integral part of these consolidated financial statements.

Consolidated Statement of Profit or Loss and Other Comprehensive Income For The Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

		1 January 2017-	Restated 1 January 2016-
Statement of Income.	Notes	31 March 2017	31 March 2016
Statement of Income: Interest income:-			
Interest on loans		5,048,026	4,129,797
Interest on securities		918,544	966,196
Interest on deposits at banks Interest on lease business		121,488 111,131	95,865 106,558
Others		29,726	20,082
		6,228,915	5,318,498
Interest expense:-		4.555.060	(1.600.064)
Interest on saving, commercial and public deposits Interest on borrowings, obligations under repurchase agreements, money market and swap fundings		(1,755,966) (937,685)	(1,690,964) (883,887)
Interest on bonds payable		(318,515)	(256,150)
Interest on bank deposits		(42,372)	(41,359)
Interest on subordinated liabilities		-	(1,438)
Others		(3,065,186)	(10,216)
		(3,003,180)	(2,884,014)
Net interest income before provisions for loans and other credit risks		3,163,729	2,434,484
Provisions for loans and other credit risks, net	5,6,7,8,10, 20	(297,304)	(483,188)
Net interest income after provisions for loans and other credit risks		2,866,425	1,951,296
The meetics income unter provisions for found unter executions.		2,000,120	1,501,250
Fee and commission income		1,180,994	1,013,753
Fee and commission expense Net fee and commission income	27	(277,212)	(239,423)
Net ree and commission income	27	903,782	774,330
Premium income from insurance business		161,210	119,865
Foreign exchange gains, net		118,253	97,871
Gain on sale of assets		42,842	45,608
Other operating income	29	64,571	39,773 303,117
Other operating income		386,876	303,117
Total operating Income		4,157,083	3,028,743
		(50(1(0)	(402.522)
Salaries and wages Employee benefits	20	(526,462) (297,513)	(482,533) (237,853)
Credit card rewards and promotion expenses	20	(225,789)	(183,181)
Impairment losses, net	9,11,12,13,20	(205,756)	(12,018)
Taxes and duties other than on income		(116,346)	(128,208)
Trading losses, net	28	(112,481)	(37,154)
Rent expenses Depreciation and amortization	9, 12	(103,381) (101,367)	(91,768) (83,302)
Communication expenses	<i>)</i> , 12	(53,570)	(52,710)
Other operating expenses	30	(432,503)	(363,742)
Total operating expenses		(2,175,168)	(1,672,469)
Income before tax		1,981,915	1,356,274
Taxation charge	19	(432,947)	(280,548)
Net income for the period		1,548,968	1,075,726
Other Comprehensive Income: (items that may be reclassified subsequently to statement of income)			
T		102.244	20.454
Foreign currency translation differences for foreign operations Fair value reserves (available-for-sale financial assets):	21	193,241	30,156
Net change in fair values	21	402,821	241,595
Net amount transferred to income	21	(11,045)	(450)
Cash flow hedges:			
Effective portion of changes in fair value Net amount transferred to income	21 21	9,385 (9,068)	(45,225) (31,401)
Net investment hedge for foreign operations	21	(48,526)	(9,996)
Revaluation surplus on tangible assets		-	(5,132)
(items that cannot be reclassified subsequently to statement of income)			
Actuarial gain/(loss) related to employee benefits	20		
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions	20 20	-	-
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time	20 20		179 547
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax		536,808	179,547
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time		536,808	179,547
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to:		2,085,776	1,255,273
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank		2,085,776 1,535,850	1,255,273 1,064,938
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to:		2,085,776	1,255,273
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests		2,085,776 1,535,850 13,118	1,255,273 1,064,938 10,788
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests Total comprehensive income attributable to:		2,085,776 1,535,850 13,118 1,548,968	1,255,273 1,064,938 10,788 1,075,726
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests		2,085,776 1,535,850 13,118	1,255,273 1,064,938 10,788
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests Total comprehensive income attributable to: Equity holders of the Bank		2,085,776 1,535,850 13,118 1,548,968	1,255,273 1,064,938 10,788 1,075,726
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interests		2,085,776 1,535,850 13,118 1,548,968 2,072,655 13,121	1,255,273 1,064,938 10,788 1,075,726 1,244,492 10,781
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests Total comprehensive income attributable to: Equity holders of the Bank		2,085,776 1,535,850 13,118 1,548,968 2,072,655 13,121	1,255,273 1,064,938 10,788 1,075,726 1,244,492 10,781
Actuarial gain/(loss) related to employee benefits Effect of changes in actuarial assumptions Change in measurement of plan liabilities arising from passage of time Other comprehensive income for the period, net of tax Total Comprehensive Income for the Period Net income attributable to: Equity holders of the Bank Non-controlling interests Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interests Weighted average number of shares with a face	20	2,085,776 1,535,850 13,118 1,548,968 2,072,655 13,121 2,085,776	1,255,273 1,064,938 10,788 1,075,726 1,244,492 10,781 1,255,273

Consolidated Statement of Changes in Equity For The Three Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

	Share Capital	Share Premium	Unrealised Gains/(Losses) on Available-for-Sale Assets	Hedging Reserve	Translation Reserve	Legal Reserves	Actuarial Gain/(Loss)	Revaluation Surplus on Tangible Assets	Retained Earnings	Non-Controlling Interests	Total Equity
Restated balances at 31 December 2015	5,146,371	11,880	(283,792)	(241,097)	696,557	1,229,498	(76,718)	1,590,481	23,705,893	226,617	32,005,690
Foreign exchange difference on foreign currency legal reserves	-	-	-	-	-	599	-		-	-	599
Transfer to legal reserves	-	-	=	-	-	36,711	-	-	(36,711)	-	-
Dividends paid	-	-	-	-	-	-	-	-	(567,000)	-	(567,000)
Net unrealised market value gains/(losses) from available-for-sale portfolio Net gains on available-for-sale assets transferred to income	-	-	241,602	-	-	Ē	-	-	-	(7)	241,595
statement at disposal	-	-	(450)	-	-	-	-	-	-	-	(450)
Foreign currency translation differences for foreign operations	-	-	(12,576)	-	41,902	-	-	231	-	-	29,557
Net fair value losses from cash flow hedges	-	-	-	(76,626)	-	-	-	-	-	-	(76,626)
Net investment hedge for foreign operations	-	-	-	(9,996)	-	-	-	-	-	-	(9,996)
Changes resulted from disposal of assets	-	-	-	-	(5,132)	-	-	(5,132)	5,132	-	(5,132)
Net income for three-month period				-					1,064,938	10,788	1,075,726
Balances at 31 March 2016	5,146,371	11,880	(55,216)	(327,719)	733,327	1,266,808	(76,718)	1,585,580	24,172,252	237,398	32,693,963
Balances at 31 December 2016	5,146,371	11,880	(543,775)	(426,418)	1,149,369	1,275,230	(104,510)	1,511,483	28,150,518	267,808	36,437,956
Foreign exchange difference on foreign currency legal reserves	-	-	-	-	-	1,396	-		-	-	1,396
Transfer to legal reserves	-	-	-	-	-	105,360	-	-	(105,360)	-	-
Dividends paid	-	-	-	-	-	-	-	-	(1,250,000)	-	(1,250,000)
Net unrealised market value gains/(losses) from available-for-sale portfolio Net gains on available-for-sale assets transferred to income	-	-	402,818	-	-	-	-		-	3	402,821
statement at disposal			(11,045)	_				-			(11,045)
Foreign currency translation differences for foreign operations	-	-	48,476	(62)	143,131	-	-	300	-	-	191,845
Revaluation surplus on tangible and intangible assets	-	-	40,470	(02)	143,131	-	-	300	-	-	191,043
Net fair value losses from cash flow hedges	-	-	-	317	-	-	-	-	-	-	317
Net investment hedge for foreign operations	-	-	-	(48,526)	-	-	-	-	-	-	(48,526)
Net income for three-month period			_	(+0,520)					1,535,850	13,118	1,548,968
Balances at 31 March 2017	5,146,371	11,880	(103,526)	(474,689)	1,292,500	1,381,986	(104,510)	1,511,783	28,331,008	280,929	37,273,732

Consolidated Statement of Cash Flows For The Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

<u>Not</u>	1 January 2017- des 31 March 2017	1 January 2016- 31 March 2016
Cash flows from operating activities:-		
Interests and commissions received	6,742,516	5,406,660
Interests and commissions paid	(3,264,685)	(2,796,630)
Other operating activities, net	922,180	769,328
Cash payments to employees and suppliers	(1,575,010)	(1,356,573)
cash payments to employees and suppliers	2,825,001	2,022,785
(Increase)/decrease in operating assets:-		
Loans and advances to banks	292,795	1,506,312
Balances with central banks	(5,846,212)	2,219,757
Financial assets at fair value through profit or loss	344,651	(866,668)
Loans and advances to customers other than consumer loans	(9,792,759)	(4,890,118)
Consumer loans	(1,189,778)	(1,130,110)
Other assets	379,435	(88,800)
Increase/(decrease) in operating liabilities:-		
Deposits from banks	586,205	(247,880)
Deposits from customers	5,905,602	8,674,243
Obligations under repurchase agreements and money market fundings	4,489,835	1,168,925
Other liabilities	810,210	(55,378)
Other nationales		(33,376)
Net cash (outflows)/inflows from operating activities before taxes and duties paid	(1,195,015)	8,313,068
Income taxes and other duties paid	(276,374)	(477,108)
Net cash (outflows)/inflows from operating activities	(1,471,389)	7,835,960
Cash flows from investing activities:-		
Net decrease in investment securities	225,128	1,182,907
Interest received for investment securities	257,142	529,684
Dividends received	108	101
Proceeds from sale of tangible and intangible assets	104,997	83,901
Purchase of tangible and intangible assets	(206,937)	(161,045)
Net cash inflows from investing activities	380,438	1,635,548
· ·		
Cash flows from financing activities:-		
Increase/(decrease) in loans and advances from banks and other institutions, net	638,449	(2,658,924)
Increase in bonds payable, net	2,518,676	855,890
Decrease in subordinated liabilities, net	-	(158,355)
Dividends paid	(1,250,000)	-
Net cash inflows/(outflows) from financing activities	1,907,125	(1,961,389)
Effect of exchange rate changes	39,435	(304,132)
Net increase in cash and cash equivalents	855,609	7,205,987
Cash and cash equivalents at the beginning of the period	15,698,078	11,756,386
Cash and cash equivalents at the end of the period 2	16,553,687	18,962,373

The notes on pages 5 to 80 are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Overview of the Bank

Türkiye Garanti Bankası AŞ (the Bank) is a bank domiciled in Turkey. The consolidated financial statements of the Bank as of and for the three-month period ended 31 March 2017 comprise the Bank, its affiliates (the Affiliates) and their interest in associates.

(a) Brief History

The foundation of the Bank was approved by the decree of the Council of Ministers numbered 3/4010 dated 11 April 1946 and its "Articles of Association" was published in the official gazette dated 25 April 1946. The Bank provides retail, commercial, corporate and small and medium size enterprises (SME) banking, leasing, insurance, asset management and factoring services through a network of 899 domestic branches, nine foreign branches, three representative offices abroad and 57 offices. In addition to its branches, the Bank has 100% ownership in two banks each of which is located in Amsterdam and Bucharest. The Bank and its affiliates in total have 23,461 employees. The Bank's head office is located at Levent Nispetiye Mahallesi Aytar Caddesi 2 Beşiktaş 34340 Istanbul, Turkey.

(b) Ownership

As of 31 March 2017, group of companies under Banco Bilbao Vizcaya Argentaria SA ("BBVA") that currently owns 49.85% shares of the Bank, is named the BBVA Group (the Group) and it is the main shareholder.

On 22 March 2011, BBVA had acquired; 78.120.000.000 shares of the Bank owned by GE Capital Corporation at a total nominal value of TL 781,200 thousands representing 18.60% ownership, and 26.418.840.000 shares of the Bank owned by Doğuş Holding AŞ at a total nominal value of TL 264,188 thousands representing 6.19% ownership. BBVA, purchasing 24.89% shares of the Bank, had joint control on the Bank's management together with group of companies under Doğuş Holding AŞ (the Doğuş Group).

Subsequently, on 7 April 2011, BBVA had acquired 503.160.000 shares at a nominal value of TL 5,032 thousands and increased its ownership in the Bank's share capital to 25.01%. Accordingly, BBVA and the Doğuş Group had mutual control on the Bank's management.

In accordance with the terms of the agreement between BBVA and the Doğuş Group which was previously disclosed on 19 November 2014, the sale of shares representing 14.89% of the share capital of the Bank with a face value of TL 625,380 thousands and 62.538.000.000 shares by the Doğuş Group to BBVA, has been completed on 27 July 2015. Following the acquisition, BBVA's stake in the Bank has reached to 39.90% and BBVA became the main shareholder. The Bank has moved to "Foreign Deposit Banks" category from "Private Deposit Bank" category by the Banking Regulation and Supervision Agency (the "BRSA").

On 21 February 2017, BBVA had agreed with the Doğuş Group to acquire 41.790.000.000 shares at a nominal value of TL 417,900 thousands representing 9.95% ownership and on 22 March 2017 in accordance with the terms of the agreement share transfer had been finalized. After the share transfer BBVA's interest in the share capital of the Bank is at 49.85%.

Accordingly, as of balance sheet date, the Doğuş Group's interest in the share capital of the Bank is at 0.05%.

Significant accounting policies

(a) Statement of compliance

The Bank and its Turkish affiliates maintain their books of accounts and prepare their statutory financial statements in Turkish Lira (TL) in accordance with the Accounting Practice Regulations as promulgated by the BRSA; Turkish Accounting Standards promulgated by the Public Oversight Accounting and Auditing Standards Authority; the Turkish Commercial Code; and the Turkish Tax Legislation (collectively, Turkish GAAP); the Bank's foreign affiliates maintain their books of accounts and prepare their statutory financial statements in accordance with the generally accepted accounting principles and the related legislation applicable in the countries they operate.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

The accompanying consolidated financial statements are based on the statutory records with adjustments and reclassifications for the purpose of fair presentation in accordance with International Financial Reporting Standards ("IFRS"). The accompanying consolidated financial statements are authorized for issue by the directors on 26 April 2017.

(b) Basis of preparation

The accompanying consolidated financial statements are presented in thousands of TL, which is the Bank's functional currency.

The financial statements are prepared on the historical cost basis as adjusted for the effects of inflation that lasted until 31 December 2005, except that the following assets and liabilities are stated at their fair value if reliable measures are available: derivative financial instruments, instruments at fair value through profit or loss, available-for-sale financial assets and tangible assets held for sale.

The accounting policies set out below have been applied consistently by the Bank and its affiliates to all periods presented in these consolidated financial statements.

(c) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are in Notes 7, 9, 10, 12, 13, 17, 18, 19, 20, 22, 23, 24 and 31.

(d) Basis of consolidation

The accompanying consolidated financial statements include the accounts of the parent company, the Bank, its affiliates and associates on the basis set out in sections below. The financial statements of the entities included in the consolidation have been prepared as of the date of the consolidated financial statements.

Affiliates

Affiliates are the entities controlled by the Bank. The control exists if and only if;

- when the Bank has the power over an affiliate which that power, directly or indirectly, give rights to govern the financial and operating policies of the entity so as to obtain benefits from its activities.
- exposure, or rights, to variable returns from its involvement with the affiliate.
- the ability to use its power over the affiliate to affect the amount of its returns.

The Bank reasses its control power over its affiliates if there is an indication that there are changes to any of the three elements of control. The financial statements of affiliates are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Associates

Associates are those entities in which the Bank and its affiliates have significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Bank and its affiliates' share of the total recognized gains and losses of associates on an equity accounting basis, from the date that significant influence commences until the date that significant influence ceases. When the Bank and its affiliates share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Bank and its affiliates has incurred obligations in respect of the associate.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Special purpose entities

Special purpose entities are entities that are created to accomplish a narrow and well defined objective such as the securitisation of particular assets, or the execution of a specific borrowing or lending transaction. Special purpose entities are consolidated when the substance of the relationship between the Bank and the special purpose entity indicates that the special purpose entity is controlled by the Bank.

Transactions eliminated on consolidation

Intercompany balances and transactions, and any unrealized gains and losses arising from intercompany transactions, are eliminated in the accompanying consolidated financial statements.

Unrealized gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Bank and its affiliates' interest in the entity. Unrealized gains arising from transactions with associates are eliminated against the investment in the associate. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

(e) Foreign currency

Foreign currency transactions

Transactions in the financial statements of the Bank are recorded in TL, which is the Bank's functional currency and the presentation currency for the accompanying consolidated financial statements. Transactions in foreign currencies are translated into the functional currency of the Bank at exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into TL at the exchange rates ruling at date of the statement of financial position with the resulting exchange differences recognized in income as foreign exchange gain or loss. Gains and losses arising from foreign currency transactions are reflected in income as realized during the period.

Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to TL at foreign exchange rates ruling at the date of the statement of financial position. The revenues and expenses of foreign operations are translated to TL using average exchange rates. Foreign exchange differences arising on translation are recognized directly in a separate component of equity. When a foreign operation is disposed of in part or in full, the relevant amount in the foreign currency translation reserve is transferred to income.

(f) Tangible and intangible assets and related depreciation

Owned assets

The costs of the tangible and intangible assets acquired before 31 December 2005 are restated for the effects of inflation in TL units current at 31 December 2005 pursuant to IAS 29. Such assets acquired after this date are recorded at their historical costs. Accordingly, they are carried at costs, less accumulated depreciation and impairment losses (refer to accounting policy (s)). As of 1 November 2015, changing the existing accounting policy, it has been decided to apply revaluation model for properties recorded under tangible and intangible assets instead of cost model in accordance with IAS 16. Accordingly, for all real estates registered in the ledger, a valuation study was performed by independent expertise firms.

Leased assets

Leases in terms of which the Bank and its affiliates assume substantially all the risks and rewards of ownership are classified as financial leases. Tangible assets acquired by way of financial lease are stated at amounts equal to the lower of their fair values and the present value of the minimum lease payments at inception of the lease, less accumulated

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

depreciation (see below) and impairment losses (refer to accounting policy (s)). Lease liabilities are reduced through repayments of principal, while the finance charge component of the lease payment is charged directly to income.

Internally generated softwares

As per IAS 38, internally-generated softwares should be recognised as assets if they meet the below listed criterias:

- The technical feasibility of completing the asset so that it will be available for use,
- Availability of the intention to complete and use the asset,
- The ability to use the asset,
- Clarity in probable future economic benefits to be generated from the asset,
- The availability of adequate technical, financial and other resources to complete the development phase and to start using the asset,
- The availability to measure reliably the expenditure attributable to the asset during the development phase.

The directly attributable development costs of asset are included in the the cost of such assets, however the research costs are recognised as expense as incurred.

Subsequent expenditure

Expenditures incurred to replace a component of a tangible and intangible asset that is accounted for separately, and major inspection and overhaul costs, are capitalized. Other subsequent expenditures are capitalized only when it increases the future economic benefits embodied in the item of such assets. All other expenditures are reflected as expense in the statement of income as incurred.

Expenditures for major renewals and improvement of tangible and intangible assets are capitalized and depreciated over the remaining useful lives of the related assets.

Depreciation

The estimated useful lives and depreciation rates of tangible and intangible assets are as follows. Depreciation method in use was not changed in the current period.

Tangible and intangible assets	Estimated useful lives (years)	Depreciation Rates (%)
Buildings	50	2
Vaults	50	2
Motor vehicles	5-7	15-20
Other tangible and intangible assets	4-20	5-25

The estimated useful lives, residual values and depreciation methods are reviewed at least once a year, with the effect of any changes in estimate accounted for on a prospective basis.

Investment property

Land and buildings that are held to earn rentals or for capital appreciation or both rather than for use in production, supply of goods or services, administrative purposes or sale in the ordinary course of business are classified as investment property. As of 1 November 2015, changing the existing accounting policy, it has been decided to apply fair value model for investment properties instead of cost model in accordance with the IAS 40. Accordingly, for all the investment properties registered in the ledger, a valuation study was performed by independent expertise firms. Fair value changes in investment properties were accounted retrospectively in the income statement for the period they occurred.

Investment properties under fair value model are not depreciated.

Notes to Consolidated Financial Statements
As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

(g) Goodwill

Goodwill arose from business combinations and represents the excess of the total acquisition costs over the share of the Bank and its affiliates in the fair value of the net assets of the acquired companies at the dates of acquisitions. When the excess is negative, it is recognized immediately in income. Goodwill is assessed for indication of impairment at least annually using external and internal sources such as market value, information on any adverse effect on the acquired companies, market interest rates or other market rates of return on investments and carrying value of net assets. If any such indication exists, the recoverable amount of the goodwill is estimated. If the recoverable amount is less than the carrying amount, the carrying amount is reduced to its recoverable amount, and impairment loss is recognized as an expense in income. The losses arising from the impairment of goodwill are not reversed in a subsequent period.

(h) Financial instruments

Classification

Financial instruments at fair value through profit or loss are those instruments that are principally held for the purpose of short-term profit taking. These include investments, certain loans and derivative contracts that are not designated as effective hedging instruments, and liabilities from short-term sales of financial instruments. All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as trading assets. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as trading liabilities.

The Bank classifies certain loans at their origination dates, as financial assets at fair value through profit or loss in compliance with IAS 39. Financial assets at fair value through profit or loss are initially recorded at cost and measured at fair value in subsequent periods.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Bank and its affiliates provide money, goods and services directly to a debtor with no intention of trading the receivable. Loans and receivables comprise loans and advances to banks and customers.

Available-for-sale assets are financial assets that are not held for trading purposes, provided by the Bank and its affiliates, or held to maturity. Available-for-sale instruments include certain debt and equity investments.

Held-to-maturity assets are financial assets with fixed or determinable payments and fixed maturity that the Bank and its affiliates have the positive intent and ability to hold to maturity. These include certain loans and advances to banks and customers and certain debt investments.

Recognition

Financial assets at fair value through profit or loss and available-for-sale assets are initially recognized on the settlement date at which the Bank and its affiliates become a party to the contractual provisions of the instrument. From this date, any gains and losses arising from changes in fair value of the assets are recognized in income for the financial assets at fair value through profit or loss and in the other comprehensive income for available for-sale assets.

Held-to-maturity instruments, loans and receivables, deposits and subordinated liabilities are recognized in the statement of financial position on the date they are originated.

Measurement

Financial instruments are initially measured at fair value, including transaction costs.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Subsequent to initial recognition all trading instruments and available-for-sale assets are measured at fair value.

All non-trading financial liabilities, loans and receivables and held-to-maturity assets are measured at amortized cost less impairment losses. Amortized cost is calculated on the effective interest rate method. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective interest rate of the instrument.

Fair value measurement principles

The fair values of financial instruments are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is therefore measured with the quoted market prices at the date of the statement of financial position without any deduction for transaction costs. If a quoted market price is not available, fair value of an instrument is estimated using the available market information and the appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates made are not necessarily indicative of the amounts that could be realized in the current market.

The fair values of derivatives that are not exchange-traded are estimated at the amounts that the Bank and its affiliates would receive or pay to terminate the contracts at the date of the statement of financial position taking into account current market conditions and the current creditworthiness of the counterparties.

Gains and losses on subsequent measurement

Gains and losses arising from changes in the fair values of trading financial instruments are recognized in income. Whereas, gains and losses arising from changes in the fair value of cash flow hedges and available-for-sale assets are deferred as a separate component of equity until the hedged transaction impacts earnings or the available-for-sale assets are sold or impaired.

Specific instruments

Cash and balances with central banks: Cash and balances with central banks comprise cash balances on hand, cash deposited with the central banks and other cash items. Money market placements are classified in loans and advances to banks.

Investments: Investments held for the purpose of short-term profit taking are classified as trading instruments. Debt investments that the Bank and its affiliates have the intent and ability to hold to maturity are classified as held-to-maturity assets.

Loans and advances to banks and customers: Loans and advances provided by the Bank and its affiliates are classified as loans and receivables, and reported net of allowances to reflect the estimated recoverable amounts.

Financial lease receivables: Leases where the entire risks and rewards incident to ownership of an asset are substantially transferred to the lessee, are classified as financial leases. A receivable at an amount equal to the present value of the lease payments, including any guaranteed residual value, is recognized. The difference between the gross receivable and the present value of the receivable is unearned finance income and is recognized over the term of the lease using the effective interest rate method. Financial lease receivables are included in loans and advances to customers.

Factoring receivables: Factoring receivables are stated at fair value at initial recognition. Subsequent to the initial recognition, factoring transactions are accounted for at amortized costs.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when the rights to receive cash flows from the asset have expired; the Bank (and/or its affiliates) retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or the Bank (and/or its affiliates) has transferred its rights to receive cash flows from the asset and either has transferred substantially all the risks and rewards of the asset, or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset. A financial liability is derecognized when it is extinguished.

Available-for-sale assets and assets held for trading that are sold are derecognized and corresponding receivables from the buyer for the payment are recognized as of the date the Bank and its affiliates commit to sell the assets. The specific identification method is used to determine the gain or loss on derecognition.

Held-to-maturity instruments and loans and receivables are derecognized on the dates they are transferred by the Bank and its affiliates.

(i) Derivatives held for risk management purposes

Derivatives held for risk management purposes are measured at fair value in the statement of financial position. The treatment for the changes in their fair value depends on their classification into the following categories:

Cash flow hedge

When a derivative is designated as a hedge of the variability in cash flows attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction that could affect the income, the effective portion of changes in the fair value of the derivative are recognized directly in other comprehensive income and presented in hedging reserve in equity. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in income.

If the derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for cash flow hedge accounting, or the designation is revoked, then hedge accounting is discontinued and the amount recognized in other comprehensive income and presented in the hedging reserve in equity remains there until the forecast transaction affects the income. If the forecast transaction is no longer expected to occur, then hedge accounting is discontinued and the balance in other comprehensive income is recognized immediately in income.

Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized in income immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The change in the fair value of the hedging instrument and the change in the hedged item attributable to the hedged risk are recognized in income relating to the hedged item.

