# Türkiye Garanti Bankası Anonim Şirketi Unconsolidated Financial Statements

### As of and For the Year Ended

#### **31 December 2014**

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)

With Independent Auditors' Report Thereon

DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ 3 February 2015

This report contains "Independent Auditors' Report" comprising 2 pages and; "Unconsolidated Financial Statements and Related Disclosures and Footnotes" comprising 117 pages.



DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. Maslak no1 Plaza Eski Büyükdere Caddesi Maslak Mahallesi No:1 Maslak, Sarıyer 34398 İstanbul, Türkiye

Tel : +90 (212) 366 6000 Fax : +90 (212) 366 6010 www.deloitte.com.tr

Mersis No: 0291001097600016 Ticari Sicil No : 304099

To the Board of Directors of Türkiye Garanti Bankası AŞ Istanbul

#### TÜRKİYE GARANTİ BANKASI ANONİM ŞİRKETİ

#### INDEPENDENT AUDITORS' REPORT FOR THE PERIOD OF 1 JANUARY-31 DECEMBER 2014

We have audited the accompanying balance sheet of Türkiye Garanti Bankası A.Ş. ("the Bank") as at 31 December 2014 and the related statements of income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

The Board of Directors of the Bank is responsible for the preparation and fair presentation of the financial statements in accordance with the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" published in the Official Gazette dated 1 November 2006 with no. 26333 and Turkish Accounting Standards, Turkish Financial Reporting Standards and other regulations, circulars, communiqués and pronouncements in respect of accounting and financial reporting made by the Banking Regulation and Supervision Agency. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the regulation on "The Licensing and Operations of Audit Firms in Banking" published in the Official Gazette no. 26333 on 1 November 2006 and in accordance with Independent Auditing Standards which is a part of Turkish Auditing Standards published by Public Oversight Accounting and Auditing Standards Authority ("POA"). We planned and performed our audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the consideration of the effectiveness of internal control and appropriateness of accounting policies applied relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Member of Deloitte Touche Tohmatsu Limited

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

# Deloitte.

#### **Basis For Qualified Opinion**

The accompanying financial statements include a general reserve amounting to TL 415,000 thousands, TL 105,000 thousands of which was charged to the income statement as expense in the current period, provided by the Bank management in line with conservatism principle considering the circumstances which may arise from any changes in the economy or market conditions.

#### **Independent Auditors' Opinion**

In our opinion, except for the effect of the matter described in the fourth paragraph on the financial statements, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2014 and the results of its operations and its cash flows for the year then ended in accordance with the prevailing accounting principles and standards set out as per the Article 37 of the Banking Act no. 5411, and other regulations, communiqués and circulars in respect of accounting and financial reporting and pronouncements made by the Banking Regulation and Supervision Agency.

#### **Report on Other Legal and Regulatory Requirements**

In accordance with Article 402 of the Turkish Commercial Code No. 6102 ("TCC"), the Board of Directors provided us all the required information and documentation with respect to our audit; and nothing has come to our attention that may cause us to believe that the Bank's set of accounts prepared for the period 1 January-31 December 2014 does not comply with the TCC and the provisions of the Bank's articles of association in relation to financial reporting.

#### Additional paragraph for English translation

The effect of the differences between the accounting principles summarized in Section 3 and the accounting principles generally accepted in countries in which the accompanying financial statements are to be distributed and International Financial Reporting Standards (IFRS) have not been quantified and reflected in the accompanying financial statements. The accounting principles used in the preparation of the accompanying financial statements differ materially from IFRS. Accordingly, the accompanying financial statements are not intended to present the Bank's financial position and results of its operations in accordance with accounting principles generally accepted in such countries of users of the financial statements and IFRS.

#### DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK AŞ Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Hasan Kılıç Partner

Istanbul, 3 February 2015

# TÜRKİYE GARANTİ BANKASI ANONİM ŞİRKETİ UNCONSOLIDATED FINANCIAL REPORT AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2014

Levent Nispetiye Mah.Aytar Cad. No:2 Beşiktaş 34340 Istanbul Telephone: 212 318 18 18 Fax: 212 216 64 22 <u>www.garanti.com.tr</u> investorrelations@garanti.com.tr

The unconsolidated year-end financial report prepared in accordance with the communiqué of Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks as regulated by Banking Regulation and Supervision Agency, is comprised of the following sections:

- 1. General Information about the Bank
- 2. Unconsolidated Financial Statements of the Bank
- 3. Accounting Policies of Unconsolidated Financial Statements
- 4. Financial Position and Results of Operations, and Risk Management Applications of the Bank
- 5. Disclosures and Footnotes on Unconsolidated Financial Statements
- 6. Other Disclosures and Footnotes
- 7. Independent Auditors' Report

The unconsolidated financial statements and related disclosures and footnotes that were subject to independent audit, are prepared in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related statements and guidances, and in compliance with the financial records of our Bank and, unless stated otherwise, presented in **thousands of Turkish Lira (TL)**.

Ferit F. Şahenk Board of Directors Chairman **S. Ergun Özen** General Manager **İbrahim Aydınlı** Financial Reporting Executive Vice President Hakan Özdemir General Accounting Senior Vice President

M. Cüneyt Sezgin

Audit Committee Member

Manuel Pedro Galatas Sanchez Harguindey Audit Committee Member

The authorized contact person for questions on this financial report: Name-Surname/Title: Handan SAYGIN/Senior Vice President of Investor Relations Phone no: 90 212 318 23 50 Fax no: 90 212 216 59 02

|                | SECTION ONE<br>General Information  | Page No:   |
|----------------|---|------------|
| I.             | History of the bank including its incorporation date, initial legal status, amendments to legal status  | 1          |
| II.            | Bank's shareholder structure, management and internal audit, direct and indirect shareholders, change   |            |
| III.           | in shareholder structure during the year and information on bank's risk group<br>Information on the bank's board of directors chairman and members, audit committee members, chief                  | 1          |
|                | executive officer, executive vice presidents, changes incurred and their shareholdings in the bank  | 2          |
| IV.            | Information on the bank's qualified shareholders  | 3          |
| V.<br>VI.      | Summary information on the bank's activities and services<br>Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between the bank and its subsidiaries | 4<br>4     |
|                | SECTION TWO   |            |
|                | Unconsolidated Financial Statements   | -          |
| I.<br>II.      | Balance sheet - Assets<br>Balance sheet - Liabilities   | 5<br>6     |
| III.           | Off-balance sheet items   | 7          |
| IV.<br>V.      | Income statement<br>Statement of income/expense items accounted under shareholders' equity  | 8<br>9     |
| VI.            | Statement of changes in shareholders' equity  | 10         |
| VII.           | Statement of cash flows   | 11         |
| VIII.          | Statement of profit distribution SECTION THREE  | 12         |
|                | Accounting Policies   | 10         |
| I.<br>II.      | Basis of presentation<br>Strategy for use of financial instruments and foreign currency transactions  | 13<br>13   |
| III.           | Investments in associates and subsidiaries  | 14         |
| IV.            | Forwards, options and other derivative transactions   | 14         |
| V.<br>VI.      | Interest income and expenses<br>Fees and commissions  | 15<br>16   |
| VII.           | Financial assets  | 16         |
| VIII.<br>IX.   | Impairment of financial assets<br>Netting and derecognition of financial instruments  | 17<br>17   |
| X.             | Repurchase and resale agreements and securities lending   | 18         |
| XI.            | Assets held for sale and discontinued operations  | 18         |
| XII.<br>XIII.  | Goodwill and other intangible assets<br>Tangible assets   | 18<br>19   |
| XIII.<br>XIV.  | Leasing activities  | 20         |
| XV.            | Provisions and contingent liabilities   | 20         |
| XVI.<br>XVII.  | Contingent assets<br>Liabilities for employee benefits  | 20<br>20   |
| XVIII.         | Taxation  | 22         |
| XIX.           | Funds borrowed  | 24<br>24   |
| XX.<br>XXI.    | Share issuances<br>Confirmed bills of exchange and acceptances  | 24 24      |
| XXII.          | Government incentives   | 25         |
| XXIII.<br>XXIV | Segment reporting<br>Other disclosures  | 25<br>26   |
| 71711 .        | SECTION FOUR  | 20         |
| T              | Financial Position and Results of Operations, and Risk Management Applications  | 27         |
| I.<br>II.      | Capital adequacy ratio<br>Credit risk   | 27<br>34   |
| III.           | Market risk   | 43         |
| IV.<br>V.      | Operational risk<br>Currency risk   | 45<br>45   |
| VI.            | Interest rate risk  | 43         |
| VII.           | Position risk of equity securities in banking book  | 53         |
| VIII.<br>IX.   | Liquidity risk<br>Securitisation positions  | 54<br>56   |
| X.             | Credit risk mitigation techniques   | 57         |
| XI.            | Risk management objectives and policies   | 58         |
| XII.<br>XIII.  | Fair values of financial assets and liabilities<br>Transactions carried out on behalf of customers, items held in trust   | 59<br>60   |
|                | SECTION FIVE  |            |
|                | Disclosures and Footnotes on Unconsolidated Financial Statements  |            |
| I.<br>II.      | Assets<br>Liabilities   | 61<br>85   |
| III.           | Off-balance sheet items   | 95         |
| IV.            | Income statement  | 100        |
| V.<br>VI.      | Statement of changes in shareholders' equity<br>Statement of cash flows   | 107<br>108 |
| VII.           | Related party risks   | 110        |
| VIII.<br>IX.   | Domestic, foreign and off-shore branches or equity investments, and foreign representative offices<br>Matters arising subsequent to balance sheet date  | 113<br>114 |
| 171.           | SECTION SIX   | 114        |
|                | Other Disclosures on Activities of Bank   |            |
| I.<br>II       | Bank's latest international risk ratings  | 115        |
| II.<br>III.    | Dividend<br>Other disclosures   | 116<br>116 |
|                | SECTION SEVEN   | -          |
| Ŧ              | Independent Auditors' Report  |            |
| I.<br>II.      | Disclosures on independent auditors' report<br>Disclosures and footnotes prepared by independent auditors   | 117<br>117 |
|                | Ioonotes prepared of mappingent auditors  | 11/        |

# **1** General Information

# **1.1** History of the bank including its incorporation date, initial legal status, amendments to legal status

Türkiye Garanti Bankası Anonim Şirketi (the Bank) was established by the decree of Council of Ministers numbered 3/4010 dated 11 April 1946 and its "Articles of Association" was issued in the Official Gazette dated 25 April 1946. The Bank provides banking services through 994 domestic branches, eight foreign branches and three representative offices abroad. The Bank's head office is located in Istanbul.

# **1.2** Bank's shareholder structure, management and internal audit, direct and indirect shareholders, change in shareholder structure during the year and information on bank's risk group

As of 31 December 2014, the group of companies under Doğuş Holding AŞ that currently owns 24.23% shares of the Bank, is named the Doğuş Group (the Group).

On 22 December 2005, Doğuş Holding AŞ had completed the sale of 53,550,000,000 shares composing 25.5% of the Bank's issued share capital to "GE Araştırma ve Müşavirlik Limited Şti" of General Electric (GE) Group. Accordingly, GE acquired a joint control on the Bank's management.

GE Araştırma ve Müşavirlik Limited Şti had sold 9,765,000,000 shares of Türkiye Garanti Bankası AŞ at a nominal value of TL 97,650 each to Doğuş Holding AŞ, representing 4.65% of the issued share capital of Türkiye Garanti Bankası AŞ on 27 December 2007.

Number of shares representing 20.85% ownership of GE Araştırma ve Müşavirlik Limited Şti increased to 87,571,249,898 subsequent to the capital increase through issuance of bonus shares. The company sold 83,371,249,899 shares at a total nominal value of TL 833,712 thousands representing 19.85% ownership in Türkiye Garanti Bankası AŞ, to GE Capital Corporation on 29 December 2010, and the remaining 1% ownership in the stock exchange market on 11 December 2012.

On 22 March 2011, Banco Bilbao Vizcaya Argentaria SA ("BBVA") acquired;

- 78.120.000.000 shares of the Bank owned by GE Capital Corporation at a total nominal value of TL 781,200 thousands representing 18.60% ownership, and
- 26.418.840.000 shares of the Bank owned by Doğuş Holding AŞ at a total nominal value of TL 264,188 thousands representing 6.29% ownership.

BBVA, holding 24.89% shares of the Bank, had joint control on the Bank's management together with Doğuş Group.

On 7 April 2011, BBVA acquired additional 503.160.000 shares at a nominal value of TL 5,032 thousands and increased its ownership in the Bank's share capital to 25.01%. As per the agreement between Doğuş Holding AŞ and BBVA, if any of the parties acquires additional shares during the next five years, it is required to offer half of the acquired shares to other party, in case that other party does not accept to purchase the offered shares, usufruct rights shall be established on the voting rights of such shares in favour of other party. Accordingly, although BBVA has acquired additional shares in April 2011, this does not affect their joint control on the Bank's management.

#### Doğuş Group

The Doğuş Group that was established in 1951 initially for investments in construction sector, operates in seven sectors namely financial services, automotive, construction, real estate, tourism, media and energy with 132 companies and more than 30 thousand employees.

The major worldwide joint ventures of the Group are; Volkswagen AG and TÜVSÜD in automotive, CNBC, MSNBC and Condé Nast in media and, Hyatt International Ltd and HMS International Hotel GmbH (Maritim) in tourism.

The major investments of the Group in financial sector are; Türkiye Garanti Bankası AŞ, Garanti Bank International NV, Garanti Bank Moscow, Garanti Bank SA, Garanti Finansal Kiralama AŞ, Garanti Faktoring Hizmetleri AŞ, Garanti Yatırım Menkul Kıymetler AŞ, Garanti Portföy Yönetimi AŞ, Garanti Emeklilik ve Hayat AŞ, Doğuş Gayrimenkul Yatırım Ortaklığı AŞ and Volkswagen Doğuş Tüketici Finansmanı AŞ.

BBVA Group

BBVA is operating for more than 150 years, providing variety of wide spread financial and non-financial services to over 47 million retail and commercial customers.

The Group's headquarter is in Spain, where the Group has concrete leadership in retail and commercial markets. BBVA adopting innovative, and customer and community oriented management style, besides banking, operates in insurance sector in Europe and portfolio management, private banking and investment banking in global markets.

The Group owns a bank being the largest financial institution in Mexico, the market leader in South America, and one of the largest 15 commercial banks in United States. BBVA is among the few international groups that operates in China and Turkey, and operates in more than 30 countries with more than 100 thousand employees.

# **1.3** Information on the bank's board of directors chairman and members, audit committee members, chief executive officer, executive vice presidents, changes incurred and their shareholdings in the bank

| Name and Surname         | Deepongikility                | Appointment | Education  | Experience in<br>Banking and Business<br>Administration |
|--------------------------|-------------------------------|-------------|------------|---|
|                          | Responsibility                | Date        |            |   |
| Ferit Faik Şahenk        | Chairman                      | 18.04.2001  | University | 24 years  |
| Süleyman Sözen           | Vice Chairman                 | 08.07.2003  | University | 32 years  |
| Dr.Muammer Cüneyt        | Independent Member of BOD and | 30.06.2004  | PhD        | 26 years  |
| Sezgin                   | Audit Committee               | 50.00.2004  | TID        | 20 years  |
| Dr. Ahmet Kamil Esirtgen | Member                        | 19.03.1992  | PhD        | 40 years  |
| Manuel Castro Aladro     | Member                        | 22.03.2011  | Master     | 22 years  |
| Manuel Pedro Galatas     | Independent Member of BOD and |             |            |   |
| Sanchez Harguindey       | Audit Committee               | 05.05.2011  | University | 30 years  |
| Jaime Saenz de Tejada    | Member                        | 02.10.2014  | University | 21 марта  |
| Pulido                   | Member                        | 02.10.2014  | University | 21 years  |
| Angel Cano Fernandez     | Member                        | 22.03.2011  | University | 29 years  |
| Belkıs Sema Yurdum       | Independent Member            | 30.04.2013  | University | 26 years  |
| Sait Ergun Özen          | Member and CEO                | 14.05.2003  | University | 27 years  |

**Board of Directors Chairman and Members:** 

|                      |  | Appointment |            | Experience in<br>Banking and Business |
|----------------------|--|-------------|------------|---------------------------------------|
| Name and Surname     | Responsibility   | Date        | Education  | Administration                        |
| Sait Ergun Özen      | CEO  | 01.04.2000  | University | 27 years                              |
| Adnan Memiş          | EVP-Support Services                                     | 03.06.1991  | Master     | 36 years                              |
| Ali Fuat Erbil       | EVP-Financial Institutions and                           | 30.04.1999  | PhD        | 22 1005                               |
| All Fuat Elbli       | Corporate Banking  | 30.04.1999  | FIID       | 22 years                              |
| Erhan Adalı          | EVP-Loans  | 03.08.2012  | University | 24 years                              |
| Gökhan Erün          | EVP-Treasury, Investment Banking,                        | 01.09.2005  | Master     | 20 years                              |
| Ooknan Erun          | Human Resources and Training                             | 01.09.2003  | Waster     | 20 years                              |
| Faruk Nafiz Karadere | EVP-SME Banking  | 01.05.1999  | University | 32 years                              |
| Halil Hüsnü Erel     | EVP-Technology, Operations                               | 16.06.1997  | University | 39 years                              |
|                      | Management and Central Marketing                         | 10.00.1997  | University | 39 years                              |
| Recep Baştuğ         | EVP-Commercial Banking                                   | 01.01.2013  | University | 24 years                              |
| T C'''               | EVP-Coordination of Domestic and                         | 15 10 2001  | TT ' '     | 20                                    |
| Turgay Gönensin      | Foreign Subsidiaries                                     | 15.12.2001  | University | 29 years                              |
| Aydın Şenel          | EVP-Purchasing and Tax Management                        | 02.03.2006  | University | 33 years                              |
|                      | EVP-General Accounting,                                  |             |            |                                       |
| İbrahim Aydınlı      | Economic Research and Customer                           | 06.06.2013  | Master     | 20 years                              |
|                      | Satisfaction   |             |            |                                       |
| Avni Aydın Düren     | EVP-Legal Services and Risk                              | 01.02.2009  | Master     | 20 years                              |
| Aviii Ayuiii Duleli  | Monitoring   | 01.02.2009  | Master     | 20 years                              |
| Betül Ebru Edin      | EVP-Project Finance                                      | 25.11.2009  | University | 20 years                              |
| Murat Mergin         | EVP-Financial and Strategic Planning                     | 01.01.2002  | University | 20 years                              |
| Onur Genç            | EVP-Retail Banking                                       | 20.03.2012  | Master     | 15 years                              |
| Didem Başer          | EVP-Delivery Channels and Social<br>Platforms Management | 20.03.2012  | Master     | 19 years                              |

#### **CEO and Executive Vice Presidents:**

The top management listed above does not hold any unquoted shares of the Bank.

#### **1.4** Information on the bank's qualified shareholders

| Name / Company                     | Shares    | Ownership | Paid-in<br>Capital | Unpaid Portion |
|------------------------------------|-----------|-----------|--------------------|----------------|
| Doğuş Holding AŞ                   | 857,315   | 20.4123%  | 857,315            | -              |
| Banco Bilbao Vizcaya Argentaria SA | 1,050,420 | 25.0100%  | 1,050,420          | -              |

According to the decision made at the "General Assembly of Founder Shares Owners" and the "Extraordinary General Shareholders" meetings held on 13 June 2008, the Bank repurchased all the 370 founder share-certificates issued in order to redeem and exterminate them, subsequent to the permissions obtained from the related legal authorities, at a value of TL 3,876 thousands each in accordance with the report prepared by the court expert and approved by the Istanbul 5th Commercial Court of First Instance. A total payment of TL 1,434,233 thousands has been made to the owners of 368 founder share-certificates from "extraordinary reserves", and the value of remaining 2 founder share-certificates has been blocked in the bank accounts.

Subsequent to these purchases, the clauses 15, 16 and 45 of the Articles of Association of the Bank have been revised accordingly.

#### **1.5** Summary information on the bank's activities and services

Activities of the Bank as stated at the third clause of its Articles of Association are as follows:

- All banking operations,
- Participating in, establishing, and trading the shares of enterprises at various sectors within the limits setforth by the Banking Law;
- Providing attorneyship, insurance agency, brokerage and freight services in relation with banking activities,
- Purchasing/selling debt securities, treasury bills, government bonds and other share certificates issued by Turkish government and other official and private institutions,
- Developing economical and financial relations with foreign organizations,
- Dealing with all economic operations in compliance with the Banking Law.

The Bank's activities are not limited to those disclosed in that third clause, but whenever the Board of Directors deems any operations other than those stated above to be of benefit to the Bank, it is recommended in the general meeting, and the launching of the related project depends on the decision taken during the General Assembly which results in a change in the Articles of Association and on the approval of this decision by the Ministry of Industry and Commerce. Accordingly, the approved decision is added to the Articles of Association.

The Bank is not a specialized bank but deals with all kinds of banking activities. Deposits are the main sources of the lendings to the customers. The Bank grants loans to companies operating in various sectors while aiming to maintain the required level of efficiency.

The Bank also grants non-cash loans to its customers; especially letters of guarantee, letters of credit and acceptance credits.

# **1.6** Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between the bank and its subsidiaries

None.

