## (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)

### Türkiye Garanti Bankası Anonim Şirketi And Its Financial Affiliates Consolidated Financial Statements As of and For the Six-Month Period Ended 30 June 2017

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)

With Independent Auditors'
Limited Review Report Thereon

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ 27 July 2017

This report contains "Independent Auditors' Limited Review Report" comprising 2 pages and; "Consolidated Financial Statements and Related Disclosures and Footnotes" comprising 135 pages.



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Convenience Translation of the Review Report
Originally Prepared and Issued in Turkish to English (See Note I in Section Three)

Independent Auditors' Report on Review of Consolidated Interim Financial Information

To the Board of Directors of Türkiye Garanti Bankası Anonim Şirketi;

Introduction

We have reviewed the accompanying consolidated statement of financial position of Türkiye Garanti Bankası A.Ş. ("the Bank") and its consolidated financial subsidiaries (together "the Group") as at 30 June 2017 and the related consolidated statement of income, consolidated statement of income and expense items under shareholders' equity, consolidated statement of changes in shareholders' equity, consolidated statement of cash flows for the six month period then ended and notes, comprising a summary of significant accounting policies and other explanatory information. The Bank Management is responsible for the preparation and fair presentation of these consolidated interim financial information in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Legislation" which includes the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Board and circulars and interpretations published by BRSA and the requirements of Turkish Accounting Standard 34 "Interim Financial Reporting" principles for those matters not regulated by the aforementioned legislations. Our responsibility is to express a conclusion on these consolidated interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Basis for Qualified Conclusion

The accompanying consolidated interim financial information as at 30 June 2017 include a general provision of total TL 720,000 thousands, of which TL 420,000 thousands had been recognized as expense in the current period, and TL 300,000 thousands had been recognized as expense in prior periods, which is provided by the Bank management for the possible effects of the negative circumstances which may arise in economy or market conditions.

#### Qualified Conclusion

Based on our review, except for the effects of the matter described in the Basis for Qualified Conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial information do not present fairly, in all material respects, the consolidated financial position of Türkiye Garanti Bankası AŞ and its financial subsidiaries as at 30 June 2017, and its consolidated financial performance and its consolidated cash flows for the six month period then ended in accordance with the BRSA Accounting and Reporting Legislation.

#### Other Matter

The consolidated financial statements of the Bank as at and for the year ended 31 December 2016 and as at and for the six-month period ended 30 June 2016 were audited and reviewed by another auditor who expressed a qualified opinion and a qualified conclusion due to the general reserve provisions provided by the Bank on 30 January 2017 and 28 July 2016 respectively.

#### Report on Other Legal and Regulatory Requirements

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information provided in the Management's interim report included in section seven of the accompanying consolidated interim financial information is not consistent, in all material respects, with the reviewed consolidated interim financial statements and explanatory notes.

#### Additional paragraph for convenience translation to English:

The accounting principles summarized in Note I Section Three, differ from the accounting principles generally accepted in countries in which the accompanying consolidated interim financial statements are to be distributed and International Financial Reporting Standards ("IFRS"). Accordingly, the accompanying consolidated interim financial statements are not intended to present the financial position and results of operations in accordance with accounting principles generally accepted in such countries of users of the consolidated interim financial statements and IFRS.

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of KPMG International Cooperative

Partner, SMMW

27 July 2017 İstanbul, Turkey

## (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)

#### TÜRKİYE GARANTİ BANKASI ANONİM ŞİRKETİ AND ITS FINANCIAL AFFILIATES CONSOLIDATED INTERIM FINANCIAL REPORT AS OF AND FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2017

Levent Nispetiye Mah. Aytar Cad. No:2 Beşiktaş 34340 Istanbul

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The consolidated interim financial report for the six-month period ended 30 June 2017 prepared in accordance with the communiqué of Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks as regulated by Banking Regulation and Supervision Agency, is comprised of the following sections:

- 1. General Information about Parent Bank
- 2. Consolidated Interim Financial Statements of Parent Bank
- 3. Accounting Policies
- 4. Consolidated Financial Position and Results of Operations, and Risk Management Applications of Group
- 5. Disclosures and Footnotes on Consolidated Financial Statements
- 6. Limited Review Report
- 7. Interim Activity Report

The consolidated affiliates and special purpose entities in the scope of this consolidated financial report are the followings:

#### **Affiliates**

- 1. Garanti Bank International NV
- 2. Garanti Emeklilik ve Hayat AŞ
- 3. Garanti Holding BV
- 4. Garanti Finansal Kiralama AŞ
- 5. Garanti Faktoring AŞ
- 6. Garanti Yatırım Menkul Kıymetler AŞ
- 7. Garanti Portföy Yönetimi AŞ

#### **Special Purpose Entities**

- 1. Garanti Diversified Payment Rights Finance Company
- 2. RPV Company

The consolidated financial statements for the six-month period and related disclosures and footnotes that were subject to independent review, are prepared in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related statements and guidances and in compliance with the financial records of our Bank and, unless stated otherwise, presented in **thousands of Turkish Lira (TL).** 

Ferit F. Şahenk
Board of Directors Chairman

**Ali Fuat Erbil** General Manager Aydın Güler
Executive Vice President
Responsible of Financial Reporting

Aylin Aktürk Coordinator

**Javier Bernal Dionis** 

Audit Committee Member

Jorge Saenz - Azcunaga Carranza

Audit Committee Member

The authorized contact person for questions on this financial report:

Name-Surname/Title: Handan SAYGIN/Senior Vice President of Investor Relations

Phone no: 90 212 318 23 50 Fax no: 90 212 216 59 02

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#### Türkiye Garanti Bankası AŞ and Its Financial Affiliates Consolidated Financial Report as of and

for the Six-Month Period 30 June 2017 (Thousands of Turkish Lira (TL))

#### 1 General Information

## 1.1 History of parent bank including its incorporation date, initial legal status, amendments to legal status

Türkiye Garanti Bankası Anonim Şirketi (the Bank) was established by the decree of Council of Ministers numbered 3/4010 dated 11 April 1946 as a "private bank" and its "Articles of Association" was issued in the Official Gazette dated 25 April 1946.

Following the acquisition on 27 July 2015, Banco Bilbao Vizcaya Argentaria SA (BBVA)'s stake in the Bank reached to 39.90% and BBVA become the main shareholder. Accordingly, the Bank was moved to the "Foreign Deposit Banks" category from the "Private Deposit Bank" category by the Banking Regulation and Supervision Agency (the BRSA).

The Bank provides banking services through 948 domestic branches, 9 foreign branches and three representative offices abroad (31 December 2016: 959 domestic branches, nine foreign branches and three representative offices abroad). The Bank's head office is located in Istanbul.

# 1.2 Parent bank's shareholder structure, management and internal audit, direct and indirect shareholders, change in shareholder structure during period and information on its risk group

As of 30 June 2017, group of companies under BBVA that currently owns 49.85% shares of the Bank, is defined as the BBVA Group (the Group) and it is the main shareholder.

On 22 March 2011, BBVA had acquired; 78.120.000.000 shares of the Bank owned by GE Capital Corporation at a total nominal value of TL 781,200 thousands representing 18.60% ownership, and 26.418.840.000 shares of the Bank owned by Doğuş Holding AŞ at a total nominal value of TL 264,188 thousands representing 6.29% ownership. BBVA, purchasing 24.89% shares of the Bank, had joint control on the Bank's management together with group of companies under Doğuş Holding AŞ (the Doğuş Group).

Subsequently, on 7 April 2011, BBVA had acquired 503.160.000 shares at a nominal value of TL 5,032 thousands and increased its ownership in the Bank's share capital to 25.01%.

In accordance with the terms of the agreement between BBVA and the Doğuş Group which was previously disclosed on 19 November 2014, the sale of shares representing 14.89% of the share capital of the Bank with a face value of TL 625,380 thousands and 62.538.000.000 shares by the Doğuş Group to BBVA, was completed on 27 July 2015. Following the acquisition, BBVA's stake in the Bank reached to 39.90% and BBVA became the main shareholder. The Bank was moved to "Foreign Deposit Banks" category from "Private Deposit Bank" category by the BRSA.

On 21 February 2017, BBVA agreed with Doğuş Group to acquire 41.790.000.000 shares at a nominal value of TL 417,900 thousands representing 9.95% ownership and on 22 March 2017 in accordance with the terms of the agreement share transfer had been finalized. After the share transfer BBVA's interest in the share capital of the Bank is at 49.85%.

As of balance sheet date, the Doğuş Group's interest in the share capital of the Bank is at 0.05%.

#### **BBVA** Group

BBVA is operating for more than 150 years, providing variety of wide spread financial and non-financial services to 70 million retail and commercial customers.

The Group's headquarter is in Spain, where the Group has concrete leadership in retail and commercial markets. BBVA adopting innovative, and customer and community oriented management style, besides banking, operates in insurance sector in Europe and portfolio management, private banking and investment banking in global markets.

# **Türkiye Garanti Bankası AŞ and Its Financial Affiliates**Consolidated Financial Report as of and for the Six-Month Period 30 June 2017 (Thousands of Turkish Lira (TL))

BBVA that owns a bank being the largest financial institution in Mexico and the market leader in South America, operates in more than 35 countries with more than 130 thousand employees.

#### Doğuş Group

The Doğuş Group that was established in 1951 initially for investments in construction sector, under the umbrella of Doğuş Holding established in 1975, operates in eight sectors namely financial services, automotive, construction, real estate, tourism, media, energy ve food-beverage-entertainment with 339 companies and more than 45 thousand employees.

The Doğuş Group has agreements with well-known international brands for distrubition, management and voting right (privilege) such as; Banco Bilbao Vizcaya Argentaria S.A. ("BBVA"), Volkswagen AG, Volkswagen Financial Services AG, Audi AG, Dr.Ing.h.c. F.Porsche Aktiengesellshaft, Bentley Motors Limited, Seat SA, Scania CV AB, Automobili Lamborghini S.p.A., Thermo King, Hyatt International Ltd., Soho House, Eden Rock St. Barths, Raleigh, Hilton, Chenot, Bodyism, Crate and Barrel, Messika Group S.A, Emporio Armani, Gucci, Loro Piana, Orlebar Brown, Capritouch, Armani Jeans, Giorgio Armani, Armani Junior, Kiko, Under Armour, Hublot, Arnold&Son S.A., Bell and Ross, Breitling, Vacheron Constantin, M Missoni, HYT, Döttling, Condé Nast ("Vogue-GQ-Traveller"), National Geographic Society ("NG-NG Kids"), Curtco Robb Media LLC ("Robb Report"), Tom's Deli, Tom's Kitchen, Kitchenette, Zuma, Roka, Mezzaluna, Mezzaluna Express, Coya, Oblix, La Petite Maison and L'Atelier.

# 1.3 Information on parent bank's board of directors chairman and members, audit committee members, chief executive officer, executive vice presidents and their responsibilities and, if any, shareholdings in the bank

#### **Board of Directors Chairman and Members:**

| Name and Surname                    | Responsibility                                | Appointment<br>Date | Education  | Experience in<br>Banking and Business<br>Administration |
|-------------------------------------|---|---------------------|------------|---|
| Ferit Faik Şahenk                   | Chairman                                      | 18.04.2001          | University | 27 years  |
| Sait Ergun Özen                     | Member  | 14.05.2003          | University | 30 years  |
| Süleyman Sözen                      | Vice Chairman                                 | 08.07.2003          | University | 35 years  |
| Dr. Muammer Cüneyt<br>Sezgin        | Member  | 30.06.2004          | PhD        | 29 years  |
| Belkıs Sema Yurdum                  | Independent Member                            | 30.04.2013          | University | 37 years  |
| Jaime Saenz de Tejada<br>Pulido     | Member  | 02.10.2014          | University | 24 years  |
| Javier Bernal Dionis                | Independent Member of BOD and Audit Committee | 27.07.2015          | Master     | 27 years  |
| Ali Fuat Erbil                      | Member and CEO                                | 02.09.2015          | PhD        | 25 years  |
| Jorge Saenz Azcunaga<br>Carranza    | Independent Member of BOD and Audit Committee | 31.03.2016          | University | 23 years  |
| Rafael Salinas Martinez de<br>Lecea | Member  | 08.05.2017          | Master     | 27 years  |
| Ricardo Gomez Barredo               | Member  | 08.05.2017          | Master     | 25 years  |

# **Türkiye Garanti Bankası AŞ and Its Financial Affiliates**Consolidated Financial Report as of and for the Six-Month Period 30 June 2017

(Thousands of Turkish Lira (TL))

#### **CEO** and Executive Vice Presidents:

| Name and Surname | Responsibility  | Appointment<br>Date | Education  | Experience in<br>Banking and Business<br>Administration |
|------------------|---|---------------------|------------|---|
| Ali Fuat Erbil   | CEO   | 02.09.2015          | PhD        | 25 years  |
| Gökhan Erün      | EVP-Corporate Banking and Treasury<br>Deputy CEO                        | 01.09.2005          | Master     | 23 years  |
| Halil Hüsnü Erel | EVP-Technology, Operation Center,<br>Marketing and Business Development | 16.06.1997          | University | 42 years  |
| Avni Aydın Düren | EVP-Legal Services  | 01.02.2009          | Master     | 23 years  |
| Betül Ebru Edin  | EVP-Project Finance   | 25.11.2009          | University | 23 years  |
| Didem Başer      | EVP-Digital Banking   | 20.03.2012          | Master     | 22 years  |
| Recep Baştuğ     | EVP-Commercial Banking  | 01.01.2013          | University | 27 years  |
| Osman Nuri Tüzün | EVP- Human Resources and Support<br>Services                            | 19.08.2015          | Master     | 25 years  |
| Aydın Güler      | EVP-Finance and Accounting  | 03.02.2016          | University | 27 years  |
| Ali Temel        | Head of Credit Risk Management  | 03.02.2016          | University | 27 years  |
| Mahmut Akten     | EVP-Retail Banking  | 17.01.2017          | Master     | 17 years  |
| Cemal Onaran     | EVP-SME Banking   | 17.01.2017          | University | 26 years  |

The top management listed above does not hold any material unquoted shares of the Bank.

#### 1.4 Information on parent bank's qualified shareholders

| Company                            | Shares    | Ownership | Paid-in<br>Capital | Unpaid<br>Portion |
|------------------------------------|-----------|-----------|--------------------|-------------------|
| Banco Bilbao Vizcaya Argentaria SA | 2,093,700 | 49.85%    | 2,093,700          | -                 |
| Doğuş Holding AŞ                   | 2,107     | 0.05%     | 2,107              | -                 |

According to the decision made at the "General Assembly of Founder Shares Owners" and the "Extraordinary General Shareholders" meetings held on 13 June 2008, the Bank repurchased all the 370 founder share-certificates issued in order to redeem and exterminate them, subsequent to the permissions obtained from the related legal authorities, at a value of TL 3,876 thousands each in accordance with the report prepared by the court expert and approved by the Istanbul 5<sup>th</sup> Commercial Court of First Instance. A total payment of TL 1,434,233 thousands has been made to the owners of 368 founder share-certificates from "extraordinary reserves", and the value of remaining 2 founder share-certificates has been blocked in the bank accounts.

Subsequent to these purchases, the clauses 15, 16 and 45 of the Articles of Association of the Bank have been revised accordingly.

#### 1.5 Summary information on parent bank's activities and services

Activities of the Bank as stated at the third clause of its Articles of Association are as follows:

- All banking operations,
- Participating in, establishing, and trading the shares of enterprises at various sectors within the limits setforth by the Banking Law;
- Providing attorneyship, insurance agency, brokerage and freight services in relation with banking activities,

**Türkiye Garanti Bankası AŞ and Its Financial Affiliates** Consolidated Financial Report as of and for the Six-Month Period 30 June 2017

for the Six-Month Period 30 June 3 (Thousands of Turkish Lira (TL))

- Purchasing/selling debt securities, treasury bills, government bonds and other share certificates issued by Turkish government and other official and private institutions,
- Developing economical and financial relations with foreign organizations,
- Dealing with all economic operations in compliance with the Banking Law.

The Bank's activities are not limited to those disclosed in that third clause, but whenever the Board of Directors deems any operations other than those stated above to be of benefit to the Bank, it is recommended in the general meeting, and the launching of the related project depends on the decision taken during the General Assembly which results in a change in the Articles of Association and on the approval of this decision by the Ministry of Industry and Commerce. Accordingly, the approved decision is added to the Articles of Association.

The Bank is not a specialized bank but deals with all kinds of banking activities. Deposits are the main sources of the lendings to the customers. The Bank grants loans to companies operating in various sectors while aiming to maintain the required level of efficiency.

The Bank also grants non-cash loans to its customers; especially letters of guarantee, letters of credit and acceptance credits.

1.6 Information on application differences between consolidation practices as per the Regulation on Preparation of Consolidated Financial Statements of Banks and as per the Turkish Accounting Standards, and entities subject to full or proportional consolidation or deducted from equity or not subject to any of these three methods

As per the Regulation on Preparation of Consolidated Financial Statements of Banks, the investments in financial affiliates are subject to consolidation whereas as per the Turkish Accounting Standards, the investments in both financial and non-financial subsidiries are subject to consolidation. There are no investments in entities subject to proportional consolidation or to deduction from equity.

1.7 Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between parent bank and its affiliates

None.

#### **2 Consolidated Financial Statements**

(Convenience Translation of Financial Statements Originally Issued in Turkish)

#### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Balance Sheet (Statement of Financial Position)

At 30 June 2017

|                  |  |                   |                             | THO                   | USANDS OF T                 | URKISH LIRA (               | (TL)                  |                             |
|------------------|--|-------------------|-----------------------------|-----------------------|-----------------------------|-----------------------------|-----------------------|-----------------------------|
|                  | ASSETS   | Footmates         | CU                          | RRENT PERIO           |                             |                             | RIOR PERIOI           | )                           |
|                  | ASSETS   | Footnotes         |                             | 30 June 2017          | ,                           |                             | l December 201        |                             |
|                  |  |                   | TL                          | FC                    | Total                       | TL                          | FC                    | Total                       |
| I.<br>II.        | CASH AND BALANCES WITH CENTRAL BANK  | 5.1.1             | 7,420,525                   | 28,963,566            | 36,384,091                  | 6,723,712                   | 17,227,762            | 23,951,474                  |
| 11.              | FINANCIAL ASSETS AT FAIR VALUE THROUGH<br>PROFIT OR LOSS (Net)                           | 5.1.2             | 2,083,461                   | 662,876               | 2,746,337                   | 2,801,058                   | 1,004,483             | 3,805,541                   |
| 2.1              | Financial assets held for trading  | 3.1.2             | 2,083,461                   | 643,985               | 2,727,446                   | 2,801,058                   | 1,004,483             | 3,805,541                   |
| 2.1.1            | Government securities  |                   | 363,164                     | 33,736                | 396,900                     | 73,157                      | 29,492                | 102,649                     |
| 2.1.2            | Equity securities  |                   | 60,950                      | -                     | 60,950                      | 60,379                      | -                     | 60,379                      |
| 2.1.3            | Derivative financial assets held for trading   |                   | 1,645,377                   | 590,725               | 2,236,102                   | 2,661,587                   | 952,126               | 3,613,713                   |
| 2.1.4            | Other securities   |                   | 13,970                      | 19,524                | 33,494                      | 5,935                       | 22,865                | 28,800                      |
| 2.2<br>2.2.1     | Financial assets valued at fair value through profit or loss<br>Government securities    |                   | -                           | 18,891                | 18,891                      | -                           | -                     | -                           |
| 2.2.1            | Equity securities  |                   | _                           | -                     | -                           | -                           | -                     | -                           |
| 2.2.3            | Loans  | 5.1.5             | _                           | _                     | _                           | _                           | _                     | _                           |
| 2.2.4            | Other securities   |                   | -                           | 18,891                | 18,891                      | -                           | _                     | -                           |
| III.             | BANKS  | 5.1.3             | 933,714                     | 11,597,849            | 12,531,563                  | 1,214,509                   | 15,666,535            | 16,881,044                  |
| IV.              | INTERBANK MONEY MARKETS  |                   | 14,585                      | -                     | 14,585                      | 22,180                      | 351,691               | 373,871                     |
| 4.1              | Interbank money market placements  |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| 4.2              | Istanbul Stock Exchange money market placements  |                   | - 14.505                    | -                     | 14.505                      | - 22 100                    | 351,691               | 351,691                     |
| 4.3<br><b>V.</b> | Receivables from reverse repurchase agreements FINANCIAL ASSETS AVAILABLE-FOR-SALE (Net) | 5.1.4             | 14,585<br><b>19,892,331</b> | 4,121,117             | 14,585<br><b>24,013,448</b> | 22,180<br><b>18,497,281</b> | 5,486,167             | 22,180<br><b>23,983,448</b> |
| <b>v.</b><br>5.1 | Equity securities  | J.1. <del>4</del> | 39,252                      | 213,525               | 252,777                     | 40,985                      | 177,828               | 23,963,446                  |
| 5.2              | Government securities  |                   | 18,996,974                  | 690,647               | 19,687,621                  | 17,669,410                  | 722,603               | 18,392,013                  |
| 5.3              | Other securities   |                   | 856,105                     | 3,216,945             | 4,073,050                   | 786,886                     | 4,585,736             | 5,372,622                   |
| VI.              | LOANS  | 5.1.5             | 136,211,448                 | 82,086,376            | 218,297,824                 | 119,985,680                 | 81,423,416            | 201,409,096                 |
| 6.1              | Loans  |                   | 135,177,034                 | 81,778,030            | 216,955,064                 | 118,980,397                 | 81,095,327            | 200,075,724                 |
| 6.1.1            | Loans to bank's risk group   | 5.7               | 627,476                     | 1,965,300             | 2,592,776                   | 402,351                     | 1,814,479             | 2,216,830                   |
| 6.1.2            | Government securities  |                   | -                           | -                     | -                           | - 110 570 046               | 70.200.040            | 107.050.004                 |
| 6.1.3<br>6.2     | Other<br>Loans under follow-up   |                   | 134,549,558<br>5,290,468    | 79,812,730<br>839,342 | 214,362,288<br>6,129,810    | 118,578,046<br>5,272,774    | 79,280,848<br>851,687 | 197,858,894<br>6,124,461    |
| 6.3              | Specific provisions (-)  |                   | 4,256,054                   | 530,996               | 4,787,050                   | 4,267,491                   | 523,598               | 4,791,089                   |
| VII.             | FACTORING RECEIVABLES  | 5.1.6             | 1,823,098                   | 895,345               | 2,718,443                   | 1,912,128                   | 939,095               | 2,851,223                   |
| VIII.            | INVESTMENTS HELD-TO-MATURITY (Net)   | 5.1.7             | 12,101,455                  | 10,726,013            | 22,827,468                  | 12,139,123                  | 10,970,573            | 23,109,696                  |
| 8.1              | Government securities  |                   | 12,048,061                  | 6,927,829             | 18,975,890                  | 12,122,339                  | 6,986,465             | 19,108,804                  |
| 8.2              | Other securities   |                   | 53,394                      | 3,798,184             | 3,851,578                   | 16,784                      | 3,984,108             | 4,000,892                   |
| IX.              | INVESTMENTS IN ASSOCIATES (Net)  | 5.1.8             | 37,287                      | 4                     | 37,291                      | 37,258                      | 3                     | 37,261                      |
| 9.1              | Associates consolidated under equity accounting  |                   | - 27.207                    | -                     | 27 201                      | 27.259                      | 3                     | 27.261                      |
| 9.2<br>9.2.1     | Unconsolidated associates Financial investments in associates                            |                   | 37,287<br>33,329            | 4                     | 37,291<br>33,329            | 37,258<br>33,329            | 3                     | 37,261<br>33,329            |
| 9.2.1            | Non-financial investments in associates  |                   | 3,958                       | 4                     | 3,962                       | 3,929                       | 3                     | 3,932                       |
| X.               | INVESTMENTS IN SUBSIDIARIES (Net)  | 5.1.9             | 114,236                     | 1,879                 | 116,115                     | 114,236                     | 1,622                 | 115,858                     |
| 10.1             | Unconsolidated financial investments in affiliates                                       |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| 10.2             | Unconsolidated non-financial investments in affiliates                                   |                   | 114,236                     | 1,879                 | 116,115                     | 114,236                     | 1,622                 | 115,858                     |
| XI.              | INVESTMENTS IN JOINT-VENTURES (Net)  | 5.1.10            | -                           | -                     | -                           | -                           | -                     | -                           |
| 11.1             | Joint-ventures consolidated under equity accounting                                      |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| 11.2             | Unconsolidated joint-ventures  |                   | -                           | -                     | -                           | -                           | -                     | -                           |
|                  | Financial investments in joint-ventures  Non-financial investments in joint-ventures     |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| XII.             | LEASE RECEIVABLES (Net)  | 5.1.11            | 1,410,726                   | 4,224,113             | 5,634,839                   | 1,399,086                   | 4,395,174             | 5,794,260                   |
| 12.1             | Financial lease receivables  | 5.1.11            | 1,661,158                   | 4,647,196             | 6,308,354                   | 1,655,755                   | 4,843,852             | 6,499,607                   |
| 12.2             | Operational lease receivables  |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| 12.3             | Others   |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| 12.4             | Unearned income (-)  |                   | 250,432                     | 423,083               | 673,515                     | 256,669                     | 448,678               | 705,347                     |
| XIII.            | DERIVATIVE FINANCIAL ASSETS HELD FOR   | 5                 | 4=4 400                     | 404080                |                             | <b>=</b> 0.4 <b>=</b> -     | #0 < 0.45             | /// <b>2</b> 0-             |
| 12.1             | RISK MANAGEMENT  | 5.1.12            | 471,199<br>55,520           | 104,078<br>5,240      | 575,277<br>60,860           | <b>79,472</b>               | 586,823               | 666,295                     |
| 13.1<br>13.2     | Fair value hedges<br>Cash flow hedges  |                   | 55,529<br>415,670           | 5,340<br>98,738       | 60,869<br>514,408           | 73,946<br>5,526             | 11,534<br>575,289     | 85,480<br>580,815           |
| 13.2             | Net foreign investment hedges  |                   |                             | 76,736                | 517,700                     | 5,520                       | 515,209               | - 500,015                   |
| XIV.             | TANGIBLE ASSETS (Net)  | 5.1.13            | 3,587,408                   | 154,172               | 3,741,580                   | 3,533,533                   | 147,088               | 3,680,621                   |
| XV.              | INTANGIBLE ASSETS (Net)  | 5.1.14            | 300,737                     | 32,231                | 332,968                     | 296,078                     | 31,575                | 327,653                     |
| 15.1             | Goodwill   |                   | 6,388                       | -                     | 6,388                       | 6,388                       | -                     | 6,388                       |
| 15.2             | Other intangibles  |                   | 294,349                     | 32,231                | 326,580                     | 289,690                     | 31,575                | 321,265                     |
| XVI.             | INVESTMENT PROPERTY (Net)  | 5.1.15            | 546,008                     |                       | 546,008                     | 543,825                     |                       | 543,825                     |
|                  | TAX ASSET  |                   | 280,087                     | <b>32,976</b>         | 313,063                     | 199,330                     | 61,348                | 260,678                     |
| 17.1<br>17.2     | Current tax asset Deferred tax asset   | 5.1.16            | 12,645<br>267,442           | 13,042<br>19,934      | 25,687<br>287,376           | 679<br>108 651              | 26,657<br>34,691      | 27,336<br>233,342           |
|                  | ASSETS HELD FOR SALE AND ASSETS OF   | 3.1.10            | 267,442                     | 19,954                | 201,370                     | 198,651                     | 34,091                | 255,542                     |
| 24 V 1111.       | DISCONTINUED OPERATIONS (Net)  | 5.1.17            | 797,847                     | 16,970                | 814,817                     | 591,738                     | 13,277                | 605,015                     |
| 18.1             | Asset held for resale  | 5.1.17            | 797,847                     | 16,970                | 814,817                     | 591,738                     | 13,277                | 605,015                     |
| 18.2             | Assets of discontinued operations  |                   | -                           | -                     | -                           | -                           | -                     | -                           |
| XIX.             | OTHER ASSETS   | 5.1.18            | 3,900,495                   | 395,973               | 4,296,468                   | 3,015,207                   | 709,873               | 3,725,080                   |
|                  | MODAL ACCENC   |                   | 101.024.55                  | 144045                | 225045 105                  | 183 405 454                 | 120.01 < =0.5         | 240 404 24                  |
|                  | TOTAL ASSETS   |                   | 191,926,647                 | 144,015,538           | 335,942,185                 | 173,105,434                 | 139,016,505           | 312,121,939                 |

#### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Balance Sheet (Statement of Financial Position) At 30 June 2017

|                  |   |                          |                         |                         | OUSANDS OF T             |                         | ······································ |                          |  |  |
|------------------|---|--------------------------|-------------------------|-------------------------|--------------------------|-------------------------|--|--------------------------|--|--|
| 11               | ABILITIES AND SHAREHOLDERS' EQUITY  | Footnotes CURRENT PERIOD |                         |                         | OD                       | PRIOR PERIOD            |  |                          |  |  |
| LI               | ABILITIES AND SHAREHOLDERS EQUITT   | 30 June 2017             |                         |                         |                          | 31 December 2016        |  |                          |  |  |
|                  |   |                          | TL                      | FC                      | Total                    | TL                      | FC                                     | Total                    |  |  |
| I.               | DEPOSITS  | 5.2.1                    | 78,835,478              | 113,981,293             | 192,816,771              | 76,025,777              | 102,664,036                            | 178,689,813              |  |  |
| 1.1              | Deposits from bank's risk group   | 5.7                      | 592,450                 | 880,398                 | 1,472,848                | 675,720                 | 470,759                                | 1,146,479                |  |  |
| 1.2              | Other   |                          | 78,243,028              | 113,100,895             | 191,343,923              | 75,350,057              | 102,193,277                            | 177,543,334              |  |  |
| II.              | DERIVATIVE FINANCIAL LIABILITIES HELD   |                          | 4 004 050               | #12.20¢                 | 2 424 660                | 2 (20 44 (              | 4.054.50                               | 2 = 12 00 =              |  |  |
| ***              | FOR TRADING   | 5.2.2                    | 1,921,272               | 513,396                 | 2,434,668                | 2,639,416               | 1,074,569                              | 3,713,985                |  |  |
| III.<br>IV.      | FUNDS BORROWED INTERBANK MONEY MARKETS  | 5.2.3                    | 1,356,973<br>10,255,943 | 41,948,762<br>5,425,280 | 43,305,735<br>15,681,223 | 3,127,679<br>10,704,025 | 43,454,174<br>526,168                  | 46,581,853<br>11,230,193 |  |  |
| 4.1              | Interbank money market takings  |                          | 8,751,872               | 3,868,126               | 12,619,998               | 2,501,180               | <b>320,103</b><br>87                   | 2,501,267                |  |  |
| 4.2              | Istanbul Stock Exchange money market takings  |                          | 1,197,863               | 5,000,120               | 1,197,863                | 915,105                 | -                                      | 915,105                  |  |  |
| 4.3              | Obligations under repurchase agreements   | 5.2.4                    | 306,208                 | 1,557,154               | 1,863,362                | 7,287,740               | 526,081                                | 7,813,821                |  |  |
| v.               | SECURITIES ISSUED (Net)   | 5.2.4                    | 6,177,190               | 13,866,469              | 20,043,659               | 5,871,646               | 11,874,002                             | 17,745,648               |  |  |
| 5.1              | Bills   |                          | 2,391,091               | -                       | 2,391,091                | 2,240,063               | -                                      | 2,240,063                |  |  |
| 5.2              | Asset backed securities   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 5.3              | Bonds   |                          | 3,786,099               | 13,866,469              | 17,652,568               | 3,631,583               | 11,874,002                             | 15,505,585               |  |  |
| VI.              | FUNDS   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 6.1              | Borrower funds  |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 6.2              | Other   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| VII.             | MISCELLANEOUS PAYABLES  | 5.2.4                    | 8,846,438               | 611,109                 | 9,457,547                | 8,260,088               | 1,079,660                              | 9,339,748                |  |  |
| VIII.            | OTHER EXTERNAL FUNDINGS PAYABLE   | 505                      | 3,535,170               | 916,598                 | 4,451,768                | 2,204,123               | 966,216                                | 3,170,339                |  |  |
| IX.<br>X.        | FACTORING PAYABLES  | 5.2.5<br>5.2.6           | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| <b>A.</b> 10.1   | LEASE PAYABLES (Net) Financial lease payables   | 5.2.6                    | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 10.1             | Operational lease payables  |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 10.2             | Others  |                          | _                       | _                       | -                        | _                       | _                                      | _                        |  |  |
| 10.3             | Deferred expenses (-)   |                          | _                       | _                       |                          | _                       | _                                      |                          |  |  |
| XI.              | DERIVATIVE FINANCIAL LIABILITIES HELD   |                          |                         |                         |                          |                         |  |                          |  |  |
|                  | FOR RISK MANAGEMENT   | 5.2.7                    | 24,136                  | 256,021                 | 280,157                  | 26,671                  | 316,643                                | 343,314                  |  |  |
| 11.1             | Fair value hedges   |                          | 24,136                  | 213,555                 | 237,691                  | 26,671                  | 250,273                                | 276,944                  |  |  |
| 11.2             | Cash flow hedges  |                          | -                       | 42,466                  | 42,466                   | -                       | 66,370                                 | 66,370                   |  |  |
| 11.3             | Net foreign investment hedges   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| XII.             | PROVISIONS  | 5.2.8                    | 5,600,647               | 159,798                 | 5,760,445                | 4,851,864               | 181,009                                | 5,032,873                |  |  |
| 12.1             | General provisions  |                          | 3,310,935               | 53,410                  | 3,364,345                | 3,118,954               | 96,579                                 | 3,215,533                |  |  |
| 12.2             | Restructuring reserves  |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 12.3             | Reserve for employee benefits   |                          | 775,167                 | 40,812                  | 815,979                  | 710,204                 | 20,321                                 | 730,525                  |  |  |
| 12.4             | Insurance technical provisions (Net)  |                          | 307,974                 | 35,033                  | 343,007                  | 274,375                 | 32,400                                 | 306,775                  |  |  |
| 12.5             | Other provisions  | 520                      | 1,206,571               | 30,543                  | 1,237,114                | 748,331                 | 31,709                                 | 780,040                  |  |  |
| XIII.            | TAX LIABILITY   | 5.2.9                    | 754,921                 | 27,042                  | 781,963                  | 466,400                 | 11,866                                 | 478,266                  |  |  |
| 13.1<br>13.2     | Current tax liability Deferred tax liability  |                          | 754,881<br>40           | 25,232<br>1,810         | 780,113<br>1,850         | 466,400                 | 11,866                                 | 478,266                  |  |  |
| XIV.             | LIABILITIES FOR ASSETS HELD FOR SALE AND  |                          | 40                      | 1,010                   | 1,030                    | -                       | -                                      | -                        |  |  |
| 2111.            | ASSETS OF DISCONTINUED OPERATIONS (Net)   | 5.2.10                   | _                       | _                       | _                        | _                       | _                                      | _                        |  |  |
| 14.1             | Asset held for sale   | 5.2.10                   | _                       | _                       | _                        | -                       | -                                      | -                        |  |  |
| 14.2             | Assets of discontinued operations   |                          | -                       | -                       | _                        | _                       | -                                      | -                        |  |  |
| XV.              | SUBORDINATED DEBTS  | 5.2.11                   | -                       | 2,650,073               | 2,650,073                | -                       | -                                      | -                        |  |  |
| XVI.             | SHAREHOLDERS' EQUITY  | 5.2.12                   | 37,939,269              | 338,907                 | 38,278,176               | 35,540,653              | 255,254                                | 35,795,907               |  |  |
| 16.1             | Paid-in capital   |                          | 4,200,000               | -                       | 4,200,000                | 4,200,000               | -                                      | 4,200,000                |  |  |
| 16.2             | Capital reserves  |                          | 1,843,490               | 69,040                  | 1,912,530                | 1,461,875               | 12,494                                 | 1,474,369                |  |  |
| 16.2.1           | Share premium   |                          | 11,880                  | -                       | 11,880                   | 11,880                  | -                                      | 11,880                   |  |  |
| 16.2.2           | Share cancellation profits  |                          | -                       | <u>-</u>                | -                        | -                       |  | -<br>                    |  |  |
| 16.2.3           | Securities value increase fund  |                          | (99,836)                | 52,284                  | (47,552)                 | (484,900)               | (58,725)                               | (543,625)                |  |  |
| 16.2.4           |   |                          | 1,736,869               | 6,272                   | 1,743,141                | 1,685,290               | 5,772                                  | 1,691,062                |  |  |
| 16.2.5           | Revaluation surplus on intangible assets  |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 16.2.6           |   |                          | - 0.45                  | -                       | - 045                    | - 0.45                  | -                                      | - 047                    |  |  |
| 16.2.7<br>16.2.8 | Bonus shares of associates, affiliates and joint-ventures<br>Hedging reserves (effective portion) |                          | 947<br>(474,151)        | 10,484                  | 947<br>(463,667)         | 947<br>(419,123)        | -<br>65,447                            | 947<br>(353,676)         |  |  |
| 16.2.9           |   |                          | (+/4,131)               | 10,404                  | (+05,007)                | (+17,123)               | 05,447                                 | (333,070)                |  |  |
| 10.2.9           | assets of discontinued operations   |                          | _                       | _                       | _                        | _                       | _                                      | _                        |  |  |
| 16.2.10          | Other capital reserves  |                          | 667,781                 | _                       | 667,781                  | 667,781                 | -                                      | 667,781                  |  |  |
| 16.3             | Profit reserves   |                          | 28,529,190              | 269,867                 | 28,799,057               | 24,505,679              | 242,760                                | 24,748,439               |  |  |
| 16.3.1           |   |                          | 1,352,430               | 31,918                  | 1,384,348                | 1,241,962               | 29,560                                 | 1,271,522                |  |  |
| 16.3.2           | Status reserves   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 16.3.3           | Extraordinary reserves  |                          | 25,872,180              | 8,122                   | 25,880,302               | 22,185,729              | 6,576                                  | 22,192,305               |  |  |
| 16.3.4           | Other profit reserves   |                          | 1,304,580               | 229,827                 | 1,534,407                | 1,077,988               | 206,624                                | 1,284,612                |  |  |
| 16.4             | Profit or loss  |                          | 3,073,175               | -                       | 3,073,175                | 5,105,291               | -                                      | 5,105,291                |  |  |
| 16.4.1           | Prior periods profit/loss   |                          | -                       | -                       | -                        | -                       | -                                      | -                        |  |  |
| 16.4.2           | Current period net profit/loss  |                          | 3,073,175               | -                       | 3,073,175                | 5,105,291               | -                                      | 5,105,291                |  |  |
| 16.5             | Minority interest   |                          | 293,414                 | -                       | 293,414                  | 267,808                 | -                                      | 267,808                  |  |  |
|                  | TOTAL LIABILITIES AND SWADOW DEDGE SOME   | ,                        | 155015 135              | 100 (01 = 10            | 225042405                | 140 510 315             | 160 400 50-                            | 212 121 020              |  |  |
|                  | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY  |                          | 155,247,437             | 180,694,748             | 335,942,185              | 149,718,342             | 162,403,597                            | 312,121,939              |  |  |

#### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Off-Balance Sheet Items

At 30 June 2017

|                    |  |   |                              |                                  | OUSANDS OF T              | ,                               | ·                             |                              |
|--------------------|--|---|------------------------------|----------------------------------|---------------------------|---------------------------------|-------------------------------|------------------------------|
|                    | OFF-BALANCE SHEET ITEMS  | Footnotes                               | CI                           | JRRENT PERI                      | OD                        |                                 | PRIOR PERIO                   |                              |
|                    |  |   | TL                           | 30 June 2017<br>FC               | Total                     | TL 3                            | 1 December 20<br>FC           | Total                        |
| A. OFF             | -BALANCE SHEET COMMITMENTS AND CONTINGENCIES (I+II+I   | (I)                                     | 174,501,593                  | 271,172,945                      | 445,674,538               | 162,878,081                     | 280,614,485                   | 443,492,566                  |
| I.                 | GUARANTEES AND SURETIES  | 5.3.1                                   | 18,526,415                   | 36,156,123                       | 54,682,538                | 17,138,984                      | 38,946,496                    | 56,085,480                   |
| 1.1                | Letters of guarantee   |   | 18,506,795                   | 21,044,373                       | 39,551,168                | 17,111,138                      | 20,901,575                    | 38,012,713                   |
| 1.1.1<br>1.1.2     | Guarantees subject to State Tender Law   |   | 1,843,695                    | 981,914<br>360,739               | 981,914<br>2,204,434      | 2,134,070                       | 1,029,481<br>332,444          | 1,029,481<br>2,466,514       |
| 1.1.2              | Guarantees given for foreign trade operations<br>Other letters of guarantee                                  |   | 16,663,100                   | 19,701,720                       | 36,364,820                | 14,977,068                      | 19,539,650                    | 34,516,718                   |
| 1.2                | Bank acceptances   |   | 17,665                       | 1,449,943                        | 1,467,608                 | 27,846                          | 2,099,488                     | 2,127,334                    |
| 1.2.1              | Import letter of acceptance  |   | 17,665                       | 1,449,943                        | 1,467,608                 | 27,846                          | 2,099,488                     | 2,127,334                    |
| 1.2.2              | Other bank acceptances   |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 1.3<br>1.3.1       | Letters of credit  |   | 1,955                        | 13,486,619                       | 13,488,574                | -                               | 15,754,367                    | 15,754,367                   |
| 1.3.1              | Documentary letters of credit Other letters of credit  |   | 1,955                        | 13,486,619                       | 13,488,574                | _                               | 15,754,367                    | 15,754,367                   |
| 1.4                | Guaranteed prefinancings   |   |                              | -                                | -                         | -                               | -                             | -                            |
| 1.5                | Endorsements   |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 1.5.1              | Endorsements to the Central Bank of Turkey   |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 1.5.2<br>1.6       | Other endorsements Underwriting commitments  |   | _                            | _                                | _                         | _                               | _                             | _                            |
| 1.7                | Factoring related guarantees   |   | -                            | -                                | -                         | -                               | -                             | _                            |
| 1.8                | Other guarantees   |   | -                            | 175,188                          | 175,188                   | -                               | 191,066                       | 191,066                      |
| 1.9                | Other sureties   |   |                              | <del>-</del>                     |                           | <u>-</u>                        | <del>-</del>                  |                              |
| II.                | COMMITMENTS  |   | 45,279,200                   | 13,498,257                       | 58,777,457                | 39,448,303                      | 10,404,168                    | 49,852,471                   |
| 2.1<br>2.1.1       | Irrevocable commitments Asset purchase and sale commitments  |   | 44,904,566<br>3,840,605      | 8,808,989<br>7,155,199           | 53,713,555<br>10,995,804  | 39,310,120<br>204,021           | 5,369,433<br>3,752,040        | 44,679,553<br>3,956,061      |
| 2.1.2              | Deposit purchase and sale commitments  |   | 5,640,005                    | 7,133,177                        | 10,555,804                | 204,021                         | 74,040                        | 74,040                       |
| 2.1.3              | Share capital commitments to associates and affiliates   |   | -                            | 5,699                            | 5,699                     | -                               | 5,266                         | 5,266                        |
| 2.1.4              | Loan granting commitments  |   | 8,036,668                    | 1,074,192                        | 9,110,860                 | 6,967,401                       | 1,037,722                     | 8,005,123                    |
| 2.1.5<br>2.1.6     | Securities issuance brokerage commitments Commitments for reserve deposit requirements                       |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 2.1.7              | Commitments for cheque payments  |   | 3,724,252                    | _                                | 3,724,252                 | 3,555,087                       | -                             | 3,555,087                    |
| 2.1.8              | Tax and fund obligations on export commitments   |   | 31,440                       | -                                | 31,440                    | 24,000                          | -                             | 24,000                       |
| 2.1.9              | Commitments for credit card limits   |   | 29,129,640                   | 450,996                          | 29,580,636                | 27,849,250                      | 377,443                       | 28,226,693                   |
| 2.1.10             | Commitments for credit cards and banking services related promotions   |   | 8,273                        | -                                | 8,273                     | 8,708                           | -                             | 8,708                        |
| 2.1.11<br>2.1.12   | Receivables from "short" sale commitments on securities Payables from "short" sale commitments on securities |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 2.1.13             | Other irrevocable commitments  |   | 133,688                      | 122,903                          | 256,591                   | 701,653                         | 122,922                       | 824,575                      |
| 2.2                | Revocable commitments  |   | 374,634                      | 4,689,268                        | 5,063,902                 | 138,183                         | 5,034,735                     | 5,172,918                    |
| 2.2.1              | Revocable loan granting commitments  |   | 195,832                      | 4,183,715                        | 4,379,547                 | 23,040                          | 4,653,740                     | 4,676,780                    |
| 2.2.2              | Other revocable commitments  | 522                                     | 178,802                      | 505,553                          | 684,355                   | 115,143                         | 380,995                       | 496,138                      |
| III.<br>3.1        | DERIVATIVE FINANCIAL INSTRUMENTS Derivative financial instruments held for risk management                   | 5.3.2                                   | 110,695,978<br>8,834,690     | <b>221,518,565</b><br>38,012,261 | 332,214,543<br>46,846,951 | 106,290,794<br>10,145,282       | <b>231,263,821</b> 34,208,867 | 337,554,615<br>44,354,149    |
| 3.1.1              | Fair value hedges  |   | 7,233,388                    | 12,488,555                       | 19,721,943                | 7,307,595                       | 14,701,424                    | 22,009,019                   |
| 3.1.2              | Cash flow hedges   |   | 1,601,302                    | 25,523,706                       | 27,125,008                | 2,837,687                       | 19,507,443                    | 22,345,130                   |
| 3.1.3              | Net foreign investment hedges  |   | -                            | -                                | -                         | -                               | -                             | -                            |
| 3.2                | Trading derivatives  |   | 101,861,288                  | 183,506,304                      | 285,367,592               | 96,145,512                      | 197,054,954                   | 293,200,466                  |
| 3.2.1<br>3.2.1.1   | Forward foreign currency purchases/sales<br>Forward foreign currency purchases                               |   | 12,226,805<br>6,078,232      | 18,540,324<br>9,351,021          | 30,767,129<br>15,429,253  | 11,723,664<br>3,833,951         | 16,145,274<br>10,111,495      | 27,868,938<br>13,945,446     |
| 3.2.1.2            | Forward foreign currency sales   |   | 6,148,573                    | 9,189,303                        | 15,337,876                | 7,889,713                       | 6,033,779                     | 13,923,492                   |
| 3.2.2              | Currency and interest rate swaps   |   | 77,354,480                   | 128,362,889                      | 205,717,369               | 62,027,010                      | 133,439,424                   | 195,466,434                  |
| 3.2.2.1            |  |   | 21,309,972                   | 64,788,996                       | 86,098,968                | 23,993,140                      | 55,350,676                    | 79,343,816                   |
| 3.2.2.2            |  |   | 55,503,980                   | 26,601,427                       | 82,105,407                | 37,539,222                      | 41,571,364                    | 79,110,586                   |
| 3.2.2.3<br>3.2.2.4 | Interest rate swaps-purchases Interest rate swaps-sales  |   | 270,264<br>270,264           | 18,486,233<br>18,486,233         | 18,756,497<br>18,756,497  | 247,324<br>247,324              | 18,258,692<br>18,258,692      | 18,506,016<br>18,506,016     |
| 3.2.3              | Currency, interest rate and security options   |   | 12,075,543                   | 23,712,250                       | 35,787,793                | 22,338,459                      | 38,228,684                    | 60,567,143                   |
| 3.2.3.1            | Currency call options  |   | 5,992,622                    | 6,818,860                        | 12,811,482                | 9,793,681                       | 16,465,095                    | 26,258,776                   |
|                    | Currency put options   |   | 6,050,988                    | 7,543,054                        | 13,594,042                | 12,487,141                      | 14,903,735                    | 27,390,876                   |
| 3.2.3.3<br>3.2.3.4 |  |   | -                            | 8,553,339<br>789,975             | 8,553,339<br>789,975      | -                               | 5,927,914<br>843,120          | 5,927,914<br>843,120         |
| 3.2.3.5            |  |   | 8,600                        | 3,511                            | 12,111                    | 10,871                          | 44,410                        | 55,281                       |
| 3.2.3.6            |  |   | 23,333                       | 3,511                            | 26,844                    | 46,766                          | 44,410                        | 91,176                       |
| 3.2.4              | Currency futures   |   | 189,934                      | 272,130                          | 462,064                   | 37,173                          | 144,751                       | 181,924                      |
| 3.2.4.1            |  |   | 14,372                       | 200,433                          | 214,805                   | 14,586                          | 80,808                        | 95,394                       |
| 3.2.4.2<br>3.2.5   | Currency futures-sales<br>Interest rate futures  |   | 175,562                      | 71,697<br>10,533                 | 247,259<br>10,533         | 22,587                          | 63,943<br>100,121             | 86,530<br>100,121            |
| 3.2.5.1            | Interest rate futures  Interest rate futures-purchases   |   | -                            | 10,555                           | 10,335                    | _                               | 100,121                       | 100,121                      |
| 3.2.5.2            | Interest rate futures-sales  |   | -                            | 10,533                           | 10,533                    | -                               | 100,121                       | 100,121                      |
| 3.2.6              | Others   |   | 14,526                       | 12,608,178                       | 12,622,704                | 19,206                          | 8,996,700                     | 9,015,906                    |
|                    | TODY AND PLEDGED ITEMS (IV+V+VI)   |   | 682,940,763                  | 548,745,205                      | 1,231,685,968             | 631,736,919                     |                               | 1,160,015,231                |
| IV.<br>4.1         | ITEMS HELD IN CUSTODY Customers' securities held   |   | <b>51,354,563</b> 15,566,296 | 36,381,839                       | 87,736,402<br>15,566,296  | <b>48,564,102</b><br>15,065,124 | 41,691,499                    | <b>90,255,601</b> 15,065,124 |
| 4.1                | Investment securities held in custody  |   | 17,198,206                   | 15,366,844                       | 32,565,050                | 16,489,131                      | 17,080,586                    | 33,569,717                   |
| 4.3                | Checks received for collection   |   | 15,485,368                   | 3,367,433                        | 18,852,801                | 14,117,779                      | 3,153,993                     | 17,271,772                   |
| 4.4                | Commercial notes received for collection   |   | 2,801,336                    | 998,825                          | 3,800,161                 | 2,551,368                       | 1,165,068                     | 3,716,436                    |
| 4.5                | Other assets received for collection   |   | 84,236                       | 12,877,151                       | 12,961,387                | 78,792                          | 16,103,427                    | 16,182,219                   |
| 4.6<br>4.7         | Assets received through public offering Other items under custody  |   | 219,121                      | 85,795<br>3,685,791              | 85,795<br>3,904,912       | 261,908                         | 85,344<br>4,103,081           | 85,344<br>4,364,989          |
| 4.8                | Custodians   |   | 219,121                      | 3,003,771                        | 3,504,512                 | 201,208                         | -,105,001                     | -,504,505                    |
| v.                 | PLEDGED ITEMS  |   | 631,586,200                  | 512,363,366                      | 1,143,949,566             | 583,172,817                     | 486,586,813                   | 1,069,759,630                |
| 5.1                | Securities   |   | 4,046,188                    | 221,150                          | 4,267,338                 | 4,588,155                       | 315,976                       | 4,904,131                    |
| 5.2                | Guarantee notes  |   | 37,171,836                   | 15,209,129                       | 52,380,965                | 37,868,541                      | 14,996,659                    | 52,865,200                   |
| 5.3<br>5.4         | Commodities<br>Warranties  |   | 11,687                       | 217,744                          | 11,687<br>217,744         | 19,841                          | 206,513                       | 19,841<br>206,513            |
| 5.4                | Real estates   |   | 151,473,723                  | 102,832,047                      | 254,305,770               | 140,621,890                     | 92,300,194                    | 232,922,084                  |
| 5.6                | Other pledged items  |   | 438,882,766                  | 393,883,238                      | 832,766,004               | 400,074,220                     | 378,767,417                   | 778,841,637                  |
| 5.7                | Pledged items-depository   |   |                              | 58                               | 58                        | 170                             | 54                            | 224                          |
| VI.                | CONFIRMED BILLS OF EXCHANGE AND SURETIES   | 1                                       | -                            | -                                | -                         | -                               | -                             |                              |
| 7 1.               |  |   |                              |                                  |                           |                                 |                               |                              |
| ٧1.                | TOTAL OFF-BALANCE SHEET ITEMS (A+B)  | *************************************** | 857,442,356                  | 819,918,150                      | 1,677,360,506             | 794,615,000                     | 808,892,797                   | 1,603,507,797                |

## Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Income Statement

At 30 June 2017

|             |   |                |                        | THOUSANDS OF T         | URKISH LIRA (TL)     |                      |
|-------------|---|----------------|------------------------|------------------------|----------------------|----------------------|
|             | INCOME AND EXPENSE ITEMS  | Footnotes      | CURRENT PERIOD         | PRIOR PERIOD           | CURRENT PERIOD       | PRIOR PERIOD         |
|             | INCOME AND EXITENSE ITEMS   | Foothotes      | 1 January 2017-        | 1 January 2016-        | 1 April 2017-        | 1 April 2016-        |
|             |   |                | 30 June 2017           | 30 June 2016           | 30 June 2017         | 30 June 2016         |
| I.          | INTEREST INCOME   | 5.4.1          | 13,000,399             | 10,876,919             | 6,768,285            | 5,554,983            |
| 1.1         | Interest income on loans  |                | 10,284,519             | 8,331,387              | 5,323,417            | 4,279,423            |
| 1.2         | Interest income on reserve deposits   |                | 102,861                | 97,932                 | 48,226               | 55,046               |
| 1.3         | Interest income on banks  |                | 196,199                | 95,710                 | 136,912              | 54,307               |
| 1.4<br>1.5  | Interest income on money market transactions Interest income on securities portfolio          |                | 6,993<br>1,942,981     | 2,727<br>1,906,183     | 3,804<br>1,024,441   | 1,741<br>940,921     |
| 1.5.1       | Trading financial assets  |                | 1,942,981              | 9,781                  | 5,769                | 3,664                |
| 1.5.2       | Financial assets valued at fair value through profit or loss                                  |                | 10,741                 | 2,761                  | 3,707                | 3,004                |
| 1.5.3       | Financial assets available-for-sale   |                | 1,022,454              | 1,063,644              | 545,528              | 520,225              |
| 1.5.4       | Investments held-to-maturity  |                | 909,786                | 832,758                | 473,144              | 417,032              |
| 1.6         | Financial lease income  |                | 217,443                | 215,224                | 106,312              | 108,666              |
| 1.7         | Other interest income   |                | 249,403                | 227,756                | 125,173              | 114,879              |
| II.         | INTEREST EXPENSE  | 5.4.2          | 5,757,216              | 5,061,356              | 2,996,604            | 2,505,155            |
| 2.1         | Interest on deposits  |                | 3,778,729              | 3,444,070              | 1,978,614            | 1,711,191            |
| 2.2         | Interest on funds borrowed  |                | 655,015                | 547,328                | 321,503              | 265,174              |
| 2.3         | Interest on money market transactions   |                | 642,412                | 528,961                | 345,797              | 256,511              |
| 2.4<br>2.5  | Interest on securities issued   |                | 663,778<br>17,282      | 521,825<br>19,172      | 347,256<br>3,434     | 267,681<br>4,598     |
| III.        | Other interest expenses NET INTEREST INCOME (I - II)  |                | 7,243,183              | 5,815,563              | 3,771,681            | 3,049,828            |
| IV.         | NET FEES AND COMMISSIONS INCOME   |                | 1,833,659              | 1,613,417              | 912,620              | 791,801              |
| 4.1         | Fees and commissions received   |                | 2,404,404              | 2,121,448              | 1,204,548            | 1,058,910            |
| 4.1.1       | Non-cash loans  |                | 204,083                | 163,551                | 105,597              | 83,130               |
| 4.1.2       | Others  |                | 2,200,321              | 1,957,897              | 1,098,951            | 975,780              |
| 4.2         | Fees and commissions paid   |                | 570,745                | 508,031                | 291,928              | 267,109              |
| 4.2.1       | Non-cash loans  |                | 2,394                  | 1,519                  | 1,058                | 776                  |
| 4.2.2       | Others  |                | 568,351                | 506,512                | 290,870              | 266,333              |
| V.          | DIVIDEND INCOME   | 5.4.3          | 7,338                  | 9,062                  | 7,226                | 8,961                |
| VI.         | NET TRADING INCOME/LOSSES (Net)   | 5.4.4          | (889,240)              | (542,546)              | (622,468)            | (291,300)            |
| 6.1<br>6.2  | Trading account income/losses (Net)   |                | (312,466)              | 114,381                | (80,599)             | 79,489               |
| 6.3         | Income/losses from derivative financial instruments (Net) Foreign exchange gains/losses (Net) |                | (1,028,702)<br>451,928 | (1,035,966)<br>379,039 | (857,201)<br>315,332 | (643,635)<br>272,846 |
| VII.        | OTHER OPERATING INCOME  | 5.4.5          | 1,072,189              | 1,379,008              | 446,837              | 873,626              |
| VIII.       | TOTAL OPERATING PROFIT (III+IV+V+VI+VII)  | 3.4.3          | 9,267,129              | 8,274,504              | 4,515,896            | 4,432,916            |
| IX.         | PROVISION FOR LOSSES ON LOANS AND   |                | ,,_0,,1_,              | 0,271,001              | 1,010,050            | 1,102,510            |
|             | OTHER RECEIVABLES (-)   | 5.4.6          | 1,504,643              | 1,677,427              | 662,236              | 862,644              |
| X.          | OTHER OPERATING EXPENSES (-)  | 5.4.7          | 3,742,510              | 3,365,782              | 1,829,333            | 1,676,771            |
| XI.         | NET OPERATING PROFIT/LOSS (VIII-IX-X)   |                | 4,019,976              | 3,231,295              | 2,024,327            | 1,893,501            |
| XII.        | INCOME RESULTED FROM MERGERS  |                | -                      | -                      | -                    | -                    |
| XIII.       | INCOME/LOSS FROM INVESTMENTS UNDER EQUITY   |                |                        |                        |                      |                      |
|             | ACCOUNTING  |                | -                      | -                      | -                    | -                    |
| XIV.        | GAIN/LOSS ON NET MONETARY POSITION  | 5.4.0          | 4 010 076              | 2 221 205              | 2 024 227            | 1 002 501            |
| XV.<br>XVI. | PROFIT/LOSS BEFORE TAXES (XI+XII+XIII+XIV) PROVISION FOR TAXES (±)                            | 5.4.8<br>5.4.9 | 4,019,976<br>919,703   | 3,231,295<br>626,009   | 2,024,327<br>460,690 | 1,893,501<br>345,348 |
| 16.1        | Current tax charge  | 3.4.9          | 1,060,679              | 773,473                | 445,531              | 394,834              |
| 16.2        | Deferred tax charge/(credit)  |                | (140,976)              | (147,464)              | 15,159               | (49,486)             |
| XVII.       | NET OPERATING PROFIT/LOSS AFTER TAXES (XV±XVI)  | 5.4.10         | 3,100,273              | 2,605,286              | 1,563,637            | 1,548,153            |
| XVIII.      | INCOME FROM DISCONTINUED OPERATIONS   |                |                        | 2,000,200              | - 1,00,007           |                      |
| 18.1        | Income from assets held for sale  |                | -                      | -                      | -                    | -                    |
| 18.2        | Income from sale of associates, affiliates and joint-ventures                                 |                | -                      | -                      | -                    | -                    |
| 18.3        | Others  |                | -                      | -                      | -                    | -                    |
| XIX.        | EXPENSES FROM DISCONTINUED OPERATIONS (-)   |                | -                      | -                      | -                    | -                    |
| 19.1        | Expenses on assets held for sale  |                | -                      | -                      | -                    | -                    |
| 19.2        | Expenses on sale of associates, affiliates and joint-ventures                                 |                | -                      | -                      | -                    | -                    |
| 19.3        | Others  PROFITE OSS REFORE TA VES ON  |                | -                      | -                      | -                    | -                    |
| XX.         | PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS (YVIII YIV)                               | £ 4 0          |                        |                        |                      |                      |
| XXI.        | DISCONTINUED OPERATIONS (XVIII-XIX) PROVISION FOR TAXES OF DISCONTINUED                       | 5.4.8          | -                      | =                      | -                    | -                    |
| AAI.        | OPERATIONS (±)  | 5.4.9          | _                      | -                      | _                    | _                    |
| 21.1        | Current tax charge  | 3.7.7          | _                      | -                      | []                   | -                    |
| 21.1        | Deferred tax charge/(credit)  |                | -                      | -                      | -                    | -                    |
| XXII.       | NET PROFIT/LOSS AFTER TAXES ON  |                | -                      |                        | _                    |                      |
|             | DISCONTINUED OPERATIONS (XX±XXI)  | 5.4.10         | -                      | -                      | -                    | -                    |
| XXIII.      | NET PROFIT/LOSS (XVII+XXII)   | 5.4.11         | 3,100,273              | 2,605,286              | 1,563,637            | 1,548,153            |
| 23.1        | Equity holders of the bank  |                | 3,073,175              | 2,582,657              | 1,549,636            | 1,536,312            |
| 23.2        | Minority interest   |                | 27,098                 | 22,629                 | 14,001               | 11,841               |
|             |   |                |                        |                        |                      |                      |
|             | Earnings per Share  |                | 0.00732                | 0.00615                | 0.00369              | 0.00366              |

### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Statement of Income/Expense Items Accounted for under Shareholders' Equity At 30 June 2017

|       |  | THOUSANDS OF T   | URKISH LIRA (TL) |
|-------|--|------------------|------------------|
| INC   | OME AND EXPENSE ITEMS UNDER SHAREHOLDERS' EQUITY   | CURRENT PERIOD   | PRIOR PERIOD     |
|       |  | 1 January 2017 - | 1 January 2016 - |
|       |  | 30 June 2017     | 30 June 2016     |
| I.    | MARKET VALUE GAINS ON AVAILABLE FOR SALE ASSETS ACCOUNTED UNDER "SECURITIES  |                  |                  |
|       | VALUE INCREASE FUND"   | 614,075          | 235,302          |
| II.   | REVALUATION SURPLUS ON TANGIBLE ASSETS   | -                | 579              |
| III.  | REVALUATION SURPLUS ON INTANGIBLE ASSETS   | -                | -                |
| IV.   | TRANSLATION DIFFERENCES FOR TRANSACTIONS IN FOREIGN CURRENCIES   | 247,361          | 31,834           |
| V.    | GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR CASH FLOW HEDGES (effective  |                  |                  |
|       | portion)   | (34,395)         | (160,268)        |
| VI.   | GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR HEDGES OF NET INVESTMENT IN  |                  |                  |
|       | FOREIGN OPERATIONS (effective portion)   | (103,036)        | (10,393)         |
| VII.  | EFFECTS OF CHANGES IN ACCOUNTING POLICIES AND CORRECTIONS  | -                | -                |
| VIII. | OTHER INCOME/EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY AS PER TAS   | -                | -                |
| IX.   | DEFERRED TAXES ON VALUE INCREASES/DECREASES  | (90,509)         | (37,237)         |
| Χ.    | NET INCOME/EXPENSE ITEMS ACCOUNTED DIRECTLY UNDER SHAREHOLDERS' EQUITY   |                  |                  |
|       | (I+II+III+IV+V+VI+VII+VIII+IX)   | 633,496          | 59,817           |
| XI.   | CURRENT PERIOD PROFIT/LOSSES   | 3,100,273        | 2,605,286        |
| 1.1   | Net changes in fair value of securities (transferred to income statement)  | (3,979)          | 238,882          |
| 1.2   | Gains/losses on derivative financial assets held for cash flow hedges, reclassified and recorded in income statement | (51,406)         | (69,465)         |
| 1.3   | Gains/losses on hedges of net investment in foreign operations, reclassified and recorded in income statement        | -                | -                |
| 1.4   | Others   | 3,155,658        | 2,435,869        |
| XII.  | TOTAL PROFIT/LOSS ACCOUNTED FOR THE CURRENT PERIOD (X+XI)  | 3,733,769        | 2,665,103        |

#### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Statement of Changes in Shareholders' Equity

At 30 June 2017

|   | 0 June 2017  |           |   |   |                    |                            |                                 |                                       |                            |   |                            |                                 |                                    |   |   |  |                            |                            |                     |
|---|--|-----------|---|---|--------------------|----------------------------|---------------------------------|---------------------------------------|----------------------------|---|----------------------------|---------------------------------|------------------------------------|---|---|--|----------------------------|----------------------------|---------------------|
|   |  |           |   |   |                    |                            |                                 | 1                                     |                            | THOUSANDS                               | OF TURKISH I               | JIRA (TL)                       | Revaluation                        |   |   | Revaluation Surplus  | Shareholders'              |                            |                     |
|   |  |           |   |   |                    |                            |                                 |                                       |                            |   |                            | Securities                      | Surplus on                         | Bonus   |   | on Assets Held   | Equity                     |                            |                     |
|   | STATEMENT OF CHANGES IN  |           |   | Inflation   | Share              | İ                          |                                 |                                       |                            | Current                                 | Prior                      | Value                           | Tangible and                       | Shares  |   | for Sale and Assets  | before                     |                            | Total               |
|   | SHAREHOLDERS' EQUITY   | Footnotes | Paid-In   | Adjustment to   | Share Cancellation | Legal                      | Status                          | Extraordinary                         | Other                      | Period Net                              | Period                     | Increase                        | Intangible                         | of Equity   | Hedging                                   | of Discontinued  | Minority                   | Minority                   | Shareholders'       |
|   |  | roomotes  | Capital   | Paid-In Capital   | Premium Profits    | Reserves                   | Reserves                        | Reserves                              | Reserves                   | Profit/(Loss)                           | 1                          | Fund                            | Assets                             | Participations  | Reserves                                  | Operations   | Interest                   | Interest                   | Equity              |
|   | PRIOR PERIOD - 1 January-30 June 2016  |           | Сарітаі   | гана-ин Сариан  | Tremum Froms       | Reserves                   | Reserves                        | Reserves                              | Reserves                   | From/(Loss)                             | From/(Loss)                | runa                            | Assets                             | rarucipations   | Reserves                                  | Operations   | Interest                   | Interest                   | Equity              |
|   | •  |           |   |   |                    |                            |                                 |                                       |                            |   |                            |                                 |                                    |   |   |  |                            |                            |                     |
|   | Balances at beginning of the period<br>Correction made as per TAS 8  |           | 4,200,000   | 772,554   | 11,880 -           | 1,226,628                  |                                 | 19,168,165                            | 751,943                    |   | 3,580,901                  | (283,642)                       | 1,765,883                          | 947   | (218,120)                                 | •  | 30,977,139                 | 226,617                    | 31,203,756          |
|   | Effect of corrections  |           | -   |   | []                 |                            |                                 | -                                     |                            |   |                            | -                               |                                    |   | -   | -  | -                          |                            |                     |
|   | Effect of changes in accounting policies   |           | -   | -   |                    | -                          | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | -   | -  | -                          | -                          |                     |
| III.  | Adjusted balances at beginning of the period (I+II)  |           | 4,200,000   | 772,554   | 11,880             | 1,226,628                  | -                               | 19,168,165                            | 751,943                    | -                                       | 3,580,901                  | (283,642)                       | 1,765,883                          | 947   | (218,120)                                 | •  | 30,977,139                 | 226,617                    | 31,203,756          |
|   | Changes during the period  | 5.5       |   | - 1   | -                  | -                          | -                               | -                                     |                            | -                                       | -                          | -                               | - 1                                |   | -   | -  | -                          |                            |                     |
|   | Mergers<br>Market value changes of securities  |           | -   | -   |                    |                            | -                               | -                                     | -                          | -                                       | -                          | 164,059                         | -                                  | -   | -   | •  | 164,059                    | (11)                       | 164,048             |
|   | Market value changes of securities Hedging reserves  |           |   |   | 1 1                | 1 :                        |                                 | -                                     | -                          |   |                            | 164,059                         |                                    | - :   | (136,528)                                 |  | (136,528)                  | (11)                       | (136,528            |
| 6.1.  | Cash flow hedge  |           | -   | - 1   |                    | -                          | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | (128,214)                                 | -  | (128,214)                  |                            | (128,214            |
|   | Hedge of net investment in foreign operations  |           | -   | -   |                    | -                          | -                               |                                       | -                          | -                                       | -                          | -                               |                                    | -   | (8,314)                                   | -  | (8,314)                    | -                          | (8,314              |
|   | Revaluation surplus on tangible assets<br>Revaluation surplus on intangible assets   |           | -   |   |                    | 1 :                        |                                 | 8,303                                 | -                          |   | -                          | -                               | (7,840)                            | -   |   | •  | 463                        |                            | 463                 |
|   | Bonus shares of associates, affiliates and joint-ventures  |           | _   |   |                    | 1 :                        |                                 | -                                     |                            |   |                            | _                               |                                    |   | -   |  | -                          |                            |                     |
| X.  | Translation differences  |           | -   | -   |                    | 531                        | -                               | (186)                                 | 31,423                     |   | -                          | -                               | -                                  | -   | 66  | -  | 31,834                     | -                          | 31,834              |
|   | Changes resulted from disposal of assets   |           | -   | -   |                    |                            | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | -   | -  | -                          | -                          |                     |
|   | Changes resulted from resclassification of assets<br>Effect of change in equities of associates on bank's equity   |           |   |   | II I               | 1 :                        |                                 | ] [                                   |                            |   |                            |                                 |                                    |   | [ ]                                       | :  |                            | :                          | 1                   |
| XIV.  | Capital increase   |           | -   |   |                    |                            |                                 | -                                     | -                          |   | -                          | -                               |                                    | -   | -   |  | -                          |                            |                     |
| 14.1.   | Cash   |           | -   |   |                    | -                          | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | -   | -  | -                          | -                          |                     |
|   | Internal sources Share issuance  |           | -   | -   |                    | -                          | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | -   | -  | -                          | -                          |                     |
| XVI.  | Share assuance<br>Share cancellation profits   |           | -   |   |                    |                            |                                 |                                       |                            |   |                            | -                               |                                    |   | -   |  | -                          |                            |                     |
| XVII.   | Capital reserves from inflation adjustments to paid-in capital   |           | -   |   |                    | -                          |                                 | -                                     | -                          |   | -                          | -                               | -                                  | -   | -   | -  | -                          |                            |                     |
| XVIII.  | Others   |           | -   | -   |                    | -                          | -                               | 766                                   | -                          | -                                       | -                          | -                               | (766)                              | -   | -   | -  | -                          | -                          |                     |
|   | Current period net profit/loss<br>Profit distribution  |           | -   | -   | -   -              | 42,629                     | -                               | 2,966,549                             | 805                        | 2,582,657                               | (3,580,901)                | -                               | 3,918                              | -   | -   | -  | 2,582,657<br>(567,000)     | 22,629<br>(1,210)          |                     |
|   | Dividends  |           | _   | [ ]   | []                 | 42,025                     |                                 | 2,700,347                             |                            |   | (567,000)                  | -                               | 3,716                              |   | -   | -  | (567,000)                  | (1,210)                    |                     |
|   | Transfers to reserves  |           | -   | - 1   |                    | 42,629                     | -                               | 2,966,549                             | -                          | -                                       | (3,009,178)                | -                               | -                                  | -   | -   | -  | -                          | -                          |                     |
| 20.3.   | Others   |           | -   | - 1   |                    | -                          | -                               | -                                     | 805                        |   | (4,723)                    | -                               | 3,918                              | -   | -   | -  | -                          | -                          | -                   |
|   | Balances at end of the period (III+IV+V++XVIII+XIX+XX)   |           | 4,200,000   | 772,554   | 11,880 -           | 1,269,788                  | -                               | 22,143,597                            | 784,171                    | 2,582,657                               | -                          | (119,583)                       | 1,761,195                          | 947   | (354,582)                                 | <u> </u>   | 33,052,624                 | 248,025                    | 33,300,649          |
|   | CURRENT PERIOD - 1 January-30 June 2017  |           |   |   |                    |                            |                                 |                                       |                            |   |                            |                                 |                                    |   |   |  |                            |                            |                     |
| I.  | Balances at beginning of the period  |           | 4,200,000   | 772,554   | 11,880 -           | 1,271,522                  | -                               | 22,192,305                            | 1,179,839                  |   | 5,105,291                  | (543,625)                       | 1,691,062                          | 947   | (353,676)                                 | -  | 35,528,099                 | 267,808                    | 35,795,907          |
|   | Changes during the period  | 5.5       |   |   |                    |                            |                                 |                                       |                            |   |                            |                                 |                                    |   |   |  |                            |                            |                     |
| П.  | Mergers  |           | -   |   |                    | -                          | -                               | -                                     | -                          |   | -                          | -                               | -                                  | -   | -   | -  | -                          |                            |                     |
| III.  | Market value changes of securities   |           | -   | -   |                    | -                          | -                               | -                                     | -                          | -                                       | -                          | 496,073                         | -                                  | -   | -   | -  | 496,073                    | 8                          | 496,081             |
|   | Hedging reserves<br>Cash flow hedge  |           | -   | -   |                    | -                          | -                               | -                                     | -                          |   | -                          | -                               | -                                  | -   | (109,946)<br>(27,516)                     | •  | (109,946)<br>(27,516)      | -                          | (109,946<br>(27,516 |
|   | Hedge of net investment in foreign operations  |           | _   |   |                    |                            |                                 | -                                     |                            | ]                                       | _                          | ]                               |                                    |   | (82,430)                                  |  | (82,430)                   |                            | (82,430             |
| v.  | Revaluation surplus on tangible assets   |           | -   | -   |                    |                            | -                               | -                                     | -                          | -                                       | -                          | -                               | -                                  | -   | -   | -  | -                          |                            |                     |
|   | Revaluation surplus on intangible assets<br>Bonus shares of associates, affiliates and joint-ventures  |           | -   |   |                    | :                          | -                               | -                                     | •                          | •                                       | -                          |                                 | -                                  | -   | -   | -  | -                          | -                          |                     |
|   | Translation differences  |           |   |   | ] :                | 2,358                      |                                 | 491                                   | 244,057                    | :                                       | -                          |                                 | 500                                |   | (45)                                      |  | 247,361                    |                            | 247,361             |
| VIII.   |  |           |   |   |                    |                            | -                               | -                                     |                            | -                                       | -                          | -                               | -                                  | -   |   | -  | -                          | -                          |                     |
| VIII.<br>IX.  | Changes resulted from disposal of assets   |           | -   | -   |                    |                            |                                 |                                       |                            |   |                            |                                 | -                                  | -   |   | -  |                            |                            |                     |
| VIII.<br>IX.<br>X.  | Changes resulted from disposal of assets<br>Changes resulted from resclassification of assets  |           | -   | -   |                    | -                          |                                 | -                                     |                            |   | _                          | _                               |                                    |   | _   |  | _                          |                            |                     |
| VIII.<br>IX.<br>X.<br>XI.   | Changes resulted from disposal of assets   |           | -<br>-<br>-   | -<br>-<br>-   |                    | -                          | -                               | -                                     | -                          | :                                       | -                          | -                               |                                    |   | -   | -  |                            | -                          |                     |
| VIII.<br>IX.<br>X.<br>XI.<br>XII.<br>12.1.  | Changes resulted from disposal of assets Changes resulted from reclassification of assets Effect of change in equities of associates on bank's equity Capital increase Cash  |           | -<br>-<br>-<br>-                                    | -<br>-<br>-<br>-  |                    | -<br>-<br>-                | -<br>-<br>-                     | -                                     | -                          | -<br>-                                  | -                          | -                               | -                                  |   | -<br>-<br>-                               |  | -<br>-<br>-                | -                          | -                   |
| VIII.<br>IX.<br>X.<br>XI.<br>XII.<br>12.1.<br>12.2.                                 | Changes resulted from disposal of assets Changes resulted from resclassification of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources  |           | -<br>-<br>-<br>-                                    | -<br>-<br>-<br>-  |                    | -<br>-<br>-<br>-           | -<br>-<br>-                     | -                                     | -<br>-<br>-<br>-           | -<br>-<br>-                             | -                          | -                               | -<br>-<br>-                        | -<br>-<br>-   | -<br>-<br>-<br>-                          | -<br>-<br>-  | -<br>-<br>-<br>-           | -<br>-<br>-                | -                   |
| VIII.<br>IX.<br>X.<br>XI.<br>XII.<br>12.1.<br>12.2.<br>XIII.                        | Changes resulted from disposal of assets Changes resulted from resclassification of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance   |           | -<br>-<br>-<br>-<br>-                               | -   |                    | -<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-           | -                                     | -                          | -<br>-<br>-<br>-<br>-                   |                            | -<br>-<br>-<br>-                | -<br>-<br>-<br>-<br>-              | -<br>-<br>-<br>-  | -<br>-<br>-<br>-                          | -<br>-<br>-<br>-   | -<br>-<br>-<br>-           | -<br>-<br>-<br>-           |                     |
| VIII.<br>IX.<br>X.<br>XI.<br>XII.<br>12.1.<br>12.2.<br>XIII.<br>XIV.<br>XV.         | Changes resulted from disposal of assets Changes resulted from reclassification of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuancian profits Capital reserves from inflation adjustments to paid-in capital   |           | -<br>-<br>-<br>-<br>-<br>-                          | -   |                    | -<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-<br>-      | -                                     | -<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-<br>-              | -<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-              | -<br>-<br>-<br>-<br>-   | -<br>-<br>-<br>-<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-<br>-   | -                          | -<br>-<br>-<br>-<br>-      |                     |
| VIII.<br>IX.<br>X.<br>XI.<br>XII.<br>12.1.<br>12.2.<br>XIII.<br>XIV.<br>XV.<br>XVI. | Changes resulted from disposal of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance Share cancellation profits Capital reserves from inflation adjustments to paid-in capital Others  |           | -<br>-<br>-<br>-<br>-<br>-<br>-                     | -<br>-<br>-<br>-<br>-   |                    | -<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>170,294 | -<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-              | -                          | -<br>-<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-<br>(170,294) | -   | -<br>-<br>-<br>-<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-<br>-<br>-  | -<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>- |                     |
| VIII. IX. X. XI. XII. 12.1. 12.2. XIII. XIV. XV. XVI. XVII.                         | Changes resulted from disposal of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance Share cancellation profits Capital reserves from inflation adjustments to paid-in capital Others  Current period net profit/loss  |           | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-           | -   |                    | -                          | -                               |                                       | -                          | -<br>-<br>-<br>-<br>-<br>-<br>3,073,175 | (5.105.201)                | -<br>-<br>-<br>-<br>-<br>-<br>- |                                    | -<br>-<br>-<br>-<br>-<br>-<br>-   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-<br>-<br>-  | 3,073,175                  | 27,098                     |                     |
| VIII. IX. X. XI. XII. 12.1. 12.2. XIII. XIV. XV. XVI. XVII. XVIII.                  | Changes resulted from disposal of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance Share cancellation profits Capital reserves from inflation adjustments to paid-in capital Others  |           | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-           | -   |                    | 110,468                    | -                               | 170,294                               | 5,738                      | 3,073,175                               | (5,105,291)                |                                 | (170,294)                          | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | (1,250,000)                | (1,500)                    | (1,251,500          |
| VIII. IX. X. XI. XII. 12.1. 12.2. XIII. XIV. XVI. XVII. XVIII. 18.1. 18.2.          | Changes resulted from disposal of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance Share cancellation profits Capital reserves from inflation adjustments to paid-in capital Others Current period net profit/loss Profit distribution Dividends Transfers to reserves |           | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -   |                    | 110,468                    | -                               |                                       | -                          | 3,073,175                               | (1,250,000)<br>(3,627,680) | -                               | 221,873                            | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   |   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  |                            | (1,500)                    |                     |
| VIII. IX. X. XI. XII. 12.1. 12.2. XIII. XIV. XV. XVI. XVII. XVIII. 18.1.            | Changes resulted from disposal of assets Effect of change in equities of associates on bank's equity Capital increase Cash Internal sources Share issuance Share cancellation profits Capital reserves from inflation adjustments to paid-in capital Others Current period net profit/loss Profit distribution Dividends Transfers to reserves |           |   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                    | -                          | -                               | 3,517,212                             | 5,738                      | 3,073,175                               | (1,250,000)                | -                               |                                    | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |   | :<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | (1,250,000)                | (1,500)                    | (1,251,500          |

ing notes are an integral part of these consolidates

#### Türkiye Garanti Bankası Anonim Şirketi and Its Financial Affiliates Consolidated Statement of Cash Flows

At 30 June 2017

|        |   |           | THOUSANDS OF TU | URKISH LIRA (TL) |
|--------|---|-----------|-----------------|------------------|
|        | OTATEMENT OF CACHELOWC  | E44       | CURRENT PERIOD  | PRIOR PERIOD     |
|        | STATEMENT OF CASH FLOWS   | Footnotes | 1 January 2017  | 1 January 2016   |
|        |   |           |                 | · ·              |
| Α.     | CASH FLOWS FROM BANKING OPERATIONS  |           | 30 June 2017    | 30 June 2016     |
| Α.     | CASH FLOWS FROM BANKING OF ERATIONS   |           |                 |                  |
| 1.1    | Operating profit before changes in operating assets and liabilities                     | 5.6       | 4,622,331       | 3,704,150        |
| 1.1.1  | Interests received  |           | 12,115,903      | 9,709,746        |
| 1.1.2  | Interests paid  |           | (5,356,432)     | (5,070,723       |
| 1.1.3  | Dividend received   |           | 7,338           | 9,062            |
| 1.1.4  | Fees and commissions received   |           | 2,404,404       | 2,121,448        |
| 1.1.5  | Other income  |           | 743,258         | 1,334,402        |
| 1.1.6  | Collections from previously written-off loans and other receivables                     |           | 94,764          | 91,049           |
| 1.1.7  | Payments to personnel and service suppliers   |           | (3,127,054)     | (2,742,064       |
| 1.1.8  | Taxes paid  |           | (870,922)       | (927,461         |
| 1.1.9  | Others  |           | (1,388,928)     | (821,309         |
| 1.2    | Changes in operating assets and liabilities   | 5.6       | (10,910,227)    | (3,769,310       |
| 1.2.1  | Net (increase) decrease in financial assets held for trading                            |           | (305,564)       | 62,434           |
| 1.2.2  | Net (increase) decrease in financial assets valued at fair value through profit or loss |           | -               | 200,000          |
| 1.2.3  | Net (increase) decrease in due from banks and other financial institutions              |           | (9,321,563)     | 2,502,394        |
| 1.2.4  | Net (increase) decrease in loans  |           | (17,648,906)    | (10,989,283      |
| 1.2.5  | Net (increase) decrease in other assets   |           | (274,099)       | 30,001           |
| 1.2.6  | Net increase (decrease) in bank deposits  |           | 1,273,383       | (2,865,969       |
| 1.2.7  | Net increase (decrease) in other deposits   |           | 12,829,691      | 17,300,327       |
| 1.2.8  | Net increase (decrease) in funds borrowed   |           | 831,902         | (10,765,229      |
| 1.2.9  | Net increase (decrease) in matured payables   |           | -               | (,,,==-          |
| 1.2.10 | Net increase (decrease) in other liabilities  |           | 1,704,929       | 756,015          |
| I.     | Net cash flow from banking operations   | 5.6       | (6,287,896)     | (65,160          |
| В.     | CASH FLOWS FROM INVESTING ACTIVITIES  |           |                 |                  |
| II.    | Net cash flow from investing activities   | 5.6       | 1,190,090       | 2,310,873        |
|        |   |           |                 | 2,610,076        |
| 2.1    | Cash paid for purchase of associates, affiliates and joint-ventures                     |           | (29)            | -                |
| 2.2    | Cash obtained from sale of associates, affiliates and joint-ventures                    |           | -               |                  |
| 2.3    | Purchases of tangible assets  |           | (323,723)       | (235,026         |
| 2.4    | Sales of tangible assets  |           | 148,639         | 61,431           |
| 2.5    | Cash paid for purchase of financial assets available-for-sale, net                      |           | (4,521,549)     | (2,215,164       |
| 2.6    | Cash obtained from sale of financial assets available-for-sale, net                     |           | 5,259,457       | 4,175,152        |
| 2.7    | Cash paid for purchase of investments held-to-maturity                                  |           | (191,787)       | (253,344         |
| 2.8    | Cash obtained from sale of investments held-to-maturity                                 |           | 819,082         | 777,824          |
| 2.9    | Others  |           | -               | -                |
| C.     | CASH FLOWS FROM FINANCING ACTIVITIES  |           |                 |                  |
| III.   | Net cash flow from financing activities   |           | 3,662,404       | (179,701         |
| 3.1    | Cash obtained from funds borrowed and securities issued                                 |           | 12,420,237      | 4,801,211        |
| 3.2    | Cash used for repayment of funds borrowed and securities issued                         |           | (7,506,333)     | (4,412,702       |
| 3.3    | Equity instruments issued   |           | -               | . , ,            |
| 3.4    | Dividends paid  |           | (1,251,500)     | (568,210         |
| 3.5    | Payments for financial leases   |           | -               | -                |
| 3.6    | Others  |           | -               | -                |
| IV.    | Effect of change in foreign exchange rate on cash and cash equivalents                  |           | (172,073)       | (46,710          |
| V.     | Net increase/(decrease) in cash and cash equivalents (I+II+III+IV)                      | 5.6       | (1,607,475)     | 2,019,302        |
| VI.    | Cash and cash equivalents at beginning of period  | 5.6       | 15,692,142      | 11,740,582       |
|        |   |           |                 |                  |

Consolidated Financial Report as of and for the Six-Month Ended Period 30 June 2017 (Thousands of Turkish Lira (TL))

Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish

#### **3** Accounting Policies

#### 3.1 Basis of presentation

The Bank prepares its consolidated financial statements in accordance with "the BRSA Accounting and Reporting Regulation" which includes the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" published in the Official Gazette dated 1 November 2006 with No. 26333, and other regulations on accounting records of banks published by the Banking Regulation and Supervision Board and circulars and pronouncements published by the BRSA and Turkish Accounting Standards published by the Public Oversight Accounting and Auditing Standards Authority for the matters not regulated by the aforementioned legislations.

The accompanying consolidated financial statements are prepared in accordance with the historical cost basis except for financial instuments at fair value through profit or loss, financial assets available for sale, real estates and investments in associates and affiliates valued at equity basis of accounting or that are quoted on the stock exchanges which are presented on a fair value basis.

Accounting policies and accounting estimates on which the accompanying consolidated financial statements based are in compliance with "The Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Regulation" and other regulations, circulars and pronouncements published by the BRSA and with Turkish Accounting Standards issued by Public Oversight Agency for the matters not regulated by the aforementioned legislations and have been applied consistently by the Bank and its affiliates as in the consolidated financial statements prepared for the year ended 31 December 2016

New and revised Turkish Accounting Standards effective for annual periods beginning on or after 1 January 2017 have no material effect on the consolidated financial statements, consolidated financial performance and on the Bank's accounting policies and accounting estimates. New and revised Turkish Accounting Standards issued but not yet effective have no material effect on the consolidated financial statements, consolidated financial performance and on the Bank's accounting policies and accounting estimates, except for IFRS9 which will be effective from periods beginning on or after 1 January 2018. The Bank has started projects to comply with IFRS9.

The accounting policies and the valuation principles applied in the preparation of the accompanying consolidated financial statements are explained in Notes 3.2 to 3.29.

#### 3.2 Strategy for use of financial instruments and foreign currency transactions

#### 3.2.1 Strategy for use of financial instruments

The liability side of the balance sheet is intensively composed of short-term deposits in line with the general trend in the banking sector. In addition to deposits, the Bank and its financial affiliates have access to longer-term borrowings via the borrowings from abroad.

In order to manage the interest rate risk arising from short-term deposits, the Bank and its financial affiliates are keen on maintaining floating rate instruments such as government bonds with quarterly coupon payments and instruments like credit cards and consumer loans providing regular cash inflows.

A portion of the fixed-rate securities and loans, and the bonds of the Bank are hedged under fair value hedges. The fair value risks of such fixed-rate assets and financial liabilities are hedged with interest rate swaps and cross currency swaps. The fair value changes of the hedged fixed-rate financial assets and financial liabilities together with the changes in the fair value of the hedging instruments, namely interest rate swaps and cross currency swaps, are accounted under net trading income/losses in the income statement. At the inception of the hedge and during the subsequent periods, the hedge is expected to achieve the offsetting of changes in fair value attributable to the hedged risk for which the hedge is designated, and accordingly, the hedge effectiveness tests are performed.

The Bank may classify its financial assets and liabilities as at fair value through profit or loss at the initial recognition in order to eliminate any accounting inconsistency.

The fundamental strategy to manage the liquidity risk that may incur due to short-term structure of funding, is to expand the deposit base through customer-oriented banking philosophy, and to increase customer transactions and retention rates. The widespread and effective branch network, advantage of primary dealership and strong market share in the treasury and capital markets, are the most effective tools in the realisation of this strategy. For this purpose, serving customers by introducing new products and services continuously and reaching the customers satisfaction are very important.

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Another influential factor in the management of the interest and liquidity risk on balance sheet is product diversification both on asset and liability sides.

Exchange rate risk, interest rate risk and liquidity risk are controlled and measured by various risk management systems, and the balance sheet is managed under the limits set by these systems and the limits legally required. Asset-liability management and value at risk models, stress tests and scenario analysis are used for this purpose.

Purchase and sale of short and long-term financial instruments are allowed within the pre-determined limits to generate risk-free return on capital.

The foreign currency position is controlled by the equilibrium of a currency basket to eliminate the foreign exchange risk.

#### **3.2.2** Foreign currency transactions

Foreign exchange gains and losses arising from foreign currency transactions are recorded at transaction dates. At the end of the periods, foreign currency assets and liabilities evaluated with the Bank's spot purchase rates for the parent Bank and with the Central Bank of Turkey's spot purchase rates for domestic financial affiliates, and the differences are recorded as foreign exchange gain or loss in the income statement

During the consolidation of foreign affiliates, the assets and liabilities are translated into TL at exchange rates ruling at the balance sheet date, the income and expenses in income statement are translated into TL using monthly average exchange rates. Foreign exchange differences arising from the translation of income and expenses and other equity items, are recognized under other profit reserves of the shareholders' equity.

The foreign currency risk arising from net investments in foreign affiliates are hedged with long-term foreign currency borrowings and the currency translation differences arising from the conversion of net investments in foreign affiliates and long-term foreign currency borrowings into TL are accounted for other profit reserves and hedging reserves, respectively in equity.

#### 3.3 Information on consolidated affiliates

As of 30 June 2017, Türkiye Garanti Bankası Anonim Şirketi and the following financial affiliates are consolidated in the accompanying consolidated financial statements; Garanti Bank International (GBI), Garanti Finansal Kiralama AŞ (Garanti Finansal Kiralama), Garanti Yatırım Menkul Kıymetler AŞ (Garanti Yatırım), Garanti Portföy Yönetimi AŞ (Garanti Portföy), Garanti Emeklilik ve Hayat AŞ (Garanti Emeklilik), Garanti Faktoring AŞ (Garanti Faktoring) and Garanti Holding BV (Garanti Holding).

Garanti Finansal Kiralama was established in 1990 to perform financial lease activities and all related transactions and contracts. The company's head office is in Istanbul. The Bank increased its shareholding to 100% through a further acquisition of 0.04% of the company's shares on 21 October 2014.

Garanti Faktoring was established in 1990 to perform import, export and domestic factoring activities. The company's head office is in Istanbul. The Bank owns 81.84% of Garanti Faktoring shares including the shares acquired in the market, T. İhracat Kredi Bankası AŞ owns 9.78% of the company's shares and the remaining 8.38% shares are held by public.

GBI was established in October 1990 to perform banking activities abroad. The head office of this bank is in Amsterdam. It is wholly owned by the Bank.

Garanti Yatırım was established in 1991 to perform brokerage activities for marketable securities, valuable papers and documents representing financial values or financial commitments of issuing parties other than securities. The company's head office is in Istanbul. It is wholly owned by the Bank. Garanti Yatırım Ortaklığı AŞ that Garanti Yatırım participated by 3.30%, has been consolidated in the accompanying consolidated financial statements due to the company's right to elect all the members of the board of directors as resulted from its privilege in election of board members.

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In 1992, it was decided to operate life and health branches under a different company and accordingly Garanti Hayat Sigorta AŞ was established. Garanti Hayat Sigorta AŞ was converted into a private pension company in compliance with the legislation early in 2003 and its name was changed as Garanti Emeklilik ve Hayat AŞ. Following the sale transactions that took place on 21 June 2007, the Bank's ownership in Garanti Emeklilik decreased to 84.91%. The head office of this company is in Istanbul.

Garanti Portföy was established in June 1997 to manage the customer portfolios by using the capital market products in compliance with the principles and rules of the regulations regarding the company's purpose of establishment and the portfolio management agreements signed with the customers. The company's head office is in Istanbul. It is wholly owned by the Bank.

Garanti Holding was established in December 2007 in Amsterdam and all its shares was purchased by the Bank from Doğuş Holding AŞ in May 2010. As of 27 January 2011 the consolidated affiliate's legal named changed to Garanti Holding BV from D Netherlands BV.

Garanti Diversified Payment Rights Finance Company and RPV Company are special purpose entities established for the parent Bank's securitization transactions, and consolidated in the accompanying consolidated financial statements. The Bank or any of its affiliates does not have any shareholding interests in these companies.

The Bank and its financial affiliates do not consider the bonus shares received through capital increases of their affiliates from their own equities as income in accordance with TAS 18, as such capital increases do not create any differences in the financial position or economic interest of the Bank or its financial affiliates and it is not certain that there is an economic benefit associated with such transactions that will flow to the Bank or its financial affiliates.

#### 3.4 Forwards, options and other derivative transactions

As per the Turkish Accounting Standard 39 (TAS 39) "Financial Instruments: Recognition and Measurement"; forward foreign currency purchases/sales, swaps, options and futures are classified as either "hedging purposes" or "trading purposes".

#### 3.4.1 Derivative financial instruments held for trading

The derivative transactions mainly consist of foreign currency and interest rate swaps, foreign currency options and forward foreign currency purchase/sale contacts.

Derivatives are initially recorded at their fair values. Subsequently, derivative transactions are valued at their fair values and the related transaction costs are included in their acquisition costs. The changes in their fair values are recorded on balance sheet under "derivative financial assets held for trading" or "derivative financial liabilities held for trading", respectively depending on the fair values being positive or negative. Fair value changes for trading derivatives are recorded under income statement.

The spot legs of currency swap transactions are recorded on the balance sheet and the forward legs in the off-balance sheet accounts as commitment.

In the initial phase of currency swaps, the, currency exchange transactions to realise at value dates are recorded and followed as irrevocable commitments in the off-balance sheet accounts up to their value dates.

Liabilities and receivables arising from the derivative instruments are followed in the off-balance sheet accounts at their contractual values.

Embedded derivatives are separated from the host contract and accounted as derivative instruments according to TAS 39 "Financial Instruments: Recognition and Measurement" in case the related embedded derivative's economic features and risks are not closely related to the host contract, meets the derivative product definition of a different instrument having the same contract conditions with the embedded derivative and the hybrid instrument is not carried at fair value through profit or loss. There are no embedded derivatives separated from the host contracts.

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Credit derivatives are capital market tools designed to transfer credit risk from one party to another. The Bank's credit derivatives portfolio included in the off-balance sheet accounts composes of total return swaps and credit default swaps resulted from protection buying or selling.

Credit default swap is a contract, in which the protection seller commits to pay the protection value to the protection buyer in case of certain credit risk events in return for the premium paid by the buyer for the contract. Credit default swaps are valued daily at their fair values.

Total return swap is a contract, in which the protection seller commits to make a certain payment and compensate the decreases in market values of the reference assets to the buyer under the condition that the protection buyer will transfer all the cash flows to be created by and the increases in market values of the the reference asset.

#### 3.4.2 Derivative financial instruments held for risk management

The Bank and its consolidated financial affiliates enter into interest rate and cross currency swap transactions in order to hedge the changes in fair values of fixed-rate financial instruments. The changes in fair values of derivative financial assets held for fair value hedges are recognised in "income/losses from derivative financial instruments". If the hedging is effective, the changes in fair value of the hedged item is presented in statement of financial position together with the fixed-rate loan, and in case of the fixed-rate financial assets available for sale, such changes are reclassified from shareholders' equity to income statement.

The Bank and its consolidated financial affiliates enter into interest rate and cross currency swap transactions in order to hedge the changes in cash flows of the floating-rate financial instruments. While applying cash flow hedge accounting, the effective portion of the changes in the fair value of the hedging instrument is accounted for under hedging reserves in shareholders' equity, and the ineffective portion is recognised in income statement. The changes recognized in shareholders' equity is removed and included in income statement in the same period when the hedged cash flows effect the income or loss.

Effectiveness tests are performed at the beginning of the hedge accounting period and at each reporting period. The effectiveness tests are carried out using the "Dollar off-set model" and the hedge accounting is applied as long as the test results are between the range of 80%-125% of effectiveness.

The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortised to income statement under trading account income/loss caption over the maturity of the hedged item from that date of the hedge accounting is discontinued. While expiring, sale, discontinuing cash flow hedge accounting or when nolonger effective the cumulative gains/losses recognised in shareholders' equity and presented under hedging reserves are continued to be kept in this account. When the cash flows of hedged item incur, the gain/losses accounted for under shareholders' equity are recognised in income statement considering the original maturity.

#### 3.5 Interest income and expenses

#### General

Interest income and expenses are recorded according to the effective interest rate method (rate equal to the rate in calculation of present value of future cash flows of financial assets or liabilities) defined in the Turkish Accounting Standard 39 (TAS 39) "Financial Instruments: Recognition and Measurement".

In case an interest was accrued on a security before its acquisition, the collected interest is divided into two parts as interest before and after the acquisition and only the interest income of the period after the acquisition is recorded as interest income in the financial statements.

The accrued interest income on non-performing loans are reversed and subsequently recognised as interest income only when collected.

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#### Financial lease operations

Total of minimum rental payments including interests and principals are recorded under "financial lease receivables" as gross. The difference, i.e. the interest, between the total of rental payments and the cost of the related tangible asset is recorded under "unearned income". When the rent payment incurs, the rent amount is deducted from "financial lease receivables"; and the interest portion is recorded as interest income in the income statement.

#### 3.6 Fees and commissions

Except for certain fees related with certain banking transactions and recognized when received, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting. The income derived from agreements or asset purchases from real-person or corporate third parties are recognized as income when realized.

#### 3.7 Financial assets

#### 3.7.1 Financial assets at fair value through profit or loss

Financial assets valued at fair value through profit or loss are valued at their fair values and gain/loss arising on those assets is recorded in the income statement. Interest income earned on trading securities and the difference between their acquisition costs and amortized costs are recorded as interest income in the income statement. The differences between the amortized costs and the fair values of such securities are recorded under trading account income/losses in the income statement. In cases where such securities are sold before their maturities, the gains/losses on such sales are recorded under trading account income/losses.

The Bank classifies certain loans and securities issued at their origination dates, as financial assets/liabilities at fair value through profit or loss in compliance with TAS 39. The interest income/expense earned and the difference between the acquisition costs and the amortized costs of financial instruments are recorded under interest income/expense in income statement, the difference between the amortized costs and the fair values of financial instruments are recorded under trading account income/losses in income statement.

#### 3.7.2 Investments held-to-maturity, financial assets available-for-sale and loans and receivables

Financial assets are initially recorded at their purchase costs including the transaction costs.

*Investments held-to-maturity* are financial assets with fixed maturities and pre-determined payment schedules and held by the intent and ability to hold until maturity, excluding originated loans and receivables.

There are no financial assets that were previously classified as held-to-maturity but cannot be subject to this classification for two years due to breach of classification principles. In accordance with TAS 39 "Financial Instruments: Recognition and Measurement", sale or reclassification to available for sale portfolio of insignificant amount of financial assets, sale or reclassification to available for sale portfolio of financial assets which are close to maturity less than three months, or sale or reclassification to available for sale portfolio of assets as a result of significant increase in the risk weights of held-to-maturity investments used for regulatory risk-based capital purposes will not result in tainting.

Following their recognition, investments held-to-maturity are measured at amortized costs using internal rate of return after deducting impairments, if any.

Financial assets available-for-sale, are financial assets other than assets held for trading purposes, investments held-to-maturity and originated loans and receivables.

Financial assets available-for-sale are measured at their fair values subsequently. However, assets for which fair values could not be determined reliably are valued at amortized costs by using the discounting method with internal rate of return for floating-rate securities; and by using valuation models or discounted cash flow techniques for fixed-rate securities. Unrecognised gain/losses derived from the difference between their fair value and the discounted values are recorded in "securities value increase fund" under the shareholders' equity. In case of sales, the the gain/losses arising from fair value measurement accumulated under shareholders' equity are recognized in income statement.

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Interests calculated and/or earned by using the effective interest method during holding of financial assets available-for-sale are recorded primarily in interest income. In case of sale of such financial assets available-for-sale before maturity date, the difference between the sales income calculated as difference between the cost in accordance with the Uniform Chart of Accounts and the sale price and the recognized interest income is transferred to "trading income/losses".

The Bank owns consumer price indexed government bonds (CPI) portfolio. CPI's are valued and accounted according to the effective interest rate method which is calculated according to the real coupon rate and the reference inflation index on the issue date. As it is mentioned in the Undersecretariat of Treasury's Investor Guide of CPI, the reference index used during the calculation of the actual coupon payment amount is the previous two months CPI's. The bank determines its expected inflation rates in compliance with this guide. The estimated inflation rate according to the Central Bank of Turkey and the Bank's expectations, is updated during the year when it is considered necessary.

Purchase and sale transactions of securities are accounted at delivery dates.

Loans and receivables are financial assets other than those held for trading in short term or generated through providing money, commodity and services to debtors.

Loans are financial assets with fixed or determinable payments and not quoted in an active market.

Loans and receivables are recognized at cost and measured at amortized cost using the effective interest method. Duties paid, transaction costs and other similar expenses on assets received against such risks are considered as a part of transaction cost and charged to customers.

#### 3.8 Impairment of financial assets

Financial asset or group of financial assets are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such indication exists, the Bank estimates the amount of impairment.

Impairment loss incurs if, and only if, there is an objective evidence that the expected future cash flows of financial asset or group of financial assets are adversely effected by an event(s) ("loss event(s)") incurred subsequent to recognition. The losses expected to incur due to future events are not recognized even if the probability of loss is high.

If there is an objective evidence that certain loans will not be collected, for such loans; the Bank makes reclassification and provides specific and general allowances in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables (the Provisioning Regulation) published on the Official Gazette no.2633 dated 1 November 2006 and TAS. The allowances are recorded in the income statement of the related period.

Provisions made during the period are recorded under "provision for losses on loans and other receivables". Provisions booked in the prior periods and relased in the current year are recorded under "other operating income."

#### 3.9 Netting and derecognition of financial instruments

#### 3.9.1 Netting of financial instruments

In cases where the fair values of trading securities, securities available-for-sale, securities quoted at the stock exchanges, associates and affiliates are less then their carrying values, a provision for impairment is allocated, and the net value is shown on the balance sheet.

Specific allowances for non-performing loan and other receivables are provided in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables. Such allowances are deducted from loans under follow-up on the asset side.

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Bank and its financial affiliates have legally enforceable rights to offset the recognized amounts and to collect/pay related financial assets and liabilities on a net basis, or there is an intention to realize the asset and settle the liability simultaneously.

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#### 3.9.2 Derecognition of financial assets

A financial asset is derecognized only when the contractual rights to the cash flows from this asset expire, or when the financial asset and substantially all its risks and rewards of ownership are transferred to another party. If all the risks and rewards of ownership are neither transferred nor retained subtantially and the control of the transferred asset is maintained, the retained interest in asset and associated liability for amounts that may have to be paid, is recognized. If all the risks and rewards of ownership of a transferred financial asset is retained substantially the financial asset is continued to be recognized and a collateralized borrowing for the proceeds received is also recognized.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in other comprehensive income and accumulated in equity is recognized in the income statement.

In case an existing financial asset is replaced with another financial asset from the same counterparty where the terms on the initial financial asset are substantially modified, the existing financial asset is derecognized and a new financial asset is recognized. The difference between the carrying values of the respective financial assets is recognized in the income statement.

#### 3.10 Repurchase and resale agreements and securities lending

Securities sold under repurchase agreements are recorded on the balance sheet in compliance with the Uniform Chart of Accounts. Accordingly, government bonds and treasury bills sold to customers under repurchase agreements are classified as "Investments Subject to Repurchase Agreements" and valued based on the management's future intentions, either at market prices or using discounting method with internal rate of return. Funds received through repurchase agreements are classified separately under liability accounts and the related interest expenses are accounted for on an accrual basis.

Securities purchased under resale agreements are classified under "interbank money markets" separately. An income accrual is accounted for the positive difference between the purchase and resale prices earned during the period on such securities.

Securities lending transactions are classified under "interbank money markets" and the related expense accruals are accounted.

#### 3.11 Assets held for sale, assets of discontinued operations and related liabilities

According to the Turkish Financial Reporting Standard 5 (TFRS 5) "Assets Held for Sale and Discontinued Operations", a tangible asset (or a group of assets to be disposed) classified as "asset held for sale" is measured at lower of carrying value and fair value less costs to sell. An asset (or a group of assets to be disposed) is regarded as "asset held for resale" only when the sale is highly probable and the asset (or a group of assets to be disposed) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset should be actively in the market at a price consistent with its fair value. Assets held for sale consist of tangible assets that were acquired against non-performing receivables.

A discontinued operation is a part of the business classified as sold or held-for-sale. The operating results of the discontinued operations are disclosed separately in income statement. The Bank or its financial affiliates have no discontinued operations.

#### 3.12 Goodwill and other intangible assets

The intangible assets consist of goodwill, softwares, intangible rights and other intangible assets.

Goodwill and other intangible assets are recorded at cost in accordance with the Turkish Accounting Standard 38 (TAS 38) "Intangible Assets".

The costs of other intangible assets purchased before 31 December 2004 are restated from the purchasing dates to 31 December 2004, the date the hyperinflationary period is considered to be ended. The intangible assets purchased after this date are recorded at their initial purchase costs.

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As per TAS 38, internally-generated softwares should be recognised as intangible assets if they meet the below listed criterias:

- The technical feasibility of completing the intangible asset so that it will be available for use,
- Availability of the Bank and its financial affiliates' intention to complete and use the intangible asset,
- The ability to use the intangible asset,
- Clarity in probable future economic benefits to be generated from the intangible asset,
- The availability of adequate technical, financial and other resources to complete the development phase and to start using the intangible asset,
- The availability to measure reliably the expenditure attributable to the intangible asset during the development phase.

The directly attributable development costs of intangible asset are included in the the cost of such assets, however the research costs are recognised as expense as incurred.

The intangible assets are amortised over their estimated useful lives based on their inflation adjusted costs on a straight-line basis.

Goodwill represents the excess of the total acquisition costs over the shares owned in the net assets of the acquired company at the date of acquisition. The "net goodwill" resulted from the acquisition of the investment and to be included in the consolidated balance sheet, is calculated based on the financial statements of the investee company as adjusted according to the required accounting principles.

If any goodwill is computed at consolidation, it is recorded under intangible assets on the asset side of the consolidated balance sheet as an asset. It is assessed to identify whether there is any indication of impairment. If any such indication exists, the necessary provision is recorded as an expense in the income statement. The goodwill is not amortized.