Hedge accounting is discontinued when the Group revokes the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. The fair value adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to income from that date.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Net investment hedge

When a derivative or non-derivative financial liability is designated as a hedge of a net investment in a foreign operation, the effective portion of changes in the fair value of the hedging instrument is recognized directly in the shareholders' equity, in the foreign currency translation reserve. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in income. The amount recognized in the shareholders' equity is removed and included in the income on disposal of the foreign operation.

The foreign currency risk arising from net investments in foreign operations are hedged with long-term foreign currency borrowings and currency translation differences arising from conversion of foreign investments and foreign currency borrowings into TL are accounted for translation reserve and hedging reserve, respectively, in equity.

Embedded derivatives

Derivatives may be embedded in another contractual arrangement (a "host contract"). The Bank and its affiliates account for embedded derivatives separately from the host contract when the host contract is not itself carried at fair value through profit or loss, and the characteristics of the embedded derivatives are not clearly and closely related to the host contract. Separated embedded derivatives are accounted for depending on their classification, and are presented in the statement of financial position together with the host contract.

(j) Securities borrowing and lending business

Investments lent under securities lending arrangements continue to be recognized in the statement of financial position and are measured in accordance with the accounting policy for the related assets as appropriate. Cash collateral received in respect of securities lent is recognized as liabilities to either banks or customers. Investments borrowed under securities borrowing agreements are not recognized in the statement of financial position as the related risks and rewards of such securities are not retained. Borrowed securities are recorded under commitments and contingencies. Cash collateral placements in respect of securities borrowed are recognized under loans and advances to either banks or customers depending on the type of counterparty.

(k) Repurchase and resale agreements over investments

The Bank and its affiliates enter into purchases of investments under agreements to resell (reverse repo) substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognized. The amounts paid are recognized in loans to either banks or customers. The receivables are shown as collateralized by the underlying security. Investments sold under repurchase agreements (repo) are recognized in the statement of financial position and are measured in accordance with the accounting policy for the related assets as appropriate. The proceeds from the sale of the investments are reported as "obligations under repurchase agreements and money market fundings", a liability account.

Income and expenses arising from the repurchase and resale agreements over investments are recognized on an accrual basis over the period of the transactions and are included in interest income or expense.

(l) Items held in trust

Assets, other than cash deposits, held by the Bank and its affiliates in fiduciary or agency capacities for its customers and government entities are not included in the accompanying consolidated statement of financial position, since such items are not under the ownership of the Bank.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

(m) Financial guarantees

Financial guarantees are contracts that require the Bank and its affiliates to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially recognized at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount or the present value of any expected payment (when a payment under the guarantee has become probable).

(n) Employee benefits

(i) Defined benefit plan

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee and his/her dependants will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The Bank has a defined benefit plan ("the Plan") for its employees namely Türkiye Garanti Bankası Anonim Şirketi Emekli ve Yardım Sandığı Vakfı ("the Fund"). The Fund is a separate legal entity and a foundation recognized by an official decree, providing pension and post-retirement medical benefits to all Bank employees entitled to receive such benefits. This benefit plan is funded through contributions of both by the employees and the employer as required by Social Security Law numbered 506 and these contributions are as follows:

	31 Mar	ch 2017
	Employer	Employee
	<u>%</u>	<u>%</u>
Pension contributions	15.5	10.0
Medical benefit contributions	6.0	5.0

This benefit plan is composed of a) the contractual benefits of the employees, which are subject to transfer to Social Security Foundation ("SSF") ("pension and medical benefits transferable to SSF") (see Note 20) and b) other excess social rights and payments provided in the existing trust indenture but not transferable to SSF and medical benefits provided by the Bank for its constructive obligation ("excess benefits").

a) Pension and medical benefits transferable to SSF

As discussed in Note 20, the Bank expects to transfer a portion of the obligation of the Fund to SSF. This transfer will be a settlement of that portion of the Fund's obligation. Final legislation establishing the terms for this transfer was enacted on 8 May 2008. Although the settlement will not be recognized until the transfer is made, the Bank believes that it is more appropriate to measure the obligation as the value of the payment that would need to be made to SSF to settle the obligation at the date of the statement of financial position in accordance with the Temporary Article 20 of the Law No.5754: "Law regarding the changes in Social Insurance and General Health Insurance Law and other laws and regulations" ("New Law"). The pension disclosures set out in Note 20, therefore reflect the actuarial assumptions and mortality tables specified in the New Law, including a discount rate of 9.80%.

The pension benefits transferable to SSF are calculated annually by an independent actuary, who is registered with the Undersecretariat of the Treasury.

b) Excess benefits not transferable to SSF

The excess benefits, which are not subject to the transfer, are accounted for in accordance with IAS 19, "*Employee Benefits*". The obligation in respect of the retained portion of the defined benefit pension plan is calculated by estimating the amount of future benefit that

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value by using the projected unit credit method, and any unrecognized past service costs and the fair value of any plan assets are deducted.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions were directly charged to income in periods before the year 2013. As per the revised IAS 19, the actuarial gains/losses are recognized under shareholders' equity starting from 1 January 2013.

(ii) Reserve for employee severance indemnity

Reserve for employee severance indemnity represents the present value of the estimated future probable obligation of the Bank and its affiliates calculated in accordance with the Turkish Labor Law. In accordance with Turkish Labor Law, the Bank and its affiliates are required to make lump-sum payments to each employee whose employment is terminated due to retirement or before the retirement date for reasons other than resignation or misconduct and has completed at least one year of service.

Provision is made for the present value of the liability calculated using the projected unit credit method. All actuarial gains and losses were recognized immediately in income in prior periods. As per the revised IAS 19, the actuarial gains/losses are recognized under shareholders' equity starting from 1 January 2013.

(iii) Short-term employee benefits

The Bank provided for undiscounted short-term employee benefits earned during the financial periods as per services rendered in compliance with IAS 19.

(o) Operating leases

Leases other than finance leases are classified as operating leases.

As lessor

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

As lessee

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognized as a liability. The aggregate benefit of incentives is recognized as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

(p) Taxes on income

Taxes on income for the period comprise current taxes and deferred taxes. Current taxes on income comprises tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the reporting date, and; any adjustment in taxes payable for previous years.

Deferred income tax is provided, using the statement of financial position method, on all taxable temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

is not recognized for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable income or loss, and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future. Deferred tax liabilities and assets are recognized when it is probable that the future economic benefits resulting from the reversal of temporary differences will flow to or from the Bank and its affiliates. Deferred tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax asset can be utilized. Currently, enacted tax rates are used to determine deferred taxes on income.

An individual consolidated affiliate offsets deferred tax asset and deferred tax liability if the deferred tax asset and deferred tax liability relate to income taxes levied by the same taxation authority or where the legal right of offset exists.

Deferred taxes related to fair value remeasurement of available-for-sale assets and cash flow hedges, are charged or credited directly to equity and subsequently recognized in income together with the deferred gains or losses that are realized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that is no longer probable that sufficient taxable income will be available to allow all or part of the asset to be recovered.

(q) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, there is a legally enforceable right to set off the amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses from a group of similar transactions.

(r) Earnings per share

Earnings per share disclosed in the accompanying consolidated statement of profit or loss and other comprehensive income are determined by dividing net income by the weighted average number of shares outstanding during the period attributable to the shareholders of the Bank. In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("Bonus Shares") to existing shareholders from retained earnings. Additionally, considering the fact that the increase in the number of shares issued by way of bonus shares in fact does not require any cash injection by the shareholders; the number of issued shares outstanding before such bonus share issuances is adjusted for the proportionate change in the number of issued shares outstanding as if the event had occurred at the beginning of the earliest period reported.

(s) Impairment

Financial and non-financial assets are reviewed at each date of the statement of financial position to determine whether there is objective evidence of impairment. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any.

Loans and receivables and held-to-maturity instruments

The recoverable amounts of loans and receivables and held-to-maturity instruments, are calculated as the present values of the expected future cash flows discounted at the instrument's original effective interest rate. Short-term balances are not discounted.

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(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Loans and receivables are presented net of specific and portfolio basis allowances for uncollectibility. Specific allowances are made against the carrying amount of loans and receivables that are identified as being impaired based on regular reviews of outstanding balances to reduce these loans and receivable to their recoverable amounts. In assessing the recoverable amounts of the loans and receivables, the estimated future cash flows are discounted to their present value using the loans' original effective interest rates. Portfolio basis allowances are maintained to reduce the carrying amount of portfolios of similar loans and receivables to their estimated recoverable amounts at the date of financial position. The expected cash flows for portfolios of similar assets are estimated based on previous experience and considering the credit rating of the underlying customers and late payments of interest or penalties. Increases in the allowance account are recognized in income. When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off directly. If in a subsequent period, the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down or allowance is reversed through income.

Financial assets remeasured to fair value

The recoverable amount of an equity instrument is its fair value. The recoverable amount of debt instruments under investment securities and purchased loans remeasured to fair value is calculated as the present value of the expected future cash flows discounted at the current market rate of interest.

Where an asset remeasured to fair value is impaired, the write-down is recognized in income.

If in a subsequent period, the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down is reversed through income.

(t) Income and expense recognition

Interest income and expense

Interest income and expense is recognized on an accrual basis by taking into account the effective yield of the asset or an applicable floating rate. Interest income and expense includes the amortization of any discount or premium or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

Fee and commission

Fee and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commissions, placement fees and syndication fees, are recognized as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognized on a straight-line basis over the commitment period.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

Net trading income

Net trading income includes gains and losses arising from disposals of financial assets at fair value through profit or loss, available-for-sale, and from trading derivatives.

Dividend income

Dividend income is recognized in income when the right to receive payment is established.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Insurance business

Premium income: For short-term insurance contracts, premiums are recognized as income (earned premiums), net of premium ceded to reinsurer firms, proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at date of the statement of financial position is recognized as the reserve for unearned premiums that are calculated on a daily pro-rata basis. Premiums are shown before deduction of commissions and deferred acquisition cost, and are gross of any taxes and duties levied on premiums. For long-term insurance contracts, premiums are recognized as income when the premiums are due from the policyholders. Premiums received for long-term insurance contracts with discretionary participation feature ("DPF"), are recognized directly as liabilities.

Unearned premium reserve: Unearned premiums are those proportions of the premiums written in a period that relate to the period of risk subsequent to the date of the statement of financial position for all short-term insurance policies. In accordance with the incumbent legislation on the computation of insurance contract liabilities, unearned premium reserve set aside for unexpired risks as at the dates of the statements of financial position, has been computed on a daily pro-rata basis. The change in the provision for unearned premium is recognized in income in the order that income is recognized over the period of risk.

Claims and provision for "outstanding" claims: Claims are recognized in the period in which they occur, based on reported claims or on the basis of estimates when not reported. The claims provision is the total estimated ultimate cost of settling all claims arising from events, which have occurred up to the end of the accounting period. Full provision is accounted for outstanding claims, including claim settlements reported at the period-end. Incurred but not reported claims ("IBNR") are also provided for under the provision for outstanding claims.

Liability adequacy test: At each statement of financial position date, asset-liability adequacy tests are performed to ensure the adequacy of the contract liabilities, net of related deferred acquisition costs. In performing these tests, current best estimates of future cash flows are used. Any deficiency is immediately charged to income.

Income generated from pension business: Income arising from asset management and other related services offered by the insurance affiliate of the Bank is recognized in the accounting period in which the service is rendered. Fees consist primarily of investment management fees arising from services rendered in conjunction with the issue and management of investment contracts where the insurance company actively manages the consideration received from its customers to fund a return that is based on the investment profile that the customer selected on origination of the instrument. These services comprise the activity of trading financial assets in order to reproduce the contractual services. In all cases, these services comprise an indeterminate number of acts over the life of the individual contracts.

Mathematical provisions: Mathematical provisions are the provisions recorded against the liabilities of the insurance affiliate of the Bank to the beneficiaries of long-term life, health and individual accident policies based on actuarial assumptions. Mathematical provisions consist of actuarial mathematical provisions for long term insurance contracts, saving portion of the saving life products classified as investment contracts and related profit sharing reserves.

Actuarial mathematical provisions are calculated as the difference between the net present values of premiums written in return of the risk covered by the insurance affiliate and the liabilities to policyholders for long-term insurance contracts based on the basis of actuarial mortality assumptions as approved by the Republic of Turkey Prime Ministry Undersecretariat of Treasury, which are applicable for Turkish insurance companies.

Notes to Consolidated Financial Statements

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(Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

Profit sharing reserves are the reserves provided against income obtained from asset backing saving life insurance contracts. These contracts entitle the beneficiaries of those contracts to a minimum guaranteed crediting rate per annum or, when higher, a bonus rate declared by the insurance affiliate from the eligible surplus available to date.

Mathematical provisions are presented under "other liabilities, accrued expenses and provisions" in the accompanying consolidated financial statements.

Non-current assets held for sale (u)

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition.

Management must be committed to the sale which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

(v) Segment reporting

An operating segment is a component of the Bank and its affiliates that engage in business activities from which it may earn income and incur expenses, including income and expenses that relate to transactions with any of the Bank's other components. All operating segments' operating results are reviewed regularly by the management to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

(w)New standards and interpretations

New and revised IFRSs applied with no material effect on the consolidated financial statements

- IFRS 14 Regulatory Deferral Accounts⁽¹⁾
- Amendments to IFRS 11 Accounting for Acquisition of Interests in Joint Operations (1)
- Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation⁽¹⁾
- Amendments to IAS 27 Equity Method in Separate Financial Statements⁽¹⁾
- Annual Improvements 2012-2014 Cycle *IFRS 5, IFRS 7, IAS 19, IAS 34*⁽¹⁾ Amendments to IAS 1 *Disclosure Initiative*⁽¹⁾
- Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception⁽¹⁾
- (1) Effective for annual periods beginning on or after 1 January 2016.

New and revised IFRSs in issue but not yet effective or not early adopted

- Amendments to IFRS 10 and IAS 28 Sale of Contribution of Assets between an Investor and its Associate or Joint Venture⁽¹⁾
- Amendments to IAS 12 Recognition of Deferred Tax Assets for Unrealized Losses⁽¹⁾
- Amendments to IAS 7 Disclosure Initiative (IFRS 9 Financial Instruments)
- IFRS 15 Revenue from Contracts with Customers⁽²⁾
- IFRS 16 Leases⁽³⁾
- Amendments to IFRS 15 Revenue from Contracts with Customers⁽¹⁾
- Amendments to IFRS 2 Classification and Measurement of Share-Based Payment Transactions⁽²⁾
- Amendments to IFRS 4 Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts(
- IFRIC 22 Foreign Currency Transactions and Advance Consideration⁽²⁾
- Amendments to IAS 40 Transfers of Investment Property⁽²⁾
- Annual Improvements to IFRS Standards 2014–2016 Cycle IFRS 1⁽²⁾, IFRS 12⁽¹⁾, IAS $28^{(2)}$
- ⁽¹⁾ Effective for annual periods beginning on or after 1 January 2017.
- (2) Effective for annual periods beginning on or after 1 January 2018.
- (3) Effective for annual periods beginning on or after 1 January 2019.

The Group evaluates the effects of these standarts, amendments and improvements on the consolidated financial statements.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Significant accounting policies (continued)

(x) Restatements in prior years' consolidated financial statements

As of 31 December 2016, in accordance with IAS 1 "Presentation of Financial Statements", interest portion of derivative transactions performed for margin management purposes are reclassified from "trading gains/(losses), net" to "interest on borrowings, obligations under repurchase agreements and money market fundings" for a better presentation.

Due to the aforementioned revision, the accompanying prior years' consolidated financial statements were restated as per IAS 8. The effects of the adjusting entries on the prior period's consolidated financial statements are as follows:

31 March 2016 - Consolidated Statement of Income	Reported	Correction	Restated		
Interest on Borrowings, Obligations Under Repurchase Agreements and Money Market and Swap Fundings	(563,359)	(320,528)	(883,887)		
Trading Losses, net	(357,682)	320,528	(37,154)		
Other Operating Income	54,828	(15,055)	39,773		
Depreciation and Amortization	(98,357)	15,055	(83,302)		

Türkiye Garanti Bankası AŞ and Its AffiliatesNotes to Consolidated Financial Statements
As of and for the Three-Month Period Ended 31 March 2017
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Significant event

Index for the notes to the consolidated financial statements:

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Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

1 Segment reporting

The Bank has seven reportable segments from banking and other financial institutions, as described in the business segments part 1.2 below, which are the Bank's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the senior management reviews internal reports regularly. The following summary describes the operations in each of the Bank's reportable segments:

1.1 Geographical segments

The Bank and its affiliates operate principally in Turkey, but also have operations in the Netherlands, Romania, Turkish Republic of Northern Cyprus, Malta, Luxembourg and Germany. Total geographic sector risk concentrations, both on and off balance sheet, are presented in the table below:

		Ĵ	31 March 2017		
	Loans and Advances to <u>Customers</u>	Total <u>Assets</u>	Total <u>Liabilities</u>	Non-Cash <u>Loans</u>	Capital <u>Expenditures</u>
Turkey	199,606,298	291,419,081	220,723,555	42,243,730	218,842
Romania	6,059,096	7,568,726	4,838,554	433,175	5,465
England	993,012	7,527,212	14,388,782	272,462	-
Netherlands	2,520,672	5,357,472	6,685,888	173,207	2,031
Germany	891,057	2,011,800	10,144,923	226,650	174
Malta	1,344,175	1,498,161	248,412	135,340	-
USA	546,433	1,487,189	5,017,555	3,255,827	-
Cyprus	644,302	1,263,007	1,236,580	68,432	-
Switzerland	1,176,799	1,190,677	6,164,325	5,556,701	-
Luxembourg	199,290	813,072	2,111,916	593	-
Singapore	136,390	786,473	137,155	243,305	-
Sweden	352,304	353,804	122,075	126,693	-
Belgium	326,554	345,400	769,391	38,495	-
France	116,479	326,548	2,054,544	432,245	-
United Arabian Emirates	291,547	300,036	3,226,833	1,404,339	-
Japan	150	205,799	163,947	442,297	-
Russia	44,594	176,742	207,165	3,713	-
China	117,860	168,911	1,127,437	84,253	-
Spain	35,465	160,599	416,225	413,645	-
Austria	150,441	151,548	450,809	8,874	-
Italy	129,853	133,005	879,135	483,275	-
Ireland	56,583	56,606	413,088	5,523	-
Canada	15,469	20,073	641,876	-	-
Ukraine	7,182	7,252	61,783	20,546	-
Azerbaijan	3,266	3,274	1,547,738	5,489	-
Thailand	4	1,156	319,986	410	-
Qatar	54	54	113,812	887	_
Others	619,926	960,421	2,806,877	806,849	
	216,385,255	324,294,098	287,020,366	56,886,955	<u>226,512</u>

Türkiye Garanti Bankası AŞ and Its AffiliatesNotes to Consolidated Financial Statements
As of and for the Three-Month Period Ended 31 March 2017
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Segment reporting (continued) 1

	31 December 2016								
	Loans and Advances to Customers	Total <u>Assets</u>	Total <u>Liabilities</u>	Non-Cash <u>Loans</u>	Capital Expenditures				
Turkey	189,903,700	272,835,455	203,383,060	40,801,567	1,315,715				
England	1,062,951	9,072,767	16,311,937	314,631	-				
Romania	5,587,859	7,080,229	4,388,663	399,047	20,774				
Netherlands	2,521,119	5,616,057	5,659,752	170,359	10,519				
Germany	766,360	2,341,780	10,730,002	216,529	1,072				
Spain	34,950	1,765,445	580,290	319,132	-				
Malta	1,386,700	1,514,767	395,215	110,940	-				
USA	427,222	1,308,818	5,858,653	3,556,659	-				
Switzerland	1,238,938	1,305,863	6,068,590	5,211,579	-				
Cyprus	624,418	1,147,855	994,053	62,213	-				
Luxembourg	295,254	879,344	1,804,529	597	-				
Singapore	198,102	586,273	667,495	697,513	-				
Belgium	304,809	381,992	742,087	28,220	-				
France	103,956	369,404	2,149,448	314,079	-				
Sweden	337,157	343,924	107,080	123,767	-				
Russia	10,175	227,648	137,497	6,707	-				
United Arabian Emirates	200,373	211,182	3,309,970	1,657,662	-				
Austria	141,621	143,541	334,312	15,398	-				
Italy	26,780	52,572	738,325	470,828	-				
Ireland	52,078	52,087	405,469	10,178	-				
China	16,081	16,472	912,480	311,129	-				
Canada	6,191	10,530	680,685	101	-				
Japan	156	7,645	67,303	474,618	-				
Ukraine	7,401	7,552	81,170	29,994	-				
Azerbaijan	4,946	4,967	1,418,411	289	-				
Thailand	20	208	433,228	-	-				
Qatar	59	59	41,007	4,675	-				
Others	729,417	1,034,091	3,479,860	777,069					
	205,988,793	<u>308,318,527</u>	<u>271,880,571</u>	<u>56,085,480</u>	<u>1,348,080</u>				

Total geographic sector risk concentrations of the net income are presented in the table below:

	For the three-month period ended				
	31 March	31 March			
	<u> 2017</u>	<u> 2016</u>			
Turkey	1,334,067	957,537			
Malta	119,445	57,843			
Romania	43,436	15,046			
Netherlands	38,186	26,380			
Luxembourg	2,647	13,918			
Others	11,187	5,002			
	<u>1,548,968</u>	<u>1,075,726</u>			

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

1 **Segment reporting** (continued)

1.2 Business segments

The segments are identified on the basis used by the Group's top management to allocate resources and evaluate performance, in accordance with IFRS 8 "Operating Segments". The Board reviews discrete financial information for each of its segments, including measures of operating results, assets and liabilities. The main business segments are banking, leasing, insurance and factoring sectors. Banking segment information is detailed further to retail banking and commercial, corporate and SME banking as these are the major banking activities. Other operations heading under the banking segment include mainly treasury and investment banking activities as well as unallocated income and expense items. The analysis is as follows:

31 March 2017	Retail <u>Banking</u>	Commercial, Corporate & SME Banking	Other Operations	Total <u>Banking</u>	<u>Leasing</u>	<u>Insurance</u>	<u>Factoring</u>	Other <u>Financial</u>	Other Non- <u>Financial</u>	<u>Combined</u>	Eliminations	<u>Total</u>
Operating income	1,582,608	1,554,677	628,083	3,765,368	50,886	172,349	44,207	77,740	72,135	4,182,685	(25,602)	4,157,083
Operating expenses	(873,356)	(663,558)	(419,550)	(1,956,464)	(12,840)	(77,009)	(35,320)	(53,377)	(62,195)	(2,197,205)	22,037	(2,175,168)
Income from operations	709,252	891,119	208,533	1,808,904	38,046	95,340	8,887	24,363	9,940	1,985,480	(3,565)	1,981,915
Taxation charge		<u>-</u> _	(398,688)	(398,688)	<u>(7,067)</u>	(18,971)	(1,832)	(5,350)	(1,573)	(433,481)	534	(432,947)
Net income for the period	<u>709,252</u>	<u>891,119</u>	(190,155)	<u>1,410,216</u>	<u>30,979</u>	76,369	<u>7,055</u>	19,013	<u>8,367</u>	1,551,999	(3,031)	1,548,968
Segment assets	62,871,961	150,760,837	95,154,950	308,787,748	6,062,498	1,803,247	2,619,672	601,660	227,789	320,102,614	(2,056,057)	318,046,557
Investments in equity participations	-	-	429,673	429,673	10,597	275	-	3,015	7	443,567	(403,458)	40,109
Other assets			5,002,499	5,002,499	68,372	45,529	28,060	26,412	1,042,374	6,213,246	(5,814)	6,207,432
Total assets	62,871,961	150,760,837	100,587,122	314,219,920	6,141,467	1,849,051	2,647,732	631,087	1,270,170	326,759,427	(2,465,329)	324,294,098
Segment liabilities	120,442,017	69,342,067	89,417,419	279,201,503	5,098,364	447,533	2,455,224	571,844	1,152,354	288,926,822	(1,906,456)	287,020,366
Total equity	<u>-</u>		35,018,417	35,018,417	1,043,103	1,401,518	192,508	59,243	117,816	37,832,605	(558,873)	37,273,732
Total liabilities and equity	120,442,017	69,342,067	124,435,836	314,219,920	<u>6,141,467</u>	<u>1,849,051</u>	2,647,732	<u>631,087</u>	<u>1,270,170</u>	326,759,427	(2,465,329)	324,294,098

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Türkiye Garanti Bankası AŞ and Its Affiliates Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Segment reporting (continued)

	Retail Banking	Commercial Corporate & SME Banking	Other Operations	Total Banking	Leasing	Insurance	Factoring	Other Financial	Other Non- Financial	Combined	Eliminations	Total
31 March 2016	<u>Dunking</u>	SHE DURKING	<u>Operations</u>	Dunking	Leasing	msurance	racioning	<u>rinunciui</u>	<u>r mancaar</u>	Combined	Limitations	<u>10111</u>
Operating income	1,102,200	912,668	698,959	2,713,827	61,741	129,983	34,261	65,638	38,862	3,044,312	(15,569)	3,028,743
Operating expenses	(886,331)	(537,955)	(89,846)	(1,514,132)	(14,698)	(57,816)	(26,334)	(43,455)	(32,476)	(1,688,911)	<u>16,442</u>	(1,672,469)
Income from operations	215,869	374,713	609,113	1,199,695	47,043	72,167	7,927	22,183	6,386	1,355,401	873	1,356,274
Taxation charge			(240,229)	(240,229)	(9,322)	(14,588)	(1,704)	(4,205)	(10,775)	(280,823)	275	(280,548)
Net income for the period	<u>215,869</u>	<u>374,713</u>	<u>368,884</u>	<u>959,466</u>	<u>37,721</u>	<u>57,579</u>	<u>6,223</u>	<u>17,978</u>	<u>(4,389)</u>	1,074,578	<u>1,148</u>	<u>1,075,726</u>
<u>31 December 2016</u>												
Segment assets	61,499,413	141,811,307	89,426,253	292,736,973	5,931,010	1,687,029	2,869,394	553,427	234,537	304,012,370	(1,834,079)	302,178,291
Investments in equity participations	-	-	429,672	429,672	10,571	275	-	2,887	7	443,412	(403,458)	39,954
Other assets			4,917,497	4,917,497	61,885	42,713	30,058	25,797	1,028,414	6,106,364	(6,082)	6,100,282
Total assets	61,499,413	<u>141,811,307</u>	94,773,422	298,084,142	6,003,466	<u>1,730,017</u>	2,899,452	<u>582,111</u>	1,262,958	310,562,146	(2,243,619)	<u>308,318,527</u>
Segment liabilities	116,243,213	67,955,273	79,576,742	263,775,228	4,995,037	404,887	2,713,999	536,950	1,140,884	273,566,985	(1,686,414)	271,880,571
Total equity			34,308,914	34,308,914	1,008,429	1,325,130	185,453	45,161	122,074	36,995,161	(557,205)	36,437,956
Total liabilities and equity	116,243,213	67,955,273	113,885,656	298,084,142	6,003,466	1,730,017	<u>2,899,452</u>	<u>582,111</u>	1,262,958	310,562,146	(2,243,619)	308,318,527

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

2 Cash and cash equivalents

Cash and cash equivalents include cash balances on hand, due from banks with original maturity periods of less than three months and other cash items. Cash and cash equivalents as of 31 March 2017 and 2016, included in the accompanying consolidated statements of cash flows are as follows:

	31 March	31 March
	<u> 2017</u>	<u> 2016</u>
Cash at branches	1,964,897	2,133,255
Unrestricted balances with central banks	8,776,670	7,782,468
Placements at money markets	178,764	38,000
Loans and advances to banks with original maturity		
periods of less than three months	5,633,356	9,008,650
•	16,553,687	18,962,373

3 Related party disclosures

For the purpose of this report, the shareholders either controlling or has a significant influence over the Bank, BBVA and Doğuş Holding AŞ, respectively, and all their subsidiaries, and their ultimate owners, directors and executive officers and the Bank's unconsolidated affiliates are referred to as related parties. During the course of the business, the Bank has made placements with and granted loans to related parties and also received deposits from them at various terms. The Bank had the following balances outstanding from and transactions with related parties:

3.1 Outstanding balances

o	31 March <u>2017</u>	31 December <u>2016</u>
Statement of financial position		
Loans and advances to banks	54,523	1,660,715
Loans and advances to customers	2,499,173	2,328,769
Miscellaneous receivables	836	949
Deposits from banks	369,814	445,557
Deposits from customers	1,282,396	654,701
Loans and advances from banks and other institutions	-	-
Miscellaneous payables	77,277	147,667
Commitments and contingencies		
Non-cash loans	1,042,470	1,052,365
Derivatives	28,103,919	14,653,818

3.2 Transactions

For the three-month period 31 March 31		
<u>2017</u>	<u>2016</u>	
45,115	39,377	
6.500	1 225	
6,532	1,237	
0.084	(76,857)	
,	2,067	
18,446	14,512	
	31 March 2017 45,115 6,532 9,084 336	

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

3 Related party disclosures (continued)

In the first quarter of 2017, interest rates applied to foreign currency receivables from and payables to related parties vary within the ranges of 1%-9% and 1%-3% (31 December 2016: 1%-10% and 1%-3%), respectively. The interest rates applied to TL receivables from and payables to related parties vary within the ranges of 11%-17% and 7%-12%, respectively (31 December 2016: 11%-20% and 7%-11%). Various commission rates are applied to transactions involving guarantees and commitments. The pricing in transactions with the related parties is set on an arms-length basis.