## **2** Unconsolidated Financial Statements

#### (Convenience Translation of Financial Statements Originally Issued in Turkish)

#### Türkiye Garanti Bankası Anonim Şirketi Balance Sheet (Statement of Financial Position) At 31 December 2014

|                        | ASSETS  | Footnotes |                         | THO<br>RRENT PERI<br>December 201 |             | Р                                     | (TL)<br>RIOR PERIO<br>December 20 |                    |
|------------------------|---|-----------|-------------------------|-----------------------------------|-------------|---------------------------------------|-----------------------------------|--------------------|
|                        |   |           | TL                      | FC                                | Total       | TL                                    | FC                                | Total              |
| I.<br>II.              | CASH AND BALANCES WITH CENTRAL BANK<br>FINANCIAL ASSETS AT FAIR VALUE THROUGH | (5.1.1)   | 1,759,994               | 23,312,658                        | 25,072,652  | 2,751,642                             | 19,776,456                        | 22,528,0           |
|                        | PROFIT OR LOSS (Net)  | (5.1.2)   | 1,051,726               | 832,191                           | 1,883,917   | 1,225,262                             | 576,330                           | 1,801,5            |
| 2.1                    | Financial assets held for trading   |           | 850,341                 | 832,191                           | 1,682,532   | 1,026,484                             | 576,330                           | 1,602,8            |
| 2.1.1                  | Government securities   |           | 37,988                  | 8,112                             | 46,100      | 90,491                                | 308,282                           | 398,7              |
| 2.1.2                  | Equity securities   |           | 63,609                  | -                                 | 63,609      | 30,825                                | -                                 | 30,8               |
| 2.1.3                  | Derivative financial assets held for trading                                  |           | 748,744                 | 542,268                           | 1,291,012   | 900,684                               | 245,982                           | 1,146,6            |
| 2.1.4                  | Other securities  |           | -                       | 281,811                           | 281,811     | 4,484                                 | 22,066                            | 26,5               |
| 2.2                    | Financial assets valued at fair value through profit or loss                  |           | 201,385                 | -                                 | 201,385     | 198,778                               | -                                 | 198,7              |
| 2.2.1                  | Government securities   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 2.2.2                  | Equity securities   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 2.2.3                  | Loans   | (5.1.2)   | 201,385                 | -                                 | 201,385     | 198,778                               | -                                 | 198,7              |
| 2.2.4                  | Other securities  |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| Ш.                     | BANKS   | (5.1.3)   | 1,419,891               | 7,020,058                         | 8,439,949   | 2,074,021                             | 7,676,370                         | 9,750,             |
| IV.                    | INTERBANK MONEY MARKETS   |           | -                       | 80,446                            | 80,446      | -                                     | 190,802                           | 190,               |
| 4.1                    | Interbank money market placements   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 4.2                    | Istanbul Stock Exchange money market placements                               |           | -                       | 80,446                            | 80,446      | -                                     | 190,802                           | 190,               |
| 4.3                    | Receivables from reverse repurchase agreements                                |           | -                       | -                                 | -           | -                                     | -                                 | ,                  |
| v.                     | FINANCIAL ASSETS AVAILABLE-FOR-SALE (Net)                                     | (5.1.4)   | 19,242,220              | 809,766                           | 20,051,986  | 19,677,517                            | 1,952,565                         | 21,630,0           |
| 5.1                    | Equity securities   | (0.11.1)  | 34,867                  | 63,740                            | 98,607      | 31,956                                | 8,212                             | 40,                |
| 5.2                    | Government securities   |           | 17,500,522              | 604,159                           | 18,104,681  | 18,092,718                            | 906,247                           | 18,998,9           |
| 5.2<br>5.3             | Other securities  |           | 1,706,831               | 141,867                           | 1,848,698   | 1,552,843                             | 1,038,106                         | 2,590,             |
| 5.5<br>VI.             | LOANS   | (5.1.5)   | 1,706,831<br>85,488,518 | 48,569,280                        |             | · · · ·                               |                                   | 2,590,<br>118,671, |
|                        |   | (5.1.5)   |                         |                                   | 134,057,798 | <b>73,474,973</b>                     | 45,196,426                        |                    |
| 6.1                    | Performing loans  | (5-5)     | 84,861,650              | 48,569,280                        | 133,430,930 | 72,993,011                            | 45,196,426                        | 118,189,           |
| 6.1.1                  | Loans to bank's risk group  | (5.7)     | 644,135                 | 1,899,502                         | 2,543,637   | 427,832                               | 1,232,916                         | 1,660,             |
| 6.1.2                  | Government securities   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 6.1.3                  | Others  |           | 84,217,515              | 46,669,778                        | 130,887,293 | 72,565,179                            | 43,963,510                        | 116,528,           |
| 6.2                    | Loans under follow-up   |           | 3,300,829               | -                                 | 3,300,829   | 2,538,430                             | -                                 | 2,538,             |
| 6.3                    | Specific provisions (-)   |           | 2,673,961               | -                                 | 2,673,961   | 2,056,468                             | -                                 | 2,056,             |
| VII.                   | FACTORING RECEIVABLES   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| VIII.                  | INVESTMENTS HELD-TO-MATURITY (Net)  | (5.1.6)   | 13,387,858              | 7,626,644                         | 21,014,502  | 13,120,328                            | 864,107                           | 13,984,            |
| 8.1                    | Government securities   |           | 13,360,856              | 4,641,023                         | 18,001,879  | 13,112,652                            | 469,091                           | 13,581,            |
| 8.2                    | Other securities  |           | 27,002                  | 2,985,621                         | 3,012,623   | 7,676                                 | 395,016                           | 402,               |
| IX.                    | INVESTMENTS IN ASSOCIATES (Net)   | (5.1.7)   | 36,698                  | -                                 | 36,698      | 36,698                                | -                                 | 36,                |
| 9.1                    | Associates consolidated under equity accounting                               | (5.1.7)   |                         | _                                 |             |                                       | _                                 |                    |
| 9.2                    | Unconsolidated associates   |           | 36,698                  | -                                 | 36,698      | 36,698                                | -                                 | 36,                |
| 9.2<br>9.2.1           |   |           |                         | -                                 | · · · · ·   | · · · · · · · · · · · · · · · · · · · | -                                 | 30,                |
|                        | Financial investments in associates   |           | 33,032                  | -                                 | 33,032      | 33,032                                | -                                 |                    |
| 9.2.2                  | Non-financial investments in associates                                       | (5.1.0)   | 3,666                   | -                                 | 3,666       | 3,666                                 | -                                 | 3,                 |
| Х.                     | INVESTMENTS IN SUBSIDIARIES (Net)   | (5.1.8)   | 476,562                 | 2,785,685                         | 3,262,247   | 448,691                               | 2,730,138                         | 3,178,             |
| 10.1                   | Unconsolidated financial investments in subsidiaries                          |           | 372,326                 | 2,785,685                         | 3,158,011   | 344,606                               | 2,730,138                         | 3,074,             |
| 10.2                   | Unconsolidated non-financial investments in subsidiaries                      |           | 104,236                 | -                                 | 104,236     | 104,085                               | -                                 | 104,               |
| XI.                    | INVESTMENTS IN JOINT-VENTURES (Net)   | (5.1.9)   | -                       | -                                 | -           | -                                     | -                                 |                    |
| 11.1                   | Joint-ventures consolidated under equity accounting                           |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 11.2                   | Unconsolidated joint-ventures   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 11.2.1                 | Financial investments in joint-ventures                                       |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 11.2.2                 | Non-financial investments in joint-ventures                                   |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| XII.                   | LEASE RECEIVABLES (Net)   | (5.1.10)  | -                       | -                                 | -           | _                                     | -                                 |                    |
| 12.1                   | Financial lease receivables   | ()        | _                       | -                                 | -           | _                                     | -                                 |                    |
| 12.2                   | Operational lease receivables   |           | -                       | -                                 | -           | _                                     | -                                 |                    |
| 12.2                   | Others  |           | _                       | -                                 | _           | _                                     | _                                 |                    |
| 12.5                   | Unearned income (-)   |           | _                       | -                                 | _           | _                                     | _                                 |                    |
| XIII.                  | DERIVATIVE FINANCIAL ASSETS HELD FOR  |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| <i>/</i> <b>1111</b> , | RISK MANAGEMENT   | (5.1.11)  | 46,202                  | 120,050                           | 166,252     | 103,975                               | 11,009                            | 114.               |
| 12.1                   |   | (3.1.11)  |                         | · · · ·                           | · · · ·     |                                       | 11,009                            |                    |
| 13.1                   | Fair value hedges   |           | 31,158                  | 83                                | 31,241      | 65,943                                | -                                 | 65,<br>40          |
| 13.2                   | Cash flow hedges  |           | 15,044                  | 119,967                           | 135,011     | 38,032                                | 11,009                            | 49,                |
| 13.3                   | Net foreign investment hedges   |           | -                       |                                   | -           |                                       | -                                 |                    |
| XIV.                   | TANGIBLE ASSETS (Net)   | (5.1.12)  | 1,357,239               | 178                               | 1,357,417   | 1,361,270                             | 96                                | 1,361,             |
| XV.                    | INTANGIBLE ASSETS (Net)   | (5.1.13)  | 173,942                 | 24                                | 173,966     | 58,770                                | -                                 | 58,                |
| 15.1                   | Goodwill  |           | -                       | -                                 | -           | -                                     | -                                 |                    |
| 15.2                   | Other intangibles   |           | 173,942                 | 24                                | 173,966     | 58,770                                | -                                 | 58,                |
| XVI.                   | INVESTMENT PROPERTY (Net)   | (5.1.14)  | 147,465                 | -                                 | 147,465     | 149,632                               | -                                 | 149,               |
|                        | TAX ASSET   |           | 372,090                 | -                                 | 372,090     | 129,218                               | -                                 | 129,               |
| 17.1                   | Current tax asset   |           | -                       | -                                 | -           | -                                     | -                                 | -,                 |
| 17.2                   | Deferred tax asset  | (5.1.15)  | 372,090                 | -                                 | 372,090     | 129,218                               | -                                 | 129,               |
|                        | ASSETS HELD FOR SALE AND ASSETS OF  | (3.1.13)  | 5,2,070                 | -                                 | 572,090     | 127,210                               | -                                 | 129,               |
| л т Ш,                 |   | (5 1 16)  | 171 016                 |                                   | 171.017     | 146 104                               |                                   | 1.47               |
| 10 1                   | DISCONTINUED OPERATIONS (Net)   | (5.1.16)  | 171,016                 | -                                 | 171,016     | 146,104                               | -                                 | 146,               |
| 18.1                   | Assets held for sale  |           | 171,016                 | -                                 | 171,016     | 146,104                               | -                                 | 146,               |
| 18.2                   | Assets of discontinued operations   |           | -                       | -                                 | -           |                                       | -                                 | -                  |
| XIX.                   | OTHER ASSETS  | (5.1.17)  | 2,150,700               | 479,403                           | 2,630,103   | 2,935,298                             | 228,510                           | 3,163,             |
|                        |   |           |                         |                                   |             |                                       |                                   |                    |

The accompanying notes are an integral part of these unconsolidated financial statements.

### **Balance Sheet (Statement of Financial Position)** At 31 December 2014

| LIA              | BILITIES AND SHAREHOLDERS' EQUITY  | Footnotes |                               | THO<br>RRENT PERI<br>December 20 | OD                       | TURKISH LIRA (TL) PRIOR PERIOD 31 December 2013 |            |                         |  |
|------------------|--|-----------|-------------------------------|----------------------------------|--------------------------|---|------------|-------------------------|--|
|                  |  |           | TL                            | FC                               | Total                    | TL  | FC         | Total                   |  |
| I.               | DEPOSITS   | (5.2.1)   | 62,264,002                    | 58,043,979                       | 120,307,981              | 59,655,722                                      |            | 106,473,588             |  |
| 1.1              | Deposits from bank's risk group  | (5.7)     | 1,147,243                     | 418,458                          | 1,565,701                | 856,057   | 430,332    | 1,286,389               |  |
| 1.2              | Others   |           | 61,116,759                    | 57,625,521                       | 118,742,280              | 58,799,665                                      | 46,387,534 | 105,187,199             |  |
| П.               | DERIVATIVE FINANCIAL LIABILITIES HELD  |           |                               |                                  |                          |   |            |                         |  |
|                  | FOR TRADING  | (5.2.2)   | 1,066,789                     | 507,454                          | 1,574,243                | 1,127,072                                       | 257,624    | 1,384,696               |  |
| Ш.               | FUNDS BORROWED   | (5.2.3)   | 3,956,059                     | 28,367,351                       | 32,323,410               | 5,222,504                                       | 24,255,589 | 29,478,093              |  |
| IV.              | INTERBANK MONEY MARKETS  |           | 4,897,146                     | 6,488,774                        | 11,385,920               | 11,424,006                                      | 3,160,228  | 14,584,234              |  |
| 4.1              | Interbank money market takings   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 4.2              | Istanbul Stock Exchange money market takings   | (5.2.4)   | -                             | -                                | -                        | -   | -          | -                       |  |
| 4.3              | Obligations under repurchase agreements  | (5.2.4)   | 4,897,146                     | 6,488,774                        | 11,385,920<br>13,352,247 | 11,424,006                                      | 3,160,228  | 14,584,234              |  |
| <b>V.</b><br>5.1 | SECURITIES ISSUED (Net)<br>Bills   | (5.2.4)   | <b>3,926,198</b><br>1,088,546 | 9,426,049                        | 13,352,247<br>1,088,546  | <b>3,885,539</b><br>1,347,962                   | 6,494,850  | 10,380,389<br>1,347,962 |  |
| 5.2              | Asset backed securities  |           | 1,088,040                     | -                                | 1,088,540                | 1,347,902                                       | -          | 1,347,902               |  |
| 5.3              | Bonds  |           | 2,837,652                     | 9,426,049                        | 12,263,701               | 2,537,577                                       | 6,494,850  | 9,032,427               |  |
| 5.5<br>VI.       | FUNDS  |           | 2,837,032                     | 9,420,049                        | 12,203,701               | 2,337,377                                       | 0,494,650  | 9,032,427               |  |
| 6.1              | Borrower funds   |           |                               |                                  |                          | _   | _          | [                       |  |
| 6.2              | Others   |           |                               |                                  |                          | _   |            |                         |  |
| VII.             | MISCELLANEOUS PAYABLES   | (5.2.4.3) | 6,094,877                     | 721,753                          | 6,816,630                | 5,099,413                                       | 534,436    | 5,633,849               |  |
| VIII.            | OTHER EXTERNAL FUNDINGS PAYABLE  | (3.2.1.3) | 1,798,344                     | 585,551                          | 2,383,895                | 2,280,478                                       | 597,280    | 2,877,758               |  |
| IX.              | FACTORING PAYABLES   |           | 1,750,544                     |                                  | 2,505,675                | 2,200,470                                       |            | 2,077,720               |  |
| X.               | LEASE PAYABLES (Net)   | (5.2.5)   | 538                           | _                                | 538                      | 480   | -          | 480                     |  |
| 10.1             | Financial lease payables   | (3.2.3)   | 576                           | -                                | 576                      | 504   | -          | 504                     |  |
| 10.2             | Operational lease payables   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 10.3             | Others   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 10.4             | Deferred expenses (-)  |           | 38                            | -                                | 38                       | 24  | -          | 24                      |  |
| XI.              | DERIVATIVE FINANCIAL LIABILITIES HELD  |           |                               |                                  |                          |   |            |                         |  |
|                  | FOR RISK MANAGEMENT  | (5.2.6)   | 99,572                        | 179,811                          | 279,383                  | -   | 39,105     | 39,105                  |  |
| 11.1             | Fair value hedges  |           | 99,572                        | 111,931                          | 211,503                  | -   | 39,105     | 39,105                  |  |
| 11.2             | Cash flow hedges   |           | -                             | 67,880                           | 67,880                   | -   | -          | -                       |  |
| 11.3             | Net foreign investment hedges  |           | -                             | -                                | -                        | -   | -          | -                       |  |
| XII.             | PROVISIONS   | (5.2.7)   | 3,633,521                     | 58,446                           | 3,691,967                | 2,942,279                                       | 59,530     | 3,001,809               |  |
| 12.1             | General provisions   |           | 2,395,297                     | 39,332                           | 2,434,629                | 1,962,713                                       | 41,195     | 2,003,908               |  |
| 12.2             | Restructuring reserves   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 12.3             | Reserve for employee benefits  |           | 497,565                       | -                                | 497,565                  | 377,988   | -          | 377,988                 |  |
| 12.4             | Insurance technical provisions (Net)   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 12.5             | Other provisions   |           | 740,659                       | 19,114                           | 759,773                  | 601,578   | 18,335     | 619,913                 |  |
| XIII.            | TAX LIABILITY  | (5.2.8)   | 638,471                       | 22,179                           | 660,650                  | 298,865   | 10,867     | 309,732                 |  |
| 13.1             | Current tax liability  |           | 638,471                       | 22,179                           | 660,650                  | 298,865   | 10,867     | 309,732                 |  |
| 13.2             | Deferred tax liability   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| XIV.             | LIABILITIES FOR ASSETS HELD FOR SALE   |           |                               |                                  |                          |   |            |                         |  |
|                  | AND ASSETS OF DISCONTINUED OPERATIONS (Net)  | (5.2.9)   | -                             | -                                | -                        | -   | -          | -                       |  |
| 14.1             | Assets held for sale   |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 14.2             | Assets of discontinued operations  |           | -                             | -                                | -                        | -   | -          | -                       |  |
| XV.              | SUBORDINATED DEBTS   | (5.2.10)  | -                             | 140,766                          | 140,766                  | -   | 147,491    | 147,491                 |  |
| XVI.             | SHAREHOLDERS' EQUITY   | (5.2.11)  | 24,391,656                    | 1,609,218                        | 26,000,874               | 21,113,386                                      | 1,471,598  | 22,584,984              |  |
| 16.1             | Paid-in capital  |           | 4,200,000                     | -                                | 4,200,000                | 4,200,000                                       | -          | 4,200,000               |  |
| 16.2             | Capital reserves   |           | 1,023,450                     | 1,473,069                        | 2,496,519                | 496,564   | 1,351,621  | 1,848,185               |  |
| 16.2.1           | Share premium  |           | 11,880                        | -                                | 11,880                   | 11,880  | -          | 11,880                  |  |
| 16.2.2           | Share cancellation profits<br>Securities value increase fund                           |           | - 165,620                     | - 1,490,236                      | -                        | -429,394  | 1 242 012  | -<br>913,419            |  |
| 16.2.3           |  |           | <i>'</i>                      | 1,490,230                        | 1,655,856                |   | 1,342,813  | 1                       |  |
| 16.2.4<br>16.2.5 | Revaluation surplus on tangible assets<br>Revaluation surplus on intangible assets     |           | 175,034                       | -                                | 175,034                  | 174,304   | -          | 174,304                 |  |
| 16.2.5           | Revaluation surplus on intengible assets<br>Revaluation surplus on investment property |           | -                             | -                                | -                        | -   | -          | -                       |  |
| 16.2.0           | Bonus shares of associates, subsidiaries and joint-ventures                            |           | 1,891                         | -                                | -<br>1,891               | 1,891   | -          | -<br>1,891              |  |
| 16.2.7           | Hedging reserves (effective portion)   |           | (51,516)                      | (17,167)                         | (68,683)                 | (32,790)  | 8,808      | (23,982                 |  |
| 16.2.8           | Revaluation surplus on assets held for sale and  |           | (31,310)                      | (17,107)                         | (00,003)                 | (32,790)  | 0,000      | (23,982                 |  |
| 10.2.9           | assets of discontinued operations  |           | _                             | _                                | _                        | -   | -          | _                       |  |
| 16.2 10          | Other capital reserves   |           | 720,541                       | -                                | 720,541                  | 770,673   | -          | 770,673                 |  |
| 16.3             | Profit reserves  |           | 15,967,958                    | 136,149                          | 16,104,107               | 13,411,262                                      | 119,977    | 13,531,239              |  |
| 16.3.1           | Legal reserves   |           | 1,120,009                     | 11,113                           | 1,131,122                | 1,098,509                                       | 11,639     | 1,110,148               |  |
| 16.3.2           | Status reserves  |           | ,,,                           |                                  |                          |   |            | -                       |  |
| 16.3.3           | Extraordinary reserves   |           | 14,847,949                    | 1,638                            | 14,849,587               | 12,312,753                                      | -          | 12,312,753              |  |
| 16.3.4           | Other profit reserves  |           |                               | 123,398                          | 123,398                  | -   | 108,338    | 108,338                 |  |
| 16.4             | Profit or loss   |           | 3,200,248                     |                                  | 3,200,248                | 3,005,560                                       |            | 3,005,560               |  |
| 16.4.1           | Prior periods profit/loss  |           | -                             | -                                | - ,                      | -   | -          | -                       |  |
| 16.4.2           | Current period net profit/loss   |           | 3,200,248                     | -                                | 3,200,248                | 3,005,560                                       | -          | 3,005,560               |  |
|                  |  |           | ,, <del>.</del>               |                                  |                          |   |            | ,,                      |  |
|                  | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY   |           | 112,767,173                   | 106,151.331                      | 218,918,504              | 113,049,744                                     | 83,846.464 | 196,896,208             |  |

The accompanying notes are an integral part of these unconsolidated financial statements.