Estimated useful lives of the intangible assets except for goodwill, are 3-15 years, and amortisation rates are 6.67-33.3%.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less then the carrying value of the related asset, a provision for impairment loss is provided.

#### 3.13 Tangible assets

The cost of the tangible assets purchased before 31 December 2004 are restated from the purchasing dates to 31 December 2004, the date the hyperinflationary period is considered to be ended. The tangible assets purchased after this date are recorded at their historical costs.

As of 1 November 2015, changing the existing accounting policy, it has been decided to apply revaluation model for properties recorded under tangible assets instead of cost model in accordance with the Turkish Accounting Standard 16 (TAS 16) "Property, Plant and Equipment". Accordingly, for all real estates registered in the ledger, a valuation study was performed by independent expertise firms.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is provided.

Gains/losses arising from the disposal of the tangible assets are calculated as the difference between the net book value and the net sale price.

Maintenance and repair costs incurred for tangible assets, are recorded as expense.

There are no restrictions such as pledges, mortgages or any other restriction on tangible assets.

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The depreciation rates and estimated useful lives of tangible assets are presented below. Depreciation method in use was not changed in the current period.

| Tangible assets       | Estimated<br>Useful Lives<br>(Years) | Depreciation<br>Rates % |
|-----------------------|--------------------------------------|-------------------------|
| Buildings             | 50                                   | 2                       |
| Vaults                | 50                                   | 2                       |
| Motor Vehicles        | 5-7                                  | 15-20                   |
| Other Tangible Assets | 4-20                                 | 5-25                    |

The depreciation of an asset held for a period less than a full financial year is calculated as a proportion of the full year depreciation charge from the date of acquisition to the financial year end.

Useful lives of buildings are reviewed at least once a year and if current estimates are different than previous estimates, then the revised estimates are considered as accounting policy change in accordance with the Turkish Accounting Standard 8 (TAS 8) "Accounting Policies, Changes in Accounting Estimates and Errors".

#### *Investment properties*

Land and buildings that are held to earn rentals or for capital appreciation or both rather than for use in production, supply of goods or services, administrative purposes or sale in the ordinary course of business are clasified as investment property. As of 1 November 2015, changing the existing accounting policy, it has been decided to apply fair value model for investment properties instead of cost model in accordance with the Turkish Accounting Standard 40 (TAS 40) "Investment Property". Accordingly, for all the investment properties registered in the ledger, a valuation study was performed by independent expertise firms. Fair value changes in investment properties were accounted in the income statement for the period they occurred.

Investment properties accounted at fair value are not depreciated.

#### 3.14 Leasing activities

Tangible assets acquired through financial leasing are recognized as assets and the related liabilities as lease payables in assets and liabilities, respectively. In the determination of the related asset and liability amounts, the lower of the fair value of the leased assets and the present value of leasing payments is considered. Financial costs on leasing agreements are distributed throughout the lease periods at fixed interest rates. Interest expenses and foreign exchange losses related with financial leasing are accounted in income statement.

In cases where leased assets are impaired or the expected future benefits of the assets are less than their book values, the book values of such leased assets are reduced to their net realizable values. Depreciation for assets acquired through financial leases is calculated consistently with the same principle as for the tangible assets.

Leases, in which the majority of risks and returns of the related asset belong to the lessor, are classified as operational lease. In operating leases, the rent payments are recognized as expense in income statement in equal amounts over the lease term.

#### 3.15 Provisions and contingent liabilities

Provisions and contingent liabilities resulted from past events, if it is probable that the commitment will be settled and a reliable estimate can be made for the amount of the obligation, are accounted for in accordance with the Turkish Accounting Standard 37 (TAS 37) "Provisions, Contingent Liabilities and Contingent Assets".

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#### 3.16 Contingent assets

The contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Bank or its financial affiliates. If an inflow of economic benefits has become probable, then the contingent asset is disclosed in the footnotes to the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements of the related period.

#### 3.17 Liabilities for employee benefits

Severance indemnities and short-term employee benefits

As per the existing labour law in Turkey, the entities are required to pay certain amounts to the employees retired or fired except for resignations or misbehaviours specified in the Turkish Labour Law.

Accordingly, the Bank and its financial affiliates subject to the labour law, reserved for employee severance indemnities in the accompanying financial statements using actuarial method in compliance with the Turkish Accounting Standard 19 (TAS 19) "Employee Benefits" for all its employees who retired or whose employment is terminated, called up for military service or died. The major actuarial assumptions used in the calculation of the total liability are as follows:

|                                  | 30 June 2017 | 31 December 2016 |
|----------------------------------|--------------|------------------|
| Net Effective Discount Rate      | 3.43%        | 3.43%            |
| Discount Rate                    | 11.50%       | 11.50%           |
| Expected Rate of Salary Increase | 9.30%        | 9.30%            |
| Inflation Rate                   | 7.80%        | 7.80%            |

In the above table, the ranges of effective rates are presented for the Bank and its financial affiliates subject to the labour law, whereas the rates applied for the calculations differ according to the employee's years-in-service.

The Bank provided for undiscounted short-term employee benefits earned during the financial periods as per services rendered in compliance with TAS 19.

The actuarial gains/losses are recognised under shareholders' equity as per the revised TAS19.

Retirement benefit obligations

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee and his/her dependents will receive on retirement.

The Bank's defined benefit plan (the "Plan") is managed by "Türkiye Garanti Bankası Anonim Şirketi Memur ve Müstahdemleri Emekli ve Yardım Sandığı Vakfı" (the Fund) established as per the provisional article 20 of the Social Security Law no.506 and the Bank's employees are the members of this Fund.

The Plan is funded through contributions of both by the employees and the employer as required by Social Security Law no. 506. These contributions are as follows:

|                               | 30 June 2017 |          |  |
|-------------------------------|--------------|----------|--|
|                               | Employer     | Employee |  |
| Pension contributions         | 15.5%        | 10.0%    |  |
| Medical benefit contributions | 6.0%         | 5.0%     |  |

The Plan is composed of a) the contractual benefits of the employees, which are subject to transfer to Social Security Foundation ("SSF") as per the Social Security Law no.5754 ("the Law"), and b) other social rights and medical benefits provided by the Bank but not transferable to SSF.

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#### a) Benefits transferable to SSF

The first paragraph of the provisional article 23 of Banking Law no. 5411, published in the Official Gazette on 1 November 2005, no. 25983, which requires the transfer of the members of the funds subject to the provisional article 20 of the Social Security Law no.506, and the persons who are paid under insurance coverage for disablement, old-age and mortality and their right-holders to the SSF within three years following the effective date of the related article was cancelled with the decision of the Constitutional Court dated 22 March 2007, no. 2007/33. The reasoned ruling regarding the cancellation of the Constitutional Court was published in the Official Gazette no. 26731, dated 15 December 2007. The Constitutional Court stated that the reason behind this cancellation was the possible loss of antecedent rights of the fund members.

Following the publication of the verdict, the Turkish Grand National Assembly ("Turkish Parliament") started to work on the new legal arrangements by taking the cancellation reasoning into account and the articles of the Law no.5754 regulating the principles related with such transfers were accepted and approved by Turkish Parliament on 17 April 2008, and enacted on 8 May 2008 after being published in the Official Gazette no.26870.

As per the Law, the present value of post-employment benefits as at the transfer date for the fund members to be transferred, are to be calculated by a commission composing from the representatives of the SSF, the Ministry of Finance, the Undersecretariat of Treasury, the Undersecretariat of State Planning Organisation, the BRSA, the Savings Deposit Insurance Fund, the banks and the funds, by using a technical discount rate of 9.80% taking into account the funds' income and expenses as per insurance classes and the transferable contributions and payments of the funds including any salary and income differences paid by the funds above the limits of SSF for such payments. The transfers are to take place within the three-year period starting from 1 January 2008. Subsequently, the transfer of the contributors and the persons receiving monthly or regular income and their right-holders from such funds established for employees of the banks, insurance and reinsurance companies, trade chambers, stock markets and unions that are part of these organizations subject to the provisional article 20 of the Social Security Law no.506 to the SSF, has been postponed for two years. The decision was made by the Council of Ministers on 14 March 2011 and published in the Official Gazette no. 27900 dated 9 April 2011 as per the decision of the Council of Ministers no. 2011/1559, and as per the letter no. 150 of the Ministry of Labor and Social Security dated 24 February 2011 and according to the provisional article 20 of the Social Security and Public Health Insurance Law no.5510.

On 19 June 2008, Cumhuriyet Halk Partisi ("CHP") had applied to the Constitutional Court for the cancellation of various articles of the Law including the first paragraph of the provisional Article 20. At the meeting of the Constitutional Court on 30 March 2011, it was decided that the article 73 and the first paragraph of the provisional Article 20 added to the law no. 5510 are not contradictory to the Constitutional Law, and accordingly the dismissal of the cancellation request has been denied with the majority of votes.

Before the completion of two-years period set by the Council of Ministers on 14 March 2011 as explained above, as per the Article no. 51 of the law no. 6645, published in the Official Gazette no. 29335 dated 23 April 2015, the Article no. 20 of the law no. 5510 was amended giving the Council of Ministers the authority to determine the date of transfer without defining any timeline.

#### b) Other benefits not transferable to SSF

Other social rights and payments provided in the existing trust indenture but not covered through the transfer of the funds' members and their right-holders to the SSF, are to be covered by the funds and the institutions that employ the funds' members.

The actuarial gains/losses are recognised under shareholders' equity as per the revised TAS19.

The consolidated affiliates do not have retirement benefit plans for their employees. The retirement related benefits of the employees of the consolidated affiliates are subject to the Social Security Institution in case of domestic investees and to the legislations of the related countries in case of foreign investee companies. There are no obligations not reflected in the accompanying consolidated financial statements.

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#### 3.18 Taxation

#### 3.18.1 Corporate tax

In Turkey, effective from 1 January 2006, statutory income is subject to corporate tax at 20%. This rate is applied to accounting income modified for certain exemptions (like dividend income) and deductions (like investment incentives), and additions for certain non-tax deductable expenses and allowances for tax purposes. If there is no dividend distribution planned, no further tax charges are made.

Dividends paid to the resident institutions and the institutions working through local offices or representatives in Turkey are not subject to withholding tax. As per the decisions no. 2009/14593 and 2009/14594 of the Council of Ministers published in the Official Gazette no. 27130 dated 3 February 2009, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the nonresident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15%. In applying the withholding tax rates on dividend payments to the nonresident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the earnings of the related years. The prepayments can be deducted from the annual corporate tax calculated for the whole year earnings.

In accordance with the Turkish tax legislation, the tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

75% of income on sales of equity shares and real estates held at least for two years are tax-exempt in cases where such income is used in capital increases or held under shareholders' equity for five years as required by the Corporate Tax Law.

In Turkey, there is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns with their tax offices by the end of 25th of the fourth month following the close of the accounting period to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Tax applications for foreign branches

#### NORTHERN CYPRUS

According to the Corporate Tax Law of the Turkish Republic of Northern Cyprus no.41/1976 as amended, the corporate earnings (including foreign corporations) are subject to a 10% corporate tax and 15% income tax. This tax is calculated based on the income that the taxpayers earn in an accounting period. Tax base is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The corporations cannot benefit from the rights of offsetting losses, investment incentives and amortisation unless they prepare and have certified their balance sheets, income statements and accounting records used for tax calculations by an auditor authorized by the Ministry of Finance. In cases where it is revealed that the earnings of a corporation were not subject to taxation in prior years or the tax paid on such earnings are understated, additional taxes can be charged in the next twelve years following that the related taxation period. The corporate tax returns are filed in the tax administration office in April after following the end of the accounting year to which they relate. The corporate taxes are paid in two equal installments in May and October.

#### MALTA

The corporate earnings are subject to a 35% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The earnings of the foreign corporations' branches in Malta are also subject to the same tax rate that the resident corporations in Malta are subject to. The earnings of such branches that are transferred to their head offices are not

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subject to an additional tax. The taxes payable is calculated by the obligating firm and the calculation is shown at the tax declaration form that is due till the following year's September and the payment is done till this date.

#### LUXEMBOURG

The corporate earnings are subject to a 21% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. An additional 7% of the calculated corporate income tax is paid as a contribution to unemployment insurance fund. 3% of the taxable income is paid as municipality tax in addition to corporate tax. The municipalities have the right to increase this rate up to 200%-350%. The municipality commerce tax, which the Bank's Luxembourg branch subject to currently is applied as 7.50% of the taxable income. The tax returns do not include any tax amounts to be paid. The tax calculation is done by the tax office and the amount to be paid is declared to corporate through an official letter called Note. The amounts and the payment dates of prepaid taxes are determined and declared by the tax office at the beginning of the taxation period. The corporations whose head offices are outside Luxembourg, are allowed to transfer the rest of their net income after tax following the allocation of 5% of it for legal reserves, to their head offices.

Tax applications for foreign financial affiliates

#### THE NETHERLANDS

In the Netherlands, corporate income tax is levied at the rate of 20% for tax profits up to EUR 200,000 and 25% for the excess part over this amount on the worldwide income of resident companies, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes for the related year. A unilateral decree for the avoidance of double taxation provides relief for resident companies from Dutch tax on income, such as foreign business profits derived through a permanent establishment abroad, if no tax treaty applies. In general, there is an additional dividend tax of 5% computed only on the amounts of dividend distribution at the time of such payments. Under the Dutch taxation system, tax losses can be carried forward to offset against future taxable income for nine years. Tax losses can be carried back to the prior year. Companies must file their tax returns within nine months following the end of the tax year to which they relate, unless the company applies for an extension (normally an additional nine months). Tax returns are open for five years from the date of final assessment of the tax return during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings. The corporate income tax for the Germany branch is 30%.

#### **ROMANIA**

The applicable corporate tax rate in Romania is 16%. The taxation system in Romania is continuously developing and is subject to varying interpretations and constant changes, which may become rarely retroactive. In Romania, tax periods remain open for tax audits for seven years. Tax losses can be carried forward to offset against future taxable income for seven years.

#### 3.18.2 Deferred taxes

According to the Turkish Accounting Standard 12 (TAS 12) "Income Taxes"; deferred tax assets and liabilities are recognized, using the balance sheet method, on all taxable temporary differences arising between the carrying values of assets and liabilities in the financial statements and their corresponding balances considered in the calculation of the tax base, except for the differences not deductible for tax purposes and initial recognition of assets and liabilities which affect neither accounting nor taxable profit.

If transactions and events are recorded in the income statement, then the related tax effects are also recognized in the income statement. However, if transactions and events are recorded directly in the shareholders' equity, the related tax effects are also recognized directly in the shareholders' equity.

The deferred tax assets and liabilities of the Bank and its consolidated affiliates are reported as net in their individual financial statements.

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In compliance with TAS 12, the deferred tax assets and liabilities of the consolidated affiliates are presented on the asset and liability sides of financial statements separately, without any offsetting.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Furthermore, the deferred tax assets are not subject to profit distribution or capital increase as per the BRSA's related circular in cases where there are net asset balances after netting deferred tax assets with deferred tax liabilities.

#### 3.18.3 Transfer pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "Disguised Profit Distribution by Way of Transfer Pricing". "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic.

According to this Communiqué, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes.

As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

#### 3.19 Funds borrowed

The Bank, whenever required, generates funds from domestic and foreign sources in the form of borrowings, syndications, securitizations, and bill and bond issuances in the local and international markets. The funds borrowed are recorded at their purchase costs and valued at amortised costs using the effective interest method.

In cases where such funds are valued at their amortised costs but this application results in measurement or accounting mismatch due to having the related financial instruments valued using different methods or the related gains or losses are recognized differently, such fundings are reclassifed as financial liabilities at their fair values through profit or loss at initial recognition in order to prevent such mismatch. The interest expenses paid during holding the related financial liabilities and the difference between the amortized cost and the acquisition cost are recorded as interest expense in income statement and the difference between the fair values and the amortized costs of the financial liabilities are recorded under trading account income/losses.

#### 3.20 Shares and share issuances

If the Bank issues a share at a price above its nominal value, the difference between the issue price and the nominal value is accounted for "share premium" under shareholders' equity.

#### 3.21 Confirmed bills of exchange and acceptances

Confirmed bills of exchange and acceptances are recorded in "off-balance sheet accounts" as possible debt commitment, if any.

#### **3.22** Government incentives

As of 30 June 2017, the Bank or its financial affiliates do not have any government incentives or grants (2016: none).

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#### 3.23 Segment reporting

The Bank operates in corporate, commercial, retail and investment banking. Accordingly, the banking products served to customers are; custody services, time and demand deposits, accumulating deposit accounts, repos, overdraft facilities, spot loans, foreign currency indexed loans, consumer loans, automobile and housing loans, working capital loans, discounted bills, gold loans, foreign currency loans, Eximbank loans, pre-export loans, ECA covered financing, letters of guarantee, letters of credit, export factoring, acceptance credits, draft facilities, forfaiting, leasing, insurance, forward, futures, salary payments, investment account (ELMA), cheques, safety boxes, bill payments, tax collections, payment orders. GarantiCard, BonusCard, Miles&Smiles Card, FlexiCard, MoneyCard, BusinessCard under the brand name of Visa and Mastercard, virtual cards and also American Express credit cards and "Paracard" debit cards with Maestro, Electron, Visa and Mastercard brand names, are available.

The Bank provides service packages to its corporate, commercial and retail customers including deposit, loans, foreign trade transactions, investment products, cash management, leasing, factoring, insurance, credit cards, and other banking products. A customer-oriented branch network has been built in order to serve customers' needs effectively and efficiently. The Bank also utilizes alternative delivery channels intensively.

The Bank provides corporate banking products to international and national holdings in Turkey by coordinating regional offices, suppliers and intermediaries, utilizing cross-selling techniques. Mainly, it provides services through its commercial and mixed type of branches to export-revenue earning sectors like tourism and textile and exporters of Turkey's traditional agricultural products.

Additionally, the Bank provides banking services to enterprises and their employees working in retail and service sectors through product packages including overdraft accounts, POS machines, credit cards, cheque books, Turkish Lira and foreign currency deposits, investment accounts, internet banking and call-center, debit cards and bill payment modules.

Retail banking customers form a wide-spread and sustainable deposit base for the Bank. Individual customers' needs are met by diversified consumer banking products through branches and alternative delivery channels.

Information on the business segments on a consolidated basis is as follows:

| Current Period                             | Retail<br>Banking | Corporate /<br>Commercial<br>Banking | Investment<br>Banking | Other      | Total<br>Operations |
|--|-------------------|--------------------------------------|-----------------------|------------|---------------------|
| Total Operating Profit                     | 3,760,720         | 3,375,669                            | (284,673)             | 2,408,075  | 9,259,791           |
| Other                                      | -                 | -                                    | -                     | -          | -                   |
| Total Operating Profit                     | 3,760,720         | 3,375,669                            | (284,673)             | 2,408,075  | 9,259,791           |
| Net Operating Profit                       | 1,511,870         | 1,923,972                            | (328,449)             | 905,245    | 4,012,638           |
| Income from Associates and Affiliates      | -                 | _                                    | -                     | 7,338      | 7,338               |
| Net Operating Profit                       | 1,511,870         | 1,923,972                            | (328,449)             | 912,583    | 4,019,976           |
| Provision for Taxes                        | -                 | _                                    | -                     | 919,703    | 919,703             |
| Net Profit                                 | 1,511,870         | 1,923,972                            | (328,449)             | (7,120)    | 3,100,273           |
| Segment Assets                             | 64,637,075        | 153,692,358                          | 88,640,694            | 28,818,652 | 335,788,779         |
| Investments in Associates and Affiliates   | -                 | _                                    | -                     | 153,406    | 153,406             |
| Total Assets                               | 64,637,075        | 153,692,358                          | 88,640,694            | 28,972,058 | 335,942,185         |
| Segment Liabilities                        | 125,458,911       | 71,606,144                           | 80,704,310            | 19,894,644 | 297,664,009         |
| Shareholders' Equity                       | -                 | _                                    | -                     | 38,278,176 | 38,278,176          |
| Total Liabilities and Shareholders' Equity | 125,458,911       | 71,606,144                           | 80,704,310            | 58,172,820 | 335,942,185         |

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| Prior Period                               | Retail<br>Banking | Corporate /<br>Commercial<br>Banking | Investment<br>Banking | Other      | Total<br>Operations |
|--|-------------------|--------------------------------------|-----------------------|------------|---------------------|
| Total Operating Profit                     | 3,283,863         | 2,504,066                            | 124,217               | 2,353,296  | 8,265,442           |
| Other                                      | -                 | -                                    | - [                   | -          | -                   |
| Total Operating Profit                     | 3,283,863         | 2,504,066                            | 124,217               | 2,353,296  | 8,265,442           |
| Net Operating Profit                       | 814,934           | 813,682                              | 3,139                 | 1,590,478  | 3,222,233           |
| Income from Associates and Affiliates      | -                 | -                                    | -                     | 9,062      | 9,062               |
| Net Operating Profit                       | 814,934           | 813,682                              | 3,139                 | 1,599,540  | 3,231,295           |
| Provision for Taxes                        | -                 | -                                    | -                     | 626,009    | 626,009             |
| Net Profit                                 | 814,934           | 813,682                              | 3,139                 | 973,531    | 2,605,286           |
| Segment Assets                             | 61,499,413        | 140,924,123                          | 80,712,705            | 28,832,579 | 311,968,820         |
| Investments in Associates and Affiliates   | -                 | -                                    | -                     | 153,119    | 153,119             |
| Total Assets                               | 61,499,413        | 140,924,123                          | 80,712,705            | 28,985,698 | 312,121,939         |
| Segment Liabilities                        | 116,243,213       | 67,671,139                           | 74,092,285            | 18,319,395 | 276,326,032         |
| Shareholders' Equity                       | -                 | -                                    | - [                   | 35,795,907 | 35,795,907          |
| Total Liabilities and Shareholders' Equity | 116,243,213       | 67,671,139                           | 74,092,285            | 54,115,302 | 312,121,939         |

#### 3.24 Profit reserves and profit appropriation

Retained earnings as per the statutory financial statements other than legal reserves, are available for distribution, subject to the legal reserve requirement explained to below.

Under the Turkish Commercial Code, legal reserves consist of first legal reserve and second legal reserve. First legal reserve, appropriated at the rate of 5%, until the total reserve is equal to 20% of issued and fully paid-in share capital. Second legal reserve, appropriated at the rate of at least 10% of distributions in excess of 5% of issued and fully paid-in share capital, but holding companies are not subject to such transaction. According to the Turkish Commercial Code, legal reserves can only be used to compensate accumulated losses and cannot be used for other purposes unless they exceed 50% of paid-in capital.

In the ordinary general assembly dated 30 March 2017, it was decided to distribute cash dividend from the net profit of the Bank amounting to TL 5,070,549 thousands from its 2016 operations to the shareholders as disclosed in Note 5.10.2.

#### 3.25 Earnings per share

Earnings per share disclosed in the income statement are calculated by dividing net profit for the year by the weighted average number of shares outstanding during the period concerned.

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Distributable net profit for the year             | 3,079,565      | 2,580,262    |
| Average number of issued common shares (thousand) | 420,000,000    | 420,000,000  |
| Earnings per share (amounts presented full TL)    | 0.00733        | 0.00614      |

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issued without a corresponding change in resources by giving them a retroactive effect for the year in which they were issued and for each earlier period. In case bonus shares are distributed after the balance sheet date but before the preparation of the financial statements, earnings per share is calculated considering the new number of shares.

There are no bonus shares issued in 2017 (2016: none).

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#### 3.26 Related parties

For the purpose of these financial statements, shareholders having control shares of the Bank, key management personnel and board members together with their families and companies controlled by/affiliated with them, associated companies and joint ventures and the Fund providing post employment benefits are considered and referred to as related parties in accordance with TAS 24 "Related Parties". The transactions with related parties are disclosed in detail in Note 5.7.

#### 3.27 Cash and cash equivalents

For the purposes of the cash flow statement, cash includes cash effectives, cash in transit, purchased cheques and demand deposits including balances with the Central Bank of Turkey; and cash equivalents include interbank money market placements, time deposits at banks with original maturity periods of less than three months and investments on marketable securities other than common stocks.

#### 3.28 Reclassifications

None.

#### 3.29 Other disclosures

None.

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## 4 Consolidated Financial Position and Results of Operations and Risk Management

#### 4.1 Consolidated total capital

The consolidated capital items calculated as per the "Regulation on Equities of Banks" published on 5 September 2013, are presented below:

#### 4.1.1 Components of consolidated total capital

| Current Period  | Amount     | Amount as per<br>the regulation<br>before<br>1/1/2014 <sup>(*)</sup> |
|---|------------|--|
| COMMON EQUITY TIER I CAPITAL  |            |  |
| Paid-in Capital to be Entitled for Compensation after All Creditors   | 4,972,554  |  |
| Share Premium   | 11,880     |  |
| Reserves  | 27,522,354 |  |
| Other Comprehensive Income according to TAS   | 3,474,471  |  |
| Profit  | 3,075,352  |  |
| Current Period Profit   | 3,075,352  |  |
| Prior Period Profit   | -          |  |
| Bonus Shares from Associates, Affiliates and Joint-Ventures not Accounted in Current Period's Profit  | 947        |  |
| Minority Interest   | 51,110     |  |
| Common Equity Tier I Capital Before Deductions  | 39,108,668 |  |
| Deductions From Common Equity Tier I Capital  |            |  |
| Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital  | -          | -  |
| Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS (-)   | 1,105,617  | -  |
| Leasehold Improvements on Operational Leases (-)  | 112,892    | -  |
| Goodwill Netted with Deferred Tax Liabilities   | 5,111      | 6,388  |
| Other Intangible Assets Netted with Deferred Tax Liabilities Except Mortgage Servicing Rights   | 212,010    | 265,013  |
| Net Deferred Tax Asset/Liability (-)  | 9,668      | 12,085   |
| Differences arise when assets and liabilities not held at fair value, are subjected to cash flow hedge accounting   | -          | -  |
| Total credit losses that exceed total expected loss calculated according to the Regulation on Calculation of Credit Risk by Internal Ratings Based Approach   | -          | -  |
| Securitization gains  | -          | _  |
| Unrealized gains and losses from changes in bank's liabilities' fair values due to changes in creditworthiness  | -          | -  |
| Net amount of defined benefit plans   | _          | -  |
| Direct and Indirect Investments of the Bank on its own Tier I Capital (-)   | 2,083      | _  |
| Shares Obtained against Article 56, Paragraph 4 of the Banking Law (-)  |            | _  |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | -  |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | _  |
| Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital (-)   | -          | -  |
| Net Deferred Tax Assets arising from Temporary Differences Exceeding the 10% Threshold of Tier I Capital (-)  | -          | -  |
| Amount Exceeding the 15% Threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)   | -          |  |

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| Thousands of Turkish Life (TE))   | Amount     | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
|---|------------|---|
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital not deducted from Tier I Capital (-)               | -          | -   |
| Excess Amount arising from Deferred Tax Assets from Temporary Differences (-)   | -          | -   |
| Other items to be Defined by the BRSA (-)   | -          | -   |
| Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals (-)   | -          |   |
| Total Deductions from Common Equity Tier I Capital  | 1,447,381  |   |
| Total Common Equity Tier I Capital  | 37,661,287 |   |
| ADDITIONAL TIER I CAPITAL   |            |   |
| Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums   | -          |   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA  | -          |   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)   | -          |   |
| Shares of Third Parties in Additional Tier I Capital  |            |   |
| Shares of Third Parties in Additional Tier I Capital (Covered by Temporary Article 3)   | -          |   |
| Additional Tier I Capital before Deductions   | -          |   |
| Deductions from Additional Tier I Capital  Direct and Indirect Investments of the Bank on its own Additional Tier I Capital (-)   |            |   |
| Investments in Equity Instruments Issued by Banks or Financial Institutions Invested in Bank's Additional   | -          | -   |
| Tier I Capital and Having Conditions Stated in the Article 7 of the Regulation  | -          | -   |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | -   |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital (-)                | -          | _   |
| Other items to be defined by the BRSA (-)   | -          | _   |
| Items to be Deducted from Tier I Capital During the Transition Period   |            |   |
| Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)     | 54,280     | -   |
| Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)                                    | 2,417      | _   |
| Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)   | -          | -   |
| Total Deductions from Additional Tier I Capital   | -          | -   |
| Total Additional Tier I Capital   | -          | <u>-</u>  |
| Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)   | 37,604,590 |   |
| TIER II CAPITAL   |            |   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA  | 2,633,250  |   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)   | -          |   |
| Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  | 2,891,399  |   |
| Total Deductions from Tier II Capital   | 5,524,649  |   |
| Deductions from Tier II Capital   |            |   |
| Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  |            | -   |
| Investments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and having conditions stated in the Article 8 of the Regulation   | -          | -   |

|  | Amount      | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
|--|-------------|---|
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  | -           | -   |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  | -           | -   |
| Other items to be defined by the BRSA (-)  | -           | -   |
| Total Deductions from Tier II Capital  | -           | -   |
| Total Tier II Capital  | 5,524,649   |   |
| Total Equity (Total Tier I and Tier II Capital)  | 43,129,239  |   |
| Total Tier I Capital and Tier II Capital ( Total Equity)   |             |   |
| Loans Granted against the Articles 50 and 51 of the Banking Law (-)  | 54          |   |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years (-)  | 69,691      |   |
| Other items to be Defined by the BRSA (-)  | 33,964      |   |
| Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) during the Transition Period   |             |   |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Tier I Capital, Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)   | -           | -   |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)   | -           | -   |
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net Deferred Tax Assets arising from Temporary Differences and of the Mortgage Servicing Rights not deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation (-)  | -           | -   |
| CAPITAL  |             |   |
| Total Capital (Total of Tier I Capital and Tier II Capital)  | 43,025,530  | -   |
| Total Risk Weighted Assets   | 261,565,334 | -   |
| CAPITAL ADEQUACY RATIOS  |             |   |
| Consolidated CET1 Capital Ratio (%)  | 14.40       | -   |
| Consolidated Tier I Capital Ratio (%)  | 14.38       | -   |
| Consolidated Capital Adequacy Ratio (%)  | 16.45       | <u>-</u>  |
| BUFFERS  |             |   |
| Bank-specific total CET1 Capital Ratio (%)   | 6.811       | -   |
| Capital Conservation Buffer Ratio (%)  | 1.250       | -   |
| Bank-specific Counter-Cyclical Capital Buffer Ratio (%)  | 1.061       | -   |
| Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)  | 8.449       | -   |
| Amounts Lower Than Excesses as per Deduction Rules   | <u> </u>    |   |
| Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and   | _           |   |
| Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital (**)  | 1,257,556   | -   |
| 10/0 of rest of the rest of th |             | Ì   |

Consolidated Financial Report as of and for the Six-Month Ended Period 30 June 2017 (Thousands of Turkish Lira (TL))

#### Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish

|   | Amount    | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
|---|-----------|---|
| Net Deferred Tax Assets arising from Temporary Differences  | 292,501   | -   |
| Limits for Provisions Used in Tier II Capital Calculation   |           |   |
| General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per ten thousand)   | 3,364,345 | -   |
| General Loan Provisions for Exposures in Standard Approach Limited by 1.25% of Risk Weighted Assets   | 2,891,399 | -   |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach                                       | -         | _   |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets | -         | -   |
| Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)   |           |   |
| Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  | -         | -   |
| Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit   | -         | _   |
| Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4   | -         | -   |
| Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  | -         | -   |

<sup>(\*)</sup> Under this item fully loaded amounts were reported for items that are subject to phasing in according to "Bank Capital Regulation" dated 1 January 2014.

<sup>(\*\*) 250%</sup> risk weight is applied to TL 1,257,556 thousands according to Regulation on "Capital Adequacy Ratio" Annex-1 Paragraph 73, which is not deducted from Common Equity Tier 1 Capital.

| Thousands of Turkish Lira (TL))  |            | Amount as nar   |
|--|------------|---|
| Prior Period   | Amount     | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
| COMMON EQUITY TIER I CAPITAL   | 12000000   | 1,1,201   |
| Paid-in Capital to be Entitled for Compensation after All Creditors  | 4,972,554  |   |
| Share Premium  | 11,880     |   |
| Reserves   | 23,704,951 |   |
|  |            |   |
| Other Comprehensive Income according to TAS  | 3,090,208  |   |
| Profit Control of the | 5,114,182  |   |
| Current Period Profit  | 5,114,182  |   |
| Prior Period Profit  | -          |   |
| Bonus Shares from Associates, Affiliates and Joint-Ventures not Accounted in Current Period's Profit   | 947        |   |
| Minority Interest  | 52,513     |   |
| Common Equity Tier I Capital Before Deductions   | 36,947,235 |   |
| Deductions From Common Equity Tier I Capital   |            |   |
| Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital   | -          | -   |
| Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS (-)  | 1,429,152  | -   |
| Leasehold Improvements on Operational Leases (-)   | 116,307    | -   |
| Goodwill Netted with Deferred Tax Liabilities  | 3,833      | 6,388   |
| Other Intangible Assets Netted with Deferred Tax Liabilities Except Mortgage Servicing Rights  | 156,911    | 261,520   |
| Net Deferred Tax Asset/Liability (-)   | 7,129      | 11,881  |
| Differences arise when assets and liabilities not held at fair value, are subjected to cash flow hedge accounting  | -          | -   |
| Total credit losses that exceed total expected loss calculated according to the Regulation on Calculation of   |            |   |
| Credit Risk by Internal Ratings Based Approach   | -          | -   |
| Securitization gains   | -          | -   |
| Unrealized gains and losses from changes in bank's liabilities' fair values due to changes in  |            |   |
| creditworthiness   | -          | -   |
| Net amount of defined benefit plans  | -          | -   |
| Direct and Indirect Investments of the Bank on its own Tier I Capital (-)  | 1,730      | -   |
| Shares Obtained against Article 56, Paragraph 4 of the Banking Law (-)   | -          | -   |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  | -          | -   |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  | -          | -   |
| Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital (-)  | -          | -   |
| Net Deferred Tax Assets arising from Temporary Differences Exceeding the 10% Threshold of Tier I Capital (-)   | -          |   |
| Amount Exceeding the 15% Threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  | <u> </u>   | -   |
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital not deducted from Tier I Capital (-)  | -          | _   |
| Excess Amount arising from Deferred Tax Assets from Temporary Differences (-)  | -          | _   |
| Other items to be Defined by the BRSA (-)  |            | -   |
| Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals (-)  | -          |   |
| Total Deductions from Common Equity Tier I Capital   | 1,715,062  |   |
| Total Common Equity Tier I Capital   | 35,232,173 |   |

| ADDITIONAL TIER I CAPITAL  referred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums  beth Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  haves of Third Parties in Additional Tier I Capital (Covered by Temporary Article 3)  deditional Tier I Capital and Explain (Covered by Temporary Article 3)  deditional Tier I Capital and Taring (Covered by Temporary Article 3)  deditional Tier I Capital and Having Conditional Stated in the Article 7 of the Regulation  breet and Indirect Investments of the Bank on its own Additional Tier I Capital (-)  revestments in Equity Instruments Issued by Banks or Financial Institutions Invested in Bank's Additional  rer I Capital and Having Conditions Stated in the Article 7 of the Regulation  of Net Long Positions of the Investments its Equity Items of Unconsolidated Banks and Financial  restrictions where the Bank Owns 10% or less of the Issued Share Capital Foxeeding the 10% Threshold of Boxe First I Capital of Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  restrictions where the Bank Owns 10% or less of the Issued Share Capital Foxeeding the 10% Threshold of Boxe First I Capital Oxnown Share Capital (-)  the Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Positions of the Institutions where the Bank Owns more than 10% of the Issued Share apital (-)  Items to be defined by the BRSA (-)  Items to be Deducted from Tier I Capital During the Transition Period  ioodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tir I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy taxinos of Banks (-)  tel Deferred Tax Asset/Liability not deducted from Tier I Capital and Positions of Banks (-)  tel Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  total Additional Tier I Capital (-)  total Additional Tier I Capital (-)  | Thousands of Turkish Lira (TL))   |            |   |
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| cited Capital and Having Conditions Stated in the Article 7 of the Regulation  of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  her Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Inconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital (-)  Hems to be Deducted from Tier I Capital During the Transition Period  oloowlill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy actions of Banks (-)  Set Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1  of the Regulation on Measurement and Assessment of Capital Adequacy Batios of Banks (-)  eduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  of tal Deductions From Additional Tier I Capital when there is not enough Tier II Capital (-)  of tal Additional Tier I Capital — Contal Additional Tier I Capital — Cotal Additional Tier I Capital — Cotal Additional Tier I Capital — Cotal Additional Tier I Capital — Cotal Additional Tier I Capital — Cotal Tier I Capital — Cotal Tier II Capital |   |            | -   |
| Items to be Deducted from Tier I Capital During the Transition Period  Temporary Article 2, Clause 1 of the Regulation of Measurement and Assessment of Capital Additional Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation of Meditional Tier I Capital (-)  Deduction from Additional Tier I Capital When there is not enough Tier II Capital (-)  Potal Tier I Capital (Tier I Capital Capital)  TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (-)  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (-)  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (-)  Total Deductions from Tier II Capital  Deductions from Tier II Capital  Deductions from Tier II Capital  Deductions from Tier II Capital  Defunctions (a) the Related Issuance Premiums Defined by the BRSA (-)  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (-)  Deductions from Tier II Capital  Death Deductions from Tier II Capital  Death Deductions from Tier II Capital  Death Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Total Deductions from Tier II Capital  Death Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Total Deductions from Tier II Capital  Deductions from Tier II Capital  Death Instruments of the Bank on its own Tier II Capital (-)  Death Deductions from Tier II Capital  Death Deductions from Tier II Capital  Death Deductions from Tier II Capital  Death Deductions from Tier II Capital  Death Death Instruments issued by Banks and Financial Institutions where the Bank Owns 10% or less of the Regulation  of I Capital (-)  Death Deductions from Tier II Capital (-)  Death De | Tier I Capital and Having Conditions Stated in the Article 7 of the Regulation  | -          | _   |
| Inconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share capital (-)  Items to be Deducted from Tier I Capital During the Transition Period  ioodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per he Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy actions of Banks (-)  let Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  let Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (-)  led Deferred Tax Asset/Liability not deducted from Tier I Capital (- | Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | -   |
| Items to be Deducted from Tier I Capital During the Transition Period ioodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy tatios of Banks (-)  Itel Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Itel Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Itel Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Itel Defect Instruments and Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Itel Defect Instruments and the Related Issuance Premiums Defined by the BRSA  Itel I Capital (Tier I Capital    | The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital (-)                | -          | _   |
| icodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per he Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy attains of Banks (-)  idet Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  idet Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  idet Defound Additional Tier I Capital when there is not enough Tier II Capital (-)  idet and Iter I Capital (Tier I Capital Tepi | Other items to be defined by the BRSA (-)   | _          | _   |
| the Temporary Article 2, Člause 1 of the Regulation on Measurement and Assessment of Capital Adequacy latios of Banks (-)  Atticle of Banks (-)  Let Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1  The He Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Leduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  Leductions from Additional Tier I Capital  Leductions from Additional Tier I Capital  Leductions from Additional Tier I Capital  Leductions from Additional Tier I Capital  Leductions from Equity Tier I Capital + Additional Tier I Capital)  Leductions Tier II Capital  Leductions Tier II Capital (Tier I Capital - Common Equity Tier I Capital + Additional Tier I Capital)  Leductions and the Related Issuance Premiums Defined by the BRSA  Leductions In the First paragraph of the article 8 of the Regulation on Bank Capital)  Leductions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Leductions from Tier II Capital  Leductions from Tier II Capit | Items to be Deducted from Tier I Capital During the Transition Period   |            |   |
| f the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  Total Deductions from Additional Tier I Capital  Total Additional Tier I Capital  Total Tier I Capital (Tier I Capital = Common Equity Tier I Capital + Additional Tier I Capital)  TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Total Deductions from Tier II Capital = Common Equity Tier II Capital + Additional Tier I Capital    Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Naticle 4)  Total Deductions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Deductions from Tier II Capital    Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns | Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)     | 107,163    | -   |
| Cotal Deductions from Additional Tier I Capital  Cotal Additional Tier I Capital  Cotal Tier I Capital (Tier I Capital = Common Equity Tier I Capital + Additional Tier I Capital)  TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Total Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Direct and Indirect Investments is sued by Banks and Financial Institutions Invested in Bank's Tier II Capital of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total Deductions from Tier II Capital  Cotal Deductions from Tier II Capital  Cotal Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   | Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)                                    | 4,752      | -   |
| Fotal Additional Tier I Capital  Fotal Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)  TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital  Provisions (Amounts explained in the first paragraph of the Bank on Bank Capital  Provisions (Amounts explained in the first paragraph of the Bank on Bank Capital  Provisions (Amounts explained in the first paragraph of the Bank on Bank Capital  Provisions (Amounts explained in the first paragraph of the Bank on Bank Capital  Provisions (Amounts explained in the first paragraph of the Bank Owns 10 the Bank Capital  Provisions (Amounts explained in the f | Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)   | -          | -   |
| Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)  TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Particle 4)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Total Deductions from Tier II Capital  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Provisions of the Investments issued by Banks and Financial Institutions Invested in Bank's Tier II  Capital of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Total Deductions from Tier II Capital  Cotal Deductions from Tier II Capital  Cotal Tier II Capital  Cotal Tier II Capital  | Total Deductions from Additional Tier I Capital   | -          | _   |
| TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Trovisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  2,889,903  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Direct and Indirect Investments is equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II  Capital and having conditions stated in the Article 8 of the Regulation  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Cotal Tier II Capital  Cotal Tier II Capital  2,889,903   | Total Additional Tier I Capital   | -          | _   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Particle 4)  Devovisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Devestments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II  Deapital and having conditions stated in the Article 8 of the Regulation  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Deter items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Description:  Descri | Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)   | 35,120,258 |   |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (Ter II Capital)  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Investments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II  Capital and having conditions stated in the Article 8 of the Regulation  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Deter items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   | TIER II CAPITAL   |            |   |
| Article 4) Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital) Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Provisions (From Tier II Capital)  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Provestments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II  Provisions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of Bove Tier I Capital (-)  Provisions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Bove Tier I Capital (-)  Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation on Bank Capital (-)  Provisions (Amounts explained in the Article 8 of the Regulation (-)  Provisions (Amounts exp | Debt Instruments and the Related Issuance Premiums Defined by the BRSA  | -          |   |
| Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  2,889,903  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Provisions in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II  Capital and having conditions stated in the Article 8 of the Regulation  Potal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Potal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Pother items to be defined by the BRSA (-)  Potal Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903  | Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)   | -          |   |
| Deductions from Tier II Capital  Deductions from Tier II Capital  Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  Direct and Indirect Investments is sued by Banks and Financial Institutions Invested in Bank's Tier II  Capital and having conditions stated in the Article 8 of the Regulation  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)  Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   |   | 2,889,903  |   |
| Deductions from Tier II Capital Direct and Indirect Investments of the Bank on its own Tier II Capital (-) Direct and Indirect Investments issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and having conditions stated in the Article 8 of the Regulation Cotal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of Diversity Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial Diversity Institutions of the Investments in Equity Items of Unconsolidated Banks and Financial | Total Deductions from Tier II Capital   | 2,889,903  |   |
| Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  nevestments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and having conditions stated in the Article 8 of the Regulation  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold If above Tier I Capital (-)  Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   |   |            |   |
| rivestments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and having conditions stated in the Article 8 of the Regulation Cotal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of Bove Tier I Capital (-) Cotal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) Cotal Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   | Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  | -          | _   |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of Bove Tier I Capital (-)  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold Institutions of Items to be defined by the BRSA (-)  Total Deductions from Tier II Capital  Total Tier II Capital  2,889,903   | Investments in equity instruments issued by Banks and Financial Institutions Invested in Bank's Tier II   | -          | _   |
| nstitutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold f above Tier I Capital (-)  Other items to be defined by the BRSA (-)  Cotal Deductions from Tier II Capital  Cotal Tier II Capital  2,889,903   | Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | -   |
| Fotal Deductions from Tier II Capital - Cotal Tier II Capital 2,889,903  | Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-) | -          | -   |
| Total Tier II Capital 2,889,903  | Other items to be defined by the BRSA (-)   | -          | _   |
| Total Tier II Capital 2,889,903  | Total Deductions from Tier II Capital   | -          | _   |
| Cotal Equity (Total Tier Land Tier II Canital)   | Total Tier II Capital   | 2,889,903  |   |
| OTAL PARILLY CLOSE CHARLES I ARRESTED CARRIED  | Total Equity (Total Tier I and Tier II Capital)   | 38,010,161 |   |

| Thousands of Turkish Lira (TL))   |             |   |
|---|-------------|---|
|   | Amount      | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
| Total Tier I Capital and Tier II Capital ( Total Equity)  | 12          | 1/1/2017  |
| Loans Granted against the Articles 50 and 51 of the Banking Law (-)   | 31          |   |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years (-)   | 56,325      |   |
| Other items to be Defined by the BRSA (-)   | 36,994      |   |
| Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) during the Transition Period  |             |   |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Tier I Capital, Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)  | -           | -   |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)  | -           | -   |
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net Deferred Tax Assets arising from Temporary Differences and of the Mortgage Servicing Rights not deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation (-) | -           | -   |
| CAPITAL   |             |   |
| Total Capital (Total of Tier I Capital and Tier II Capital)   | 37,916,811  | -   |
| Total Risk Weighted Assets  | 258,425,540 | -   |
| CAPITAL ADEQUACY RATIOS   |             |   |
| Consolidated CET1 Capital Ratio (%)   | 13.63       | -   |
| Consolidated Tier I Capital Ratio (%)   | 13.59       | _   |
| Consolidated Capital Adequacy Ratio (%)   | 14.67       | -   |
| BUFFERS   |             |   |
| Bank-specific total CET1 Capital Ratio (%)  | 5.658       | _   |
| Capital Conservation Buffer Ratio (%)   | 0.625       | -   |
| Bank-specific Counter-Cyclical Capital Buffer Ratio (%)   | 0.533       | _   |
| Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)   | 6.672       | -   |
| Amounts Lower Than Excesses as per Deduction Rules  |             |   |
| Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital   | -           | -   |
| Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital (**)  | 1,125,107   | -   |
| Remaining Mortgage Servicing Rights   | _           | -   |
| Net Deferred Tax Assets arising from Temporary Differences  | 245,522     | -   |
| Limits for Provisions Used in Tier II Capital Calculation   | ,           | <u>;</u>  |
| General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five   |             | <u> </u>  |
| per ten thousand)   | 3,215,533   | -   |
| General Loan Provisions for Exposures in Standard Approach Limited by 1.25% of Risk Weighted Assets   | 2,889,903   | -<br>-  |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach   | -           | -   |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets   | -           | -   |

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|  | Amount | Amount as per<br>the regulation<br>before<br>1/1/2014 (*) |
|--|--------|---|
| Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)              |        |   |
| Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4                     | _      | -   |
| Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  | _      | -   |
| Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4                    | -      | -   |
| Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit | -      | _   |

Under this item fully loaded amounts were reported for items that are subject to phasing in according to "Bank Capital Regulation" dated 1 January 2014.

The Bank plans its Common Equity Tier 1 (CET1) Capital by considering 10% as the minimum target while considering its additional CET 1 requirements during the phase-in period due to aforementioned regulations.

<sup>(\*\*) 250%</sup> risk weight is applied to TL 1,125,107 thousands according to Regulation on "Capital Adequacy Ratio" Annex-1 Paragraph 73, which is not deducted from Common Equity Tier 1 Capital.

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Items included in capital calculation 4.1.2

| 4.1.2 Items included in capital calculation  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| Information about instruments included in total capital calculation                                |  |  |  |  |  |  |
| Issuer   | T. Garanti Bankası A.Ş.  |  |  |  |  |  |
| Identifier (CUSIP, ISIN vb.)   | Reg S: ISIN: XS1617531063 Common Code: 161753106 144A: CUSIP: 900148 AE7 ISIN: US900148AE73 Common Code: 161752479 |  |  |  |  |  |
|  | Subject to English Law and in terms of certain articles to Turkish Regulations. It is                              |  |  |  |  |  |
| Governing law (s) of the instrument  | issued within the scope of the Communiqué VII-128.8 on Debt Instruments of the                                     |  |  |  |  |  |
|  | Capital Markets Board and the Regulation on Bank Capital of the BRSA.  |  |  |  |  |  |
| I.   | Regulatory treatment   |  |  |  |  |  |
| Subject to 10% deduction as of 1/1/2015  | No   |  |  |  |  |  |
| Eligible on unconsolidated and /or consolidated basis  | Eligible on unconsolidated and consolidated  |  |  |  |  |  |
| Instrument type  | Subordinated debt instruments (Notes)  |  |  |  |  |  |
| Amount recognized in regulatory capital (Currency in TL million, as of most recent reporting date) | 2,633  |  |  |  |  |  |
| Nominal value of instrument (TL million)   | 2,633  |  |  |  |  |  |
| Accounting classification of the instrument  | 34701 – Secondary Subordinated Loans   |  |  |  |  |  |
| Issuance date of instrument  | 23.05.2017   |  |  |  |  |  |
| Maturity structure of the instrument (demand/time)   | Time   |  |  |  |  |  |
| Original maturity of the instrument  | 24.05.2027   |  |  |  |  |  |
| Issuer call subject to prior supervisory (BRSA) approval   | Yes  |  |  |  |  |  |
| Optional call date, contingent call dates and redemption amount                                    | 24.05.2022 - USD750,000,000.00   |  |  |  |  |  |
| Subsequent call dates, if applicable   | -  |  |  |  |  |  |
|  | rest/dividend payment*   |  |  |  |  |  |
| Fixed or floating coupon/dividend payments   | Fixed  |  |  |  |  |  |
| Coupon rate and any related index  | 6.1250%  |  |  |  |  |  |
| Existence of any dividend payment restriction  | None   |  |  |  |  |  |
| Fully discretionary, partially discretionary or mandatory  | -  |  |  |  |  |  |
| Existence of step up or other incentive to redeem  | None   |  |  |  |  |  |
| Noncumulative or cumulative  | None   |  |  |  |  |  |
| Convertible into equity shares   | None   |  |  |  |  |  |
| If convertible, conversion trigger (s)   | -  |  |  |  |  |  |
| If convertible, fully or partially   | -  |  |  |  |  |  |
| If convertible, conversion rate  | -  |  |  |  |  |  |
| If convertible, mandatory or optional conversion   | _  |  |  |  |  |  |
| If convertible, type of instrument convertible into  |  |  |  |  |  |  |
| If convertible, issuer of instrument to be converted into  | _  |  |  |  |  |  |
| Write-down feature   | Yes  |  |  |  |  |  |
| Witte-down readure   | Due to the losses incurred, where the Bank is at the point at which the BRSA may                                   |  |  |  |  |  |
|  | determine pursuant to Article 71 of the Banking Law that: (i) its operating license is to be                       |  |  |  |  |  |
|  | revoked and the Bank is liquidated or (ii) the rights of all of its shareholders (except to                        |  |  |  |  |  |
| If bonds can be written-down, write-down trigger(s)  | dividends), and the management and supervision of the Bank, are to be transferred to the                           |  |  |  |  |  |
|  | SDIF on the condition that losses are deducted from the capital of existing shareholders                           |  |  |  |  |  |
|  | (occurrence of either condition means the issuer has become non-viable), or (iii) it is                            |  |  |  |  |  |
|  | probable that the Issuer will become non-viable; then the bonds can be written-down.                               |  |  |  |  |  |
| If bond can be written-down, full or partial   | Partially or fully   |  |  |  |  |  |
| If bond can be written-down, permanent or temporary  | Continuously   |  |  |  |  |  |
| If temporary write-down, description of write-up mechanism   | There are no any temporary write-up mechanisms.  |  |  |  |  |  |
| Position in subordination hierarchy in case of liquidation (instrument                             |  |  |  |  |  |  |
| type immediately senior to the instrument)   | In priority of receivables, it comes after the senior obligations of the Issuer.                                   |  |  |  |  |  |
| In compliance with article number 7 and 8 of Regulation on Bank Capital                            | Instrument is in compliant with Article 8 of the Regulation on Bank Capital.                                       |  |  |  |  |  |
| Details of incompliances with article number 7 and 8 of Regulation on Bank Capital                 | Instrument is not in compliant with Article 7 of the Regulation on Bank Capital.                                   |  |  |  |  |  |

# 4.1.3 Reconciliation of capital items to balance sheet

| Current Period  | Carrying<br>value | Amount of correction | Value of the capital report (*) | Explanation of the differences   |
|---|-------------------|----------------------|---------------------------------|--|
| Paid-in Capital   | 4,200,000         | 772,554              | 4,972,554                       | Inflation adjustments included in Paid-in Capital according to Regulation's Temporary Article 1  |
| Capital Reserves  | 1,912,530         | (850,957)            | 1,061,573                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Other Comprehensive Income<br>According to TAS  | 1,899,703         | (850,957)            | 1,048,746                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Securities Value Increase Fund  | (47,552)          | 6,820                | (40,732)                        | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Revaluation Surplus on Tangible<br>Assets   | 1,743,141         | (36,807)             | 1,706,334                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Revaluation Surplus on Intangible<br>Assets   | -                 | -                    | -                               |  |
| Revaluation Surplus on Investment<br>Property   | -                 | -                    | _                               |  |
| Hedging Reserves (Effective Portion)  | (463,667)         | (48,532)             | (512,199)                       | Items not included in the calculation as per Regulation's Article 9-1-f  |
| Revaluation Surplus on Assets Held<br>for Sale and Assets of Discontinued<br>Operations | -                 | -                    | -                               |  |
| Other Capital Reserves  | 667,781           | (772,438)            | (104,657)                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 <sup>(*)</sup> ; and Inflation adjustments included in Paid-in Capital according to Regulation's Temporary Article 1 |
| Bonus Shares of Associates, Affiliates and Joint-Ventures                               | 947               | -                    | 947                             |  |
| Share Premium   | 11,880            | -                    | 11,880                          |  |
| Profit Reserves   | 28,799,057        | 43,405               | 28,842,462                      | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Profit or Loss  | 3,073,175         | 2,177                | 3,075,352                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Prior Periods Profit/Loss   | -                 | _                    | _                               |  |
| Current Period Net Profit/Loss  | 3,073,175         | 2,177                | 3,075,352                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Minority Interest   | 293,414           | (242,304)            | 51,110                          | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Deductions from Common Equity Tier I Capital (-)  | -                 |                      | 341,764                         | Deductions from Common Equity Tier 1 Capital as per the Regulation   |
| Common Equity Tier I Capital  | 38,278,176        |                      | 37,661,287                      |  |

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| Current Period                      | Carrying value | Amount of correction | Value of the capital report (*) | Explanation of the differences                             |
|-------------------------------------|----------------|----------------------|---------------------------------|--|
| Subordinated Debts                  |                |                      | _                               |  |
| Deductions from Tier I Capital (-)  |                |                      | 56,697                          | Deductions from Tier I Capital as per the Regulation       |
| Tier I Capital                      |                |                      | 37,604,590                      |  |
| Subordinated Debts                  |                |                      | 2,633,250                       |  |
| General Provisions                  |                |                      | 2,891,399                       | General Loan Provision added to Tier II Capital as per the |
| General Frovisions                  |                | ļ.                   | 2,071,377                       | Regulation's Article 8                                     |
| Deductions from Tier II Capital (-) |                |                      | -                               | Deductions from Tier II Capital as per the Regulation      |
| Tier II Capital                     |                |                      | 5,524,649                       |  |
| Deductions from Total Capital (-)   |                |                      | 103,709                         | Deductions from Capital as per the Regulation              |
| Total                               |                |                      | 43,025,530                      |  |

<sup>(\*)</sup> According to "Bank Capital Regulation" article 10 paragraph 4, which published on Official Gazette dated 5th September 2013 and numbered 28756, banks calculated their consolidated capital with their consolidated insurance company investments as unconsolidated financial institutions if 9th article's 4th paragraph's (c) and (ç) items apply. Lesser of consolidated capital calculated according to 1st and 4th paragraphs is considered the consolidated capital according to this regulation. As the consolidated capital calculated without including insurance subsidiary is lesser than the consolidated capital calculated with including insurance subsidiary, when proceeding from consolidated financial statements to consolidated capital report there is an adjustment for excluding insurance company from consolidation.