No impairment losses or specific allowances have been recorded against balances outstanding during the period with related parties as of 31 March 2017 (31 March 2016: nil).

Key management personnel compensation for the three-month period ended 31 March 2017 amounted TL 39,942 thousands (31 March 2016: TL 39,844 thousands) on a consolidated basis. Within this total, individual key management expenses of the Bank amounted TL 28,221 thousands (31 March 2016: TL 25,172 thousands) and of its affiliates amounted TL 11,721 thousands (31 March 2016: TL 14,672 thousands).

4 Cash and balances with central banks

	31 March	31 December
	<u> 2017</u>	<u>2016</u>
Cash at branches	1,964,897	2,205,903
Balances with central banks excluding reserve deposits	11,798,296	9,395,360
	13,763,193	11,601,263

5 Financial assets at fair value through profit or loss

	31 March 2017				31 December 2016
	Face <u>value</u>	Carrying <u>value</u>	Interest rate range %	Latest maturity	Carrying <u>value</u>
Debt and other instruments held at fair value:					
Gold	-	346,369	-	-	876,298
Government bonds in TL	185,621	187,399	3-11	2027	40,827
Discounted government bonds in TL	73,131	68,019	8-9	2025	4,677
Eurobonds	59,059	60,430	3-12	2045	29,492
Investment fund	-	11,725	-	-	44,753
Bonds issued by financial institutions	10,920	10,844	5-13	2020	23,775
Bonds issued by corporations	8,590	8,710	4-16	2021	5,509
Government bonds indexed to CPI	5,246	7,090	2-4	2023	4,725
Government bonds-floating (a)	56	56	9-10	2020	23,024
		700,642			1,053,080
Equity and other non-fixed income instruments: Listed shares		29,286			33,219
Total financial assets at fair value through profit or loss		<u>729,928</u>			<u>1,086,299</u>

⁽a) The interest rates applied on these securities are floating quarterly based on interest rates of government bond bids of the government.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

5 Financial assets at fair value through profit or loss (continued)

Income from debt and other instruments held at fair value is reflected in the consolidated statement of income as interest on securities. Gains and losses arising from trading of financial assets at fair value through profit or loss are recorded in net trading gains/(losses).

The impairment losses for the financial assets at fair value throught profit or loss as of 31 March 2017 amounting to TL 186 thousands (31 March 2016: TL 13 thousands).

As of 31 March 2017, financial assets at fair value through profit or loss amounting to TL 14,650 thousands are blocked against asset management operations and securitizations (31 December 2016: TL 13,777 thousands) (refer to Note 10).

As of 31 March 2017, there are TL 9,119 thousands of securities pledged under repurchase agreements with customers (31 December 2016: TL 3,983 thousands).

6 Loans and advances to banks

	31 March 2017			31 December 2016			
	Foreign			'	Foreign		
	<u>TL</u>	Currency	<u>Total</u>	<u>TL</u>	Currency	<u>Total</u>	
Loans and advances-demand							
Domestic banks	2,026	1,162	3,188	2,635	5,074	7,709	
Foreign banks	<u>4,460</u>	3,448,413	3,452,873	8,354	4,699,323	4,707,677	
	<u>6,486</u>	3,449,575	3,456,061	10,989	4,704,397	4,715,386	
Loans and advances-time							
Domestic banks	897,770	2,562,488	3,460,258	874,764	1,113,205	1,987,969	
Foreign banks	108,812	6,498,595	6,607,407	356,822	7,796,179	8,153,001	
	<u>1,006,582</u>	9,061,083	10,067,665	<u>1,231,586</u>	8,909,384	10,140,970	
Placements at money markets	4,720	174,044	178,764	22,170	351,690	373,860	
Income accrual on loans							
and advances to banks	27,462	28,440	55,902	17,043	33,938	50,981	
Total loans and advances to banks	1,045,250	12,713,142	13,758,392	1,281,788	13,999,409	15,281,197	
Less: allowance for uncollectibility							
Net loans and advances to banks	1,045,250	12,713,142	13,758,392	1,281,788	13,999,409	15,281,197	

As of 31 March 2017, majority of loans and advances-time are short-term with interest rates ranging between (0.36)%-7% per annum for foreign currency time placements and 1%-14% per annum for TL time placements (31 December 2016: (0.35)%-5% and 1%-16%, respectively).

As of 31 March 2017, loans and advances at domestic and foreign banks include blocked accounts of TL 6,266,243 (31 December 2016: TL 7,786,414 thousands) held against securitizations, fundings and insurance business.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

7 Loans and advances to customers

Outstanding loans and advances to customers are divided between economic sectors and loan types as follows:

	31 March <u>2017</u>	31 December <u>2016</u>
Consumer loans	62,122,777	60,932,999
Mortgage loans	23,168,230	22,544,347
Credit card receivables	16,205,629	16,125,229
Auto loans	2,122,779	2,176,872
General purpose and other consumer loans	20,626,139	20,086,551
Energy	22,166,591	23,686,229
Service sector	19,076,556	16,221,852
Construction	11,575,734	10,319,625
Transportation and logistics	9,258,790	9,217,292
Textile	9,017,473	8,122,466
Food	8,692,226	8,409,563
Financial institutions	8,315,226	8,534,641
Metal and metal products	6,708,711	6,283,548
Transportation vehicles and sub-industry	6,280,761	6,227,605
Tourism	5,633,570	5,451,790
Data processing	5,310,152	4,948,330
Chemistry and chemical products	4,560,629	4,182,785
Agriculture and stockbreeding	2,842,351	2,557,898
Machinery and equipment	2,682,715	2,345,946
Durable consumption	2,658,115	2,524,186
Mining	2,491,111	2,326,281
Stone, rock and related products	2,338,308	2,101,354
Paper and paper products	1,465,667	1,422,039
Electronic, optical and medical equipment	1,321,714	1,257,451
Plastic products	907,224	869,299
Others	11,219,821	8,150,586
Total performing loans	206,646,222	196,093,765
Financial lease receivables, net of unearned income (Note 8)	5,272,669	5,339,815
Factoring receivables	2,550,074	2,806,998
Income accrual on loans, factoring and lease receivables	3,323,474	3,084,374
Non-performing loans, factoring and lease receivables	7,069,509	6,910,833
Allowance for probable losses from loans, factoring and		
lease receivables	(8,476,693)	(8,246,992)
Loans and advances to customers	<u>216,385,255</u>	205,988,793

As of 31 March 2017, interest rates on loans granted to customers range between 1%-31% (31 December 2016: 1%-31%) per annum for the foreign currency loans and 1%-32% (31 December 2016: 1%-27%) per annum for the TL loans.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

7 Loans and advances to customers (continued)

The provision for probable losses is comprised of amounts for specifically identified as being impaired and non-performing loans and advances and a further portfolio-basis amount considered adequate to cover the residual inherent risk of loss present in the lending relationships presently performing in accordance with agreements made with borrowers. The amount of the portfolio basis allowance is TL 3,154,895 thousands (31 December 2016: TL 3,036,025 thousands). Movements in the allowance for probable losses on loans, factoring and lease receivables including the portfolio basis allowances, are as follows:

	31 March	31 December
	<u>2017</u>	<u>2016</u>
Balance at the beginning of the period	8,246,992	7,216,509
Write-offs	(109,972)	(1,676,257)
Recoveries and reversals	(404,822)	(1,127,778)
Provision for the period	744,495	<u>3,834,518</u>
Balance at the end of the period	8,476,693	8,246,992

A part of non-performing receivables of the Bank and its consolidated affiliates amounting to TL 196,485 thousands (31 December 2016: TL 1,310,763 thousands) was sold for a consideration of TL 25,924 thousands in the current period (31 December 2016: TL 129,836 thousands). Considering the related provision of TL 196,485 thousands (31 December 2016: TL 1,258,978 thousands) made in the financial statements in the prior periods, a gain of TL 25,924 thousands (31 December 2016: TL 78,025 thousands) is recognized under "gains on sale of assets" in the statement of income. The revenues earned from subsequent collections of the sold receivables in prior period, amounting to TL 23 thousands (31 December 2016: TL 89 thousands) is recognized in the income statement under "gains on sale of assets" in the current period.

8 Financial lease receivables

The financial leases typically run for a period of one to five years, with transfer of ownership of the leased asset at the end of the lease term. Interest is charged over the period of the lease. The receivables are secured by way of the underlying assets. Loans and advances to customers include the following financial lease receivables:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Financial lease receivables, net of unearned income (Note 7)	5,272,669	5,339,815
Add: non-performing lease receivables	740,130	713,985
Less: allowance for probable losses on lease receivable	(316,482)	(299,302)
	<u>5,696,317</u>	<u>5,754,498</u>
Income accrual on lease receivables	28,012	<u>28,920</u>
Analysis of net financial lease receivables		
Due within 1 year	2,663,331	2,676,972
Due between 1 and 5 years	3,364,691	3,420,644
Due after 5 years	371,447	362,229
Financial lease receivables, gross	6,399,469	6,459,845
Unearned income	(703,152)	<u>(705,347)</u>
Financial lease receivables, net	<u>5,696,317</u>	<u>5,754,498</u>
Analysis of net financial lease receivables		
Due within 1 year	2,354,559	2,365,722
Due between 1 and 5 years	2,993,438	3,048,521
Due after 5 years	348,320	340,255
Financial lease receivables, net	<u>5,696,317</u>	<u>5,754,498</u>

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

9 Other assets

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Reserve deposits at central banks	19,665,482	13,837,352
Derivative financial assets	3,503,186	4,280,427
Tangible assets held for sale	733,049	605,015
Prepaid expenses, insurance claims and similar items	649,903	520,091
Miscellaneous receivables	386,158	401,743
Investment properties	320,426	320,426
Option premium receivables	161,384	294,267
Prepaid taxes and taxes/funds to be refunded	90,537	107,652
Insurance premium receivables	79,625	76,719
Balances with clearing house	9,811	217,752
Others	304,590	466,344
	<u>25,904,151</u>	21,127,788

Reserve deposits at central banks

Reserve deposits at the Central Bank of Turkey are kept as minimum reserve requirement. These funds are not available for the daily business of the Bank and its affiliates. As required by the Turkish Banking Law, these reserve deposits are calculated on the basis of liabilities in TL, foreign currencies and gold taken at the rates determined by the Central Bank of Turkey. Turkish Lira reserve deposits earn interest monthly starting from November 2014, and quarterly starting from 2015, to be paid by Central Bank of Turkey on the first business day following the end of March, June, September and December. US\$ reserve deposits also earn interest starting from May 2015. The interest rates are calculated by Central Bank of Turkey according to market conditions.

The reserve deposits at the Central Bank of the Netherlands, as required by the Dutch Banking Law, are calculated as 1% on all customer deposits with an original maturity less than 2 years and 1% on bank deposits of non-EU banks with an original maturity less than 2 years. The reserve deposits are not required to be kept under blocked accounts in the Netherlands, therefore, such balances are classified under "cash and balances with central banks" in Note 4.

The banks operating in Romania are obliged to keep minimum reserve requirements in accounts held with Romanian Central Bank (NBR). The reserve requirements are to be held in RON for RON liabilities and in Euro or US\$ for foreign currency liabilities. Currently, in line with stipulations of related legislation in force, the rates for reserve requirements are 8% for RON denominated liabilities with a remaining maturity less than 2 years and 10% for foreign currency denominated liabilities with a remaining maturity less than 2 years excluding Romanian banks' fundings. The interest rates paid by the NBR to banks for reserve requirements are subject of permanent update, currently the rates are 0.09% for RON reserves 0.04% for Euro reserves and 0.08% for US\$ reserves.

Tangible assets held for sale

A tangible asset (or a disposal group) classified as tangible asset held for sale is measured at lower of carrying value or fair value less costs to sell. An asset (or a disposal group) is regarded as tangible asset held for sale only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset should be actively marketed at a price consistent with its fair value.

Impairment losses provided on real estates held for sale were determined based on the appraisals of independent appraisal firms. As of 31 March 2017, real estates held for sale have been impaired by TL 35,306 thousands (31 December 2016: TL 35,458 thousands).

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

9 Other assets (continued)

As of 31 March 2017, the rights of repurchase on various tangible assets held for sale amounted to TL 436,516 thousands (31 December 2016: TL 359,660 thousands).

Investment properties

Movements in investment properties are as follows:

• •	31 March 2017	31 December 2016
Balance at the beginning of the period	$\frac{2017}{320,426}$	307,095
	320,420	
Additions	-	231,273
Transfers to tangible assets	-	(212,495)
Disposals	-	(10,888)
Fair value changes	-	2,678
Effects of movement in exchange rates		2,763
Balance at the end of the period	<u>320,426</u>	<u>320,426</u>

The investment properties are held for operational leasing purposes.

10 Investment securities

Investment securities	31 March 31 December							
		31 December 2016						
	Face	2017 Carrying Interest rate Latest		Latest	Carrying			
	<u>value</u>	value	range %		value			
Debt and other instruments available-for-sale		ratero	runge 70	Trected to y	ratte			
Government bonds indexed to CPI	6,317,605	8,686,654	1-4	2025	7,755,182			
Government bonds in TL	6,727,252	6,787,155	3-11	2027	6,292,374			
Government bonds at floating rates (a)	3,461,641	3,421,352	9-10	2020	3,486,266			
Bonds issued by financial institutions	2,639,674	2,620,895	1-17	2027	3,002,066			
Bonds issued by foreign governments	947,530	1,039,630	1-5	2028	1,425,545			
Bonds issued by corporations	773,769	795,834	1-16	2028	945,009			
Eurobonds	711,940	718,614	3-12	2041	722,603			
Discounted government bonds in TL	99,000	87,794	8-9	2025	135,588			
Others		239,116			218,622			
Total securities available-for-sale		23,983,255						
Debt and other instruments held-to-maturity:								
Government bonds indexed to CPI	6,677,313	7,298,497	1-4	2024	7,298,497			
Eurobonds	6,105,288	7,071,278	6-12	2040	6,909,117			
Bonds issued by financial institutions	3,838,571	3,764,727	0.25-7	2022	3,617,908			
Government bonds in TL	2,167,805	2,082,541	6-10	2023	2,521,608			
Bonds issued by corporations (b)	187,384	183,432	4-8	2021	177,276			
Bonds issued by foreign governments	135,972	135,972	1-1	2017	159,317			
		20,536,447			20,683,723			
Income accrual on held-to-maturity portfolio	<u>2,572,147</u>							
Total securities held-to-maturity	<u>23,108,594</u> <u>23,109,696</u>							
Total investment securities		<u>47,505,638</u>			47,092,951			

⁽a) The interest rates applied on these securities are floating quarterly based on interest rates of government bond bids of the government.

⁽b) In the prior period, the Bank sold a part of its credit linked notes with a total face value of US\$ 300,000,000 before maturity as per the exceptions set out in IAS39 for the sale or reclassification of securities originally classified under debt and other instruments held-to maturity.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

11

Others

10 Investment securities (continued)

Interest income from debt and other fixed or floating instruments is reflected in interest on securities, whereas, gains and losses arising from changes in the fair values of available-for-sale assets are deferred as a separate component of equity.

There are no impairment losses on the investment securities as of 31 March 2017 (31 December 2016: nil).

Government bonds and treasury bills include securities pledged under repurchase agreements with customers amounting to TL 7,688,300 thousands (31 December 2016: TL 8,109,910 thousands).

The following table summarizes securities that were deposited as collateral with respect to various banking, insurance and asset management transactions:

31 March 2017

31 December 2016

12,318

39,954

	31 March 2017		31 December 2010	
	Face Value	Carrying value	Face Value	Carrying value
Deposited at central banks for interbank	7 40000	ratte	<u> </u>	<u>ratite</u>
transactions	7,181,782	8,837,575	3,374,800	3,841,962
Collateralized to foreign banks	6,419,707	7,097,604	7,154,445	7,817,583
Deposited at central banks for repurchase				
transactions	5,629,948	6,457,079	4,393,998	5,105,955
Deposited at Borsa Istanbul	1,672,456		3,085,641	4,163,509
Deposited at Clearing Bank (Takasbank)	184,893	187,826	176,992	181,858
Deposited at CBT for foreign currency money	, ,	9	9	- ,
market transactions	125,000	180,120	75,000	128,539
Others		19,673		21,803
		25,520,283		21,261,209
Investments in equity participations				
1 0 1 1	31 March 2017		31 December 2016	
	Carrying Ownership		Carrying Ownership	
	<u>Value</u>	<u>%</u>	<u>Value</u>	<u>%</u>
İstanbul Takas ve Saklama Bankası AŞ	27,636	5.25	27,636	5.25

Starting from 31 December 2016, the investments in Garanti Kültür AŞ, Garanti Konut Finansmanı Danışmanlık Hiz. AŞ and Garanti Ödeme Sistemleri AŞ, previously accounted under investment in equity participations, are consolidated in the accompanying consolidated financial statements.

12,473

40,109

The shares in Vadeli İşlem ve Opsiyon Borsası AŞ were replaced by the shares of Borsa İstanbul AŞ according to the article 138-6/b of the Capital Market Law no. 6362.

The legal name of İMKB Takasbank AŞ was changed as İstanbul Takas ve Saklama Bankası AŞ in 2013. The paid-in capital of İstanbul Takas ve Saklama Bankası AŞ was decided to be increased from TL 60,000 thousands to TL 420,000 thousands by TL 360,000 thousands of which TL 180,000 thousands was in cash, at the ordinary general meeting held on 29 March 2013. The Bank and its consolidated affiliate participated in this increase by TL 10,539 thousands in cash and also acquired bonus shares of TL 5,135 thousands. The ownership percentage remained the same.

At the Bank's board of directors meeting held on 3 June 2009, it was decided to participate in the capital increase of Kredi Garanti Fonu AŞ, included in others above, by TL 4,000 thousands and to subscribe for future capital increases up to TL 4,000 thousands in restructuring of the company to build a three-shareholders structure including the Turkish Union of Chambers and Commodity Exchanges (TOBB), the Small and Medium Size Enterprises Development Organization (KOSGEB) and banks. As per this decision, the Bank has paid TL 2,000 thousands of its capital commitment of TL 4,000 thousands on 15 October 2009 for the capital increase of Kredi Garanti Fonu AŞ decided on 11 September 2009. The remaining balance was paid in two tranches in July 2011 and September 2012, by TL 1,000 thousands each.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

11 Investments in equity participations (continued)

Istanbul Takas ve Saklama Bankası AŞ and other equity participations do not have a quoted market price in an active market and other methods of reasonably estimating their values would be inappropriate and impracticable, accordingly they are stated at cost, restated for the effects of inflation in TL units current at 31 December 2005.

There are no impairment losses on investments in equity participations as of 31 March 2017 (31 December 2016: nil). The cumulative provisions for impairment losses on investments in equity participations amounted to TL 85 thousands as of 31 March 2017 (31 December 2016: TL 85 thousands).

12 Tangible and intangible assets

Movement in tangible and intangible assets from 1 January to 31 March 2017 is as follows:

J	1 Ianuam	<u>Additions</u>	Effects of Movement in Exchange Rates	Revaluation	Disposals and Transfer	31 March
Costs	<u>1 January</u>	Auantons	Exchange Kales	<u>Surplus</u>	<u> Transfer</u>	31 March
Land and buildings Furniture, fixture, equipments	2,627,993	506	4,174	-	15,626	2,648,299
and motor vehicles	3,189,351	126,991	6,288	-	(108,616)	3,214,014
Leasehold improvements and softwares	1,244,803 7,062,147	63,589 191,086	<u>6,537</u> 16,999	<u> </u>	<u>(30,377)</u> (123,367)	1,284,552 7,146,865
Less: Accumulated depreciation Buildings	58,867	7,343	207	_	(1,238)	65,179
Furniture, fixture, equipments and motor vehicles	1,412,189	76,205	3,072	-	(37,275)	1,454,191
Leasehold improvements and softwares	809,928	37,357	4,762	_	(5,120)	846,927
and softwares	$\frac{609,928}{2,280,984}$	120,905	8,041		$\frac{(3,120)}{(43,633)}$	2,366,297
Construction in progress	485,825 5,266,988	35,426	(41)	-	(16,893)	504,317 5,284,885
Impairment in value of tangible and intangible assets	(56,251)					(56,289)
	5,210,737					5,228,596

Movement in tangible and intangible assets from 1 January to 31 December 2016 is as follows:

_	1 Ianuam	Additions	Effects of Movement in	Revaluation	Disposals and Transfer	21 Dagamban
C4-	<u>1 January</u>	Auailions	Exchange Rates	<u>Surplus</u>	<u>Transfer</u>	31 December
Costs	0.444.444	21 406	10.554	(46.060)	100 252	2 (25 002
Land and buildings	2,444,444	21,406	18,754	(46,963)	190,352	2,627,993
Furniture, fixture, equipments						
and motor vehicles	2,593,173	942,268	22,185	-	(368,275)	3,189,351
Leasehold improvements						
and softwares	1,045,159	208,791	20,186	_	(29,333)	1,244,803
and solowards	6,082,776	1,172,465	61,125	$\overline{(46,963)}$	(207,256)	7,062,147
Less: Accumulated depreciation	0,002,770	1,172,103	01,123	(10,703)	(207,230)	7,002,117
	4.079	22.252	572	(2.742)	24 906	50 067
Buildings	4,978	22,253	372	(3,742)	34,806	58,867
Furniture, fixture, equipments						
and motor vehicles	1,333,702	263,828	13,705	-	(199,046)	1,412,189
Leasehold improvements						
and softwares	683,349	128,118	<u>15,194</u>	_	(16,733)	809,928
	2,022,029	414,199	29,471	$\overline{(3,742)}$	(180,973)	2,280,984
				(-).)	` ' '	
Construction in progress	371,562	175,615	121	-	(61,473)	485,825
	4,432,309					5,266,988
Impairment in value of tangible						
and intangible assets	(56,131)					(56,251)
Ü	4,376,178					5,210,737
						-,,

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

12 Tangible and intangible assets (continued)

Depreciation expense of tangible assets for the three-month period ended 31 March 2017 amounted to TL 101,367 thousands (31 March 2016: TL 83,302 thousands).

As of 31 March 2017, the revaluation model effect, net of deferred tax, for real estates under tangible and intangible assets amounting to TL 1,511,783 thousands was accounted under shareholders' equity (31 December 2016: TL 1,511,483 thousands).

As of 31 March 2017, the net book value of real estates under cost model instead of revaluation model is TL 1,908,136 thousands (31 December 2016: TL 1,806,314 thousands).

In 2016, TL 56,251 thousands (31 December 2016: TL 56,251 thousands) was provisioned and there is no reversal (31 December 2016: nil) for land and buildings as per the valuation study performed in accordance with IAS36.

13 Goodwill

As of 31 March 2017, goodwill arises from the direct acquisitions of Garanti Yatırım Menkul Kıymetler AŞ, Garanti Finansal Kiralama AŞ, Garanti Emeklilik ve Hayat AŞ and Garanti Faktoring AŞ consisting of the excesses of the total acquisition costs over the fair values of the net assets of these consolidated entities at the dates of their acquisition as follows:

	31 March <u>2017</u>	31 December <u>2016</u>
Garanti Yatırım Menkul Kıymetler AŞ	20,984	20,984
Garanti Faktoring AŞ	6,697	6,697
Garanti Finansal Kiralama AŞ	5,233	5,233
Garanti Emeklilik ve Hayat AŞ	34	34
	32,948	32,948
Impairment of goodwill		
	<u>32,948</u>	<u>32,948</u>

Impairment losses when necessary are provided for decrease in the net asset value of the consolidated entities by assessing their internal and external resources.