# Türkiye Garanti Bankası Anonim Şirketi

#### **Off-Balance Sheet Items**

At 31 December 2014

| UP1-61.CUC SHL2T HIGNPartTTT   |          | THOUSANDS OF TURKISH LIRA (TL) CURRENT PERIOD PRIOR PERIOD |           |             |                |               |             |             | ND.           |
|--|----------|--|-----------|-------------|----------------|---------------|-------------|-------------|---------------|
| Corp. 5. AURCE differ CONMUNERS NOT CONTROPNERS (16): 10, 10, 11, 11, 10, 10, 10, 10, 10, 10,  |          | OFF-BALANCE SHEET ITEMS                                    | Footnotes | {           |                |               |             |             |               |
| I.         Clustering source         [1,1]         [2,1]   |          |  |           | TL          | FC             | Total         | TL          | FC          | Total         |
| 1.1.         Laten of guarante         [2.20,120]         9.252,012         9.252,012         9.252,013         9.253,02 <th></th> <th></th> <th>(5 2 1)</th> <th>1 1 1</th> <th></th> <th></th> <th></th> <th></th> <th></th>  |          |  | (5 2 1)   | 1 1 1       |                |               |             |             |               |
| 1.1.1       Counties object to Sure Tealer Law       58.228       88.228       81.237       91.237         1.1.1       Counties of to transmission       1.081.237       81.237       81.237       91.237         1.2.1       Desk acceptance       1.081.237       81.237       81.237       81.237       91.237         1.3.1       Desk acceptance       9.001       80.237       81.237       81.237       81.237       81.237         1.3.1       Desk acceptance       9.001       80.237       81.237       81.237       81.237       81.237         1.3.1       Desk acceptance       9.001       80.237       81.237       81.237       81.237       81.237         1.3.1       Desc acceptance       9.001       80.237       81.237       81.237       81.237         1.3.1       Desc acceptance       9.001       80.237       81.237       81.237       81.237         1.4.1       Desc acceptance       9.001       80.237       81.237       81.237       81.237         1.3.1       Desc acceptance       9.001       80.237       81.237       81.237       81.237         1.4.1       Desc acceptance       9.001       80.237       81.237       81.237       81.237   |          |  | (3.3.1)   |             |                |               |             |             |               |
| 1.3.       Other kenns of parameter       10,071,37       1,323,201       2,10,941       83,172       0.000       83,000  |          | Guarantees subject to State Tender Law                     |           | -           | 883,228        | 883,228       | -           | 845,257     | 845,257       |
| 1.2.       Busk acceptancia       9,000       BUS, 27       6.5.77       0.080       611,91       633,089         1.3.       Latter at coold       5.8.6       5.8.37       6.3.88       611,91       633,089         1.3.       Latter at coold       5.8.6       5.8.37       6.3.89       611,91       633,089         1.3.       Latter at coold       6.8.1976       5.23       8.88,610  |          |  |           |             |                |               |             |             | , . ,         |
| 1.3.1     Import this of acceptance     9.600     96.077     91.587     6.088     61.101     058.09       1.3.1     Documentary lister of ordal     27     8.04.09 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  |          |  |           |             |                |               |             |             |               |
| 1.3.     Laters of colls     927     8.054.009     8.054.076     524     8.86.031     8.86.041       1.3.     December performances     777     8.054.009     8.054.076     525     8.86.031     8.86.041       1.4.     December performances     777     8.054.009     8.054.076     525     8.86.031     8.86.041       1.5.     Endocembers     6     6     6     6     6     6     6       1.5.     Endocembers     6     6     6     6     6     6     6       1.6.     Laters of coll and coll an  | 1.2.1.   | Import letter of acceptance                                |           |             |                |               |             |             |               |
| 1.3.1       December of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       6.1.1       Solution of call       9.2       7.2       6.1.1       Solution of call       9.2       7.2       7.2       6.2       7.2  |          |  |           | -           | -              | -             | -           | -           | -             |
| 1.3.2       Ober interso if accelin       927       8,534,549       8,544,769       5.24       8,886,310       8,886,311         1.5.1       Laborestmics the Coreal Junk of Tarkey       - <td></td> <td></td> <td></td> <td>927</td> <td>8,034,049</td> <td>8,034,970</td> <td>524</td> <td>8,880,310</td> <td>8,880,834</td>  |          |  |           | 927         | 8,034,049      | 8,034,970     | 524         | 8,880,310   | 8,880,834     |
| 1.5.       Eadersments         | 1.3.2.   | Other letters of credit                                    |           | 927         | 8,634,049      | 8,634,976     | 524         | 8,886,310   | 8,886,834     |
| 1.5.1       Balacenters on the Carabi Bala of Turkey       -   |          |  |           | -           | -              | -             | -           | -           | -             |
| 1.2.       Other endoursements       8,702       8,702       79.924       79.924         1.8.       Other quantities       8,702       86,702       79.924       79.924         1.9.       Other quantities       1,301       75.254.01       10.664.84       48.197.61       12.349.02       79.924         1.1.       Ausser presents       1,301.35       10.644.84       48.197.61       12.349.03       12.349.0  |          |  |           | -           | -              | -             | -           | -           | -             |
| 1.7.       Flotting ended parameters       8.7.0       8.7.0       7.921       7921         1.8.       Other parameters       9.7.556.18       106.57.31       48.17.4.2       44.17.4.2       15.24.90       49.37.4.2         1.1.       Avet parabase and sile commitments       1.983.33       3.008.31       2.7.4.2.9       3.380.00       17.7.59.0       7.7.9.0   |          |  |           | -           | -              | -             | -           | -           | -             |
| 18.         Other parametes         56,702         56,702         56,702         77,924         79,924         79,924           11.         Derovaho comminents         (5.11)         75,766,09         10,657,911         81,97,921         52,825,92  |          |  |           | -           | -              | -             | -           | -           | -             |
| 19.       Other suresis       19.       Construction       19.       10.683,40       48,177-62       49.617       53.23       19.23         21.       Acot purpose and allo comminents       19.23,138       5.0013,21       5.23,522       23.23       23.23         21.1       Moor purpose and allo comminents       6.009       6.099       7.300       7.300         21.1.       Long purpose and substitutions       6.009       6.093       6.23,730       11.30,0517         21.1.       Comminents for encore deposit equivements       2.874,901       2.28,7401       2.22,9301       1.13,9301       1.13,9301       1.13,9301       1.13,9301       1.13,9301       1.13,9301       1.13,9301       1.13,9301       1.14,9301       1.14,9411   |          |  |           | -           | - 86 702       | -<br>86 702   | -           | -<br>79 924 | -<br>79 924   |
| 1.1.       Aver process and sele comminents       97,886,069       10,667,201       48,154,101       52,842,00       49,89,164         1.1.       Depart practices and all comminents       5,033       1,253,184       5,033,19       2,242,00       5,333, 00       3,253,18       1,450,337       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450,431       1,450  |          |  |           | -           | - 00,702       |               | -           |             |               |
| 1.1.         Aseq purchas and subcommiments         1,580,33         3,423,48         5,000,30         2,742,00         5,438,900         6,179           1.1.         Depote purchas and subcommiments         6,000         6,000         6,000         5,431,11         5,5327           1.1.         Score purchase and subcommiments         6,000         6,000         5,431,11         5,433,100         1,435,100           1.1.         Comminents for except comminents         2,514,000         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,100         2,254,200         2,212,200         2,212,200         2,223,200         2,212,200 <td></td> <td></td> <td>(5.3.1)</td> <td></td> <td></td> <td>· · ·</td> <td></td> <td></td> <td></td>   |          |  | (5.3.1)   |             |                | · · ·         |             |             |               |
| 1.1.3.       Depose purchase and sele comminents societas and subfairing:       -       -       -       -       2.5.22         1.1.4.       Loar graining comminents associetas and subfairing:       6.099.3.6       6.233.79       11.238.12       5.494.17       8.875.700       11.309.170         1.1.6.       Comminents for repart equipoting comminents       2.874.001       -       2.874.901       2.658.815       -       2.658.815         1.1.7       Comminents for repart equipoting comminents as control       1.3.80       1.3.80       1.3.80       1.3.81   |          |  |           |             |                |               |             |             |               |
| 1.1.4.       Long pupils commitments to succists and ubskingies       -       -       0.099       5.0,90       -       7.806       7.806         1.1.4.       Long pupils commitments       -       0.093,85       6.2,87,79       -   |          |  |           |             | J,42J,408<br>- | 5,005,621     | 2,740,290   |             |               |
| 1.1.5.       Scurinis subarce tometraces       2.874,001       2.924,835       1.974,210       901,000       2.975,101       2.112,001       2.975,001       2.944,835       1.974,210       901,000       2.975,214       3.944       3.944       3.944       3.944       3.944       3.944       3.944       3.944       3.944,67       3.944,67       3.944,67       3.944,67       3.944,67       3.944,64       3.944,67       3.944,64       3.944,67       3.944,64       3.944,67       3.944,64       3.944,67       3.944,64       3.944,67       3.944,67       3.944,64       3.944,67       3.944,64       3.944,67       3.944,64       3.944,64       3.944,64       3.944,64<  | 2.1.3.   | Share capital commitments to associates and subsidiaries   |           | -           |                |               | -           | 7,806       | 7,806         |
| 1.1.6       Comminents for resprese deposite requirements       2.1.4       -       -       2.374.001       2.634.15       -       2.634.15         2.1.7       Comminents for choope payments       1.5.84       1.5.11       -       2.2.599.14       -       2.634.15         2.1.10       Comminents for confer case and busing service rated promotions       2.634.15       -       -       -       -       -       2.2.599.14       -       -       -       2.2.599.14       -<   |          |  |           | 6,099,365   | 6,258,759      | 12,358,124    | 5,494,147   | 8,875,370   | 14,369,517    |
| 1.1.       Comminants for charge spread comminents       2.874,901       2.874,901       2.874,901       2.874,901       2.874,901       2.68,815       -       1.5.11         2.1.8       Task min for object comminents       15,816       15,816       15,811       15,811         2.1.10       Comminents for contic cal limits       12,64,188       2.26,934       2.22,934       -       2.22,934         2.1.12       Deves the comminents on securities       12,64,101       9.795,521       2.23,835       1.74,210       90,1000       2.55,91       2.53,83       2.53,83       2.53,83       2.53,83       2.53,83       2.55,91       2.53,83       2.53,84       2.53,91       2.53,92       2.23,91       5.53,92,61 <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>  |          |  |           | -           | -              | -             | -           | -           | -             |
| 1.10.       Comminents for cent card mass       22,541,188       22,541,188       22,29,941       -       22,239,941         1.11.       Receivables from "short" sake comminents on securities       -<   |          | Commitments for cheque payments                            |           |             | -              | 2,874,901     |             | -           |               |
| 1.11.0       Commitments for credit cards and backing services related promotions       8,751        8,751            1.11.1       Reveals form "short" site commitments on securities       1.242,10       079/022       2.243,83       1.474,210       001,000       2.2375,210         1.2.1       Other vecable commitments on securities       2.200       1.23       8.8754       2.200       2.243,835       557,922       7.217,200         1.2.2       Other vecable commitments       2.200       1.200       2.550       5.33,546       1.53,246       7.168,832         1.1.1       Other vecable commitments       6.3.20       7.739,001       114,485,24       5.97,922       7.217,970       114,485,24       5.97,922       7.217,870       1.53,246       7.168,832         3.1.1       Derivation bedges       4.030,201       8.837,040       2.23,831       6.6000       3.249,985         3.1.2       Cash flow bedges       1.63,332       7.131,163       1.13,4466       2.587,821       6.539,820       11.23,4481       5.738,924       1.587,841       6.539,820       1.12,344,81       5.738,924       1.587,841       5.738,945       6.739,924       1.538,845       5.799,825       5.589,546       0.323,781         3.1.1   |          |  |           |             | -              |               |             | -           |               |
| 1.11.       Receivables from 'short' sale commitments on securities       1.12       Payable from 'short' sale commitments       1.24.210       979.65       2.243.85       1.747.210       900.000       2.375.210         2.11.       Deter intervecable commitments       2.209       913       2.25.86       833       2.343         2.11.       Deter intervecable commitments       2.209       913       2.55.84       835       2.343         2.11.       Deter intervecable commitments       2.209       913       2.35.84       835       2.343         2.11.       Fair value hedges       4.034.209       8.59.514       1.024.346       9.94.44         3.11.       Fair value hedges       4.032.24       1.03.847       1.03.26.36       9.59.254       1.03.846       9.24.347         3.12.       Chart methodges       1.04.33.472       1.02.35.92.24       1.04.347       2.02.35.92       5.59.514       1.01.108.08       1.87.13.29         3.2.11.       Four value hedges       1.04.33.472       1.22.3446       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26       2.7.34.26  |          |  |           |             | -              |               | 22,259,934  | -           | 22,259,934    |
| 21.13       Other introvendue commitments       1.264.210       979.03       2.23.835       1.274.210       991.000       2.2375.21         22.2       Revexable commitments       42.009       1.3       42.029       2.5.94       8.3       25.34         22.1       Other reveable commitments       42.009       1.3       42.009       2.5.94       8.43         11.       DERIVATIVE FINANCIAL INSTRUMENTS       (5.3.2)       70.739.001       114.445.20       9.79.232       77.57.98       155.021.002         31.1       persist backs       6.0.001       3.0.37.97       1.5.35.71.99       52.0.1.99       9.5.99.232       9.5.99.245       145.82.20       9.5.99.245       145.82.52       9.5.99.251       155.99.245       145.82.52       9.5.99.252       157.851       9.5.99.245       145.82.52       12.3.55.05       2.2.9.52.77       8.5.93.718       10.18.10.08       18.71.519         32.1       Forward foreign currency purchases       6.0.09.49       3.3.9.82       11.42.44.91       4.0.90.257       3.5.9.57       8.95.151       10.18.008       18.71.519         32.1.1       Forward foreign currency purchases       6.0.09.49.41       14.44.90.78       3.4.44.45.9       6.0.09.49.41       14.58.25.00       11.8.71.519       13.71.71       15.8.71.4   |          |  |           | -           | -              | -             | -           | -           | -             |
| 12.2.         Revoale comminents         42,000         913         42,922         25,504         843         25,544           12.2.         Revoale kompaning comminents         42,000         913         913         93         843         843           12.2.         Derivative financial instruments held or nik management         (5.3.2)         70,790,001         11,464,554         185,854,854         55,792,970         92,217,80         92,316         93,446         1,520,1102           1.1.         Fair table helgs         40,00,221         40,00,221         1,404,554         15,854,864         1,532,446         1,458,452         1,952,454         1,532,447         1,20,001,893         95,993,51         1,20,018,99         1,233,418         1,24,548         5,793,511         1,011,008         1,871,351         1,314,66         1,873,351         3,324,985         1,211, Forward foreign currency nuclease/sales         1,04,33,472         1,25,448         1,04,458         2,035,718         3,034,985         3,222,22         1,143,548         7,314,166         1,357,351         3,324,985         3,222,444         1,44,2037         3,24,1472         1,44,348         1,357,158         2,23,046         2,32,32,375         1,44,352,37         1,44,358         2,53,514         1,41,4450,486         2,537,314         1  |          | ,  |           | -           | -              | -             | -           | -           | -             |
| 12.2.1.       Revocable loan granting comminents       42,000       10       375,04       25,504       25,504       25,504       25,504       25,504       38,5021,02         2.2.       Other vocable comminents held for ris management       (5.3.2)       70,739,900       114,845,524       185,588,524       55,759,325       72,21,750       155,021,02       35,044       7,016,00       22,35,51       90,163,64       7,164,30,55       55,554       10,151,000       32,414,51         2.1.2.       Cost flow bedges       4,003,404       4,003,404       4,003,204       9,589,26       14,882,200         3.2.1.1.       Forsing investment helges       6,025,557       105,150,20       15,314,66       2,357,352       6,523,366       13,374,86       2,357,352       6,523,366       13,374,86       2,357,352       6,523,366       13,374,30       3,357,118       3,359,042       2,37,352       6,523,366       9,357,118       3,389,042       2,32,37,52       6,523,366       9,337,91       3,211,42,284       3,74,379,33       3,357,118       2,354,364       6,334,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       6,343,403       2,344,519       6,80   |          |  |           |             |                |               |             |             |               |
| 12.2.2.       Other reveales comminents       (5.3.2)       70.739.0       11.445524       18558425       5557.032       14.232.43       71.40.353         1.1.       Derivative financial instruments held for risk management       (5.3.2)       70.739.02       72.174.0355       555.63.46       1.632.48       71.648.322         1.1.       For value hedges       4.001.022       4.032.91       8.371.04       22.23.61       99.64.03       3.02.43.05         3.1.       For value hedges       4.000.222       4.033.021       6.937.34.01       9.537.201       6.537.022       16.537.021       6.537.022       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.537.537.02       6.537.02       7.53   |          |  |           |             | -              |               |             | -           |               |
| 1.1.       Derivative financial instruments held for risk management       8,124,272       9,00,232       17,40,354       5,536,346       1,622,486       7,108,837         3.1.       For view hedges       4,030,239       8,837,040       2,202,361       99,6486       3,224,387         3.1.       Net foreig nurents purchases/sales       10,314,72       12,255,053       108,154,871       50,262,965       95,589,264       13,243,887         3.2.1.       Forward foreig nurents purchases/sales       10,43,472       12,255,053       10,814,871       50,262,995       10,800,818       11,453,841       50,263,964       9,327,801         3.2.2.1.       Forward foreig nurents purchases/sales       6,203,924       5,338,94       6,738,903       11,423,841       34,664,094       9,327,801         3.2.2.2.       Currency and interest rate swaps       31,834,752       7880,990       10,004,702       1,698,784       8,641,999       10,340,773         3.2.3.       Interest rate swaps-suchases       2,134,752       7880,990       10,004,702       1,698,784       8,641,999       10,340,773         3.2.3.       Interest rate swaps-sackas       2,143,722       7880,990       10,004,702       1,698,784       8,641,999       10,340,773         3.2.3.       Interest rate swaps-sackas  |          |  |           | -           |                |               | -           |             |               |
| 3.1.1.       Far value bedges       4.034.049       8.837.544       2.228.361       996.486       3.924.847         3.1.2.       Cach low bedges       4.003.0291       4.503.291       8.595.514       2.067.985       65.600       3.224.385         3.2.1.       Forward foreign currency purchases/sales       62.615.629       105.539.221       22.958.571       8.995.511       10.118.008       18.715.319       3.580.642       9.227.801       11.815.4865       25.832.65       9.385.718         3.2.1.       Forward foreign currency value search and the search and |          |  | (5.3.2)   |             |                |               |             |             |               |
| 1.1.2.       Cash flow bedges       4,09,223       4,50,291       8,593,544       2,607,985       65,000       3,24,308         3.1.3.       Net foreign investment bedges       62,615,629       165,153,912       168,154,871       50,262,956       95,589,264       145,882,300         3.2.1.       Forward foreign currency purchases/sales       10,43,472       12,255,057       168,154,871       50,262,953       65,283,66       93,857,118       11,81,608       18,713,199         3.2.2.1.       Forward foreign currency purchases       6,029,949       5,393,809       11,423,841       30,906,137       46,323,864       7,327,801         3.2.2.1.       Currency wapp-parkases       8,300,032       16,20,909       32,44,409       6,308,038       11,45,881       32,44,009       11,15,728       13,64,209       14,549       6,34,44,199       6,308,398       16,44,219  |          |  |           |             |                |               |             |             |               |
| 3.2.       Trading derivatives       62.615.62       105.339.22       106.154.871       502.2936       95.892.46       145.852.204         3.2.1.       Forward foreign currency purchases       104.33472       122.555       22.958.551       101.18.008       187.15.19         3.2.1.       Forward foreign currency sales       6.229.949       5.39.382       11.62.34.87       5.35.866       9.387.18         3.2.2.       Currency sampe-metases       6.209.949       5.39.30.90       11.56.18.87       31.068.131       5.21.48.69         3.2.2.1       Currency swape-purchases       2.13.4752       7.889.950       10.024.702       1.698.784       8.641.999       10.340.773         3.2.2.2       Currency, interest rate and security options       2.13.4752       7.889.950       10.024.702       1.698.784       8.641.999       10.340.773         3.2.3.       Currency, put options       2.13.4752       7.889.950       10.03.27.73       1.579.0207       2.56.55.931         3.2.3.1       Lurency put options       1.157.171       11.557.552       2.30.97.76       -       1.879.21       1.879.21         3.2.3.4       Interest rate and equi options       1.151.715       11.557.552       2.30.97.76       -       2.77.76       -       2.77.76       -  |          | Cash flow hedges   |           |             |                |               |             |             |               |
| 3.2.1.       Forward foreign currency purchases       10.43.3,72       12,250,055       22,958,227       8,595,511       10,118,008       18,713,519         3.2.1.       Forward foreign currency purchases       6,029,949       5,393,892       11,423,841       5,738,159       3,589,642       9,332,780         3.2.2.       Currency and inters rate swaps-purchases       8,800,922       22,29,76       35,030,908       11,516,738       13,008,131       25,124,869         3.2.2.2.       Currency swaps-purchases       2,134,752       7,889,950       10,024,702       1,698,784       8,641,989       10,034,0773         3.2.3.       Currency interest rate swaps-purchases       2,134,752       7,889,950       10,024,702       1,698,784       8,641,989       10,340,073         3.2.3.       Currency interest rate and security options       2,14,752       7,889,950       10,024,702       1,698,784       8,641,989       10,340,073         3.3.3.       Currency interest rate and security options       2,14,752       7,889,950       10,024,702       1,698,784       8,641,989       10,340,073         3.3.3.       Currency intures-sales       2,134,752       7,889,950       10,327,702       1,618,923       2,134,923         3.3.3.1.       Currency intures-sales       2,134,753   |          |  |           | -           | -              | -             | -           | -           | -             |
| 3.2.1.       Forward foreign currency purchases       4.403.52       7.131,163       11,534.666       2.287,352       6.528,366       9.338,718         3.2.1.       Forward foreign currency sales       6.029,949       5.339,201       11,234.846       5738,135       358,974.8       6.739,320         3.2.2.       Currency same purchases       8.800,932       26,229,76       55,030,808       11,515,466       2,243,905       11,534,846       578,345       67,349,320         3.2.2.3.       Intervery same purchases       2,134,752       7,889,550       10,024,702       1,698,784       8,641,989       10,340,773         3.2.3.       Currency put options       2,143,752       1,788,950       10,024,702       1,698,784       8,641,989       10,340,773         3.2.3.       Currency put options       2,143,751       11,575,88       23,303,50       0,338,718       52,646,000       0,148,589       14,458,413       24,607,002         3.2.3.       Currency put options       1,414,50       - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>   |          |  |           |             |                |               |             |             |               |
| 3.2.2.       Currency and interest rate swaps       31,064,77       56,429,954       87,494,831       20,995,157       46,354,163       67,249,320         3.2.2.1.       Currency swaps-purchases       17,994,441       14,420,078       32,414,519       6,080,851       15,462,054       16,98,784       8,641,989       10,40,773         3.2.3.       Currency, interest rate and security options       21,093,743       27,697,304       48,791,133       02,582,795       15,702,702       26,183,482         3.2.3.1.       Currency put options       11,751,751       11,575,758       23,093,36       10,352,75       15,780,702       26,133,482         3.2.4.1.       Currency futures-sales       19,999       11,0122       182,913       32,90,76       48,79,720       26,134,82         3.2.4.1.       Currency futures-sales       19,998       39,511       110,122       182,913       31,997       31,1097       31,1397       32,162,91       14,500       14,800 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>   |          |  |           |             |                |               |             |             |               |
| 3.2.1.       Currency supp-sputchases       8.80032       26.229.976       35.030.008       11.516.738       13.608.131       25.124.800         3.2.2.2.       Currency supp-sputchases       2.134.732       7.889.950       10.0024.702       1.698.784       8.641.989       10.340.773         3.2.3.       Currency interest rate and security options       2.134.732       7.889.950       10.0024.702       1.698.784       8.641.989       10.340.773         3.3.3.       Currency pat options       2.103.733       27.697.300       48.791.133       20.538.090       32.117.841       52.655.931         3.2.3.1       Currency tatterest rate and security options       2.17.847       3.317.397       3.317.397       3.317.397       1.879.221       1.879.221       1.879.221         3.2.3.5       Currency futures rate and options       -       -       -       2.97.76       -       2.97.76         3.2.4.1       Currency futures-states       19.593       1.92.200       -       1.480       -       1.450         3.2.4.1       Currency futures-states       19.283       82.91       2.011       10.1022       2.613.842         3.2.4.1       Currency futures-states       19.293       1.87.921       1.87.921       1.87.921       1.87.921   |          |  |           |             |                |               |             |             |               |
| 3.2.2.2.       Currency super-sales       17.94/441       14.420/78       32.4.1.519       6.080.381       15.462.04       21.342.02         3.2.2.3.       Interest rate swaps-suchases       2.134.752       7.889.950       10.024.702       1.698.784       8.641.999       10.340.773         3.2.3.       Currency, interest rate and security options       2.134.752       7.889.950       10.024.702       1.698.784       8.641.999       10.340.773         3.2.3.       Currency, interest rate and security options       23.41.922       12.822.048       22.164.400       10.138.875       15.780.207       26.653.943         3.2.3.2.       Currency put options       3.317.397       3.317.397       3.317.397       1.879.221       1.879.221       1.879.221       1.879.221       1.879.221       1.879.221       1.879.221       1.879.231       2.613.482       2.3.03.36       1.800       1.879.211       1.879.231       2.9.176       -       -       -       1.879       1.879.231       2.9.176       -       1.879       3.2.14.02       1.879.13       3.2.14.02       1.879.13       3.2.14.02       1.879.13       3.2.14.02       1.879.13       3.2.14.02       1.82.913       3.921.93       1.9.101.22       3.2.10.33       1.82.913       3.2.1.14.191.19       3.2.1.14.191.19  |          |  |           |             |                |               |             |             |               |
| 3.2.2.4. Interest rate swaps-sales       2,13,4752       7,889,950       10,024,702       1,698,784       8,641,989       10,40,773         3.2.3. Currency, interest rate and security options       21,093,743       27,097,300       48,791,132       20,353,743       20,353,75       20,374,76       29,776       29,776       29,776       29,776       29,776       29,776       29,776       29,776       29,776       20,373,733       11,610,123       29,301,11       10,102       21,82,913       23,233,21,11       10,102       11,450       29,776       29,776       29,776       20,373,21       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       12,82,913       14,849,833 <td>3.2.2.2.</td> <td>Currency swaps-sales</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | 3.2.2.2. | Currency swaps-sales                                       |           |             |                |               |             |             |               |
| 3.2.3.       Currency, interest rate and security options       21,093,743       27,697,390       48,791,133       20,358,090       32,117,841       52,655,931         3.2.3.1       Currency put options       21,175,117       11,557,585       23,309,336       10,358,275       15,780,207       26,138,482         3.2.3.3.       Interest rate and options       -       -       3,317,397       -       1,879,221       1,879,221         3.2.3.5.       Security put options       -       -       -       29,776       -       29,776       -       1,450       -       -       1,450       -       -       1,50,221       1,818,2103       1,812,913       39,513       8110,2  |          |  |           |             |                |               |             |             |               |
| 3.2.3.1. Currency call options       9,341,992       12,822,408       22,164,400       10,148,589       14,458,413       24,607,002         3.2.3.2. Currency call options       11,751,751       11,557,58       23,303,60       10,358,275       15,780,007       26,138,482         3.2.3.4. Interest rate call options       -       -       -       29,776       -       29,776         3.2.3.5. Security call options       -       -       -       29,776       -       29,776         3.2.3.5. Security call options       -       -       -       1,450       1,453       29,976         3.2.4. Currency futures-purchases       19,583       19,928       39,511       110,122       182,913       29,303         3.2.4.2. Currency futures-sales       19,583       829       20,412       110,122       110,22       110,22       110,22       110,22       110,22       110,23       118,2913       23,25,52,56       110,22       10,102       110,43,505       14,400,1122       10,43,505       14,400,1122       10,403,505       118,2013       118,213,23       118,213,23       118,213,23       118,213,23       118,213,23       118,213,23       118,213,23       118,213,23       110,23,51,1166,564,564,564,564,564,564,564,564,564,5   |          |  |           |             |                |               |             |             |               |
| 3.2.3.3. Interest rate call options       -       3,317,397        1,879,221       1,82,151       1,52   |          |  |           |             | 3 7 7          |               |             |             |               |
| 3.2.3.4. Interest rate put options       -   |          |  |           | 11,751,751  | 1 1 1          |               | 10,358,275  |             |               |
| 3.2.3.5.       Security cut options       -       -       -       29,776       -       29,776         3.2.3.6.       Security cut options       19,583       19,928       39,511       110,122       182,913       293,035         3.2.4.1.       Currency futures-purchases       19,699       19,099       -       182,913       182,913         3.2.4.2.       Currency futures-sales       19,583       829       20,412       110,122       -       -       -         3.2.5.1.       Interest rate futures-sales       92,200       -   |          |  |           | -           | 3,317,397      | 3,317,397     | -           | 1,879,221   | 1,879,221     |
| 3.2.4.       Currency futures       19,583       19,928       39,511       110,122       182,913       293,035         3.2.4.2.       Currency futures-sales       19,099       19,099       1.10,122       182,913       182,913         3.2.4.2.       Currency futures-sales       19,083       829       20,412       110,122       .10,122         3.2.5.1.       Interest rate futures-sales       -       -       -       .       .         3.2.5.2.       Interest rate futures-sales       -       92,200       92,200       .       .       .         3.2.6.       Others       3,954       8,774,715       8,778,669       24,056       6,816,339       6,840,395         3.2.6.       Interest rate futures-sales       .       92,200       92,200       .       .       .       .         3.2.6.       Others       3,954       8,774,715       8,778,7659       24,0156       6,816,339       6,840,395       . </td <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>29,776</td> <td>-</td> <td>29,776</td>  |          |  |           | -           | -              | -             | 29,776      | -           | 29,776        |
| 3.2.4.1. Currency futures-purchases       19,099       19,099       .       182,913       182,913         3.2.4.2. Currency futures-sales       19,583       829       20,412       110,122       .       110,122         3.2.5. Interest rate futures-purchases       .       .92,200       92,020       .       .       .         3.2.5. Interest rate futures-sales       .       .       .92,200       .       .       .         3.2.6. Others       .       .       .       .92,200       .20,200       .       .       .         3.2.5. Interest rate futures-sales       .       .       .92,200       .20,00       .       .       .         3.2.6. Others   | 3.2.3.6. | Security put options                                       |           | -           | -              | -             |             | -           |               |
| 3.2.4.2.       Currency futures-sales       19,583       829       20,412       110,122       -       110,122         3.2.5.1.       Interest rate futures-purchases       92,200       92,200       -       -       -         3.2.5.1.       Interest rate futures-purchases       -       92,200       92,200       -       -       -         3.2.5.1.       Interest rate futures-sales       -       92,200       92,200       -       -       -       -         3.2.6.0.       Others       3,954       8,7747,155       869,341,884       475,443,153       325,696,861       801,140,014         IV.       TIEMS HELD IN CUSTODY       3,821,959       -       3,821,959       4,405,017       6,840,339,502       6,801,385       801,140,014         IV.       TIEMS HELD IN CUSTODY       3,821,959       -       3,821,959       4,405,107       4,405,107       4,405,107       4,405,107       4,405,100       1,179,622       10,092,632         4.1.       Customersic notes received for collection       10,44,807       2,057,634       12,627,41       8,313,010       1,779,622       10,092,632         4.4.       Commercial notes received for collection       67,738       13,485,525       13,553,263       40,495       1   |          |  |           | 19,583      |                |               | 110,122     |             |               |
| 3.2.5.       Interest rate futures       -       92,200       -       -       -         3.2.5.1.       Interest rate futures-sues       -       92,200       -       -       -         3.2.5.2.       Interest rate futures-sues       -       92,200       2.00       -       -       -         3.2.5.2.       Interest rate futures-sues       3.954       8.774.715       8.778.669       24.056       6.816,339       6.840.395         B. CUSTOD Y AND PLEDGED ITEMS (IV+V+VI)       500,962,234       368,379,650       869,341,884       475,443,153       325,66,81       801,140,014         V.       TIEMS HELD IN CUSTODY       53,215,254       4.406,307       -       -       3.821,959       -       3.821,959       4.399,502       6.805       4.406,307         4.2.       Investment securities held in custody       21,117,192       6.385,801       27,502,993       20,613,851       4.917,858       25,531,709         4.3.       Checks received for collection       10,464,807       2,576,44       4.313,010       1,779,652       12,637,870       12,678,365         4.6.       Assets received for collection       -       -       56,584       -       52,622       52,622         4.7.       Other assets  |          |  |           | 19.583      |                |               | - 110.122   | 102,913     |               |
| 3.2.5.2. Interest rate futures-sales       .       92,200            3.2.5.2. Interest rate futures-sales  | 3.2.5.   | Interest rate futures                                      |           | -           | 1              |               | -           | -           | -             |
| 3.2.6. Others       3,954       8,774,715       8,778,669       24,056       6,816,339       6,840,395         B. CUSTODY AND PLEDGED ITEMS (IV+V+VI)       500,962,234       368,379,650       860,341,884       475,443,153       325,696,861       801,140,014         V.       ITEMS HELD IN CUSTODY       37,477,559       24,023,822       61,501,381       35,125,254       21,326,011       56,451,265         4.1.       Customers' securities held       3,821,959       -       3,821,959       4,399,502       6,805       4,406,307         4.2.       Investment securities held in custody       21,117,192       6,385,801       27,502,993       20,613,851       4,917,858       25,531,709         4.3.       Commercial notes received for collection       1,974,120       890,177       2,864,297       1,728,205       822,948       2,551,370       12,623,870       12,623,870       12,678,365         4.4.       Commercial notes received for collection       1,974,120       890,177       2,864,297       1,1728,205       822,948       2,551,170       12,623,870       12,678,365         4.5.       Other assets received thor collection       1,974,120       890,744,585       366,353,353       3,0191       1,108,286       1,138,477         4.8.       Custodians  |          |  |           | -           | -              | -             | -           | -           | -             |
| B. CUSTODY AND PLEDGED ITEMS (IV+V+VI)         500,962,234         368,379,650         869,341,884         475,443,153         325,696,861         801,140,014           IV.         ITEMS HELD IN CUSTODY         37,477,559         24,023,822         61,501,381         351,252,54         21,326,0011         56,6451,265           4.1.         Customers's excirties held in custody         3,821,959         -         3,821,959         4,399,502         6,805         4,406,307           4.2.         Investment securities held in custody         21,117,192         6,385,801         27,502,993         20,613,851         4,917,858         25,531,709           4.3.         Checks received for collection         10,464,807         2,057,634         12,522,441         8,313,010         1,779,622         10,092,632           4.4.         Commercial notes received for collection         10,464,807         2,057,634         13,545,525         13,553,263         40,495         12,678,365           4.5.         Other tassets received for collection         31,743         1,148,101         1,179,844         30,191         1,108,246         1,328,475           4.6.         Assets received incustody         31,743         1,148,101         1,179,844         30,191         1,108,246         1,318,477           4.8.  |          |  |           | 3.954       |                |               | - 24.056    | - 6.816.339 | 6.840.395     |
| 4.1.       Customers' securities held       3,821,959       -       3,821,959       4,399,502       6,805       4,406,307         4.2.       Investment securities held in custody       21,117,192       6,385,801       27,502,993       20,613,851       4,917,858       25,531,709         4.3.       Checks received for collection       10,464,807       2,057,634       12,522,441       8,313,010       1,779,622       10,092,632         4.4.       Commercial notes received for collection       10,974,120       890,177       2,864,297       1,728,205       822,948       2,551,153         4.5.       Other issuest received for collection       67,738       13,485,525       13,553,263       40,495       12,678,365         4.6.       Assets received through public offering       -       56,584       -       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       -       -       463,484,675       344,355,828       807,840,503       440,317,899       304,370,850       744,688,749         5.1.       Securities       3,521,997       13,356       3,551,0628       11,3041       1,581,932       52,622 <td>B. CUS</td> <td>TODY AND PLEDGED ITEMS (IV+V+VI)</td> <td></td> <td>500,962,234</td> <td>368,379,650</td> <td>869,341,884</td> <td>475,443,153</td> <td>325,696,861</td> <td>801,140,014</td>   | B. CUS   | TODY AND PLEDGED ITEMS (IV+V+VI)                           |           | 500,962,234 | 368,379,650    | 869,341,884   | 475,443,153 | 325,696,861 | 801,140,014   |
| 4.2.       Investment securities held in custody       21,117,192       6,385,801       27,502,993       20,613,851       4,917,858       25,531,709         4.3.       Checks received for collection       10,464,807       2,057,634       12,522,441       8,313,010       1,779,622       10,092,632         4.4.       Commercial notes received for collection       1,974,120       890,177       2,864,297       1,728,205       822,948       2,551,153         4.5.       Other assets received through public offering       -       -       56,584       -       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       -       52,622       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       -   |          |  |           |             | 24,023,822     |               |             |             |               |
| 4.3.       Checks received for collection       10,464,807       2,057,634       12,522,441       8,313,010       1,779,622       10,092,632         4.4.       Commercial notes received for collection       1,974,120       890,177       2,864,297       1,728,205       822,948       2,551,153         4.5.       Other assets received for collection       67,738       13,485,525       13,553,263       40,495       12,637,870       12,678,876         4.6.       Assets received through public offering       56,584       56,584       56,584       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       -  |          |  |           |             | 6 385 801      |               |             |             |               |
| 4.4.       Commercial notes received for collection       1,974,120       890,177       2,864,297       1,728,205       822,948       2,551,153         4.5.       Other assets received for collection       67,738       13,485,525       13,553,263       40,495       12,637,870       12,678,365         4.6.       Assets received for collection       56,584       56,584       0.4.9       52,622       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       -       -       -       -       -       -         V.       PLEDGED ITEMS       463,484,675       344,355,828       807,840,503       440,317,899       304,370,850       744,688,749         5.1.       Securities       3,521,997       13,356       3,535,353       1,570,628       11,304       1,581,932         5.2.       Guarantee notes       41,898,793       12,376,006       54,274,799       42,766,417       12,081,381       54,847,798         5.3.       Commodities       -       -       -       -       -       6,531         5.4.       Warranties       -       -       -   |          |  |           |             |                |               |             |             |               |
| 4.6.       Assets received through public offering       -       56,584       56,584       -       52,622       52,622         4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       - <td< td=""><td>4.4.</td><td>Commercial notes received for collection</td><td></td><td>1,974,120</td><td>890,177</td><td>2,864,297</td><td>1,728,205</td><td>822,948</td><td>2,551,153</td></td<>   | 4.4.     | Commercial notes received for collection                   |           | 1,974,120   | 890,177        | 2,864,297     | 1,728,205   | 822,948     | 2,551,153     |
| 4.7.       Other items under custody       31,743       1,148,101       1,179,844       30,191       1,108,286       1,138,477         4.8.       Custodians       463,484,675       344,355,828       807,840,503       440,317,899       304,370,850       744,688,749         5.1.       Securities       3,521,997       13,356       3,535,353       1,570,628       11,304       1,581,932         5.2.       Guarantee notes       3,000       12,376,006       54,274,799       42,766,417       12,081,381       54,847,798         5.3.       Commodities       2,234       -       2,234       6,531       -       6,531         5.4.       Warranties       94,499,117       65,824,939       160,324,056       79,449,434       64,892,546       144,341,980         5.6.       Other pledged items       323,562,364       266,141,026       589,703,390       316,524,719       227,385,153       543,909,872         5.7.       Pledged items-depository       170       501       671       170       466       636         V.       CONFIRMED BILLS OF EXCHANGE AND SURETIES       170       501       671       170       466       636   |          |  |           | 67,738      |                |               | 40,495      | · · · ·     |               |
| 4.8.       Custodians       463,484,675       344,355,828       807,840,503       440,317,899       304,370,850       744,688,749         5.1.       Securities       3,521,997       13,356       3,535,353       1,570,628       11,304       1,581,932         5.2.       Guarantee notes       2,234       6,531       -       -       6,531       -       6,531         5.4.       Warranties       2,234       6,531       -       -       6,531       -       6,531       -       6,531       -       6,531       -       6,531       -       -       -       -       -       6,531       - <td></td> <td></td> <td></td> <td>31,743</td> <td></td> <td></td> <td>30,191</td> <td></td> <td></td>   |          |  |           | 31,743      |                |               | 30,191      |             |               |
| 5.1.       Securities       3,521,997       13,356       3,535,353       1,570,628       11,304       1,581,932         5.2.       Guarantee notes       41,898,793       12,376,006       54,274,799       42,766,417       12,081,381       54,847,798         5.3.       Commodities       2,234       -       2,234       6,531       -       6,531         5.4.       Warranties       94,499,117       65,824,939       160,324,056       79,449,434       64,892,546       144,341,980         5.6.       Other pledged items       323,562,364       266,141,026       589,703,390       316,524,719       227,385,153       543,909,872         5.7.       Pledged items-depository       170       501       671       170       466       636         VI.       CONFIRMED BILLS OF EXCHANGE AND SURETIES       -       -       -       -       -       -  | 4.8.     | Custodians   |           | -           | -              | -             | -           | -           | -             |
| 5.2.       Guarantee notes       41,898,793       12,376,006       54,274,799       42,766,417       12,081,381       54,847,798         5.3.       Commodities       2,234       -       2,234       6,531       -       6,531         5.4.       Warranties       -       -       -       -       6,531       -       6,531         5.5.       Real estates       94,499,117       65,824,939       160,324,056       79,449,434       64,892,546       144,341,980         5.6.       Other pledged items       323,562,364       266,141,026       589,703,390       316,524,719       227,385,153       543,909,872         5.7.       Pledged items-depository       170       501       671       170       466       636         VI.       CONFIRMED BILLS OF EXCHANGE AND SURETIES       -       -       -       -       -       -  |          |  |           |             |                |               |             |             |               |
| 5.3.       Commodities       2,234       -       2,234       6,531       -       6,531         5.4.       Warranties       -   |          |  |           |             |                |               |             |             |               |
| 5.5.       Real estates       94,499,117       65,824,939       160,324,056       79,449,434       64,892,546       144,341,980         5.6.       Other pledged items       323,562,364       266,141,026       589,703,390       316,524,719       227,385,153       543,909,872         5.7.       Pledged items-depository       170       501       671       170       466       636         VI.       CONFIRMED BILLS OF EXCHANGE AND SURETIES       658       661       170       466       636  | 5.3.     | Commodities  |           |             | -              |               |             | -           |               |
| 5.6.         Other pledged items         323,562,364         266,141,026         589,703,390         316,524,719         227,385,153         543,909,872           5.7.         Pledged items-depository         170         501         671         170         466         636           VI.         CONFIRMED BILLS OF EXCHANGE AND SURETIES         -         -         -         -         -         -  |          |  |           | -           | -              | -             | -           | -           | -             |
| 5.7.       Pledged items-depository       170       501       671       170       466       636         VI.       CONFIRMED BILLS OF EXCHANGE AND SURETIES       -   |          |  |           |             | £ 7 7          |               |             |             |               |
|  | 5.7.     | Pledged items-depository                                   |           |             |                |               |             |             |               |
| TOTAL OFF-BALANCE SHEET ITEMS (A+B)       621,380,077       518,486,559       1,139,866,636       575,870,344       461,349,504       1,037,219,848  |          |  |           | -           | 1              | -             | -           | -           | -             |
|  |          | TOTAL OFF-BALANCE SHEET ITEMS (A+B)                        |           | 621.380.077 | 518,486,559    | 1,139.866.636 | 575,870,344 | 461.349.504 | 1.037.219.848 |
|  |          |  | <u> </u>  |             | 210,100,009    | -,,000,000    | 2.2,070,044 |             | 1,007,017,040 |