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| Prior Period  | Carrying<br>value | Amount of correction | Value of the<br>capital report <sup>(*)</sup> | Explanation of the differences   |
|---|-------------------|----------------------|---|--|
| Paid-in Capital   | 4,200,000         | 772,554              | 4,972,554                                     | Inflation adjustments included in Paid-in Capital according to Regulation's Temporary Article 1  |
| Capital Reserves  | 1,474,369         | (878,442)            | 595,927                                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Other Comprehensive Income<br>According to TAS  | 1,461,542         | (878,442)            | 583,100                                       | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Securities Value Increase Fund  | (543,625)         | 9,161                | (534,464)                                     | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Revaluation Surplus on Tangible<br>Assets   | 1,691,062         | (36,807)             | 1,654,255                                     | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Revaluation Surplus on Intangible Assets  | -                 | _                    | -   |  |
| Revaluation Surplus on Investment<br>Property   | -                 | -                    | -   |  |
| Hedging Reserves (Effective Portion)  | (353,676)         | (78,370)             | (432,046)                                     | Items not included in the calculation as per Regulation's Article 9-1-f  |
| Revaluation Surplus on Assets Held<br>for Sale and Assets of Discontinued<br>Operations | -                 | -                    | -   |  |
| Other Capital Reserves  | 667,781           | (772,426)            | (104,645)                                     | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*); and Inflation adjustments included in Paid-in Capital according to Regulation's Temporary Article 1 |
| Bonus Shares of Associates, Affiliates and Joint-Ventures                               | 947               | -                    | 947   |  |
| Share Premium   | 11,880            | -                    | 11,880  |  |
| Profit Reserves   | 24,748,439        | 34,468               | 24,782,907                                    | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Profit or Loss  | 5,105,291         | 8,891                | 5,114,182                                     | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Prior Periods Profit/Loss   |                   | -                    | -   |  |
| Current Period Net Profit/Loss  | 5,105,291         | 8,891                | 5,114,182                                     | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Minority Interest   | 267,808           | (215,295)            | 52,513  | Adjustment effect required by the Regulation on "Bank Capital" Article 10 Paragraph 4 (*)  |
| Deductions from Common Equity Tier I Capital (-)  | -                 |                      | 285,910                                       | Deductions from Common Equity Tier 1 Capital as per the Regulation   |
| Common Equity Tier I Capital  | 35,795,907        |                      | 35,232,173                                    |  |

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| Prior Period                        | Carrying<br>value | Amount of correction | Value of the capital report (*) | Explanation of the differences                             |
|-------------------------------------|-------------------|----------------------|---------------------------------|--|
| Subordinated Debts                  |                   |                      | _                               |  |
| Deductions from Tier I Capital (-)  |                   |                      | 111,915                         | Deductions from Tier I Capital as per the Regulation       |
| Tier I Capital                      |                   |                      | 35,120,258                      |  |
| Subordinated Debts                  |                   |                      | -                               |  |
| General Provisions                  |                   |                      | 2,889,903                       | General Loan Provision added to Tier II Capital as per the |
| General Frovisions                  |                   | _                    | 2,889,903                       | Regulation's Article 8                                     |
| Deductions from Tier II Capital (-) |                   |                      | _                               | Deductions from Tier II Capital as per the Regulation      |
| Tier II Capital                     |                   |                      | 2,889,903                       |  |
| Deductions from Total Capital (-)   |                   |                      | 93,350                          | Deductions from Capital as per the Regulation              |
| Total                               |                   |                      | 37,916,811                      |  |

<sup>(\*)</sup> According to "Bank Capital Regulation" article 10 paragraph 4, which published on Official Gazette dated 5th September 2013 and numbered 28756, banks calculated their consolidated capital with their consolidated insurance company investments as unconsolidated financial institutions if 9th article's 4th paragraph's (c) and (ç) items apply. Lesser of consolidated capital calculated according to 1st and 4th paragraphs is considered the consolidated capital according to this regulation. As the consolidated capital calculated without including insurance subsidiary is lesser than the consolidated capital calculated with including insurance subsidiary, when proceeding from consolidated financial statements to consolidated capital report there is an adjustment for excluding insurance company from consolidation.

#### 4.2 Consolidated credit risk

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 4.3 Consolidated currency risk

Foreign currency open position limit is set in compliance with the legal standard ratio of net foreign currency position. As of 30 June 2017, the Bank and its financial affiliates' net 'on balance sheet' foreign currency short position amounts to TL 30,394,907 thousands (31 December 2016: TL 16,885,902 thousands), net 'off-balance sheet' foreign currency long position amounts to TL 33,793,763 thousands (31 December 2016: TL 18,057,131 thousands), while net foreign currency long open position amounts to TL 3,398,856 thousands (31 December 2016: TL 1,171,229 thousands).

The foreign currency position risk is measured by "standard method" and "value-at-risk (VaR) model". Measurements by standard method are carried out monthly, whereas measurements by "VaR" are done daily for the Bank. The foreign currency exchange risk is managed through transaction, dealer, desk and stop-loss limits approved by the board of directors for the trading portfolio beside the foreign currency net position standard ratio and the VaR limit.

The Bank's effective exchange rates at the date of balance sheet and for the last five working days of the period announced by the Bank in TL are as follows:

|   | USD    | EUR    |
|---|--------|--------|
| The Bank's foreign currency purchase rate at balance sheet date | 3.5110 | 4.0064 |
| Foreign currency rates for the days before balance sheet date;  |        |        |
| Day 1   | 3.5090 | 4.0061 |
| Day 2   | 3.5080 | 3.9912 |
| Day 3   | 3.4970 | 3.9175 |
| Day 4   | 3.5100 | 3.9165 |
| Day 5   | 3.5210 | 3.9233 |
|   |        |        |
| Last 30-days arithmetical average rate                          | 3.5102 | 3.9413 |

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The Bank's consolidated currency risk

|  | EUR          | USD          | Other FCs   | Total        |
|--|--------------|--------------|-------------|--------------|
| Current Period   |              |              |             |              |
| Assets   |              |              |             |              |
| Cash (Cash on Hand, Money in Transit,                        |              |              |             |              |
| Purchased Cheques) and Balances with the                     | 5,036,514    | 17,827,135   | 6,099,917   | 28,963,566   |
| Central Bank of Turkey                                       |              |              |             |              |
| Banks  | 5,414,549    | 4,485,331    | 1,697,969   | 11,597,849   |
| Financial Assets at Fair Value through<br>Profit/Loss        | 61,367       | 400,754      | 4,813       | 466,934      |
| Interbank Money Market Placements                            | -            | -            | -           | _            |
| Financial Assets Available-for-Sale                          | 2,678,717    | 1,442,400    | -           | 4,121,117    |
| Loans (*)  | 37,977,107   | 45,801,909   | 3,896,310   | 87,675,326   |
| Investments in Associates, Affiliates and Joint-Ventures     | 1,264        | _            | 619         | 1,883        |
| Investments Held-to-Maturity                                 | _            | 10,726,013   | -           | 10,726,013   |
| Derivative Financial Assets Held for Risk<br>Management      | 51,669       | 52,409       | -           | 104,078      |
| Tangible Assets  | 90,066       | 250          | 57,229      | 147,545      |
| Intangible Assets  | -            |              | - 37,229    | -            |
| Other Assets (**)  | 4,066,926    | 1,559,742    | 135,419     | 5,762,087    |
| Total Assets   | 55,378,179   | 82,295,943   | 11,892,276  | 149,566,398  |
| Liabilities  |              |              |             |              |
| Bank Deposits  | 948,865      | 2,885,527    | 164,266     | 3,998,658    |
| Foreign Currency Deposits                                    | 39,488,793   | 62,100,924   | 6,052,827   | 107,642,544  |
| Interbank Money Market Takings                               | 1,509,158    | 3,916,028    | 94          | 5,425,280    |
| Other Fundings   | 13,750,338   | 28,068,505   | 129,919     | 41,948,762   |
| Securities Issued (***)                                      | 2,314,550    | 13,279,510   | 922,482     | 16,516,542   |
| Miscellaneous Payables                                       | 133,555      | 405,618      | 71,936      | 611,109      |
| Derivative Financial Liabilities Held for Risk<br>Management | 26,945       | 88,483       |             | 115,428      |
| Other Liabilities (****)                                     | 519,002      | 759,196      | 2,424,784   | 3,702,982    |
| Total Liabilities  | 58,691,206   | 111,503,791  | 9,766,308   | 179,961,305  |
| Net 'On Balance Sheet' Position                              | (3,313,027)  | (29,207,848) | 2,125,968   | (30,394,907) |
| Net 'Off-Balance Sheet' Position                             | 5,878,323    | 29,125,413   | (1,209,973) | 33,793,763   |
| Derivative Assets  | 18,742,492   | 62,783,641   | 6,277,985   | 87,804,118   |
| Derivative Liabilities                                       | (12,864,169) | (33,658,228) | (7,487,958) | (54,010,355) |
| Non-Cash Loans   | -            | -            | -           | _            |
| Prior Period   | <u></u>      |              |             |              |
| Total Assets   | 54,860,658   | 83,730,189   | 6,039,332   | 144,630,179  |
| Total Liabilities  | 50,388,448   | 102,038,005  | 9,089,628   | 161,516,081  |
| Net 'On Balance Sheet' Position                              | 4,472,210    | (18,307,816) | (3,050,296) | (16,885,902) |
| Net 'Off-Balance Sheet' Position                             | (3,601,299)  | 18,158,120   | 3,500,310   | 18,057,131   |
| Derivative Assets  | 18,444,171   | 61,491,621   | 6,826,814   | 86,762,606   |
| Derivative Liabilities                                       | (22,045,470) | (43,333,501) | (3,326,504) | (68,705,475) |
| Non-Cash Loans   | _            | -            | -           |              |

<sup>(\*)</sup> The foreign currency-indexed loans amounting TL 5,588,950 thousands included under TL loans in the accompanying consolidated financial statements are presented above under the related foreign currency code.

The foreign currency indexed factoring receivables amounting TL 274,997 thousands included under TL assets in the accompanying consolidated financial statements are presented above under the related foreign currency code.

<sup>(\*\*\*)</sup> Includes subordinated securities issued and presented under subordinated debts in balance sheet.

<sup>(\*\*\*\*)</sup> The gold deposits of TL 2,340,091 thousands included under deposits in the accompanying consolidated financial statements are presented above under other liabilities.

#### 4.4 Consolidated interest rate risk

The interest rate risk resulting from balance sheet maturity mismatch presents the possible losses that may arise due to the changes in interest rates of interest sensitive assets and liabilities in the on- and off-balance sheet. Interest sensitivity of assets, liabilities and off-balance sheet items is evaluated during the Weekly Assessment Committee and Assets-Liabilities Committee meetings taking into consideration the developments in market conditions.

The Bank's interest rate risk is measured by using, economic value, economic capital, net interest income, income at risk, market price sensitivity of marketable securities portfolio, duration-gap and sensitivity analysis.

The results are supported by the sensitivity and scenario analysis performed periodically due to the possible instabilities in the markets. Furthermore, the interest rate risk is monitored according to the limits approved by the board of directors.

#### 4.4.1 Interest rate sensitivity of assets, liabilities and off balance sheet items (based on repricing dates)

| Current Period  | Up to 1<br>Month | 1-3 Months  | 3-12 Months  | 1-5 Years    | 5 Years<br>and Over | Non-Interest<br>Bearing (*) | Total         |
|---|------------------|-------------|--------------|--------------|---------------------|-----------------------------|---------------|
| Assets  |                  |             |              |              |                     |                             |               |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances with<br>the Central Bank of Turkey | 19,554,867       | -           | -            | -            | -                   | 16,829,224                  | 36,384,091    |
| Banks   | 4,942,879        | 1,528,935   | 2,300,210    | 17,296       | -                   | 3,742,243                   | 12,531,563    |
| Financial Assets at Fair Value through Profit/Loss  | 56,658           | 19,601      | 102,026      | 163,227      | 155,970             | 2,248,855                   | 2,746,337     |
| Interbank Money Market Placements   | 14,580           | -           | -            | -            | -                   | 5                           | 14,585        |
| Financial Assets Available-for-Sale   | 3,245,998        | 5,724,918   | 7,145,010    | 1,884,799    | 3,693,142           | 2,319,581                   | 24,013,448    |
| Loans   | 48,703,836       | 29,403,691  | 61,218,074   | 61,963,476   | 12,611,247          | 4,397,500                   | 218,297,824   |
| Investments Held-to-Maturity  | 387,218          | 1,563,743   | 7,305,376    | 3,672,159    | 7,107,542           | 2,791,430                   | 22,827,468    |
| Other Assets  | 722,587          | 1,135,453   | 2,769,338    | 2,837,729    | 308,954             | 11,352,808                  | 19,126,869    |
| Total Assets  | 77,628,623       | 39,376,341  | 80,840,034   | 70,538,686   | 23,876,855          | 43,681,646                  | 335,942,185   |
| Liabilities   |                  |             |              |              |                     |                             |               |
| Bank Deposits   | 2,275,230        | 145,030     | 118,128      | _            | _                   | 3,226,176                   | 5,764,564     |
| Other Deposits  | 103,003,003      | 26,345,729  | 12,526,113   | 2,405,621    | 14,203              | 42,757,538                  | 187,052,207   |
| Interbank Money Market Takings  | 14,825,145       | 257,500     | 10,000       | 520,832      | 47,495              | 20,251                      | 15,681,223    |
| Miscellaneous Payables  | -                | -           | _            | -            | _                   | 9,457,547                   | 9,457,547     |
| Securities Issued (**)  | 512,586          | 4,402,501   | 3,481,754    | 6,862,586    | 7,029,205           | 405,100                     | 22,693,732    |
| Other Fundings  | 15,819,213       | 11,596,631  | 10,219,842   | 5,089,292    | 331,640             | 249,117                     | 43,305,735    |
| Other Liabilities   | 197              | 10,593      | 7,340        | -            | _                   | 51,969,047                  | 51,987,177    |
| Total Liabilities   | 136,435,374      | 42,757,984  | 26,363,177   | 14,878,331   | 7,422,543           | 108,084,776                 | 335,942,185   |
| On Balance Sheet Long Position  | _                | _           | 54,476,857   | 55,660,355   | 16,454,312          | _                           | 126,591,524   |
| On Balance Sheet Short Position   | (58,806,751)     | (3,381,643) | -            | _            | -                   | (64,403,130)                | (126,591,524) |
| Off-Balance Sheet Long Position   | 12,033,777       | 10,072,369  | 15,291,732   | 4,451,048    | 4,733,488           | _                           | 46,582,414    |
| Off-Balance Sheet Short Position  | (2,202,294)      | (4,952,967) | (11,602,032) | (16,604,983) | (11,224,168)        | _                           | (46,586,444)  |
| Total Position  | (48,975,268)     | 1,737,759   | 58,166,557   | 43,506,420   | <u> </u>            | (64,403,130)                | (4,030)       |

<sup>(\*)</sup> Interest accruals are included in non-interest bearing column.

<sup>(\*\*)</sup> Includes subordinated securities issued and presented under subordinated debts in balance sheet.

| Prior Period  | Up to 1<br>Month | 1-3 Months  | 3-12<br>Months | 1-5 Years    | 5 Years<br>and Over | Non-Interest<br>Bearing (*) | Total         |
|---|------------------|-------------|----------------|--------------|---------------------|-----------------------------|---------------|
| Assets  |                  |             |                |              |                     |                             |               |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances<br>with the Central Bank of Turkey | 17,892,432       | -           | -              | -            | -                   | 6,059,042                   | 23,951,474    |
| Banks   | 6,642,107        | 2,287,260   | 3,103,033      | 21,108       | _                   | 4,827,536                   | 16,881,044    |
| Financial Assets at Fair Value through Profit/Loss  | 63,776           | 34,448      | 17,241         | 43,336       | 44,247              | 3,602,493                   | 3,805,541     |
| Interbank Money Market Placements   | 373,860          | -           | -              | -            | -                   | 11                          | 373,871       |
| Financial Assets Available-for-Sale   | 2,613,361        | 5,753,708   | 5,630,419      | 3,956,191    | 4,512,684           | 1,517,085                   | 23,983,448    |
| Loans   | 49,351,478       | 25,521,684  | 59,026,227     | 50,347,703   | 12,807,805          | 4,354,199                   | 201,409,096   |
| Investments Held-to-Maturity  | 499,275          | 2,002,859   | 5,554,835      | 5,329,013    | 7,297,741           | 2,425,973                   | 23,109,696    |
| Other Assets  | 1,296,742        | 1,263,427   | 2,189,367      | 2,932,780    | 300,882             | 10,624,571                  | 18,607,769    |
| Total Assets  | 78,733,031       | 36,863,386  | 75,521,122     | 62,630,131   | 24,963,359          | 33,410,910                  | 312,121,939   |
| Liabilities   |                  |             |                |              |                     |                             |               |
| Bank Deposits   | 1,253,814        | 94,014      | 322,916        | -            | -                   | 2,817,202                   | 4,487,946     |
| Other Deposits  | 98,198,502       | 22,668,701  | 13,539,995     | 1,640,164    | 13,467              | 38,141,038                  | 174,201,867   |
| Interbank Money Market Takings  | 10,487,135       | 207,001     | 218,766        | 259,140      | 47,531              | 10,620                      | 11,230,193    |
| Miscellaneous Payables  | -                | -           | -              | -            | -                   | 9,339,748                   | 9,339,748     |
| Securities Issued   | 676,307          | 1,760,759   | 5,012,872      | 7,843,021    | 2,098,303           | 354,386                     | 17,745,648    |
| Other Fundings  | 14,334,313       | 17,633,891  | 8,921,661      | 5,207,247    | 179,075             | 305,666                     | 46,581,853    |
| Other Liabilities   | 4,296            | 5,577       | 11,463         | -            | -                   | 48,513,348                  | 48,534,684    |
| Total Liabilities   | 124,954,367      | 42,369,943  | 28,027,673     | 14,949,572   | 2,338,376           | 99,482,008                  | 312,121,939   |
| On Balance Sheet Long Position  | -                | -           | 47,493,449     | 47,680,559   | 22,624,983          | _                           | 117,798,991   |
| On Balance Sheet Short Position   | (46,221,336)     | (5,506,557) | _              | _            | _                   | (66,071,098)                | (117,798,991) |
| Off-Balance Sheet Long Position   | 8,702,855        | 11,799,365  | 12,492,698     | 5,452,678    | 4,244,593           | _                           | 42,692,189    |
| Off-Balance Sheet Short Position  | (2,015,891)      | (6,163,621) | (9,696,072)    | (13,715,662) | (11,205,806)        | -                           | (42,797,052)  |
| Total Position  | (39,534,372)     | 129,187     | 50,290,075     | 39,417,575   | 15,663,770          | (66,071,098)                | (104,863)     |

<sup>(\*)</sup> Interest accruals are included in non-interest bearing column.

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# 4.4.2 Average interest rates on monetary financial instruments (%)

| Current Period  | EUR         | USD        | JPY  | TL          |
|---|-------------|------------|------|-------------|
| Assets  |             |            |      |             |
| Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances with the Central Bank of Turkey | -           | 1.10       | -    | 2.20        |
| Banks   | (0.36)-2.25 | 0.54-4.40  | -    | 7.92-15.00  |
| Financial Assets at Fair Value through<br>Profit/Loss   | 3.16        | 5.03       | -    | 4.16-15.90  |
| Interbank Money Market Placements   | _           | -          | -    | 11.94-11.95 |
| Financial Assets Available-for-Sale   | 0.65-4.63   | 3.25-11.88 | -    | 9.89-11.59  |
| Loans   | 0.18-10.89  | 1.20-10.59 | -    | 10.00-15.81 |
| Investments Held-to-Maturity  | -           | 5.55       | -    | 11.04       |
| Liabilities   |             |            |      |             |
| Bank Deposits   | 0.05-0.25   | 1.00-1.34  | -    | 12.02       |
| Other Deposits  | 0.01-5.50   | 0.01-2.25  | 1.66 | 7.00-13.15  |
| Interbank Money Market Takings  | -           | 1.25-2.62  | -    | 9.50-14.60  |
| Miscellaneous Payables  | _           | -          | -    | -           |
| Securities Issued   | 3.58        | 5.44       | 0.46 | 11.00-14.02 |
| Other Fundings  | 0.25-4.55   | 1.53-5.46  | -    | 8.75-16.00  |

| Prior Period  | EUR         | USD        | JPY  | TL          |
|---|-------------|------------|------|-------------|
| Assets  |             |            |      |             |
| Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances with the Central Bank of Turkey | -           | 0.52       | -    | 4.22        |
| Banks   | (0.35)-2.00 | 0.66-3.65  | -    | 9.09-12.00  |
| Financial Assets at Fair Value through Profit/Loss  | 2.18        | 5.77       | -    | 7.16-14.56  |
| Interbank Money Market Placements   | 0.05        | - !        | -    | 8.33-8.43   |
| Financial Assets Available-for-Sale   | 0.65-4.88   | 3.24-11.88 | -    | 9.89-14.47  |
| Loans   | 0.21-13.00  | 1.16-10.35 | 3.41 | 10.25-15.26 |
| Investments Held-to-Maturity  | 0.19        | 5.53       | -    | 10.22       |
| Liabilities   |             |            |      |             |
| Bank Deposits   | 0.20-0.42   | 0.80-1.60  | -    | 9.39-9.58   |
| Other Deposits  | 0.01-6.70   | 0.01-2.31  | 1.22 | 7.00-15.00  |
| Interbank Money Market Takings  | -           | 2.05-2.62  | -    | 5.00-11.20  |
| Miscellaneous Payables  | -           | -          | -    | -           |
| Securities Issued   | 3.48        | 5.13       | 0.64 | 10.09-11.24 |
| Other Fundings  | 0.25-4.55   | 1.15-4.86  | -    | 10.19-25.00 |

# 4.5 Consolidated position risk of equity securities

## 4.5.1 Equity shares in associates and affiliates

Accounting policies for equity shares in associates and affiliates are disclosed in Note 3.3.

## 4.5.2 Comparison of carrying, fair and market values of equity shares

| Cı | urrent Period                 | Comparison     |            |              |  |  |  |
|----|-------------------------------|----------------|------------|--------------|--|--|--|
| E  | quity Securities (shares)     | Carrying Value | Fair Value | Market Value |  |  |  |
| 1  | Investment in Shares- Grade A | 124,425        | -          | -            |  |  |  |
|    | Quoted Securities             | -              | _          | -            |  |  |  |
| 2  | Investment in Shares- Grade B | 27,097         | -          | -            |  |  |  |
|    | Quoted Securities             | -              | _          | -            |  |  |  |
| 3  | Investment in Shares- Grade C | 822            | -          | -            |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |
| 4  | Investment in Shares- Grade D | -              | -          | -            |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |
| 5  | Investment in Shares- Grade E | 1,014          | -          | -            |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |
| 6  | Investment in Shares- Grade F | 48             | -          | -            |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |

| Prior Period            | Comparison      |                |            |              |  |  |
|-------------------------|-----------------|----------------|------------|--------------|--|--|
| <b>Equity Securitie</b> | s (shares)      | Carrying Value | Fair Value | Market Value |  |  |
| 1 Investment in         | Shares- Grade A | 124,138        | -          |              |  |  |
| Quoted Securi           | ities           | _              | -          |              |  |  |
| 2 Investment in         | Shares- Grade B | 27,097         | -          |              |  |  |
| Quoted Securi           | ities           | _              | -          |              |  |  |
| 3 Investment in         | Shares- Grade C | 822            | -          |              |  |  |
| Quoted Securi           | ities           | -              | -          |              |  |  |
| 4 Investment in         | Shares- Grade D | -              | -          |              |  |  |
| Quoted Securi           | ities           | -              | -          |              |  |  |
| 5 Investment in         | Shares- Grade E | 1,014          | -          |              |  |  |
| Quoted Securi           | ties            | -              | -          |              |  |  |
| 6 Investment in         | Shares- Grade F | 48             | -          |              |  |  |
| Quoted Securi           | ities           | -              | -          |              |  |  |

# 4.5.3 Realised gains/losses, revaluation surpluses and unrealised gains/losses on equity securities and results included in core and supplementary capitals

| Current Period               |            | Gains/Losses in Current Period Total Amount in Tier I Capital |        | Unrealized Gains and Losses |                           |                                |  |
|------------------------------|------------|---|--------|-----------------------------|---------------------------|--------------------------------|--|
| Portfolio                    | in Current |   |        | Total                       | Amount in<br>Core Capital | Amount in<br>Tier I<br>Capital |  |
| 1 Private Equity Investments | _          | -   | -      | -                           | _                         | <del>-</del>                   |  |
| 2 Quoted Shares              | _          | _   | _      | 14,163                      | _                         | 14,163                         |  |
| 3 Other Shares               | _          | 22,703  | 22,703 | -                           | _                         | -                              |  |
| Total                        | _          | 22,703  | 22,703 | 14,163                      | _                         | 14,163                         |  |

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| Pr        | ior Period                 |                                      | Revaluation Surpluses |                                   | Unrealized Gains and Losses |                           |                                |  |
|-----------|----------------------------|--------------------------------------|-----------------------|-----------------------------------|-----------------------------|---------------------------|--------------------------------|--|
| Portfolio |                            | Gains/Losses<br>in Current<br>Period | Total                 | Amount<br>in<br>Tier I<br>Capital | Total                       | Amount in<br>Core Capital | Amount in<br>Tier I<br>Capital |  |
| 1         | Private Equity Investments | -                                    | _                     | _                                 | -                           | _                         | _                              |  |
| 2         | Quoted Shares              | -                                    | _                     | _                                 | 13,997                      | _                         | 13,997                         |  |
| 3         | Other Shares               | _                                    | 7,080                 | 7,080                             | -                           | _                         | -                              |  |
|           | Total                      | -                                    | 7,080                 | 7,080                             | 13,997                      | -                         | 13,997                         |  |

#### 4.5.4 Capital requirement as per equity shares

|   | Current Period             |                |                          |                                   |
|---|----------------------------|----------------|--------------------------|-----------------------------------|
|   | Portfolio                  | Carrying Value | RWA Total <sup>(*)</sup> | Minimum<br>Capital<br>Requirement |
| 1 | Private Equity Investments | -              | -                        | -                                 |
| 2 | Quoted Shares              | <u>-</u>       | -                        | -                                 |
| 3 | Other Shares               | 153,406        | 153,113                  | 12,249                            |
|   | Total                      | 153,406        | 153,113                  | 12,249                            |

|   | Prior Period               |                |                          |                                   |
|---|----------------------------|----------------|--------------------------|-----------------------------------|
|   | Portfolio                  | Carrying Value | RWA Total <sup>(*)</sup> | Minimum<br>Capital<br>Requirement |
| 1 | Private Equity Investments | -              | -                        | -                                 |
| 2 | Quoted Shares              | -              | -                        | -                                 |
| 3 | Other Shares               | 153,120        | 152,857                  | 12,229                            |
|   | Total                      | 153,120        | 152,857                  | 12,229                            |

<sup>(\*)</sup> Additional to total RWA as of 30 June 2017, 250% risk weight is applied to TL 1,257,556 thousands (31 December 2016: TL 1,125,107 thousands) according to Regulation on "Capital Adequacy Ratio" Annex-1 Paragraph 73 and Regulation on "Bank Capital" Article 9 Paragraph 4 (ç), which is not deducted from Common Equity Tier 1 Capital.

#### 4.6 Consolidated liquidity risk

Liquidity risk is managed by asset and liability management department (ALMD) and asset and liability Committee (ALCO) in line with liquidity and funding policies and risk appetite approved by the board of directors in order to take the necessary measures in a timely and correct manner against possible liquidity shortages that may result from market conditions and balance sheet structure. Under stressed conditions, liquidity risk is managed within the contingency funding plan framework.

The board of directors reviews the liquidity risk management policy and approves the liquidity and funding policies, ensures the effective of practice of policies and integrations with the Bank's risk management system. The Board of Directors determines the basic metrics in liquidity risk measurement and monitoring. The Board of Directors establishes risk appetite of the Bank in liquidity risk management and identifies the risk limits in accordance with the risk appetite and reviews it regularly.

ALCO takes necessary decisions which will be executed by related departments by assessing the liquidity risk that the Bank is exposed to and considering the Bank's strategy and conditions of competition and pursues the implementations.

ALMD, performs daily liquidity management by ensuring compliance with regulatory and internal liquidity limits and monitoring related early warning indicators in case of probable liquidity squeezes. The medium and long term liquidity and funding management is performed by ALMD in accordance with ALCO decisions.

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Risk management head defines the Bank's liquidity risk, measures and monitors the risks with liquidity risk measurement methods that are in compliance with international standards, presents measurement results periodically to related departments, committees and senior management. Risk management department coordinates related parties in order to ensure compliance of risk management process in accordance with the Bank's risk profile, operation environment and strategic plan with regulations. Risk management department analyses, develops and revises relevant liquidity risk measurement in accordance with changing market conditions and the Bank's structure. Risk management department reviews assumptions and parameters used in liquidity risk analysis.

The liquidity risk analysis and the important liquidity indicators are reported monthly to related senior management. Additionally, analysis and monitored internal ratios related to liquidity risk are presented in ALCO report. Internal liquidity metrics are monitored with limit and alert levels approved by the board of directors and reported regularly to related parties.

Decentralized management approach is adopted in liquidity management. Each subsidiary controlled by the Bank performs daily, medium and long term liquidity management independently from the Bank by the authorities in each subsidiary responsible for managing liquidity risk. In addition, within the scope of consolidated risk management, liquidity and funding risk of each subsidiary in control are monitored via the liquidity risk management methods identified by the Bank by considering the operations, risk profile and regulations of the related subsidiary.

The Bank's funding management is carried out in compliance with the ALCO decisions. Funding and placement strategies are developed by assessing liquidity.

In liquidity risk management actions that will be taken and procedures are determined by considering normal economic conditions and stress conditions.

Diversification of assets and liabilities is assured so as to be able to continuously meet the obligations, also taking into account the relevant currencies. Funding sources are monitored actively during identification of concentration risk related to funding. The Bank's funding base of customer deposits, interbank and other borrowing transactions are diversified in order to prevent the concentration of a particular funding source. Factors that could trigger the sudden and significant run off in funds or impair the accessibility of the funding sources are analyzed. Additionally, securities which are eligible as collateral at CBRT issued by Republic of Turkey Treasury and have active secondary market are comprised in the Bank's assets.

In the context of TL and foreign currencies liquidity management, the cash flows regarding assets and liabilities are monitored and the required liquidity in future periods is forecasted. In cash flow analysis, stress is applied to items that affect the liquidity by volume and rate of change from a liquidity management point of view.

Liquidity risk exposed by the Bank is managed by establishing risk appetite, risk mitigation according to the liquidity and funding policies (diversification of funding sources, holding high quality liquid assets reserve) and effective control environment and closely monitoring by limits. For those risks that cannot be reduced, the adoption of the current level of risk, reduction or termination of the activities that cause the risk is considered.

In liquidity risk stress testing framework, the level of the Bank's ability to cover cash outflows in liquidity crisis scenario based on the Bank's current cash flow structure, by high quality liquid assets is calculated. Scenario analysis are performed by assessing changing balance sheet structure, liquidity requirements and market conditions.

The results of liquidity risk stress testing are taken into consideration in the assessment of liquidity adequacy and identification of policy regarding liquidity risk and contingency funding plan is prepared within this framework.

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> There exists "Liquidity Emergency Plan" in the Bank including mechanisms to prevent increase in liquidity risk scenarios for different conditions and levels. Available liquidity sources are determined by considering the liquidity squeezes. Within the framework of this plan, the Bank monitors liquidity risk in terms of early warning indicators, and probable scenarios where liquidity risk crisis and possible actions that can be taken.

> The Bank's liabilities consist of TL and foreign currency funding, of which a large portion is USD/EUR. Deposits and capital constitute most of TL funding. For the reasons like real person customers can not use foreign currency credit but are able to deposit foreign currency funds, TL and foreign currency deposit and credit amount may differ. Long term funding obtained from foreign banks and creditors are mainly in foreign currency. For these reasons overall foreign currency liabilities are usually more than foreign currency liabilities. Unused portion of USD and EUR foreign currency funding is turned to TL via currency swap transactions and used in TL funding. Lines extended by CBRT and BİST aren't used to full extent, unused limits and high quality liquid asset stock is held is kept to use in the case of a liquidity scarcity in market. Also T.C. Eurobonds aren't used to secure funding and kept as reserve to use in the case of a foreign currency liquidity scarcity in market. In TL and foreign currency liquidity management, regulatory ratios, internally set warnings, limits and other liquidity and funding metrics are monitored.

#### Liquidity coverage ratio 4.6.1

Liquidity Coverage Ratio (LCR), aims for the banks having the ability to cover 30 days of liquidity needs with their own cash and high quality liquid assets that are easy to convert to cash during liquidity shortages in the markets. With that perspective and according to "Regulation for Banks' Liquidity Coverage Ratio Calculations" (the Regulation) terms LCR ratio is calculated by having high quality liquid assets divided by net cash outflows. After a transition period that will end by 1 January 2019, in both bank-only and consolidated basis, LCR ratio should be at least 80% for foreign currency and 100% for total.

Items in balance sheet and off balance sheet items are taken into account after being multiplied by the coefficients advised in the Regulation. In both bank-only and consolidated LCR calculations cash inflows are limited by 75% of cash outflows and cash inflows from high quality liquid assets aren't included.

High quality liquid assets consist of cash, deposits in central banks and securities considered as high quality liquid assets. Reserve deposits are included in high quality liquid assets, limited by the amount that is allowed by central bank to use in liquidity shortages. As of the reporting date, high quality liquid assets are composed of 4.07% cash, 53.64% deposits in central banks and 42.29% securities considered as high quality liquid assets.

The Bank's main funding sources are deposits, funds borrowed, money market borrowings and securities issued. Consolidated funding source composition as of report date is 68.54% deposits, 20.97% funds borrowed and money market borrowings and 7.13% securities issued.

In consolidated LCR calculations, cash outflows are mainly consist of deposits, secured and unsecured borrowings, securities issued and off balace sheet items.

The cash flows from derivative financial instruments are included in consolidated LCR calculations according to the Regulation's terms. The Bank also considers changes in fair value of the liabilities that result in margin calls when calculating cash outflows.

There was an increase in high quality liquid assets in items included in LCR calculations during the period.

| Сиг | rent Period  | Total Unweiş<br>(Avera |            | Total Weigl<br>(Avera |            |  |
|-----|--|------------------------|------------|-----------------------|------------|--|
|     |  | TL+FC                  | FC         | TL+FC                 | FC         |  |
| Hig | h-Quality Liquid Assets  |                        |            | 50,840,885            | 32,573,118 |  |
| 1   | Total high-quality liquid assets (HQLA)  |                        |            | 50,840,885            | 32,573,118 |  |
| Cas | sh Outflows  |                        |            |                       |            |  |
| 2   | Retail deposits and deposits from small business customers, of which:                              | 131,087,700            | 67,703,517 | 11,847,138            | 6,759,233  |  |
| 3   | Stable deposits  | 25,232,635             | 222,366    | 1,261,632             | 11,118     |  |
| 4   | Less stable deposits   | 105,855,065            | 67,481,151 | 10,585,506            | 6,748,115  |  |
| 5   | Unsecured wholesale funding, of which:   | 53,324,502             | 35,871,775 | 30,023,026            | 18,740,396 |  |
| 6   | Operational deposits   | -                      | -          | -                     | _          |  |
| 7   | Non-operational deposits   | 39,543,847             | 27,363,889 | 19,257,175            | 13,488,380 |  |
| 8   | Unsecured funding  | 13,780,655             | 8,507,886  | 10,765,851            | 5,252,016  |  |
| 9   | Secured wholesale funding  |                        |            | 224,549               | 224,549    |  |
| 10  | Other cash outflows of which:  | 51,826,613             | 13,789,630 | 10,925,860            | 10,765,728 |  |
| 11  | Outflows related to derivative exposures and other collateral requirements                         | 7,300,850              | 9,222,728  | 7,300,850             | 9,222,728  |  |
| 12  | Outflows related to restructured financial instruments   | -                      | -          | -                     | -          |  |
| 13  | Payment commitments and other off-balance sheet commitments granted for debts to financial markets | 44,525,763             | 4,566,902  | 3,625,010             | 1,543,000  |  |
| 14  | Other revocable off-balance sheet commitments and contractual obligations                          | 648,624                | 476,061    | 32,431                | 23,803     |  |
| 15  | Other irrevocable or conditionally revocable off-balance sheet obligations                         | 58,766,111             | 40,277,348 | 2,938,306             | 2,013,867  |  |
| 16  | Total Cash Outflows  |                        |            | 55,991,310            | 38,527,576 |  |
| Cas | sh Inflows   |                        |            |                       |            |  |
| 17  | Secured receivables  | 20,404                 | _          | - ]                   | _          |  |
| 18  | Unsecured receivables  | 21,213,125             | 8,764,001  | 14,078,794            | 6,265,076  |  |
| 19  | Other cash inflows   | 1,015,481              | 8,983,864  | 1,012,618             | 8,981,729  |  |
| 20  | Total Cash Inflows   | 22,249,010             | 17,747,865 | 15,091,412            | 15,246,805 |  |
|     |  |                        |            | Total Adjusted Values |            |  |
| 21  | Total HQLA   |                        |            | 50,840,885            | 32,573,118 |  |
| 22  | Total Net Cash Outflows  |                        |            | 40,899,898            | 23,280,771 |  |
| 23  | Liquidity Coverage Ratio (%)   |                        |            | 125.05%               | 141.33%    |  |

<sup>(\*)</sup> The average of last three months' month-end consolidated liquidity ratios.

The table below presents the last three months' consolidated Liquidity Ratios:

| Period        | TL+FC   | FC      |
|---------------|---------|---------|
| 30 April 2017 | 108.51% | 125.39% |
| 31 May 2017   | 127.10% | 145.04% |
| 30 June 2017  | 139.53% | 153.57% |

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| Prior Period   | Total Unweiş<br>(Avera | - 1        | Total Weighted Value<br>(Average) <sup>(*)</sup> |            |  |
|--|------------------------|------------|--|------------|--|
|  | TL+FC                  | FC         | TL+FC  | FC         |  |
| High-Quality Liquid Assets   |                        |            | 45,090,574                                       | 22,119,347 |  |
| 1 Total high-quality liquid assets (HQLA)  |                        |            | 45,090,574                                       | 22,119,347 |  |
| Cash Outflows  |                        |            |  |            |  |
| Retail deposits and deposits from small business customers, of which:                              | 116,761,030            | 56,119,861 | 10,456,146                                       | 5,602,111  |  |
| 3 Stable deposits  | 24,399,138             | 197,514    | 1,219,957  | 9,876      |  |
| 4 Less stable deposits   | 92,361,892             | 55,922,347 | 9,236,189  | 5,592,235  |  |
| 5 Unsecured wholesale funding, of which:   | 52,366,443             | 31,129,537 | 30,831,694                                       | 17,157,234 |  |
| 6 Operational deposits   | -                      | -          | -  | -          |  |
| 7 Non-operational deposits   | 37,094,336             | 24,296,740 | 18,652,878                                       | 12,182,976 |  |
| 8 Unsecured funding  | 15,272,107             | 6,832,797  | 12,178,816                                       | 4,974,258  |  |
| 9 Secured wholesale funding  |                        |            | 367,422  | 367,422    |  |
| 10 Other cash outflows of which:   | 51,791,461             | 15,362,666 | 12,104,797                                       | 11,314,382 |  |
| Outflows related to derivative exposures and other collateral requirements                         | 9,048,417              | 10,460,072 | 9,048,417  | 10,460,072 |  |
| Outflows related to restructured financial instruments   | -                      | _          | —<br>—   | -          |  |
| Payment commitments and other off-balance sheet commitments granted for debts to financial markets | 42,743,044             | 4,902,594  | 3,056,380  | 854,310    |  |
| Other revocable off-balance sheet commitments and contractual obligations                          | 2,145,910              | 2,004,151  | 107,296  | 100,208    |  |
| Other irrevocable or conditionally revocable off-balance sheet obligations                         | 55,273,763             | 38,426,973 | 2,763,688  | 1,921,349  |  |
| 16 Total Cash Outflows   |                        |            | 56,631,043                                       | 36,462,706 |  |
| Cash Inflows   |                        |            |  |            |  |
| 17 Secured receivables   | 19,528                 | -          | -  | _          |  |
| 18 Unsecured receivables   | 20,265,164             | 7,568,440  | 13,532,742                                       | 5,254,539  |  |
| 19 Other cash inflows  | 1,744,748              | 5,749,639  | 1,738,284  | 5,743,356  |  |
| 20 Total Cash Inflows  | 22,029,440             | 13,318,079 | 15,271,026                                       | 10,997,895 |  |
|  |                        |            | Total Adju                                       |            |  |
| 21 Total HQLA  |                        |            | 45,090,574                                       | 22,119,347 |  |
| 22 Total Net Cash Outflows   |                        |            | 41,360,017                                       | 25,464,811 |  |
| 23 Liquidity Coverage Ratio (%)  |                        |            | 108.97   | 86.72      |  |

<sup>(\*)</sup> The average of last three months' month-end consolidated liquidity ratios.

| Period           | TL+FC   | FC     |
|------------------|---------|--------|
| 31 October 2016  | 109.44% | 83.64% |
| 30 November 2016 | 112.29% | 95.90% |
| 31 December 2016 | 105.17% | 80.63% |

# 4.6.2 Contractual maturity analysis of liabilities according to remaining maturities

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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4.6.3 Maturity analysis of assets and liabilities according to remaining maturities

| 4.0.5 Maturity   |              |               |               |                | amaining ma |                     |                   | 1           |  |
|--|--------------|---------------|---------------|----------------|-------------|---------------------|-------------------|-------------|--|
|  | Demand       | Up to 1 Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years   | 5 Years<br>and Over | Undistributed (*) | Total       |  |
| Current Period   |              |               |               |                |             |                     |                   |             |  |
| Assets   |              |               |               |                |             |                     |                   |             |  |
| Cash (Cash on Hand, Money in<br>Transit, Purchased Cheques)<br>And Balances with the<br>Central Bank | 10,345,799   | 26,038,292    | -             | -              | -           | -                   | _                 | 36,384,091  |  |
| Banks  | 4,938,558    | 1,970,178     | 857,859       | 1,102,988      | 3,661,980   | _                   | -                 | 12,531,563  |  |
| Financial Assets at Fair Value through Profit/Loss   | 40,804       | 460,855       | 421,116       | 1,045,413      | 340,951     | 437,198             | _                 | 2,746,337   |  |
| Interbank Money Market Placements  | -            | 14,585        | -             | -              | -           | -                   | -                 | 14,585      |  |
| Financial Assets Available-for-<br>Sale  | 252,776      | 19,749        | 18,327        | 2,084,057      | 10,752,354  | 10,886,185          | _                 | 24,013,448  |  |
| Loans  | 509,731      | 32,889,744    | 21,121,244    | 50,567,126     | 85,360,532  | 23,717,579          | 4,131,868         | 218,297,824 |  |
| Investments Held-to-Maturity   |              | 28,113        | 89,377        | 1,945,490      | 8,175,142   | 12,589,346          |                   | 22,827,468  |  |
| Other Assets   | 2,611,941    | 1,550,410     | 1,197,226     | 2,507,859      | 3,576,045   | 559,480             | 7,123,908         | 19,126,869  |  |
| Total Assets   | 18,699,609   | 62,971,926    | 23,705,149    | 59,252,933     | 111,867,004 | 48,189,788          | 11,255,776        | 335,942,185 |  |
| Liabilities  |              |               |               |                |             |                     |                   |             |  |
| Bank Deposits  | 3,339,683    | 2,155,884     | 148,420       | 120,577        | -           | -                   | _                 | 5,764,564   |  |
| Other Deposits   | 48,639,305   | 96,836,068    | 26,449,328    | 12,611,869     | 2,494,390   | 21,247              | -                 | 187,052,207 |  |
| Other Fundings   | _            | 2,296,737     | 2,540,493     | 15,607,598     | 15,908,239  | 6,952,668           | -                 | 43,305,735  |  |
| Interbank Money Market<br>Takings  | 94           | 14,842,207    | 259,817       | 10,277         | 520,832     | 47,996              | _                 | 15,681,223  |  |
| Securities Issued (**)   | -            | 486,658       | 4,270,652     | 3,683,370      | 7,145,191   | 7,107,861           | _                 | 22,693,732  |  |
| Miscellaneous Payables   | 689,769      | 8,698,840     | 14,053        | 53,875         | -           | 430                 | 580               | 9,457,547   |  |
| Other Liabilities (***)  | 3,104,295    | 1,388,724     | 512,824       | 1,160,147      | 215,854     | 270,757             | 45,334,576        | 51,987,177  |  |
| Total Liabilities  | 55,773,146   | 126,705,118   | 34,195,587    | 33,247,713     | 26,284,506  | 14,400,959          | 45,335,156        | 335,942,185 |  |
| Liquidity Gap  | (37,073,537) | (63,733,192)  | (10,490,438)  | 26,005,220     | 85,582,498  | 33,788,829          | (34,079,380)      | _           |  |
| Net Off-Balance Sheet<br>Position  | -            | (364,838)     | 131,634       | 173,752        | 420,655     | 77,571              | -                 | 438,774     |  |
| Derivative Financial Assets  | -            | 62,577,732    | 24,809,507    | 30,584,554     | 6,530,396   | 1,631,467           | -                 | 126,133,656 |  |
| Derivative Financial Liabilities   | -            | 62,942,570    | 24,677,873    | 30,410,802     | 6,109,741   | 1,553,896           | -                 | 125,694,882 |  |
| Non-Cash Loans   | -            | 8,890,624     | 6,553,562     | 7,593,528      | 1,650,191   | 159,877             | 107,246           | 24,955,028  |  |
| Prior Period   |              |               |               |                |             |                     |                   |             |  |
| Total Assets   | 17,662,498   | 56,025,807    | 21,128,903    | 54,849,372     | 101,224,879 | 50,385,570          | 10,844,910        | 312,121,939 |  |
| Total Liabilities  | 49,705,179   | 116,180,029   | 27,639,427    | 40,524,381     | 26,819,626  | 9,348,265           | 41,905,032        | 312,121,939 |  |
| Liquidity Gap<br>Net Off-Balance Sheet   | (32,042,681) | (60,154,222)  | (6,510,524)   | 14,324,991     | 74,405,253  | 41,037,305          | (31,060,122)      | 1,074,074   |  |
| Position   | -            | 526,190       | (104,836)     | 547,096        | 5,636       | 87,715              | -                 | 1,061,801   |  |
| Derivative Financial Assets  | -            | 60,394,076    | 27,198,909    | 34,159,810     | 9,584,052   | 1,610,733           | -                 | 132,947,580 |  |
| Derivative Financial Liabilities   | -            | 59,867,886    | 27,303,745    | 33,612,714     | 9,578,416   | 1,523,018           | _                 | 131,885,779 |  |
| Non-Cash Loans   | -            | 4,255,623     | 4,910,315     | 6,374,916      | 1,089,367   | 223,599             | 89,084,131        | 105,937,951 |  |

Certain assets on the balance sheet that are necessary for the banking operations but not convertable into cash in short period such as tangible assets, investments in associates and affiliates, stationary supplies, prepaid expenses and loans under followup, are included in this column.

Includes subordinated securities issued and presented under subordinated loans debt balance sheet. Shareholders' Equity is included in "Other liabilities" line under "Undistributed" column.

## 4.7 Consolidated leverage ratio

The leverage ratio table prepared in accordance with the communiqué "Regulation on Measurement and Assessment of Leverage Ratios of Banks" published in the Official Gazette no. 28812 dated 5 November 2013 is presented below:

The Bank's consolidated leverage ratio calculated by taking average of end of month leverage ratios for the last three-month period is 8.05% (31 December 2016: 8.23%). Main reason for the variance compared to prior period is the increase in balance sheet and off balance sheet exposures higher than the increase in capital. While the capital increased by 6.40% as a result of increase in net profits, the balance sheet exposure increased by 8.63% and the off balance sheet exposure increased by 11.22%. Therefore, the current period leverage ratio decreased by 18 basis points compared to prior period.

|   |   | Current Period <sup>(***)</sup> | Prior Period <sup>(***)</sup> |
|---|---|---------------------------------|-------------------------------|
| 1 | Total assets in consolidated financial statements prepared in accordance with Turkish Accounting Standards (*) (**)   | 324,294,098                     | 308,318,527                   |
| 2 | The difference between total assets prepared in accordance with Turkish Accounting Standards (*) and total assets in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" (**)             |                                 | 3,803,412                     |
| 3 | The difference between the amounts of derivative financial instruments and credit derivatives in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such instruments | (8.770.683)                     | (8,436,784)                   |
| 4 | The difference between the amounts of securities or commodity financing transactions in consolidated financial statements prepared in accordance with the communique "Preparation of Consolidated Financial Statements" and risk amounts of such intruments           |                                 | 14,523,665                    |
| 5 | The difference between the amounts of off-balance items in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such items   |                                 | 2,550,420                     |
| 6 | Other differences between the amounts in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such items   |                                 | -                             |
| 7 | Total risk amount   | 460,711,583                     | 423,189,090                   |

<sup>(\*)</sup> Consolidated financial statements prepared in compliance with the paragraph 6 of article 5 of the communiqué "Preparation of Consolidated Financial Statements."

For the current period consolidated financial statements prepared in accordance with Turkish Accounting Standards as of 31 March 2017 and for the prior period consolidated financial statements prepared in accordance with Turkish Accounting Standards as of 31 December 2016 are used.

<sup>(\*\*\*)</sup> Amounts in the table are three-month average amounts.

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|     |   | Current Period <sup>(*)</sup> | Prior Period <sup>(*)</sup> |
|-----|---|-------------------------------|-----------------------------|
| On  | -balance sheet assets   |                               |                             |
| 1   | On-balance sheet items (excluding derivative financial instruments and credit derivatives but including collateral) | 331,809,934                   | 305,441,515                 |
| 2   | (Assets deducted in determining Tier I capital)   | (397,311)                     | (380,379)                   |
| 3   | Total on-balance sheet risks (sum of lines 1 and 2)   | 331,412,623                   | 305,061,136                 |
| Dei | rivative financial instruments and credit derivatives   |                               |                             |
| 4   | Replacement cost associated with all derivative financial instruments and credit derivatives                        | 2,982,778                     | 3,494,125                   |
| 5   | Add-on amounts for PFE associated with all derivative financial instruments and credit derivatives                  | 8,804,459                     | 8,482,319                   |
| 6   | Total risks of derivative financial instruments and credit derivatives (sum of lines 4 and 5)                       | 11,787,237                    | 11,976,444                  |
| Sec | curities or commodity financing transactions (SCFT)   |                               |                             |
| 7   | Risks from SCFT assets (excluding on-balance sheet)   | 2,470,567                     | 1,645,458                   |
| 8   | Risks from brokerage activities related exposures   | -                             | -                           |
| 9   | Total risks related with securities or commodity financing transactions (sum of lines 7 and 8)                      | 2,470,567                     | 1,645,458                   |
| Otl | her off-balance sheet transactions  |                               |                             |
| 10  | Gross notional amounts of off-balance sheet transactions  | 119,067,354                   | 107,056,472                 |
| 11  | (Adjustments for conversion to credit equivalent amounts)   | (4,026,198)                   | (2,550,420)                 |
| 12  | Total risks of off-balance sheet items (sum of lines 10 and 11)   | 115,041,156                   | 104,506,052                 |
| Ca  | pital and total risks   |                               |                             |
| 13  | Tier I capital  | 37,065,041                    | 34,836,155                  |
| 14  | Total risks (sum of lines 3, 6, 9 and 12)   | 460,711,583                   | 423,189,090                 |
| Lev | verage ratio  |                               |                             |
| 15  | Leverage ratio  | 8.05%                         | 8.23%                       |

<sup>(\*)</sup> Amounts in the table are three-month average amounts.