14 Deposits from banks

Deposits from banks comprise the following:

31 March	31 December
<u> 2017</u>	<u> 2016</u>
3,417,823	2,912,443
1,649,232	1,568,407
5,067,055	4,480,850
8,847	7,096
<u>5,075,902</u>	<u>4,487,946</u>
	2017 3,417,823 1,649,232 5,067,055 8,847

Deposits from banks include both TL accounts amounting to TL 915,463 thousands (31 December 2016: TL 758,213 thousands) and foreign currency accounts amounting to TL 4,151,592 thousands (31 December 2016: TL 3,722,637 thousands) in total. As of 31 March 2017, interest rates applicable to TL bank deposits and foreign currency bank deposits vary within ranges of 7%-12% and 1%-2% (31 December 2016: 7%-12% and 1%-2%), respectively.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

15 Deposits from customers

Deposits from customers comprise the following:

		31 March 2017		31 December 2016
	<u>Demand</u>	<u>Time</u>	<u>Total</u>	<u>Total</u>
Foreign currency	26,487,488	77,004,046	103,491,534	96,627,871
Saving	9,577,379	43,397,479	52,974,858	53,533,781
Commercial	7,740,968	9,561,805	17,302,773	18,339,903
Public and other	1,307,262	2,274,151	3,581,413	2,990,907
Gold and other precious metals	1,805,476	267,896	2,073,372	2,025,886
	46,918,573	132,505,377	179,423,950	173,518,348
Expense accrual				
on deposits from customers	3,469	612,400	615,869	637,297
	46,922,042	133,117,777	<u>180,039,819</u>	<u>174,155,645</u>

As of 31 March 2017, interest rates applicable to TL deposits and foreign currency deposits vary within the ranges of 1%-14% and 1%-8% (31 December 2016: 1%-15% and 1%-8%), respectively.

16 Obligations under repurchase agreements and money market fundings

The Bank and its affiliates raise funds by selling financial instruments under agreements to repay the funds by repurchasing the instruments at future dates at the same price plus interest at a predetermined rate. Repurchase agreements are commonly used as a tool for short-term financing of interest-bearing assets, depending on the prevailing interest rates.

Obligations under repurchase agreements and money market fundings comprise the following:

	31 March	31 December
	<u>2017</u>	<u> 2016</u>
Money market fundings	8,222,350	3,416,372
Obligations under repurchase agreements	7,500,956	7,798,317
Obligations on securities under reverse		
repurchase agreements	500	15,504
	15,723,806	11,230,193

Assets sold under repurchase agreements are further detailed as follows:

31 March 2017 Financial assets at fair	Carrying <u>value</u>	Fair value of underlying assets	Carrying amount of corresponding <u>liabilities</u>	Range of repurchase dates	Repurchase price
value through profit					
or loss	9,119	9,119	10,633	Apr'17	10,633
Investment securities	7,688,300	7,773,042	7,490,323	Apr'17-Feb'25	7,505,610
	<u>7,697,419</u>	<u>7,782,161</u>	<u>7,500,956</u>		<u>7,516,243</u>
31 December 2016					
Financial assets at fair					
value through profit					
or loss	3,983	3,983	4,029	Jan'17	4,029
Investment securities	<u>8,109,910</u>	<u>8,126,208</u>	<u>7,794,288</u>	Jan'17-Feb'25	<u>7,809,192</u>
	<u>8,113,893</u>	<u>8,130,191</u>	<u>7,798,317</u>		<u>7,813,221</u>

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

16 Obligations under repurchase agreements and money market fundings (continued)

The proceeds from the sale of securities under repurchase agreements are treated as liabilities and recorded as obligations under repurchase agreements. As of 31 March 2017, the maturities of the obligations varied from one day to 95 months and interest rates varied between 2%-13% (31 December 2016: 2%-11%). In general the carrying values of such assets are more than the corresponding liabilities due to the margins set between the parties, since such funding is raised against assets collateralized

Expense accrual on obligations under repurchase agreements and money market fundings amounting to TL 14,310 thousands (31 December 2016: TL 10,532 thousands) is included in the carrying amount of corresponding liabilities.

17 Loans and advances from banks and other institutions

Loans and advances from banks and other institutions comprise the following:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Short-term borrowings		
Domestic banks	3,420,569	3,322,932
Foreign banks	13,798,325	13,634,202
	17,218,894	16,957,134
Long-term debts		
Short-term portion	6,116,463	7,462,893
Medium and long-term portion	24,595,568	22,623,249
•	30,712,031	30,086,142
Expense accrual on loans and advances from banks		
and other institutions	316,407	284,668
	48,247,332	47,327,944

As of 31 March 2017, loans and advances from banks and other institutions included various promissory notes amounting to TL 844,631 thousands in total with short-term maturities (31 December 2016: TL 950,938 thousands).

As of 31 March 2017, short-term borrowings included two one-year-syndicated-loan facilities to be utilized for general trade finance purposes including export and import contracts in two tranches of (i) US\$ 479,325,000 and EUR 814,625,000 with rates of Libor + 0.55% and Euribor + 0.45% per annum with the participation of 42 banks from 15 countries (equivalent of TL 4,907,083 thousands), (ii) US\$ 626,000,000 and EUR 615,500,000 with rates of Libor + 0.80% and Euribor + 0.70% per annum with the participation of 34 banks from 15 countries (equivalent of TL 4,666,666 thousands).

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

17 Loans and advances from banks and other institutions (continued)

Long-term debts comprise the following:

21 March 2017						31 December 2016
			31 March 201 Amount in	/	Medium and	Medium and
	Interest	Lates		Short term	long term	long term
	rate%	maturity		portion	portion	debts
DPR Future Flow Transaction-XVI	3	2034	US\$ 1 billions	<u>portion</u> -	3,635,000	3,513,000
DPR Future Flow Transaction-XVII	3		US\$ 550 millions	_	1,999,250	1,932,150
Deutsche Bank AG-II	3	2019	US\$ 500 millions	_	1,817,500	1,756,500
DPR Future Flow Transaction-XVIII			US\$ 500 millions	581,600	1,235,113	1,474,879
DPR Future Flow Transaction-XVIII	4		US\$ 380 millions	218,100	1,231,169	1,224,705
Bilateral Loan I	3		US\$ 145 millions	690,650	1,231,107	1,224,703
ING DIBA	1		US\$ 162 millions	361,862	225,619	216,667
DPR Future Flow Transaction-XX	3		US\$ 150 millions	301,802	545,250	526,950
Syndicated Loan	3	2021	US\$ 149 millions	-	542,856	524,198
EIB I	1 - 4	2010	US\$ 111 millions	81,011	332,514	335,375
Proparco	2	2022	EUR 100 millions	81,011	388,490	370,200
DPR Future Flow Transaction-XIX	3	2027	US\$ 99 millions	26,598	334,016	331,206
DPR Future Flow Transaction-XXI	2	2027	EUR 90 millions	20,398	349,641	331,200
DPR Future Flow Transaction-XXI	2 2 3	2021	US\$ 90 millions	81,788	243,688	261,676
DPR Future Flow Transaction-XV	2	2018	US\$ 88 millions	212,042	106,021	153,694
EIB V		2018		212,042		133,094
DPR Future Flow Transaction-XV	3	2023	US\$ 79 millions	174 021	287,156	124.042
	2	2018	EUR 68 millions	174,821	87,410	124,943
DPR Future Flow Transaction-XXI EIB III	3 2 2 9 3	2021	EUR 63 millions	-	242,806	210 512
	9	2020	TL 219 millions	-	218,513	218,513
DPR Future Flow Transaction-XX EIB II	<i>3</i> 9	2021	US\$ 60 millions	-	218,100	210,780
			TL 206 millions	122 471	206,250	206,250
DPR Future Flow Transaction-IX	1	2018	EUR 52 millions	133,471	66,885	95,523
DPR Future Flow Transaction-XX	2 3	2021	EUR 50 millions	-	194,245	185,100
Bilateral Loan II	3	2019	US\$ 50 millions	-	181,750	175,650
DPR Future Flow Transaction-XX	3	2021	US\$ 50 millions	-	181,750	175,650
DPR Future Flow Transaction-XX	3	2021	US\$ 50 millions	20.075	181,750	175,650
DPR Future Flow Transaction-XII	2	2022	EUR 45 millions	29,075	145,990	146,044
DPR Future Flow Transaction-XII	1	2022	EUR 45 millions	29,075	145,990	146,044
OPIC	4	2019	US\$ 40 millions	52,344	91,602	101,174
Deutsche Bank AG-I	11	2017	TL 133 millions	-	133,150	568,150
DPR Future Flow Transaction-VIII	1	2017	US\$ 28 millions	101,780	-	-
EIB IV	9	2019	TL 69 millions	-	68,912	69,100
EBRD-V	4	2017	US\$ 17 millions	62,314	<u>-</u>	<u>-</u>
EBRD-II	1	2025	US\$ 12 millions	5,132	38,488	37,196
DPR Future Flow Transaction-VIII	1	2017	US\$ 8 millions	29,068	-	-
DPR Future Flow Transaction-VIII	1	2017	US\$ 8 millions	29,076	-	-
EFSE	4	2017	EUR 6 millions	22,333	-	-
KfW	1	2017	EUR 3 millions	12,951	-	-
Others				3,181,372	8,918,694	7,366,282
				<u>6,116,463</u>	24,595,568	<u>22,623,249</u>

In March 2017, the Bank signed a loan agreement with European Investment Bank (EIB) in the amount of US\$ 79 millions with a maturity of six years for small and medium-sized enterprises.

In January 2017, the Bank completed a DPR Future Flow Transaction ("the DPR Future Flow Transaction XXI"); EUR 153 millions with a maturity of five years through its future cash flows under the DPR program.

In December 2016, the Bank completed a DPR Future Flow Transaction ("the DPR Future Flow Transaction XX"); US\$ 310 millions with a maturity of five years and EUR 50 millions with a maturity of 5 years through its future cash flows under the DPR program.

In October 2016, the Bank secured a loan from Proparco in the amount of EUR 100 millions with a maturity of 12 years for the financing of renewable energy and energy efficiency project.

In June 2016, the Bank secured a loan from international credit markets (Bilateral Loan II) in the amount of US\$50 millions with a maturity of three years and one week.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

17 Loans and advances from banks and other institutions (continued)

In December 2014, one of the Bank's consolidated affiliates signed a loan agreement with ING Bank (ING DIBA), in the amount of US\$ 125 millions in two equal tranches of one year (Tranche A) and two years (Tranche B) for the refinancing of trade finance loan portfolio. In December 2015, Tranche A of the secured facility was extended for 2 years and increased from US\$ 62.5 millions to US\$ 100 millions bringing the outstanding loan amount to US\$ 162.5 millions at that time.

In November 2015, the Bank secured a loan from international credit markets (Bilateral Loan I) in the amount of US\$ 190 millions with a maturity of two years and one week.

In September 2015, the Bank signed a syndicated loan agreement with 1098 days maturity in the amount of US\$ 150 millions with a rate of Libor + 1.85%.

In July 2015, the Bank completed a DPR Future Flow Transaction ("the DPR Future Flow Transaction XIX") transaction; US\$ 100 millions with a maturity of 12 years, and US\$ 90 millions with a maturity of 5 years through its future cashflows under the DPR program.

In December 2014, the Bank signed a loan agreement with European Investment Bank (EIB) (EIB IV) in amount of TL 69,100 thousands (equivalent of EUR 25 millions) with a maturity of five years for the financing of small and medium sized enterprises.

In July 2014, the Bank signed a loan agreement with European Investment Bank (EIB) (EIB III) in amount of TL 218,513 thousands (equivalent of EUR 75 millions) with a maturity of six years for the financing of small and medium-sized enterprises.

In May 2014, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction XVIII"); US\$ 500 millions with a maturity of five years through its future cashflows under the DPR program.

In April 2014, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction XVII"); US\$ 550 millions with a maturity of 20 years through its future cashflows under the DPR program.

In December 2013, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction XVI"); US\$ 1 billions with a maturity of 21 years through its future cashflows under the DPR program.

The Bank classified its DPR Future Flow Transactions XVI, XVII and XVIII as financial liability at fair value through profit/loss at the initial recognition. As of 31 March 2017, the negative credit risk change amounting to TL 271,198 thousands is recognized in the statement of income (31 December 2016: a positive credit risk change amounted to TL 314,843 thousands).

In December 2013, the Bank signed a loan agreement with European Investment Bank (EIB) (EIB II) in amount of TL 206,250 thousands (equivalent of EUR 75 millions) with a maturity of six years for the financing of small and medium-sized enterprises.

In October 2013, the Bank completed a DPR Future Flow Transaction (the DPR Future Flow Transaction-XV), arranged by European Bank for Reconstruction and Development (EBRD), Wells Fargo Bank NA, Raiffeisen Bank International AG and Sumitomo Mitsui Banking Corporation in the amount of US\$ 175 millions and EUR 135 millions both with a maturity of five years.

In August 2013, the Bank signed a loan agreement with Kreditanstalt für Wiederaufbau (KfW) in the amount of EUR 20 millions with a maturity of four years for the financing of small and medium-sized enterprises.

In December 2012, one of the Bank's consolidated affiliates signed a loan agreement with European Fund for Southeast Europe (EFSE) in the amount of EUR 25 millions with a maturity of five years for the financing of micro and small enterprises.

In November 2012, the Bank signed a loan agreement with EBRD (EBRD-V) in the amount of US\$ 60 millions with a maturity of five years for the financing of the women entrepreneurs.

In August 2012, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction-XIV) by issuance of certificates, a tranche of US\$ 400 millions with 14 years maturity, granted directly by Overseas Private Investment Corporation (OPIC) to finance credit needs of SMEs across Turkey.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

17 Loans and advances from banks and other institutions (continued)

In December 2011, the Bank signed a credit agreement with EBRD (EBRD-IV) for a loan in the amount of EUR 40 millions with a maturity of five years for financing of small and medium size enterprises in agribusiness.

In June 2011, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction-XIII"), arranged by SMBC Nikko Securities America Inc., WestLB AG and Wells Fargo Securities LLC in the amount of US\$ 225 millions with a maturity of five years and by Standard Chartered Bank in the amount of EUR 50 millions with five years maturity.

In December 2010, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction-XII"), with the involvement of EIB in the amount of EUR 75 millions with 12 years maturity, by EBRD in the amount of EUR 75 millions with 12 years maturity, by West LB in the amount of EUR 100 millions with five years maturity.

In September 2010, the Bank signed a loan agreement with EBRD (EBRD-III) in the amount of EUR 50 millions which consists of 2 tranches for the financing of SMEs. The first tranche in the amount of EUR 20 millions with a maturity of five years has been financed by EBRD while the second tranche in the amount of EUR 30 millions with one year maturity by Standard Chartered Bank.

In June 2010, the Bank drew a second loan tranche worth of US\$ 60,050,000 (equivalent of EUR 50 millions) with a maturity of 12 years, within the EUR 150,000,000 framework agreement signed with EIB (EIB I) on 25 November 2009. The fund will be used for the financing of the investment and working capital needs of SMEs located in Turkey. In December 2009, the Bank had been granted another funding by EIB again for the financing of SME loans in the amount of US\$ 147,680,000 (equivalent of EUR 100 millions) with a maturity of 12 years.

In May 2010, the Bank signed a credit agreement with EBRD (EBRD-II) for a loan in the amount of US\$ 60 millions which consists of two tranches. The loan, which is funded directly by EBRD with the 5-year tranche of US\$ 48 millions and by the Clean Technology Fund which is established by the International Bank for Reconstruction and Development (the World Bank) in consultation with other international financial institutions, developed and developing countries and development partners, with the 15-years tranche of US\$ 12 millions, will be utilized for the financing of the energy efficiency needs of the small sized enterprises.

In December 2009, the Bank signed a credit agreement with OPIC for a facility for the financing of SMEs in the amount of US\$ 100 millions with a maturity of ten years.

In April 2009, the Bank borrowed US\$ 500 millions (Deutsche Bank AG-II) from Deutsche Bank AG, London with a maturity of ten years at 2.7% annual fixed-interest rate through a secured financing transaction. Accordingly, the Bank pledged US\$ 500 millions of cash collateral to Deutsche Bank AG, London at annual US\$ libor floating interest rate.

In August 2008, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction-IX") by issuance of certificates; a tranche of EUR 200 millions with ten years maturity from EIB.

In June 2007, the Bank completed a DPR Future Flow Transaction (the "DPR Future Flow Transaction-VIII") by issuance of certificates; three tranches of US\$ 550 millions with ten years maturity wrapped by Ambac Assurance Corp., Financial Guaranty Insurance Corp. and XL Capital Assurance and a tranche of US\$ 50 millions with eight years maturity and no financial guarantee.

In January 2007, the Bank borrowed TL 435 millions from Deutsche Bank AG, London with a maturity of ten years at 12.93% annual fixed interest rate through a secured financing transaction. Accordingly, the Bank pledged US\$ 300 millions of cash collateral to Deutsche Bank AG, London. Subsequently, the Bank has entered into two more secured financing transactions with the same counterparty under the same collateral conditions and borrowed in total TL 266 millions in two separate transactions on 28 June and 3 July 2007 with maturity of ten years for each and pledged US\$ 100 millions of cash collateral for each. The funding costs are 11.30% and 11.35%, respectively (Deutsche Bank AG-I). The cash collaterals earn annually US\$ libor floating interest rate.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

17 Loans and advances from banks and other institutions (continued)

The DPR Future Flow Transaction is a way of securitizing the Bank's payment orders created via SWIFT MT 103 or similar payment orders in terms of US Dollar, Euro and GBP accepted as derived primarily from the Bank's trade finance and other corporate businesses and paid through foreign depository banks.

18 Bonds payable

Bonds payable comprise of the following:		31 March 20)1 <i>7</i>	31 December 2016
	Latest maturity	Interest rate %	Amount	Amount
Bonds payable of US\$ 3,155 millions	2023	0.7-6.4	10,646,721	8,449,805
Bonds payable of TL 6,140 millions	2021	7.5-12.9	6,180,862	5,930,561
Bonds payable of EUR 563 millions	2027	0.5-5.2	2,178,115	2,160,087
Bonds payable of AUD 175 millions	2018	5.6	484,872	443,378
Bonds payable of RON 420 millions	2019	5.5-6.3	357,457	340,905
Bonds payable of JPY 5,500 millions	2017	0.4-1.3	179,256	165,440
			20,027,283	17,490,176
Expense accrual on bonds payable			418,038	356,164
			20,445,321	17,846,340

The total face value of the bonds and bills issued by the Bank in domestic market amounted to TL 4,005 millions as of 31 March 2017 (31 December 2016: TL 4,096 millions). The issuances are authorized by the Turkish Capital Markets Board.

The Bank's consolidated affiliates issue short-term bills with total outstanding face value amounting to TL 1,384,530 thousands and latest maturity date of April 2018.

In July 2014, the Bank issued EUR 500 millions, fixed-rate notes with a maturity date of 8 July 2019 and a coupon rate of 3.375% in the international markets.

In June 2014, one of the Bank's consolidated affiliates issued fixed-rate notes with a total face value of RON 300,000 thousands, a maturity date of 15 May 2019 and a coupon rate of 5.47%.

In April 2014, the Bank issued US\$ 750 million, fixed rate notes with a maturity date of 17 October 2019 and a coupon rate of 4.75% in the international markets.

In April 2013, the Bank established a Global Medium Term Notes (GMTN) program in order to issue bonds and other borrowing instruments in any currency with different series and maturities. In this regard, since May 2013 the Bank issues bills in US\$, EUR, CHF, RON, CZK, JPY and AUD with latest maturity in April 2027.

In March 2013, the Bank issued TL 750 million 5-year fixed-rate notes with a maturity date of 7 March 2018 and a coupon rate of 7.375% in the international markets.

In September 2012, the Bank issued US\$ 750 million 10-year fixed-rate notes with a maturity date of 13 September 2022 and a coupon rate of 5.25% and US\$ 600 million 5-year fixed-rate notes with a maturity date of 13 September 2017 and a coupon rate of 4.00% in the international markets.

In April 2011, the Bank issued US\$ 500 million 10-year fixed-rate notes with a maturity date of 20 April 2021 and a coupon rate of 6.25% and US\$ 300 million 5-year floating-rate notes with a maturity date of 20 April 2016 and a coupon rate of 3-month libor + 2.50% in the international markets.

The Bank and/or its consolidated affiliates repurchased some of the Group's own Turkish Lira securities with a total face value of TL 109,497 thousands (31 December 2016: TL 107,896 thousands) and foreign currency securities with a total face value of TL 789,282 thousands (31 December 2016: TL 764,060 thousands), and netted off such securities in the accompanying consolidated financial statements as of 31 March 2017.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Bonds payable (continued)

The Bank classified certain securities amounting to TL 210,058 thousands and RON 34,500,000 as financial liability at fair value through profit/loss at the initial recognition. As of 31 March 2017, the accumulated positive and negative credit risk changes and the positive credit risk changes recognised in the statement of income amounted to TL 6 thousands and TL 2,052 thousands, and TL 6 thousands and TL 340 thousands, respectively. The carrying value of the related financial liability amounted to TL 213,139 thousands and TL 32,495 thousands, and the related current period losses and gains amounted to TL 3,066 thousands and TL 337 thousands, respectively.

19 Taxation

In Turkey, corporate income tax is levied at the rate of 20% on the statutory corporate income tax base, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes.

Dividends paid to the resident institutions and the institutions working through local offices or representatives in Turkey are not subject to withholding tax. As per the decisions no. 2009/14593 and 2009/14594 of the Council of Ministers published in the Official Gazette no. 27130 dated 3 February 2009, certain duty rates included in the articles no. 15 and 30 of the new Corporate Tax Law no. 5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the nonresident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions, is 15%. In applying the withholding tax rates on dividend payments to the nonresident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from prior years. There is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns within four months following the end of the accounting year to which they relate. Tax returns and accounting records are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit the tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

In Turkey, the tax legislation does not permit a parent company and its affiliates to file a consolidated tax return. Therefore, the taxation charge, as reflected in the accompanying consolidated financial statements, represents the total amount of the taxation charge of each affiliate.

Tax applications for foreign branches

NORTHERN CYPRUS

According to the Corporate Tax Law of the Turkish Republic of Northern Cyprus no.41/1976 as amended, the corporate earnings (including foreign corporations) are subject to a 10% corporate tax and 15% income tax. This tax is calculated based on the income that the taxpayers earn in an accounting period. Tax base is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The corporations cannot benefit from the rights of offsetting losses, investment incentives and amortisation unless they prepare and have certified their statements of financial position, statements of comprehensive income and accounting records used for tax calculations by an auditor authorized by the Ministry of Finance. In cases where it is revealed that the earnings of a corporation were not subject to taxation in prior years or the tax paid on such earnings are understated, additional taxes can be charged in the next 12 years following that the related taxation period. The corporate tax returns are filed in the tax administration office in April after following the end of the accounting year to which they relate. The corporate taxes are paid in two equal installments in May and October.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Taxation (continued)

MALTA

The corporate earnings are subject to a 35% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The earnings of the foreign corporations' branches in Malta are also subject to the same tax rate that the resident corporations in Malta are subject to. The earnings of such branches that are transferred to their head offices are not subject to an additional tax. The taxes payable is calculated by the obligating firm and the calculation is shown at the tax declaration form that is due till the following year's September and the payment is done till this date.

LUXEMBOURG

The corporate earnings are subject to a 21% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. An additional 7% of the calculated corporate income tax is paid as a contribution to unemployment insurance fund. 3% of the taxable income is paid as municipality tax addition to corporate tax, the municipalities have the right to increase this rate up to 200-350%. The municipality commerce tax, which the Bank's Luxembourg branch subject to currently is applied as 7.50% of taxable income The tax returns do not include any tax amounts to be paid. The tax calculations are done by the tax office and the amounts to be paid are declared to corporates through official letters called Note. The amounts and the payment dates of prepaid taxes are determined and declared by the tax office at the beginning of the taxation period. The corporations whose head offices are outside Luxembourg, are allowed to transfer the rest of their net income after tax following the allocation of 5% of it for legal reserves, to their head offices.

Tax applications for foreign affiliates

THE NETHERLANDS

In the Netherlands, corporate income tax is levied at the rate of 20% for tax profits up to EUR 200,000 and 25% for the excess part over this amount on the worldwide income of resident companies, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes for the related year. A unilateral decree for the avoidance of double taxation provides relief for resident companies from Dutch tax on income, such as foreign business profits derived through a permanent establishment abroad, if no tax treaty applies. There is an additional dividend tax of 5% computed only on the amounts of dividend distribution at the time of such payments. Under the Dutch taxation system, tax losses can be carried forward for nine years to offset against future taxable income. Tax losses can be carried back to one prior year. Companies must file their tax returns within nine months following the end of the tax year to which they relate, unless the company applies for an extension (normally an additional nine months). Tax returns are open for five years from the date of final assessment of the tax return during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings. The corporate income tax rate for the Germany branch is 30%.

ROMANIA

The applicable corporate tax rate in Romania is 16%. The taxation system in Romania is continuously developing and is subject to varying interpretations and constant changes, which may become rarely retroactive. In Romania, tax periods remain open for tax audits for seven years. Tax losses can be carried forward to offset against future taxable income for seven years.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Taxation (continued)

The total provision for taxes on income is different than the amount computed by applying the Turkish statutory tax rate to income before provision for taxes as shown in the following reconciliation:

	31 March		31 March	
	<u> 2017</u>	<u>%</u>	<u> 2016</u>	<u>%</u>
Taxes on income per statutory tax rate	396,383	20.00	271,255	20.00
Disallowable expenses	6,106	0.31	5,097	0.38
Income items exempt from tax				
or subject to different tax rates	(20,348)	(1.03)	2,858	0.21
General reserve	40,000	2.02	-	-
Others	10,806	0.54	1,338	0.10
Taxation charge	<u>432,947</u>	<u>21.84</u>	280,548	20.69

The taxation charge is comprised of the following:

	For the three-month period ended		
	31 March	31 March	
	<u>2017</u>	<u> 2016</u>	
Current taxes	615,986	379,272	
Deferred taxes	(183,039)	(98,724)	
Taxation charge	<u>432,947</u>	<u>280,548</u>	

The movement of current tax liability is as follows:

	31 March	31 December
	<u> 2017</u>	<u>2016</u>
Balance at the beginning of the period	120,542	376,779
Current period taxation charge	615,986	1,035,553
Less: Advance taxes paid during the period	(<u>170,796</u>)	(<u>1,291,790</u>)
Current tax liability	<u>565,732</u>	<u>120,542</u>

In accordance with the related regulation for prepaid taxes on income, such advance payments during the year are being deducted from the final tax liability for the period. Accordingly, the taxation charge on income is not equal to the final tax liability appearing on the statement of financial position.