# Türkiye Garanti Bankası Anonim Şirketi Income Statement

For the Year Ended 31 December 2014

|                |   |           | THOUSANDS OF T                 | URKISH LIRA (TL)               |
|----------------|---|-----------|--------------------------------|--------------------------------|
|                |   | _         | CURRENT PERIOD                 | PRIOR PERIOD                   |
|                | INCOME AND EXPENSE ITEMS  | Footnotes | 1 January 2014-                | 1 January 2013-                |
|                |   |           | -                              | •                              |
| I.             | INTEREST INCOME   | (5.4.1)   | 31 December 2014<br>15,085,537 | 31 December 2013<br>12,741,425 |
| 1.1            | Interest income on loans  | (3.4.1)   | 11,110,958                     | 9.070.992                      |
| 1.1            | Interest income on reserve deposits                             |           | 1,587                          | 9,070,992                      |
| 1.2            | Interest income on heast ve deposits                            |           | 139,783                        | 147,317                        |
| 1.4            | Interest income on money market transactions                    |           | 4,096                          | 2,218                          |
| 1.5            | Interest income on securities portfolio                         |           | 3,687,727                      | 3,408,445                      |
| 1.5.1          | Trading financial assets  |           | 34,536                         | 37,091                         |
| 1.5.2          | Financial assets valued at fair value through profit or loss    |           | -                              | -                              |
| 1.5.3          | Financial assets available-for-sale                             |           | 1,961,190                      | 2,781,257                      |
| 1.5.4          | Investments held-to-maturity                                    |           | 1,692,001                      | 590,097                        |
| 1.6            | Financial lease income  |           | -,                             | -                              |
| 1.7            | Other interest income   |           | 141,386                        | 112,453                        |
| II.            | INTEREST EXPENSE  | (5.4.2)   | 7,642,849                      | 6,385,794                      |
| 2.1            | Interest on deposits  |           | 5,106,074                      | 4,468,817                      |
| 2.2            | Interest on funds borrowed                                      |           | 992,886                        | 861,976                        |
| 2.3            | Interest on money market transactions                           |           | 753,674                        | 561,088                        |
| 2.4            | Interest on securities issued                                   |           | 778,497                        | 467,861                        |
| 2.5            | Other interest expenses   |           | 11,718                         | 26,052                         |
| III.           | NET INTEREST INCOME (I - II)                                    |           | 7,442,688                      | 6,355,631                      |
| IV.            | NET FEES AND COMMISSIONS INCOME                                 |           | 2,949,020                      | 2,615,473                      |
| 4.1            | Fees and commissions received                                   |           | 3,728,187                      | 3,135,783                      |
| 4.1.1          | Non-cash loans  |           | 243,048                        | 199,585                        |
| 4.1.2          | Others  |           | 3,485,139                      | 2,936,198                      |
| 4.2            | Fees and commissions paid                                       |           | 779,167                        | 520,310                        |
| 4.2.1          | Non-cash loans  |           | 1,150                          | 1,048                          |
| 4.2.2          | Others  |           | 778,017                        | 519,262                        |
| V.             | DIVIDEND INCOME   | (5.4.3)   | 1,842                          | 56,041                         |
| VI.            | NET TRADING INCOME/LOSSES (Net)                                 | (5.4.4)   | (194,167)                      | 296,942                        |
| 6.1            | Trading account income/losses                                   |           | (144,144)                      | 192,563                        |
| 6.2            | Income/losses from derivative financial instruments             |           | (1,102,829)                    | (118,984)                      |
| 6.3            | Foreign exchange gains/losses                                   |           | 1,052,806                      | 223,363                        |
| VII.           | OTHER OPERATING INCOME  | (5.4.5)   | 482,827                        | 457,017                        |
| VIII.          | TOTAL OPERATING PROFIT (III+IV+V+VI+VII)                        |           | 10,682,210                     | 9,781,104                      |
| IX.            | PROVISION FOR LOSSES ON LOANS AND                               | 610       | 1 00 ( 522                     | 1 (22 02 1                     |
| N              | OTHER RECEIVABLES (-)   | (5.4.6)   | 1,806,733                      | 1,623,824                      |
| X.             | OTHER OPERATING EXPENSES (-)                                    | (5.4.7)   | 4,713,014                      | 4,206,165                      |
| XI.<br>XII.    | NET OPERATING PROFIT/LOSS (VIII-IX-X)                           |           | 4,162,463                      | 3,951,115                      |
| XIII.<br>XIII. | INCOME RESULTED FROM MERGERS                                    |           | -                              | -                              |
| лш.            | INCOME/LOSS FROM INVESTMENTS UNDER EQUITY<br>ACCOUNTING         |           |                                |                                |
| XIV.           | GAIN/LOSS ON NET MONETARY POSITION                              |           | -                              | -                              |
| XV.            | OPERATING PROFIT/LOSS BEFORE TAXES (XI+XII+XIII+XIV)            | (5.4.8)   | 4,162,463                      | 3,951,115                      |
| XVI.           | PROVISION FOR TAXES (±)   | (5.4.9)   | 962,215                        | 945,555                        |
| 16.1           | Current tax charge  | (3.4.7)   | 1,321,500                      | 541,652                        |
| 16.2           | Deferred tax charge/(credit)                                    |           | (359,285)                      | 403,903                        |
|                | NET OPERATING PROFIT/LOSS AFTER TAXES (XV±XVI)                  | (5.4.10)  | 3,200,248                      | 3,005,560                      |
|                | INCOME FROM DISCONTINUED OPERATIONS                             | (0.1.10)  |                                |                                |
| 18.1           | Income from assets held for sale                                |           | -                              | -                              |
| 18.2           | Income from sale of associates, subsidiaries and joint-ventures |           | -                              | -                              |
| 18.3           | Others  |           | -                              | -                              |
| XIX.           | EXPENSES FROM DISCONTINUED OPERATIONS (-)                       |           | -                              | -                              |
| 19.1           | Expenses on assets held for sale                                |           | -                              | -                              |
| 19.2           | Expenses on sale of associates, subsidiaries and joint-ventures |           | -                              | -                              |
| 19.3           | Others  |           | -                              | -                              |
| XX.            | PROFIT/LOSS BEFORE TAXES ON DISCONTINUED                        |           |                                |                                |
|                | OPERATIONS (XVIII-XIX)  | (5.4.8)   | -                              | -                              |
| XXI.           | PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (±)              | (5.4.9)   | -                              | -                              |
| 21.1           | Current tax charge  |           | -                              | -                              |
| 21.2           | Deferred tax charge/(credit)                                    |           | -                              | -                              |
| XXII.          | NET PROFIT/LOSS AFTER TAXES ON DISCONTINUED                     |           |                                |                                |
|                | OPERATIONS (XX±XXI)   | (5.4.10)  | -                              | -                              |
|                | NET PROFIT/LOSS (XVII+XXII)                                     | (5.4.11)  | 3,200,248                      | 3,005,560                      |
|                | Earnings per Share  |           | 0.762                          | 0.716                          |
|                |   |           | 0.7.92                         | 5.710                          |

The accompanying notes are an integral part of these unconsolidated financial statements.