# 4.8 Fair values of financial assets and liabilities

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 4.9 Transactions carried out on behalf of customers and items held in trust

None.

#### 4.10 Risk management objectives and policies

The notes under this caption are prepared as per the "Regulation on Calculation of Risk Management Disclosures" published in the Official Gazette no. 29511 dated 23 October 2015.

#### 4.10.1 Risk management strategy and weighted amounts

#### 4.10.1.1 Risk management strategy

The Bank's risk management strategy is to ensure that risk management culture is recognized and risk management principles are widely embraced throughout the Bank and its affiliates, an integrated risk management system is established which pursues risk-return-capital relationship. Essential principles are adopted in order to ensure that policies determined to assess and manage risks the Bank is exposed to, are kept updated, adapted to changing conditions, applied and managed.

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It is the ultimate responsibility of the senior management to apply and improve risk management strategies, policies and procedures that are approved by the board of directors, inform the board of directors about the important risks the Bank is exposed to, assess internal control, internal audit and risk reports with regard to the Banks' departments and to eliminate the risks, deficiencies or defects identified in these departments or to take the necessary precautionary actions to prevent those risks, deficiencies and defects and participate in the determination of risk limits.

Policies and procedures regarding risk management are established for consolidated affiliates. Policies and procedures are prepared in compliance with applicable legislations that the affiliate subject to and the parent Bank's risk management strategy, reviewed regularly and revised if necessary. The parent Bank ensures that risk management system is applied in affiliates where risks are defined, measured, monitored and controlled.

Risk management activities are structured under the responsibility of the board of directors. The Risk Committee composed of the members of the board is responsible to oversee the Bank's risk management policies and practices, including the alignment with its strategic objectives and management's ability to assess and manage the various risks present in its activities including capital adequacy and planning and liquidity adequacy, as well as all other risk management functions envisioned under the applicable laws and regulations. Upper level management is responsible against the board of directors for the monitoring and management of risks that their departments are exposed to. Accordingly, the Risk Management, which performs risk management functions, reports to the board of directors via the Risk Committee, whereas the Internal Audit Department, performing internal audit functions, the Internal Control Unit, performing internal control functions, and the Compliance Department, which implements compliance controls and performs activities to prevent laundering proceeds of crime, and financing of terrorism, report directly to the board of directors.

The Bank's main approach for the implementation of risk management model is establishing risk culture throughout the Bank, and aims that the importance of risk management for maintaining business operations is understood and risk awareness and sensitivity is ensured for decision making and implementation mechanisms process by all employees.

The Bank measures and monitors risks that exposed to, considering methods suitable with international standards, compliant with legislation. Risk measuring and reporting are performed via advanced methods and risk management softwares. Risk based detailed reports are prepared for management of significant risks, in order to determine strategies and take decisions, in this scope, periodic and non-periodic reports are prepared for board of directors, relevant committees and senoir management.

The Bank's risk appetite framework determines the risk level that the board of directors is prepared to accept in order to accomplish the goals and strategies with due consideration to the capacity of the institution to safely absorbs those risks and the Bank monitors regularly risk appetite metrics regarding capital, liquidity, income recurrence and risk based limits. Risks that the Bank is exposed is managed by providing effective control environment and monitoring limits. Unmitigated risks are either accepted with current risk levels or decreasing/ terminating the activity that causes the risk.

The Risk Management conducts the implementation of internal capital adequacy assessment report, to be sent to the BRSA by coordinating relevant parties. Stress test report is reported to the BRSA, which evaluates how adverse effects on macroeconomic parameters, in the scope of determined scenarios, affect the Bank's three year budget plan and results, and certain ratios, including capital adequacy.

Training programs for employees, risk reports to the board of directors, senior management and committees, risk appetite framework established by the Bank and internal capital adequacy assessment process generate significant inputs to ensure that risk management culture is widely embraced.

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#### 4.10.1.2 Risk weighted amounts

|    |   | Risk Weight    | Minimum<br>Capital<br>Requirements |                |
|----|---|----------------|------------------------------------|----------------|
|    |   | Current Period | Prior Period                       | Current Period |
| 1  | Credit risk (excluding counterparty credit risk) (CCR) (*)                            | 223,407,086    | 222,091,394                        | 17,872,567     |
| 2  | Of which standardised approach (SA)   | 223,407,086    | 222,091,394                        | 17,872,567     |
| 3  | Of which internal rating-based (IRB) approach   | -              | -                                  | -              |
| 4  | Counterparty credit risk  | 4,036,237      | 5,680,859                          | 322,899        |
| 5  | Of which standardised approach for counterpary credit risk (SA-CCR)                   | 4,036,237      | 5,680,859                          | 322,899        |
| 6  | Of which internal model method (IMM)  | -              | <del>-</del>                       | _              |
| 7  | Equity position in banking book under basic risk weighting or internal rating-based   | _              | -                                  |                |
| 8  | Equity investments in funds – look-through approach                                   | -              | _                                  | <del>-</del>   |
| 9  | Equity investments in funds – mandate-based approach                                  | -              | <u>-</u>                           | -              |
| 10 | Equity investments in funds – 1250% risk weighting approach                           |                | -                                  | -              |
| 11 | Settlement risk   | -              | <del>-</del>                       | -              |
| 12 | Securitisation exposures in banking book  | -              | -                                  | _              |
| 13 | Of which IRB ratings-based approach (RBA)   | -              | -                                  | -              |
| 14 | Of which IRB supervisory formula approach (SFA)                                       | -              |                                    | -              |
| 15 | Of which SA/simplified supervisory formula approach (SSFA)                            | -              | -                                  | -              |
| 16 | Market risk   | 6,105,763      | 6,136,375                          | 488,461        |
| 17 | Of which standardised approach (SA)   | 6,105,763      | 6,136,375                          | 488,461        |
| 18 | Of which internal model approaches (IMM)  | -              |                                    | -              |
| 19 | Operational risk  | 24,147,629     | 21,096,899                         | 1,931,810      |
| 20 | Of which basic indicator approach   | 24,147,629     | 21,096,899                         | 1,931,810      |
| 21 | Of which standardised approach  | _              | -                                  | _              |
| 22 | Of which advanced measurement approach  | _              | -                                  | _              |
| 23 | Amounts below the thresholds for deduction from capital (subject to 250% risk weight) | 3,868,619      | 3,420,013                          | 309,490        |
| 24 | Floor adjustment  | _              | -                                  | _              |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)  | 261,565,334    | 258,425,540                        | 20,925,227     |

<sup>(\*)</sup> Excluding equity investments in funds and amounts below the thresholds for deductions from capital.

# 4.10.2 Consolidated financial statements and regulatory exposures reconciliation

Not prepared in compliance with the "Regulation on Calculation of Risk Management Disclosures".

#### 4.10.3 Consolidated credit risk

#### 4.10.3.1 General information on consolidated credit risk

## 4.10.3.1.1 General qualitative information on consolidated credit risk

The parent bank's credit risk management policies; under the relevant legislation in line with the bank's credit strategy approved by the Board are created based on the prudence, sustainability and customer's credit worthiness principles.

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Diversification to avoid concentrations are performed while determining the Bank's credit risk profile. Credit portfolios are evaluated depending upon the credit type, managed aggregately during their life cycle. Customer selection is made in accordance with the policies and strategies, affordability of the borrower to fulfil on a timely basis all financial obligations with his expected cash flows from foreseeable specific transactions or from its regular operations; without depending upon guarantors, bails or pledged assets is predicated. Necessary risk rating/scoring models are developed for the different portfolios of the Bank. These models are created by ensuring the best separation of the customers in terms of their credibility and grading them using the objective criteria. The outputs of the internal rating and scoring models that developed based on the each portfolio, as well as an important part of the loan approval process, but also these models are used measuring the default risk of the customer and the portfolio, doing analysis regarding expected loss, internal capital, risk-based provision, risk-based pricing and similar analyses.

The general risk policy including the risk appetite and indicators is determined by the board of directors. Risk management is handled, in order to reach the determined targets, by carrying out a continuous monitoring process with a proper classification of risks and customers in scope of the effective management mentality. The limit framework and delegation rules are specified by establishing proper decision systems in order to assess the risks correctly. Optimum limit levels are determined by taking into account the loss and returns during the limit setting process.

The security intelligence and analysis are done in order to measure the creditworthiness of the customer that will be entered in a credit relationship. Before the credit decisions, customer analysis is examined and evaluated by producing all factors (qualitative and quantitative data) that effected and will be effected the historical, current and future performance of the customer.

Credit risk management is a structured process where credit risks are consistently assessed, quantified and monitored. In order to take the right decision, during the credit process which begins with the application of the customer and includes the phases of determination of the customer's credibility, collateralization, loan configuration, approval and usage, monitoring and closing the exposure, all required information and documents intended to identify the customer are collected in a centralized database, with this information the customer's financial strength is analysed, credit risk analysis is done, are graded according to customer segment and activity fields and the information is kept updated by inquiring the customers. Before a loan is granted, it is ensured that risks are well-understood, sufficient evaluation has been done and after the loan is granted the loan is monitored, controlled and reported.

Credit risk is managed on a portfolio basis considering the risk/return balance and asset quality of the Bank in the scope of the principles specified in the credit risk policy documents. Furthermore, loan based assessment, allocation and monitoring are carried out within the framework of related processes by related units in the Credit Group. Credit proposals, on the basis of the determined amount and in the framework of levels of authority, are concluded after being evaluated by the Regional Offices, Loans units of Headquarter, if required by the credit committee and the board of directors. The credit approval authority can be transferred starting from the board of directors. The authorities of the Headquarter and Credit Regional Offices are notified in written and transfer of authority is done.

Each unit operating in credit risk management is responsible for identifying risks arising from its own process, activities and systems, informing senior management and taking necessary action to reduce risk level.

Risk management activities are conducted in accordance with the Bank's risk appetite and capacity by using risk measurement and management tools within the policies which is established by the board of directors.

In this context, organizational structure related to credit risk management and control functions are detailed below: Units within the scope of Credit Risk Management; Corporate and Special Loans, Commercial Loans, Featured Collections, Commercial Products Collection, Bank and Country Risk, Retail and SME Loans Risk Strategies, Retail and SME Loans Evaluation, Retail Products Collection, Risk Planning Monitoring and Reporting, Risk Analytics, Technology and Innovation, Market Risk and Credit Risk Control and Region Coordination.

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Credit risks are measured, monitored and reported by the Risk Management.

In addition, decisions regarding the credit policy in the corporate governance framework are taken by the relevant committees. In this context, there are Corporate and Commercial Loans Risk Committee, Retail Loans Risk Committee, Risk Management Committee and Board of Risk Committee. Allocated limits and conditions that exceeding the limits with their usage, evaluations regarding major risks and non-performing loans with high risk, information regarding NPLs, the data regarding the portfolios of subsidiaries are reported to senior management on a regular basis.

Internal control functions are based on three line of defence approach and performed as per the internal control model. In this content, control activities are carried out under the control programs prepared for the designated checkpoints and the methodologies by business units responsible in the first line of defence. For credit risk, centralized controls of guarantees and contracts are carried out by the staff of head office's Marketing Units according to a strategy which covers all branches. In the second line of defence, the existence, adequacy and appropriateness of the first level controls are evaluated by Internal Control Center via conducted branch visits.

4.10.3.1.2 Credit quality of consolidated assets

|   | Current Period              | nt Period  Gross carrying value in consolidated financial statements prepared as perTAS |               |           | Net values  |  |
|---|-----------------------------|---|---------------|-----------|-------------|--|
|   |                             | Defaulted   | Non-defaulted | _         |             |  |
| 1 | Loans                       | 6,787,312   | 270,358,646   | 5,042,731 | 272,103,227 |  |
| 2 | Debt securities             | -   | 46,095,389    | <u>-</u>  | 46,095,389  |  |
| 3 | Off-balance sheet exposures | 345,506   | 66,571,944    | 121,901   | 66,795,549  |  |
| 4 | Total                       | 7,132,818   | 383,025,979   | 5,164,632 | 384,994,165 |  |

|   | Prior Period                | Gross carrying val | ue in consolidated<br>prepared as perTAS | Allowances/amortisation and impairments | Net values  |  |
|---|-----------------------------|--------------------|--|---|-------------|--|
|   |                             | Defaulted          | Non-defaulted                            | i<br>i<br>i                             |             |  |
| 1 | Loans                       | 6,910,833          | 245,574,041                              | 5,135,502                               | 247,349,372 |  |
| 2 | Debt securities             | -                  | 45,895,535                               | _                                       | 45,895,535  |  |
| 3 | Off-balance sheet exposures | 355,861            | 68,228,310                               | 134,609                                 | 68,449,562  |  |
| 4 | Total                       | 7,266,694          | 359,697,886                              | 5,270,111                               | 361,694,469 |  |

4.10.3.1.3 Changes in stock of default loans and debt securities

|   |   | Current Period | Prior Period |
|---|---|----------------|--------------|
| 1 | Defaulted loans and debt securities at end of the previous reporting period | 6,910,833      | 6,090,168    |
| 2 | Loans and debt securities defaulted since the last reporting period         | 1,324,748      | 4,227,196    |
| 3 | Receivables back to non-defaulted status                                    | -              | -            |
| 4 | Amounts written off (-)   | 494,255        | 1,687,658    |
| 5 | Other changes (-)   | 954,014        | 1,718,873    |
| 6 | Defaulted loans and debt securities at end of the reporting period          | 6,787,312      | 6,910,833    |

#### 4.10.3.1.4 Additional information on credit quality of consolidated assets

Not prepared in compliance with the "Regulation on Calculation of Risk Management Disclosures".

#### 4.10.3.2 Consolidated credit risk mitigation

#### 4.10.3.2.1 Qualitative disclosure on consolidated credit risk mitigation techniques

The parent bank assesses the cash flow of the activity or investment subject to credit as the primary repayment source during the credit assignment process.

Calculating the value of the collateral depends on margins determined according to market and FX risks. Standard margins in use throughout the Bank are specific to type of the collateral and changes according to the currency of the collateral.

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If credit assignment is conditioned to a collateral extension, the data of the collaterals must be entered to the banking information system. Operational transactions are handled by centralized Operation unit (ABACUS). During the credit utilization, compliance of all conditions between credit decision and credit utilization (such as collateral conditions) are controlled systematically.

The Bank monitors up to date value of the collaterals by type. Credit monitoring process involves the control of the balance between the value of the collateral and risk besides creditworthiness of the customer.

The Bank's credit risk exposure and mitigation techniques used in order to reduce the exposure level are taken into account according to the principles stated in the related regulation. The Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals. The standardized risk weights are applied to the rest of the loans and receivables that remained unprotected after credit risk mitigation techniques. Financial collaterals, that are composed of cash or similar assets and instruments of a high credit quality as well as real estate mortgages have been used in credit risk mitigation.

4.10.3.2.2 Consolidated credit risk mitigation techniques

|   | Current<br>Period  | Exposures unsecured: carrying amount as per TAS | Exposures<br>secured by<br>collateral | Collateralized<br>amount of<br>exposures<br>secured by<br>collateral | Exposures<br>secured by<br>financial<br>guarantees | Collateralized amount of exposures secured by financial guarantees | Exposures<br>secured by<br>credit<br>derivatives | Collateralized amount of exposures secured by credit derivatives |
|---|--------------------|---|---------------------------------------|--|--|--|--|--|
| 1 | Loans              | 249,979,189                                     | 22,124,038                            | 19,493,202   | -  | -  | -  | _  |
| 2 | Debt<br>securities | 46,095,389                                      | -                                     | -  | -  | -<br>-   | -  | -  |
| 3 | Total              | 296,074,578                                     | 22,124,038                            | 19,493,202   | _  | -  | -  | _  |
| 4 | Of which defaulted | 6,681,023                                       | 106,289                               | 22,536   | -  | -  | -  | -  |

|   | Prior<br>Period    | Exposures unsecured: carrying amount as per TAS | Exposures<br>secured by<br>collateral | Collateralized<br>amount of<br>exposures<br>secured by<br>collateral | Exposures<br>secured by<br>financial<br>guarantees | Collateralized amount of exposures secured by financial guarantees | Exposures<br>secured by<br>credit<br>derivatives | Collateralized<br>amount of<br>exposures<br>secured by credit<br>derivatives |
|---|--------------------|---|---------------------------------------|--|--|--|--|--|
| 1 | Loans              | 195,545,999                                     | 51,803,373                            | 42,649,778   | -  | _  | -  | -  |
| 2 | Debt securities    | 45,895,535                                      | -                                     | -  | -  | -  | -  | -  |
| 3 | Total              | 241,441,534                                     | 51,803,373                            | 42,649,778   | -  | _  | -  | -  |
| 4 | Of which defaulted | 6,866,835                                       | 43,998                                | 14,357   | <u>-</u>   |  | -  | -  |

#### 4.10.3.3 Consolidated credit risk under standardised approach

# 4.10.3.3.1 Qualitative disclosures on banks' use of external credit ratings under the standardised approach for credit risk

An international rating firm, Fitch Ratings' external risk ratings are used to determine the risk weights of the risk categories as per the Article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks".

The international risk ratings are used for the exposures to central governments and central banks, whereas for central governments and central banks that are not rated by Fitch Ratings, the published country ratings as announced by the Organisation for Economic Cooperation and Development (OECD) are used.

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According to the regulation on capital adequacy, external risk ratings are used only for the exposures to banks and brokerage houses and to corporates where the counterparties are resident in abroad, to determine their risk weights. Where the counterparties are domestic, the related exposures are included in the calculation of capital adequacy as unrated.

In the determination of risk weights; if a relevant rating is available then such rating, but if it is an unrated exposure then the rating available for the issuer is used.

Rating notes issued by Fitch Ratings are presented in the table below, as per credit quality levels and risk weights per risk classes:

|                  |                    |  | Risk                 | Classes   |                            |
|------------------|--------------------|--|----------------------|---|----------------------------|
| Credit           | Fitch Ratings long | Exposures to   | Exposures<br>Brokera |   |                            |
| Quality<br>Level | term credit rating | Central Exposures with Governments or Original Central Banks Maturities Less Than 3 Months |                      | Exposures with Original Maturities More Than 3 Months | Exposures to<br>Corporates |
| 1                | AAA to AA-         | 0%   | 20%                  | 20%   | 20%                        |
| 2                | A+ to A-           | 20%  | 20%                  | 50%   | 50%                        |
| 3                | BBB+ to BBB-       | 50%  | 20%                  | 50%   | 100%                       |
| 4                | BB+ to BB-         | 100%   | 50%                  | 100%  | 100%                       |
| 5                | B+ to B-           | 100%   | 50%                  | 100%  | 150%                       |
| 6                | CCC+ and below     | 150%   | 150%                 | 150%  | 150%                       |

# 4.10.3.3.2 Consolidated credit risk exposure and credit risk mitigation techniques

|    | Current Period   | _                             | fore CCF and                   |                               | oost-CCF and<br>RM             | RWA and RWA density |                |  |
|----|--|-------------------------------|--------------------------------|-------------------------------|--------------------------------|---------------------|----------------|--|
|    | Risk Classes   | On-balance<br>sheet<br>amount | Off-balance<br>sheet<br>amount | On-balance<br>sheet<br>amount | Off-balance<br>sheet<br>amount | RWA                 | RWA<br>density |  |
| 1  | Exposures to sovereigns and their central banks                | 88,494,569                    | 817,464                        | 88,494,569                    | 250,617                        | 8,931,015           | 10%            |  |
| 2  | Exposures to regional and local governments                    | 113,615                       | 2,783                          | 110,336                       | 1,379                          | 55,857              | 50%            |  |
| 3  | Exposures to administrative bodies and non-commercial entities | 165,801                       | 6,955                          | 165,801                       | 2,170                          | 167,971             | 100%           |  |
| 4  | Exposures to multilateral development banks                    | 257,936                       | 15,714                         | 257,936                       | 15,714                         |                     | -              |  |
| 5  | Exposures to international organizations                       | -                             |                                | -                             | -                              |                     | -              |  |
| 6  | Exposures to banks and brokerage houses                        | 17,727,971                    | 18,002,882                     | 13,614,755                    | 2,317,828                      | 9,061,666           | 57%            |  |
| 7  | Exposures to corporates  | 108,365,314                   | 50,522,387                     | 106,234,155                   | 20,996,983                     | 125,033,924         | 98%            |  |
| 8  | Retail exposures   | 65,628,232                    | 44,796,433                     | 65,181,990                    | 4,031,792                      | 51,906,608          | 75%            |  |
| 9  | Exposures secured by residential property                      | 20,427,047                    | 140,750                        | 20,422,299                    | 75,596                         | 7,174,263           | 35%            |  |
| 10 | Exposures secured by commercial property                       | 18,044,516                    | 2,391,658                      | 18,025,120                    | 1,404,092                      | 12,328,689          | 63%            |  |
| 11 | Past-due items   | 974,367                       | 10                             | 973,904                       | -                              | 855,253             | 88%            |  |
| 12 | Exposures in high-risk categories                              | 873,620                       | 105,427                        | 873,197                       | 46,818                         | 1,261,352           | 137%           |  |
| 13 | Exposures in the form of bonds secured by mortgages            | -                             | _                              | -                             | -                              | -                   | -              |  |
| 14 | Short term exposures to banks, brokerage houses and corporates | -                             |                                |                               | -                              | -                   | -              |  |
| 15 | Exposures in the form of collective investment undertakings    | 39,504                        | -                              | 39,504                        |                                | -                   | -              |  |
| 16 | Shares   | 962,515                       | -                              | 962,515                       | _                              | 962,515             | 100%           |  |
| 17 | Other exposures  | 8,270,610                     | -                              | 8,270,610                     | -                              | 5,667,973           | 69%            |  |
| 18 | Total  | 330,345,617                   | 116,802,463                    | 323,626,691                   | 29,142,989                     | 223,407,086         |                |  |

|    | Prior Period   | -                             | fore CCF and<br>RM             |                               | ost-CCF and<br>RM              | RWA and RWA density |                |  |
|----|--|-------------------------------|--------------------------------|-------------------------------|--------------------------------|---------------------|----------------|--|
|    | Risk Classes   | On-balance<br>sheet<br>amount | Off-balance<br>sheet<br>amount | On-balance<br>sheet<br>amount | Off-balance<br>sheet<br>amount | RWA                 | RWA<br>density |  |
| 1  | Exposures to sovereigns and their central banks                | 62,991,190                    | 978,372                        | 62,991,190                    | 312,694                        | 12,214,626          | 19%            |  |
| 2  | Exposures to regional and local governments                    | 131,400                       | 2,534                          | 128,824                       | 1,255                          | 61,449              | 47%            |  |
| 3  | Exposures to administrative bodies and non-commercial entities | 62,244                        | 5,646                          | 62,244                        | 1,884                          | 64,128              | 100%           |  |
| 4  | Exposures to multilateral development banks                    | 190,237                       | -                              | 190,237                       | -                              | 55,402              | 29%            |  |
| 5  | Exposures to international organizations                       | _                             | _                              | _                             | _                              | -                   | -              |  |
| 6  | Exposures to banks and brokerage houses                        | 22,550,426                    | 14,968,656                     | 18,321,242                    | 2,249,912                      | 8,408,466           | 41%            |  |
| 7  | Exposures to corporates  | 109,256,649                   | 53,142,207                     | 107,264,656                   | 21,288,372                     | 125,080,583         | 97%            |  |
| 88 | Retail exposures   | 62,900,760                    | 41,762,190                     | 62,488,339                    | 3,636,124                      | 49,592,183          | 75%            |  |
| 9  | Exposures secured by residential property                      | 19,318,279                    | 151,697                        | 19,313,597                    | 77,622                         | 6,786,927           | 35%            |  |
| 10 | Exposures secured by commercial property                       | 16,338,647                    | 1,655,679                      | 16,323,202                    | 960,619                        | 11,054,150          | 64%            |  |
| 11 | Past-due items   | 1,065,373                     | 1,363                          | 1,064,645                     | _                              | 884,208             | 83%            |  |
| 12 | Exposures in high-risk categories                              | 837,314                       | 159,743                        | 836,664                       | 69,524                         | 1,296,815           | 143%           |  |
| 13 | Exposures in the form of bonds secured by mortgages            |                               | _                              | _                             | _                              |                     | -              |  |
| 14 | Short term exposures to banks, brokerage houses and corporates | -                             | _                              | _                             |                                | -                   | -              |  |
| 15 | Exposures in the form of collective investment undertakings    |                               |                                |                               |                                |                     | _              |  |
| 16 | Shares   | 218,991                       |                                | 218,991                       | <u> </u>                       | 181,935             | 83%            |  |
| 17 | Other exposures  | 9,494,987                     | -                              | 9,494,987                     | <u>-</u>                       | 6,410,522           | 68%            |  |
| 18 | Total  | 305,356,497                   | 112,828,087                    | 298,698,818                   | 28,598,006                     | 222,091,394         |                |  |

# 4.10.3.3.3 Consolidated exposures by asset classes and risk weights Current Period

|    | Current I ertoa  |            |     |           |  |            |            |   |         |      |        |                                      |
|----|--|------------|-----|-----------|--|------------|------------|---|---------|------|--------|--------------------------------------|
|    | Regulatory portfolio   | 0%         | 10% | 20%       | 35%<br>secured by<br>property<br>mortgage  | 50%        | 75%        | 100%  | 150%    | 200% | Others | Total risk amount (post-CCF and CRM) |
| 1  | Exposures to sovereigns and their central banks                | 79,725,600 | _   | 29,824    |  | 129,427    |            | 8,860,335   | _       | _    | _      | 88,745,186                           |
| 2  | Exposures to regional and local government                     | _          | _   | _         |  | 111,714    |            | 1   | _       | _    | _      | 111,715                              |
| 3  | Exposures to administrative bodies and non-commercial entities |            | _   |           | IIII MARII II MARII  |            |            | 167,971   | -       | _    | _      | 167,971                              |
| 4  | Exposures to multilateral development banks                    | 273,650    | -   | -         | -  | -          | -          | -   | -       | _    | -      | 273,650                              |
| 5  | Exposures to international organizations                       | _          | _   | _         | -  |            |            |   | _       | _    | _      | _                                    |
| 6  | Exposures to banks and brokerage houses                        | _          | _   | 5,162,002 | -  | 5,482,631  |            | 5,287,950   | _       | _    | _      | 15,932,583                           |
| 7  | Exposures to corporates  | -          | -   | 749,199   |  | 3,195,710  | -          | 123,286,229   |         | -    | -      | 127,231,138                          |
| 8  | Retail exposures   | -          | -   | 928       | _  | 12,897     | 69,199,933 | 24  |         | -    | -      | 69,213,782                           |
| 9  | Exposures secured by residential property                      | -          | -   | -         | 20,497,895   | -          | -          | -   | -       | _    | _      | 20,497,895                           |
| 10 | Exposures secured by commercial property                       | -          | -   | -         |  | 14,201,046 | -          | 5,228,166   | -       | _    | -      | 19,429,212                           |
| 11 | Past-due items   | -          | -   | -         |  | 237,301    | -          | 736,603   | _       | -    | _      | 973,904                              |
| 12 | Exposures in high-risk categories                              | _          | -   | _         |  | 88,781     |            | 59,778  | 771,456 | _    | _      | 920,015                              |
| 13 | Exposures in the form of bonds secured by mortgages            | _          | _   | _         | -  | -          | <u> </u>   |   | _       | _    | _      | _                                    |
| 14 | Short term exposures to banks, brokerage houses and corporates |            | _   |           | dennicionalistica de la constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della constantica della consta | -          |            | anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i anni i | _       | -    | _      | _                                    |
| 15 | Exposures in the form of collective investment undertakings    | 39,504     | _   | _         |  |            |            | -   | -       | -    | _      | 39,504                               |
| 16 | Shares   | _          | _   | _         |  | -          | _          | 962,515   |         | _    | -      | 962,515                              |
| 17 | Other exposures  | 2,602,413  | _   | 280       |  | _          | -          | 5,667,917   |         | _    | _      | 8,270,610                            |
| 18 | Total  | 82,641,167 |     | 5,942,233 | 20,497,895   | 23,459,507 | 69,199,933 | 150,257,489   | 771,456 |      |        | 352,769,680                          |

## **Prior Period**

|    | = 170.   |            |     |           | :                                |            |   |             |         |      | Ē      |                                      |
|----|--|------------|-----|-----------|----------------------------------|------------|---|-------------|---------|------|--------|--------------------------------------|
|    | Regulatory portfolio   | 0%         | 10% | 20%       | 35% secured by property mortgage | 50%        | 75%                                     | 100%        | 150%    | 200% | Others | Total risk amount (post-CCF and CRM) |
| 1  | Exposures to sovereigns and their central banks                | 38,851,453 | -   | 38,642    |                                  | 24,413,782 | -                                       | 7           | _       | -    | _      | 63,303,884                           |
| 2  | Exposures to regional and local government                     | _          | _   | 11,970    |                                  | 118,109    | · · · · · · · · · · · · · · · · · · ·   |             | _       | -    | _      | 130,079                              |
| 3  | Exposures to administrative bodies and non-commercial entities |            |     |           |                                  |            |   | 64,128      | -       | _    | _      | 64,128                               |
| 4  | Exposures to multilateral development banks                    | _          | -   | 132,386   |                                  | 57,851     |   |             | _       | -    | -      | 190,237                              |
| 5  | Exposures to international organizations                       | _          | -   | _         |                                  | -          |   |             | _       | -    | -      | _                                    |
| 6  | Exposures to banks and brokerage houses                        | _          | -   | 6,476,701 | <u>-</u>                         | 13,962,653 |   | 131,800     | _       | -    | -      | 20,571,154                           |
| 7  | Exposures to corporates  | -          | -   | 573,924   | -                                | 6,026,629  | -                                       | 121,952,475 | -       | -    | -      | 128,553,028                          |
| 8  | Retail exposures   | _          | -   | 630       | -                                | 3,265      | 66,120,568                              | -           |         | -    | _      | 66,124,463                           |
| 9  | Exposures secured by residential property                      | _          | -   | _         | 19,391,219                       |            |   |             | _       | -    | -      | 19,391,219                           |
| 10 | Exposures secured by commercial property                       | _          | _   | _         | _                                | 12,459,341 |   | 4,824,480   | _       | -    | -      | 17,283,821                           |
| 11 | Past-due items   | -          | -   | -         | -                                | 360,873    | -                                       | 703,772     | -       | -    | -      | 1,064,645                            |
| 12 | Exposures in high-risk categories                              | _          | _   | _         | _                                | 30,017     | 411111111111111111111111111111111111111 | 64,897      | 811,274 | -    | -      | 906,188                              |
| 13 | Exposures in the form of bonds secured by mortgages            | _          | -   | _         | -                                | -          | -                                       | -           | -       | _    | _      | _                                    |
| 14 | Short term exposures to banks, brokerage houses and corporates | _          | _   | _         |                                  |            |   |             | _       | -    |        | -                                    |
| 15 | Exposures in the form of collective investment undertakings    |            | _   |           |                                  | _          | -                                       |             | -       | _    | -      | _                                    |
| 16 | Shares   | 37,057     | _   |           |                                  |            |   | 181,934     |         |      |        | 218,991                              |
| 17 | Other exposures  | 3,082,509  |     | 2,444     |                                  |            |   | 6,410,034   |         |      |        | 9,494,987                            |
| 18 | Total  | 41,971,019 |     | 7,236,697 | i                                | 57,432,520 | 66,120,568                              | 134,333,527 | 811,274 |      |        | 327,296,824                          |

#### 4.10.4 Consolidated counterparty credit risk

#### 4.10.4.1 Qualitative disclosure on consolidated counterparty credit risk

Counterparty credit risk management policies include evaluating and monitoring risk developments, taking necessary measures, setting risk limits, ensuring that the risks remain within the limits, and establishing required reporting, control and audit mechanisms by using the methods aligned with both international standards and local regulations. The policies regarding counterparty credit risk measurement, monitoring, and limit settings are defined by the Board of Directors.

Regulatory counterparty credit risk for derivative transactions, repurchase transactions, security and commodity lending/borrowing transactions is calculated according to Fair Value Method per "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks Annex II".

In addition, in the process of monitoring counterparty credit risk, the Bank also apply calculations in accordance with Internal Model Method (IMM). Potential Future Exposure (PFE) and Effective Expected Positive Exposure (EEPE) are calculated for internal measurement of counterparty credit risk. The contractual agreements with counterparties are also taken into consideration in PFE calculations. Internal capital for counterparty credit risk is calculated based upon internal model method.

Counterparty credit risk arising from derivative transactions is periodically being monitored and reported by Market Risk and Credit Risk Control Unit on a product, country, type of counterparty and counterparty basis.

#### 4.10.4.2 Consolidated counterparty credit risk (CCR) approach analysis

|   | Current Period   | Replacement<br>cost | Potential<br>future<br>exposure | EEPE(Effective<br>Expected<br>Positive<br>Exposure) | Alpha used<br>for computing<br>regulatory<br>EAD | EAD post-<br>CRM | RWA       |
|---|--|---------------------|---------------------------------|---|--|------------------|-----------|
| 1 | Standardised Approach -CCR (for derivatives)   | 2,739,687           | 1,745,946                       |   | 1.4  | 4,451,840        | 2,376,691 |
| 2 | Internal Model Method (for derivative financial instruments, repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions) |                     |                                 | -   | -  | -                | -         |
| 3 | Simple Approach for credit risk mitigation<br>(for repo transactions, securities or<br>commodity lending or borrowing<br>transactions, long settlement transactions<br>and securities financing transactions)  |                     |                                 |   |  |                  | -         |
| 4 | Comprehensive Approach for credit risk mitigation (for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)       |                     |                                 |   |  | 2,824,326        | 204,942   |
| 5 | Value-at-Risk (VaR) for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions                                       |                     |                                 |   |  | -                | -         |
| 6 | Total  |                     |                                 |   |  |                  | 2,581,633 |

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|   | Prior Period   | Replacement<br>cost | Potential<br>future<br>exposure | EEPE(Effective<br>Expected<br>Positive<br>Exposure) | Alpha used<br>for computing<br>regulatory<br>EAD | EAD post-<br>CRM | RWA       |
|---|--|---------------------|---------------------------------|---|--|------------------|-----------|
| 1 | Standardised Approach -CCR (for derivatives)   | 4,220,220           | 1,802,817                       |   | 1.4  | 6,013,287        | 3,165,331 |
| 2 | Internal Model Method (for derivative financial instruments, repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions) |                     |                                 | -   | -  | -                | -         |
| 3 | Simple Approach for credit risk mitigation (for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)              |                     |                                 |   |  |                  | -         |
| 4 | Comprehensive Approach for credit risk mitigation (for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)       |                     |                                 |   |  | 1,936,086        | 594,068   |
| 5 | Value-at-Risk (VaR) for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions                                       |                     |                                 |   |  |                  | -         |
| 6 | Total  |                     |                                 |   |  |                  | 3,759,399 |

# 4.10.4.3 Consolidated capital requirement for credit valuation adjustment (CVA)

|   | Current Period  | EAD post-CRM | RWA       |
|---|---|--------------|-----------|
|   | Total portfolios subject to the Advanced CVA capital obligation   | -            | -         |
| 1 | (i) VaR component (including the 3×multiplier)                    |              | -         |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)          |              | -         |
| 3 | All portfolios subject to the Standardised CVA capital obligation | 4,416,262    | 1,454,604 |
| 4 | Total subject to the CVA capital obligation                       | 4,416,262    | 1,454,604 |

|   | Prior Period  | EAD post-CRM | RWA          |
|---|---|--------------|--------------|
|   | Total portfolios subject to the Advanced CVA capital obligation   | -            | -            |
| 1 | (i) VaR component (including the 3×multiplier)                    |              | <del>-</del> |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)          |              | <del>-</del> |
| 3 | All portfolios subject to the Standardised CVA capital obligation | 6,013,287    | 1,921,460    |
| 4 | Total subject to the CVA capital obligation                       | 6,013,287    | 1,921,460    |

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## 4.10.4.4 Consolidated CCR exposures by risk class and risk weights

#### **Current Period**

| Risk weight  |           |     |           |           |          |         |        |       |                          |
|--|-----------|-----|-----------|-----------|----------|---------|--------|-------|--------------------------|
|  | 0%        | 10% | 20%       | 50%       | 75%      | 100%    | 150%   | Other | Total credit<br>exposure |
| Regulatory portfolio   |           |     |           |           |          |         |        |       |                          |
| Exposures to sovereigns and their central banks                | 1,706,495 | -   | -         | -         | -        | -       | -      | -     | 1,706,495                |
| Exposures to regional and local governments                    | -         | -   | -         | -         | <u>-</u> | -       | -      | -     | -                        |
| Exposures to administrative bodies and non-commercial entities | -         | -   | -<br>-    | -         | -        | 1       | -      | -     | 1                        |
| Exposures to multilateral development banks                    | 542,071   | -   | -         | -         | -        | -       | -      | -     | 542,071                  |
| Exposures to international organizations                       | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Exposures to banks and brokerage houses                        | -         | _   | 1,135,456 | 3,041,079 | -        | 34,259  | -      | -     | 4,210,794                |
| Exposures to corporates  | -         | -   | -         | 356       | -        | 716,801 | -      | -     | 717,157                  |
| Retail exposures   | -         | -   | -         | -         | 88,942   | -       | -      |       | 88,942                   |
| Exposures secured by property mortgages                        | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Past-due items   | -         | -   | -         | -         | _        | -       |        | _     | _                        |
| Exposures in high-risk categories                              | -         | -   | -         | -         | -        | -       | 10,705 | -     | 10,705                   |
| Exposures in the form of bonds secured by mortgages            | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Securitization positions                                       | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Short term exposures to banks, brokerage houses and corporates | -         | _   | -<br>-    | -         | -        | -       | -      | -     | -                        |
| Exposures in the form of collective investment undertakings    | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Shares   | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Other exposures  | -         | -   | -         | -         | -        | -       | -      | _     | _                        |
| Other assets   | -         | -   | -         | -         | -        | -       | -      | -     | -                        |
| Total  | 2,248,566 | -   | 1,135,456 | 3,041,435 | 88,942   | 751,061 | 10,705 | -     | 7,276,165                |

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#### **Prior Period**

| Risk weight  |         |     |           |           |        |         |          |       |                       |
|--|---------|-----|-----------|-----------|--------|---------|----------|-------|-----------------------|
|  | 0%      | 10% | 20%       | 50%       | 75%    | 100%    | 150%     | Other | Total credit exposure |
| Regulatory portfolio   |         |     |           |           |        |         |          |       |                       |
| Exposures to sovereigns and their central banks                | 177,436 | -   | -         | -         | -      | -       | -        | -     | 177,436               |
| Exposures to regional and local governments                    | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Exposures to administrative bodies and non-commercial entities | -       | -   | -         | -         | -      | 4       | -        | -     | 4                     |
| Exposures to multilateral development banks                    | 413,954 | -   | -         | -         | -      | -       | -        | -     | 413,954               |
| Exposures to international organizations                       | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Exposures to banks and brokerage houses                        | -       | -   | 1,102,626 | 5,400,596 | -      | 1,116   | -        | -     | 6,504,338             |
| Exposures to corporates  | -       | -   | 546       | 20,882    | 4      | 769,901 | -        | -     | 791,333               |
| Retail exposures   | -       | -   | -         | -         | 48,608 | -       | -        | -     | 48,608                |
| Exposures secured by property mortgages                        | -       | -   | -         | -         | -      | -       | <u>-</u> | _     | -                     |
| Past-due items   | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Exposures in high-risk categories                              | -       | -   | -         | _         |        | _       | 13,700   | _     | 13,700                |
| Exposures in the form of bonds secured by mortgages            | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Securitization positions                                       | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Short term exposures to banks, brokerage houses and corporates | -       | -   | -         | -         | -      | -       | -        | _     | -                     |
| Exposures in the form of collective                            |         |     |           |           |        |         |          |       |                       |
| investment undertakings  | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Shares   | -       | -   | -         | -         | -      | -       | -        | -     | -                     |
| Other exposures  | -       | -   | -         | -         | -      | -       | -        | _     | -                     |
| Other assets   | -       | -   | -         | -         | _      | _       | -        | -     | -                     |
| Total  | 591,390 |     | 1,103,172 | 5,421,478 | 48,612 | 771,021 | 13,700   | _     | 7,949,373             |

#### 4.10.4.5 Collaterals for consolidated CCR

|                          | <i>C</i>                             | ollateral for deri | Collateral for other transactions |                  |                             |                        |  |
|--------------------------|--------------------------------------|--------------------|-----------------------------------|------------------|-----------------------------|------------------------|--|
| Current Period           | Fair value of collateral<br>received |                    | Fair value of                     | collateral given | Fair value<br>of collateral | Fair value             |  |
|                          | Segregated                           | Unsegregated       | Segregated                        | Unsegregated     | received                    | of collateral<br>given |  |
| Cash-domestic currency   | 3,579                                | _                  | -                                 | _                | 9,562,899                   | 25,815                 |  |
| Cash-foreign currency    | 30,214                               | <u>-</u>           | _                                 | _                | 3,386,420                   | -                      |  |
| Domestic sovereign debts | _                                    | _                  | _                                 | _                | 25,815                      | 13,535,897             |  |
| Other sovereign debts    | _                                    | _                  | _                                 | _                | -                           | 687,923                |  |
| Government agency debts  | _                                    | <u>-</u>           | _                                 | _                | _                           | _                      |  |
| Corporate debts          | _                                    | <u>-</u>           | _                                 | _                | _                           | _                      |  |
| Equity securities        | _                                    | _                  | _                                 | _                | _                           | -                      |  |
| Other collateral         | _                                    | _                  | _                                 | _                | _                           | 556,173                |  |
| Total                    | 33,793                               | _                  | _                                 | _                | 12,975,134                  | 14,805,808             |  |

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|                          | ·          | ollateral for deri                   | vative transactio | ons                            |                           | l for other<br>actions         |  |                             |
|--------------------------|------------|--------------------------------------|-------------------|--------------------------------|---------------------------|--------------------------------|--|-----------------------------|
| Prior Period             |            | Fair value of collateral<br>received |                   | Fair value of collateral given |                           | Fair value of collateral given |  | Fair value<br>of collateral |
|                          | Segregated | Unsegregated                         | Segregated        | Unsegregated                   | of collateral<br>received | given                          |  |                             |
| Cash-domestic currency   | 4,944      | _                                    | -                 | -                              | 8,276,773                 | 26,027                         |  |                             |
| Cash-foreign currency    | 4,807      | <u>-</u>                             | -                 | -                              | 5,330,999                 | _                              |  |                             |
| Domestic sovereign debts | _          | <u>-</u>                             | -                 | -                              | 26,027                    | 13,342,612                     |  |                             |
| Other sovereign debts    | _          | _                                    | -                 | -                              | <u>-</u>                  | 655,413                        |  |                             |
| Government agency debts  | _          | <u>-</u>                             | -                 | _                              | _                         | _                              |  |                             |
| Corporate debts          | _          | <u>-</u>                             | -                 | -                              | <u>-</u>                  | _                              |  |                             |
| Equity securities        | _          | <u>-</u>                             | -                 | -                              | <u>-</u>                  | -                              |  |                             |
| Other collateral         | _          | <u>-</u>                             | _                 | _                              |                           |                                |  |                             |
| Total                    | 9,751      | -                                    | -                 | -                              | 13,633,799                | 14,024,052                     |  |                             |

#### 4.10.4.6 Consolidated credit derivatives

|                                  | Current           | Period          | Prior P           | eriod           |
|----------------------------------|-------------------|-----------------|-------------------|-----------------|
|                                  | Protection bought | Protection sold | Protection bought | Protection sold |
| Notionals                        |                   |                 |                   |                 |
| Single-name credit default swaps | 175,550           | -               | 87,825            | -               |
| Index credit default swaps       | -                 | -               | -                 | -               |
| Total return swaps               | -                 | 7,022,000       | -                 | 7,026,000       |
| Credit options                   | <del>-</del>      | -               | -                 | -               |
| Other credit derivatives         | -                 | -               | -                 | -               |
| Total Notionals                  | 175,550           | 7,022,000       | 87,825            | 7,026,000       |
| Fair Values                      |                   |                 |                   |                 |
| Positive fair values (asset)     | -                 | 24,374          | 215               | 6,677           |
| Negative fair values (liability) | 3,469             | 45,817          | -                 | 401,821         |

#### 4.10.5 Consolidated securitisations

Not prepared in compliance with the "Regulation on Calculation of Risk Management Disclosures".

#### 4.10.6 Consolidated market risk

#### 4.10.6.1 Qualitative disclosure on consolidated market risk

Market risk is managed in accordance with the strategics and policies defined by the Bank. The Bank takes economic climate, market and liquidity conditions and their effects on market risk, the structure of portfolio subject to market risk, the sufficiency of the Bank's definition, measurement, evaluation, monitoring, reporting, control and mitigation of market risk and the availability of the related processes into account while defining the market risk management. Market risk strategy and policies are reviewed by the board of directors and related top management by considering financial performance, capital required for market risk, and the existing market developments. Market risk strategy for internal use, implementation fundamentals and procedures are being developed on bank-only and consolidated level in consideration of the size and complexity of the operations.

Market risk is managed through measuring the risks in parallel with the international standards, setting the limits, capital reserving and additionally through mitigating via hedging transactions.

Market Risk Function under Market Risk and Credit Risk Control Department monitors the activities of Treasury Department via risk reports and the limits approved by the board of directors. The Bank establishes the Market Risk appetite in accordance with VaR, internal capital, and Stop/Loss.

#### Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish

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Market Risk, which is defined as the risk arising from the price fluctuations in balance sheet and off-balance sheet trading positions, is being calculated and reported daily via Value at Risk (VaR) Model. VaR calculation is used in internal capital and monitored by limit setting regarding risk management. Hypothetical and actual variance based backtesting is conducted to measure the reliability and performance of the VaR model.

Concentration analyses are conducted in accordance with VaR analysis. Sensitivities on basis of product and risk factor are determined with these analyses.

#### 4.10.6.2 Consolidated market risk under standardised approach

|   |   | RW             | Ā            |
|---|---|----------------|--------------|
|   |   | Current Period | Prior Period |
|   | Outright products                         | 5,939,375      | 5,698,712    |
| 1 | Interest rate risk (general and specific) | 1,253,574      | 1,774,024    |
| 2 | Equity risk (general and specific)        | 142,375        | 144,125      |
| 3 | Foreign exchange risk                     | 4,393,888      | 3,249,988    |
| 4 | Commodity risk                            | 149,538        | 530,575      |
|   | Options                                   | 166,388        | 437,663      |
| 5 | Simplified approach                       | -              | -            |
| 6 | Delta-plus method                         | 166,388        | 437,663      |
| 7 | Scenario approach                         | -              | -            |
| 8 | Securitisation                            | -              | -            |
| 9 | Total                                     | 6,105,763      | 6,136,375    |

#### 4.10.7 Consolidated operational risk

Not prepared in compliance with the "Regulation on Calculation of Risk Management Disclosures".

#### 4.10.8 Consolidated banking book interest rate risk

Not prepared in compliance with the "Regulation on Calculation of Risk Management Disclosures".

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#### 5 Disclosures and Footnotes on Consolidated Financial Statements

#### 5.1 Consolidated assets

#### 5.1.1 Cash and balances with Central Bank

|                             | Current Po | Current Period |           | eriod      |
|-----------------------------|------------|----------------|-----------|------------|
|                             | TL         | FC             | TL        | FC         |
| Cash in TL/Foreign Currency | 1,295,283  | 911,603        | 1,357,697 | 848,206    |
| Central Bank of Turkey      | 6,125,242  | 27,656,158     | 5,366,015 | 15,500,506 |
| Others                      | -          | 395,805        | -         | 879,050    |
| Total                       | 7,420,525  | 28,963,566     | 6,723,712 | 17,227,762 |

Balances with the Central Bank of Turkey

|                              | Current Pe | eriod      | Prior Period |            |
|------------------------------|------------|------------|--------------|------------|
|                              | TL         | FC         | TL           | FC         |
| Unrestricted Demand Deposits | 2,254,304  | 5,488,804  | 5,366,015    | 155        |
| Unrestricted Time Deposits   | -          | -          | -            | 38         |
| Restricted Time Deposits     | 3,870,938  | 22,167,354 | -            | 15,500,313 |
| Total                        | 6,125,242  | 27,656,158 | 5,366,015    | 15,500,506 |

The reserve deposits kept as per the Communique no. 2005/1 "Reserve Deposits" of the Central Bank of Turkey in Turkish Lira, foreign currencies and gold, are included in the table above.

#### 5.1.2 Financial assets at fair value through profit/loss

## 5.1.2.1 Financial assets at fair value through profit/loss subject to repurchase agreements and provided as collateral/blocked

| demonstrative of                        | Current Period |    | Prior Period |    |
|---|----------------|----|--------------|----|
|   | TL             | FC | TL           | FC |
| Collateralised/Blocked Assets           | 17,522         | _  | 13,777       | -  |
| Assets Subject to Repurchase Agreements | 1,418          | _  | 3,983        | -  |
| Total                                   | 18,940         | -  | 17,760       | -  |

5.1.2.2 Positive differences on derivative financial assets held for trading

|                      | Current Pe | Current Period |           | iod     |
|----------------------|------------|----------------|-----------|---------|
|                      | TL         | FC             | TL        | FC      |
| Forward Transactions | 159,463    | 46,297         | 249,419   | 51,101  |
| Swap Transactions    | 1,365,424  | 498,859        | 1,985,329 | 803,335 |
| Futures              | 2          | -              | 3         | 1,097   |
| Options              | 120,481    | 42,808         | 426,836   | 92,514  |
| Others               | 7          | 2,761          | -         | 4,079   |
| Total                | 1,645,377  | 590,725        | 2,661,587 | 952,126 |

#### 5.1.2.3 Financial assets at fair value through profit/loss

None.

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#### **5.1.3** Banks

|                                  | Current l | Period     | Prior Period |            |
|----------------------------------|-----------|------------|--------------|------------|
|                                  | TL        | FC         | TL           | FC         |
| Banks                            |           |            |              |            |
| Domestic banks                   | 839,675   | 740,789    | 823,557      | 831,980    |
| Foreign banks                    | 94,039    | 10,857,060 | 390,952      | 14,834,555 |
| Foreign headoffices and branches | - II      | - H        | - HII        | -          |
| Total                            | 933,714   | 11,597,849 | 1,214,509    | 15,666,535 |

The placements at foreign banks include blocked accounts amounting TL 6,083,121 thousands (31 December 2016: TL 7,557,761 thousands) of which TL 147,833 thousands (31 December 2016: TL 116,841 thousands) and TL 104,330 thousands (31 December 2016: TL 96,147 thousands) are kept at the central banks of Malta and Turkish Republic of Northern Cyprus, respectively as reserve deposits and TL 5,830,958 thousands (31 December 2016: TL 7,344,773 thousands) as collateral against funds borrowed at various banks.

Furthermore, there are restricted deposits at various domestic banks amounting TL 270,515 thousands (31 December 2016: TL 254,130 thousands) as required for insurance activities.