Deferred tax assets and liabilities are as follows:

	31 March	31 December
	<u> 2017</u>	<u>2016</u>
Total deferred tax assets	1,225,430	1,132,096
Off-setted amount	(<u>279,542</u>)	(<u>275,499</u>)
Deferred tax assets per financial statements	<u>945,888</u>	<u>856,597</u>
Total deferred tax liabilities	300,587	298,814
Off-setted amount	(<u>279,542</u>)	(<u>275,499</u>)
Deferred tax liabilities per financial statements	21,045	23,315
Net deferred tax assets	<u>924,843</u>	<u>833,282</u>

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Taxation (continued)

Movements in deferred tax assets and liabilities are detailed in the table below:

	Opening balance	Recognized in income statement	Effects of movement in exchange rates	Recognized in equity	Closing <u>balance</u>
<u>31 March 2017</u>					
Impairment losses on loans	682,761	30,108	48	-	712,917
Discount on loans and advances to customers	94,556	(4,435)	-	-	90,121
Reserve for employee severance indemnity	69,570	3,856	-	-	73,426
Short-term employee benefits	73,121	15,657	3	-	88,781
Tax losses carried forward	40,367	2,988	535	-	43,890
Valuation difference on financial assets and					
liabilities	(192,606)	128,685	16,783	(103,562)	(150,700)
Revaluation surplus on real estates	(25,315)	-	(122)	36	(25,401)
Impairment of equity participations, tangible					
and intangible assets	15,127	(18)	-	-	15,109
Accruals on credit card rewards	18,867	1,476	-	-	20,343
Pro-rata basis depreciation expenses	(81,949)	4,401	9	-	(77,539)
Prepaid expenses and promotions	(1)	-	-	-	(1)
Others, net	<u>138,784</u>	321	<u>141</u>	(5,349)	133,897
Net deferred tax assets	<u>833,282</u>	<u>183,039</u>	<u>17,397</u>	(108,875)	924,843
	Opening <u>balance</u>	Recognized in income statement	Effects of movement in exchange rates	Recognized in equity	Closing balance
<u>31 December 2016</u>		income	movement in		Closing <u>balance</u>
31 December 2016 Impairment losses on loans		income	movement in		Closing balance 682,761
	<u>balance</u>	income <u>statement</u>	movement in exchange rates		<u>balance</u>
Impairment losses on loans	<i>balance</i> 599,828	income statement 82,798	movement in exchange rates		<i>balance</i> 682,761
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits	<i>balance</i> 599,828 81,090	<i>income</i> <u>statement</u> 82,798 13,466	movement in exchange rates 135	in equity - -	682,761 94,556
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward	599,828 81,090 58,303	income statement 82,798 13,466 8,973	movement in exchange rates 135 - 651	in equity - -	682,761 94,556 69,570
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits	599,828 81,090 58,303 49,743 43,601	**income statement** 82,798 13,466 8,973 22,272 1,921	movement in exchange rates 135 - 651 1,106 (5,155)	in equity 1,643 -	682,761 94,556 69,570 73,121 40,367
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities	599,828 81,090 58,303 49,743 43,601 98,117	82,798 13,466 8,973 22,272 1,921 (375,200)	movement in exchange rates 135 - 651 1,106 (5,155) 8,292	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606)
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates	599,828 81,090 58,303 49,743 43,601	**income statement** 82,798 13,466 8,973 22,272 1,921	movement in exchange rates 135 - 651 1,106 (5,155)	in equity 1,643 -	682,761 94,556 69,570 73,121 40,367
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible	599,828 81,090 58,303 49,743 43,601 98,117 (27,620)	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242	movement in exchange rates 135 - 651 1,106 (5,155) 8,292	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315)
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible and intangible assets	599,828 81,090 58,303 49,743 43,601 98,117 (27,620) 14,361	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242 766	movement in exchange rates 135 - 651 1,106 (5,155) 8,292	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315) 15,127
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible and intangible assets Accruals on credit card rewards	599,828 81,090 58,303 49,743 43,601 98,117 (27,620) 14,361 17,362	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242 766 1,505	movement in exchange rates 135 - 651 1,106 (5,155) 8,292 669	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315) 15,127 18,867
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible and intangible assets Accruals on credit card rewards Pro-rata basis depreciation expenses	599,828 81,090 58,303 49,743 43,601 98,117 (27,620) 14,361 17,362 (58,726)	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242 766	movement in exchange rates 135 - 651 1,106 (5,155) 8,292	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315) 15,127 18,867 (81,949)
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible and intangible assets Accruals on credit card rewards Pro-rata basis depreciation expenses Prepaid expenses and promotions	599,828 81,090 58,303 49,743 43,601 98,117 (27,620) 14,361 17,362 (58,726) (1)	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242 766 1,505 (24,451)	movement in exchange rates 135 - 651 1,106 (5,155) 8,292 669 - 1,228	in equity 1,643 76,185 394	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315) 15,127 18,867 (81,949) (1)
Impairment losses on loans Discount on loans and advances to customers Reserve for employee severance indemnity Short-term employee benefits Tax losses carried forward Valuation difference on financial assets and liabilities Revaluation surplus on real estates Impairment of equity participations, tangible and intangible assets Accruals on credit card rewards Pro-rata basis depreciation expenses	599,828 81,090 58,303 49,743 43,601 98,117 (27,620) 14,361 17,362 (58,726)	income statement 82,798 13,466 8,973 22,272 1,921 (375,200) 1,242 766 1,505	movement in exchange rates 135 - 651 1,106 (5,155) 8,292 669	in equity 1,643 76,185	682,761 94,556 69,570 73,121 40,367 (192,606) (25,315) 15,127 18,867 (81,949)

Transfer pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "Disguised Profit Distribution by Way of Transfer Pricing". "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic.

According to this communiqué, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Taxation (continued)

As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

20 Other liabilities, accrued expenses and provisions

The principal components of other liabilities, accrued expenses and provisions are as follows:

	31 March 2017	31 December 2016
Blocked accounts against expenditures of card holders	7,986,956	7,874,527
Derivative financial liabilities	3,004,947	4,059,527
Miscellaneous payables	1,762,316	563,375
Expense accruals	584,725	544,883
General reserve	500,000	300,000
Short-term employee benefits	457,580	380,459
Reserve for employee severance indemnity	386,868	367,583
Insurance business related provisions	326,904	306,765
Withholding taxes	309,842	364,508
Option premium payables	223,589	336,606
Transfer orders	205,156	197,715
Provision for non-cash loans	200,923	212,084
Advances received	122,948	115,060
Unearned income	109,414	127,050
Payables to suppliers relating to financial lease activities	78,872	93,167
Cheques at clearing house	78,531	25,270
Blocked accounts	45,808	58,399
Payables to insurance and reinsurance companies		
relating to insurance business	28,222	32,606
Cash guarantees obtained	9,930	11,731
Others	477,878	717,331
	<u>16,901,409</u>	<u>16,688,646</u>

As of 31 March 2017, other liabilities, accrued expenses and provision include a general reserve amounting to TL 500,000 thousands (31 December 2016: TL 300,000 thousands) provided by the Bank in line with conservatism principle considering the circumstances which may arise from any changes in economy or market conditions under the name of general reserve.

Recognized liability for defined benefit obligations

(i) Defined benefit plan

As a result of the changes in legislation described below, the Bank will transfer a substantial portion of its pension liability under the Plan to SSF. This transfer, which will be a settlement of the Bank's obligation in respect of the pension and medical benefits transferable to SSF, was originally set to be within three years from the enactment of the New Law in May 2008, however, has been postponed for two years as per the decision of the Council of Ministers published on 9 April 2011 as further explained below. The actual date of the transfer has not been specified yet. However, in the financial statements for the year ended 31 December 2007, the Bank has modified the accounting required by IAS 19 Employee Benefits as the Bank believes that it is more appropriate to measure the obligation, in respect of the benefits that will be transferred to SSF, at the expected transfer amount prior to the date

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

20 Other liabilities, accrued expenses and provisions (continued)

on which the transfer and settlement will occur. The expected transfer amount is calculated based on the methodology and actuarial assumptions (discount rate and mortality tables) prescribed in the New Law. As such, this calculation measures the liability to be transferred at the expected settlement amount i.e., the expected value of the payment to be made to SSF to assume that obligation.

The obligation with respect to excess benefits is accounted for as a defined benefit plan under IAS 19.

a) Pension and medical benefits transferable to SSF

As per the provisional Article no.23 of the Turkish Banking Law no.5411 as approved by the Turkish Parliament on 19 October 2005, pension funds which are in essence similar to foundations are required to be transferred directly to SSF within a period of three years. In accordance with the Banking Law, the actuarial calculation of the liability (if any) on the transfer should be performed regarding the methodology and parameters determined by the commission established by Ministry of Labor and Social Security. Accordingly, the Bank calculated the pension benefits transferable to SSF in accordance with the Decree published by the Council of Ministers in the Official Gazette no. 26377 dated 15 December 2006 ("Decree") for the purpose of determining the principles and procedures to be applied during the transfer of funds. However the said Article was vetoed by the President and at 2 November 2005 the President initiated a lawsuit before the Turkish Constitutional Court in order to rescind certain paragraphs of the provisional article no.23.

The Bank obtained an actuarial report regarding its obligations at 31 December 2006. This report, which was dated 12 February 2007, is from an actuary, who is registered with the Undersecretariat of the Treasury regarding this Fund in accordance with the Decree. Based on this Decree, the actuarial statement of financial position of the Fund has been prepared using a discount rate of 10.24% and the CSO 1980 mortality table. Based on the actuarial report, the assets of the plan exceeded the amount that would be required to be paid to transfer the obligation at 31 December 2006. In accordance with the existing legislation at 31 December 2006, the pension and medical benefits within the social security limits were subject to transfer and the banks were not required to provide any excess social rights and payments.

On 22 March 2007, the Turkish Constitutional Court reached a verdict with regards to the suspension of the execution of the first paragraph of provisional article no.23 of the Turkish Banking Law, which requires the transfer of pension funds to SSF, until the decision regarding the cancellation thereof is published in the Official Gazette. The Constitutional Court stated in its reasoned ruling published in the Official Gazette numbered 26731, dated 15 December 2007 that the reason behind this cancellation was the possible loss of antecedent rights of the members of pension funds. Following the publication of the verdict, the Grand National Assembly of Republic of Turkey ("Turkish Parliament") worked on the new legal arrangements by taking the cancellation reasoning into account. At 17 April 2008, the New Law has been accepted by the Turkish Parliament and the New Law has been enacted at 8 May 2008 following its publishment in the Official Gazette no. 26870. In accordance with the New Law, members of the funds established in accordance with the Social Security Law should be transferred to SSF within three years following its enactment date. The transfers are to take place within the threeyear period starting from 1 January 2008. Subsequently, the transfer of the contributors and the persons receiving monthly or regular income and their right-holders from such funds established for employees of the banks, insurance and reinsurance companies, trade chambers, stock markets and unions that are part of these organizations subject to the provisional Article no. 20 of the Social Security Law no.506 to the SSF, has been postponed for two years. The decision was made by the Council of Ministers on 14 March 2011 and published in the Official Gazette no. 27900 dated 9 April 2011 as per the decision of the Council of Ministers, numbered 2011/1559, and as per the letter no. 150 of the Ministry of Labor and Social Security dated 24 February 2011 and according to the provisional Article no. 20 of the Social Security and Public Health Insurance Law no.5510.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

20 Other liabilities, accrued expenses and provisions (continued)

On 19 June 2008, the main opposition party Cumhuriyet Halk Partisi ("CHP") applied to the Constitutional Court for the cancellation of various articles of the Law including the first paragraph of the provisional Article no. 20. At the meeting of the Constitutional Court on 30 March 2011, it was decided that the Article no. 73 and the first paragraph of the provisional Article no. 20 added to the law no. 5510 are not contradictory to the Constitutional Law, and accordingly the dismissal of the cancellation request was denied with the majority of votes.

Before the completion of two-years period set by the Council of Ministers on 14 March 2011 as explained above, as per the Article no. 51 of the law no. 6645, published in the Official Gazette no. 29335 dated 23 April 2015, the Article no. 20 of the law no. 5510 was amended giving the Council of Ministers the authority to determine the date of transfer without defining any timeline.

The Bank obtained an actuarial report dated 5 December 2016 from an independent actuary reflecting the principles and procedures on determining the application of transfer transactions in accordance with the New Law. The actuarial statement of financial position of the Fund has been prepared using a discount rate of 9.80% and the CSO 1980 mortality table, and the assets of the plan exceed the amount that would be required to be paid to transfer the obligation at 31 December 2016.

The Bank's obligation in respect of the pension and medical benefits transferable to SSF has been determined as the value of the payment that would need to be made to SSF to settle the obligation at the date of the statement of financial position in accordance with the related article of the New Law.

The pension disclosures set out below therefore reflect the methodology and actuarial assumptions specified in the New Law. This calculation measures the benefit obligation at the expected transfer amount i.e., the estimated amount the Bank will pay to SSF to assume this portion of the obligation.

The pension benefits are calculated annually. As per the calculation as of 31 December 2016, the present value of funded obligations amounted to TL 278,188 thousands and the fair value of the planned assets amounted to TL 3,050,930 thousands.

	31 December
	<u>2016</u>
Present value of funded obligations	
- Pension benefits transferable to SSF (obligation	
measured at the expected transfer amount)	(770,448)
- Medical benefits transferable to SSF	
(obligation measured at the expected transfer amount)	531,665
- General administrative expenses	(39,405)
	(278,188)
Fair value of plan assets	3,050,930
Asset surplus in the plan (*)	<u>2,772,742</u>

^(*) Asset surplus in this plan will be used to cover the excess benefits not transferable to SSF.

Plan assets consisted of the following:

	31 December
	<u>2016</u>
Cash and due from banks	332,000
Securities	2,621,555
Land and buildings	96,845
Other	530
	<u>3,050,930</u>

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

20 Other liabilities, accrued expenses and provisions (continued)

b) Excess benefits not transferable to SSF

The other social rights and payments representing benefits in excess of social security limits are not subject to transfer to SSF. Therefore these excess benefits are accounted for as an ongoing defined benefit plan.

Asset surplus/(shortage) on present value of defined benefit obligation is as follows:

	31 December <u>2016</u>
Present value of defined benefit obligations	
- Pension	(662,751)
- Health	(627,139)
Fair value of plan assets (*)	<u>2,772,742</u>
Asset surplus over present value of defined	
benefit obligation	<u>1,482,852</u>

^(*) Plan assets are composed of asset surplus in the plan explained in paragraph a).

As per the actuarial calculation performed as of 31 December 2016 as detailed above, the asset surplus over the fair value of the plan assets to be used for the payment of the obligations also fully covered the benefits not transferable and still a surplus of TL 1,482,852 thousands remains. However, the Bank's management, acting prudently, did not consider the health premium surplus amounting to TL 531,665 thousands as stated above and resulted from the present value of medical benefits and health premiums transferable to SSF. However, despite this treatment there was no excess obligation that needed to be provided against as of 31 December 2016.

	<i>31 December</i>
	<u> 2016</u>
Asset surplus over present value of defined benefit obligation	1,482,852
Net present value of medical benefits and health premiums	
transferable to SSF	(<u>531,665</u>)
Present value of asset surplus/(defined benefit obligation)	<u>951,187</u>

Expenses recognized regarding this benefit plan in the accompanying consolidated statement of income for the first quarter of 2017 and 2016 are as follows:

	31 March	31 March
	<u>2017</u>	<u> 2016</u>
Total contribution payment	73,713	67,850
Provision for unfunded liability	<u>-</u>	
	<u>73,713</u>	<u>67,850</u>
Principal actuarial assumptions used were as follows:		
1	31 December	
	2016	
	<u>%</u>	
Discount rates (*)	11.50	
Inflation rates (*)	7.80	
Future real salary increase rates	1.5	
Medical cost trend rates	40% above	
	inflation	
Future pension increase rates (*)	7.80	

^{*)} The above mentioned rates are effective rates, whereas the rates applied for the calculation differ according to the employees' years in service.

Assumptions regarding future mortality are based on published statistics and mortality tables. The average life expectancy of an individual retiring at age 60 is 17 for males, and at age 58 for females is 23.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Other liabilities, accrued expenses and provisions (continued)

The sensitivity analysis of defined benefit obligation of excess liabilities were as follow as of 31 December 2016:

% change in defined benefit obligation

	Pension Benefits	Medical Benefits	Overall
Assumption change	<u>%</u>	<u>%</u>	<u>%</u>
Discount rate +1%	(13.4)	(16.9)	(15.1)
Discount rate -1%	17.1	22.5	19.7
Medical inflation +10% of CPI		16.9	8.2
Medical inflation -10% of CPI		(13.6)	(6.6)

Short-term employee benefits

Movement in the provision for short-term employee benefits are as follows:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Balance, beginning of the period	380,459	263,691
Payments	(59,006)	(203,941)
Provision for the period, net	136,127	320,709
Balance, end of the period	<u>457,580</u>	<u>380,459</u>

Insurance business related provisions

Insurance business related provisions are detailed in the table below:

	31 March	31 December
	<u>2017</u>	<u> 2016</u>
Reserve for unearned premiums, net	88,532	80,521
Gross	116,725	105,930
Reinsurers' share	(28,193)	(25,409)
Provision for claims, net	22,893	27,085
Gross	32,871	37,195
Reinsurers' share	(9,978)	(10,110)
Life mathematical reserves	<u>215,479</u>	199,159
	<u>326,904</u>	<u>306,765</u>

Reserve for employee severance indemnity

Movement in the reserve for employee severance indemnity is as follows:

	31 March	31 December
	<u>2017</u>	<u> 2016</u>
Balance, beginning of the period	367,583	311,132
Payments	(10,197)	(33,806)
Provision for the period	29,482	82,224
Actuarial gain/loss	_	8,033
Balance, end of the period	<u>386,868</u>	<u>367,583</u>

The computation of the liabilities is based upon the retirement pay ceiling announced by the government. The ceiling amounts applicable for each year of employment are full TL 4,426.16 and full TL 4,297.21 as of 31 March 2017 and 31 December 2016, respectively.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

20 Other liabilities, accrued expenses and provisions (continued)

The principal actuarial assumptions for the Bank and its consolidated affiliates are as follows:

	31 March	31 December
	<i>2017</i> ^(*)	<i>2016</i> ^(*)
	<u></u>	
Discount rates	3.43	3.43
Interest rates	11.50	11.50
Expected rates of salary increases	9.30	9.30
Inflation rates	7.80	7.80

^(*) The above mentioned rates are effective rates, whereas the rates applied for the calculation differ according to the employees' years in service.

Provision for non-cash loans

Movement in the provision for non-cash loans are as follows:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Balance, beginning of the period	212,084	254,221
(Reversal)/provision for the period, net	<u>(11,161)</u>	<u>(42,137)</u>
Balance, end of the period	200,923	212,084

21 Equity

Share capital

The authorized nominal share capital of the Bank amounted to TL 4,200,000 thousands as of 31 March 2017.

Unrealised gains from changes in fair value of available-for-sale assets are detailed as follows:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Balance at the beginning of the period	$(543, \overline{775})$	$(283, \overline{792})$
Net unrealised (losses)/gains from changes in fair value	560,683	(17,923)
Related deferred and current income taxes	(106,284)	11,169
Net gains transferred to the statement of		
comprehensive income on disposal	(13,265)	(234,710)
Related deferred and current income taxes	2,220	20,295
Changes resulted from disposal of assets	-	2,296
Effect of movements in foreign exchange rates	(3,105)	(41,110)
Balance at the end of the period	(<u>103,526</u>)	(<u>543,775</u>)

Hedging reserve

The hedging reserve comprises the effective portions of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred (see Note 25.4 for the details) and of the cumulative change in the net investment hedge performed in order to hedge the foreign currency risk arising from net investments in foreign operations with long-term foreign currency borrowings.

Translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations into the functional currency of the Bank which is TL and of the cumulative change in the net investment hedge performed in order to hedge the foreign currency risk arising from net investments in foreign operations with long-term foreign currency borrowings.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Equity (continued)

Legal reserves

As per the decisions made at the annual general assemblies of the Bank and its affiliates, 5% of the prior year's net income is allocated to legal reserves. The reserves include legal reserves amounting to TL 1,381,986 thousands (31 December 2016: TL 1,275,230 thousands) in total.

For the Bank and its Turkish affiliates, the legal reserves are generated by annual appropriations amounting to 5% of the statutory income until such reserves reach 20% of paid-in share capital (first legal reserves). Without limit, a further 10% of dividend distributions in excess of 5% of paid-in share capital appropriated to generate the legal reserves (second legal reserves). The legal reserves are restricted and are not available for distribution as dividends unless they exceed 50% of the share capital.

The Bank's affiliates in Romania also allocate legal reserves in accordance with the requirements of statutory laws and regulations applicable for each entity. According to the relevant legislation, legal reserves include annual allocations of 5% of the statutory income before tax. According to the relevant legislation, the legal reserve cannot exceed 20% of the share capital.

The Bank's affiliate in the Netherlands is not subject to any legal reserve requirements.

Non-controlling interests

As of 31 March 2017, net non-controlling interests amount to TL 280,930 thousands (31 December 2016: TL 267,808 thousands). Non-controlling interests are detailed as follows:

	31 March <u>2017</u>	31 December <u>2016</u>
Capital	55,219	55,219
Retained earnings and other reserves	212,593	170,266
Net income for the period	13,118	42,323
	280,930	267,808

Fair value information

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The estimated fair values of financial instruments have been determined using available market information by the Bank, and where it exists, appropriate valuation methodologies. However, judgment is necessary required to interpret market data to determine the estimated fair value. While management uses available market information in estimating the fair values of financial instruments, the market information may not be fully reflective of the value that could be realized in the current circumstances.

Management has estimated that the fair value of certain financial assets and liabilities are not materially different than their recorded values except for those of loans and advances to customers and investment securities. These financial assets and liabilities include loans and advances to banks, obligations under repurchase agreements and money market fundings, loans and advances from banks and other institutions, and other short-term assets and liabilities that are of a contractual nature. Management believes that the carrying amount of these particular financial assets and liabilities approximates their fair value, partially due to the fact that it is practice to renegotiate interest rates to reflect current market conditions.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

Fair value information (continued)

Fair value of loans and advances to customers is TL 217,791,370 thousands (31 December 2016: TL 207,597,264 thousands), whereas the carrying amount is TL 216,385,255 thousands (31 December 2016: TL 205,988,793 thousands) in the accompanying consolidated statement of financial position as of 31 March 2017.

Fair value of investment securities is TL 47,952,154 thousands (31 December 2016: TL 46,782,564 thousands), whereas the carrying amount is TL 47,505,638 thousands (31 December 2016: TL 47,092,951 thousands) in the accompanying consolidated statement of financial position as of 31 March 2017.

The table below analyses financial instruments carried at fair value, by valuation method:

31 March 2017	<u>Level 1</u>	<u>Level 2</u>	Level 3	<u>Total</u>
Financial assets at fair value through profit or loss	729,681	247	-	729,928
Derivative financial assets	1,358	3,501,828	-	3,503,186
Debt and other instruments available-for-sale	21,740,240	2,017,901	638,903	24,397,044
Financial Assets at Fair Value	<u>22,471,279</u>	<u>5,519,976</u>	<u>638,903</u>	<u>28,630,158</u>
Loans and advances from banks and other institutions	-	1,832,790	-	1,832,790
Derivative financial liabilities	<u>1,867</u>	3,003,080		3,004,947
Financial Liabilities at Fair Value	<u>1,867</u>	4,835,870		<u>4,837,737</u>
31 December 2016	<u>Level 1</u>	Level 2	Level 3	<u>Total</u>
31 December 2016 Financial assets at fair value through profit or loss	<u>Level 1</u> 1,086,299	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u> 1,086,299
		<u>Level 2</u> - 4,267,978	<u>Level 3</u>	
Financial assets at fair value through profit or loss	1,086,299	-	<u>Level 3</u> - 616,629	1,086,299
Financial assets at fair value through profit or loss Derivative financial assets	1,086,299 12,449	4,267,978		1,086,299 4,280,427
Financial assets at fair value through profit or loss Derivative financial assets Debt and other instruments available-for-sale	1,086,299 12,449 23,120,443	4,267,978 246,183	616,629	1,086,299 4,280,427 23,983,255
Financial assets at fair value through profit or loss Derivative financial assets Debt and other instruments available-for-sale Financial Assets at Fair Value	1,086,299 12,449 23,120,443	4,267,978 246,183 4,514,161	616,629 616,629	1,086,299 4,280,427 23,983,255 29,349,981

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Fair value measurement of financial instruments is disclosed under significant accounting policies (h).

23 Commitments and contingencies

In the ordinary course of business, the Bank and its affiliates undertake various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements, including letters of guarantee, acceptance credits and letters of credit. Commitments and contingent liabilities comprise the following:

	31 March <u>2017</u>	31 December <u>2016</u>
Letters of guarantee	39,153,292	38,012,713
Letters of credit	15,781,448	15,754,367
Acceptance credits	1,770,645	2,127,334
Other guarantees and endorsements	181,570	191,066
	<u>56,886,955</u>	<u>56,085,480</u>

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

23 Commitments and contingencies (continued)

As of 31 March 2017;

- Commitment for unpaid capital of affiliated companies amounts to TL 5,526 thousands (31 December 2016: TL 5,266 thousands).
- Commitments for unused credit limits and promotions of credit cards, cheques and loans to customers, commitments for loan granting and other revocable and irrevocable commitments amount to TL 46,953,098 thousands (31 December 2016: TL 45,790,059 thousands) in total.
- Commitments for the derivative transactions carried out on behalf of customers in the Turkish Derivatives Exchange amount to TL 1,626,107 thousands (31 December 2016: TL 1,249,188 thousands) in total.