# Türkiye Garanti Bankası Anonim Şirketi

# Statement of Income/Expense Items Accounted for under Shareholders' Equity For the Year Ended 31 December 2014

|       |   | THOUSANDS OF T   | URKISH LIRA (TL) |
|-------|---|------------------|------------------|
|       | INCOME AND EVDENSE ITEMS LINDED SUADEUOI DEDS' FOUITV   | CURRENT PERIOD   | PRIOR PERIOD     |
|       | INCOME AND EXPENSE ITEMS UNDER SHAREHOLDERS' EQUITY   | 1 January 2014-  | 1 January 2013-  |
|       |   | 31 December 2014 | 31 December 2013 |
| I.    | MARKET VALUE GAINS ON AVAILABLE FOR SALE ASSETS ACCOUNTED UNDER                                     |                  |                  |
|       | "SECURITIES VALUE INCREASE FUND"  | 744,238          | (1,797,703)      |
| II.   | REVALUATION SURPLUS ON TANGIBLE ASSETS  | 730              | -                |
| III.  | REVALUATION SURPLUS ON INTANGIBLE ASSETS  | -                | -                |
| IV.   | TRANSLATION DIFFERENCES FOR TRANSACTIONS IN FOREIGN CURRENCIES                                      | (7,692)          | 24,644           |
| v.    | GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR CASH FLOW HEDGES                                  |                  |                  |
|       | (effective portion)   | (55,876)         | 49,054           |
| VI.   | GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR HEDGES OF NET                                     |                  |                  |
|       | INVESTMENT IN FOREIGN OPERATIONS (effective portion)  | -                | -                |
| VII.  | EFFECTS OF CHANGES IN ACCOUNTING POLICIES AND CORRECTIONS   | -                | -                |
| VIII. | OTHER INCOME/EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY                                     |                  |                  |
|       | AS PER TAS  | 75,655           | 254,774          |
| IX.   | DEFERRED TAXES ON VALUE INCREASES/DECREASES   | (116,413)        | 351,665          |
| X.    | NET INCOME/EXPENSE ITEMS ACCOUNTED DIRECTLY UNDER SHAREHOLDERS'                                     |                  |                  |
|       | EQUITY (I+II+III+IV+V+VI+VII+VIII+IX)   | 640,642          | (1,117,566)      |
| XI.   | CURRENT PERIOD PROFIT/LOSSES  | 3,200,248        | 3,005,560        |
| 1.1   | Net changes in fair value of securities (transferred to income statement)                           | (48,497)         | 375,815          |
| 1.2   | Gains/losses on derivative financial assets held for cash flow hedges, reclassified and recorded in |                  |                  |
|       | income statement  | -                | -                |
| 1.3   | Gains/losses on hedges of net investment in foreign operations, reclassified and recorded in income |                  |                  |
|       | statement   | -                | -                |
| 1.4   | Others  | 3,248,745        | 2,629,745        |
| XII.  | TOTAL PROFIT/LOSS ACCOUNTED FOR THE CURRENT PERIOD (X+XI)   | 3,840,890        | 1,887,994        |

The accompanying notes are an integral part of these unconsolidated financial statements.

#### Türkiye Garanti Bankası Anonim Şirketi Statement of Changes in Shareholders' Equity

For the Year Ended 31 December 2014

|                            | MENT OF CHANGES IN SHAREHOLDERS'  |           |           | Capital         |         |              |           |          |               |          |               |                          |               |                           |                |          |                               |                        |
|----------------------------|---|-----------|-----------|-----------------|---------|--------------|-----------|----------|---------------|----------|---------------|--------------------------|---------------|---------------------------|----------------|----------|-------------------------------|------------------------|
|                            | MENT OF CHANGES IN SHAKEHOLDERS   |           |           | Reserves from   |         |              |           |          |               |          |               |                          |               | Revaluation<br>Surplus on |                |          | Accu. Rev.<br>Surp. on Assets |                        |
|                            | EQUITY  | Footnotes |           | Inflation Adj.s |         | Share        |           |          |               |          | Current       | Prior                    | Securities    | Tangible and              | Bonus Shares   |          | Held for Sale                 | Total                  |
|                            | Ligenti   |           | Paid-In   | to Paid-In      | Share   | Cancellation | Legal     | Status   | Extraordinary | Other    | Period Net    | Period                   | Value         | Intangible                | of Equity      | Hedging  | and Assets of                 | Shareholders'          |
|                            |   |           | Capital   | Capital         | Premium | Profits      | Reserves  | Reserves | Reserves      | Reserves | Profit/(Loss) | Profit/(Loss)            | Increase Fund | Assets                    | Participations | Reserves | Discont. Op.s                 | Equity                 |
|                            | IOR PERIOD<br>anuary - 31 December 2013)  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               |                        |
|                            | ances at beginning of the period  |           | 4,200,000 | 772,554         | 11,880  |              | 915,592   | -        | 9,482,293     | 61,143   | -             | 3,076,841                | 2,092,991     | 741,530                   | 1,891          | (63,225) | -                             | 21,293,490             |
|                            | rection made as per TAS 8<br>ect of corrections   |           | -         | -               | -       | -            | -         | -        | -             | -        | -             | -                        | -             | -                         | -              | -        | -                             | -                      |
|                            | ect of corrections<br>ect of changes in accounting policies   |           | -         | -               | -       | -            | -         | -        | -             | -        | -             | -                        | -             | -                         | -              | -        | -                             | -                      |
| III. Adju                  | justed balances at beginning of the period (I+II)   | (5.5)     | 4,200,000 | 772,554         | 11,880  | -            | 915,592   | -        | 9,482,293     | 61,143   | -             | 3,076,841                | 2,092,991     | 741,530                   | 1,891          | (63,225) | -                             | 21,293,490             |
|                            | anges during the period   |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               |                        |
|                            | rgers<br>rket value changes of securities   |           |           |                 |         |              |           |          |               |          |               |                          | (1,179,572)   |                           |                |          |                               | (1,179,572)            |
| VI. Hedg                   | lging reserves  |           | -         | -               | -       | -            | -         | -        | -             | -        | -             | -                        | -             | -                         | -              | 39,243   | -                             | 39,243                 |
|                            | h flow hedge<br>lge of net investment in foreign operations   |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                | 39,243   |                               | 39,243                 |
| VII. Reva                  | aluation surplus on tangible assets<br>valuation surplus on intangible assets                               |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| IX. Bonu                   | us shares of associates, subsidiaries and joint-ventures  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | .                      |
|                            | inslation differences<br>anges resulted from disposal of assets   |           |           |                 |         |              | 2,390     |          |               | 22,254   |               |                          | -             |                           | -              |          |                               | 24,644                 |
|                            | anges resulted from resclassification of assets<br>ect of change in equities of associates on bank's equity |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| XIV. Capi                  | pital increase  |           | -         | -               | -       |              | -         | -        | -             |          | -             | -                        | -             |                           | -              | -        | -                             | -                      |
| 14.1. Cash<br>14.2. Intern | h<br>rnal sources   |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| XV. Shar                   | re issuance<br>re cancellation profits  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| XVII. Capi                 | pital reserves from inflation adjustments to paid-in capital  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
|                            | rrent period net profit/loss  |           |           |                 |         |              |           |          |               | (1,881)  | 3,005,560     |                          |               |                           |                |          |                               | (1,881)<br>3,005,560   |
|                            | fit distribution<br>idends  |           | -         | -               | -       |              | 192,166   | -        | 2,830,460     | 24,941   | -             | (3,076,841)<br>(596,500) |               | (567,226)                 |                | -        | -                             | (596,500)<br>(596,500) |
| 20.2. Trans                | nsfers to reserves  |           |           |                 |         |              | 192,166   |          | 2,830,460     | 24.041   |               | (2,455,400)              |               | (567,226)                 |                |          |                               | -                      |
|                            |   |           | 4,200,000 | 772,554         | 11,880  |              | 1,110,148 |          | 12,312,753    | 24,941   | 3,005,560     | (24,941)                 | 913,419       | 174,304                   | 1,891          | (23,982) | _                             | 22,584,984             |
| Dala                       | ances at end of the period (III+IV+V++XVIII+XIX+XX)   |           | 4,200,000 | 772,334         | 11,880  |              | 1,110,148 | -        | 12,512,755    | 106,457  | 3,005,560     | -                        | 915,419       | 174,504                   | 1,891          | (23,982) | -                             | 22,384,984             |
| CUF                        | RRENT PERIOD  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               |                        |
|                            | anuary - 31 December 2014)<br>ances at beginning of the period  |           | 4,200,000 | 772,554         | 11,880  |              | 1,110,148 |          | 12,312,753    | 106,457  |               | 3,005,560                | 913,419       | 174,304                   | 1,891          | (23,982) |                               | 22,584,984             |
|                            | ances at beginning of the period  | (5.5)     | 4,200,000 | 772,554         | 11,880  |              | 1,110,148 | -        | 12,512,755    | 100,457  | -             | 3,005,560                | 913,419       | 1/4,504                   | 1,891          | (23,982) | -                             | 22,584,984             |
|                            | rgers   | (5.5)     |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
|                            | rket value changes of securities<br>Iging reserves  |           |           | -               |         |              | _         |          |               |          |               |                          | 742,437       |                           |                | (44,701) |                               | 742,437<br>(44,701)    |
| 4.1. Cash                  | h flow hedge  |           | -         | -               | -       | -            | -         | -        |               | -        |               | -                        | _             | -                         |                | (44,701) |                               | (44,701)               |
|                            | lge of net investment in foreign operations<br>/aluation surplus on tangible assets                         |           |           |                 |         |              |           |          |               |          |               |                          |               | 730                       |                | -        |                               | 730                    |
| VI. Reva                   | aluation surplus on intagible assets<br>nus shares of associates, subsidiaries and joint-ventures           |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| VIII. Tran                 | inslation differences   |           |           |                 |         |              | (526)     |          | (80)          | (7,086)  |               |                          |               |                           |                |          |                               | (7,692)                |
|                            | anges resulted from disposal of assets<br>anges resulted from resclassification of assets                   |           |           |                 |         |              |           |          |               |          |               |                          |               | -                         | -              |          |                               |                        |
| XI. Effec                  | er of change in equities of associates on bank's equity<br>bital increase                                   |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| 12.1. Cash                 | h   |           |           | -               | -       |              | -         |          | -             |          |               | -                        |               |                           |                |          | -                             | -                      |
| XIII. Shar                 | rnal sources<br>are issuance  |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| XIV. Shar                  | re cancellation profits<br>pital reserves from inflation adjustments to paid-in capital                     |           |           |                 |         |              |           |          |               |          |               |                          |               |                           |                |          |                               | -                      |
| XVI. Othe                  | iers  |           |           | -               |         |              |           |          | 11,900        | (62,032) |               |                          |               |                           |                |          |                               | (50,132)               |
|                            | rrent period net profit/loss<br>fit distribution  |           |           | -               | -       |              | 21,500    |          | 2,525,014     | 34,046   | 3,200,248     | (3,005,560)              | _             |                           | -              |          | -                             | 3,200,248<br>(425,000) |
| 18.1. Divid                |   |           |           |                 |         |              | 21,500    |          | 2,525,014     |          |               | (425,000)<br>(2,546,514) |               |                           |                |          |                               | (425,000)              |
| 18.2. Trans<br>18.3. Other |   |           |           |                 |         |              | 21,500    |          | 2,323,014     | 34,046   |               | (2,546,514)<br>(34,046)  |               | -                         |                |          |                               | -                      |
| Bala                       | ances at end of the period (I+II+III++XVI+XVII+XVIII)   |           | 4,200,000 | 772,554         | 11,880  |              | 1,131,122 |          | 14,849,587    | 71,385   | 3,200,248     | -                        | 1,655,856     | 175,034                   | 1,891          | (68,683) | -                             | 26,000,874             |

The

/ing notes are

# Türkiye Garanti Bankası Anonim Şirketi Statement of Cash Flows For the Year Ended 31 December 2014

|                |   |                                | THOUSANDS OF T  | URKISH LIRA (TL)                                    |
|----------------|---|--------------------------------|---|---|
|                | STATEMENT OF CASH FLOWS   | Footnotes                      | CURRENT PERIOD<br>1 January 2014-<br>21 December 2014 | PRIOR PERIOD<br>1 January 2013-<br>21 December 2012 |
| А.             | CASH FLOWS FROM BANKING OPERATIONS  |                                | 31 December 2014                                      | 31 December 2013                                    |
|                |   |                                |   |   |
| 1.1            | Operating profit before changes in operating assets and liabilities   |                                | 4,549,761   | 4,552,144   |
| 1.1.1          | Interests received  |                                | 14,200,578  | 13,788,503  |
| 1.1.2          | Interests paid  |                                | (7,201,807)   | (6,290,098)   |
| 1.1.3<br>1.1.4 | Dividend received<br>Fees and commissions received  |                                | 1,842<br>3,728,187                                    | 4,794<br>3,135,783                                  |
| 1.1.4          | Other income  |                                | 336,581   | 562,588   |
| 1.1.6          | Collections from previously written-off loans and other receivables   |                                | 99,905  | 35,154  |
| 1.1.7          | Payments to personnel and service suppliers   |                                | (3,663,963)   | (3,390,278)   |
| 1.1.8          | Taxes paid  |                                | (989,025)   | (898,278)   |
| 1.1.9          | Others  | (5.6)                          | (1,962,537)   | (2,396,024)   |
| 1.2            | Changes in operating assets and liabilities   |                                | (3,245,571)   | (4,356,736)   |
| 1.2.1          | Net (increase) decrease in financial assets held for trading  |                                | 59,105  | (44,036)  |
| 1.2.2          | Net (increase) decrease in financial assets valued at fair value through profit or loss   |                                | -   | -   |
| 1.2.3          | Net (increase) decrease in due from banks   |                                | (905,867)   | (5,511,032)   |
| 1.2.4<br>1.2.5 | Net (increase) decrease in loans  |                                | (16,588,535)  | (27,261,470)<br>(1,333,423)                         |
| 1.2.5          | Net (increase) decrease in other assets<br>Net increase (decrease) in bank deposits   |                                | 533,150<br>457,256                                    | (1,333,423)<br>997,267                              |
| 1.2.7          | Net increase (decrease) in other deposits   |                                | 13,321,462  | 17,843,243  |
| 1.2.8          | Net increase (decrease) in funds borrowed   |                                | (694,335)   | 9,008,410   |
| 1.2.9          | Net increase (decrease) in matured payables   |                                | -   | -   |
| 1.2.10         | Net increase (decrease) in other liabilities  | (5.6)                          | 572,193   | 1,944,305   |
| I.             | Net cash flow from banking operations   |                                | 1,304,190   | 195,408   |
| В.             | CASH FLOWS FROM INVESTING ACTIVITIES  |                                |   |   |
| II.            | Net cash flow from investing activities   |                                | (4,106,356)   | (2,343,258)   |
| 2.1            | Cash paid for purchase of associates, subsidiaries and joint-ventures   |                                | (543)   | (10,494)  |
| 2.2            | Cash obtained from sale of associates, subsidiaries and joint-ventures  |                                | -   | -   |
| 2.3            | Purchases of tangible assets  |                                | (329,369)   | (489,027)   |
| 2.4            | Sales of tangible assets  |                                | 85,129  | 85,031  |
| 2.5<br>2.6     | Cash paid for purchase of financial assets available-for-sale<br>Cash obtained from sale of financial assets available-for-sale |                                | (9,775,998)<br>10,970,690                             | (18,202,983)<br>19,484,137                          |
| 2.0            | Cash paid for purchase of investments held-to-maturity  |                                | (6,705,853)   | (3,705,796)   |
| 2.8            | Cash obtained from sale of investments held-to-maturity   |                                | 1,649,588   | 495,874   |
| 2.9            | Others  | (5.6)                          | -   | -   |
| C.             | CASH FLOWS FROM FINANCING ACTIVITIES  |                                |   |   |
| III.           | Net cash flow from financing activities   |                                | 2,495,175   | 3,872,779   |
| 3.1            | Cash obtained from funds borrowed and securities issued   |                                | 10,932,945  | 10,728,432  |
| 3.2            | Cash used for repayment of funds borrowed and securities issued   |                                | (8,011,841)   | (6,258,267)   |
| 3.3            | Equity instruments issued   |                                | -   | -   |
| 3.4            | Dividends paid  |                                | (425,000)   | (596,500)   |
| 3.5            | Payments for financial leases   | <i>(</i> <b>7</b> - <b>6</b> ) | (929)   | (886)   |
| 3.6            | Others (payments for founder shares repurchased)  | (5.6)                          | -   | -   |
| IV.            | Effect of change in foreign exchange rate on cash and cash equivalents  | (5.6)                          | 528,895   | 1,376,361   |
| V.             | Net increase/(decrease) in cash and cash equivalents  |                                | 221,904   | 3,101,290   |
| VI.            | Cash and cash equivalents at beginning of period  |                                | 7,363,964   | 4,262,674   |
|                |   |                                |   |   |

The accompanying notes are an integral part of these unconsolidated financial statements.

# **Türkiye Garanti Bankası Anonim Şirketi** Statement of Profit Distribution

#### At 31 December 2014

|                  |   | THOUSANDS OF T     | URKISH LIRA (TL) |
|------------------|---|--------------------|------------------|
|                  | STATEMENT OF PROFIT DISTRIBUTION                              | CURRENT PERIOD (*) | PRIOR PERIOD     |
|                  |   | 31 December 2014   | 31 December 2013 |
| т                | DISTRIBUTION OF CURRENT YEAR PROFIT                           |                    |                  |
| I.               |   | 4 1 (0 4 (0        | 2 051 11         |
| 1.1              | CURRENT PERIOD PROFIT   | 4,162,463          | 3,951,115        |
| 1.2              | TAXES AND LEGAL DUTIES PAYABLE (-)                            | 962,215            | 945,55           |
| 1.2.1<br>1.2.2   | Corporate tax (income tax)<br>Withholding tax                 | 962,215            | 945,555          |
| 1.2.2            | Other taxes and duties  | -                  | -                |
| 1.2.5            | Other taxes and duties  | -                  | -                |
| A.               | NET PROFIT FOR THE PERIOD (1.1-1.2)                           | 3,200,248          | 3,005,56         |
| 1.3              | ACCUMULATED LOSSES (-)  | -                  | -                |
| 1.4              | FIRST LEGAL RESERVES (-)                                      | -                  |                  |
| 1.5              | OTHER STATUTORY RESERVES (-)                                  | -                  | 34,04            |
| B.               | NET PROFIT AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]      |                    | 2,971,514        |
| <b>D.</b><br>1.6 | FIRST DIVIDEND TO SHAREHOLDERS (-)                            |                    | 210,00           |
| 1.6.1            | To owners of ordinary shares                                  |                    | 210,00           |
| 1.6.2            | To owners of privileged shares                                |                    | 210,00           |
| 1.6.3            | To owners of privileged shares                                |                    |                  |
| 1.6.4            | To profit sharing bonds                                       |                    |                  |
| 1.6.5            | To holders of profit and loss sharing certificates            |                    | -                |
| 1.0.5            | DIVIDENDS TO PERSONNEL (-)                                    |                    | -                |
| 1.7              | DIVIDENDS TO BOARD OF DIRECTORS (-)                           |                    |                  |
| 1.9              | SECOND DIVIDEND TO SHAREHOLDERS (-)                           |                    | 215,00           |
| 1.9.1            | To owners of ordinary shares                                  |                    | 215,00           |
| 1.9.2            | To owners of privileged shares                                |                    | 215,00           |
| 1.9.3            | To owners of redeeemed shares                                 |                    |                  |
| 1.9.4            | To profit sharing bonds                                       |                    |                  |
| 1.9.5            | To holders of profit and loss sharing certificates            |                    |                  |
| 1.10             | SECOND LEGAL RESERVES (-)                                     |                    | 21,50            |
| 1.10             | STATUS RESERVES (-)   | _                  | 21,50            |
| 1.12             | EXTRAORDINARY RESERVES  | _                  | 2,525,01         |
| 1.13             | OTHER RESERVES  | _                  | _,,              |
| 1.14             | SPECIAL FUNDS   | -                  | -                |
|                  | DICTDIDUTION OF DECEDIVES                                     |                    |                  |
| II.              | DISTRIBUTION OF RESERVES                                      |                    |                  |
| 2.1<br>2.2       | APPROPRIATED RESERVES   | -                  | -                |
| 2.2              | SECOND LEGAL RESERVES (-)                                     | -                  | -                |
| 2.3              | DIVIDENDS TO SHAREHOLDERS (-)<br>To owners of ordinary shares | _                  |                  |
| 2.3.1            | To owners of privileged shares                                | _                  | -                |
|                  | To owners of redeemed shares                                  | _                  |                  |
| 2.3.3<br>2.3.4   | To profit sharing bonds                                       | _                  | -                |
| 2.3.4            | To holders of profit and loss sharing certificates            | _                  |                  |
| 2.3.3            | DIVIDENDS TO PERSONNEL (-)                                    | _                  | -                |
| 2.4              | DIVIDENDS TO BOARD OF DIRECTORS (-)                           | -                  | -                |
|                  |   |                    |                  |
| III.             | EARNINGS PER SHARE (per YTL'000 face value each)              |                    |                  |
| 3.1              | TO OWNERS OF ORDINARY SHARES (per YTL'000 face value each)    | 0.762              | 0.71             |
| 3.2              | TO OWNERS OF ORDINARY SHARES (%)                              | 0.076              | 0.07             |
| 3.3              | TO OWNERS OF PRIVILEGED SHARES                                | -                  | -                |
| 3.4              | TO OWNERS OF PRIVILEGED SHARES (%)                            | -                  |                  |
| IV.              | DIVIDEND PER SHARE  |                    |                  |
| 4.1              | TO OWNERS OF ORDINARY SHARES (per YTL'000 face value each)    | _                  |                  |
| 4.2              | TO OWNERS OF ORDINARY SHARES (%)                              | _                  |                  |
| 4.3              | TO OWNERS OF PRIVILEGED SHARES                                | _                  |                  |
| 4.4              | TO OWNERS OF PRIVILEGED SHARES (%)                            | _                  |                  |

(\*) Decision regarding to the 2013 profit distribution will be held at General Assembly meeting.