#### Due from foreign banks

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.4 Financial assets available-for-sale

5.1.4.1 Financial assets subject to repurchase agreements and provided as collateral/blocked

|   | Current    | Current Period |           | Period  |
|---|------------|----------------|-----------|---------|
|   | TL         | FC             | TL        | FC      |
| Collateralised/Blocked Assets           | 11,986,998 | 26,453         | 2,976,848 | 21,803  |
| Assets subject to Repurchase Agreements | 309,034    | 687,923        | 4,306,605 | 655,413 |
| Total                                   | 12,296,032 | 714,376        | 7,283,453 | 677,216 |

5.1.4.2 Details of financial assets available-for-sale

|                                      | Current Period | <b>Prior Period</b> |
|--------------------------------------|----------------|---------------------|
| Debt Securities                      | 21,746,817     | 22,639,523          |
| Quoted at Stock Exchange             | 21,163,443     | 22,067,470          |
| Unquoted at Stock Exchange           | 583,374        | 572,053             |
| Common Shares/Investment Fund        | 188,017        | 174,953             |
| Quoted at Stock Exchange             | 81,570         | 82,203              |
| Unquoted at Stock Exchange           | 106,447        | 92,750              |
| Value Increase/Impairment Losses (-) | 2,078,614      | 1,168,972           |
| Total                                | 24,013,448     | 23,983,448          |

#### **5.1.5** Loans

5.1.5.1 Loans and advances to shareholders and employees of the Bank

| The state of the s | Current Period |                                | Prior Period |                |
|--|----------------|--------------------------------|--------------|----------------|
|  | Cash Loans     | Non-Cash Loans                 | Cash Loans   | Non-Cash Loans |
| Direct Lendings to Shareholders  | _              | 358,144                        | _            | 168,241        |
| Corporates   | -              | 358,144                        | -            | 168,241        |
| Real Persons   | -              | - 1                            | -            | _              |
| Indirect Lendings to Shareholders  | 2,575,553      | 644,318                        | 2,204,037    | 474,103        |
| Loans to Employees   | 314,480        | 76                             | 293,178      | 146            |
| Total  | 2,890,033      | <sup>72</sup> <b>1,002,538</b> | 2,497,215    | 642,490        |

#### 5.1.5.2 Loans and other receivables classified in groups I and II including contracts with revised terms

|                           | Performing I            | Loans and Other Red            | eivables         | Loans and Other Receivables under Fo |                                    |                  |
|---------------------------|-------------------------|--------------------------------|------------------|--------------------------------------|------------------------------------|------------------|
| Current Period            | Loans and Other         |                                |                  | Loans and Other                      | Loans and Receiv<br>Revised Contra |                  |
| Cash Loans                | Receivables (Total) (*) | Extension of<br>Repayment Plan | Other<br>Changes | Receivables<br>(Total)               | Extension of<br>Repayment Plan     | Other<br>Changes |
| Loans                     | 205,976,733             | 2,931,171                      | 574,715          | 10,978,331                           | 4,472,217                          | 1,151,379        |
| Working Capital Loans     | 37,193,317              | 269,506                        | 25,087           | 1,276,104                            | 685,828                            | 228,027          |
| Export Loans              | 11,781,194              | 61,633                         | -                | 307,330                              | 92,441                             | 40,117           |
| Import Loans              | 367,800                 | -                              | -                | 8,394                                | -                                  | -                |
| Loans to Financial Sector | 5,980,957               | 10                             | -                | 25                                   | -                                  | -                |
| Consumer Loans            | 46,283,121              | 2,273,442                      | 51,951           | 1,794,968                            | 606,414                            | 52,866           |
| Credit Cards              | 19,516,857              | -                              | 436,490          | 392,134                              | -                                  | 191,149          |
| Others                    | 84,853,487              | 326,580                        | 61,187           | 7,199,376                            | 3,087,534                          | 639,220          |
| Specialization Loans      | - [                     | 1,263                          | 14,547           | -                                    | -                                  | _                |
| Other Receivables         | -                       | -                              | _                | -                                    | -                                  | _                |
| Total                     | 205,976,733             | 2,932,434                      | 589,262          | 10,978,331                           | 4,472,217                          | 1,151,379        |

|                           | Performing I        | Performing Loans and Other Receivables |                  |                        | Loans and Other Receivables under Follow-Up |                  |  |  |
|---------------------------|---------------------|--|------------------|------------------------|---|------------------|--|--|
| Prior Period              | Loans and<br>Other  | Loans and Receiva<br>Revised Contrac   |                  |                        |   |                  |  |  |
| Cash Loans                | Receivables (Total) | Extension of<br>Repayment Plan         | Other<br>Changes | Receivables<br>(Total) | Extension of<br>Repayment Plan              | Other<br>Changes |  |  |
| Loans                     | 190,302,117         | 3,654,915                              | 535,712          | 9,773,607              | 4,228,489                                   | 909,186          |  |  |
| Working Capital Loans     | 25,036,594          | 475,760                                | 31,611           | 1,188,910              | 512,795                                     | 175,499          |  |  |
| Export Loans              | 10,392,159          | 136,762                                | -                | 293,705                | 109,642                                     | 23,312           |  |  |
| Import Loans              | 273,584             | -                                      | -                | 83,269                 | - [   | -                |  |  |
| Loans to Financial Sector | 6,324,341           | 14,517                                 | -                | 48                     | -   | _                |  |  |
| Consumer Loans            | 43,381,988          | 2,359,246                              | 47,346           | 1,957,402              | 649,987                                     | 55,300           |  |  |
| Credit Cards              | 18,485,865          | -                                      | 428,089          | 522,710                | -   | 280,601          |  |  |
| Others                    | 86,407,586          | 668,630                                | 28,666           | 5,727,563              | 2,956,065                                   | 374,474          |  |  |
| Specialization Loans      | -                   | 1,252                                  | 12,739           | -                      | _   | -                |  |  |
| Other Receivables         | -                   | -                                      | -                | -                      | -   | -                |  |  |
| Total                     | 190,302,117         | 3,656,167                              | 548,451          | 9,773,607              | 4,228,489                                   | 909,186          |  |  |

<sup>(\*)</sup> The loans granted to the shareholder of a strategically important company operating in the telecommunication sector amounting to USD 951,407,360.63 and EUR 7,836,818.70 (31 December 2016: USD 951,407,360.63 and EUR 7,656,878) are classified under "Performing Loans and Other Receivables". Discussions between the shareholders of the company, creditor banks and related sovereign institutions have started regarding restructuring of loans granted including a possible change in shareholder structure and a positive outcome of these discussions is expected.

As of 30 June 2017, loans amounting to TL 5,611,774 thousands (31 December 2016: TL 5,269,501 thousands) are benefited as collateral under funding transactions.

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Collaterals received for loans under follow-up

| Current Period                            | Corporate / Commercial Loans | Consumer<br>Loans | Credit Cards | Total      |
|---|------------------------------|-------------------|--------------|------------|
| Loans Collateralized by Cash              | 44,737                       | 3,238             | - [          | 47,975     |
| Loans Collateralized by Mortgages         | 5,581,696                    | 936,692           | -            | 6,518,388  |
| Loans Collateralized by Pledged Assets    | 202,067                      | 63,999            | -            | 266,066    |
| Loans Collateralized by Cheques and Notes | 58,778                       | 500,441           | -            | 559,219    |
| Loans Collateralized by Other Collaterals | 2,461,815                    | 32,898            | -            | 2,494,713  |
| Unsecured Loans                           | 442,136                      | 257,700           | 392,134      | 1,091,970  |
| Total                                     | 8,791,229                    | 1,794,968         | 392,134      | 10,978,331 |

|   | Corporate /      | Consumer  |              |           |
|---|------------------|-----------|--------------|-----------|
| Prior Period                              | Commercial Loans | Loans     | Credit Cards | Total     |
| Loans Collateralized by Cash              | 47,618           | 4,620     | -            | 52,238    |
| Loans Collateralized by Mortgages         | 4,322,929        | 974,409   | -            | 5,297,338 |
| Loans Collateralized by Pledged Assets    | 1,043,152        | 69,944    | -            | 1,113,096 |
| Loans Collateralized by Cheques and Notes | 12,488           | 560,040   | -            | 572,528   |
| Loans Collateralized by Other Collaterals | 1,376,107        | 35,134    | -            | 1,411,241 |
| Unsecured Loans                           | 491,201          | 313,255   | 522,710      | 1,327,166 |
| Total                                     | 7,293,495        | 1,957,402 | 522,710      | 9,773,607 |

#### Delinquency periods of loans under follow-up

| Current Period | Corporate /<br>Commercial Loans | Consumer Loans | Credit Cards | Total      |
|----------------|---------------------------------|----------------|--------------|------------|
| 31-60 days     | 469,885                         | 715,043        | 135,715      | 1,320,643  |
| 61-90 days     | 116,844                         | 301,004        | 58,259       | 476,107    |
| Other          | 8,204,500                       | 778,921        | 198,160      | 9,181,581  |
| Total          | 8,791,229                       | 1,794,968      | 392,134      | 10,978,331 |

|              | Corporate /      |                |              |           |
|--------------|------------------|----------------|--------------|-----------|
| Prior Period | Commercial Loans | Consumer Loans | Credit Cards | Total     |
| 31-60 days   | 598,949          | 745,107        | 194,622      | 1,538,678 |
| 61-90 days   | 164,408          | 287,597        | 57,501       | 509,506   |
| Other        | 6,530,138        | 924,698        | 270,587      | 7,725,423 |
| Total        | 7,293,495        | 1,957,402      | 522,710      | 9,773,607 |

#### Loans and other receivables with extended payment plans

| Current Period    | Performing Loans         | Loans and Other                |
|-------------------|--------------------------|--------------------------------|
| No. of Extensions | and Other<br>Receivables | Receivables under<br>Follow-up |
| 1 or 2 times      | 2,881,593                | 4,230,842                      |
| 3, 4 or 5 times   | 36,868                   | 105,457                        |
| Over 5 times      | 13,973                   | 135,918                        |
| Total             | 2,932,434                | 4,472,217                      |

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| Prior Period      | Performing Loans         |                                |
|-------------------|--------------------------|--------------------------------|
| No. of Extensions | and Other<br>Receivables | Receivables under<br>Follow-up |
| 1 or 2 times      | 3,313,489                | 4,074,970                      |
| 3, 4 or 5 times   | 108,157                  | 115,311                        |
| Over 5 times      | 234,521                  | 38,208                         |
| Total             | 3,656,167                | 4,228,489                      |

| Current Period           | Performing Loans       | Loans and Other                |  |
|--------------------------|------------------------|--------------------------------|--|
| <b>Extention Periods</b> | and Other  Receivables | Receivables under<br>Follow-up |  |
| 0 - 6 months             | 251,780                | 748,610                        |  |
| 6 - 12 months            | 194,462                | 173,911                        |  |
| 1 - 2 years              | 1,100,140              | 438,265                        |  |
| 2 - 5 year               | 1,218,422              | 1,909,741                      |  |
| 5 years and over         | 167,630                | 1,201,690                      |  |
| Total                    | 2,932,434              | 4,472,217                      |  |

| Prior Period             | Performing Loans       | Loans and Other                |
|--------------------------|------------------------|--------------------------------|
| <b>Extention Periods</b> | and Other  Receivables | Receivables under<br>Follow-up |
| 0 - 6 months             | 361,795                | 722,811                        |
| 6 - 12 months            | 442,831                | 235,537                        |
| 1 - 2 years              | 1,464,535              | 315,417                        |
| 2 - 5 year               | 1,221,799              | 1,753,567                      |
| 5 years and over         | 165,207                | 1,201,157                      |
| Total                    | 3,656,167              | 4,228,489                      |

#### 5.1.5.3 Maturity analysis of cash loans

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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5.1.5.4 Consumer loans, retail credit cards, personnel loans and personnel credit cards

| Consumer loans, retail credit cards, personnel loans and personnel credit cards |                 |                         |                        |  |
|---|-----------------|-------------------------|------------------------|--|
| Current Period  | Short-Term      | Medium and<br>Long-Term | Total                  |  |
| Consumer Loans – TL   | 767,639         | 43,365,593              | 44,133,232             |  |
| Housing Loans   | 31,137          | 22,382,046              | 22,413,183             |  |
| Automobile Loans  | 48,911          | 2,104,903               | 2,153,814              |  |
| General Purpose Loans   | 687,085         | 18,878,644              | 19,565,729             |  |
| Others  | 506             | -                       | 506                    |  |
| Consumer Loans – FC-indexed   | 71              | 152,515                 | 152,586                |  |
| Housing Loans   | 71              | 152,301                 | 152,372                |  |
| Automobile Loans  | -               | 2                       | 2                      |  |
| General Purpose Loans   | -               | 212                     | 212                    |  |
| Others  | -               | -                       | -                      |  |
| Consumer Loans – FC   | 226,132         | 2,744,996               | 2,971,128              |  |
| Housing Loans   | 3,249           | 1,417,522               | 1,420,771              |  |
| Automobile Loans  | 261             | 13,674                  | 13,935                 |  |
| General Purpose Loans   | 10,203          | 928,136                 | 938,339                |  |
| Others  | 212,419         | 385,664                 | 598,083                |  |
| Retail Credit Cards – TL  | 15,797,163      | 654,577                 | 16,451,740             |  |
| With Installment  | 7,574,530       | 654,577                 | 8,229,107              |  |
| Without Installment   | 8,222,633       | -                       | 8,222,633              |  |
| Retail Credit Cards – FC  | 104,627         | 111,499                 | 216,126                |  |
| With Installment  | -               | -                       | -                      |  |
| Without Installment   | 104,627         | 111,499                 | 216,126                |  |
| Personnel Loans – TL  | 19,888          | 108,538                 | 128,426                |  |
| Housing Loan  | -               | 1,732                   | 1,732                  |  |
| Automobile Loans  | -               | 24                      | 24                     |  |
| General Purpose Loans   | 19,888          | 106,782                 | 126,670                |  |
| Others  | -               | -                       | -                      |  |
| Personnel Loans - FC-indexed  | -               | 377                     | 377                    |  |
| Housing Loans   | -               | 377                     | 377                    |  |
| Automobile Loans  | -               | -                       | <del>-</del>           |  |
| General Purpose Loans   | -               | -                       | -                      |  |
| Others  | - 1 202         | - (5.020                | - (7.121               |  |
| Personnel Loans – FC  | 1,202           | 65,929                  | 67,131                 |  |
| Housing Loans   | 92              | 27,918                  | 28,010                 |  |
| Automobile Loans  | -               |                         | - 20.547               |  |
| General Purpose Loans   | 322             | 30,225                  | 30,547                 |  |
| Others  | 788             | 7,786                   | 8,574                  |  |
| Personnel Credit Cards – TL   | 113,610         | 1,007                   | 114,617                |  |
| With Installment  | 47,638          | 1,007                   | 48,645                 |  |
| Without Installment   | 65,972<br>1,584 | 2,345                   | 65,972<br><b>3,929</b> |  |
| Personnel Credit Cards – FC   | 1,384           | 2,345                   | 3,929                  |  |
| With Installment  | 1,584           | 2,345                   | 3,929                  |  |
| Without Installment  Denogit Accounts TI (Real Persons)                         | 625,209         | 2,5 15                  | 625,209                |  |
| Deposit Accounts – TL (Real Persons)  | 023,209         | _ [                     | 043,409                |  |
| Deposit Accounts – FC (Real Persons)  | 17,657,125      | 47,207,376              | 64,864,501             |  |
| Total   | 17,007,120      | .,,_0,,0,0              | 0 1,00 1,001           |  |

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| Prior Period                        | Short-Term | Medium and<br>Long-Term | Total                    |
|-------------------------------------|------------|-------------------------|--------------------------|
| Consumer Loans – TL                 | 745,039    | 41,174,705              | 41,919,744               |
| Housing Loans                       | 29,927     | 21,414,214              | 21,444,141               |
| Automobile Loans                    | 66,063     | 2,133,790               | 2,199,853                |
| General Purpose Loans               | 649,049    | 17,626,701              | 18,275,750               |
| Others                              | -          | -                       | -                        |
| Consumer Loans – FC-indexed         | 188        | 172,014                 | 172,202                  |
| Housing Loans                       | 188        | 171,585                 | 171,773                  |
| Automobile Loans                    | -          | 2                       | 2                        |
| General Purpose Loans               | -          | 427                     | 427                      |
| Others                              | -          | -                       | _                        |
| Consumer Loans – FC                 | 203,934    | 2,338,334               | 2,542,268                |
| Housing Loans                       | 2,953      | 1,180,029               | 1,182,982                |
| Automobile Loans                    | 117        | 12,158                  | 12,275                   |
| General Purpose Loans               | 8,745      | 838,004                 | 846,749                  |
| Others                              | 192,119    | 308,143                 | 500,262                  |
|                                     | 15,172,949 | 775,677                 | 15,948,626               |
| Retail Credit Cards – TL            | 7,403,316  | 775,677                 | 8,178,993                |
| With Installment                    | 7,769,633  | - 173,077               | 7,769,633                |
| Without Installment                 | 88,081     | 108,172                 | 196,253                  |
| Retail Credit Cards – FC            | 16         | 100,172                 | 16                       |
| With Installment                    | 88,065     | 108,172                 | 196,237                  |
| Without Installment                 | 21,508     | 91,980                  | 113,488                  |
| Personnel Loans – TL                |            | 1,165                   | 1,165                    |
| Housing Loan                        |            | 90                      | 90                       |
| Automobile Loans                    | 21,508     | 90,725                  | 112,233                  |
| General Purpose Loans               | 21,500     | 70,723                  | 112,233                  |
| Others                              |            | 378                     | 378                      |
| Personnel Loans - FC-indexed        | -          | <u>j</u>                |                          |
| Housing Loans                       | -          | 378                     | 378                      |
| Automobile Loans                    | -          | -                       |                          |
| General Purpose Loans               | -          | -                       |                          |
| Others                              | 1,347      | 66,774                  | 68,121                   |
| Personnel Loans – FC                | 75         | 27,834                  | 27,909                   |
| Housing Loans                       | 13         | 27,034                  | 27,909                   |
| Automobile Loans                    | - 204      | 21 005                  | 22 100                   |
| General Purpose Loans               | 204        | 31,985                  | 32,189                   |
| Others                              | 1,068      | 6,955                   | 8,023                    |
| Personnel Credit Cards – TL         | 106,354    | 1,060                   | <b>107,414</b><br>44,277 |
| With Installment                    | 43,217     | 1,060                   |                          |
| Without Installment                 | 63,137     | 2.052                   | 63,137                   |
| Personnel Credit Cards – FC         | 1,727      | 2,052                   | 3,779                    |
| With Installment                    | 1 727      | 2.052                   | 2 770                    |
| Without Installment                 | 1,727      | 2,052                   | 3,779                    |
| Deposit Accounts- TL (Real Persons) | 523,189    | -                       | 523,189                  |
| Deposit Accounts- FC (Real Persons) | -          | -                       |                          |
| Total                               | 16,864,316 | 44,731,146              | 61,595,462               |

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#### 5.1.5.5 Installment based commercial loans and corporate credit cards

| Current Period                                  | Short-Term | Medium and<br>Long-Term | Total      |
|---|------------|-------------------------|------------|
| Installment-based Commercial Loans – TL         | 1,596,798  | 15,099,843              | 16,696,641 |
| Real Estate Loans                               | 1,462      | 840,035                 | 841,497    |
| Automobile Loans                                | 131,065    | 2,186,722               | 2,317,787  |
| General Purpose Loans                           | 1,464,271  | 12,073,086              | 13,537,357 |
| Others  | -          | -                       | <u>-</u>   |
| Installment-based Commercial Loans - FC-indexed | 226,760    | 2,293,742               | 2,520,502  |
| Real Estate Loans                               | _          | 72,876                  | 72,876     |
| Automobile Loans                                | 4,745      | 762,805                 | 767,550    |
| General Purpose Loans                           | 222,015    | 1,458,061               | 1,680,076  |
| Others  | - [        | _                       |            |
| Installment-based Commercial Loans – FC         | 1,095,120  | 1,742,034               | 2,837,154  |
| Real Estate Loans                               | -          | 373                     | 373        |
| Automobile Loans                                | 18         | 13,245                  | 13,263     |
| General Purpose Loans                           | 89         | 71,858                  | 71,947     |
| Others  | 1,095,013  | 1,656,558               | 2,751,571  |
| Corporate Credit Cards – TL                     | 3,056,889  | 52,718                  | 3,109,607  |
| With Installment                                | 1,443,290  | 52,718                  | 1,496,008  |
| Without Installment                             | 1,613,599  | _                       | 1,613,599  |
| Corporate Credit Cards – FC                     | 12,972     | -                       | 12,972     |
| With Installment                                | 293        | -                       | 293        |
| Without Installment                             | 12,679     | _                       | 12,679     |
| Deposit Accounts— TL (Corporates)               | 865,512    | -                       | 865,512    |
| Deposit Accounts— FC (Corporates)               | _          | -                       | -          |
| Total   | 6,854,051  | 19,188,337              | 26,042,388 |

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| Prior Period                                    | Short-Term | Medium and<br>Long-Term | Total      |
|---|------------|-------------------------|------------|
| Installment-based Commercial Loans – TL         | 1,767,307  | 11,094,610              | 12,861,917 |
| Real Estate Loans                               | 3,262      | 831,376                 | 834,638    |
| Automobile Loans                                | 107,647    | 2,174,041               | 2,281,688  |
| General Purpose Loans                           | 1,656,398  | 8,089,193               | 9,745,591  |
| Others  | -          | -                       | -          |
| Installment-based Commercial Loans - FC-indexed | 264,798    | 2,405,434               | 2,670,232  |
| Real Estate Loans                               | -          | 72,529                  | 72,529     |
| Automobile Loans                                | 8,927      | 730,518                 | 739,445    |
| General Purpose Loans                           | 255,871    | 1,602,387               | 1,858,258  |
| Others  | -          | -                       | _          |
| Installment-based Commercial Loans – FC         | 868,851    | 1,720,464               | 2,589,315  |
| Real Estate Loans                               | _          | 637                     | 637        |
| Automobile Loans                                | 42         | 14,356                  | 14,398     |
| General Purpose Loans                           | 668        | 71,464                  | 72,132     |
| Others  | 868,141    | 1,634,007               | 2,502,148  |
| Corporate Credit Cards – TL                     | 2,687,757  | 53,475                  | 2,741,232  |
| With Installment                                | 1,279,033  | 53,475                  | 1,332,508  |
| Without Installment                             | 1,408,724  | _                       | 1,408,724  |
| Corporate Credit Cards – FC                     | 11,271     | _                       | 11,271     |
| With Installment                                | 176        | -                       | 176        |
| Without Installment                             | 11,095     | -                       | 11,095     |
| Deposit Accounts- TL (Corporates)               | 881,614    | -                       | 881,614    |
| Deposit Accounts- FC (Corporates)               | -          | -                       | -          |
| Total   | 6,481,598  | 15,273,983              | 21,755,581 |

#### 5.1.5.6 Allocation of loans by customers

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.5.7 Allocation of domestic and foreign loans

|                | Current Period | Prior Period |
|----------------|----------------|--------------|
| Domestic Loans | 201,184,035    | 185,557,687  |
| Foreign Loans  | 15,771,029     | 14,518,037   |
| Total          | 216,955,064    | 200,075,724  |

#### 5.1.5.8 Loans to associates and affiliates

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Direct Lending   | 17,222         | 13,289       |
| Indirect Lending | -              | -            |
| Total            | 17,222         | 13,289       |

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#### 5.1.5.9 Specific provisions for loans

| Specific Provisions  | Current Period | Prior Period |
|--|----------------|--------------|
| Substandard Loans and Receivables - Limited Collectibility | 400,503        | 522,689      |
| Doubtful Loans and Receivables                             | 990,323        | 1,175,099    |
| Uncollectible Loans and Receivables                        | 3,396,224      | 3,093,301    |
| Total  | 4,787,050      | 4,791,089    |

#### 5.1.5.10 Non-performing loans (NPLs) (net)

Non-performing loans and other receivables restructured or rescheduled

|  | Group III                               | Group IV                             | Group V                                   |
|--|---|--------------------------------------|---|
|  | Substandard<br>Loans and<br>Receivables | Doubtful Loans<br>and<br>Receivables | Uncollectible<br>Loans and<br>Receivables |
| Current Period                             |   |                                      |   |
| (Gross amounts before specific provisions) |   |                                      |   |
| Restructured Loans and Receivables         | 255,602                                 | 633,179                              | 996,296                                   |
| Rescheduled Loans and Receivables          | 4,689                                   | 2,153                                | 90,880                                    |
| Total                                      | 260,291                                 | 635,332                              | 1,087,176                                 |
| Prior Period                               |   |                                      |   |
| (Gross amounts before specific provisions) |   |                                      |   |
| Restructured Loans and Receivables         | 296,602                                 | 722,845                              | 873,501                                   |
| Rescheduled Loans and Receivables          | 4,364                                   | 5,992                                | 88,658                                    |
| Total                                      | 300,966                                 | 728,837                              | 962,159                                   |

Movements in non-performing loan groups

|  | Group III                               | Group IV                             | Group V                                   |
|--|---|--------------------------------------|---|
| Current Period                         | Substandard<br>Loans and<br>Receivables | Doubtful Loans<br>and<br>Receivables | Uncollectible<br>Loans and<br>Receivables |
| Balances at Beginning of Period        | 782,833                                 | 1,571,137                            | 3,770,491                                 |
| Additions during the Period (+)        | 1,085,254                               | 42,522                               | 68,823                                    |
| Transfer from Other NPL Categories (+) | 3,616                                   | 1,017,537                            | 1,070,668                                 |
| Transfer to Other NPL Categories (-)   | 1,014,504                               | 1,073,102                            | 4,215                                     |
| Collections during the Period (-)      | 261,646                                 | 235,256                              | 331,927                                   |
| Write-offs (-) <sup>(*)</sup>          | 126                                     | 13,249                               | 349,046                                   |
| Corporate and Commercial Loans         | -                                       | 12,765                               | 84,547                                    |
| Retail Loans                           | 126                                     | 484                                  | 134,094                                   |
| Credit Cards                           | <u>-</u>                                | _                                    | 130,405                                   |
| Others                                 | -                                       | _                                    | -   |
| Balances at End of Period              | 595,427                                 | 1,309,589                            | 4,224,794                                 |
| Specific Provisions (-)                | 400,503                                 | 990,323                              | 3,396,224                                 |
| Net Balance on Balance Sheet           | 194,924                                 | 319,266                              | 828,570                                   |

<sup>(\*)</sup> Includes also the sale of non-performing loans.

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|  | Group III                               | Group IV                             | Group V                                   |
|--|---|--------------------------------------|---|
| Prior Period                           | Substandard<br>Loans and<br>Receivables | Doubtful Loans<br>and<br>Receivables | Uncollectible<br>Loans and<br>Receivables |
| Balances at Beginning of Period        | 1,123,595                               | 889,101                              | 3,633,117                                 |
| Additions during the Period (+)        | 3,340,638                               | 78,690                               | 278,528                                   |
| Transfer from Other NPL Categories (+) | 14,325                                  | 2,975,192                            | 2,076,143                                 |
| Transfer to Other NPL Categories (-)   | 3,037,481                               | 2,023,573                            | 24,037                                    |
| Collections during the Period (-)      | 637,883                                 | 334,747                              | 540,532                                   |
| Write-offs (-) (*)                     | 20,361                                  | 13,526                               | 1,652,728                                 |
| Corporate and Commercial Loans         | 19,315                                  | 5,709                                | 887,358                                   |
| Retail Loans                           | 753                                     | 5,013                                | 473,297                                   |
| Credit Cards                           | 293                                     | 2,804                                | 292,073                                   |
| Others                                 | <u>-</u>                                | _                                    | -   |
| Balances at End of Period              | 782,833                                 | 1,571,137                            | 3,770,491                                 |
| Specific Provisions (-)                | 522,689                                 | 1,175,099                            | 3,093,301                                 |
| Net Balance on Balance Sheet           | 260,144                                 | 396,038                              | 677,190                                   |

<sup>(\*)</sup> Includes also the sale of non-performing loans.

Movements in specific loan provisions

|                                       | Corporate /      |                |              |           |
|---------------------------------------|------------------|----------------|--------------|-----------|
| Current Period                        | Commercial Loans | Consumer Loans | Credit Cards | Total     |
| Balances at End of Prior Period       | 2,320,019        | 1,483,459      | 987,611      | 4,791,089 |
| Additions during the Period (+)       | 278,894          | 428,640        | 293,731      | 1,001,265 |
| Restructured/Rescheduled Loans (-)    | -                | -              | _            | -         |
| Collections during the Period (-) (*) | 200,985          | 284,631        | 159,272      | 644,888   |
| Write-Offs (-) (**)                   | 97,004           | 133,598        | 129,814      | 360,416   |
| Balances at End of Period             | 2,300,924        | 1,493,870      | 992,256      | 4,787,050 |

| Prior Period                          | Corporate / Commercial Loans | Consumer Loans | Credit Cards | Total     |
|---------------------------------------|------------------------------|----------------|--------------|-----------|
|                                       |                              |                |              |           |
| Balances at End of Prior Period       | 1,826,030                    | 1,486,364      | 986,073      | 4,298,467 |
| Additions during the Period (+)       | 1,570,984                    | 1,018,613      | 598,937      | 3,188,534 |
| Restructured/Rescheduled Loans (-)    | -                            | -              | -            | -         |
| Collections during the Period (-) (*) | 206,714                      | 547,505        | 303,170      | 1,057,389 |
| Write-Offs (-) (**)                   | 870,281                      | 474,013        | 294,229      | 1,638,523 |
| Balances at End of Period             | 2,320,019                    | 1,483,459      | 987,611      | 4,791,089 |

<sup>(\*)</sup> Foreign affiliates' foreign exchange rate changes are included in the collections during the period line.

<sup>(\*\*)</sup> Includes also the sale of non-performing loans.

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#### Non-performing loans in foreign currencies

|                              | Group III Substandard Loans and Receivables | Group IV  Doubtful Loans and Receivables | Group V Uncollectible Loans and Receivables |
|------------------------------|---|--|---|
| Current Period               | 11<br>11<br>11                              |  |   |
| Balance at End of Period     | 197,575                                     | 466,756                                  | 1,321,555                                   |
| Specific Provisions (-)      | 71,027                                      | 294,767                                  | 947,790                                     |
| Net Balance at Balance Sheet | 126,548                                     | 171,989                                  | 373,765                                     |
| Prior Period                 |   |  |   |
| Balance at End of Period     | 240,824                                     | 458,233                                  | 1,273,467                                   |
| Specific Provisions (-)      | 100,824                                     | 283,281                                  | 916,275                                     |
| Net Balance at Balance Sheet | 140,000                                     | 174,952                                  | 357,192                                     |

#### Gross and net non-performing loans and receivables as per customer categories

|   | Group III                               | Group IV                             | Group V                                   |
|---|---|--------------------------------------|---|
|   | Substandard<br>Loans and<br>Receivables | Doubtful<br>Loans and<br>Receivables | Uncollectible<br>Loans and<br>Receivables |
| Current Period (Net)                        | 194,924                                 | 319,266                              | 828,570                                   |
| Loans to Individuals and Corporates (Gross) | 595,427                                 | 1,309,589                            | 4,223,478                                 |
| Specific Provision (-)                      | 400,503                                 | 990,323                              | 3,394,908                                 |
| Loans to Individuals and Corporates (Net)   | 194,924                                 | 319,266                              | 828,570                                   |
| Banks (Gross)                               | -                                       | _                                    | 311                                       |
| Specific Provision (-)                      | -                                       | _                                    | 311                                       |
| Banks (Net)                                 | -                                       | _                                    | -   |
| Other Loans and Receivables (Gross)         | -                                       | _                                    | 1,005                                     |
| Specific Provision (-)                      | _                                       | _                                    | 1,005                                     |
| Other Loans and Receivables (Net)           | -                                       | -                                    | -   |
| Prior Period (Net)                          | 260,144                                 | 396,038                              | 677,190                                   |
| Loans to Individuals and Corporates (Gross) | 782,833                                 | 1,571,137                            | 3,769,175                                 |
| Specific Provision (-)                      | 522,689                                 | 1,175,099                            | 3,091,985                                 |
| Loans to Individuals and Corporates (Net)   | 260,144                                 | 396,038                              | 677,190                                   |
| Banks (Gross)                               | -                                       | _                                    | 311                                       |
| Specific Provision (-)                      | -                                       | _                                    | 311                                       |
| Banks (Net)                                 | -                                       | _                                    | -   |
| Other Loans and Receivables (Gross)         | _                                       | _                                    | 1,005                                     |
| Specific Provision (-)                      |   | _                                    | 1,005                                     |
| Other Loans and Receivables (Net)           | -                                       | -                                    | -   |

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Collaterals received for non-performing loans

|  | Corporate/<br>Commercial | Consumer  |              |           |
|--|--------------------------|-----------|--------------|-----------|
| Current Period                               | Loans                    | Loans     | Credit Cards | Total     |
| Loans Collateralized by Cash                 | 2,979                    | 199       | - 1          | 3,178     |
| Loans Collateralized by Mortgages            | 1,525,653                | 155,886   | -            | 1,681,539 |
| Loans Collateralized by Pledged Assets       | 439,804                  | 47,387    |              | 487,191   |
| Loans Collateralized by Cheques and<br>Notes | 245,549                  | 6,071     |              | 251,620   |
| Loans Collateralized by Other<br>Collaterals | 1,003,637                | 1,063,760 |              | 2,067,397 |
| Unsecured Loans                              | 220,507                  | 426,039   | 992,339      | 1,638,885 |
| Total  | 3,438,129                | 1,699,342 | 992,339      | 6,129,810 |

|   | Corporate/<br>Commercial | Consumer  |              |           |
|---|--------------------------|-----------|--------------|-----------|
| Prior Period  | Loans                    | Loans     | Credit Cards | Total     |
| Loans Collateralized by Cash                        | 3,016                    | 184       | _ ]          | 3,200     |
| Loans Collateralized by Mortgages                   | 1,524,646                | 142,402   | -            | 1,667,048 |
| Loans Collateralized by                             | 440,060                  | 47,119    |              | 487,179   |
| Pledged Assets  Loans Collateralized by Cheques and | 440,000                  | 47,119    | -            | 467,179   |
| Notes   | 268,837                  | 7,286     | -            | 276,123   |
| Loans Collateralized by Other                       |                          |           |              |           |
| Collaterals   | 997,188                  | 1,019,355 | _            | 2,016,543 |
| Unsecured Loans                                     | 217,723                  | 468,953   | 987,692      | 1,674,368 |
| Total   | 3,451,470                | 1,685,299 | 987,692      | 6,124,461 |

#### 5.1.5.11 Liquidation policy for uncollectible loans and receivables

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.5.12 Write-off policy

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.6 Factoring receivables

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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#### 5.1.7 Investments held-to-maturity

#### 5.1.7.1 Investment subject to repurchase agreements and provided as collateral/blocked

|  | Current   | Period    | Prior Period |           |  |
|--|-----------|-----------|--------------|-----------|--|
|  | TL        | FC        | TL           | FC        |  |
| Collateralised/Blocked Investments           | 8,065,707 | 3,602,470 | 5,793,705    | 4,341,183 |  |
| Investments subject to Repurchase Agreements | 1,544     | 1,002,105 | 3,147,892    | -         |  |
| Total  | 8,067,251 | 4,604,575 | 8,941,597    | 4,341,183 |  |

5.1.7.2 Government securities held-to-maturity

|                             | Current Period | Prior Period |
|-----------------------------|----------------|--------------|
| Government Bonds            | 18,975,890     | 19,108,804   |
| Treasury Bills              | -              | -            |
| Other Government Securities | -              | -            |
| Total                       | 18,975,890     | 19,108,804   |

5.1.7.3 Investments held-to-maturity

|                                 | Current Period | Prior Period |
|---------------------------------|----------------|--------------|
| Debt Securities                 | 20,080,747     | 20,705,624   |
| Quoted at Stock Exchange        | 19,968,905     | 20,462,344   |
| Unquoted at Stock Exchange      | 111,842        | 243,280      |
| Valuation Increase / (Decrease) | 2,746,721      | 2,404,072    |
| Total                           | 22,827,468     | 23,109,696   |

5.1.7.4 Movement of investments held-to-maturity

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balances at Beginning of Period                 | 23,109,696     | 21,317,246   |
| Foreign Currency Differences on Monetary Assets | (1,833)        | 2,051,504    |
| Purchases during the Period                     | 191,787        | 314,669      |
| Disposals through Sales/Redemptions             | (819,082)      | (1,186,759)  |
| Valuation Effect                                | 346,900        | 613,036      |
| Balances at End of Period                       | 22,827,468     | 23,109,696   |

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#### 5.1.8 Investments in associates

#### 5.1.8.1 Unconsolidated investments in associates

|   | Associates                               | Address (City/<br>Country) | Parent Bank's<br>Share – If<br>Different, Voting<br>Rights (%) | Bank Risk<br>Group's Share<br>(%) |
|---|--|----------------------------|--|-----------------------------------|
| 1 | Emeklilik Gözetim Merkezi AŞ             | İstanbul/Turkey            | -  | 5.26                              |
| 2 | Bankalararası Kart Merkezi AŞ (1)        | İstanbul/Turkey            | 10.15  | 10.15                             |
| 3 | Yatırım Finansman Menkul Değerler AŞ (1) | İstanbul/Turkey            | 0.77   | 0.77                              |
| 4 | İstanbul Takas ve Saklama Bankası AŞ (1) | İstanbul/Turkey            | 5.25   | 5.28                              |
| 5 | Borsa İstanbul AŞ (1)                    | İstanbul/Turkey            | 0.30   | 0.34                              |
| 6 | KKB Kredi Kayıt Bürosu AŞ (1)            | İstanbul/Turkey            | 9.09   | 9.09                              |
| 7 | Türkiye Cumhuriyet Merkez Bankası AŞ (2) | Ankara/ Turkey             | 2.48   | 2.48                              |
| 8 | Kredi Garanti Fonu AŞ (1)                | Ankara/ Turkey             | 1.69   | 1.69                              |

|   | Total Assets | Shareholders'<br>Equity | Total<br>Fixed<br>Assets <sup>(*)</sup> | Interest<br>Income | Income on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior Period<br>Profit/Loss | Company's<br>Fair Value |
|---|--------------|-------------------------|---|--------------------|--------------------------------------|----------------------------------|-----------------------------|-------------------------|
| 1 | 10,489       | 8,700                   | 1,431                                   | 369                | 3                                    | 1,404                            | 651                         | _                       |
| 2 | 79,690       | 43,312                  | 50,931                                  | 359                | -                                    | 3,416                            | 4,923                       | -                       |
| 3 | 687,037      | 74,265                  | 3,029                                   | 2,866              | 206                                  | 2,653                            | 312                         | -                       |
| 4 | 9,813,710    | 1,103,547               | 100,413                                 | 79,537             | 1,948                                | 59,697                           | 65,580                      | -                       |
| 5 | 1,141,293    | 1,104,905               | 223,578                                 | 9,960              | 41                                   | 61,195                           | 32,864                      | -                       |
| 6 | 251,695      | 153,446                 | 174,795                                 | 974                | 17                                   | 14,597                           | 5,766                       | -                       |
| 7 | 522,864,251  | 71,767,643              | 685,646                                 | 8,726,740          | 2,744,355                            | 23,115,976                       | 20,736,851                  | -                       |
| 8 | 414,271      | 392,484                 | 9,287                                   | 3,950              | -                                    | 63,507                           | 1,710                       | -                       |

<sup>(\*)</sup> Total fixed assets include tangible and intangible assets.

*Unconsolidated investments in associates sold during the current period* None.

*Unconsolidated investments in associates acquired during the current period* None.

#### 5.1.8.2 Consolidated investments in associates

|   | Associates                   | Address (City/<br>Country) | Parent Bank's Share  – If Different, Voting Rights (%) |      |
|---|------------------------------|----------------------------|--|------|
| 1 | Garanti Yatırım Ortaklığı AŞ | İstanbul / Turkey          | -  | 3.30 |

|   | Total<br>Assets | Shareholders'<br>Equity | Total Fixed<br>Assets (*) | Interest<br>Income | Income<br>on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior Period<br>Profit/Loss | Company's<br>Fair Value |
|---|-----------------|-------------------------|---------------------------|--------------------|---|----------------------------------|-----------------------------|-------------------------|
| 1 | 35,177          | 34,801                  | 68                        | 467                | 509                                     | 983                              | 1,781                       | 23,360                  |

<sup>(\*)</sup> Total fixed assets include tangible and intangible assets.

Garanti Yatırım Ortaklığı AŞ that Garanti Yatırım participated by 3.30%, is consolidated in the accompanying consolidated financial statements under full consolidation method due to the company's right to elect all the members of the board of directors as resulted from its privilege in election of board members.

<sup>(1)</sup> Financial information is as of 31 March 2017.

<sup>(2)</sup> Financial information is as of 31 December 2016.

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#### 5.1.8.3 Movement of consolidated investments in associates

|  | Current Period | Prior Period |  |
|--|----------------|--------------|--|
| Balance at Beginning of Period             | 708            | 686<br>22    |  |
| Movements during the Period                | 63             |              |  |
| Acquisitions and Capital Increases         | _              | _            |  |
| Bonus Shares Received                      | -              | _            |  |
| Allocation from Current Period Profit      | -              | -            |  |
| Sales                                      | -              | -            |  |
| Reclassifications                          | -              | -            |  |
| Increase/Decrease in Fair Values           | 63             | 22           |  |
| Currency Differences on Foreign Associates | -              | -            |  |
| Impairment Losses (-)                      | -              | -            |  |
| Balance at End of Period                   | 771            | 708          |  |
| <b>Capital Commitments</b>                 | -              | _            |  |
| Share Percentage at the End of Period (%)  | -              | -            |  |

Valuation methods of consolidated investments in associates

| Associates                            | Current Period | Prior Period |
|---------------------------------------|----------------|--------------|
| Valued at Cost                        | <u>-</u>       | -            |
| Valued at Fair Value                  | 771            | 708          |
| Valued by Equity Method of Accounting | _              | _            |

#### Sectoral distribution of consolidated investments and associates

| Associates          | Current Period | Prior Period |
|---------------------|----------------|--------------|
| Banks               | <u>-</u>       | _            |
| Insurance Companies | _              | -            |
| Factoring Companies | <u>-</u>       | -            |
| Leasing Companies   | _              | _            |
| Finance Companies   | 771            | 708          |
| Other Associates    | _              | _            |

#### Quoted consolidated investments in associates

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Quoted at Domestic Stock Exchanges      | 771            | 708          |
| Quoted at International Stock Exchanges | -              | -            |

Investments in associates sold during the current period

None.

Investments in associates acquired during the current period

None.

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#### 5.1.9 Investments in affiliates

Information on capital adequacy of major affiliates

| Current Period  | Garanti Bank<br>International NV | Garanti Finansal<br>Kiralama AS         | Garanti Holding<br>BV |
|---|----------------------------------|---|-----------------------|
| COMMON EQUITY TIER I CAPITAL  |                                  | *************************************** | A                     |
| Paid-in Capital to be Entitled for Compensation after All Creditors   | 552,977                          | 357,848                                 | 1,544,023             |
| Share Premium   | - 7 7                            | -                                       | 51,980                |
| Share Cancellation Profits  | <del>-</del>                     | _                                       | <u>-</u>              |
| Legal Reserves  | 945,026                          | 567,914                                 | (257,084)             |
| Other Comprehensive Income according to TAS   | 788,053                          | -                                       | 20,762                |
| Current and Prior Periods' Profits  | 80,843                           | 50,157                                  | 78,473                |
| Common Equity Tier I Capital Before Deductions  | 2,366,899                        | 975,919                                 | 1,438,154             |
| Deductions From Common Equity Tier I Capital  |                                  | Δ                                       |                       |
| Current and Prior Periods' Losses not Covered by<br>Reserves, and Losses Accounted under Equity<br>according to TAS (-)   | 30,689                           | 452                                     | 365,800               |
| Leasehold Improvements on Operational Leases (-)  | _                                | 80                                      | 6,626                 |
| Goodwill and Other Intangible Assets and Related<br>Deferred Taxes (-)  | 14,315                           | 6,757                                   | 187,093               |
| Net Deferred Tax Asset/Liability (-)  | <del>-</del>                     | _                                       | 9,668                 |
| Total Deductions from Common Equity Tier I<br>Capital   | 45,004                           | 7,289                                   | 569,187               |
| Total Common Equity Tier I Capital  | 2,321,895                        | 968,630                                 | 868,967               |
| Total Deductions From Tier I Capital  | 3,578                            | 1,689                                   | 49,190                |
| Total Tier I Capital  | 2,318,317                        | 966,941                                 | 819,777               |
| TIER II CAPITAL   | 200,320                          | -                                       | 93,453                |
| CAPITAL BEFORE DEDUCTIONS   | 2,518,637                        | 966,941                                 | 913,230               |
| Net Book Values of Movables and Immovables<br>Exceeding the Limit Defined in the Article 57, Clause<br>1 of the Banking Law and the Assets Acquired against<br>Overdue Receivables and Held for Sale but Retained<br>more than Five Years (-) | -,5-,5,5-                        | 586                                     | -                     |
| TOTAL CAPITAL   | 2,518,637                        | 966,355                                 | 913,230               |

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| Prior Period  | Garanti Bank<br>International NV | Garanti Finansal<br>Kiralama AŞ | Garanti Holding<br>BV |
|---|----------------------------------|---------------------------------|-----------------------|
| COMMON EQUITY TIER I CAPITAL  |                                  | 3                               |                       |
| Paid-in Capital to be Entitled for Compensation after All Creditors   | 511,324                          | 357,848                         | 1,426,711             |
| Share Premium   | -                                | -                               | 48,030                |
| Share Cancellation Profits  | -                                | <del>-</del>                    | -                     |
| Legal Reserves  | 894,029                          | 483,911                         | (267,654)             |
| Other Comprehensive Income according to TAS   | 652,504                          | _                               | 17,074                |
| Current and Prior Periods' Profits  | 50,997                           | 84,003                          | 9,425                 |
| Common Equity Tier I Capital Before Deductions  | 2,108,854                        | 925,762                         | 1,233,586             |
| Deductions From Common Equity Tier I Capital  |                                  |                                 |                       |
| Current and Prior Periods' Losses not Covered by<br>Reserves, and Losses Accounted under Equity<br>according to TAS (-)   | 76,159                           | 452                             | 317,070               |
| Leasehold Improvements on Operational Leases (-)  | -                                | 87                              | 7,930                 |
| Goodwill and Other Intangible Assets and Related Deferred Taxes (-)   | 10,193                           | 4,694                           | 131,009               |
| Net Deferred Tax Asset/Liability (-)  | -                                | -                               | 7,129                 |
| Total Deductions from Common Equity Tier I<br>Capital   | 86,352                           | 5,233                           | 463,138               |
| Total Common Equity Tier I Capital  | 2,022,502                        | 920,529                         | 770,448               |
| Total Deductions From Tier I Capital  | 6,795                            | 3,129                           | 92,092                |
| Total Tier I Capital  | 2,015,707                        | 917,400                         | 678,356               |
| TIER II CAPITAL   | 185,100                          | -                               | 81,435                |
| CAPITAL BEFORE DEDUCTIONS   | 2,200,807                        | 917,400                         | 759,791               |
| Net Book Values of Movables and Immovables<br>Exceeding the Limit Defined in the Article 57, Clause<br>1 of the Banking Law and the Assets Acquired against<br>Overdue Receivables and Held for Sale but Retained<br>more than Five Years (-) | _                                | 465                             | _                     |
| TOTAL CAPITAL   | 2,200,807                        | 916,935                         | 759,791               |

The parent Bank does not have any capital needs for its affiliates included in the calculation of its consolidated capital adequacy standard ratio.

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#### 5.1.9.1 Unconsolidated investments in affiliates

|   | Affiliates                                   | Address (City/ Country) | Parent Bank's<br>Share – If<br>Different, Voting<br>Rights (%) | Bank Risk<br>Group's Share<br>(%) |
|---|--|-------------------------|--|-----------------------------------|
| 1 | Garanti Bilişim Teknolojisi ve Tic. TAŞ      | Istanbul/Turkey         | 100.00   | 100.00                            |
| 2 | Garanti Ödeme Sistemleri AŞ                  | Istanbul/Turkey         | 99.96  | 100.00                            |
| 3 | Garanti Hizmet Yönetimi AŞ                   | Istanbul/Turkey         | 96.40  | 99.40                             |
| 4 | Garanti Kültür AŞ                            | Istanbul/Turkey         | 100.00   | 100.00                            |
| 5 | Garanti Konut Finansmanı Danışmanlık Hiz. AŞ | Istanbul/Turkey         | 100.00   | 100.00                            |
| 6 | Trifoi Real Estate Company                   | Bucharest/Romania       | _  | 100.00                            |
| 7 | Garanti Filo Yönetim Hizmetleri AŞ           | Istanbul/Turkey         | _  | 100.00                            |
| 8 | Garanti Filo Sigorta Aracılık Hizmetleri AŞ  | Istanbul/Turkey         | -  | 100.00                            |

|   | Total<br>Assets | Shareholders'<br>Equity | Total Fixed<br>Assets (*) | Interest<br>Income | Income on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior<br>Period<br>Profit/Loss | Company's<br>Fair Value | Amount of<br>Equity<br>Requirement |
|---|-----------------|-------------------------|---------------------------|--------------------|--------------------------------------|----------------------------------|--------------------------------|-------------------------|------------------------------------|
| 1 | 79,775          | 67,327                  | 48                        | 3,274              | 3                                    | 5,072                            | 3,976                          | -                       | _                                  |
| 2 | 28,764          | 14,705                  | 648                       | 366                | -                                    | (79)                             | 1,108                          | -                       | _                                  |
| 3 | 5,119           | 3,883                   | 5                         | 213                | 20                                   | 89                               | (283)                          | -                       | _                                  |
| 4 | 2,529           | 1,649                   | 1,011                     | _                  | 16                                   | 51                               | 61                             | -                       | _                                  |
| 5 | 2,746           | 1,893                   | 46                        | 95                 | -                                    | 197                              | 450                            | -                       | _                                  |
| 6 | 4,146           | 4,146                   | 4,140                     | _                  | -                                    | (1)                              | (1)                            | -                       | _                                  |
| 7 | 1,323,216       | 32,393                  | 1,192,665                 | 94                 | _                                    | 8,286                            | (83)                           | -                       | _                                  |
| 8 | 2,105           | 1,369                   | -                         | _                  | -                                    | 799                              | 593                            | -                       | _                                  |

<sup>(\*)</sup> Total fixed assets include tangible and intangible assets.

Unconsolidated affiliates, reasons for not consolidating such investments and accounting treatments applied for such investments

The non-financial investments excluded from the consolidation process, are accounted under cost method of accounting.

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#### 5.1.9.2 Movement of consolidated investments in affiliates

|   | Current Period | Prior Period |  |
|---|----------------|--------------|--|
| Balance at Beginning of Period                        | 5,069,629      | 4,342,264    |  |
| Movements during the Period                           | 677,706        | 727,365      |  |
| Acquisitions and Capital Increases                    | _              | 53,484       |  |
| Bonus Shares Received                                 |                | _            |  |
| Dividends from Current Year Profit                    | _              | _            |  |
| Sales/Liquidations                                    | -              | (157,635)    |  |
| Reclassifications                                     | -              | _            |  |
| Value Increase/Decrease (*)                           | 450,306        | 411,275      |  |
| Currency Differences on Foreign Affiliates            | 227,400        | 420,241      |  |
| Reversal of Impairment Losses / Impairment Losses (-) | -              | <u>-</u>     |  |
| Balance at End of Period                              | 5,747,335      | 5,069,629    |  |
| Capital Commitments                                   | -              | _            |  |
| Share Percentage at the End of Period (%)             | _              | -            |  |

<sup>(\*)</sup> Except for quoted affiliates, value increases/(decreases) are based on the results of equity accounting application.

#### Valuation methods of consolidated investments in affiliates

|                          | Current Period | Prior Period |
|--------------------------|----------------|--------------|
| Valued at Cost           | <u>-</u>       | -            |
| Valued at Fair Value (*) | 5,747,335      | 5,069,629    |

<sup>(\*)</sup> Except for quoted affiliates, the balances are as per the results of equity accounting application.

#### Sectoral distribution of consolidated investments in affiliates

|                     | Current Period | Prior Period |
|---------------------|----------------|--------------|
| Banks               | 2,329,643      | 2,025,895    |
| Insurance Companies | 1,257,556      | 1,125,108    |
| Factoring Companies | 163,675        | 151,548      |
| Leasing Companies   | 975,472        | 925,310      |
| Finance Companies   | 1,020,989      | 841,768      |
| Other Affiliates    | _              | _            |

Except for quoted affiliates, the balances are as per the results of equity accounting application.

#### Quoted consolidated investments in affiliates

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Quoted at Domestic Stock Exchanges      | 163,675        | 151,548      |
| Quoted at International Stock Exchanges | _              | -            |

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Other information on consolidated investments in affiliates

|    | Affiliates                          | Address (City/ Country)   | Parent Bank's<br>Share – If Different,<br>Voting Rights (%) | Shares of Other<br>Consolidated<br>Affiliates (%) | Method of<br>Consolidation |
|----|-------------------------------------|---------------------------|---|---|----------------------------|
| 1  | Garanti Finansal Kiralama AŞ        | Istanbul/Turkey           | 100.00  | -   | Full Consolidation         |
| 2  | Garanti Faktoring AŞ                | Istanbul/Turkey           | 81.84   | -   | Full Consolidation         |
| 3  | Garanti Yatırım Menkul Kıymetler AŞ | Istanbul/Turkey           | 100.00  | -   | Full Consolidation         |
| 4  | Garanti Portföy Yönetimi AŞ         | Istanbul/Turkey           | 100.00  | -   | Full Consolidation         |
| 5  | Garanti Emeklilik ve Hayat AŞ       | Istanbul/Turkey           | 84.91   | -   | Full Consolidation         |
| 6  | Garanti Bank International NV       | Amsterdam/the Netherlands | 100.00  | -   | Full Consolidation         |
| 7  | Garanti Holding BV                  | Amsterdam/the Netherlands | 100.00  | -   | Full Consolidation         |
| 8  | G Netherlands BV                    | Amsterdam/the Netherlands | _   | 100.00  | Full Consolidation         |
| 9  | Garanti Bank SA                     | Bucharest/Romania         | <del>-</del>  | 100.00  | Full Consolidation         |
| 10 | Motoractive IFN SA                  | Bucharest/Romania         | _   | 100.00  | Full Consolidation         |
| 11 | Ralfi IFN SA                        | Bucharest/Romania         | -   | 100.00  | Full Consolidation         |

|    | Total<br>Assets | Shareholders'<br>Equity | Total Fixed<br>Assets (*) | Interest<br>Income | Income on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior Period<br>Profit/Loss | Company's<br>Fair Value |
|----|-----------------|-------------------------|---------------------------|--------------------|--------------------------------------|----------------------------------|-----------------------------|-------------------------|
| 1  | 5,240,845       | 975,468                 | 9,996                     | 199,219            | -                                    | 50,157                           | 66,137                      | -                       |
| 2  | 2,776,439       | 199,822                 | 7,618                     | 132,927            | -                                    | 14,369                           | 13,733                      | -                       |
| 3  | 138,325         | 92,119                  | 13,299                    | 2,615              | 829                                  | 24,629                           | 14,822                      | <del>-</del>            |
| 4  | 67,555          | 60,804                  | 3,851                     | 3,097              | -                                    | 8,592                            | 6,122                       | <del>-</del>            |
| 5  | 1,947,701       | 1,481,047               | 40,908                    | 90,251             | 969                                  | 155,872                          | 121,927                     | <del>-</del>            |
| 6  | 17,177,359      | 2,336,037               | 107,960                   | 263,429            | 35,168                               | 80,842                           | 18,098                      | <del>-</del>            |
| 7  | 1,364,035       | 1,363,868               | -                         | -                  | -                                    | (152)                            | (96)                        | <del>-</del>            |
| 8  | 1,426,074       | 1,231,500               | -                         | 66                 | -                                    | (4,199)                          | 25,674                      | <del>-</del>            |
| 9  | 8,177,620       | 1,089,453               | 287,338                   | 145,995            | 11,512                               | 65,211                           | (13,587)                    | _                       |
| 10 | 661,707         | 95,934                  | 4,650                     | 19,712             | -                                    | 6,150                            | 4,563                       | _                       |
| 11 | 456,081         | 64,873                  | 5,735                     | 27,132             | -                                    | 8,980                            | 7,293                       | _                       |

<sup>(\*)</sup> Total fixed assets include tangible and intangible assets.