As of 31 March 2017, the securities acquired under security borrowing transactions include shares with total market and carrying values of TL 24,610 thousands (31 December 2016: TL 21,136 thousands).

24 Derivative financial instruments

As of 31 March 2017, commitment for purchase and sale of foreign currencies under spot, forwards, swaps, future rate agreements, options and forward agreements for gold trading amounts to TL 143,843,068 thousands (31 December 2016: TL 148,281,594 thousands), approximately 81% of which are due within a year.

The following tables summarize the notional amounts of the forward, swap, futures and options contracts, with details of remaining periods to maturity. Foreign currency amounts are translated at rates ruling at the date of the statement of financial position. Monetary items denominated in foreign currencies are economically hedged using foreign currency derivative contracts. All gains and losses on foreign currency contracts are recognized in the statement of income, except for contracts of cash flow hedges as stated above.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

Derivative financial instruments (continued)

	Notional amount with remaining life of					
	Up to 1	1 to 3	3 to 6	6 to 12	Over	
<u>31 March 2017</u>	<u>month</u>	<u>months</u>	<u>months</u>	<u>months</u>	<u>1 year</u>	<u>Total</u>
Interest Rate Derivatives						
Interest rate swaps (*)	-	5,633	3,245	38,320	803,980	851,178
Purchases	-	5,360	516	23,374	520,160	549,410
Sales	-	273	2,729	14,946	283,820	301,768
Interest rate options	-	-	-	-	7,006,180	7,006,180
Purchases	-	-	-	-	3,503,090	3,503,090
Sales	-	- - 51 200	-	-	3,503,090	3,503,090
Interest rate futures	-	51,390	-	-	-	51,390
Purchases Sales	-	- 51 200	-	-	-	51 200
Other Derivatives	-	51,390	-	-	-	51,390
Securities, shares and index opti-	ons 38,948	14,129	43	_	_	53,120
Purchases	28,454	14,129	43	_	_	42,626
Sales	10,494	14,127	-75	_	_	10,494
Other forward contracts	114,460	46,880	42,610	_	_	203,950
Purchases	106,086	32,896	28,872	_	_	167,854
Sales	8,374	13,984	13,738	_	_	36,096
Other future contracts	43,651	15,271	8,841	_	_	67,763
Purchases	12,017	14,361	-	_	_	26,378
Sales	31,634	910	8,841	-	-	41,385
Other swap contracts	8,870	236,974	136,961	135,455	13,358,126	13,876,386
Purchases	-	-	-	38,895	6,070,449	6,109,344
Sales	8,870	236,974	136,961	96,560	7,287,677	7,767,042
<u>Currency Derivatives</u>	2 10 1 7 7 1					2 101 551
Spot exchange contracts Purchases	3,184,754 <i>477,753</i>	-	-	-	-	3,184,754 <i>477,753</i>
Sales	2,707,001	-	-	-	-	2,707,001
Forward exchange contracts	7,770,484	4,013,872	3,037,845	1,253,035	541,546	16,616,782
Purchases	5,333,305	2,625,707	1,545,704	496,675	51,625	10,010,762
Sales	2,437,179	1,388,165	1,492,141	756,360	489,921	6,563,766
Currency/cross currency swaps	46,519,315	12,251,725	9,505,348	13,982,576	5,382,710	87,641,674
Purchases	28,853,445	3,641,386	5,649,068	6,638,164	3,316,713	48,098,776
Sales	17,665,870	8,610,339	3,856,280	7,344,412	2,065,997	39,542,898
Options	3,121,187	4,153,621	3,587,406	2,489,456	842,428	14,194,098
Purchases	1,405,889	2,440,314	1,578,655	1,156,237	643,871	7,224,966
Sales	1,715,298	1,713,307	2,008,751	1,333,219	198,557	6,969,132
Foreign currency futures	31,479	7,142	-	57,172	-	95,793
Purchases	17,482	5,453	-	56,059	-	78,994
Sales Subtotal Purchases	13,997 36,234,431	1,689 8,779,606	8,802,858	1,113 8,409,404	14,105,908	16,799 76,332,207
Subtotal Sales	24,598,717	12,017,031	6,802,838 7,519,441	9,546,610	14,103,908	67,510,861
Total of Transactions	60,833,148	20,796,637	16,322,299	<u>17,956,014</u>	<u>13,829,002</u> <u>27,934,970</u>	143,843,068
Total Of Transactions	00,033,140	<u>40,770,037</u>	10,344,499	17,750,014	<u>41,737,710</u>	17J,U7J,UU0

^(*) In case of interest rate swaps, the amounts presented in the table above are the marked-to-market values of such transactions.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

24 Derivative financial instruments (continued)

	Notional amount with remaining life of					
	Up to 1	1 to 3	3 to 6	6 to 12	Over	
<u> 31 December 2016</u>	<u>month</u>	<i>months</i>	<i>months</i>	<i>months</i>	1 year	<u>Total</u>
Interest Rate Derivatives						
Interest rate swaps (*)	-	1,191	6,127	44,626	795,325	847,269
Purchases	-	59	6,019	22,886	485,419	514,383
Sales	-	1,132	108	21,740	309,906	332,886
Interest rate options	-	-	-	-	5,927,914	5,927,914
Purchases	-	-	-	-	2,963,957	2,963,957
Sales	-	-	-	-	2,963,957	2,963,957
Interest rate futures	-	100,121	-	-	-	100,121
Purchases	-	-	-	-	-	-
Sales	-	100,121	-	-	-	100,121
Other Derivatives						
Securities, shares and index opti	•	40,929	263	-	-	120,376
Purchases	47,421	39,989	263	-	-	87,673
Sales	31,763	940	-	-	-	32,703
Other forward contracts	52,988	212,855	44,895	24,043	-	334,781
Purchases	52,908	111,517	32,505	14,924	-	211,854
Sales	80	101,338	12,390	9,119	-	122,927
Other future contracts	2,020	66,656	-	-	-	68,676
Purchases	408	5,363	-	-	-	5,771
Sales	1,612	61,293		-	-	62,905
Other swap contracts	4,839	250,808	99,214	227,408	12,960,978	13,543,247
Purchases	-	29,861	-	24,591	5,895,867	5,950,319
Sales	4,839	220,947	99,214	202,817	7,065,111	7,592,928
<u>Currency Derivatives</u>						
Spot exchange contracts	1,969,748	-	-	-	-	1,969,748
Purchases	294,003	-	-	-	-	294,003
Sales	1,675,745	2 (12 124	1 574 515	1 470 544	-	1,675,745
Forward exchange contracts	7,738,793	2,613,124	1,574,515	1,470,544	696,184	14,093,160
Purchases	5,106,618	1,593,224	701,898	690,088	217,116	8,308,944
Sales	2,632,175	1,019,900	872,617	780,456	479,068	5,784,216
Currency/cross currency swaps Purchases	43,087,215 27,977,896	17,974,209 8,024,250	8,455,242 <i>3,906,757</i>	10,442,133 <i>4,951,434</i>	4,940,627 2,871,580	84,899,426 <i>47,731,917</i>
Furchases Sales	15,109,319	9,949,959	4,548,485		2,069,047	<i>37,167,509</i>
Options	9,143,943	5,918,609	4,666,252	5,409,206	1,143,233	26,281,243
Purchases	3,917,730	3,254,974	2,422,159	2,443,607	763,176	12,801,646
Sales	5,226,213	2,663,635	2,244,093	2,965,599	380,057	13,479,597
Foreign currency futures	_	86,912	4,333	4,388	_	95,633
Purchases	_	17,565	4,333	4,388	_	26,286
Sales	-	69,347	-	-	-	69,347
Subtotal Purchases	37,396,984	13,076,802	7,073,934	8,151,918	13,197,115	78,896,753
Subtotal Sales	24,681,746	14,188,612	7,776,907	9,470,430	13,267,146	69,384,841
Total of Transactions		27,265,414	14,850,841	17,622,348	26,464,261	148,281,594

^(*) In case of interest rate swaps, the amounts presented in the table above are the marked-to-market values of such transactions.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures

This section provides details of the Bank and its affiliates' exposure to risk and describes the methods used by management to control risk. The most important types of financial risk to which the Bank and its affiliates are exposed, are credit risk, liquidity risk, market risk and operational risk.

The nature of the risks and the approach to managing risk differs fundamentally between the trading and non-trading portfolios; section 25.2 contains risk management information related to the trading portfolio and section 25.3 deals with the non-trading portfolio.

Risk management framework

The Bank's Risk Management Strategy is established as part of a maintainable long term, value adding growth strategy. This strategy involves optimal allocation of economic capital to business lines considering the risk-return balance by measuring risks with the methods in compliance with its activities and national regulations and international standards.

The Bank determines the necessary approaches in order to update, revise, apply and manage its policies set for the proper assessment and management of risks considering changes in conditions.

The top management is responsible of managing, developing the risk management strategies, policies and application principles approved by the board of directors, reporting of major risks that the Bank is facing to the board of directors, assessment of internal control, internal audit and risk reports of departments and either eliminating risks, deficiencies or defects identified in these departments or taking the necessary precautions to prevent those, and participating in determination of risk limits.

The risk management activities are structured under the responsibility of the Bank's board of directors. Risk Committee, with its all members from board of directors, supervises corporate risk management policy and practices, manages the various risks present in the Bank activities, as well as capital adequacy, planning and liquidity adequacy. The risks such as corporate risk management policy and aplication review, capital adequacy, planning and liquidity coverage are at the responsibility of risk management composed of the members of board. The top management is responsible to the board of directors for monitoring and managing of risks. Besides, the following departments participate in monitoring of risks, independent from the departments having operational activities; Internal Control, Risk Management, Compliance and Internal Audit.

The risks are evaluated on a continuously developing structure that is managed by internationally accepted applications and in compliance with the Bank's policies and procedures and the international and local regulations.

The risks are also managed through risk mitigations using hedging transactions beside measurement, limitation and capital allocation techniques. The data of the Bank and the market are regularly monitored for better risk monitoring and management. As part of limitation of risks, internal limits are also set beside the legal limits. The possible changes in economic conditions and the risks that can be faced under extraordinary conditions are taken into consideration.

In order to ensure the compliance with the rules altered pursuant to the relevant articles of the Turkish Banking Law No. 5411 and of Regulation on Internal Systems and Internal Capital Adequacy Assessment Process of Banks published in the Official Gazette dated 11 July 2014, the Bank periodically reviews the current written policies and implementation procedures regarding management of each risk encountered in its activities. The Bank also conducts internal capital adequacy assessment process (ICAAP) within the scope of the same regulation on both consolidated and bank-only basis. The main target of this process is to maintain the Bank's capital adequacy, considering the Bank's strategies, credit growth expectations, assets and liabilities structure, future funding sources and liquidity, dividend policy and possible fluctuations in capital requirement due to economic cycle, by being compatible with its risk profile and risk appetite.

In this scope, possible internal capital requirement is assessed as of every year-end for following 3 years, in line with current capital structure, in the frame of the Bank's activities and risks exposed, and the Bank's future target and strategies. This assessment includes market, credit, operational risks, which are directly related with regulatory capital adequacy ratio, and also interest rate risk in banking book, liquidity risk, regutation risk, concentration risk, strategic risk, and country and transfer risk.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Audit Committee

The audit committee consists of two members of the board of directors who do not have any executive functions. The audit committee, which was established to assist the board of directors in its auditing and supervising activities, is responsible for:

- Monitoring the effectiveness and adequacy of the Bank's internal control, risk management and
 internal audit systems, operation of these systems and accounting and reporting systems in
 accordance with applicable regulations and the integrity of resulting information;
- Performing the preliminary studies required for the election of independent audit firms and regularly monitoring their activities;
- Ensuring that the internal audit functions of consolidated organizations are performed in a consolidated and coordinated manner.

Liquidity Risk Management Committee

- Determining the excess liquidity that the Bank holds in foreign currencies;
- Periodically monitoring the liquidity report and early-warning signals;
- Determining the stress level of the Bank; monitoring internal and external factors that might affect the Bank's liquidity in case of a liquidity crisis;
- Ensuring that the action plan aligned with the Contingency Funding Plan is properly implemented;
- Determining measures required by the Bank's customer confidence, cost of funding and key liquidity increasing strategies, and ensuring internal communication and coordination with regard to the implementation of committee decisions.

Other Committees

Market, credit and operational sub-risk committees have been established in order to facilitate exchange of information and views with the relevant units of the Bank and to promote the use of risk management and internal audit systems within the Bank.

25.1 Derivative financial instruments

The Bank and its affiliates enter into a variety of derivative financial instruments for hedging and risk management purposes. This note describes the derivatives used. Further details of the objectives and strategies in the use of derivatives are set out in the sections of this note on non-trading activities. Details of the nature and terms of derivative instruments outstanding at the dates of the statements of financial position are set out in Note 24. Derivative financial instruments used include swaps, futures, forwards, options and other similar types of contracts whose value changes in response to changes in interest rates, foreign exchange rates and gold prices. Derivatives are individually negotiated over-the-counter contracts. A description of the main types of derivative instruments used is set out below:

Swaps

Swaps are over-the-counter agreements to exchange future cash flows based upon agreed notional amounts. Most commonly used swaps are currency swaps. The Bank and its affiliates are subject to credit risk arising from the respective counterparties' failure to perform. Market risk arises from the possibility of unfavorable movements in market rates relative to the contractual rates of the contract.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Futures and forwards

Futures and forward contracts are commitments to either purchase or sell a designated financial instrument, currency, commodity or an index at a specified future date for a specified price and may be settled in cash or another financial asset. Futures are standardized exchange-traded contracts whereas forwards are individually traded over-the-counter contracts. Initial margin requirements for futures are met in cash or other instruments, and changes in the future contract values are settled daily. Therefore credit risk is limited to the net positive change in the market value for a single day. Futures contracts have little credit risk because the counterparties are clearing houses. Forward contracts result in credit exposure to the counterparty. Futures and forward contracts both result in exposure to market risk based on changes in market prices relative to contracted amounts.

Options

Options are derivative financial instruments that give the buyer, in exchange for a premium payment, the right, but not the obligation, to either purchase from (call option) or sell (put option) to the writer a specified underlying at a specified price on or before a specified date. The Bank enters into foreign exchange, bond, equity index, interest rate options, not only vanilla options but also exotic options. Foreign currency options provide protection against rising or falling currency rates. The Bank as a buyer of over-the-counter options is subject to market risk and credit risk since the counterparty is obliged to make payments under the terms of the contract if the Bank exercises the option. As the writer of over-the-counter options, the Bank is subject to market risk only since it is obliged to make payments if the option is exercised.

25.2 Trading activities

The Bank and its affiliates maintain active trading positions in non-derivative financial instruments. Most of the trading activities are customer driven. In anticipation of customer demand, an inventory of capital market instruments is carried and access to market liquidity is maintained by quoting bid and offer prices to and trading with other market makers. Positions are also taken in the interest rate, foreign exchange, debt and equity markets based on expectations of future market conditions. These activities constitute the proprietary trading business and enable the Bank and its affiliates to provide customers with capital market products at competitive prices. As trading strategies depend on both market-making and proprietary positions, given the relationships between instruments and markets, those are managed in concert to maximize net trading income. Trading activities are managed by type of risk involved and on the basis of the categories of trading instruments held.

Counterparty credit risk

The Bank and its affiliates' counterparty credit exposure at the date of the statement of financial position from financial instruments held or issued for trading purposes is represented by the fair value of instruments with a positive fair value at that date, as recorded on the statement of financial position. Notional amounts disclosed in the notes to the financial statements do not represent the amounts to be exchanged by the parties to derivatives and do not measure the exposure to credit or market risks. The amounts to be exchanged are based on the terms of the derivatives.

The risk that counterparties to trading instruments might default on their obligations is monitored on an ongoing basis. In monitoring credit risk exposure, consideration is given to trading instruments with a positive fair value and to the volatility of the fair value of trading instruments. To manage the level of credit risk, the Bank and its affiliates deal with counterparties of good credit standing, enter into master netting agreements whenever possible, and when appropriate, obtain collateral. Master netting agreements provide for the net settlement of contracts with the same counterparty in the event of default.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Market risk

Market Risk is defined as the losses that the trading portfolio of the Bank may incur due to the risks caused by market price changes (interest rate, equities, foreign exchange and commodity prices), the correlations between market prices and the uncertainty in the volatility levels.

All trading instruments are subject to market risk. The instruments are recognized at fair value, and all changes in market conditions directly affect net trading income.

The Bank and its affiliates manage its use of trading instruments in response to changing market conditions.

The board of directors monitors the effectiveness of risk management systems through audit committee, related other committees and top management, and in the light of various risk reports and the assessments made by the audit committee.

The risk policies and application procedures have been approved by the board of directors and regularly revisited. The market risk is also managed by risk mitigations through hedging transactions beside measuring the risks in compliance with the international standards, limiting such risk and allocating capital accordingly.

Market risks arising from trading portfolios are measured by the Bank as per "standard" and "value at risk (VaR)" methods. The measurements as per the standard method are performed on a monthly basis, and taken into consideration in the calculation of capital adequacy. Whereas, the measurements as per VaR method are performed on a daily basis. The Bank takes the historical VaR results as the basis for the internal management of market risk and limit setting. In the VaR calculation, one year historical market data set is used, and 99% confidence interval and one-day holding period (10 days for regulatory capital calculation) are taken into account. In order to test the reliability of the VaR model, back tests are performed. Stress tests and scenario analysis are also applied in order to reflect the effects of prospective severe market fluctuations in the VaR calculations. Beside the VaR limits, the limits on transaction, trader, position, stop-loss approved by the board of directors for trading portfolio are also applied for limiting the market risk.

The capital requirement for general market risk and specific risks is calculated using the standard method defined by the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" as set out by the BRSA and reported monthly on a bank-only basis and quarterly on a consolidated basis.

25.3 Non-trading activities

Below is a discussion of the various risks the Bank and its affiliates are exposed to as a result of its non-trading activities and the approach taken to manage those risks.

Liquidity risk

Liquidity risk is defined as the risk that the Bank may not be able to fullfil its payment obligations in a timely manner due to the lack of available cash or cash inflows in quality and in quantity to cover the cash outflows in a complete and timely manner due to imbalances in the cash flows of the Bank and its affiliates.

Liquidity Risk is managed by Asset and Liability Management Department (ALMD) and Asset and Liability Committee (ALCO) in line with risk management policies and risk appetite approved by the board of directors in order to take the necessary measures in a timely and correct manner against possible liquidity shortages that may result from market conditions and balance sheet structure. Under stressed conditions, liquidity risk is managed within the Contingency Funding Plan framework.

Notes to Consolidated Financial Statements
As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

The board of directors reviews the liquidity risk management strategy, policy and practices, and approves the liquidity strategy and policies within the framework of risk management strategy and policies, ensures the effective of practice of policies and integrations with Bank's risk management strategy. It determines the basic metrics in liquidity risk measurement and monitoring. It establishes risk appetite of the Bank in liquidity risk management and identifies the risk limits in accordance with the risk appetite and reviews it regularly.

ALCO takes necessary decisions which will be executed by related departments by assessing the liquidity risk that the Bank is exposed to and considering the Bank's strategy and conditions of competition and pursues the implementations.

ALMD, performs daily liquidity management by ensuring compliance with regulatory and internal liquidity limits and monitoring related early warning indicators in case of probable liquidity squeezes. The medium and long term liquidity and funding management is performed by ALMD in accordance with ALCO decisions.

Risk Management Department defines the Bank's liquidity risk, measures and monitors the risks with liquidity risk measurement methods that are in compliance with international standards, presents measurement results periodically to related departments, committees and senior management. Risk Management Department coordinates related parties in order to ensure compliance of risk management process in accordance with the Bank's risk profile, operation environment and strategic plan with regulations. Risk Management Department analyses, develops and revises relevant liquidity risk measurement methods and models in accordance with changing market conditions and the Bank's structure. Risk Management Department reviews assumptions and parameters used in liquidity risk analysis.

The liquidity risk analysis and the important early warning signals are reported monthly to related senior management. Additionally, analysis and monitored internal ratios related to liquidity risk are presented in ALCO report. Internal liquidity metrics are monitored with limit and alert levels approved by the board of directors and reported regularly to related parties.

Decentralized management approach is adopted in the Bank's liquidity management. Each subsidiary controlled by the Bank performs daily, medium and long term liquidity management independently from the Bank by the authorities in each subsidiary responsible for managing liquidity risk. In addition, within the scope of consolidated risk management, liquidity and funding risk of each subsidiary in control are monitored via the liquidity risk management methods identified by the Bank by considering the operations, risk profile and regulations of the related subsidiary. Also, in increasing market volatility and liquidity deficit environments, cash flows of especially financial subsidiaries are monitored with the Bank's cash flow on a consolidated basis.

The Bank's funding management is carried out in compliance with the ALCO decisions. Funding and placement strategies are developed by assessing liquidity of the Bank.

In liquidity risk management actions that will be taken and procedures are determined by considering normal economic conditions and stress conditions.

Diversification of assets and liabilities is assured so as to be able to continuously meet the obligations, also taking into account the relevant currencies. Funding sources are monitored actively during identification of concentration risk related to funding. The Bank's funding base of customer deposits, interbank and other borrowing transactions are diversified in order to prevent the concentration of a particular funding source. Factors that could trigger the sudden and significant run off in funds or impair the accessibility of the funding sources are analyzed. Additionally, securities which are eligible as collateral at CBRT issued by Republic of Turkey Treasury and have active secondary market are comprised in the Bank's assets.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

In the context of TL and foreign currencies liquidity management, the cash flows regarding assets and liabilities are monitored and the required liquidity in future periods is forecasted. In cash flow analysis, stress is applied to items that affect the liquidity by volume and rate of change from a liquidity management point of view.

Liquidity risk exposed by the Bank is managed by establishing risk appetite, risk mitigation according to the liquidity and funding policies (diversification of funding sources, holding high quality liquid assets reserve) and effective control environment and closely monitoring by limits. For those risks that cannot be reduced, the adoption of the current level of risk, reduction or termination of the activities that cause the risk is considered

In liquidity risk stress testing framework, the level of the Bank's ability to cover cash outflows in liquidity crisis scenario based on the Bank's current cash flow structure, by high quality liquid assets is calculated. Scenario analysis are performed by assessing changing balance sheet structure, liquidity requirements and market conditions.

The results of liquidity risk stress testing are taken into consideration in the assessment of liquidity adequacy and identification of strategy, policy and procedures regarding liquidity risk and contingency funding plan is prepared within this framework.

There exists "Liquidity Risk Management Contingency Funding Plan" in the Bank including mechanisms to prevent increase in liquidity risk during normal and liquidity crisis scenarios for different conditions and levels. Available liquidity sources are determined by considering the liquidity squeezes. Within the framework of this plan, the Bank monitors liquidity risk in terms of early warning indicators, stress levels determined according to probable scenarios and severity of the crisis and possible actions that can be taken in each stress level. In determination of the stress level in the plan, early warning indicators are taken into consideration.

The table below presents the last three months' consolidated liquidity ratios in accordance with the BRSA regulations:

Period	TL+FC	FC
31 January 2017	122.02%	129.27%
28 February 2017	123.98%	169.87%
31 March 2017	112.48%	140.94%

Exposure to liquidity risk

Liquidity Coverage Ratio (LCR), aims for the banks having the ability to cover 30 days of liquidity needs with their own cash and high quality liquid assets that are easy to convert to cash during liquidity shortages in the markets. With that perspective and according to "Regulation for Banks' Liquidity Coverage Ratio Calculations" terms LCR ratio is calculated by having high quality liquid assets divided by net cash outflows. After a transition period that will end by 1 January 2019, in both bank-only and consolidated basis, LCR ratio should be at least 80% for foreign currency and 100% for total.

The Bank's banking affiliate in the Netherlands is subject to liquidity coverage ratio requirements as per the rules of Capital Requirement Regulation. In addition, the Dutch Central Bank applies a national liquidity regulation, where the bank is required to have a positive liquidity gap in stress test scenario.

The Bank's banking affiliate in Romania calculates the liquidity ratio as a ratio of effective liquidity in local currency equivalent to necessary liquidity in local currency equivalent for several individual time buckets (<1 month, 1-3 months, 3-6 months, 6-12 months, >1 year) and each ratio for each bucket should be >1.