The accompanying notes are an integral part of these unconsolidated financial statements.

## **3** Accounting policies

#### **3.1** Basis of presentation

As per the Article 37 of "Accounting and Recording Rules" of the Turkish Banking Law no. 5411 published on the Official Gazette no.25983 dated 1 November 2005 and became effective, the Bank keeps its accounting records and prepares its unconsolidated financial statements and the related footnotes in accordance with accounting and valuation standards described in "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published by the Banking Regulatory and Supervisory Agency (BRSA) and in effect since 1 November 2006, Turkish Accounting Standards (TAS), Turkish Financial Reporting Standards (TFRS) and the related statements and guidances.

The accompanying unconsolidated financial statements are prepared in accordance with the historical cost basis except for financial instruments at fair value through profit or loss, financial assets available for sale, investments in associates and subsidiaries that are quoted on the stock exchanges and that are in foreign currencies which are presented on a fair value basis.

The accounting policies and the valuation principles applied in the preparation of the accompanying financial statements are explained in Notes 3.2 to 3.24.

As per the Decree Law no. 660 published in the Official Gazette and become effective on 2 November 2011, the Additional Clause 1 of the Law no. 2499 was abolished and the Public Oversight, Accounting and Auditing Standards Authority ("POA") was established. The financial statements are prepared based on the TAS/TFRS and the related statements and guidances announced by the POA.

#### **3.2** Strategy for use of financial instruments and foreign currency transactions

#### **3.2.1** Strategy for use of financial instruments

The liability side of the Bank's balance sheet is intensively composed of short-term deposits in line with the general trend in the banking sector. In addition to deposits, the Bank has access to longer-term borrowings via the borrowings from abroad.

In order to manage the interest rate risk arising from short-term deposits, the Bank is keen on maintaining floating rate instruments such as government bonds with quarterly coupon payments and instruments like credit cards and consumer loans providing regular cash inflows.

A portion of the fixed-rate securities and loans, and the bonds of the Bank are hedged under fair value hedges. The fair value risks of such fixed-rate assets and financial liabilities are hedged with interest rate swaps and cross currency swaps. The fair value changes of the hedged fixed-rate financial assets and financial liabilities together with the changes in the fair value of the hedging instruments, namely interest rate swaps and cross currency swaps, are accounted under net trading income/losses in the income statement. At the inception of the hedge and during the subsequent periods, the hedge is expected to achieve the offsetting of changes in fair value attributable to the hedged risk for which the hedge is designated, and accordingly, the hedge effectiveness tests are performed.

The Bank may classify its financial assets and liabilities as at fair value through profit or loss, at the initial recognition in order to eliminate any accounting inconsistency.

The fundamental strategy to manage the liquidity risk that may incur due to short-term structure of funding, is to expand the deposit base through customer-oriented banking philosophy, and to increase customer transactions and retention rates. The Bank's widespread and effective branch network, advantage of primary dealership and strong market share in the treasury and capital markets, are the most effective tools in the realisation of this strategy. For this purpose, serving customers by introducing new products and services continuously and reaching the customers satisfaction are very important.

Another influential factor in management of interest and liquidity risks on balance sheet is product diversification both on asset and liability sides.

Exchange rate risk, interest rate risk and liquidity risk are controlled and measured by various risk management systems, and the balance sheet is managed under the limits set by these systems and the limits legally required. Asset-liability management and value at risk models, stress tests and scenario analysis are used for this purpose.

Purchase and sale of short and long-term financial instruments are allowed within the predetermined limits to generate risk-free return on capital.

The foreign currency position is controlled by the equilibrium of a currency basket to eliminate the foreign exchange risk.

#### **3.2.2** Foreign currency transactions

Foreign exchange gains and losses arising from foreign currency transactions are recorded at transaction dates. At the end of the periods, foreign currency assets and liabilities evaluated with the Bank's spot purchase rates and the differences are recorded as foreign exchange gain or loss in the income statement.

The Bank had applied net investment hedge accounting for the exchange rate differences on the net investment risks on its foreign affiliates and its related financial liabilities in foreign currencies in the previous periods. The Bank prospectively discontinued this application as of 1 January 2009 within the framework of TFRIC 16 - Comment on Hedges of a Net Investment in a Foreign Operation, published in the Official Gazette dated 8 January 2009, no. 27104. The Bank started to apply fair value hedge accounting as at 1 January 2009 by designating the exchange rate risk of these foreign investments that are recognized under fair value accounting as hedged item, in compliance with "TAS 39 *Financial Instruments: Recognition and Measurement*". Accordingly, the effective portion of the foreign exchange differences is recorded under income statement in the current period.

#### **3.3** Investments in associates and subsidiaries

The unconsolidated investments in associates and subsidiaries are accounted for in accordance with the Turkish Accounting Standard 39 (TAS 39) "Financial Instruments: Recognition and Measurement". Investments in companies quoted in organized markets and for which their fair values can be reliably determined, are valued at their fair values. Others are valued at costs reduced by provisions for impairment losses, if any, in the accompanying financial statements.

The Bank does not consider the bonus shares received through capital increases of its affiliates from their own equities as income in accordance with IAS 18, as such capital increases do not create any differences in the financial position or economic interest of the Bank and it is not certain that there is an economic benefit associated with such transactions that will flow to the Bank.

#### **3.4** Forwards, options and other derivative transactions

As per the Turkish Accounting Standard 39 (TAS 39) "Financial Instruments: Recognition and Measurement"; forward foreign currency purchases/sales, swaps, options and futures are classified as either "hedging purposes" or "trading purposes".

#### **3.4.1** Derivative financial instruments held for trading

The derivative transactions mainly consist of foreign currency and interest rate swaps, foreign currency options and forward foreign currency purchase/sale contacts. There are no embedded derivatives.

Derivatives are initially recorded in off-balance sheet accounts at their purchase costs including the transaction costs. Subsequently, derivative transactions are valued at their fair values and the changes in their fair values are recorded on balance sheet under "derivative financial assets held for trading" or "derivative financial liabilities held for trading", respectively depending on the fair values being positive or negative. Fair value changes for trading derivatives are recorded under income statement.

The spot legs of currency swap transactions are recorded on the balance sheet and the forward legs in the off-balance sheet accounts as commitment.

#### **3.4.2** Derivative financial instruments held for risk management

The Bank enters into interest rate and cross currency swap transactions in order to hedge the change in fair values of fixed-rate financial instruments. While applying fair value hedge accounting, the changes in fair values of hedging instrument and hedged item are recognised in income statement. If the hedging is effective, the changes in fair value of the hedged item is presented in statement of financial position together with the fixed-rate loan, and in case of fixed-rate financial assets available for sale, such changes are reclassified from shareholders' equity to income statement.

The Bank enters into interest rate and cross currency swap transactions in order to hedge the changes in cash flows of the floating-rate financial instruments While applying cash flow hedge accounting, the effective portion of the changes in the fair value of the hedging instrument is accounted for under hedging reserves in shareholders' equity, and the ineffective portion is recognised in income statement. The changes recognised in shareholders' equity is removed and included in income statement in the same period when the hedged cash flows effect the income or loss.

The Bank also applies fair value hedge to manage the foreign exchange rate risk resulted from its investments in foreign operations. The effective portion of the foreign exchange differences are recognised in income statement.

The Bank performs effectiveness test at the beginning of the hedge accounting period and at each reporting period. The effectiveness tests are carried out using the "Dollar off-set model" and the hedge accounting is applied as long as the test results are between the range of 80%-125% of effectiveness.

The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortised to income statement over the life of the hedged item from that date of the hedge accounting is discontinued. While discontinuing cash flow hedge accounting, the cumulative gains/losses recognised in shareholders' equity and presented under hedging reserves are continued to be kept in this account. When the cash flows of hedged item are recognised in income statement, the gain/losses accounted for under shareholders' equity, are recognised in income statement.

#### **3.5** Interest income and expenses

Interests are recorded according to the effective interest rate method (rate equal to the rate in calculation of present value of future cash flows of financial assets or liabilities) defined in the Turkish Accounting Standard 39 (TAS 39) "Financial Instruments: Recognition and Measurement".

In case an interest was accrued on a security before its acquisition, the collected interest is divided into two parts as interest before and after the acquisition and only the interest of the period after the acquisition is recorded as interest income in the financial statements.

The accrued interest income on non-performing loans are reversed and subsequently recognised as interest income only when collected.

#### **3.6** Fees and commissions

Except for certain fees related with certain banking transactions and recognized when received, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting. The income derived from agreements or asset purchases from real-person or corporate third parties are recognized as income when realized.

#### **3.7** Financial assets

#### **3.7.1** Financial assets at fair value through profit or loss

Such assets are valued at their fair values and gain/loss arising on those assets is recorded in the income statement. Interest income earned on trading securities and the difference between their acquisition costs and amortized costs are recorded as interest income in the income statement. The differences between the amortized costs and the fair values of such securities are recorded under trading account income/losses in the income statement. In cases where such securities are sold before their maturities, the gains/losses on such sales are recorded under trading income/losses.

The Bank classifies certain loans and securities issued at their origination dates, as financial assets/liabilities at fair value through profit or loss in compliance with TAS 39. The interest income/expense earned and the difference between the acquisition costs and the amortized costs of financial insturuments are recorded under interest income/expense in income statement, the difference between the amortized costs and the fair values of financial instruments are recorded under the fair values of financial instruments are recorded under trading account income/losses in income statement.

#### 3.7.2 Investments held-to-maturity, financial assets available-for-sale and loans and receivables

Financial assets are initially recorded at their purchase costs including the transaction costs.

*Investments held-to-maturity* are financial assets with fixed maturities and pre-determined payment schedules that the Bank has the intent and ability to hold until maturity, excluding originated loans and receivables.

There are no financial assets that are not allowed to be classified as investments held-to-maturity for two years due to the tainting rules applied for the breach of classification rules.

Investments held-to-maturity are measured at amortized costs using internal rate of return after deducting impairments, if any.

*Financial assets available-for-sale*, are financial assets other than assets held for trading purposes, investments held-to-maturity and originated loans and receivables.

Financial assets available-for-sale are measured at their fair values subsequently. However, assets for which fair values can not be determined reliably, are valued at amortized costs by using discounting method with internal rate of return for floating-rate securities; and by using valuation models or discounted cash flow techniques for fixed-rate securities. Unrecognised gain/losses derived from the difference between their fair values and the discounted values are recorded in "securities value increase fund" under the shareholders' equity. In case of sales, the gain/losses arising from fair value measurement under shareholders' equity are recognized in income statement.

The real coupon rates for government bonds indexed to consumer price index are fixed throughout maturities. As per the statements made by the Turkish Treasury on the dates of issuance, such securities are valued taking into account the difference between the reference index at the issue date and the reference index at the balance sheet date to reflect the effects of inflation.

Purchase and sale transactions of securities are accounted at delivery dates.

*Loans and receivables* are financial assets raised by the Bank providing money, commodity and services to debtors.

Loans are financial assets with fixed or determinable payments and not quoted in an active market.

Loans and receivables are recognized at cost and measured at amortized cost using the effective interest method. Duties paid, transaction costs and other similar expenses on assets received against such risks are considered as a part of transaction cost and charged to customers.

#### **3.8** Impairment of financial assets

Financial asset or group of financial assets are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such indication exists, the Bank estimates the amount of impairment.

Impairment loss incurs if, and only if, there is an objective evidence that the expected future cash flows of financial asset or group of financial assets are adversely effected by an event(s) ("loss event(s)") incurred subsequent to recognition. The losses expected to incur due to future events are not recognized even if the probability of loss is high.

If there is an objective evidence that certain loans will not be collected, for such loans; the Bank provides specific and general allowances for loan and other receivables classified in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables (the Provisioning Regulation) published on the Official Gazette no.2633 dated 1 November 2006. The allowances are recorded in income statement of the related period.

Provisions made during the period are recorded under "provision for losses on loans and other receivables". Provisions booked in the prior periods and released in the current year are recorded under "other operating income".

#### **3.9** Netting and derecognition of financial instruments

#### **3.9.1** Netting of financial instruments

In cases where the fair values of trading securities, securities available-for-sale, securities quoted at the stock exchanges, associates and subsidiaries are less then their carrying values, a provision for impairment is allocated, and the net value is shown on the balance sheet.

The Bank provides specific allowances for non-performing loan and other receivables in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables. Such allowances are recorded under "loans" as negative balances on the asset side.

Otherwise, the financial assets and liabilities are netted off only when there is a legal right to do so.

#### **3.9.2** Derecognition of financial assets

The Bank derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, it continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in other comprehensive income and accumulated in equity is recognized in income statement.

In case an existing financial asset is replaced with another financial asset from the same counterparty where the terms on the initial financial asset are substantially modified, the existing financial asset is derecognized and a new financial asset is recognized. The difference between the carrying values of the respective financial assets is recognized in income statement.

#### **3.10** Repurchase and resale agreements and securities lending

Securities sold under repurchase agreements are recorded on the balance sheet in compliance with the Uniform Chart of Accounts. Accordingly, government bonds and treasury bills sold to customers under repurchase agreements are classified as "Investments Subject to Repurchase Agreements" and valued based on the Bank management's future intentions, either at market prices or using discounting method with internal rate of return. The funds received through repurchase agreements are classified separately under liability accounts and the related interest expenses are accounted for on an accrual basis.

Securities purchased under resale agreements are classified under "interbank money markets" separately. An income accrual is accounted for the positive difference between the purchase and resale prices earned during the period.

#### 3.11 Assets held for sale and discontinued operations

A tangible asset (or a disposal group) classified as "asset held for sale" is measured at lower of carrying value or fair value less costs to sell. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset should be actively marketed at a price consistent with its fair value.

A discontinued operation is a part of the Bank's business classified as sold or held-for-sale. The operating results of the discontinued operations are disclosed separately in income statement. The Bank has no discontinued operations.

#### **3.12** Goodwill and other intangible assets

The Bank's intangible assets consist of softwares, intangible rights and other intangible assets.

Goodwill and other intangible assets are recorded at cost in compliance with the Turkish Accounting Standard 38 (TAS 38) "Intangible Assets".

The costs of the intangible assets purchased before 31 December 2004 are restated from the purchasing dates to 31 December 2004, the date the hyperinflationary period is considered to be ended. The intangible assets purchased after this date are recorded at their historical costs. The intangible assets are amortised by the Bank over their estimated useful lives based on their inflation adjusted costs on a straight-line basis.

Estimated useful lives of the Bank's intangible assets are 3-15 years, and amortisation rates are 6.67-33.3%.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) " Impairment of Assets" and if the recoverable amount is less then the carrying value of the related asset, a provision for impairment loss is provided.

#### **3.13** Tangible assets

The cost of the tangible assets purchased before 31 December 2004 are restated from the purchasing dates to 31 December 2004, the date the hyperinflationary period is considered to be ended. The tangible assets purchased after this date are recorded at their historical costs.

Tangible assets are recorded at cost in compliance with the Turkish Accounting Standard 16 (TAS 16) "Tangible Assets".

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) " Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is provided.

Gains/losses arising from the disposal of the tangible assets are calculated as the difference between the net book value and the net sale price.

Maintenance and repair costs incurred for tangible assets, are recorded as expense.

There are no restrictions such as pledges, mortgages or any other restriction on tangible assets.

There are no changes in the accounting estimates that are expected to have an impact in the current or subsequent periods. The depreciation rates and the estimated useful lives of tangible assets are:

| Tangible assets       | Estimated<br>useful lives<br>(years) | Depreciation<br>Rates (%) from<br>1 January 2009 | Depreciation<br>Rates (%) from<br>1 January 2005 | Depreciation<br>Rates (%) before<br>1 January 2005 |
|-----------------------|--------------------------------------|--|--|--|
| Buildings             | 50                                   | 2  | 4  | 2  |
| Vaults                | 50                                   | 2  | 4  | 2  |
| Motor vehicles        | 5-7                                  | 15-20  | 30-40  | 15-20  |
| Other tangible assets | 4-20                                 | 5-25   | 10-50  | 5-25   |

In prior periods, the tangible assets are depreciated over their estimated useful lives based on their inflation adjusted costs on a straight-line basis. The tangible assets purchased since 1 January 2005 are depreciated based on the declining balance method which is one of the accelerated depreciation methods. The straight-line depreciation method is in use for the tangible assets purchased since 1 January 2009.

The depreciation of an asset held for a period less than a full financial year is calculated as a proportion of the full year depreciation charge from the date of acquisition to the financial year end.

Investment properties

Land and buildings that are held to earn rentals or for capital appreciation or both rather than for use in production, supply of goods or services, administrative purposes or sale in the ordinary course of business are clasified as investment property and carried at cost less accumulated depreciation under the cost method. Depreciation is provided on investment property (except land) on a straight-line basis.

Investment properties are reviewed for impairment losses. Where the carrying value of an investment property is greater than the estimated recoverable value, it is written down to its recoverable value. The recoverable value of an investment property is higher of discounted net future cash flows from the use of the related investment property or net sale price.

#### 3.14 Leasing activities

Leased assets are recognized by recording an asset or a liability. In the determination of the related asset and liability amounts, the lower of the fair value of the leased asset and the present value of leasing payments is considered. Financial costs on leasing agreements are expanded in lease periods at a fixed interest rate.

In cases where leased assets are impaired or the expected future benefits of the assets are less than their book values, the book values of such leased assets are reduced to their net realizable values. Depreciation for assets acquired through financial leases is calculated consistently with the same principle as for the tangible assets.

In operating leases, the rent payments are charged to the statement of operations in equal installments.

#### 3.15 **Provisions and contingent liabilities**

In the financial statements, a provision is made for an existing commitment resulted from past events if it is probable that the commitment will be settled and a reliable estimate can be made of the amount of the obligation. Provisions are calculated based on the best estimates of management on the expenses to incur as of the balance sheet date and, if material, such expenses are discounted for their present values. If the amount is not reliably estimated and there is no probability of cash outflow from the Bank to settle the liability, the related liability is considered as "contingent" and disclosed in the notes to the financial statements.

#### **3.16 Contingent assets**

The contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Bank. If an inflow of economic benefits to the Bank has become probable, then the contingent asset is disclosed in the footnotes to the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements of the period in which the change occurs.

#### 3.17 Liabilities for employee benefits

#### Severance indemnities and short-term employee benefits

As per the existing labour law in Turkey, the Bank is required to pay certain amounts to the employees retired or fired except for resignations or misbehaviours specified in the Turkish Labour Law.

Accordingly, the Bank reserved for employee severance indemnities in the accompanying financial statements using actuarial method in compliance with the Turkish Accounting Standard 19 (TAS 19) "Employee Benefits" for all its employees who retired or whose employment is terminated, called up for military service or died. The major actuarial assumptions used in the calculation of the total liability are as follows:

|                             | 31 December 2014 | 31 December 2013 |
|-----------------------------|------------------|------------------|
|                             | %                | %                |
| Net Effective Discount Rate | 2.36             | 3.06             |
| Discount Rate               | 8.60             | 9.48             |
| Expected Rate of Salary     | 7.60             | 7.73             |
| Inflation Rate              | 6.10             | 6.23             |

The above rates are effective rates, whereas the rates applied for the calculation differ according to the employees' years-in-service.

The Bank provided for undiscounted short-term employee benefits earned during the financial periods as per services rendered in compliance with TAS 19.

The actuarial gains/losses are recognised under shareholders' equity as per the revised TAS 19.

#### Retirement benefit obligations

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee (and his/her dependents) will receive on retirement.

The Bank's defined benefit plan (the "Plan") is managed by "Türkiye Garanti Bankası Anonim Şirketi Memur ve Müstahdemleri Emekli ve Yardım Sandığı Vakfi" (the Fund) established as per the provisional article 20 of the Social Security Law no.506 and the Bank's employees are the members of this Fund.

The Plan is funded through contributions of both by the employees and the employer as required by Social Security Law numbered 506. These contributions are as follows:

|                               | 31 December 2014 |          |  |
|-------------------------------|------------------|----------|--|
|                               | Employer         | Employee |  |
| Pension contributions         | 15.5%            | 10.0%    |  |
| Medical benefit contributions | 6.0%             | 5.0%     |  |

The Plan is composed of a) the contractual benefits of the employees, which are subject to transfer to Social Security Foundation ("SSF") as per the Social Security Law no.5754 ("the Law"), and b) other social rights and medical benefits provided by the Bank but not transferable to SSF.