Consolidated investments in affiliates disposed during the current period None.

Consolidated investments in affiliates acquired during the current period None.

#### **5.1.10** Investments in joint-ventures

None.

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#### 5.1.11 Lease receivables

#### 5.1.11.1 Financial lease receivables according to remaining maturities

|                     | Current   | Period          | Prior Period        |           |  |
|---------------------|-----------|-----------------|---------------------|-----------|--|
|                     | Gross     | Gross Net Gross |                     |           |  |
| Less than 1 Year    | 2,587,415 | 2,291,100       | 2,708,046           | 2,396,795 |  |
| Between 1-5 Years   | 3,347,244 | 2,991,759       | 3,428,328           | 3,056,205 |  |
| Longer than 5 Years | 373,695   | 351,980         | 363,233             | 341,260   |  |
| Total               | 6,308,354 | 5,634,839       | 6,499,607 5,794,260 |           |  |

#### 5.1.11.2 Net financial lease receivables

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Gross Financial Lease Receivables                  | 6,308,354      | 6,499,607    |
| Unearned Income on Financial Lease Receivables (-) | (673,515)      | (705,347)    |
| Terminated Lease Contracts (-)                     | -              | -            |
| Net Financial Lease Receivables                    | 5,634,839      | 5,794,260    |

#### 5.1.11.3 Financial lease agreements

Criteria applied for financial lease agreements

The customer applied for a financial lease is evaluated based on the lending policies and criteria taking into account the legal legislation. A "customer analysis report" according to the type and amount of the application is prepared for the evaluation of the customer by the Credit Committee and certain risk rating models such as "customer risk rating" and "equipment rating/scoring" are applied.

In compliance with the legal legislation and the authorization limits of the general manager, credit committee and board of directors, it is decided whether the loan will be granted considering the financial position and the qualitative characteristics of the customer and the criterias mentioned above, if yes, which conditions will be applied. At this stage, collateral such as bank guarantees, mortgages, asset pledges, promissory notes or the personal or corporate guarantees, may be required depending on the creditworthiness of the customer and the characteristics of the product to be sold.

The sectoral, equipment type and pledged asset concentration of the customers are monitored regularly.

Details monitored subsequent to signing of financial lease agreements

Subsequent to granting of loan, the fulfillment of monetary aspects such as lending procedures, timely collection of rental payments are monitored. Furthermore, updated information on the performance of companies is reported by the credit monitoring unit even for the performing customers.

The reports prepared by the credit monitoring unit for the performing companies and the assessments made by the administration follow-up and the legal units for the problematic companies, are presented to the top management following the assessments made by the related internal committees and the necessary actions are taken.

#### 5.1.12 Derivative financial assets held for risk management

#### 5.1.12.1 Positive differences on derivative financial instruments held for risk management

| Derivative Financial Assets Held for | Current P | eriod   | Prior Period |         |  |
|--------------------------------------|-----------|---------|--------------|---------|--|
| Risk Management                      | TL        | FC      | TL           | FC      |  |
| Fair Value Hedges                    | 55,529    | 5,340   | 73,946       | 11,534  |  |
| Cash Flow Hedges                     | 415,670   | 98,738  | 5,526        | 575,289 |  |
| Net Foreign Investment Hedges        | -         | -       | -            | -       |  |
| Total                                | 471,199   | 104,078 | 79,472       | 586,823 |  |

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As of 30 June 2017, the face values and the net fair values, recognised in the balance sheet, of the derivative financial instruments held for risk management purposes, are summarized below:

|                      | Current Period |         |           | Prior Period |         |           |
|----------------------|----------------|---------|-----------|--------------|---------|-----------|
|                      | Face Value     | Asset   | Liability | Face Value   | Asset   | Liability |
| Interest Rate Swaps  | 39,968,279     | 109,966 | 132,952   | 35,828,669   | 146,128 | 138,470   |
| -TL                  | 7,333,388      | 55,894  | 24,136    | 8,307,595    | 79,472  | 26,671    |
| -FC                  | 32,634,891     | 54,072  | 108,816   | 27,521,074   | 66,656  | 111,799   |
| Cross Currency Swaps | 6,878,672      | 465,311 | 147,205   | 8,525,479    | 520,167 | 204,844   |
| -TL                  | 1,501,302      | 415,305 | _         | 1,837,687    | -       | -         |
| -FC                  | 5,377,370      | 50,006  | 147,205   | 6,687,792    | 520,167 | 204,844   |
| Total                | 46,846,951     | 575,277 | 280,157   | 44,354,148   | 666,295 | 343,314   |

#### 5.1.12.1.1 Fair value hedge accounting

| Current Period          |                              |   |  |                        |           | ·  |
|-------------------------|------------------------------|---|--|------------------------|-----------|--|
|                         |                              |   |  | Net Fair Val<br>Hedgin | O         | Income Statement Effect (gains/losses        |
| Hedging Item            | Hedged Item                  | Type of Risk  | Fair Value<br>Change of<br>Hedged Item | Asset                  | Liability | from derivative<br>financial<br>instruments) |
| Interest Rate Swaps     | Fixed-rate commercial loans  | Interest rate risk                                    | 40,212                                 | 16,924                 | (68,594)  | (11,458)                                     |
| Interest Rate Swaps     | Fixed-rate mortgage loans    | Interest rate risk                                    | (25,206)                               | 33,460                 | (1,384)   | 6,870  |
| Interest Rate Swaps     | Fixed-rate securities        | Interest rate risk                                    | 985                                    | 10,456                 | (27,121)  | (12,621)                                     |
| Cross Currency<br>Swaps | Fixed-rate securities issued | Interest rate and foreign currency exchange rate risk | (10,762)                               | -                      | (140,264) | (151,026)                                    |
| Cross Currency<br>Swaps | Fixed-rate commercial loans  | Interest rate and foreign currency exchange rate risk | 758                                    | 29                     | (328)     | 459  |

| Prior Period            |                              | h   |  |  |           |  |  |
|-------------------------|------------------------------|---|--|--|-----------|--|--|
|                         |                              |   |  | Net Fair Value Change of<br>Hedging Item |           | Income Statement Effect (gains/losses        |  |
| Hedging Item            | Hedged Item                  | Type of Risk  | Fair Value<br>Change of<br>Hedged Item | Asset                                    | Liability | from derivative<br>financial<br>instruments) |  |
| Interest Rate Swaps     | Fixed-rate commercial loans  | Interest rate risk                                    | 42,431                                 | 15,833                                   | (75,781)  | (17,517)                                     |  |
| Interest Rate Swaps     | Fixed-rate mortgage loans    | Interest rate risk                                    | (42,169)                               | 48,387                                   | (344)     | 5,874  |  |
| Interest Rate Swaps     | Fixed-rate securities        | Interest rate risk                                    | (27,048)                               | 20,917                                   | (36,290)  | (1,649)                                      |  |
| Cross Currency<br>Swaps | Fixed-rate securities issued | Interest rate and foreign currency exchange rate risk | (13,071)                               | -  | (164,529) | (177,600)                                    |  |
| Cross Currency<br>Swaps | Fixed-rate commercial loans  | Interest rate and foreign currency exchange rate risk | 231                                    | 343                                      | -         | 574  |  |

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#### 5.1.12.1.2 Cash flow hedge accounting

| Current Perio              | d                                  | <u> </u>   |                                     |          |                                    | G . 7                                      | T 00                             |
|----------------------------|------------------------------------|--|-------------------------------------|----------|------------------------------------|--|----------------------------------|
|                            |                                    |  | Fair Value Change of<br>Hedged Item |          | Gains/Losses Accounted under       | Gains/Losses<br>Accounted                  | Ineffective<br>Portion (net)     |
| Hedging Item               | Hedged Item                        | Type of Risk   | Asset Liability                     |          | Shareholders' Equity in the Period | under Income<br>Statement in<br>the Period | Accounted under Income Statement |
| Interest Rate<br>Swaps     | Floating-rate securities issued    | Cash flow risk resulted from change in market interest rates                                     | 82                                  | -        | 2                                  | 8  | -                                |
| Interest Rate<br>Swaps     | Floating-rate funds borrowed       | Cash flow risk resulted from change in market interest rates                                     | 33,313                              | (20,557) | (8,981)                            | (11,553)                                   | 381                              |
| Interest Rate<br>Swaps     | Floating-rate deposit              | Cash flow risk resulted from change in market interest rates                                     | 15,731                              | (15,296) | (14,898)                           | (5,880)                                    | 1,178                            |
| Cross<br>Currency<br>Swaps | Floating-rate securities issued    | Commitments  | -                                   | (4,697)  | (2,981)                            | (1,716)                                    | -                                |
| Cross<br>Currency<br>Swaps | Floating-rate<br>funds<br>borrowed | Cash flow risk resulted from change in market interest rates and foreign currency exchange rates | 415,306                             | -        | (7,522)                            | (33,311)                                   | 24                               |
| Cross<br>Currency<br>Swaps | Fixed-rate<br>funds<br>borrowed    | Cash flow risk resulted from change in market interest rates and foreign currency exchange rates | 49,976                              | (1,916)  | 536                                | (539)                                      | -                                |

As of 31 December 2016, the loss reclassified from the shareholders' equity to the income statement due to the ceased hedging transactions amounted to TL 619 thousands (30 June 2017: -).

|                            |                                    |  | Fair Value Change of<br>Hedged Item |           | Gains/Losses<br>Accounted under<br>Shareholders' | Gains/Losses<br>Accounted<br>under Income | Ineffective<br>Portion (net)<br>Accounted |
|----------------------------|------------------------------------|--|-------------------------------------|-----------|--|---|---|
| Hedging Item               | Hedged Item                        | Type of Risk   | Asset                               | Liability | Equity in the Period                             | Statement in the Period                   | under Income<br>Statement                 |
| Interest Rate<br>Swaps     | Floating-rate securities issued    | Cash flow risk resulted from change in market interest rates                                     | 66                                  | -         | (30)   | (100)                                     | -   |
| Interest Rate<br>Swaps     | Floating-rate<br>funds<br>borrowed | Cash flow risk resulted from change in market interest rates                                     | 46,656                              | (26,054)  | 21,463   | (21,882)                                  | (135)                                     |
| Interest Rate<br>Swaps     | Floating-rate deposit              | Cash flow risk resulted from change in market interest rates                                     | 14,268                              | -         | 14,325   | (3,344)                                   | -   |
| Cross<br>Currency<br>Swaps | Floating-rate securities issued    | Cash flow risk resulted from change in market interest rates and foreign currency exchange rates | -                                   | -         | (6,677)  | (12,091)                                  | -   |
| Cross<br>Currency<br>Swaps | Floating-rate<br>funds<br>borrowed | Cash flow risk resulted from change in market interest rates and foreign currency exchange rates | 443,903                             | -         | (17,541)   | (89,625)                                  | 51  |
| Cross<br>Currency<br>Swaps | Fixed-rate funds borrowed          | Cash flow risk resulted from change in market interest rates and foreign currency exchange rates | 75,922                              | (40,316)  | (2,035)  | 1,827                                     | _   |

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#### 5.1.13 Tangible assets

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.14 Intangible assets

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.1.15 Investment property

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Net Book Value at Beginning Period                         | 543,825        | 307,095      |
| Additions  | 2,183          | 231,273      |
| Disposals  | -              | (8,125)      |
| Transfers to Tangible Assets                               | -              | 12,098       |
| Fair Value Change  | -              | 1,484        |
| Net Currency Translation Differences on Foreign Affiliates | -              | _            |
| Net Book Value at End of Current Period                    | 546,008        | 543,825      |

The investment property is held for operational leasing purposes.

#### 5.1.16 Deferred tax asset

As of 30 June 2017, on a consolidated basis the Bank has a deferred tax asset of TL 287,376 thousands (31 December 2016: TL 233,342 thousands) calculated as the net amount remaining after netting of tax deductable timing differences and taxable timing differences in its consolidated financial statements.

As of 30 June 2017, deferred tax assets of TL 592,593 thousands (31 December 2016: TL 530,797 thousands) are reduced by deferred tax liabilities of TL 305,217 thousands with offsetting characteristics (31 December 2016: TL 297,455 thousands) and presented as net in the accompanying consolidated financial statements, on all taxable temporary differences arising between the carrying amounts and the taxable amounts of assets and liabilities on the financial statements that will be considered in the calculation of taxable earnings in the future periods.

For the cases where the differences between the carrying values and the taxable values of assets subject to tax are related with certain items on the shareholders' equity accounts, the deferred taxes are charged or credited directly to these accounts.

|   | Curren      | t Period               | Prior Period |                        |  |
|---|-------------|------------------------|--------------|------------------------|--|
|   | Tax Base    | Deferred Tax<br>Amount | Tax Base     | Deferred Tax<br>Amount |  |
| Provisions (*)  | 1,184,375   | 239,178                | 976,182      | 196,283                |  |
| Differences between the Carrying Values and Taxable Values of Financial Assets (**) | 201,507     | 35,618                 | (427,008)    | (95,290)               |  |
| Revaluation Differences on Real Estates   | (1,722,648) | (22,865)               | (1,732,442)  | (25,313)               |  |
| Other   | 188,275     | 35,445                 | 802,238      | 157,662                |  |
| Deferred Tax Asset, Net   | (148,491)   | 287,376                | (381,030)    | 233,342                |  |

<sup>(\*)</sup> Consists of reserve for employee benefits, provision for promotion expenses of credit cards and other provisions.

As of 30 June 2017, TL 140,976 thousands of deferred tax income (30 June 2016: TL 147,464 thousands) and TL 90,509 thousands of deferred tax expense (31 December 2016: TL 62,489 thousands of deferred tax income) were recognised in the income statement and the shareholders' equity, respectively.

<sup>(\*\*)</sup> Calculations are performed at the relevant tax rates applicable in the country of the foreign branches and affiliates' financial assets

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#### 5.1.17 Assets held for sale and assets of discontinued operations

|  | Current Period | Prior Period |
|--|----------------|--------------|
| End of Prior Period                                    | ĺ              |              |
| Cost   | 621,671        | 375,548      |
| Accumulated Depreciation                               | (16,656)       | (9,183)      |
| Net Book Value   | 605,015        | 366,365      |
| End of Current Period                                  |                |              |
| Additions  | 279.401        | 347.416      |
| Disposals (Cost)                                       | (71,658)       | (99,936)     |
| Disposals (Accumulated Depreciation)                   | 811            | 1,358        |
| Reversal of Impairment / Impairment Losses (-)         | 150            | (3,514)      |
| Depreciation Expense for Current Period (-)            | _              | (8,831)      |
| Currency Translation Differences on Foreign Operations | 1,098          | 2,157        |
| Cost   | 830,662        | 621,671      |
| Accumulated Depreciation (-)                           | (15,845)       | (16,656)     |
| Net Book Value   | 814,817        | 605,015      |

As of balance sheet date, the net book values of assets held for sale on which rights of repurchase exist amounting to TL 474,514 thousands (31 December 2016: TL 359,660 thousands).

#### 5.1.18 Other Assets

#### 5.1.18.1 Receivables from term sale of assets

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Sale of Investments in Associates, Affiliates and Joint – Ventures | -              | -            |
| Sale of Real Estates   | -              | -            |
| Sale of Available for Sale Assets                                  | 18,040         | 16,670       |
| Sale of Other Assets   | 1,133          | 2,305        |
| Total  | 19,173         | 18,975       |

#### 5.1.18.2 Prepaid expenses

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Prepaid Expenses | 821,573        | 527,538      |
| Prepaid Taxes    | 25,687         | 27,335       |

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#### 5.2 Consolidated liabilities

### 5.2.1 Maturity profile of deposits

| Current Period                | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3 Months | 3-6 Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating Deposit | Total       |
|-------------------------------|------------|------------------|------------------|------------|------------|----------------|--------------------|----------------------|-------------|
| Saving Deposits               | 10,205,886 | - 1              | 2,509,038        | 39,571,361 | 1,229,254  | 335,212        | 547,383            | 3,858                | 54,401,992  |
| Foreign Currency              | 27,576,922 | _                | 8,989,880        | 49,450,532 | 4,808,339  | 6,616,702      | 10,148,443         | 51,726               | 107,642,544 |
| Residents in Turkey           | 19,108,717 | _ [              | 8,328,579        | 45,371,528 | 2,157,542  | 1,090,695      | 967,127            | 50,615               | 77,074,803  |
| Residents in Abroad           | 8,468,205  | - [              | 661,301          | 4,079,004  | 2,650,797  | 5,526,007      | 9,181,316          | 1,111                | 30,567,741  |
| <b>Public Sector Deposits</b> | 987,710    | _ [              | 3,642            | 23,689     | 6,015      | 757            | -                  | _                    | 1,021,813   |
| <b>Commercial Deposits</b>    | 7,607,605  | -                | 4,293,810        | 6,272,012  | 155,402    | 496,390        | 256,637            | _                    | 19,081,856  |
| Others                        | 214,450    | ]                | 87,721           | 1,204,171  | 4,096      | 65,162         | 988,311            | _                    | 2,563,911   |
| Precious Metal                | 2,046,732  | -                | -                | 67,884     | 10,911     | 19,271         | 195,293            | _                    | 2,340,091   |
| Bank Deposits                 | 3,339,683  | -                | 1,965,208        | 302,114    | 7,049      | 97,526         | 52,984             | -                    | 5,764,564   |
| Central Bank of<br>Turkey     | _          | -                | -                | -          | _          | _              | _                  | <u>-</u>             | -           |
| Domestic Banks                | 3,771      | -                | 1,307,230        | 16,231     | _          | 57,452         | 12,793             | -                    | 1,397,477   |
| Foreign Banks                 | 1,327,950  | -                | 657,978          | 285,883    | 7,049      | 40,074         | 40,191             | -                    | 2,359,125   |
| Special Financial             | 2,007,962  | -                | -                | -          | _          | _              | -                  | -                    | 2,007,962   |
| Others                        | -          | -                | -                | -          | -          | -              | -                  | -                    | -           |
| Total                         | 51,978,988 | -                | 17,849,299       | 96,891,763 | 6,221,066  | 7,631,020      | 12,189,051         | 55,584               | 192,816,771 |

| Prior Period                  | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3 Months | 3-6 Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating Deposit | Total       |
|-------------------------------|------------|------------------|------------------|------------|------------|----------------|--------------------|----------------------|-------------|
| Saving Deposits               | 9,406,286  |                  | 3,618,003        | 39,391,571 | 536,188    | 364,615        | 470,517            | 4,046                | 53,791,226  |
| Foreign Currency              | 23,618,814 | -                | 6,953,347        | 42,994,576 | 2,795,107  | 7,441,131      | 13,052,825         | 56,941               | 96,912,741  |
| Residents in Turkey           | 16,049,046 | - 1              | 6,345,098        | 39,173,531 | 1,631,107  | 1,086,601      | 1,137,770          | 55,783               | 65,478,936  |
| Residents in Abroad           | 7,569,768  | -                | 608,249          | 3,821,045  | 1,164,000  | 6,354,530      | 11,915,055         | 1,158                | 31,433,805  |
| <b>Public Sector Deposits</b> | 493,327    | -                | 72,724           | 27,688     | 116        | 4,994          | 24                 | _                    | 598,873     |
| <b>Commercial Deposits</b>    | 8,348,759  | -                | 4,194,489        | 5,361,728  | 130,133    | 167,600        | 238,684            | ] -]                 | 18,441,393  |
| Others                        | 212,836    | -                | 140,766          | 1,023,250  | 52,904     | 447,810        | 553,501            | _                    | 2,431,067   |
| Precious Metal                | 1,755,811  | -                | -                | 82,984     | 12,264     | 22,493         | 153,015            | _                    | 2,026,567   |
| Bank Deposits                 | 2,912,446  | -                | 812,225          | 184,277    | 248,456    | 233,096        | 97,446             | _                    | 4,487,946   |
| Central Bank of<br>Turkey     | _          | -                | -                | _          | -          | -              | -                  | -                    | -           |
| Domestic Banks                | 3,960      | -                | 391,559          | 15,107     | 16,305     | 118,174        | 14,442             | _                    | 559,547     |
| Foreign Banks                 | 1,748,304  | -                | 420,666          | 169,170    | 232,151    | 114,922        | 83,004             | -                    | 2,768,217   |
| Special Financial             | 1,160,182  |                  | -                | -          | _          | -              | _                  | j - j                | 1,160,182   |
| Others                        | -          | -                | -                | -          | -          | -              | -                  | _                    | -           |
| Total                         | 46,748,279 | -                | 15,791,554       | 89,066,074 | 3,775,168  | 8,681,739      | 14,566,012         | 60,987               | 178,689,813 |

#### $\label{thm:continuous} T\ddot{u}rkiye\ Garanti\ Bankası\ A\$\ and\ Its\ Financial\ Affiliates$

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#### 5.2.1.1 Saving deposits and other deposit accounts insured by Saving Deposit Insurance Fund

#### 5.2.1.1.1 Deposits exceeding insurance limit

Saving deposits covered by deposit insurance and total amount of deposits exceeding insurance coverage limit:

|  | Covered by Dep | oosit Insurance | Over Deposit Insurance Limit |              |  |
|--|----------------|-----------------|------------------------------|--------------|--|
|  | Current Period | Prior Period    | Current Period               | Prior Period |  |
| Saving Deposits  | 28,701,849     | 27,843,202      | 25,315,537                   | 25,576,417   |  |
| Foreign Currency Saving Deposits                                 | 19,744,799     | 17,180,146      | 44,811,093                   | 39,472,238   |  |
| Other Saving Deposits  | 1,097,438      | 821,559         | 1,226,117                    | 1,471,382    |  |
| Foreign Branches' Deposits Under Foreign<br>Insurance Coverage   | _              | _               |                              | -            |  |
| Off-Shore Branches' Deposits Under Foreign<br>Insurance Coverage | -              | _               | -                            | _            |  |

## 5.2.1.2 Saving deposits at domestic branches of foreign banks in Turkey under the coverage of foreign insurance

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.2.1.3 Saving deposits not covered by insurance limits

#### 5.2.1.3.1 Saving deposits of individuals not covered by insurance limits:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Deposits and Other Accounts held at Foreign Branches   | 875,825        | 860,876      |
| Deposits and Other Accounts held by Shareholders and their Relatives   | -              | -            |
| Deposits and Other Accounts of the Chairman and Members of Board of Directors,<br>Chief Executive Officer, Senior Executive Officers and their Relatives | 733,247        | 751,270      |
| Deposits and Other Accounts held as Assets subject to the Crime defined in the Article 282 of the Turkish Criminal Code no. 5237 dated 26 September 2004 | -              | -            |
| Deposits at Depository Banks established for Off-Shore Banking Activities in Turkey  | -              | -            |

#### 5.2.2 Negative differences on derivative financial liabilities held for trading

| Trading Derivatives  | Current   | Current Period |           | Prior Period |  |  |
|----------------------|-----------|----------------|-----------|--------------|--|--|
|                      | TL        | FC             | TL        | FC           |  |  |
| Forward Transactions | 100,396   | 53,857         | 242,280   | 67,634       |  |  |
| Swap Transactions    | 1,775,960 | 378,780        | 2,023,979 | 857,048      |  |  |
| Futures              | 178       | 624            | 106       | 964          |  |  |
| Options              | 44,738    | 77,442         | 373,051   | 144,526      |  |  |
| Others               | -         | 2,693          | -         | 4,397        |  |  |
| Total                | 1,921,272 | 513,396        | 2,639,416 | 1,074,569    |  |  |

#### 5.2.3 Funds borrowed

|                                       | Current F | Period     | Prior Period |            |  |
|---------------------------------------|-----------|------------|--------------|------------|--|
|                                       | TL        | FC         | TL           | FC         |  |
| Central Bank of Turkey                | -         | 2,400,634  | -            | 1,880,102  |  |
| Domestic Banks and Institutions       | 588,556   | 1,278,468  | 1,153,848    | 1,540,125  |  |
| Foreign Banks, Institutions and Funds | 768,417   | 38,269,660 | 1,973,831    | 40,033,947 |  |
| Total                                 | 1,356,973 | 41,948,762 | 3,127,679    | 43,454,174 |  |

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5.2.3.1 Maturities of funds borrowed

|                      | Current   | Current Period |           | Period     |
|----------------------|-----------|----------------|-----------|------------|
|                      | TL        | FC             | TL        | FC         |
| Short-Term           | 910,973   | 7,001,094      | 1,237,683 | 4,284,065  |
| Medium and Long-Term | 446,000   | 34,947,668     | 1,889,996 | 39,170,109 |
| Total                | 1,356,973 | 41,948,762     | 3,127,679 | 43,454,174 |

In accordance with TAS 39 paragraph 9, the Bank classified certain borrowings obtained through securitisations amounting to USD 2,000,000,000 as financial liability at fair value through profit/loss at the initial recognition in order to eliminate the accounting mismatch. As of 30 June 2017, the accumulated credit risk change and the credit risk change recognised in the income statement amounted to TL 60,484 thousands and a loss of TL 381,655 thousands, respectively. The carrying value of the related financial liability amounted to TL 6,961,516 thousands.

#### 5.2.3.2 Disclosures for concentration areas of bank's liabilities

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.2.4 Other external funds

#### 5.2.4.1 Securities issued

|                    | Т          | L          | FC         |            |  |  |
|--------------------|------------|------------|------------|------------|--|--|
| Current Period     |            | Medium and |            | Medium and |  |  |
|                    | Short-Term | Long-Term  | Short-Term | Long-Term  |  |  |
| Nominal            | 2,451,216  | 4,030,112  | -          | 14,284,368 |  |  |
| Cost               | 2,341,237  | 3,762,262  | -          | 14,197,630 |  |  |
| Carrying Value (*) | 2,391,091  | 3,786,099  | -          | 13,866,469 |  |  |

|                    | Т          | L          | FC         |            |  |
|--------------------|------------|------------|------------|------------|--|
| Prior Period       |            | Medium and |            | Medium and |  |
|                    | Short-Term | Long-Term  | Short-Term | Long-Term  |  |
| Nominal            | 2,297,303  | 3,831,336  | -          | 12,328,286 |  |
| Cost               | 2,203,896  | 3,552,593  | _          | 12,242,657 |  |
| Carrying Value (*) | 2,240,063  | 3,631,583  | -          | 11,874,002 |  |

<sup>(\*)</sup> The Bank and/or its financial affiliates repurchased the Bank's own TL securities with a total face value of TL 109,236 thousands (31 December 2016: TL 107,896 thousands) and foreign currency securities with a total face value of TL 763,647 thousands (31 December 2016: TL 764,060 thousands) and netted off such securities in the accompanying consolidated financial statements.

In accordance with TAS 39 paragraph 9, the Bank classified certain securities amounting to RON 34,500,000 as financial liability at fair value through profit/loss at the initial recognition in order to eliminate the accounting mismatch. As of 30 June 2017, the accumulated negative credit risks change, and the positive credit risk change recognised in the income statement amounted to TL 1,737 thousands and TL 728 thousands, respectively. The carrying value of the related financial liability amounted to TL 33,577 thousands and the related current period gains amounted to TL 723 thousands, respectively.

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5.2.4.2 Funds provided through repurchase transactions

|  | Current Period |           | Prior Period |         |
|--|----------------|-----------|--------------|---------|
|  | TL             | FC        | TL           | FC      |
| Domestic Transactions                    | 305,944        | -         | 7,287,738    | -       |
| Financial Institutions and Organizations | 240,078        | -         | 7,196,813    | -       |
| Other Institutions and Organizations     | 23,867         | -         | 40,765       | -       |
| Individuals                              | 41,999         | -         | 50,160       | -       |
| Foreign Transactions                     | 264            | 1,557,154 | 2            | 526,081 |
| Financial Institutions and Organizations | -              | 1,557,154 | - [          | 526,081 |
| Other Institutions and Organizations     | -              | -         | - [          | -       |
| Individuals                              | 264            | -         | 2            | -       |
| Total                                    | 306,208        | 1,557,154 | 7,287,740    | 526,081 |

5.2.4.3 Miscellaneous payables

|  | Current Period |         | Prior Period |           |
|--|----------------|---------|--------------|-----------|
|  | TL             | FC      | TL           | FC        |
| Payables from credit card transactions | 8,356,886      | 57,195  | 7,833,260    | 41,268    |
| Payables from insurance transactions   | 30,643         | 63      | 32,366       | 240       |
| Other                                  | 458,909        | 553,851 | 394,462      | 1,038,152 |
| Total                                  | 8,846,438      | 611,109 | 8,260,088    | 1,079,660 |

#### 5.2.5 Factoring payables

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.2.6 Lease payables

#### 5.2.6.1 Financial lease payables

None.

#### 5.2.6.2 Operational lease agreements

The operational leasing agreements are signed for some branches and ATM's. The agreements are prepared annually and annual rents are paid in advance and recorded as prepaid expense in "other assets". The Bank does not have any commitments arising on the existing operational lease agreements.

#### 5.2.7 Derivative financial liabilities held for risk management

| Derivative Financial Liabilities Held for | Current Period |         | Prior Period |         |
|---|----------------|---------|--------------|---------|
| Risk Management                           | TL             | FC      | TL           | FC      |
| Fair Value Hedges                         | 24,136         | 213,555 | 26,671       | 250,273 |
| Cash Flow Hedges                          | -              | 42,466  | -            | 66,370  |
| Net Foreign Investment Hedges             | -              | - [     | -            | _       |
| Total                                     | 24,136         | 256,021 | 26,671       | 316,643 |

Please refer to Note 5.1.12.1 for financial liabilities resulted from derivatives held for risk management.

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#### 5.2.8 Provisions

#### 5.2.8.1 General provisions

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| General Provision for             | 3,364,345      | 3,215,533    |
| Loans and Receivables in Group I  | 1,900,975      | 1,754,506    |
| Loans and Receivables in Group II | 931,043        | 872,064      |
| Non-Cash Loans                    | 353,441        | 360,322      |
| Others                            | 178,886        | 228,641      |

## 5.2.8.2 Provisions for foreign exchange differences on foreign currency indexed loans and financial lease receivables

|                            | Current Period | Prior Period |
|----------------------------|----------------|--------------|
| Short-Term Loans           | 29,542         | 1,241        |
| Medium and Long Term Loans | 6,589          | 270          |
| Total                      | 36,131         | 1,511        |

Foreign exchange differences on foreign currency indexed loans are netted with loans on the asset side.

#### 5.2.8.3 Provisions for non-cash loans that are not indemnified or converted into cash

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.2.8.4 Other provisions

#### 5.2.8.4.1 General reserves for possible losses

|                                      | Current Period | Prior Period |
|--------------------------------------|----------------|--------------|
| General Reserves for Possible Losses | 720,000        | 300,000      |

#### 5.2.8.4.2 Other provisions for possible losses

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Reserve for Employee Benefits                        | 815,979        | 730,525      |
| Insurance Technical Provisions, Net                  | 343,007        | 306,775      |
| Provision for Promotion Expenses of Credit Cards (*) | 115,300        | 99,131       |
| Provision for Lawsuits                               | 57,292         | 56,474       |
| Gayrinakdi Kredi Karşılıkları                        | 121,901        | 134,609      |
| Other Provisions                                     | 222,621        | 189,826      |
| Total  | 1,676,100      | 1,517,340    |

<sup>(\*)</sup> The Bank provides full allowance for the committed promotion expenses of credit cards as of the balance sheet date.

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Recognized liability for defined benefit plan obligations

The Bank obtained an actuarial report dated 5 December 2016 from an independent actuary reflecting the principles and procedures on determining the application of transfer transactions in accordance with the Law and it is determined that the assets of the Plan are above the amount that will be required to be paid to transfer the obligation and the asset surplus amounts to TL 2,772,742 thousands at 31 December 2016 as details are given in the table below.

Furthermore, an actuarial report was prepared as of 31 December 2016 as per the requirements of the Law explained in Note 3.17, the accounting policies related with "employee benefits" for the benefits transferable to the SSF and as per TAS 19 for other benefits not transferable to the SSF and arising from other social rights and payments covered by the existing trust indenture of the Fund and medical benefits provided for employees. Based on the actuary's 5 December 2016 dated report, the asset surplus over the fair value of the plan assets to be used for the payment of the obligations also fully covers the benefits not transferable and still a surplus of TL 1,482,852 thousands remains as of 31 December 2016 as details are given in the table below.

The Bank's management, acting prudently, did not consider the health premium surplus amounting TL 531,665 thousands as stated above and resulted from the present value of medical benefits and health premiums transferable to SSF as of 31 December 2016. However, despite this treatment there are no excess obligation that needs to be provided against.

|   | 31 December 2016 |
|---|------------------|
| Transferable Pension and Medical Benefits:                                    |                  |
| Net present value of pension benefits transferable to SSF                     | (770,448)        |
| Net present value of medical benefits and health premiums transferable to SSF | 531,665          |
| General administrative expenses   | (39,405)         |
| Present Value of Pension and Medical Benefits Transferable to SSF (1)         | (278,188)        |
| Fair Value of Plan Assets (2)   | 3,050,930        |
| Asset Surplus over Transferable Benefits ((2)-(1)=(3))                        | 2,772,742        |
| Non-Transferable Benefits:  |                  |
| Other pension benefits  | (662,751)        |
| Other medical benefits  | (627,139)        |
| Total Non-Transferable Benefits (4)   | (1,289,890)      |
| Asset Surplus over Total Benefits ((3)-(4)=(5))                               | 1,482,852        |
| Net Present Value of Medical Benefits and Health Premiums Transferable to     |                  |
| SSF – but not considered acting prudently (6)                                 | (531,665)        |
| Present Value of Asset Surplus/(Defined Benefit Obligation) ((5)-(6))         | 951,187          |

The major actuarial assumptions used in the calculation of other benefits not transferable to SSF in compliance with TAS 19 are as follows:

|                                  | 31 December 2016 |
|----------------------------------|------------------|
|                                  | %                |
| Discount Rate (*)                | 11.50            |
| Inflation Rate (*)               | 7.80             |
| Future Real Salary Increase Rate | 1.5              |
| Medical Cost Trend Rate          | 40% above        |
|                                  | inflation        |
| Future Pension Increase Rate (*) | 7.80             |

The above rates are effective rates, whereas the rates applied for the calculation differ according to the employees' years in service.

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# 5.2.9 Tax liability

# 5.2.9.1 Current tax liability

# **5.2.9.1.1** *Tax liability*

As of 30 June 2017, the corporate tax liability amounts to TL 459,172 thousands (31 December 2016: TL 119,401 thousands) after offsetting with prepaid taxes.

# **5.2.9.1.2** *Taxes payable*

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Corporate Taxes Payable           | 459,172        | 119,401      |
| Taxation on Securities Income     | 116,281        | 122,010      |
| Taxation on Real Estates Income   | 3,798          | 3,752        |
| Banking Insurance Transaction Tax | 128,008        | 120,305      |
| Foreign Exchange Transaction Tax  | 83             | 86           |
| Value Added Tax Payable           | 9,235          | 16,107       |
| Others                            | 52,870         | 82,880       |
| Total                             | 769,447        | 464,541      |

### 5.2.9.1.3 Premiums payable

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Social Security Premiums-Employees                    | 3,257          | 5,029        |
| Social Security Premiums-Employer                     | 2,853          | 3,571        |
| Bank Pension Fund Premium-Employees                   | 165            | 21           |
| Bank Pension Fund Premium-Employer                    | 246            | 21           |
| Pension Fund Membership Fees and Provisions-Employees | _              | -            |
| Pension Fund Membership Fees and Provisions-Employer  | -              | -            |
| Unemployment Insurance-Employees                      | 1,341          | 1,220        |
| Unemployment Insurance-Employer                       | 2,755          | 2,613        |
| Others  | 49             | 1,250        |
| Total   | 10,666         | 13,725       |

#### 5.2.9.2 Deferred tax liability

As of 30 June 2017, the deferred tax liability amounts to TL 1,850 thousands (31 December 2016: -).

# 5.2.10 Liabilities for assets held for sale and assets of discontinued operations

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.2.11 Subordinated debts

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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# 5.2.12 Shareholders' equity

# 5.2.12.1 Paid-in capital

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| Common shares     | 4,200,000      | 4,200,000    |
| Preference shares | -              | -            |

# 5.2.12.2 Registered share capital system

| Capital System    | Paid-in Capital | Ceiling per<br>Registered<br>Share Capital |
|-------------------|-----------------|--|
| Registered Shares | 4,200,000       | 10,000,000                                 |

# 5.2.12.3 Capital increases in current period

None.

5.2.12.4 Capital increases from capital reserves in current period

None.

5.2.12.5 Capital commitments for current and future financial periods

None.

5.2.12.6 Possible effect of estimations made for the parent bank's revenues, profitability and liquidity on equity considering prior period indicators and uncertainities

None

5.2.12.7 Information on privileges given to stocks representing the capital

None.

#### 5.2.12.8 Securities value increase fund

|   | Current Period |        | Prior Period |          |
|---|----------------|--------|--------------|----------|
|   | TL             | FC     | TL           | FC       |
| Investments in Associates, Affiliates and |                |        |              |          |
| Joint-Ventures                            |                |        | -            | -        |
| Valuation Difference                      |                | •      | -            | -        |
| Exchange Rate Difference                  |                | E      | -            | -        |
| Securities Available-for-Sale             | (99,836)       | 52,284 | (484,900)    | (58,725) |
| Valuation Difference                      | (99,836)       | 52,284 | (484,900)    | (58,725) |
| Exchange Rate Difference                  | -              | - !    | - [          | -        |
| Total                                     | (99,836)       | 52,284 | (484,900)    | (58,725) |

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# 5.2.12.9 Revaluation surplus

| Constitution of the Consti | Current Period |   | Prior Period |       |
|--|----------------|---|--------------|-------|
| THE STATE OF THE S | TL             | FC  | TL           | FC    |
| Movables   | -              | _   | -            | _     |
| Real Estates   | 1,508,875      | 6,272   | 1,508,875    | 5,772 |
| Gain on Sale of Investments in Associates and Affiliates and Real Estates to be used for Capital Increases   | 227,994        | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 176,415      | -     |
| Revaluation Surplus on Leasehold<br>Improvements   | -              | -   | -            | -     |
| Total  | 1,736,869      | 6,272   | 1,685,290    | 5,772 |

# 5.2.12.10 Bonus shares of associates, affiliates and joint-ventures

Bonus shares resulted from non-cash capital increases from the following investee companies; Doğuş Gayrimenkul Yatırım Ortaklığı AŞ by TL 20 thousands, Garanti Ödeme Sistemleri AŞ by TL 401 thousands, Kredi Kartları Bürosu by TL 481 thousands, Tat Konserve AŞ by TL 36 thousands and Yatırım Finansman Menkul Değerler AŞ by TL 9 thousands.

# 5.2.12.11 Legal reserves

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| I. Legal Reserve  | 1,031,077      | 1,022,250    |
| II. Legal Reserve | 353,271        | 249,272      |
| Special Reserves  | -              | -            |
| Total             | 1,384,348      | 1,271,522    |

# 5.2.12.12 Extraordinary reserves

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Legal Reserves allocated in compliance with the Decisions |                |              |
| Made on the Annual General Assembly                       | 25,880,302     | 22,192,305   |
| Retained Earnings   | -              | -            |
| Accumulated Losses  | -              | _            |
| Exchange Rate Difference on Foreign Currency Capital      | -              | -            |
| Total   | 25,880,302     | 22,192,305   |

# 5.2.12.13 Minority interest

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balance at Beginning of Period                        | 267,808        | 226,617      |
| Profit Share of Affiliates Net Profits                | 27,098         | 42,468       |
| Prior Period Dividend Payment                         | (1,500)        | (1,210)      |
| Increase/(Decrease) in Minority Interest due to Sales | -              | -            |
| Others  | 8              | (67)         |
| Balance at End of Period                              | 293,414        | 267,808      |

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#### 5.3 Consolidated off-balance sheet items

# **5.3.1** Off-balance sheet contingencies

#### 5.3.1.1 Irrevocable credit commitments

The Bank and its consolidated financial affiliates have term asset purchase and sale commitments of TL 10,995,804 thousands (31 December 2016: TL 3,956,061 thousands), commitments for cheque payments of TL 3,724,252 thousands (31 December 2016: TL 3,555,087 thousands) and commitments for credit card limits of TL 29,580,636 thousands (31 December 2016: TL 28,226,693 thousands).

# 5.3.1.2 Possible losses and commitments resulted from off-balance sheet items

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Letters of Guarantee in Foreign Currency | 21,044,373     | 20,901,575   |
| Letters of Guarantee in TL               | 18,506,795     | 17,111,138   |
| Letters of Credit                        | 13,488,574     | 15,754,367   |
| Bills of Exchange and Acceptances        | 1,467,608      | 2,127,334    |
| Prefinancings                            | -              | _            |
| Other Guarantees                         | 175,188        | 191,066      |
| Total                                    | 54,682,538     | 56,085,480   |

A specific provision of TL 121,901 thousands (31 December 2016: TL 134,609 thousands) is made for unliquidated non-cash loans of TL 345,506 thousands (31 December 2016: TL 355,861 thousands) recorded under the off-balance sheet items.

The detailed information for commitments, guarantees and sureties are provided under the statement of "off-balance sheet items".

#### 5.3.1.3 Non-cash loans

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans against Cash Risks          | 5,825,580      | 5,128,893    |
| With Original Maturity of 1 Year or Less   | 396,482        | 331,380      |
| With Original Maturity of More Than 1 Year | 5,429,098      | 4,797,513    |
| Other Non-Cash Loans                       | 48,856,958     | 50,956,587   |
| Total                                      | 54,682,538     | 56,085,480   |

#### 5.3.1.4 Other information on non-cash loans

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.3.1.5 Non-cash loans classified under Group I and II:

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### **5.3.2** Financial derivative instruments

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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# 5.3.3 Credit derivatives and risk exposures on credit derivatives

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.3.4 Contingent liabilities and assets

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.3.5 Services rendered on behalf of third parties

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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# 5.4 Consolidated income statement

#### 5.4.1 Interest income

#### 5.4.1.1 Interest income from loans (\*)

|   | Current Period |           | Prior Pe  | riod      |
|---|----------------|-----------|-----------|-----------|
|   | TL             | FC        | TL        | FC        |
| Interest Income from Loans                                  |                |           |           |           |
| Short-term loans  | 2,579,516      | 202,675   | 2,589,061 | 142,522   |
| Medium and long-term loans                                  | 5,517,611      | 1,935,280 | 3,926,552 | 1,637,113 |
| Loans under follow-up                                       | 46,628         | 2,809     | 32,941    | 3,198     |
| Premiums Received from Resource<br>Utilization Support Fund | -              | -         | -         | -         |
| Total   | 8,143,755      | 2,140,764 | 6,548,554 | 1,782,833 |

<sup>(\*)</sup> Includes also fees and commisions income on cash loans

#### 5.4.1.2 Interest income from banks

|                                   | Curren  | t Period | Prior Period |        |  |
|-----------------------------------|---------|----------|--------------|--------|--|
|                                   | TL      | FC       | TL           | FC     |  |
| Central Bank of Turkey            | 72,085  | 17,165   | -            | 7,576  |  |
| Domestic Banks                    | 50,967  | 12,642   | 47,302       | 4,185  |  |
| Foreign Banks                     | 1,521   | 41,819   | 1,195        | 35,452 |  |
| Foreign Head Offices and Branches | _       | -        | -            | -      |  |
| Total                             | 124,573 | 71,626   | 48,497       | 47,213 |  |

# 5.4.1.3 Interest income from securities portfolio

|  | Current   | Period       | Prior Period |         |  |
|--|-----------|--------------|--------------|---------|--|
|  | TL        | TL FC        |              | FC      |  |
| Financial Assets Held for Trading                    | 9,375     | 1,366        | 8,905        | 876     |  |
| Financial Assets Valued at Fair Value Through Profit | _         | <del>-</del> | -            | -       |  |
| Financial Assets Available-for-Sale                  | 919,087   | 103,367      | 943,821      | 119,823 |  |
| Investments Held-to-Maturity                         | 604,144   | 305,642      | 581,430      | 251,328 |  |
| Total  | 1,532,606 | 410,375      | 1,534,156    | 372,027 |  |

As disclosed in the accounting policies, the parent Bank values CPI-indexed government bonds in its securities portfolio according to the reference index on the issue date and the index that is calculated according to the expected inflation rate. The inflation rate used during the valuation is being updated during the year when it is considered necessary. The estimated inflation rate, which was taken as 7% in the first four months of 2017, has been updated to 9% as of 1 May 2017. If the valuation of such securities was performed according to the reference index valid as of 30 June 2017, the parent Bank's securities value increase fund under the equity would decrease by TL 319,954 thousands as net, whereas the interest income on securities portfolio would increase by TL 786,838 thousands.

#### 5.4.1.4 Interest income received from associates and affiliates

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Interest Received from Investments in Associates and Affiliates | 886            | 700          |

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# 5.4.2 Interest expenses

# 5.4.2.1 Interest expenses on funds borrowed (\*)

|                                   | Current P | eriod   | Prior Period |         |  |
|-----------------------------------|-----------|---------|--------------|---------|--|
|                                   | TL        | FC      | TL           | FC      |  |
| Banks                             |           | •       |              |         |  |
| Central Bank of Turkey            | -         | -       | -            | -       |  |
| Domestic Banks                    | 28,833    | 20,656  | 30,155       | 18,077  |  |
| Foreign Banks                     | 81,665    | 309,706 | 129,238      | 230,774 |  |
| Foreign Head Offices and Branches | -         | -       | -            | -       |  |
| Other Institutions                | -         | 214,155 | -            | 139,084 |  |
| Total                             | 110,498   | 544,517 | 159,393      | 387,935 |  |

<sup>(\*)</sup> Includes also fees and commissions expenses on borrowings

# 5.4.2.2 Interest expenses paid to associates and affiliates

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Interest Paid to Investments in Associates and Affiliates | 4,042          | 1,787        |

# 5.4.2.3 Interest expenses on securities issued

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.4.2.4 Maturity structure of interest expense on deposits

|                           |                    | Time Deposits    |               |               |                |                |                               |           |
|---------------------------|--------------------|------------------|---------------|---------------|----------------|----------------|-------------------------------|-----------|
| Current Period            | Demand<br>Deposits | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6-12<br>Months | Over 1<br>Year | Accumulating Deposit Accounts | Total     |
| Turkish Lira              |                    |                  |               |               |                |                |                               |           |
| Bank Deposits             | 577                | 66,302           | 176           | 230           | 256            | -              | -                             | 67,541    |
| Saving Deposits           | 2,405              | 115,896          | 1,951,810     | 65,199        | 16,974         | 26,524         | -                             | 2,178,808 |
| Public Sector Deposits    | -                  | 1,665            | 1,389         | 56            | 237            | 1              | _                             | 3,348     |
| Commercial Deposits       | 397                | 228,599          | 329,788       | 8,356         | 14,048         | 46,621         | -                             | 627,809   |
| Others                    | -                  | 7,551            | 35,490        | 1,110         | 14,735         | 48,399         | -                             | 107,285   |
| "7 Days Notice" Deposits  | -                  | -                | -             | -             |                | -              | _                             | _         |
| Total TL                  | 3,379              | 420,013          | 2,318,653     | 74,951        | 46,250         | 121,545        | -                             | 2,984,791 |
| Foreign Currency          |                    |                  |               |               |                |                |                               |           |
| Foreign Currency Deposits | 15,149             | 49,980           | 475,680       | 28,827        | 76,332         | 129,512        | 408                           | 775,888   |
| Bank Deposits             | 40                 | 13,506           | 99            | 576           | 569            | 1,455          | -                             | 16,245    |
| "7 Days Notice" Deposits  | _                  | -                | _             | -             | -              | -              | -                             | -         |
| Precious Metal Deposits   | -                  | _                | 68            | 4             | 107            | 1,626          | -                             | 1,805     |
| Total FC                  | 15,189             | 63,486           | 475,847       | 29,407        | 77,008         | 132,593        | 408                           | 793,938   |
| Grand Total               | 18,568             | 483,499          | 2,794,500     | 104,358       | 123,258        | 254,138        | 408                           | 3,778,729 |

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|                           |                    |                  |               | Time D        | Deposits       |                |                                     |           |
|---------------------------|--------------------|------------------|---------------|---------------|----------------|----------------|-------------------------------------|-----------|
| Prior Period              | Demand<br>Deposits | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6-12<br>Months | Over 1<br>Year | Accumulating<br>Deposit<br>Accounts | Total     |
| Turkish Lira              |                    |                  |               |               |                |                |                                     |           |
| Bank Deposits             | 512                | 91,551           | -             | 290           | 575            | _              | -                                   | 92,928    |
| Saving Deposits           | 716                | 125,168          | 1,835,807     | 56,130        | 18,357         | 23,534         | _                                   | 2,059,712 |
| Public Sector Deposits    | -                  | 245              | 2,367         | 5             | 17             | 1              | _                                   | 2,635     |
| Commercial Deposits       | 1,689              | 152,793          | 279,469       | 21,776        | 16,283         | 33,440         | -                                   | 505,450   |
| Others                    | 1                  | 6,507            | 49,449        | 4,829         | 38,097         | 12,575         | _                                   | 111,458   |
| "7 Days Notice" Deposits  | _                  | -                | -             | -             | - [            | _              | _                                   | _         |
| Total TL                  | 2,918              | 376,264          | 2,167,092     | 83,030        | 73,329         | 69,550         | -                                   | 2,772,183 |
| Foreign Currency          |                    |                  |               |               |                |                |                                     |           |
| Foreign Currency Deposits | 21,275             | 30,384           | 366,897       | 27,242        | 42,173         | 168,064        | 266                                 | 656,301   |
| Bank Deposits             | 1                  | 9,440            | 1,103         | 699           | 1,968          | 1,743          | -                                   | 14,954    |
| "7 Days Notice" Deposits  | -                  | _                | -             | -             | -              | -              | -                                   | -         |
| Precious Metal Deposits   | -                  | _                | 10            | -             | 2              | 620            | _                                   | 632       |
| Total FC                  | 21,276             | 39,824           | 368,010       | 27,941        | 44,143         | 170,427        | 266                                 | 671,887   |
| Grand Total               | 24,194             | 416,088          | 2,535,102     | 110,971       | 117,472        | 239,977        | 266                                 | 3,444,070 |

#### 5.4.2.5 Interest expense on repurchase agreements

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.4.2.6 Financial lease expenses

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.4.2.7 Interest expenses on factoring payables

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.4.3 Dividend income

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.4.4 Trading income/losses (net)

|                                  | Current Period | Prior Period |
|----------------------------------|----------------|--------------|
| Income                           | 33,884,666     | 38,263,542   |
| Trading Account Income           | 1,442,487      | 1,091,599    |
| Derivative Financial Instruments | 5,918,792      | 5,229,719    |
| Foreign Exchange Gain            | 26,523,387     | 31,942,224   |
| Losses (-)                       | 34,773,906     | 38,806,088   |
| Trading Account Losses           | 1,754,953      | 977,218      |
| Derivative Financial Instruments | 6,947,494      | 6,265,685    |
| Foreign Exchange Losses          | 26,071,459     | 31,563,185   |
| Total                            | (889,240)      | (542,546)    |

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TL 3,476,751 thousands (30 June 2016: TL 1,652,204 thousands) of foreign exchange gains and TL 3,278,157 thousands (30 June 2016: TL 1,412,360 thousands) of foreign exchange losses are resulted from the exchange rate changes of derivative transactions.

The Bank enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial instruments due to fluctuations in market interest rates. In this respect, the Bank applied fair value hedge accounting for the fixed rate eurobonds issued in 2011 with a total face value of USD 500,000,000, maturity of 10 years and maturity date of 20 April 2021 which were priced at 6.375% originally and had a coupon rate of 6.25%, by designating interest rate swaps with the same face values and terms. In June 2012, the Bank ceased to apply hedge accounting and accordingly fair value calculations for these bonds. The accumulated fair value differences incurred starting from the date of hedge accounting up to the date on which it was ceased, are amortized as per the effective interest-rate method in compliance with TAS 39.

In this respect; the Bank also applied fair value hedge accounting for its fixed-rate loans with a total principal of TL 2,691,516, USD 1,028,464.625 and EUR 147,303,760, for its fixed-rate loans with a total principal of RON 215,939,842, for its bonds with a total face value of TL 925,000 thousands and USD 106,900,000 and fixed-rate coupons by designating interest rate swaps and cross currency swaps with the same face values and terms. Accordingly, in the current period, a gain of TL 15,765 thousands and a loss of TL 3,079 thousands (30 June 2016: gains of TL 219,822 thousands and TL 65,222 thousands resulting from outstanding transactions at that date) resulted from the related fair value calculations for the hedged loans and bonds were accounted for under trading income/losses in the income statement, respectively.

In addition; the Bank also entered into cross currency swap agreements in order to hedge its fixed-rate bonds issued for a total principal value of AUD 175,000,000 and RON 85,500,000 with the same face values and terms. Accordingly, in the current period, a loss of TL 10,762 thousands (30 June 2016: TL 15,077 thousands resulting from outstanding transactions at that date) resulted from the fair value changes of the securities issued and funds borrowed subject to hedge accounting were accounted for under trading income/losses in the income statement.

The Bank also enters into interest rate and cross currency swap agreements in order to hedge the change in cash flows of floating rate financial instruments due to fluctuations in market interest rates. In this respect, the Bank applied cash flow hedge accounting for its funds borrowed amounting to USD 71,844,324 and EUR 36,842,105, securitization borrowings amounting to USD 72,916,667 and EUR 129,542,099 and commitments amounting to USD 46,450,000 by designating cross currency swaps with the same face values and terms, and eurobonds with a total nominal value of USD 10,000,000, the collateralised borrowings amounting to USD 250,000,000, borrowings amounting to USD 650,000,000, securitizations amounting to USD 780,000,000 and EUR 90,000,000 and deposits amounting to TL 50,000 thousands, USD 955,000,000 and EUR 89,789,474 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, gains of TL 35,978 thousands and TL 15,499 thousands (30 June 2016: a gain of TL 20,261 thousands and a loss of TL 99,598 thousands resulting from outstanding transactions at that date) resulting from cross currency and interest rate swap agreements were recognised under shareholders'equity.