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(Currency: Thousands of Turkish Lira (TL))

The following table provides an analysis of monetary assets and monetary liabilities of the consolidated entities into relevant maturity groupings based on the remaining periods to repayment:

Demand Accounts Up to 1 to 3 months 1 to 3 months 1 to 5 years 5 year Undistributed	3,357,066 315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069 917,253
MONETARY ASSETS Turkish Lira Cash and balances with central banks 3,357,066 - 1,948 7,723 97,034 168,006 - Financial assets at fair value through profit or loss 41,010 - 1,948 7,723 97,034 168,006 - Loans and advances to banks 6,529 549,814 192,445 295,018 1,444 - - Loans and advances to customers 193,157 27,100,951 12,868,331 32,332,598 41,548,312 7,739,898 432,667 Derivative financial assets - 645,625 471,698 915,726 733,455 140,421 - Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - - - - - - - - -	3,357,066 315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069
Turkish Lira 3,357,066 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069
Cash and balances with central banks 3,357,066 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <th>315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069</th>	315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069
Financial assets at fair value through profit or loss 41,010 - 1,948 7,723 97,034 168,006 - Loans and advances to banks 6,529 549,814 192,445 295,018 1,444 - - Loans and advances to customers 193,157 27,100,951 12,868,331 32,332,598 41,548,312 7,739,898 432,667 Derivative financial assets - 645,625 471,698 915,726 733,455 140,421 - Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - - - - - - - - 917,253 - - - - - - - - - - - - - - - - -	315,721 1,045,250 122,215,914 2,906,925 2,392,189 31,669,069
Loans and advances to banks 6,529 549,814 192,445 295,018 1,444 - - Loans and advances to customers 193,157 27,100,951 12,868,331 32,332,598 41,548,312 7,739,898 432,667 Derivative financial assets - 645,625 471,698 915,726 733,455 140,421 - Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - - - - 917,253	1,045,250 122,215,914 2,906,925 2,392,189 31,669,069
Loans and advances to customers 193,157 27,100,951 12,868,331 32,332,598 41,548,312 7,739,898 432,667 Derivative financial assets - 645,625 471,698 915,726 733,455 140,421 - Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - - 917,253	122,215,914 2,906,925 2,392,189 31,669,069
Derivative financial assets - 645,625 471,698 915,726 733,455 140,421 - Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - 917,253	2,906,925 2,392,189 31,669,069
Other assets 38,063 536,679 21,162 45,291 51,795 2,307 1,696,892 Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - 917,253	2,392,189 31,669,069
Investment securities 40,300 3,785 8,749 2,187,400 15,324,487 14,104,348 - Deferred tax asset - - - - - - 917,253	31,669,069
Deferred tax asset	
	917,253
Total Turkish Lira monetary assets 3,676,125 28,836,854 13,564,333 35,783,756 57,756,527 22,154,980 3,046,812	164,819,387
Foreign Currency	
Cash and balances with central banks 7,384,498 3,021,629	10,406,127
Financial assets at fair value through profit or loss 346,369 86 16,984 50,768 -	414,207
Loans and advances to banks 3,453,724 2,700,541 859,285 1,975,756 3,723,836	12,713,142
Loans and advances to customers 303,325 6,031,330 6,867,295 21,560,240 41,071,703 17,108,470 1,226,978	94,169,341
Derivative financial assets 72,382 284,933 8,544 230,402 -	596,261
Other assets 194,755 19,674,170 9,536 23,054 43,894 17,028 46,339	20,008,776
Investment securities 198,815 281,900 19,112 160,694 5,373,259 9,802,789 -	15,836,569
Deferred tax asset	28,635
Total foreign currency monetary assets 11,881,486 31,709,570 7,827,610 24,004,763 50,238,220 27,209,457 1,301,952	154,173,058
Total Monetary Assets 15,557,611 60,546,424 21,391,943 59,788,519 107,994,747 49,364,437 4,348,764	318,992,445
MONETARY LIABILITIES	
Turkish Lira	
Deposits 19,087,887 44,350,432 10,091,876 1,638,005 6,030	75,174,230
Obligations under repurchase agreements and money market fundings - 14,544,624 256,727 140,195	14,941,546
Loans and advances from banks and other institutions - 344,134 860,053 548,510 545,675	2,298,372
Bonds payable - 1,097,233 1,950,875 2,902,509 286,104	6,236,721
Subordinated liabilities	-
Derivative financial liabilities - 460,900 453,805 923,699 579,086 821 -	2,418,311
Other liabilities, accrued expenses and provisions 1,652,449 8,718,282 675,316 35,979 271 - 2,056,137	13,138,434
Total Turkish Lira monetary liabilities 20,740,336 69,515,605 14,288,652 6,188,897 1,417,166 821 2,056,137	114,207,614
Foreign Currency	
Deposits 31,251,978 48,659,265 16,397,357 12,389,388 1,221,216 22,287 -	109,941,491
Obligations under repurchase agreements and money market fundings 91 227,746 505,037 49,386 -	782,260
Loans and advances from banks and other institutions - 1,322,278 9,005,268 11,500,648 16,276,109 7,844,657 -	45,948,960
Bonds payable 126,640 2,437,719 7,639,555 4,004,686 -	14,208,600
Subordinated liabilities	-
Derivative financial liabilities - 12,038 22,491 90,117 87,919 374,071 -	586,636
Other liabilities, accrued expenses and provisions 790,583 343,410 133,675 26,735 824 - 49,578	1,344,805
Total foreign currency monetary liabilities 32,042,652 50,564,737 25,685,431 26,444,607 25,730,660 12,295,087 49,578	172,812,752
Total Monetary Liabilities 52,782,988 120,080,342 39,974,083 32,633,504 27,147,826 12,295,908 2,105,715	

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

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Total Monetary Liabilities

				31 December	r 2016			
	Demand	Up to	1 to 3	3 to 12	1 to 5	Over		
MONETARY ASSETS	Accounts	1 month	months	months	years	5 year	Undistributed	Total
Turkish Lira								
Cash and balances with central banks	6,643,742							6,643,742
Financial assets at fair value through profit or loss	77,971	4,900	10,818	5,556	45,915	12,481	-	157,641
Loans and advances to banks	10,820	741,001	144,448	384,187	1,332	12,461	-	1,281,788
Loans and advances to banks Loans and advances to customers	195,607	27,582,736	12,189,593	28,812,844	36,513,964	7,738,412	425,010	113,458,166
Derivative financial assets	173,007	1,003,306	717,669	1,252,424	589,910	145,263	423,010	3,708,572
Other assets	243,947	593,132	22,468	31,831	12,361	2,305	1,501,691	2,407,735
Investment securities	40,794	33,016	483,269	413,542	14,758,348	14,907,242	1,501,091	30,636,211
Deferred tax asset	40,794	33,010	483,209	413,342	14,738,348	14,907,242	821,376	821,376
Total Turkish Lira monetary assets	7,212,881	29,958,091	13,568,265	30,900,384	51,921,830	22,805,703	2,748,077	159,115,231
Foreign Currency								
Cash and balances with central banks	2,484,584	2,472,937						4.957.521
Financial assets at fair value through profit or loss	876,298	2,472,237	715	153	16,728	34,764	_	928,658
Loans and advances to banks	4,708,507	2,266,466	1,566,687	1,866,083	3,591,666	31,701		13,999,409
Loans and advances to customers	223,927	7,172,393	5,897,211	21,631,225	39,570,670	16,817,869	1,217,332	92,530,627
Derivative financial assets	223,727	7,172,373	49,591	71,675	142,866	307,723	1,217,332	571,855
Other assets	180,089	14,121,009	19,509	20,615	44,922	16,231	37,251	14,439,626
Investment securities	177,828	129,790	3,073	266,623	5,591,586	10,287,840	57,251	16,456,740
Deferred tax asset	-					-	35,221	35,221
Total foreign currency monetary assets	8,651,233	26,162,595	7,536,786	23,856,374	48,958,438	27,464,427	1,289,804	143,919,657
Total Monetary Assets	15,864,114	56,120,686	21,105,051	54,756,758	100,880,268	50,270,130	4,037,881	303,034,888
MONETARY LIABILITIES								
Turkish Lira								
Deposits	19,004,321	46,208,272	8,925,332	1,835,536	6,436	_	_	75,979,897
Obligations under repurchase agreements and money market fundings		10,496,625	207,400	-,,	-,	_	_	10,704,025
Loans and advances from banks and other institutions	_	904,046	527,574	1,247,920	546,550	_	_	3,226,090
Bonds payable	_	563,901	1,689,471	2,784,758	934,208	_	_	5,972,338
Subordinated liabilities	_	-	-	-,,		_	_	
Derivative financial liabilities	_	790,117	706,280	1,069,600	603,875	17,963	_	3,187,835
Other liabilities, accrued expenses and provisions	292,630	8,604,765	351,803	13,130		-	1,924,873	11,187,201
Total Turkish Lira monetary liabilities	19,296,951	67,567,726	12,407,860	6,950,944	2,091,069	17,963	1,924,873	110,257,386
Foreign Currency								
Deposits	27,729,059	47,119,181	13,949,113	12,106,372	1,737,770	22,199	-	102,663,694
Obligations under repurchase agreements and money market fundings	87	-	-	218,895	259,140	48,046	-	526,168
Loans and advances from banks and other institutions	-	1,354,751	1,543,145	19,071,656	15,652,938	6,479,364	-	44,101,854
Bonds payable	-	85,933	-	2,369,284	7,288,795	2,129,990	-	11,874,002
Subordinated liabilities	-	-	-	-	-	-	-	-
Derivative financial liabilities	-	14,385	25,503	102,553	85,068	644,183	-	871,692
Other liabilities, accrued expenses and provisions	904,082	312,061	111,385	55,893	815	3,848	197,691	1,585,775
Total foreign currency monetary liabilities	28,633,228	48,886,311	15,629,146	33,924,653	25,024,526	9,327,630	197,691	161,623,185

47,930,179

116,454,037

28,037,006

40,875,597

27,115,595

9,345,593

2,122,564

271,880,571

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Contractual maturity analysis of liabilities according to remaining maturities

The remaining maturities table of the contractual liabilities includes the undiscounted future cash outflows for the principal amounts of the Bank and its financial affliates' financial liabilities as per their earliest likely contractual maturities.

31	Marci	h 20	117
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	Carrying <u>Value</u>	Nominal Principal <u>Outflows</u>	<u>Demand</u>	Up to 1 <u>Month</u>	1 to 3 Months	3 to 12 Months	1 to 5 <u>Years</u>	Over 5 <u>Years</u>
Deposits	185,115,721	184,491,003	50,336,394	92,641,59	26,367,7	67 13,902,7	32 1,220,297	22,170
Obligations under repurchase agreements and money market fundings	15,723,806	15,709,496	91	14,762,71	.9 255,5	07 136,9	50 505,037	49,192
Loans and advances from banks and other Institutions	48,247,332	47,930,925	-	1,564,64	9,764,8	71 12,005,84	14 16,793,659	7,801,909
Bonds payable	20,445,321	20,027,283	-	1,082,68	32 2,043,9	09 5,327,4	33 7,581,503	3,991,706
Subordinated liabilities				:	<u>-</u>	<u>-</u>		
Total Monetary Liabilities	<u>269,532,180</u>	<u>268,158,707</u>	50,336,485	110,051,63	<u>38,432,0</u>	<u>54</u> <u>31,373,0</u> :	<u> 26,100,496</u>	11,864,977
	31 December 2016							
				31 Dece	mber 2016			
	Carrying <u>Value</u>	Nominal Principal Outflows	<u>Demand</u>	31 December 1 Up to 1 Month	nber 2016 1 to 3 Months	3 to 12 Months	1 to 5 <u>Years</u>	Over 5 <u>Years</u>
Deposits	<u>Value</u>	Principal		Up to 1 Month	1 to 3 Months			
Deposits Obligations under repurchase agreements and money market fundings	<u>Value</u>	Principal Outflows	46,709,976	Up to 1 Month	1 to 3 Months	<u>Months</u>	<u>Years</u>	<u>Years</u>
Obligations under repurchase agreements	<u>Value</u> 178,643,591	Principal Outflows 177,999,198	46,709,976	Up to 1 <u>Month</u> 93,007,155	1 to 3 <u>Months</u> 22,744,658	Months 13,787,977	<u>Years</u> 1,727,342	<u>Years</u> 22,090
Obligations under repurchase agreements and money market fundings Loans and advances from banks and other	<u>Value</u> 178,643,591 11,230,193	Principal Outflows 177,999,198 11,219,661	46,709,976	Up to 1 <u>Month</u> 93,007,155 10,487,138	1 to 3 <u>Months</u> 22,744,658 207,000	Months 13,787,977 218,765	<u>Years</u> 1,727,342 259,140	<u>Years</u> 22,090 47,531
Obligations under repurchase agreements and money market fundings Loans and advances from banks and other institutions	<u>Value</u> 178,643,591 11,230,193 47,327,944 17,846,340	Principal <u>Outflows</u> 177,999,198 11,219,661 47,043,276	46,709,976 87 -	Up to 1 <u>Month</u> 93,007,155 10,487,138 2,160,935 641,159	1 to 3 <u>Months</u> 22,744,658 207,000 1,982,642 1,683,472	Months 13,787,977 218,765 20,276,452	<u>Years</u> 1,727,342 259,140 16,182,710	<u>Years</u> 22,090 47,531 6,440,537

Market risk

Interest rate risk: The Bank and its affiliates' operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets (including investments) and interest-bearing liabilities mature or reprice at different times or in differing amounts. In the case of floating rate assets and liabilities, the Bank and its affiliates are also exposed to basis risk, which is the difference in repricing characteristics of the various floating rate indices, such as the deposit rate and libor and different types of interest. Treasury activities are aimed at optimizing net interest income, given market interest rate levels consistent with the Bank's business strategies.

In general, as common in current economic environment, the consolidated financial statements are liability sensitive because its interest-earning assets have a longer duration and reprice slightly less frequently than interest-bearing liabilities. This means that in rising interest rate environments, margins earned will narrow as liabilities reprice. However, the actual effect will depend on a number of factors, including the extent to which repayments are made earlier or later than the contracted dates and variations in interest rate sensitivity within repricing periods and among currencies.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Interest rate derivatives are primarily used to bridge the mismatch in the repricing of assets and liabilities. This is done in accordance with the guidelines established by the Bank's asset-liability management committee.

Some assets have no defined maturities or interest rate sensitivities and are not readily matched with specific liabilities. Those assets are funded through liability pools based on the assets' estimated maturities and repricing characteristics.

Part of the Bank's return on financial instruments is obtained from controlled mismatching of the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or, if earlier, the dates on which the instruments mature.

The following table provides an analysis of interest rate sensivity of monetary assets and liabilities of the consolidated entities into relevant maturity groupings:

				31 March 2017			
	Up to	1 to 3	3 to 12	1 to 5	Over	Non-Interest	
	1 month	months	months	years	5 year	Bearing	Total
MONETARY ASSETS					· ·	· ·	
Cash and balances with central banks	8,156,155	-	-	-	-	5,607,038	13,763,193
Financial assets at fair value through profit or loss	297	5,731	16,402	101,473	218,353	387,672	729,928
Loans and advances to banks	5,353,085	2,856,674	2,239,508	16,406	-	3,292,719	13,758,392
Loans and advances to customers	45,393,390	36,825,757	60,835,813	58,480,693	12,730,286	2,119,316	216,385,255
Other assets Investment securities	13,648,264 4,896,242	161 6,462,034	12,581,776	17,333 8,130,300	2,307 10,816,017	12,236,086 4,619,269	25,904,151 47,505,638
Deferred tax asset	4,090,242	0,402,034	12,361,770	6,130,300	10,810,017	945,888	945,888
Deferred tax asset					·	745,000	745,000
Total Monetary Assets	77,447,433	46,150,357	75,673,499	66,746,205	23,766,963	29,207,988	318,992,445
MONETARY LIABILITIES							
Deposits	99,157,071	26,313,184	13,966,162	1,134,121	14,316	44,530,867	185,115,721
Obligations under repurchase agreements and money market fundings	14,762,719	255,507	136,950	505,037	49,193	14,400	15,723,806
Loans and advances from banks and other institutions	14,893,409	19,085,327	8,032,322	5,442,476	463,418	330,380	48,247,332
Bonds payable	1,119,032	2,123,877	5,291,131	7,501,534	3,991,708	418,039	20,445,321
Subordinated liabilities	-	-	-	-	-	-	-
Other liabilities, accrued expenses and provisions		- -		- -		17,488,186	17,488,186
Total Monetary Liabilities	129,932,231	47,777,895	27,426,565	14,583,168	4,518,635	62,781,872	287,020,366
				31 December 2016			
	Up to	1 to 3	3 to 12	1 to 5	Over	Non-Interest	
	Up to I month	1 to 3 months			Over 5 year	Non-Interest Bearing	Total
MONETARY ASSETS	1 month		3 to 12	1 to 5		Bearing	
Cash and balances with central banks	9,353,481	months -	3 to 12 months	1 to 5 years	5 year	2,247,782	11,601,263
Cash and balances with central banks Financial assets at fair value through profit or loss	9,353,481 8,122	- 29,640	3 to 12 months	1 to 5 years - 43,336	5 year - 44,354	2,247,782 955,119	11,601,263 1,086,299
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks	9,353,481 8,122 4,905,102	29,640 2,398,325	3 to 12 months 5,728 3,118,568	1 to 5 years - 43,336 24,279	5 year 44,354 222,120	2,247,782 955,119 4,612,803	11,601,263 1,086,299 15,281,197
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers	9,353,481 8,122 4,905,102 50,606,890	29,640 2,398,325 26,654,682	3 to 12 months 5,728 3,118,568 61,102,024	1 to 5 years 43,336 24,279 52,927,243	5 year 44,354 222,120 12,770,423	2,247,782 955,119 4,612,803 1,927,531	11,601,263 1,086,299 15,281,197 205,988,793
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks	9,353,481 8,122 4,905,102 50,606,890 10,737,488	29,640 2,398,325 26,654,682 730	3 to 12 months 5,728 3,118,568 61,102,024 8,448	1 to 5 years 43,336 24,279 52,927,243 16,494	5 year 44,354 222,120 12,770,423 2,306	2,247,782 955,119 4,612,803 1,927,531 10,362,322	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets	9,353,481 8,122 4,905,102 50,606,890	29,640 2,398,325 26,654,682	3 to 12 months 5,728 3,118,568 61,102,024	1 to 5 years 43,336 24,279 52,927,243	5 year 44,354 222,120 12,770,423	2,247,782 955,119 4,612,803 1,927,531	11,601,263 1,086,299 15,281,197 205,988,793
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities	9,353,481 8,122 4,905,102 50,606,890 10,737,488	29,640 2,398,325 26,654,682 730	3 to 12 months 5,728 3,118,568 61,102,024 8,448	1 to 5 years 43,336 24,279 52,927,243 16,494	5 year 44,354 222,120 12,770,423 2,306	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637	29,640 2,398,325 26,654,682 730 7,756,567	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204	5 year 44,354 222,120 12,770,423 2,306 11,810,425	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637	29,640 2,398,325 26,654,682 730 7,756,567	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204	5 year 44,354 222,120 12,770,423 2,306 11,810,425 	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES Deposits	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637	29,640 2,398,325 26,654,682 730 7,756,567	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204 62,296,556	5 year 44,354 222,120 12,770,423 2,306 11,810,425	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637 	29,640 2,398,325 26,654,682 730 7,756,567 36,839,944	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204	5 year 44,354 222,120 12,770,423 2,306 11,810,425 	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES Deposits Obligations under repurchase agreements and money market fundings	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637 	29,640 2,398,325 26,654,682 730 7,756,567 36,839,944 22,758,896 207,000	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022 13,862,911 218,766	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204	5 year 44,354 222,120 12,770,423 2,306 11,810,425 	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888 178,643,591 11,230,193
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES Deposits Obligations under repurchase agreements and money market fundings Loans and advances from banks and other institutions	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637 	29,640 2,398,325 26,654,682 730 7,756,567 36,839,944 22,758,896 207,000 17,544,924	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022 13,862,911 218,766 9,181,554	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204 	5 year 44,354 222,120 12,770,423 2,306 11,810,425 24,849,628 13,467 47,531 178,429	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018 40,943,155 10,618 314,530	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888 178,643,591 11,230,193 47,327,944
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES Deposits Obligations under repurchase agreements and money market fundings Loans and advances from banks and other institutions Bonds payable	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637 	29,640 2,398,325 26,654,682 730 7,756,567 36,839,944 22,758,896 207,000 17,544,924	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022 13,862,911 218,766 9,181,554	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204 	5 year 44,354 222,120 12,770,423 2,306 11,810,425 24,849,628 13,467 47,531 178,429	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018 40,943,155 10,618 314,530 356,164	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888 178,643,591 11,230,193 47,327,944 17,846,340
Cash and balances with central banks Financial assets at fair value through profit or loss Loans and advances to banks Loans and advances to customers Other assets Investment securities Deferred tax asset Total Monetary Assets MONETARY LIABILITIES Deposits Obligations under repurchase agreements and money market fundings Loans and advances from banks and other institutions Bonds payable Subordinated liabilities	9,353,481 8,122 4,905,102 50,606,890 10,737,488 3,112,637 	29,640 2,398,325 26,654,682 730 7,756,567 36,839,944 22,758,896 207,000 17,544,924	3 to 12 months 5,728 3,118,568 61,102,024 8,448 11,185,254 - 75,420,022 13,862,911 218,766 9,181,554	1 to 5 years 43,336 24,279 52,927,243 16,494 9,285,204 	5 year 44,354 222,120 12,770,423 2,306 11,810,425 24,849,628 13,467 47,531 178,429	2,247,782 955,119 4,612,803 1,927,531 10,362,322 3,942,864 856,597 24,905,018 40,943,155 10,618 314,530 356,164	11,601,263 1,086,299 15,281,197 205,988,793 21,127,788 47,092,951 856,597 303,034,888 178,643,591 11,230,193 47,327,944 17,846,340

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Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

The following table indicates the effective interest rates by major currencies for the major components of the consolidated statement of financial position for the first quarter of 2017 and the year 2016:

	31 March 2017				
•	US\$	EUR %	TL %	Other Currencies %	
Assets					
Loans and advances to banks	1-4	1-2	1-13	1	
Debt and other fixed or floating					
income instruments	3-12	1-5	3-13	10	
Loans and advances to customers	1-13	1-13	1-30	1-31	
Liabilities					
Deposits:					
- Foreign currency deposits	1-2	1-6	_	1-5	
- Bank deposits	1-3	1-2	1-12	1	
- Saving deposits	-	-	7-12	-	
- Commercial deposits	-	-	8-14	-	
- Public and other deposits	-	_	11	-	
Obligations under repurchase agreement	S				
and money market fundings	2-3	-	9-13	-	
Loans and advances from banks and					
other institutions	1-3	1-3	10-14	1-5	
Bonds payable	5	4	1-13	1-5	

	31 December 2016				
	US\$	EUR %	TL %	Other Currencies %	
Assets				·	
Loans and advances to banks	1-4	1-2	1-16	1	
Debt and other fixed or floating					
income instruments	3-12	1-5	7-15	10	
Loans and advances to customers	1-11	1-13	1-27	1-31	
Liabilities					
Deposits:					
- Foreign currency deposits	1-2	1-7	-	1-5	
- Bank deposits	1-2	1-2	1-11	1-2	
- Saving deposits	-	-	7-10	-	
- Commercial deposits	-	-	7-15	-	
- Public and other deposits	-	-	11	-	
Obligations under repurchase agreements					
and money market fundings	2-3	-	5-11	-	
Loans and advances from banks and					
other institutions	1-5	1-5	10-25	1-4	
Bonds payable	5	3	1-11	1-5	

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Interest rate risk in the banking book is evaluated considering the repricing risk, yield curve risk, basis risk and optionality, measured in compliance with the international standards and managed by risk mitigation through limits and hedging.

The interest rate sensitivity of assets, liabilities and off balance-sheet items are evaluated at the weekly Asset-Liability Committee meetings considering also the market developments.

The measurement process of interest rate risk resulting from banking book, is established and managed by the Bank on a bank-only basis to include the interest rate positions defined as banking book and to consider the relevant repricing and maturity data.

Duration gaps, gaps by maturity buckets and sensitivity analysis are used in monitoring of repricing risk resulting from maturity mismatch. The duration gap and sensitivity analysis are carried out every two weeks period.

In the duration gap analysis, the present values of interest-rate-sensitive asset and liability items are calculated using yield curves developed from the market interest rates. In case of instruments with no maturities assigned, the maturity is determined as per interest rate fixing periods and customer behaviors. Such results are supported by sensitivity and scenario analysis applied periodically for possible instabilities in the markets.

The interest rate risk on the interest-rate-sensitive financial instruments of the trading portfolio is evaluated as part of the market risk.

Currency risk

The Bank and its affiliates are exposed to currency risk through transactions in foreign currencies and through its investment in foreign operations. The Bank and its affiliates' main foreign operations are in the Netherlands and Romania. The measurement currencies of its operations are Euro and Romanian Leu. As the currency in which the Bank presents its consolidated financial statements is TL, the consolidated financial statements are affected by currency exchange rate fluctuations against TL. The Bank finances a significant proportion of its net investment in foreign operations with borrowings in the same currencies as the relevant measurement currencies to mitigate its currency risk. Currency swaps are also used to match the currency of some of its other borrowings to the measurement currencies involved. The foreign currency exchange risk of the Bank is managed through transaction, trader, position and stop-loss limits approved by the board of directors for the trading portfolio beside the foreign currency net position standard ratio and the VaR limit. The Bank and its affiliates' transactional exposures give rise to foreign currency gains and losses that are recognized in the statement of income. These exposures comprise the monetary assets and monetary liabilities that are not denominated in the measurement currency of the Bank involved.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

These exposures are as follows:

These exposures are as follows:	31 March 2017			
	<u>US\$</u>	<u>EUR</u>	Other <u>Currencies</u>	<u>Total</u>
Assets				
Cash and balances with central banks	1,955,105	7,838,679	612,343	10,406,127
Financial assets at fair value	((007	0.5.1	246 260	414 207
through profit or loss Loans and advances to banks	66,987	851	346,369	414,207
Loans and advances to banks Loans and advances to customers	6,776,830 50,866,100	4,664,069 39,814,686	1,272,243 3,488,555	12,713,142 94,169,341
Other assets	13,599,311	3,354,868	3,488,333	20,605,037
Investment securities	13,536,633	2,296,318	3,618	15,836,569
Investments in equity participations	13,330,033	1,178	601	1,779
Tangible and intangible assets	263	106,382	79,833	186,478
Deferred tax asset	-	-	28,635	28,635
Total Assets	86,801,229	58,077,031	9,483,055	154,361,315
Liabilities				
Deposits	65,849,103	35,762,137	8,330,251	109,941,491
Obligations under repurchase agreemen				
and money market fundings	277,132	505,037	91	782,260
Loans and advances from banks and				
other institutions	30,418,862	15,415,646	114,452	45,948,960
Current and deferred tax liability	-	282	1,222	1,504
Bonds payable	10,904,208	2,229,669	1,074,723	14,208,600
Other liabilities, accrued expenses				
and provisions	1,450,598	289,284	190,055	1,929,937
Total Liabilities	<u>108,899,903</u>	<u>54,202,055</u>	<u>9,710,794</u>	<u>172,812,752</u>
Net Statement of Financial Position	(<u>22,098,674</u>)	<u>3,874,976</u>	<u>(227,739)</u>	<u>(18,451,437)</u>
Net Off Balance Sheet Position	<u>22,453,055</u>	<u>(2,590,150)</u>	<u>981,672</u>	<u>20,844,577</u>
Net Long/(Short) Position	<u>354,381</u>	<u>1,284,826</u>	<u>753,933</u>	<u>2,393,140</u>
		31 Dece	ember 2016	
	-		Other	
	<u>US\$</u>	<u>EUR</u>	<u>Currencies</u>	<u>Total</u>
Total Assets	<u>83,286,819</u>	<u>54,716,194</u>	<u>6,096,911</u>	<u>144,099,924</u>
Total Liabilities	<u>101,691,723</u>	<u>50,843,358</u>	<u>9,088,104</u>	<u>161,623,185</u>
Net Statement of Financial Position	(<u>18,404,904</u>)	3,872,836	(<u>2,991,193</u>)	(<u>17,523,261</u>)
Net Off Balance Sheet Position	<u>18,158,120</u>	<u>(3,599,702)</u>	<u>3,500,310</u>	<u>18,058,728</u>
Net Long/(Short) Position	(246,784)	<u>273,134</u>	<u>509,117</u>	<u>535,467</u>

For the purposes of the evaluation of the table above, the figures represent the TL equivalent of the related hard currencies. The effective exchange rates at the balance sheet date announced by the Bank in TL are 3.6350 for US dollars and 3.8849 for Euro.