#### a) Benefits transferable to SSF

The first paragraph of the provisional article 23 of Banking Law no.5411, published in the Official Gazette on 1 November 2005, no.25983, which requires the transfer of the members of the funds subject to the provisional article 20 of the Social Security Law no.506, and the persons who are paid under insurance coverage for disablement, old-age and mortality and their right-holders to the SSF within three years following the effective date of the related article was cancelled with the decision of the Constitutional Court dated 22 March 2007, no.2007/33. The reasoned ruling regarding the cancellation of the Constitutional Court was published in the Official Gazette no.26731, dated 15 December 2007. The Constitutional Court stated that the reason behind this cancellation was the possible loss of antecedent rights of the fund members.

Following the publication of the verdict, the Turkish Grand National Assembly ("Turkish Parliament") started to work on the new legal arrangements by taking the cancellation reasoning into account and the articles of the Law no.5754 regulating the principles related with such transfers were accepted and approved by Turkish Parliament on 17 April 2008, and enacted on 8 May 2008 after being published in the Official Gazette no.26870.

As per the Law, the present value of post-employment benefits as at the transfer date for the fund members to be transferred, are to be calculated by a commission composing from the representatives of the SSF, the Ministry of Finance, the Undersecretariat of Treasury, the Undersecretariat of State Planning Organisation, the BRSA, the Savings Deposit Insurance Fund, the banks and the funds, by using a technical discount rate of 9.80% taking into account the funds' income and expenses as per insurance classes and the transferable contributions and payments of the funds including any salary and income differences paid by the funds above the limits of SSF for such payments. The transfers are to take place within the three-year period starting from 1 January 2008. Subsequently, the transfer of the contributors and the persons receiving monthly or regular income and their right-holders from such funds established for employees of the banks, insurance and reinsurance companies, trade chambers, stock markets and unions that are part of these organizations subject to the provisional article 20 of the Social Security Law no.506 to the SSF, has been postponed for two years. The decision was made by the Council of Ministers on 14 March 2011 and published in the Official Gazette no. 27900 dated 9 April 2011 as per the decision of the Council of Ministers, no.2011/1559, and as per the letter no. 150 of the Ministry of Labor and Social Security dated 24 February 2011 and according to the provisional article 20 of the Social Security and Public Health Insurance Law no.5510.

On 19 June 2008, Cumhuriyet Halk Partisi ("CHP") applied to the Constitutional Court for the cancellation of various articles of the Law including the first paragraph of the provisional Article 20. At the meeting of the Constitutional Court on 30 March 2011, it was decided that the first paragraph of the provisional Article 20 of the Law is not contradictory to the Constitutional Law, and accordingly the dismissal of the cancellation request has been denied with the majority of votes.

#### b) Other benefits not transferable to SSF

Other social rights and payments provided in the existing trust indenture but not covered through the transfer of the funds' members and their right-holders to the SSF, are to be covered by the funds and the institutions that employ the funds' members.

The actuarial gains/losses are recognised under shareholders' equity as per the revised TAS 19.

#### 3.18 Taxation

#### 3.18.1 Corporate tax

Effective from 1 January 2006, statutory income is subject to corporate tax at 20% in Turkey. This rate is applied to accounting income modified for certain exemptions (like dividend income) and deductions (like investment incentives), and additions for certain non-tax deductable expenses and allowances for tax purposes. If there is no dividend distribution planned, no further tax charges are made.

Dividends paid to the resident institutions and the institutions working through local offices or representatives are not subject to withholding tax. As per the decisions no.2009/14593 and no.2009/14594 of the Council of Ministers published in the Official Gazette no.27130 dated 3 February 2009, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the nonresident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15%. In applying the withholding tax rates on dividend payments to the nonresident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the earnings of the related years. The prepayments can be deducted from the annual corporate tax calculated for the whole year earnings.

In accordance with the tax legislation, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns with their tax offices by the end of 25<sup>th</sup> of the fourth month following the close of the accounting period to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

The tax applications for foreign branches;

#### NORTHERN CYPRUS

According to the Corporate Tax Law of the Turkish Republic of Northern Cyprus no.41/1976 as amended, the corporate earnings (including foreign corporations) are subject to a 10% corporate tax and 15% income tax. This tax is calculated based on the income that the taxpayers earn in an accounting period. Tax base is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The corporations cannot benefit from the rights of offsetting losses, investment incentives and amortisation unless they prepare and have certified their balance sheets, income statements and accounting records used for tax calculations by an auditor authorized by the Ministry of Finance. In cases where it is revealed that the earnings of a corporation were not subject to taxation in prior years or the tax paid on such earnings are understated, additional taxes can be charged in the next twelwe years following that the related taxation period. The corporate tax returns are filed in the tax administration office in April after following the end of the accounting year to which they relate. The corporate taxes are paid in two equal installments in May and October.

#### MALTA

The corporate earnings are subject to a 35% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. The earnings of the foreign corporations' branches in Malta are also subject to the same tax rate that the resident corporations in Malta are subject to. The earnings of such branches that are transferred to their head offices are not subject to an additional tax. The prepaid taxes are paid in April, August and December of the related years. The prepayments can be deducted from the annual corporate tax calculated for the whole year earnings. The excess part of the corporate tax that is not covered by such prepayments is paid to the tax office in September.

#### LUXEMBOURG

The corporate earnings are subject to a 21% corporate tax. This rate is determined by modifying accounting income for certain exclusions and allowances for tax purposes. An additional 7% of the calculated corporate income tax is paid as a contribution to unemployment insurance fund. 3% of the taxable income is paid as municipality tax in addition to corporate tax. The municipalities have the right to increase this rate up to 200%-350%. The municipality commerce tax, which the Bank's Luxembourg branch subject to currently is applied as 7.50% of the taxable income. The tax returns do not include any tax amounts to be paid. The tax calculation is done by the tax office and the amount to be paid is declared to corporate through an official letter called Note. The amounts and the payment dates of prepaid taxes are determined and declared by the tax office at the beginning of the taxation period. The corporations whose head offices are outside Luxembourg, are allowed to transfer the rest of their net income after tax following the allocation of 5% of it for legal reserves, to their head offices.

#### **3.18.2** Deferred taxes

According to the Turkish Accounting Standard 12 (TAS 12) "Income Taxes"; deferred tax assets and liabilities are recognized, using the balance sheet method, on all taxable temporary differences arising between the carrying values of assets and liabilities in the financial statements and their corresponding balances considered in the calculation of the tax base, except for the differences not deductible for tax purposes and initial recognition of assets and liabilities which affect neither accounting nor taxable profit.

If transactions and events are recorded in the income statement, then the related tax effects are also recognized in the income statement. However, if transactions and events are recorded directly in the shareholders' equity, the related tax effects are also recognized directly in the shareholders' equity.

The deferred tax assets and liabilities are reported as net in the financial statements.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### 3.18.3 Transfer pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "Disguised Profit Distribution by Way of Transfer Pricing". "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic.

According to this communiqué, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes.

As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

#### **3.19** Funds borrowed

The Bank, whenever required, generates funds from domestic and foreign sources in the form of borrowings, syndications, securitizations, and bill and bond issuances in the local and international markets. The funds borrowed are recorded at their purchase costs and valued at amortised costs using the effective interest method.

In cases where such funds are valued at their amortised costs and such application results in measurement or accounting inconsistencies due to having the relevant financial instruments valued using different methods or the related gains or losses are recorded differently, such fundings are valued and recorded at their fair values as per TAS 39 in order to minimise or prevent such inconsistencies.

#### **3.20** Share issuances

None.

#### **3.21** Confirmed bills of exchange and acceptances

Confirmed bills of exchange and acceptances are realized simultaneously with the customer payments and recorded in off-balance sheet accounts as possible debt and commitment, if any.

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

#### **3.22** Government incentives

As of 31 December 2014, the Bank does not have any government incentives or grants.

#### **3.23** Segment reporting

The Bank operates in corporate, commercial, retail and investment banking. Accordingly, the banking products served to customers are; custody services, time and demand deposits, accumulating deposit accounts, repos, overdraft facilities, spot loans, foreign currency indexed loans, consumer loans, automobile and housing loans, working capital loans, discounted bills, gold loans, foreign currency loans, eximbank loans, pre-export loans, ECA covered financing, letters of guarantee, letters of credit, export factoring, acceptance credits, draft facilities, forfaiting, leasing, insurance, forward, futures, salary payments, investment account (ELMA), cheques, safety boxes, bill payments, tax collections, payment orders. GarantiCard, BonusCard, Miles&Smiles Card, FlexiCard, MoneyCard, BusinessCard under the brand names of Visa and Mastercard, virtual cards and also American Express credit cards and "Paracard" debit cards with Maestro, Electron, Visa and Mastercard brand names, are available.

The Bank provides service packages to its corporate, commercial and retail customers including deposit, loans, foreign trade transactions, investment products, cash management, leasing, factoring, insurance, credit cards, and other banking products. A customer-oriented branch network has been built in order to serve customers' needs effectively and efficiently. The Bank also utilizes alternative delivery channels intensively.

The Bank provides corporate banking products to international and national holdings in Turkey by coordinating regional offices, suppliers and intermediaries, utilizing cross-selling techniques. Mainly, it provides services through its commercial and mixed type of branches to export-revenue earning sectors like tourism and textile and exporters of Turkey's traditional agricultural products.

Additionally, the Bank provides banking services to enterprises and their employees working in retail and service sectors through product packages including overdraft accounts, POS machines, credit cards, cheque books, Turkish Lira and foreign currency deposits, investment accounts, internet banking and call-center, debit cards and bill payment modules.

Retail banking customers form a wide-spread and sustainable deposit base for the Bank. Individual customers' needs are met by diversified consumer banking products through branches and alternative delivery channels.

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

Information on the business segments is as follows:

| Current Period                             | Retail<br>Banking | Corporate<br>Banking | Invesment<br>Banking | Other      | Total<br>Operations |
|--|-------------------|----------------------|----------------------|------------|---------------------|
| Total Operating Profit                     | 3,819,088         | 3,601,411            | 1,554,031            | 1,705,838  | 10,680,368          |
| Other                                      | -                 | -                    | _                    | -          | -                   |
| Total Operating Profit                     | 3,819,088         | 3,601,411            | 1,554,031            | 1,705,838  | 10,680,368          |
| Net Operating Profit                       | 355,471           | 1,717,172            | 984,718              | 1,103,260  | 4,160,621           |
| Income from Associates and Subsidiaries    | -                 |                      | -                    | 1,842      | 1,842               |
| Net Operating Profit                       | 355,471           | 1,717,172            | 984,718              | 1,105,102  | 4,162,463           |
| Provision for Taxes                        | -                 | -                    | _                    | 962,215    | 962,215             |
| Net Profit                                 | 355,471           | 1,717,172            | 984,718              | 142,887    | 3,200,248           |
| Segment Assets                             | 47,269,132        | 86,790,051           | 74,339,828           | 7,220,548  | 215,619,559         |
| Investments in Associates and Subsidiaries | -                 | -                    | -                    | 3,298,945  | 3,298,945           |
| Total Assets                               | 47,269,132        | 86,790,051           | 74,339,828           | 10,519,493 | 218,918,504         |
| Segment Liabilities                        | 76,139,758        | 47,040,680           | 64,786,504           | 4,950,688  | 192,917,630         |
| Shareholders' Equity                       | -                 | -                    | -                    | 26,000,874 | 26,000,874          |
| Total Liabilities and Shareholders' Equity | 76,139,758        | 47,040,680           | 64,786,504           | 30,951,562 | 218,918,504         |
| Other Segment Items                        |                   |                      |                      |            |                     |
| Capital Expenditures                       | _                 | -                    | -                    | 492,660    | 492,660             |
| Depreciation Expenses                      | 137,550           | 70,795               | 6,392                | 4,711      | 219,448             |
| Impairment Losses                          | 1,043,722         | 554,865              | 32,771               | 181,398    | 1,812,756           |
| Other Non-Cash Income/Expenses             | (71,574)          | 98,263               | 879,984              | (117,369)  | 789,304             |
| Restructuring Costs                        | -                 | -                    | -                    | -          | -                   |

| Prior Period                               | Retail     | Corporate  | Invesment   | Other       | Total       |
|--|------------|------------|-------------|-------------|-------------|
|  | Banking    | Banking    | Banking     |             | Operations  |
| Total Operating Profit                     | 3,966,757  | 3,148,482  | 2,373,908   | 235,916     | 9,725,063   |
| Other                                      |            | -          |             | _           | -           |
| Total Operating Profit                     | 3,966,757  | 3,148,482  | 2,373,908   | 235,916     | 9,725,063   |
| Net Operating Profit                       | 743,082    | 1,548,338  | 2,202,045   | (598,391)   | 3,895,074   |
| Income from Associates and Subsidiaries    |            | _          |             | 56,041      | 56,041      |
| Net Operating Profit                       | 743,082    | 1,548,338  | 2,202,045   | (542,350)   | 3,951,115   |
| Provision for Taxes                        | -          | -          |             | 945,555     | 945,555     |
| Net Profit                                 | 743,082    | 1,548,338  | 2,202,045   | (1,487,905) | 3,005,560   |
| Segment Assets                             | 43,417,715 | 75,253,684 | 68,383,330  | 6,625,952   | 193,680,681 |
| Investments in Associates and Subsidiaries | -          | -          |             | 3,215,527   | 3,215,527   |
| Total Assets                               | 43,417,715 | 75,253,684 | 68,383,330  | 9,841,479   | 196,896,208 |
| Segment Liabilities                        | 65,725,982 | 42,781,023 | 61,081,684  | 4,722,535   | 174,311,224 |
| Shareholders' Equity                       | -          | _          |             | 22,584,984  | 22,584,984  |
| Total Liabilities and Shareholders' Equity | 65,725,982 | 42,781,023 | 61,081,684  | 27,307,519  | 196,896,208 |
| Other Segment Items                        |            |            |             | 0           |             |
| Capital Expenditures                       |            | _          |             | 489,027     | 489,027     |
| Depreciation Expenses                      | 140,309    | 69,026     | 5,737       | (5,092)     | 209,980     |
| Impairment Losses                          | 912,105    | 496,580    | 36,616      | 182,683     | 1,627,984   |
| Other Non-Cash Income/Expenses             | 136,836    | 184,955    | (2,675,611) | (101,663)   | (2,455,483) |
| Restructuring Costs                        | -          | -          | _           | -           | -           |

#### 3.24 Other disclosures

None.

## 4 Financial position and results of operations and risk management

#### 4.1 Capital adequacy ratio

As per the revised "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" effective from 1 July 2012, the Bank's unconsolidated capital adequacy ratio is 15.23% as of 31 December 2014 (31 December 2013: 14.42%).

#### 4.1.1 Risk measurement methods in calculation of capital adequacy ratio

Capital adequacy ratio is calculated within the scope of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (the "Regulation")", "Regulation on Credit Risk Mitigation Techniques" and "Regulation on Calculation of Risk Weighted Amounts for Securitisations" published in the Official Gazette no.28337 dated 28 June 2012 and the "Regulation on Equities of Banks" published in the Official Gazette no.28756 dated 5 September 2013.

In the calculation of capital adequacy ratio, the data prepared from accounting records in compliance with the current legislation are used. Such accounting data is included in the calculation of credit and market risks subsequent to their designation as "trading book" and "banking book" according to the Regulation.

The items classified as trading book and the items deducted from the equity are not included in the calculation of credit risk. In the calculation of risk weighted assets, the assets subject to amortisation or impairment, are taken into account on a net basis after being reduced by the related amortisations and provisions.

In the calculation of the value at credit risk for the non-cash loans and commitments and the receivables from counterparties in such transactions are weighted after netting with specific provisions that are classified under liabilities and calculated based on the "Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables". The net amounts are then multiplied by the rates stated in the Article 5 of the Regulation, reduced as per the"Regulation on Credit Risk Mitigation Techniques" and then included in the relevant exposure category defined in the article 6 of the Regulation and weighted as per Appendix-1 of the Regulation.

In the calculation of the value at credit risk for the derivative financial instruments and the credit derivaties classified in the banking book, the receivables from counterparties are multiplied by the rates stated in the Appendix-2 of the Regulation, reduced as per the "Regulation on Credit Risk Mitigation Techniques" and then included in the relevant exposure category defined in the article 6 of the Regulation and weighted as per Appendix-1 of the Regulation.

As per the article 5 of the Regulation, the "counterparty credit risk" is calculated for repurchase transactions, securities and commodities borrowing agreements.

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

#### 4.1.2 Capital adequacy ratio

| Current Period   | Risk Weights |     |           |            |            |            |           |            |           |  |
|--|--------------|-----|-----------|------------|------------|------------|-----------|------------|-----------|--|
|  | 0%           | 10% | 20%       | 50%        | 75%        | 100%       | 150%      | 200%       | 250%      |  |
| Value at Credit Risk   |              | -   | 1,994,956 | 19,039,877 | 25,107,898 | 86,887,374 | 6,390,335 | 24,511,860 | 1,308,088 |  |
| Exposure Categories  | 52,312,514   | -   | 9,974,782 | 38,079,754 | 33,477,197 | 86,887,374 | 4,260,223 | 12,255,930 | 523,235   |  |
| Conditional and unconditional<br>exposures to central governments or<br>central banks                  | 49,904,231   | -   | 13        | 7,253,564  | -          | 3          | -         | -          | -         |  |
| Conditional and unconditional<br>exposures to regional governments or<br>local authorities             | -            | -   | 57,913    | -          | -          | -          | -         | -          | -         |  |
| Conditional and unconditional<br>exposures to administrative bodies<br>and non-commercial undertakings | 18           | -   | -         | -          | -          | 46,942     | -         | -          | -         |  |
| Conditional and unconditional<br>exposures to multilateral development<br>banks                        | -            | -   | -         | -          | -          | -          | -         | -          | -         |  |
| Conditional and unconditional<br>exposures to international<br>organisations                           | -            | -   | -         | -          | -          | -          | -         | -          | -         |  |
| Conditional and unconditional<br>exposures to banks and brokerage<br>houses                            | -            | -   | 8,333,300 | 7,456,944  | -          | 8,024      | -         | -          | -         |  |
| Conditional and unconditional exposures to corporates  | -            | -   | 1,578,473 | 2,294,483  | -          | 75,926,104 | -         | -          | -         |  |
| Conditional and unconditional retail exposures   | -            | -   | 4,874     | 4,868      | 33,477,197 | 4,930,885  | -         | -          | -         |  |
| Conditional and unconditional<br>exposures secured by real estate<br>property                          | -            | -   | -         | 21,066,535 | -          | -          | _         |            | -         |  |
| Past due items   | -            | -   | -         | 3,360      | -          | 435,309    | -         | -          | _         |  |
| Items in regulatory high-risk categories   | _            | -   | -         | -          | -          | 15,394     | 4,260,223 | 12,255,930 | 523,235   |  |
| Exposures in the form of bonds secured by mortgages  | -            | -   | -         | -          | -          | -          | -         | -          | -         |  |
| Securitisation positions   | -            | -   | -         | -          | -          | -          | -         | -          | -         |  |
| Short term exposures to banks,<br>brokerage houses and corporates                                      | -            | -   | -         | -          | -          | -          | -         | -          | -         |  |
| Exposures in the form of collective investment undertakings  | 33,877       | -   | -         | -          | -          | 20,574     | -         | -          | -         |  |
| Other items  | 2,374,388    | _   | 209       | -          | -          | 5,504,139  | - [       | -          | -         |  |

#### **Türkiye Garanti Bankası AŞ** Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period   | Risk Weights |     |           |            |            |            |           |            |         |
|--|--------------|-----|-----------|------------|------------|------------|-----------|------------|---------|
|  | 0%           | 10% | 20%       | 50%        | 75%        | 100%       | 150%      | 200%       | 1250%   |
| Value at Credit Risk   | _            |     | 1,854,004 | 14,643,130 | 19,982,123 | 82,326,561 | 5,000,216 | 24,059,034 | 664,205 |
| Exposure Categories  | 51,971,249   |     | 9,270,022 | 29,286,260 | 26,642,831 | 82,326,561 | 3,333,477 | 12,029,517 | 265,682 |
| Conditional and unconditional<br>exposures to central governments or<br>central banks                  | 50,354,334   | -   | 3         | 3,442,625  | -          | 6,849      | -         | -          | -       |
| Conditional and unconditional exposures to regional governments or local authorities                   | -            | -   | 40,082    | -          | -          | -          | -         | -          | -       |
| Conditional and unconditional<br>exposures to administrative bodies<br>and non-commercial undertakings | -            | -   | -         | -          | -          | 43         | -         | -          | -       |
| Conditional and unconditional<br>exposures to multilateral<br>development banks                        | -            | -   | _         | _          | _          | -          | _         | -          | -       |
| Conditional and unconditional<br>exposures to international<br>organisations                           | -            | _   | -         | -          | -          | -          | -         | -          | -       |
| Conditional and unconditional exposures to banks and brokerage houses                                  | -            | -   | 8,453,942 | 6,874,026  | _          | 11,950     | -         | -          | -       |
| Conditional and unconditional exposures to corporates  | -            | -   | 770,648   | 1,290,840  | -          | 70,988,621 | -         | -          | -       |
| Conditional and unconditional retail exposures   | -            | -   | -         | -          | 26,642,831 | 5,476,494  | -         | -          | -       |
| Conditional and unconditional exposures secured by real estate property                                | -            | -   | -         | 17,676,198 | -          | -          | -         | -          | -       |
| Past due items   | -            | -   | -         | 2,571      | -          | 337,955    | -         | -          | -       |
| Items in regulatory high-risk categories   | -            | -   | -         | -          | -          | 13,269     | 3,333,477 | 12,029,517 | 265,682 |
| Exposures in the form of bonds secured by mortgages  | -            | -   | -         | -          | -          | -          | -         | -          | _       |
| Securitisation positions   | -            | -   | -         | -          | -          | -          | -         | -          | -       |
| Short term exposures to banks, brokerage houses and corporates   | -<br>-       | -   | -         | -          | <u> </u>   | -          | -         | -          | _       |
| Exposures in the form of collective investment undertakings  | -            | -   | -         | -          | -          | -          | -         | -          | -       |
| Other items  | 1,616,915    | -   | 5,347     | -          | -          | 5,491,380  | -         | -          | -       |