One of the Bank's consolidated affiliate enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial instruments due to fluctuations in market interest rates. In this respect, the affiliate applied fair value hedge accounting for fixed rate eurobonds with a total face value of USD 74,528,715 and EUR 137,000,000 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, a net loss of TL 3,069 thousands (30 June 2016: a net gain of TL 16,466 thousands) resulting from the related fair value calculations for the hedged bonds were accounted for under trading income/losses in the income statement.

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One of the Bank's consolidated affiliate enters into interest rate agreements in order to hedge the change in cash flows of floating rate financial instruments due to fluctuations in market interest rates. In this respect, the affiliate applied cash flow hedge accounting for its funds borrowed amounting to USD 249,807,000 by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, a net gain of TL 133 thousands (30 June 2016: a net loss of TL 3,026 thousands) resulting from interest rate swap agreements were recognised under shareholders'equity.

One of the Bank's consolidated affiliate enters into foreign currency derivative contracts to hedge the foreign currency risk of its expected future cash flows. In this respect, the affiliate applied cash flow hedge accounting for its loans granted in Turkish Lira by designating swaps with the same face value amount and similar terms; TL 551,490,000 sell and EUR 135,630,710 buy, CHF 487,510 sell and EUR 447,983 buy, RON 45,000,000 sell and EUR 9,838,216 buy, GBP 40,509,218 sell and EUR 46,985,911 buy, USD 194,000,000 sell and EUR 177,670,867 buy, ZAR 46,663,945 sell and EUR 2,997,986 buy. Accordingly, in the current period, a net gain of TL 402 thousands (30 June 2016: a net loss of TL 1,137 thousands) resulting from currency derivative contracts were recognized under shareholder's equity.

# 5.4.5 Other operating income

The items under "other operating income" generally consists of collection or reversals of prior year provisions, banking services related costs recharged to customers and income on custody services.

In the current period, a part of non-performing receivables of the Bank amounting to TL 334,214 thousands (30 June 2016: TL 568,263 thousands) were sold for a consideration of TL 23,020 thousands (30 June 2016: TL 52,479 thousands). Considering the related provisions of TL 333,906 thousands (30 June 2016: TL 566,818 thousands) in the financial statements, a gain of TL 22,712 thousands (30 June 2016: TL 51,009 thousands) is recognized under "other operating income".

A part of written-off non-performing loans, lease receivables and factoring receivables of certain consolidated financial affiliates of the Bank amounting to TL 243,089 thousands (30 June 2016: TL 59,867 thousands) were sold for a total consideration of TL 22,308 thousands (30 June 2016: TL 4,023 thousands). A gain from these sales amounting to TL 21,516 thousands is recognized under "other operating income" (30 June 2016: other operating income of TL 1,459 thousands and other operating expenses of TL 2,125 thousands) considering the related provision of TL 242,297 thousands (30 June 2016: TL 55,178 thousands) had been provided against in the accompanying consolidated financial statements in prior periods. A revenue earned from subsequent collections of such receivables sold in prior periods, amounting to TL 76 thousands (30 June 2016: TL 66 thousands) is recognized in the income statement under "other operating income" in the current period.

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#### 5.4.6 Provision for losses on loans or other receivables

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Specific Provisions for Loans and Other Receivables                          | 811,478        | 1,419,361    |
| Loans and receivables in Group III   | 348,510        | 626,219      |
| Loans and receivables in Group IV  | 361,289        | 437,567      |
| Loans and receivables in Group V   | 101,679        | 355,575      |
| General Provisions   | 165,277        | 150,693      |
| Provision for Possible Losses  | 420,000        | -            |
| Impairment Losses on Financial Assets  | 947            | 502          |
| Financial assets at fair value through profit or loss                        | 947            | 499          |
| Financial assets available-for-sale  | -              | 3            |
| Impairment Losses on Associates, Affiliates and Investments Held-to-Maturity | -              | -            |
| Associates   | _              | -            |
| Affiliates   | -              | -            |
| Joint ventures (business partnership)  | _              | -            |
| Investments held-to-maturity   | -              | _            |
| Others   | 106,941        | 106,871      |
| Total  | 1,504,643      | 1,677,427    |

**5.4.7** Other operating expenses

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Personnel Costs   | 1,564,456      | 1,387,799    |
| Reserve for Employee Termination Benefits                         | 38,451         | 34,146       |
| Defined Benefit Obligation  | -              | -            |
| Impairment Losses on Tangible Assets                              | 5              | -            |
| Depreciation Expenses of Tangible Assets                          | 140,480        | 117,698      |
| Impairment Losses on Intangible Assets                            | _              | -            |
| Impairment Losses on Goodwill                                     | _              | -            |
| Amortisation Expenses of Intangible Assets                        | 52,686         | 41,871       |
| Decrease in Value of Equity Accounting Shares                     | _              | -            |
| Impairment Losses on Assets to be Disposed                        | 525            | 1,977        |
| Depreciation Expenses of Assets to be Disposed                    | -              | 3,985        |
| Impairment Losses on Assets Held for Sale and Discontinued Assets | _              | -            |
| Other Operating Expenses  | 1,455,233      | 1,236,849    |
| Operational lease related expenses                                | 233,264        | 204,887      |
| Repair and maintenance expenses                                   | 29,994         | 28,487       |
| Advertisement expenses  | 99,264         | 87,219       |
| Other expenses (*)  | 1,092,711      | 916,256      |
| Loss on Sale of Assets  | 561            | 3,048        |
| Others (**) (***)   | 490,113        | 538,409      |
| Total   | 3,742,510      | 3,365,782    |

<sup>(\*)</sup> Includes lawsuit, execution and other legal expenses beared by the Bank of fees and commissions income recognized in prior years but reimbursed, in the amount of TL 14,585 thousands (30 June 2016: TL 34,895 thousands), as per the decision of the Turkish Competition Board or the related courts.

Includes saving-deposits-insurance-fund related expenses of TL 153,274 thousands (30 June 2016: TL 113,828 thousands) and insurance-business claim losses of TL 74,937 thousands (30 June 2016: TL 63,097 thousands) in the current period.

<sup>(\*\*\*)</sup> Includes repayments, by the Bank in the current period, of fees and commissions income recognised in prior years in the amount of TL 19,373 thousands (30 June 2016: TL 77,147 thousands) as per the decision of the Turkish Competition Board or the related courts.

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#### 5.4.8 Information on profit/loss before taxes from continued and discontinued operations

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 5.4.9 Information on provision for taxes for continued and discontinued operations

As of 30 June 2017, on a consolidated basis, the Bank recorded a current tax expense of TL 1,060,679 thousands (30 June 2016: TL 773,473 thousands) and a deferred tax income of TL 140,976 thousands (30 June 2016: TL 147,464 thousands).

Deferred tax benefit/charge on timing differences

| Deferred tax (benefit)/charge on timing differences | Current Period | Prior Period |
|---|----------------|--------------|
| Increase in Tax Deductable Timing Differences (+)   | (195,911)      | (138,501)    |
| Decrease in Tax Deductable Timing Differences (-)   | 108,351        | 29,990       |
| Increase in Taxable Timing Differences (-)          | 106,003        | 46,006       |
| Decrease in Taxable Timing Differences (+)          | (159,419)      | (84,959)     |
| Total   | (140,976)      | (147,464)    |

Deferred tax benefit/charge in the income statement arising on timing differences, tax losses and tax deductions and exemptions

| Deferred tax (benefit)/charge arising on timing differences, tax losses and tax deductions and exemptions | Current Period | Prior Period |
|---|----------------|--------------|
| (Increase)/Decrease in Tax Deductable Timing Differences (net)  | (77,805)       | (116,518)    |
| (Increase)/Decrease in Taxable Timing Differences (net)   | (53,416)       | (38,953)     |
| (Increase)/Decrease in Tax Losses (net)   | (9,755)        | 8,007        |
| (Increase)/Decrease in Tax Deductions and Exemptions (net)  | <del>-</del>   | _            |
| Total   | (140,976)      | (147,464)    |

# 5.4.10 Net operating profit/loss after taxes including net profit/loss from discontinued operations

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

# 5.4.11 Net profit/loss

# 5.4.11.1 Any further explanation on operating results needed for better understanding of bank's performance None.

# 5.4.11.2 Any changes in estimations that might have a material effect on current and subsequent period results

None.

#### 5.4.11.3 Minority interest's profit/loss

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Net Profit/(Loss) of Minority Interest | 27,098         | 22,629       |

#### 5.4.12 Components of other items in income statement

Other items do not exceed 10% of the total of income statement.

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# 5.5 Consolidated statement of changes in shareholders' equity

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# 5.6 Consolidated statement of cash flows

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# 5.7 Related party risks

# 5.7.1 Transactions with parent bank's risk group;

# 5.7.1.1 Loans and other receivables

# Current Period:

| Bank's Risk Group              | Associates, At<br>Joint-Ve |          | Bank's Direct<br>Shareho |          | Other Compor<br>Grou |          |
|--------------------------------|----------------------------|----------|--------------------------|----------|----------------------|----------|
| Loans and Other Receivables    | Cash                       | Non-cash | Cash                     | Non-cash | Cash                 | Non-cash |
| Balance at beginning of period | 31,850                     | 3,476    | 1,660,778                | 385,799  | 2,320,156            | 735,944  |
| Balance at end of period       | 68,132                     | 4,420    | 34,409                   | 499,427  | 2,674,291            | 820,646  |
| Interest and Commission Income | 1,485                      | 5        | 2,705                    | 44       | 83,949               | 1,416    |

#### Prior Period:

| Bank's Risk Group              | Associates, Af<br>Joint-Ve | !        | Bank's Direct<br>Shareho |          | Other Compor<br>Gro |          |
|--------------------------------|----------------------------|----------|--------------------------|----------|---------------------|----------|
| Loans and Other Receivables    | Cash                       | Non-cash | Cash                     | Non-cash | Cash                | Non-cash |
| Balance at beginning of period | 33,129                     | 3,616    | 57,550                   | 827,462  | 2,184,276           | 472,865  |
| Balance at end of period       | 31,850                     | 3,476    | 1,660,778                | 385,799  | 2,320,156           | 735,944  |
| Interest and Commission Income | 2,097                      | 3        | 235                      | 4        | 74,766              | 183      |

# **5.7.1.2** *Deposits*

| Bank's Risk Group              | Associates, Affiliates and Joint-Ventures |              | CERICK C-rolln |              |                | Other Compor |  |
|--------------------------------|---|--------------|----------------|--------------|----------------|--------------|--|
| Deposits                       | Current Period                            | Prior Period | Current Period | Prior Period | Current Period | Prior Period |  |
| Balance at beginning of period | 46,726                                    | 31,511       | 545,105        | 337,764      | 554,648        | 552,778      |  |
| Balance at end of period       | 82,903                                    | 46,726       | 959,388        | 545,105      | 430,557        | 554,648      |  |
| Interest Expenses              | 4,042                                     | 1,787        | 6,315          | 357          | 9,341          | 2,118        |  |

# 5.7.1.3 Derivative transactions

| Bank's Risk Group                                   | Associates, A<br>Joint-Ve |              | nd Bank's Direct and Indirect<br>Shareholders |              | Other Components in Risk<br>Group |              |
|---|---------------------------|--------------|---|--------------|-----------------------------------|--------------|
|   | Current Period            | Prior Period | Current Period                                | Prior Period | Current Period                    | Prior Period |
| Transactions at Fair Value<br>Through Profit/(Loss) |                           |              |   |              |                                   |              |
| Balance at beginning of period                      | 13,344                    | 12,675       | 13,797,354                                    | 16,403,422   | 843,120                           | _            |
| Balance at end of period                            | 10,011                    | 13,344       | 26,252,474                                    | 13,797,354   | 789,975                           | 843,120      |
| Total Profit/(Loss)                                 | (12)                      | 90           | 20,682  | (147,477)    | 3,490                             | -            |
| Transactions for Hedging                            |                           |              |   |              |                                   |              |
| Balance at beginning of period                      | _                         | -            | _   | -            | -                                 | _            |
| Balance at end of period                            | _                         | -            | _   | _            | _                                 | -            |
| Total Profit/(Loss)                                 | -                         | _            | -   | -            | -                                 | -            |

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#### 5.7.2 Bank's risk group

# 5.7.2.1 Relations with companies in risk group of/or controlled by the Bank regardless of nature of current transactions

Transactions with the risk group, are held under arm's-length conditions; terms are set according to the market conditions and in compliance with the Banking Law. The Bank's policy is to keep the balances and transaction volumes with the risk group at reasonable levels preventing any high concentration risk on balance sheet.

#### 5.7.2.2 Concentration of transaction volumes and balances with risk group and pricing policy

The cash loans of the risk group amounting TL 2,592,776 thousands (31 December 2016: TL 2,216,830 thousands) compose 1.19% (31 December 2016: 1.10%) of the Bank's total consolidated cash loans and 0.77% (31 December 2016: 0.71%) of the Bank's total consolidated assets. The total loans and similar receivables amounting TL 2,776,832 thousands (31 December 2016: TL 4,012,784 thousands) compose 0.83% (31 December 2016: 1.29%) of the Bank's total consolidated assets. The non-cash loans of the risk group amounting TL 1,324,493 thousands (31 December 2016: TL 1,125,219 thousands) compose 2.42% (31 December 2016: 2.01%) of the Bank's total consolidated non-cash loans. The deposits of the risk group amounting TL 1,472,848 thousands (31 December 2016: TL 1,146,479 thousands) compose 0.76% (31 December 2016: 0.64%) of the Bank's total consolidated deposits. There are no funds borrowed by the Bank and its consolidated financial affiliates from their risk group (31 December 2016: -) of the Bank's total consolidated funds borrowed. The pricing in transactions with the risk group companies is set on an arms-length basis.

The credit card (POS) payables to the related parties, amounted to TL 60,579 thousands (31 December 2016: TL 65,017 thousands). A total rent income of TL 2,238 thousands (30 June 2016: TL 1,871 thousands) was recognized for the real estates rented to the related parties.

Operating expenses for TL 2,303 thousands as of 30 June 2017 (30 June 2016: TL 4,312 thousands) were incurred for the IT services rendered by the related parties. Other income of TL 1,428 thousands (30 June 2016: TL 1,271 thousands) for the IT services rendered and banking services fee income of TL 10,866 thousands (30 June 2016: TL 551 thousands) were recognized from the related parties.

There were no fixed-rate securities brokerage fee (30 June 2016: TL 180 thousands) received from the risk group.

Operating expenses of TL 165 thousands (30 June 2016: TL 1,933 thousands) for advertisement and broadcasting services, of TL 25,871 thousands (30 June 2016: TL 20,592 thousands) for financial leasing services, and of TL 4,697 thousands (30 June 2016: TL 6,188 thousands) for travelling services rendered by the related parties were recognized as expense.

The net payment provided or to be provided to the key management of the Bank and its consolidated financial affiliates amounts to TL 66,515 thousands as of 30 June 2017 (30 June 2016: TL 78,958 thousands) including compensations paid to key management personnel who left their position during the year.

#### 5.7.2.3 Other matters not required to be disclosed

None.

#### 5.7.2.4 Transactions accounted for under equity method

None.

# 5.7.2.5 All kind of agreements signed like asset purchases/sales, service rendering, agencies, leasing, research and development, licences, funding, guarantees, management services

The Bank has agency contracts with certain consolidated affiliates namely Garanti Yatırım Menkul Kıymetler AŞ and Garanti Emeklilik ve Hayat AŞ. Accordingly, all the branches of the Bank serve as agencies to sell the products of these entities to customers. Agency services for trading of securities on behalf of customers are rendered by the Bank's specialised branches (Investment Centers).

Purchase of equipments for internal use are partly arranged through financial leasing.

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# 5.8 Domestic, foreign and off-shore branches or equity investments, and foreign representative offices of parent bank

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

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# 5.9 Matters arising subsequent to the balance sheet date

As per the authorization given by the Bank's Board of Directors to the management, the banking activities of the Luxembourg branch ceased as of 30 June 2017.

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# 5.10 Other Disclosures on Activities

# 5.10.1 Information on international risk ratings

# 5.10.1.1 Parent bank's international risk ratings

# MOODY'S (March 2017)

| Outlook                               | Negative  |
|---------------------------------------|-----------|
| Long Term FC Deposit                  | Ba2       |
| Long Term TL Deposit                  | Ba1       |
| Short Term FC Deposit                 | Not prime |
| Short Term TL Deposit                 | Not prime |
| Basic Loan Assesment                  | ba2       |
| Adjusted Loan Assesment               | ba1       |
| Long Term National Scale Rating (NSR) | Aa1.tr    |
| Short Term NSR                        | TR-1      |

# FITCH RATINGS (June 2017)

| Outlook                               | Stable   |
|---------------------------------------|----------|
| Long Term FC Outlook                  | BBB-     |
| Short Term FC Outlook                 | F3       |
| Long Term TL Outlook                  | BBB-     |
| Short Term TL Outlook                 | F3       |
| Financial Capacity                    | bb+      |
| Support                               | 2        |
| NSR                                   | AAA(tur) |
| Long Term National Scale Rating (NSR) | Stable   |

#### JCR EURASIA RATINGS (April 2017)

| International FC Outlook       | Stable    |
|--------------------------------|-----------|
| Long Term International FC     | BBB       |
| Short Term International FC    | A-3       |
| International TL Outlook       | Stable    |
| Long Term International TL     | BBB+      |
| Short Term International TL    | A-2       |
| National Outlook               | Stable    |
| Long Term NSR                  | AAA(Trk)  |
| Short Term NSR                 | A-1+(Trk) |
| Independency from Shareholders | A         |
| Support                        | 1         |

# STANDARD AND POORS (January 2017)

| Long Term FC ICR                  | BB       |
|-----------------------------------|----------|
| Long Term TL ICR                  | BB       |
| Outlook                           | Negative |
| Stand-alone Credit Profile (SACP) | bb+      |

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# 5.10.1.2 International risk ratings of Garanti Bank International NV, a consolidated affiliate

# **MOODY'S** (June 2017) (\*)

| Long Term FC Deposit                | A3       |
|-------------------------------------|----------|
| Short Term FC Deposit               | Prime-2  |
| Baseline Credit Assessment          | baa2     |
| Adjusted Baseline Credit Assessment | baa2     |
| Outlook                             | Negative |

<sup>(\*)</sup> Latest date in risk ratings or outlooks.

# 5.10.1.3 International risk ratings of Garanti Faktoring, a consolidated affiliate

# FITCH RATINGS (June 2017) (\*)

| Foreign Currency |           |
|------------------|-----------|
| Long Term        | BBB-      |
| Short Term       | F3        |
| Outlook          | Stable    |
| Turkish Lira     |           |
| Long Term        | BBB-      |
| Short Term       | F3        |
| Outlook          | Stable    |
| National         | AAA (tur) |
| Outlook          | Stable    |
| Support          | 2         |

<sup>(\*)</sup> Latest date in risk ratings or outlooks.

# 5.10.1.4 International risk ratings of Garanti Finansal Kiralama, a consolidated affiliate

# FITCH RATINGS (June 2017) (\*)

| Foreign Currency |           |
|------------------|-----------|
| Long Term        | BBB-      |
| Short Term       | F3        |
| Outlook          | Stable    |
| Turkish Lira     |           |
| Long Term        | BBB-      |
| Short Term       | F3        |
| Outlook          | Stable    |
| National         | AAA (tur) |
| Outlook          | Stable    |
| Support          | 2         |

<sup>(\*)</sup> Latest date in risk ratings or outlooks.

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STANDARD AND POORS (January 2017) (\*)

| Foreign Currency |          |
|------------------|----------|
| Long Term        | BB       |
| Short Term       | В        |
| Outlook          | Negative |
| Turkish Lira     |          |
| Long Term        | BB       |
| Short Term       | В        |
| Outlook          | Negative |

<sup>(\*)</sup> Latest date in risk ratings or outlooks.

# 5.10.1.5 International risk ratings of Garanti Bank SA, a consolidated affiliate

# **FITCH RATINGS (May 2017)** (\*)

| Foreign Currency   |        |
|--------------------|--------|
| Long Term          | BBB-   |
| Short Term         | F3     |
| Financial Capacity | b+     |
| Support            | 2      |
| Outlook            | Stable |

<sup>(\*)</sup> Latest date in risk ratings or outlooks.

# 5.10.2 Dividend

As per the decision made at the annual general assembly of shareholders of the parent Bank on 30 March 2017, the distribution of the net profit of the year 2016, was as follows;

| 2016 PROFIT DISTRIBUTION TABLE                             |             |
|--|-------------|
| 2016 Net Profit  | 5,070,549   |
| A – I. Legal reserve (Turkish Commercial Code 519/1) at 5% | -           |
| Undistributable funds                                      | (227,611)   |
| B – First dividend at 5% of the paid-in capital            | (210,000)   |
| C – Extraordinary reserves at 5% after above deductions    | (243,028)   |
| D – Second dividend to the shareholders                    | (1,040,000) |
| E – Extraordinary reserves                                 | (3,245,910) |
| F – II. Legal reserve (Turkish Commercial Code 519/2)      | (104,000)   |

#### 5.10.3 Other disclosures

None.

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# **6** Limited Review Report

# 6.1 Disclosure on limited review report

The consolidated financial statements of the Bank and its financial affiliates as of 30 June 2017, have been reviewed by Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ (the Turkish member of KPMG International Cooperative) and a limited review report dated 27 July 2017, is presented before the accompanying consolidated financial statements.

# 6.2 Disclosures and footnotes prepared by independent auditors

None.

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# 7 Interim Activity Report

#### 7.1 Introduction

#### 7.1.1 About Garanti

Established in 1946, Garanti Bank is **Turkey's second largest private bank** with consolidated assets of US\$ 95.7 billion as of June 30, 2017.

Garanti is an **integrated financial services group** operating in every segment of the banking sector including corporate, commercial, SME, payment systems, retail, private and investment banking together with its subsidiaries in pension and life insurance, leasing, factoring, brokerage, and asset management besides international subsidiaries in the Netherlands and Romania.

As of June 30, 2017, Garanti provides a wide range of financial services to its 14.5 million customers with more than 19 thousand employees through an **extensive distribution network** of 948 domestic branches; 7 foreign branches in Cyprus, one in Luxembourg and one in Malta; 3 international representative offices in London, Düsseldorf and Shanghai with 4,759 ATMs, an award-winning Call Center, internet, mobile and social banking platforms, all built on **cutting-edge technological infrastructure**.

Moving forward to maintain sustainable growth by creating value to all its stakeholders, Garanti builds its strategy on the principles of always approaching its customers in a "**transparent**", "**clear**" and "**responsible**" manner, improving customer experience continuously by offering products and services that are tailored to their needs. Its competent and dynamic human resources, unique technological infrastructure, customer-centric service approach, innovative products and services offered with strict adherence to quality carry Garanti to a leading position in the Turkish banking sector.

Following the **best practices in corporate governance**, Garanti's majority shareholder is Banco Bilbao Vizcaya Argentaria S.A. (BBVA) with 49.85% share. Having shares publicly traded in Turkey, depositary receipts in the UK and the USA, Garanti has an actual free float of 50.07% in Borsa Istanbul as of June 30, 2017.

With its dynamic business model and superior technology integrated to its innovative products and services, Garanti continues to differentiate itself and facilitate the lives of its customers. Its **custom-tailored solutions** and **wide product variety** play a key role in reaching US\$ 77.8 billion cash and non-cash loans. The **high asset quality** attained through advanced risk management systems and established risk culture place Garanti apart in the sector.

Building on the Bank's core values, Garanti Bank defines Sustainability as a commitment to build a **strong and successful business for the future**, while minimizing negative environmental and social impacts, and sharing long-term values with its customers, staff, shareholders and the communities it operates in. Garanti further strengthens its sustainable banking approach through community investment programs in a variety of topics ranging from sports to education, arts to nature and informing the business world.

Per disclosure dated July 5, 2017, the banking activities of our Luxembourg Branch have been ceased as of 30.06.2017 in accordance with the authority granted to the Head Office by our Bank's Board of Directors.

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# 7.1.2 Capital and shareholding structure

Garanti has paid-in capital of TL 4,200,000,000 as of June 30, 2017.

| T.GARANTİ BANKASI A.Ş SHAREHOLDING STRUCTURE       |                 |                  |        |  |  |  |
|--|-----------------|------------------|--------|--|--|--|
| Shareholders Number of shares Nominal (TL) Share % |                 |                  |        |  |  |  |
| BBVA(BANCO<br>BILBAO VIZCAYA<br>ARGENTARIA S.A)    | 209,370,000,000 | 2,093,700,000.00 | 49.85  |  |  |  |
| OTHERS   | 210,630,000,000 | 2,106,300,000.00 | 50.15  |  |  |  |
| GRAND TOTAL  | 420,000,000,000 | 4,200,000,000.00 | 100.00 |  |  |  |

# 7.1.3 The amendments in the articles of association during period of 01.04.2017-30.06.2017 There is no change during the period.

# 7.1.4 Macro Outlook for the first 6 months period of 2017

**1Q17 Growth surprised positively.** After registering 3.5% YoY growth rate in 4Q16, GDP grew by 5% in 1Q17. Private consumption maintained its momentum by growing 5.1% and continued to be higher than its long term average of 4.3%. Government consumption also jumped by 9.4%, resulting in a total consumption contribution of 4.4pp. Investment expenditures, on the other hand, remained weak by growing 2.2% as machinery and investment continued to be the soft belly with 10% contraction, the largest level since the start of the series in 2009. Thus, domestic demand -including stocks- gave a total contribution of 2.8pp, while net exports also contributed positively by 2.2pp. We forecast our 2017 GDP growth to be near 5%, revised upwards from 3%.

May Industrial Production (IP) hints a more balanced outlook. In the April-May period of the 2Q, the calendar adjusted IP annual growth accelerated to 5%, from 1Q's 2.1%. The higher contribution from intermediary goods and a more balanced outlook among the other main sub items (with still muted but durable goods backed consumer goods production) signal a healthier and improving outlook for the IP in the next months. The data with strong activity in both exports and domestic oriented sectors simply tell us that the 2Q GDP growth might be supported by both consumption and investment, which would also be in line with recovering confidence indicators.

Core current account deficit continued to improve in May.12-month-cumulative current account deficit (CAD) deteriorated from USD32.7bn (3.9% of GDP) in 1Q to USD35.3bn (4.3% of GDP) by end-May. When both net energy and gold trade are excluded, the deficit falls from USD5.1bn to USD3.9bn. We expect the CAD to GDP ratio to deteriorate to 4.8% in 2017 on the back of strong domestic demand but to be contained by the moderate recovery in the tourism sector and increasing EU demand.

**Budget figures continued to worsen in 2Q.** Budget revenues increased by 7.8%, while expenditures surged by 15.8% in 2Q, compared to the same period of last year. Hence, cumulative deficit in the first half of the year reached TL 25.2bn. As clearly seen in the first half, the Government's intensified countercyclical measures will further widen the budget deficit in the second half, but the worsening will be much lower compared to our previous estimation on the back of the robust performance of the economy and higher than expected revenue collection from tax amnesty. We expect budget deficit to GDP ratio to increase to 2.1% in 2017 from 1.1% in 2016, while primary balance will be -0.2% of GDP.

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**Turkey's external debt stock/GDP was 49.1% in 1Q.** In the first quarter, gross external debt stock/GDP level was 49.1%, increased from 47.3% in 2016. EU-defined general government debt stock/GDP ratio elevated to 28.9% in 1Q from 28.3% in 2016. It was 27.5% in 2015.

**Inflation started to moderate but still in double digits.** Annual CPI inflation eased to 10.9% in end-2Q, from 11.3% by end 1Q. Core inflation also declined to 9.2% from 9.5% in the same period. Favorable base effects on food inflation, plummeting energy prices and slight withdrawal in core prices on stable TL were the drivers behind the improvement in inflation outlook. We maintain our year-end inflation estimate at 9%, supported by both the stable Lira and the Government's decision not to hike taxes on tobacco in 2017.

Central Bank (CBRT)'s average funding rate reached 12.0% by the end of the 2Q. The CBRT preserves a hawkish tone by over-looking expected disinflationary impacts of the fall in energy prices and partial correction in food prices in the short term, by using Late Liquidity Window (LLW) as its main policy tool. In this regard, the CBRT raised its average funding rate by another 70bps in 2Q, after increasing 300bps in 1Q, by allocating a higher share from the LLW.

Turkish financial assets gained strength throughout the 2Q. TL appreciated to 3.52 against the US dollar by the end of June from 3.64 by end 1Q. Thus, the level of depreciation, 25% on average against currency basket in annual terms in 1Q eased to 21% in 2Q. Benchmark bond yield which was at 11.4% at the end of 1Q, fell to 11.1% in 2Q.

7.1.5 Summary financial information regarding the operating results for the current period, the comments of the chairman of the board of directors and the CEO

The most valuable company in Turkey, Garanti contributed TL 273 billion to revitalize the economy

**Türkiye Garanti Bankası A.Ş.,** announced its financial statements dated June 30, 2017. With an **asset size** of TL 335 billion 942 million 185 thousand, Garanti's contribution to the economy through **cash and non-cash lending** reached TL 272 billion 980 million 362 thousand, based on the consolidated financials. The Bank posted a **net income** of TL 3 billion 100 million 273 thousand in the first six months of 2017. The Bank delivered an **ROAE** (Return on Average Equity) of 18.1% and an **ROAA** (Return on Average Assets) of 2.1%.

Commenting on the financial results, **Garanti Bank Chairman F. Ferit Şahenk** stated that: "The recovery process of the global economy has been ongoing. While the pick-up in economic activity seems to be relatively stronger in advanced countries, emerging markets are also expected to grow faster in 2017 relative to last year. Going forward, steps of the advanced economies in their monetary normalization process will be of great importance for the external financing conditions of other economies.

Turkish economy managed to grow by a strong 5,0 percent in the first quarter after the 2,9 percent growth rate in 2016. Supportive economic policies including the Credit Guarantee Fund Scheme that had been implemented in a timely manner, were effective in both the first and second quarters. The soundness of the Turkish banking sector also played a very instrumental role in this process. I believe that the growth performance of our economy will be markedly stronger in 2017 compared to 2016.

Garanti Bank played an important role in supporting the economy in the first half of the year. As of end of the second quarter, size of the loans by Garanti through the CGF Scheme reached 15 billion TL. Moreover, we issued the lowest coupon rate Basel III compliant subordinated debt from Turkey to date, amounting to 750 million USD. This transaction is another solid sign of the credibility established by

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Garanti within the international capital markets. Garanti will continue to be among the leading institutions of the Turkish financial sector with its sustainable growth strategy, innovative services, and ongoing investments in human capital. Taking this opportunity, I would like to thank my colleagues, our esteemed clients, shareholders, and all other stakeholders."

Commenting on the financial results, **Garanti Bank's CEO Fuat Erbil** said: "In the first half of 2017, while further strengthening our solid balance sheet with the confidence of all our stakeholders, we helped revitalize the economy. We successfully renewed our € 1.25 billion syndicated loan; and for the first time in international capital markets we issued Basel III Compliant Subordinated Notes in the amount of US\$ 750 million and 10 year tenure. Receiving a record breaking demand of US\$ 4 billion, our Basel III Compliant Tier II issuance became the lowest costing transaction of a bank in Turkey, while also generating the largest order book ever. With IFC, we signed an unprecedented agreement based on mortgages that would support 'Green Mortgage' projects, for the first time in Turkey. The loans we have extended under the Credit Guarantee Fund surpassed TL15 billion. Supporting social and economic development of women for over 10 years, the financing we provided to women exceeded TL3.2 billion.

Expressing the pride in contributing to the sustainable future of Turkey on behalf of Garanti Bank, Erbil said; "EMEA Finance named Garanti the Best Project Finance House in CEE (Central and Eastern Europe) region. We lead in the financing of projects contributing to the sustainability of the Turkish economy and offer innovative solutions. We work together and alongside our Retail, SME, Commercial and Corporate customers to find the best solutions for all their needs, and take part in their lives in an uninterrupted and long lasting manner. At every point of contact; physical locations across Turkey and leading on digital platforms; through all channels we bring our services to our customer's location and work to create the best experience possible. I am grateful for all our stakeholders who trust and support us."

# Selected Figures of Garanti Bank's Consolidated Financial Statements (June 30, 2017)

| Profit before Taxes and Provisions* | TL 5,563.6 million   | Cash Loans           | TL 218,297.8 million |
|-------------------------------------|----------------------|----------------------|----------------------|
| Profit before Taxes                 | TL 4,020.0 million   | Non-Cash Loans       | TL 54,682.5 million  |
| Net Income                          | TL 3,100.3 million   | Total Assets         | TL 335,942.2 million |
| Deposits                            | TL 192,816.8 million | Shareholders' Equity | TL 38,278.2 million  |

#### **Highlights from Garanti Bank's Consolidated Financials**

- Net income was TL 3 billion 100 million and 273 thousand.
- In compliance with the legal legislation and international regulations, a total amount of TL 2 billion 463 million 327 thousand was reserved for tax provisions, loans and other provisions.\*
- Total assets increased by 7.6% year-to-date and reached TL 335 billion 942 million 185 thousand.
- Return on Average Assets (ROAA) realized at 2.1%.\*\*
- Shareholders' equity increased by 6.9% year-to-date and reached TL 38.3 billion.

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- Return on Average Equity (ROAE) realized at 18.1%.\*\*
- Contribution made to the real economy through cash and non-cash loans increased by 6.0% year-to-date and reached TL 272 billion 980 million 362 thousand as of June 30, 2017.
- Total loans, FC loans and TL loans market shares realized at 11.6%, 12.4% and 11.2% respectively.
- Market share of "mortgage loans" realized at 13.4% and market share of "consumer loans including credit cards" were 14.2%.
- Total customer deposits increased by 7.4% year-to-date and reached TL 187 billion 52 million and 207 thousand, while market share of total customer deposits was realized at 11.4%.
- Capital adequacy ratio (CAR) reached 16.4%.
- Non-performing loan (NPL) ratio decreased to 2.75%.
- \* Reserve for Employee Termination Benefits and Impairment Losses on Assets to be Disposed are included in provisions.

You may access the earnings presentation regarding the BRSA unconsolidated financial results as of and for the period ending June 30, 2017 in English from Garanti Bank Investor Relations website at <a href="https://www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a>

| Garanti With Numbers         | 31.12.2016 | 31.03.2017 | 30.06.2017 |
|------------------------------|------------|------------|------------|
| Branch Network               | 971        | 968        | 960        |
| + Domestic                   | 959        | 956        | 948        |
| + Abroad                     | 12         | 12         | 12****     |
| Personnel                    | 19,689     | 19,506     | 19,345     |
| ATM                          | 4,825      | 4,794      | 4,759      |
| $POS^*$                      | 635,865    | 651,727    | 666,167    |
| Total Customers**            | 14,615,584 | 14,486,423 | 14,474,445 |
| Digital Banking Customers*** | 4,878,893  | 5,064,828  | 5,278,467  |
| Mobile Banking Customers***  | 3,682,950  | 4,087,257  | 4,319,226  |
| Credit Card Customers        | 6,484,464  | 6,538,906  | 6,630,008  |
| Credit Cards                 | 9,792,199  | 9,820,321  | 9,942,358  |
| Debit Cards                  | 8,930,780  | 9,059,049  | 9,184,991  |

<sup>\*</sup>Includes shared and virtual POS.

<sup>\*\*</sup>Excludes non-recurring items (Income from NPL sale, fee rebates and free provisions) when annualizing Net Income for the rest of the year.

<sup>\*\*</sup>Decrease in number of active customers is due to exclusion of customers with inadequate documentation.

<sup>\*\*\*</sup> Active customers only -- min. 1 login or call per quarter.

<sup>\*\*\*\*</sup> Per disclosure dated July 5, 2017, the banking activities of our Luxembourg Branch have been ceased as of 30.06.2017 in accordance with the authority granted to the Head Office by our Bank's Board of Directors.

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| Selected Sector Figures (TL million) | 30.12.2016 | 31.03.2017 | 30.06.2017 | YtD Δ  |
|--------------------------------------|------------|------------|------------|--------|
| Total Deposits                       | 1,456,722  | 1,523,458  | 1,581,907  | 8.6%   |
| Bank Deposits                        | 84,930     | 86,853     | 85,955     | 1.2%   |
| Customer Deposits                    | 1,371,791  | 1,436,606  | 1,495,952  | 9.1%   |
| TL Deposits                          | 796,373    | 793,747    | 832,245    | 4.5%   |
| FC Deposits (US\$ mn)                | 164,278    | 177,728    | 189,857    | 15.6%  |
| Customer Demand Deposits             | 272,217    | 293,550    | 307,369    | 12.9%  |
| Total Loans                          | 1,565,364  | 1,656,978  | 1,734,290  | 10.8%  |
| TL Loans                             | 1,040,940  | 1,119,420  | 1,202,911  | 15.6%  |
| FC Loans (US\$ mn)                   | 149,700    | 148,626    | 151,982    | 1.5%   |
| Retail Loans*                        | 628,222    | 681,714    | 779,826    | 24.1%  |
| Housing                              | 159,069    | 167,665    | 175,224    | 10.2%  |
| Auto                                 | 20,149     | 19,746     | 19,642     | (2.5%) |
| General Purpose Loans**              | 348,771    | 392,634    | 481,202    | 38.0%  |
| Credit Cards                         | 100,233    | 101,669    | 103,758    | 3.5%   |
| Loans/Deposits Ratio                 | 107.5%     | 108. 8%    | 109.6%     |        |
| Gross NPL                            | 54,103     | 56,478     | 56,962     | 5.3%   |
| NPL ratio                            | 3.3%       | 3.3%       | 3.2%       |        |
| NPL coverage                         | 78.0%      | 79.1%      | 79.7%      |        |
| Gross NPL in retail loans (exc. CC)  | 22,479     | 23,296     | 23,599     | 5.0%   |
| NPL ratio in retail loans            | 4.1%       | 3.9%       | 3.4%       |        |
| Gross NPL in credit cards            | 7,904      | 8,090      | 7,685      | (2.8%) |
| NPL ratio in credit cards            | 7.3%       | 7.4%       | 6.9%       |        |
| F/X Position, net (US\$ mn)          | (1,191)    | (286)      | (305)      |        |
| on B/S                               | (21,144)   | (40,237)   | (51,299)   |        |
| off B/S                              | 19,953     | 39,951     | 51,604     |        |

Source: BRSA weekly sector data, commercial banks only

<sup>\*</sup>Including consumer and commercial installment loans

<sup>\*\*</sup>Including other and overdraft loans

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| Garanti Market Shares* (%)            | ΥΤΟ Δ | 30.06.2017 |
|---------------------------------------|-------|------------|
| Total Performing Loans                | Û     | 11.6%      |
| TL Loans                              | Û     | 11.2%      |
| FC Loans                              | Û     | 12.4%      |
| Credit Cards - Issuing (Cumulative)   | 仓     | 20.6%      |
| Credit Cards - Acquiring (Cumulative) | Û     | 20.8%      |
| Consumer Loans**                      | Û     | 14.2%      |
| Total Customer Deposits               | Û     | 11.4%      |
| TL Customer Deposits                  | Û     | 9.4%       |
| FC Customer Deposits                  | Û     | 13.9%      |
| Customer Demand Deposits              | Û     | 13.2%      |
| Mutual Funds                          | 仓     | 10.7%      |

<sup>\*</sup> Based on BRSA weekly data for commercial banks only.

# 7.1.6 Forward looking statements regarding the expectations

As per the Article 10 of the "Communiqué on Material Events Disclosure" (II-15.1) of Capital Markets Board, T. Garanti Bankası A.Ş has announced its forward looking statements regarding the expectations for the year 2017. You may access the related presentation that was published on the Public Disclosure Platform, the Bank's website and Garanti Bank Investor Relations' website at www.garantiinvestorrelations.com in Operating Plan Guidance Presentations section.

Although there is not a material change to Garanti Bank's future looking expectations referenced in the public disclosure dated 11.01.2017, the 7% inflation expectation announced earlier to be used in CPI-Linkers' valuation was revised to 9%; in parallel to the upwards revision of CBRT's 2017 inflation forecast. The resulting impact will be reflected to the financial statements starting in May, and will be distributed equally on a monthly basis until the end of the year. The announcement regarding this change was published on the Public Disclosure Platform on 26.05.2017.

As of June 30, 2017, there are no other revisions to the forward looking statements regarding the expectations for the year 2017.

# 7.2 Information regarding management and corporate governance practices

7.2.1 You may access names and surnames, terms of duty, areas of responsibilities, educational backgrounds and occupational experiences of the Chairman of the Board of Directors, Board Members, CEO and Executive Vice Presidents from the footnote numbered 1.3.

<sup>\*\*</sup> Retail consumer loans, credit cards and other retail loans.

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#### **Audit Committee Members:**

|                      |                          |             |               | Experience in  |
|----------------------|--------------------------|-------------|---------------|----------------|
|                      |                          |             |               | Banking &      |
|                      |                          | Appointment |               | Business       |
| Name Surname         | Title                    | Date        | Education     | Administration |
| Jorge Sáenz-Azcúnaga | Independent Board Member | 31.03.2016  | Undergraduate | 22 voorg       |
| Carranza             | independent Board Member | 31.03.2010  | Ondergraduate | 23 years       |
| Javier Bernal Dionis | Independent Board Member | 27.07.2015  | Graduate      | 27 years       |

**Managers of the Internal Systems Units:** 

| Name Surname         | Title   | Appointment<br>Date | Education     | Experience in Banking & Business Administration |
|----------------------|---|---------------------|---------------|---|
| Ebru Ogan Knottnerus | Head of Risk Management                         | 01.04.2016          | Undergraduate | 26 years  |
| Osman Bahri Turgut   | Head of Internal Audit                          | 01.08.2015          | Undergraduate | 26 years  |
| Emre Özbek           | SVP of Compliance                               | 01.08.2015          | Undergraduate | 18 years  |
| Barış Ersin Gülcan   | SVP of Internal Control                         | 06.03.2014          | Graduate      | 19 years  |
| Beyza Yapıcı         | SVP of Internal Capital and<br>Operational Risk | 01.04.2016          | Undergraduate | 19 years  |
| Semra Kuran          | SVP of Market Risk and<br>Credit Risk Control   | 01.04.2016          | Undergraduate | 20 years  |

You may access information about the activities of the Board of Directors, the Audit Committee, the Credit Committee and the committees that are established pursuant to the Regulation on the Internal Systems of Banks under the framework of the risk management systems and are organized under the Board of Directors or to support the Board of Directors, chairman and members of the committees' names and surnames, fundamental duties and their attendance to the meetings from Garanti Bank Investor Relations website at <a href="https://www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a> under the <a href="https://www.garantiinvestorrelations.com">Committees</a> section.

- 7.2.2 You may reach the summary of the Board of Directors' Annual Report presented to Ordinary General Meeting of Shareholders and information about human resources practices, policy and remuneration in the 2016 Annual Report that was published on the Public Disclosure Platform, the Bank's website and Garanti Bank Investor Relations' website, access at the link below:

  www.garantiannualreport.com
- **7.2.3** You may access information about the transactions with the Bank's risk group under the footnote numbered 5.7 regarding the related party risks.
- 7.2.4 You may reach information pursuant to the Regulation on the Provision of Support Services to Banks and the Authorization of Support Service Providers, the type of the services and information on the individuals and institutions that provided the support services in the 2016 Annual Report that was published on the Public Disclosure Platform, the Bank's website and Garanti Bank Investor Relations' website, access at the link below:

#### www.garantiannualreport.com

You may access the Corporate Governance Principles Compliance Report from Garanti Bank Investor Relations website at <a href="https://www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a> under the <a href="https://www.garantiinvestorrelations.com">Corporate Governance</a> section.

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# 7.3 Assessment of financial information and risk management

You may find information regarding the assessment of financial position, profitability and debt payment capability, risk management explanations and ratings in the financial statements for the period ended 30 June 2017 and the independent accountants' limited review report. Additionally, you may find detailed information in the earnings presentation regarding financial results of the related period published on Garanti Bank Investor Relations website at <a href="https://www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a>.

You may find financial information on Garanti Bank for the most recent five year period in the 2016 Annual Report that was published on the Public Disclosure Platform, the Bank's website, Garanti Bank Investor Relations website and at <a href="https://www.garantiannualreport.com">www.garantiannualreport.com</a>. Furthermore, you may access detailed information from Garanti Bank Investor Relations website at <a href="https://www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a> in the Garanti with Numbers section.

# 7.4 Announcements regarding important developments in the period of 01.04.2017 - 30.06.2017

- The Bank's Ordinary General Shareholders' Meeting, which was held on March 30, 2017, was registered by Istanbul Trade Registery Office You may find Information Document, Profit Distribution Table, Minutes and Resolutions regarding Ordinary General Meeting of Shareholders which was held on 31.03.2017 from Garanti Bank Investor Relations web site.
  - https://www.garantiinvestorrelations.com/en/corporate-governance/Ordinary-General-Shareholders-Meetings/Ordinary-General-Meeting-of-Shareholders/102/0/0
- On the report dated 9 June 2017, Turkiye Garanti Bankasi A.S.'s ratings were affirmed by Fitch Ratings as follows:
  - Long-term FC and LC IDRs: 'BBB-'; Outlook Stable, Short-term FC and LC IDRs: 'F3', Viability Rating 'bb+', Support Rating: '2', National Long-term Rating: 'AAA(tur)'; Outlook Stable, Senior unsecured notes 'BBB-'/'F3', Subordinated notes 'BB+'
- JCR Eurasia Rating has affirmed the ratings of Türkiye Garanti Bankası A.Ş. on 20 April 2017, as 'AAA (Trk)' on the Long Term National Scale, 'BBB' on the Long Term International Foreign Currency Scale and 'BBB+' on the Long Term International Local Currency Scale along with 'Stable' outlooks.
  - You may view the ratings for Garanti Bank at Garanti Investor Relations website.
- Although there is not a material change to our banks' future looking expectations, the 7% inflation expectation announced earlier to be used in CPI-Linkers' valuation was revised to 9%; in parallel to the upwards revision of CBRT's 2017 inflation forecast. The resulting impact will be reflected to the financial statements starting in May, and will be distributed equally on a monthly basis until the end of the year.
- At our Bank's Board of Directors' meeting, it was resolved that the resignations of Board Members
  Maria Isabel Goiri Lartitegui and Iñigo Echebarria Garate be accepted and Rafael Salinas Martinez
  de Lecea and Ricardo Gomez Barredo be appointed as real person Board Members in order to fill
  the remaining term of office and such appointments be submitted for the approval of the
  shareholders at the first General Assembly Meeting to be held.
- Our Bank has sold its non-performing loan portfolio receivables arising from credit cards, general purpose loans, overdraft loans and expenses in the total principal amount of TL 114,546,185.41 as of May 17, 2017 to Sümer Varlık Yönetim A.Ş. for a total consideration of TL 10,610,000.00; and non-performing portfolio commercial receivables arising from commercial loans, credit cards, cheque accounts, insurance receivables, overdraft loans and expenses in the total principal amount of TL 109,984,259.32 as of May 22, 2017 to Destek Varlık Yönetim A.Ş. for a total consideration of TL 3,400,000.00.

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- Garanti Bank has signed an agreement to secure a financing in the amount of USD 150 million equivalent to Turkish Lira, with 5 years maturity from International Finance Corporation (IFC) under Covered Bond Programme. The proceedings of the loan will be on-lent to green mortgages.
- On November 3, 2016, T. Garanti Bankası A.Ş. Board of Directors authorized the Head Office to take the necessary actions for the yearly renewal of the GMTN program which was followed by the Capital Markets Board's approval dated 3 February 2017. The renewal has been completed as of April 25, 2017 with a size of USD 6,000,000,000.
- On November 3, 2016, T. Garanti Bankası A.Ş. Board of Directors authorized the Head Office to take the necessary actions for the yearly renewal of the Covered Bond program which was followed by the Capital Markets Board's approval dated 14 April 2017. The renewal has been completed as of April 25, 2017 with a size of EUR 5,000,000,000.

# 7.5 Announcements regarding important developments for debt instruments issuance and redemptions in the period of 01.04.2017 - 30.06.2017

- It has been announced that pursuant to the authority given to the Head Office by the resolution of The Board of Directors dated November 30, 2016 for a 1-year period, our application to issue all kinds of debt instruments including but not limited to fixed or floating rate bonds, debentures and/or credit risk-based and other structured debt instruments up to the aggregate amount of TL 20,000,000,000 (Twenty Billion Turkish Lira) in Turkish Lira currency with different types and maturity dates, to be sold domestically by public offering or to qualified investors in one or more issuances, was approved by the Capital Markets Board on March 10, 2017. Below bank bonds and structured note issuances has been realized.
  - -Total nominal amount of TL 15,408,575 with a maturity of 68 days, dated 06.09.2017, ISIN code of TR0GRAN00EK5
  - -Total nominal amount of TL 10,289,000 with a maturity of 74 days, dated 05.09.2017, ISIN code of TR0GRAN00ED0
  - -Total nominal amount of TL 20,380,625 with a maturity of 63 days, dated 16.08.2017, ISIN code of TR0GRAN00DZ5
  - -Total nominal amount of TL 35,000,000 with a maturity of 90 days, dated 06.09.2017, ISIN code of TR0GRAN00DU6
  - -Total nominal amount of TL 35,000,000 with a maturity of 62 days, dated 09.08.2017, ISIN code of TR0GRAN00DV4
  - -Total nominal amount of TL 42,960,000 with a maturity of 98 days, dated 11.09.2017, ISIN code of TRFGRAN91710
  - -Total nominal amount of TL 10,425,000 with a maturity of 62 days, dated 27.07.2017, ISIN code of TR0GRAN00DB6
  - -Total nominal amount of TL 15,099,935 with a maturity of 62 days, dated 19.07.2017, ISIN code of TR0GRAN00D41
  - -Total nominal amount of TL 10,523,514 with a maturity of 62 days, dated 13.07.2017, ISIN code of TR0GRAN00CZ7
  - -Total nominal amount of TL 30,000,000 with a maturity of 91 days, dated 11.08.2017, ISIN code of TR0GRAN00D17
  - -Total nominal amount of TL 25,000,000 with a maturity of 62 days, dated 13.07.2017, ISIN code of TR0GRAN00D09
  - -Total nominal amount of TL 16,820,357 with a maturity of 62 days, dated 06.07.2017, ISIN code of TR0GRAN00CS2

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- -Total nominal amount of TL 163,860,000 with a maturity of 131 days, dated 11.09.2017, ISIN code of TRQGRAN91725
- -Total nominal amount of TL 11,896,687 with a maturity of 62 days, dated 13.06.2017, ISIN code of TR0GRAN00C83
- -Total nominal amount of TL 35,000,000 with a maturity of 62 days, dated 15.06.2017, ISIN code of TR0GRAN00C91
- -Total nominal amount of TL 6,535,183 with a maturity of 62 days, dated 21.06.2017, ISIN code of TR0GRAN00CD4
- -Total nominal amount of TL 15,796,740 with a maturity of 63 days, dated 29.06.2017, ISIN code of TR0GRAN00CJ1
- -Total nominal amount of TL 70,000,000 with a maturity of 63 days, dated 08.06.2017, ISIN code of TR0GRAN00C42
- -Total nominal amount of TL 214,380,000 with a maturity of 93 days, dated 19.07.2017, ISIN code of TRQGRAN71719
- -Total nominal amount of TL 339,650,000 with a maturity of 175 days, dated 29.09.2017, ISIN code of TRQGRAN91717
- -Total nominal amount of TL 440,630,000 with a maturity of 80 days, dated 10.08.2017, ISIN code of TRQGRAN81718
- -Total nominal amount of TL 79,060,000 with a maturity of 102 days, dated 29.09.2017, ISIN code of TRFGRAN91728
- -Total nominal amount of TL 477,752,739 with a maturity of 368 days, dated 22.06.2018, Garanti Bank Bond: ISIN code of TRSGRAN61815
- Structured notes issued which were issued on 11.04.2016, 13.06.2016, 12.10.2016, 07.11.2016, 25.11.2016, 15.12.2016, 20.01.2017, 02.02.2017, 06.02.2017, 07.02.2017, 10.02.2017, 10.02.2017, 16.02.2017, 24.02.2017, 03.03.2017, 08.03.2017, 17.03.2017, 24.03.2017, 06.04.2017, 12.04.2017, 14.04.2017, 20.04.2017, 27.04.2017 is redeemed.
- Our Bank has signed a syndicated loan agreement with 367-days maturity comprising of two separate tranches in the amount of USD 468,000,000 and EUR 805,500,000 on 4th May 2017. The loan which will be used for trade finance purposes has been executed with commitments received from 38 banks from 16 countries. The all-in cost has been realized as Libor+1.45% and Euribor+1.35% respectively.
- Our Bank has mandated BofAML, BBVA, BNPP, Commerzbank, HSBC and Standard Chartered for an issuance of U.S. dollar-denominated subordinated notes (Basel III compliant) to be sold to real persons and legal entities resident abroad. The fixed rate notes with nominal amount of USD 750 million, 10NC5 maturity, redemption date of 24 May 2027 and the coupon rate of 6.125%.

Important developments during 01.04.2017 - 30.06.2017 period were announced and the disclosures were uploaded to the Public Disclosure Platform. All the announcements are shared at Garanti Bank Investor Relations web site (<a href="www.garantiinvestorrelations.com">www.garantiinvestorrelations.com</a>) and at the link below.

https://www.garantiinvestorrelations.com/en/news/Corporate-Disclosures/Corporate-Disclosures/112/0/0