The short positions in the statement of financial position shown in the table above are hedged by currency swaps, forward contracts and other derivatives entered into to manage these currency exposures. In respect of monetary assets and liabilities in foreign currencies that are not economically hedged, the Bank and its affiliates ensure that their net exposures are kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Credit risk

The Bank and its affiliates are subject to credit risk through the trading, lending, hedging and investing activities and the guarantees issued for their customers as well as in cases where they act as intermediaries on behalf of customers or other third parties.

The Bank and its affiliates' primary exposures to credit risk arise through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of these assets on the statement of financial position. The Bank developed a statistical-based internal risk rating model for its credit portfolio of corporate/commercial/medium-size companies. This internal risk rating model has been in use for customer credibility assessment since 2003 and is currently being reviewed and updated. Risk rating has become a requirement for loan applications, and ratings are used both to determine credit authorization limits and in credit assessment process.

The concentration table of the cash and non-cash loans for the Bank according to the risk rating system for its customers defined as corporate, commercial and small-size enterprises is presented below:

	31 March	31 December
	2017	2016
	%	%
Above Average	38	40
Average	49	48
Below Average	<u>13</u>	<u>12</u>
	100	100

Concentrations based on industries and groups are also monitored. Application scorecards are used during loan granting process for retail and credit card portfolios. Behavioural scorecards are also used for these portfolios.

The Bank and its affiliates are exposed to credit risk on various other financial assets, including derivative instruments used for hedging and debt investments. The current credit exposure in respect of these instruments is equal to the carrying amount of these assets in the statement of financial position. In addition, the Bank and its affiliates are exposed to off balance sheet credit risk through guarantees issued (Note 23).

The risk that counterparties to both derivative and other instruments might default on their obligations is monitored on an ongoing basis. To manage the level of credit risk, the Bank and its affiliates deal with counterparties of good credit standing, enter into master netting agreements whenever possible, and when appropriate, obtain collateral.

Concentrations of credit risk (whether on or off balance sheet) that arise from financial instruments exist for groups of counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

Exposure to credit risk

	Loans and advances to customers	
	31 March 2017	31 December 2016
Individually impaired	7,069,509	6,910,833
Allowance for impairment	(5,321,798)	(<u>5,210,967</u>)
Carrying amount	1,747,711	<u>1,699,866</u>
Portfolio basis allowance	(<u>3,154,895)</u>	(<u>3,036,025</u>)
Loans past due but not impaired and loans under follow-up ^(*) Carrying amount	8,929,675 8,929,675	8,286,780 8,286,780
Neither past due nor impaired	198,561,244	189,191,150
Loans with renegotiated terms	10,301,520	9,847,022
Carrying amount	<u>208,862,764</u>	<u>199,038,172</u>
Total carrying amount	<u>216,385,255</u>	205,988,793

^(*) The majority of the loans past due but not impaired include loans past due up to three months.

Impaired loans

Impaired loans are loans for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement due to lack of assets, high debtness ratio, insufficient working capital and/or equity of the customer.

Sectoral and geographical concentration of impaired loans

The Bank and its affiliates monitor concentrations of credit risk by sector and by geographic location.

An analysis of concentrations of non-performing loans and lease receivables is shown below:

	31 March	31 December
	<u> 2017</u>	<u> 2016</u>
Consumer loans	2,722,812	2,677,827
Construction	547,324	540,481
Transportation and logistics	506,719	508,102
Service sector	412,466	412,915
Transportation vehicles and sub-industries	353,557	358,314
Textile	305,874	256,196
Food	291,311	274,702
Energy	269,978	268,805
Agriculture and stockbreeding	227,813	218,944
Metal and metal products	217,035	221,210
Tourism	152,701	151,142
Chemistry and chemical products	106,301	105,505
Paper and paper products	103,579	99,307
Durable consumption	99,206	79,754
Others	752,833	737,629
Total non-performing loans, factoring and lease receivables	<u>7,069,509</u>	<u>6,910,833</u>

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

	31 March	31 December
	<u> 2017</u>	<u>2016</u>
Turkey	5,813,988	5,699,489
Romania	680,049	642,856
Malta	268,607	265,859
Switzerland	99,465	105,596
England	82,120	79,118
Cyprus	25,070	26,029
Ukraine	24,219	23,398
Others	<u>75,991</u>	68,488
Total non-performing loans, factoring and lease receivables	7,069,509	<u>6,910,833</u>

Past due but not impaired loans

These are loans where contractual interest or principal payments are past due but the Bank believes that individual impairment is not appropriate on the basis of the level of collateral available and the customer's current activities, assets and financial position.

Renegotiated loans

Loans are generally renegotiated either as part of the on-going banking relationship with a creditworthy customer or in response to a borrower's financial difficulties. In the latter case, renegotiation encompasses not only revisions to the terms of a loan such as a maturity extension, a payment moratorium, a concessionary rate of interest but also the restructuring of all or part of the exposure.

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a portfolio-basis loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Write-off policy

The Bank writes off a receivable balance (and any related allowances for impairment losses) when it is determined that the receivable is uncollectible based on the evidence of insolvency issued by the court. In cases where any possible collections are negligible comparing to the prospective expenses and costs, such receivables are written off by the decision of the board of directors.

Collateral policy

The Bank's policy is to require suitable collateral to be provided by certain customers prior to the disbursement of approved loans. The Bank and its affiliates currently hold collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets and guarantees. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 March 2017 or 31 December 2016.

As part of its statutory capital adequacy calculations, and as per the legislation revised accounting to the Basel II requirements and effective from 1 July 2012, the Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals in compliance with the relevant local legislation. In

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

the credit risk mitigation, cash and cash equivalent items and high-credit-quality debt instruments are used. The volatility adjustments regarding the receivables, collaterals and currency mismatch of the collaterals are made as per the standard volatility-adjustment approach defined in the relevant regulation. In cases where there are maturity mismatches resulted from shorter remaining life of collateral than of receivables, the value of collateral is considered as the volatility-adjusted value.

The fair value of collateral held against non-performing loans and receivables, is presented below, as per the collateral type, up to the outstanding total amount of exposures:

	31 March	31 December
	<u>2017</u>	<u>2016</u>
Mortgages	1,775,771	1,724,097
Pledge assets	526,412	514,220
Promissory notes	551,413	489,012
Cash collateral	3,856	3,750
Unsecured	4,212,057	4,179,754
	7,069,509	6,910,833

The amounts reflected in the tables above represent the maximum accounting loss that would be recognized at the date of the statement of financial position if counterparties failed completely to perform as contracted and any collateral or security proved to be of no value.

Operational risks

Operational risk expresses the probability of loss that may arise from the overlook of faults and inconsistency with the established rules due to the deficiencies in the Bank and its affiliates' internal controls, manner of the management and the personnel that are not in coherence with time and conditions, deficiencies in the bank management, faults and problems in information technology systems and disasters such as earthquake, fire, flood or terror attacks.

The operational risk items in the Bank are determined in accordance with the definition of operational risk by considering the whole processes, products and departments. The control areas are set for operational risks within the Bank and all operational risks are followed by assigning the risks to these control areas. In this context, appropriate monitoring methodology is developed for each control area that covers all operational risks and control frequencies are determined.

Currently, the value at operational risk is calculated according to the basic indicator approach as per the Article 23 of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" as pronounced by the BRSA.

The annual gross income is defined as net interest income plus net non-interest income reduced by realised gains/losses from the sale of securities available-for-sale and held-to-maturity, non-recurring gains and income derived from insurance claims. The result is added to risk weighted assets in the capital adequacy calculation.

Capital management - regulatory capital

The BRSA sets and monitors capital requirements for the Bank as a whole. The parent company and individual banking operations are directly supervised by their local regulators. In implementing current capital requirements, the BRSA requires the banks to maintain a prescribed ratio of minimum 8% of total capital to total value at credit, market and operational risks. The Bank and its affiliates' consolidated regulatory capital is analysed into two tiers:

- Tier 1 capital, which includes paid-in capital, share premium, legal reserves, retained earnings, other comprehensive income, translation reserve and non-controlling interests after deductions for goodwill and certain cost items.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017 (Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

- Tier 2 capital, which includes qualifying subordinated liabilities and general provisions.

The BRSA also requires the banks to maintain prescribed ratios of minimum 6% and 4.5% of Tier 1 and Tier 2 capital, respectively, to total value at credit, market and operational risks starting from 1 January 2014.

Banking operations are categorised as either trading book or banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures. The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. There have been no material changes in the Bank's management of capital during the period.

Starting from 1 July 2012, the capital adequacy ratio is calculated within the scope of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (the "Regulation")", "Regulation on Credit Risk Mitigation Techniques" and "Regulation on Calculation of Risk Weighted Amounts for Securitisations" published in the Official Gazette no.28337 dated 28 June 2012 and the "Regulation on Equities of Banks" published in the Official Gazette no.26333 dated 1 November 2006 but later revised in the Official Gazette no.28756 dated 5 September 2013. The Bank's process of internal capital requirements is assessed under the regulation on the "Internal Systems and Internal Capital Adequacy Assessment Processes of Banks" published in the Official Gazette no. 29057 dated 11 July 2014. In calculation of capital adequacy ratio, the data prepared from accounting records in compliance with the current legislation are used. Such accounting data is included in the calculation of credit and market risks subsequent to their designation as "trading book" and "banking book" according to the Regulation. The items classified as trading book and the items deducted from the equity are not included in the calculation of credit risk. In the calculation of risk weighted assets, the assets subject to amortisation or impairment, are taken into account on a net basis after being reduced by the related amortisations and provisions.

In the calculation of the value at credit risk for the non-cash loans and commitments and the receivables from counterparties in such transactions are weighted after netting with specific provisions that are classified under liabilities and calculated based on the "Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables". The net amounts are then multiplied by the rates stated in the Article 5 of the Regulation, reduced as per the "Regulation on Credit Risk Mitigation Techniques" and then included in the relevant exposure category defined in the article 6 of the Regulation and weighted as per Appendix-1 of the Regulation.

In the calculation of the value at credit risk for the derivative financial instruments and the credit derivaties classified in banking book, the receivables from counterparties are multiplied by the rates stated in the Appendix-2 of the Regulation, reduced as per the "Regulation on Credit Risk Mitigation Techniques" and then included in the relevant exposure category defined in the article 6 of the Regulation and weighted as per Appendix-1 of the Regulation.

As per the article 5 of the Regulation, the "counterparty credit risk" is calculated for repurchase transactions, securities and commodities borrowing agreements.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

The Bank's and its affiliates' regulatory capital positions on consolidated basis as of 31 March 2017 and 31 December 2016, are as follows:

	31 March 2017	31 December <u>2016</u>
Tier 1 capital	35,929,123	35,120,258
Tier 2 capital	2,993,201	2,889,903
Deductions from capital	(111,520)	(93,350)
Total regulatory capital	38,810,804	37,916,811
Value at credit, market and operational risks	270,220,368	258,425,540
Capital ratios (%)		
Total regulatory capital expressed as a percentage of total value at credit, market and operational risks	14.36	14.67
Total tier 1 capital expressed as a percentage of		
total value at credit, market and operational risks	13.30	13.59

25.4 Hedging

Due to the Bank and its affiliates' overall interest rate risk position and funding structure, its risk management policies require that it should minimize its exposure to changes in foreign currency rates and manage interest rate, credit risk and market price risk exposure within certain guidelines. Derivative financial instruments are used to manage the potential earnings impact of interest rate and foreign currency movements. Several types of derivative financial instrument are used for this purpose, including interest rate swaps and currency swaps, options, financial futures, forward contracts and other derivatives. The purpose of the hedging activities is to protect the Bank and its affiliates from the risk that the net cash inflows will be adversely affected by changes in interest or exchange rates, credit ratings or market prices. The Bank and its affiliates enter into transactions to ensure that it is economically hedged in accordance with risk management policies. In the accompanying consolidated financial statements, hedge accounting is applied for the cases where hedge accounting relationship is evidenced.

From time to time, the Bank enters into various interest rate swap transactions in order to hedge its certain cash flow or fair value exposures on floating/fixed rate assets and liabilities, through converting its floating/fixed rate income/payments into fixed/floating rate income/payments.

In this respect, the Bank applied fair value hedge accounting for the fixed rate eurobonds issued in 2011 with a total face value of USD 500,000,000, maturity of 10 years and maturity date of 20 April 2021 which were priced at 6.375% originally and had a coupon rate of 6.25%, by designating interest rate swaps with the same face value amount and conditions. In June 2012, the Bank ceased to apply hedge accounting and accordingly fair value calculations for these bonds. The accumulated fair value differences incurred starting from the date of hedge accounting up to the date on which it was ceased, are amortized as per the effective interest-rate method in compliance with IAS 39.

The Bank also applied fair value hedge accounting for its fixed-rate loans with a total principal of TL 2,966,662 thousands, USD 1,055,789,593 and EUR 190,409,023 and for its bonds with a total face value of TL 965,000 thousands and USD 250,400,000 and fixed-rate coupons for its fixed-rate loans with a total principal of RON 215,939,842 by designating interest rate swaps and cross currency swaps with the same face values and terms. Accordingly, in the current period, losses of TL 21,861 thousands and TL 23,059 thousands (31 March 2016: gains of TL 171,116 thousands and TL 14,961 thousands resulting from outstanding transactions at that date) resulted from the related fair value calculations for the hedged loans and bonds were accounted for under trading income/losses in the income statement, respectively.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

25 Financial risk management disclosures (continued)

In addition; the Bank also entered into cross currency swap agreements in order to hedge its fixed-rate bonds issued for a total principal value of AUD 175,000,000 and RON 85,500,000 with the same face values and terms. Accordingly, in the current period, a loss of TL 12,448 thousands (31 March 2016: TL 14,203 thousands resulting from outstanding transactions at that date) resulted from the fair value changes of the securities issued and funds borrowed subject to hedge accounting were accounted for under trading income/losses in the income statement.

The Bank applied cash flow hedge accounting for its funds borrowed amounting to USD 75,835,676 and EUR 39,473,684, securitization borrowings amounting to USD 87,500,000 and EUR 141,915,787 by designating cross currency swaps with the same face values and terms, and eurobonds with a total nominal value of USD 10,000,000, the collateralised borrowings amounting to TL 500,000 thousands and USD 250,000,000, borrowings amounting to USD 650,000,000, securitizations amounting to USD 790,000,000, EUR 90,000,000 and deposits amounting to USD 880,000,000 and EUR 50,000,000 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, gains of TL 48,427 thousands and TL 51,110 thousands (31 March 2016: a gain of TL 41,273 thousands and a loss of TL 59,057 thousands resulting from outstanding transactions at that date) resulting from cross currency and interest rate swap agreements were recognised under shareholders'equity.

One of the Bank's consolidated affiliates associated its contractual operational lease receivables (contractual future cash flows) denominated in EUR with its EUR denominated borrowings and other foreign currency borrowings converted to EUR currency through swap transactions and applied cash flow hedge accounting. The foreign currency exposures in operational lease receivables are hedged and accordingly the effective portion of foreign currency gains/losses of non-derivative hedging instruments designated for hedges of future cash flows are recognised directly in equity and any ineffective portion is recognised immediately in income. As of 31 March 2017, a negative amount of TL 85,369 thousands (net of deferred taxes) was recognised under shareholders' equity as the hedging reserve (31 March 2016: TL 21,981 thousands).

One of the Bank's consolidated affiliate enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial instruments due to fluctuations in market interest rates. In this respect, the affiliate applied fair value hedge accounting for fixed rate eurobonds with a total face value of USD 78,435,000 and EUR 137,000,000 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, a net loss of TL 811 thousands (31 March 2016: a net gain of TL 12,173 thousands) resulting from the related fair value calculations for the hedged bonds were accounted for under trading income/losses in the income statement.

One of the Bank's consolidated affiliate enters into interest rate agreements in order to hedge the change in cash flows of floating rate financial instruments due to fluctuations in market interest rates. In this respect, the affiliate applied cash flow hedge accounting for its funds borrowed amounting to USD 249,807,000 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, a net gain of TL 523 thousands (31 March 2016: a net loss of TL 1,799 thousands) resulting from interest rate swap agreements were recognised under shareholders' equity.

One of the Bank's consolidated affiliate enters into foreign currency derivative contracts to hedge the foreign currency risk of its expected future cash flows. In this respect, the affiliate applied cash flow hedge accounting for its loans granted in Turkish Lira by designating swaps with the same face value amount and similar terms; TL 348,690,000 sell and EUR 91,356,627 buy, CHF 487,510 sell and EUR 447,983 buy, RON 45,000,000 sell and EUR 9,838,216 buy, GBP 112,107,234 sell and EUR 130,985,161 buy, USD 206,048,750 sell and EUR 188,654,099 buy, ZAR 46,663,945 sell and EUR 2,997,986 buy. Accordingly, in the current period, a net gain of TL 1,692 thousands (31 March 2016:-) resulting from currency derivative contracts were recognized under shareholder's equity.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

26 Affiliates, associates and special purpose entities

The table below sets out the consolidated affiliates, associates and special purpose entities of the Bank and its shareholding interests in these entities:

	31 March	31 December
Consolidated entities	<u> 2017</u>	<u> 2016</u>
Garanti Bank International NV	100.00	100.00
Garanti Holding BV	100.00	100.00
Garanti Portföy Yönetimi AŞ	100.00	100.00
Garanti Yatırım Menkul Kıymetler AŞ	100.00	100.00
Garanti Bilişim Teknolojisi ve Tic. AŞ	100.00	100.00
Garanti Filo Yönetimi Hizmetleri AŞ	100.00	100.00
G Netherlands BV	100.00	100.00
Garanti Bank SA	100.00	100.00
Motoractive IFN SA	100.00	100.00
Ralfi IFN SA	100.00	100.00
Garanti Finansal Kiralama AŞ	100.00	100.00
Garanti Kültür AŞ	100.00	100.00
Garanti Konut Finansmanı Danışmanlık Hiz. AŞ	100.00	100.00
Garanti Ödeme Sistemleri AŞ	99.96	99.96
Garanti Hizmet Yönetimi AŞ	96.40	96.40
Garanti Emeklilik ve Hayat AŞ	84.91	84.91
Garanti Faktoring AŞ	81.84	81.84
Garanti Yatırım Ortaklığı AŞ	3.30	3.30
Garanti Diversified Payment Rights Finance Company (a)	-	-
RPV Company (a)	-	-

⁽a) Garanti Diversified Payment Rights Finance Company and RPV Company, are special purpose entities established for the Bank's securitization transactions, as explained in Note 17, and consolidated in the accompanying consolidated financial statements. The Bank or any of its affiliates do not have any shareholding interests in these companies.

Net fee and commission income

	For the three-month period ended	
	31 March	31 March
	<u> 2017</u>	<u> 2016</u>
Fee and commission income ^(*)		
Credit cards fees	682,121	614,843
Retail banking	114,136	79,101
SME banking	106,117	99,325
Commercial banking	82,347	69,207
Brokerage activities related fees	63,024	45,495
Corporate banking	43,347	31,251
Insurance business fees	30,448	24,469
Others	<u>59,454</u>	50,062
Total fee and commission income	1,180,994	1,013,753
Fee and commission expense:		
Credit cards fees	229,947	199,215
Retail banking	6,648	4,488
Commercial banking	3,148	1,838
Insurance business fees	1,043	1,001
SME banking	1,012	379
Corporate banking	394	34
Others	35,020	32,468
Total fee and commission expense	277,212	239,423
Net fee and commission income	903,782	774,330

Includes cancellations/repayments, by the Bank in the current period, of fees and commissions income recognized in prior years in the amount of TL 10,236 thousands (31 March 2016: TL 43,481 thousands) as per the decision of the Turkish Competition Board or the related courts.

Notes to Consolidated Financial Statements

As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

28 Trading gains/(losses)

29

Gains and losses from derivative financial instruments and changes in fair value of other trading instruments are reflected in net trading gains/(losses) including the effective portion of fair value hedges, whereas, gains and losses arising from changes in the effective portion of the fair value of cash flow hedges are reflected as a separate component of equity. Net gains/(losses) from trading of financial assets is detailed in the table below:

	For the three-mon	
	31 March 2017	31 March <u>2016</u>
Fixed/floating securities	(233,782)	31,511
Derivative transactions	121.301	(68,665)
Trading gains/(losses), net	$\frac{121,301}{(112,481)}$	(37.154)
	(===,)	(=-,==-)
Other operating income		
	31 March	31 March
	<u> 2017</u>	<u>2016</u>
Other operating income:		
Net sales from Garanti Fleet ^(*)	24,842	12,744
Net sales from Garanti Technology	9,993	12,691
Cheque booklet charge	2,221	2,126
Rent income from real estate		
(including investment property)	1,805	2,878
Dividend income	112	101
Others	<u>25,598</u>	9,233
Total operating income	<u>64,571</u>	<u>39,773</u>
(*) Depreciation expenses of the fleet portfolio are netted-off with the	e net sales of Garanti Fle	eet;
	31 March	31 March
	<u>2017</u>	<u>2016</u>
Net sales	47,311	27,799
Less: Depreciation	(<u>22,469</u>)	(<u>15,055</u>)

30 Other operating expenses

Net sales after depreciation

	For the three-month period ended	
	31 March 2017	31 March <u>2016</u>
Saving deposits insurance fund	85,336	60,545
Computer usage expenses	55,443	41,692
Advertising expenses	49,739	36,697
Claim loss from insurance business	37,730	21,481
Utility expenses	29,355	27,371
Repair and maintenance expenses	10,428	13,858
Research and development expenses	9,394	6,194
Stationary expenses	5,644	6,783
Insurance related expenses	5,446	5,164
Others ^(*)	<u>143,988</u>	<u>143,957</u>
	<u>432,503</u>	<u>363,742</u>

24,842

12,744

^(*) Includes lawsuit, execution and other legal expenses beared by the Bank in the current period, of fees and commissions income recognized in prior years but reimbursed, in the amount of TL 9,009 thousands (31 March 2016: TL 16,956 thousands), as per the decision of the Turkish Competition Board or the related courts.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

31 Use of estimates and judgements

Management discussed with the Audit Committee the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates. These disclosures supplement the commentary on financial risk management (see Note 25).

Key sources of estimation uncertainty

Allowances for credit losses

Assets accounted for at amortized cost are evaluated for impairment on a basis described in Note 7.

The specific counterparty component of the total allowances for impairment applies to claims evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgement about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the credit risk function.

Portfolio-basis assessed impairment allowances cover credit losses inherent in portfolios of claims with similar economic characteristics when there is objective evidence to suggest that they contain impaired claims, but the individual impaired items cannot yet be identified. A component of portfolio-basis assessed allowances relates to country risks. In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the specific allowances depends on the estimated future cash flows for specific counterparties and the assumptions and inputs to the impairment used in determining collective allowances.

Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in significant accounting policies section and Note 22. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

Financial asset and liability classification

The Bank and its affiliates' accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

- In classifying financial assets or liabilities as "trading", the Bank has determined that it meets the description of trading assets and liabilities set out in accounting policy (h) Financial instruments.
- In designating financial assets or liabilities at fair value through profit or loss, the Bank has determined that it has met one of the criteria for this designation set out in accounting policy (h) Financial instruments.
- In classifying financial assets as held-to-maturity, the Bank has determined that it has both the positive intention and ability to hold the assets until their maturity date as required by accounting policy (h) Financial instruments.

Notes to Consolidated Financial Statements As of and for the Three-Month Period Ended 31 March 2017

(Currency: Thousands of Turkish Lira (TL))

31 Use of estimates and judgements (continued)

Securitizations

In applying its policies on securitised financial assets, the Bank has considered both the degree of transfer of risks and rewards on assets transferred to another entity and the degree of control exercised by the Bank over the other entity:

- When the Bank, in substance, controls the entity to which financial assets have been transferred, the entity is included in these consolidated financial statements and the transferred assets are recognized in the Bank's consolidated statement of financial position.
- When the Bank has transferred financial assets to another entity, but has not transferred substantially all of the risk and rewards relating to the transferred assets, the assets are recognized in the Bank's consolidated statement of financial position.
- When the Bank transfers substantially all the risks and rewards relating to the transferred assets to an entity that it does not control, the assets have been derecognized from the Bank's consolidated statement of financial position.

Details of the Bank's securitization activities are given in Note 17.

Control over investments

As a bank, regardless of the nature of its involvement with an entity, is required to determine whether it is a parent by assessing whether it controls the entity, the Bank also reassesses whether or not it controls an invesment when facts and circumstances indicate that there are changes to one or more of the following three elements of control:

- power over the investee;
- exposure, or rights, to variable returns from involvement with the investee; and
- the ability to use power over the investee to affect the amount of its returns.

32 Significant event

- As per the decision made at the annual general assembly of shareholders of the Bank on 30 March 2017, the statutory net income of 2016 was distributed as follows;

2016 INCOME DISTRIBUTION TABLE	
2016 Net Income	5,070,549
A – I. Legal reserve (Turkish Commercial Code 519/1) at 5%	-
Undistributable funds	(227,611)
B – First dividend at 5% of the paid-in capital	(210,000)
C – Extraordinary reserves at 5% after above deductions	(243,028)
D – Second dividend to the shareholders	(1,040,000)
E – Extraordinary reserves	(3,245,910)
F – II. Legal reserve (Turkish Commercial Code 519/2)	(104,000)

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