#### 4.1.3 Summary information related to capital adequacy ratio

|  | Current Period <sup>(*)</sup> | Prior Period |
|--|-------------------------------|--------------|
| Capital Requirement for Credit Risk (Value at Credit Risk*0.08) (CRCR) | 13,219,231                    | 11,882,342   |
| Capital Requirement for Market Risk (MRCR)                             | 367,344                       | 301,025      |
| Capital Requirement for Operational Risk (ORCR)                        | 1,187,245                     | 1,067,735    |
| Total Capital  | 28,116,657                    | 23,882,776   |
| Total Capital/((CRCR+MRCR+ORCR) * 12.5) * 100                          | 15.23%                        | 14.42%       |
| Total Tier I Capital/((CRCR+MRCR+ORCR) * 12.5) * 100                   | 14.17%                        | -            |
| Common Equity Tier I Capital/((CRCR+MRCR+ORCR) * 12.5) * 100           | 14.24%                        | -            |

(\*) Starting from 1 January 2014, the Bank's total capital and capital adequacy ratio are calculated within the scope of the "Regulation on Equities of Banks" published in the Official Gazette no.28756 dated 5 September 2013. Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

#### 4.1.4 Components of total capital

|   | Current Period |
|---|----------------|
| COMMON EQUITY TIER I CAPITAL  |                |
| Paid-in Capital to be Entitled for Compensation after All Creditors   | 4,972,554      |
| Share Premium   | 11,880         |
| Share Cancellation Profits  |                |
| Reserves  | 16,104,107     |
| Other Comprehensive Income according to TAS   | 1,830,890      |
| Profit  | 3,200,248      |
| Current Period Profit   | 3,200,248      |
| Prior Period Profit   |                |
| General Reserves for Possible Losses  | 415,000        |
| Bonus Shares from Associates, Subsidiaries and Joint-Ventures not Accounted in Current Period's Profit  | 1,891          |
| Common Equity Tier I Capital Before Deductions  | 26,536,570     |
| Deductions From Common Equity Tier I Capital Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS (-)  | 115,238        |
| Leasehold Improvements on Operational Leases (-)  | 92,112         |
| Goodwill and Other Intangible Assets and Related Deferred Taxes (-)   | 32,250         |
| Net Deferred Tax Asset/Liability (-)  | -              |
| Shares Obtained against Article 56, Paragraph 4 of the Banking Law (-)  |                |
| Direct and Indirect Investments of the Bank on its own Tier I Capital (-)   |                |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial<br>Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above<br>Tier I Capital (-) |                |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial<br>Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of<br>above Tier I Capital (-) | -              |
| Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital (-)   | _              |
| Net Deferred Tax Assets arising from Temporary Differences Exceeding the 10% Threshold of Tier I Capital (-)  | -              |
| Amount Exceeding the 15% Threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)   | -              |
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital not deducted from Tier I Capital (-)                     | -              |
| Mortgage Servicing Rights not deducted (-)  |                |
| Excess Amount arising from Deferred Tax Assets from Temporary Differences (-)   |                |
| Other items to be Defined by the BRSA (-)   | _              |
| Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals (-)   | -              |
| Total Deductions from Common Equity Tier I Capital  | 239,600        |
| Total Common Equity Tier I Capital  | 26,296,970     |
| ADDITIONAL TIER I CAPITAL   |                |
| Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums   | -              |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained after 1.1.2014)  | -              |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained before 1.1.2014)   | -              |
| Shares of Third Parties in Additional Tier I Capital  | _              |

(Thousands of Turkish Lira (TL))

|  | Current Period |
|--|----------------|
| Deductions from Additional Tier I Capital  |                |
| Direct and Indirect Investments of the Bank on its own Additional Tier I Capital (-)   | -              |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial<br>Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above<br>Tier I Capital (-)  | -              |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital (-)   |                |
| Other items to be Defined by the BRSA (-)  | _              |
| Deductions from Additional Tier I Capital in cases where there are no adequate Tier II Capital (-)   | _              |
| Total Deductions from Additional Tier I Capital  | -              |
| Total Additional Tier I Capital  |                |
| Deductions from Tier I Capital   |                |
| Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  | 129,000        |
| Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)   |                |
| Total Tier I Capital   | 26,167,970     |
| TIER II CAPITAL  |                |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained after 1.1.2014)   | -              |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained before 1.1.2014)  | 125,501        |
| Pledged Assets of the Shareholders to be used for the Bank's Capital Increases   | _              |
| General Provisions   | 2,065,505      |
| Tier II Capital before Deductions  | 2,191,006      |
| Deductions from Tier II Capital  |                |
| Direct and Indirect Investments of the Bank on its own Tier II Capital (-)   |                |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial<br>Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above<br>Tier I Capital (-)  |                |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Tier I Capital (-) |                |
| Other items to be Defined by the BRSA (-)  | -              |
| Total Deductions from Tier II Capital  | -              |
| Total Tier II Capital  | 2,191,006      |

# Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

|   | Current Period |
|---|----------------|
| CAPITAL BEFORE DEDUCTIONS   |                |
| Loans Granted against the Articles 50 and 51 of the Banking Law (-)   | 87             |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years (-)   | 32,417         |
| Loans to Banks, Financial Institutions (domestic/foreign) or Qualified Shareholders in the form of Subordinated Debts or Debt Instruments Purchased from Such Parties and Qualified as Subordinated Debts (-)   | 184,367        |
| Deductions as per the Article 20, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)  | -              |
| Other items to be Defined by the BRSA (-)   | 25,448         |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Tier I Capital, Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)  | -              |
| The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)  | -              |
| The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net Deferred Tax Assets arising from Temporary Differences and of the Mortgage Servicing Rights not deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation (-) | -              |
| TOTAL CAPITAL   | 28,116,657     |
| Amounts lower than Excesses as per Deduction Rules  |                |
| Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital   | -              |
| Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital   | -              |
| Remaining Mortgage Servicing Rights   | -              |
| Net Deferred Tax Assets arising from Temporary Differences  | 384,807        |

|   | Prior Period |
|---|--------------|
| CORE CAPITAL  |              |
| Paid-in Capital   | 4.200.000    |
| Nominal Capital   | 4.200.000    |
| Capital Commitments (-)   |              |
| Inflation Adjustments to Paid-in Capital  | 772.554      |
| Share Premium   | 11.880       |
| Share Cancellation Profits  |              |
| Reserves  | 13.442.952   |
| Inflation Adjustments to Reserves   | 51.141       |
| Profit  | 3.005.560    |
| Current Period's Profit   | 3.005.560    |
| Prior Periods' Profit   |              |
| Provision for Possible Losses (upto 25% of Core Capital)  | 310.000      |
| Income on Sale of Equity Shares and Real Estates  | 172.164      |
| Primary Subordinated Debts  |              |
| Loss (in excess of Reserves) (-)  |              |
| Current Period's Losses   |              |
| Prior Periods' Losses   |              |
| Leasehold Improvements on Operational Leases (-)  | 94.785       |
| Intangible Assets (-)   | 58.77(       |
| Deferred Tax Asset in Excess of 10% of Core Capital (-)   |              |
| Limit Excesses as per the 3rd Paragraph of the Article 56 of the Banking Law (-)  |              |
| Total Core Capital  | 21.812.696   |
| SUPPLEMENTARY CAPITAL   |              |
| General Provisions  | 2.003.908    |
| 45% of Revaluation Surplus on Movables  |              |
| 45% of Revaluation Surplus on Immovables  | 963          |
| Bonus Shares from Associates, Subsidiaries and Joint-Ventures not Accounted in Current Period's   | 1.891        |
| Primary Subordinated Debts excluding the portion included in Core Capital   |              |
| Secondary Subordinated Debts  | 146.050      |
| 45% of Securities Value Increase Fund   | 129.681      |
| Inflation Adjustments to Other Capital and Profit Reserves and Prior Periods' Profit/Loss   | 37,146       |
| Total Supplementary Capital   | 2.319.639    |
| CAPITAL BEFORE DEDUCTIONS   | 24.132.335   |
| DEDUCTIONS FROM CAPITAL   | 24.152.55    |
| Unconsolidated investments in Entities (domestic/foreign) Operating in Banking and  | 47/100       |
| Investments in Entities (domestic/foreign) Operating in Banking and Financial Sectors at less than  |              |
| Loans to Banks, Financial Institutions (domestic/foreign) or Qualified Shareholders in the form of  | 183.806      |
| Loans Granted against the Articles 50 and 51 of the Banking Law   | 41           |
| Net Book Values of Immovables Exceeding 50% of the Equity and of Assets Acquired against<br>Overdue Receivables and Held for Sale as per the Article 57 of the Banking Law but Retained | 33,923       |
| Securitization Positions to be Deducted from Equity   |              |
| Other Deduction Items   | 31,789       |
| TOTAL CAPITAL   | 23.882.776   |

(\*) In the prior periods, in cases where the Securities Value Increase Fund gave a positive result then only 45% of the amount used to be considered in the calculation, whereas if it was negative then the whole amount.

# 4.1.5 Components of total capital subject to temporary applications

|   | Current Period                                     |              |  |  |  |  |
|---|--|--------------|--|--|--|--|
| Current Period  | Amount Included in<br>Total Capital<br>Calculation | Total Amount |  |  |  |  |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued before 1.1.2014) | 125,501  | 125,501      |  |  |  |  |

# 4.1.6 Approaches for assessment of adequacy of internal capital requirements for current and future activities

"Garanti Bank's process of internal capital requirements is assessed under the regulation on the "Internal Systems and Internal Capital Adequacy Assessment Processes of Banks" published in the Official Gazette no. 29057 dated 11 July 2014. The ultimate aim of this internal capital requirements process is to maintain the continuity of capital adequacy under the Bank's strategies, lending growth expectations, asset-liability structure, future funding sources and liquidity, fluctuations in capital depending on dividend distribution policy and economics, in compliance with its risk profile and appetite.

Accordingly, the Bank's prospective internal capital requirements as per its current capital structure and the targets and strategies for the future are assessed considering its operations and risks every year in March. This assessment includes the interest rate risk, liquidity risk, reputational risk, residual risk, concentration risk, strategy risk, and country and transfer risks arising from banking activities besides the market, credit and operational risks directly affecting its legal capital adequcy ratio. The assessment methodology of internal capital requirements is a developing process, accordingly the future improvement areas are determined and the working plans are set.

# 4.2 Credit risk

Credit risk is defined as risks and losses that may occur if the counterparty fails to comply with the agreement's requirements and cannot perform its obligations partially or completely on the terms set. In compliance with the legislation, the credit limits are set for the financial position and credit requirements of customers within the authorization limits assigned for Branches, Lending Departments, Executive Vice President responsible of Lending, General Manager, Credit Committee and Board of Directors. The limits are subject to revision if necessary.

The debtors or group of debtors are subject to credit risk limits. Sectoral risk concentrations are reviewed on a monthly basis.

Credit worthiness of debtors is reviewed periodically in compliance with the legislation by the internal risk rating models. The credit limits are revised and further collateral is required if the risk level of debtor deteriorates. For unsecured loans, the necessary documentation is gathered in compliance with the legislation.

Geographical concentration of credit customers is reviewed monthly. This is in line with the concentration of industrial and commercial activities in Turkey.

In accordance with the Bank's lending policies, the debtor's creditworthiness is analysed and the adequate collateral is obtained based on the financial position of the company and the type of loan; like cash collateral, bank guarantees, mortgages, pledges, bills and corporate guarantees.

The Bank has control limits on the position held through forwards, options and other similar agreements. Credit risk of such instruments is managed together with the risk from market fluctuations. The Bank follows up the risk arising from such instruments and takes the necessary actions to decrease it when necessary.

The liquidated non-cash loans are subject to the same risk weight with the overdue loans.

The Bank performs foreign trade finance and other interbank credit transactions through widespread correspondents network. Accordingly, the Bank assigns limits to domestic and foreign banks and other financial institutions based on review of their credit worthiness, periodically.

The Bank's largest 100 and 200 cash loan customers compose 24.00% (31 December 2013: 23.70%) and 30.33% (31 December 2013: 30.30%) of the total cash loan portfolio, respectively.

The Bank's largest 100 and 200 non-cash loan customers compose 52.22% (31 December 2013: 54.80%) and 61.46% (31 December 2013: 64.35%) of the total non-cash loan portfolio, respectively.

The Bank's largest 100 ve 200 cash and non-cash loan customers represent 8.89% (31 December 2013: 9.24%) and 11.35% (31 December 2013: 11.79%) of the total "on and off balance sheet" assets, respectively.

The general provision for credit risks amounts to TL 2,434,629 thousands (31 December 2013: TL 2,003,908 thousands).

The Bank developed a statistical-based internal risk rating model for its credit portfolio of corporate/ commercial/medium-size companies. This internal risk rating model has been in use for customer credibility assessment since 2003. Risk rating has become a requirement for loan applications, and ratings are used both to determine branch managers' credit authorization limits and in credit assessment process.

The concentration table of the cash and non-cash loans for the Bank according to the risk rating system for its customers defined as corporate, commercial and medium-size enterprises is presented below:

| [             | Current Period | Prior Period |
|---------------|----------------|--------------|
|               | %              | %            |
| Above Avarage | 40.26          | 40.14        |
| Average       | 53.43          | 54.39        |
| Below Average | 6.31           | 5.47         |
| Total         | 100.00         | 100.00       |

Total amount of exposures after offsetting transactions but before applying credit risk mitigations and the average exposure amounts that are classified in different risk groups and types, are disclosed below for the relevant period:

| · · · · · · · · · · · · · · · · · · ·   | Curre                         | ent Period                             | Prio                          | r Period                               |
|---|-------------------------------|--|-------------------------------|--|
| Exposure Categories   | Risk<br>Amount <sup>(*)</sup> | Average<br>Risk Amount <sup>(**)</sup> | Risk<br>Amount <sup>(*)</sup> | Average<br>Risk Amount <sup>(**)</sup> |
| Conditional and unconditional exposures to central governments or central banks                     | 61,329,831                    | 60,801,055                             | 54,685,241                    | 55,182,551                             |
| Conditional and unconditional exposures to regional governments or local authorities                | 57,972                        | 57,079                                 | 40,082                        | 26,613                                 |
| Conditional and unconditional exposures to administrative bodies<br>and non-commercial undertakings | 53,808                        | 46,332                                 | 157                           | 15,787                                 |
| Conditional and unconditional exposures to multilateral development banks                           | -                             | -                                      | -                             | -                                      |
| Conditional and unconditional exposures to international organisations                              | -                             | -                                      | -                             | 6                                      |
| Conditional and unconditional exposures to banks and brokerage houses                               | 25,956,876                    | 26,137,735                             | 32,494,945                    | 21,949,465                             |
| Conditional and unconditional exposures to corporates   | 89,349,073                    | 83,788,838                             | 77,590,561                    | 66,399,745                             |
| Conditional and unconditional retail exposures  | 39,232,414                    | 35,869,331                             | 32,844,346                    | 33,267,298                             |
| Conditional and unconditional exposures secured by real estate property                             | 21,152,746                    | 19,781,771                             | 17,782,183                    | 15,286,011                             |
| Past due items  | 439,190                       | 383,419                                | 340,634                       | 270,786                                |
| Items in regulatory high-risk categories  | 17,194,930                    | 16,240,917                             | 15,822,836                    | 11,428,819                             |
| Exposures in the form of bonds secured by mortgages   | -                             | -                                      | -                             | -                                      |
| Securitisation positions  | -                             | -                                      | -                             | -                                      |
| Short term exposures to banks, brokerage houses and corporates                                      | -                             | -                                      | -                             | -                                      |
| Exposures in the form of collective investment undertakings   | 54,451                        | 43,153                                 | -                             | -                                      |
| Other items   | 7,878,736                     | 7,369,136                              | 7,113,642                     | 6,115,412                              |

<sup>\*)</sup> Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup> Average risk amounts are the arithmetical average of the amounts in monthly reports prepared as per the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks.

# 4.2.1 Profile of significant exposures in major regions

| Current Period <sup>(***)</sup>                   | Conditional<br>and<br>unconditional<br>exposures to<br>central<br>governments<br>or central<br>banks | Conditional<br>and<br>unconditional<br>exposures to<br>banks and<br>brokerage<br>houses | Conditional<br>and<br>unconditional<br>exposures to<br>corporates | Conditional<br>and<br>unconditional<br>retail<br>exposures | Conditional<br>and<br>unconditional<br>exposures<br>secured by<br>real estate<br>property | Items in<br>regulatory<br>high-risk<br>categories | Other     | Total       |
|---|--|---|---|--|---|---|-----------|-------------|
| Domestic  | 60,975,515   | 4,984,526   | 79,096,484  | 39,026,129   | 21,117,741  | 17,071,608  | 5,322,603 | 227,594,606 |
| European Union (EU)<br>Countries                  | 217,691  | 17,968,534  | 1,447,644   | 32,999   | 27,469  | 4,372   | 261       | 19,698,970  |
| OECD Countries (*)                                | 34   | 1,787,503   | 1,036,026   | 3,155  | 1,830   | 52  | -         | 2,828,600   |
| Off-Shore Banking Regions                         | -  | 6,722   | 22  | 1,668  | -   | 2   | _         | 8,414       |
| USA, Canada                                       | 628  | 591,308   | 1,026,011   | 2,287  | 788   | 53  | -         | 1,621,075   |
| Other Countries                                   | 135,963  | 192,572   | 569,224   | 166,176  | 4,918   | 118,843   | 3,282     | 1,190,978   |
| Associates, Subsidiaries and Joint –Ventures      | -  | 425,711   | 6,173,662   |  | -   | -   | 3,158,011 | 9,757,384   |
| Unallocated<br>Assets/Liabilities <sup>(**)</sup> | -  | -   | -   | -  | -   |   | -         | -           |
| Total   | 61,329,831   | 25,956,876  | 89,349,073  | 39,232,414   | 21,152,746  | 17,194,930  | 8,484,157 | 262,700,027 |

| Prior Period <sup>(***)</sup>                     | Conditional<br>and<br>unconditional<br>exposures to<br>central<br>governments<br>or central<br>banks | Conditional<br>and<br>unconditional<br>exposures to<br>banks and<br>brokerage<br>houses |            | Conditional<br>and<br>unconditional<br>retail<br>exposures | Conditional<br>and<br>unconditional<br>exposures<br>secured by<br>real estate<br>property | Items in<br>regulatory<br>high-risk<br>categories | Other     | Total       |
|---|--|---|------------|--|---|---|-----------|-------------|
| Domestic  | 54,261,878   | 12,755,678  | 72,198,142 | 32,616,961   | 17,737,599  | 15,706,315  | 4,417,569 | 209,694,142 |
| European Union (EU)<br>Countries                  | 257,098  | 17,278,198  | 2,333,181  | 27,569   | 37,447  | 2,751   | 147       | 19,936,391  |
| OECD Countries (*)                                | 62   | 168,295   | 802,547    | 2,043  | 2,082   | 100   | -         | 975,129     |
| Off-Shore Banking Regions                         | -  | 5,292   | 226,390    | 1,735  | _   | 75  | _         | 233,492     |
| USA, Canada                                       | 680  | 1,333,987   | 555,840    | 1,838  | 804   | 53  | 1         | 1,893,203   |
| Other Countries                                   | 165,523  | 199,605   | 449,462    | 194,200  | 4,251   | 113,541   | 2,054     | 1,128,636   |
| Associates, Subsidiaries and Joint –Ventures      | _  | 753,890   | 1,024,999  |  | -   | 1   | 3,074,744 | 4,853,634   |
| Unallocated<br>Assets/Liabilities <sup>(**)</sup> | -  |   |            |  | -   | -   |           | -           |
| Total   | 54,685,241   | 32,494,945  | 77,590,561 | 32,844,346   | 17,782,183  | 15,822,836  | 7,494,515 | 238,714,627 |

(\*) Includes OECD countries other than EU countries, USA and Canada.

 $^{(**)}$  Includes assets and liability items that can not be allocated on a consistent basis.

(\*\*\*) Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

#### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

#### 4.2.2 **Risk profile by sectors or counterparties**

| Current Period <sup>(*)</sup>   | 1          | 2      | 3      | 4 | 5 | 6          | 7          | 8          | 9          | 10      | 11         | 12         | 13    | 14       | 15     | 16        | TL          | FC          | Total       |
|---------------------------------|------------|--------|--------|---|---|------------|------------|------------|------------|---------|------------|------------|-------|----------|--------|-----------|-------------|-------------|-------------|
| Agriculture                     | -          | -      | -      | - | - | -          | 290,792    | 481,861    | 293,989    | 10,401  | 43,857     | -          |       |          | -      | -         | 959,566     | 161,334     | 1,120,900   |
| Farming and Stockbreeding       | _          | _      | _      | _ | _ | _          | 230.227    | 458,586    | 281.101    | 10.151  | 42.607     | _          |       | _        | _      | _         | 921.547     | 101.125     | 1.022.672   |
| Forestry                        | _          | _      | _      | _ | _ | _          | 12.193     | 13.892     | 8.653      | 185     | 670        | 1          |       | _        | _      | _         | 21.445      | 14.148      | 35.593      |
| Fishery                         |            |        | _      | _ | _ |            | 48 372     | 9.383      | 4 235      | 65      | 580        | <u> </u>   |       |          | _      |           | 16.574      | 46.061      | 62.635      |
| Manufacturing                   | 4          | -      | 4      | - | - | -          | 42,439,050 | 3,745,710  | 3,159,178  | 159,167 | 210,142    | -          |       |          | -      | -         | 12,709,210  | 37,004,045  | 49,713,255  |
| Mining and Quarrying            | _          | _      | _      | _ | _ | _          | 797.766    | 169.129    | 115.250    | 10.076  | 6 395      | [ _        |       | <u> </u> | _      | _         | 439.957     | 658.659     | 1.098.616   |
| Production                      | _          | _      | 3      | _ | _ | _          | 23 273 533 | 3 508 914  | 2 907 382  | 147.843 | 195 327    | <u>.</u>   |       |          | _      |           | 10 771 728  | 19 261 274  | 30.033.002  |
| Electricity, Gas and Water      | 4          | _      | 1      | _ | _ | _          | 18.367.751 | 67.667     | 136.546    | 1.248   | 8.420      | <u> </u>   |       |          | _      | _         | 1.497.525   | 17.084.112  | 18.581.637  |
| Construction                    | -          | -      | 18     | - | - | -          | 4,005,740  | 1,637,766  | 1,745,976  | 32,602  | 115,479    | I          | -  -  | -        | -      | -         | 4,759,777   | 2,777,804   | 7,537,581   |
| Services                        | 288        | -      | 16,594 | - | - | 25,125,581 | 36,243,747 | 9,071,652  | 7,862,282  | 190,216 | 1,042,327  | -          |       | · -      | 54,451 | -         | 30,988,810  | 48,618,328  | 79,607,138  |
| Wholesale and Retail Trade      | 277        | _      | 358    | _ | - | _          | 10.917.280 | 6.994.242  | 3.877.172  | 126.657 | 476.140    |            |       | <u> </u> | _      | _         | 15.894.062  | 6.498.064   | 22.392.126  |
| Accomodation and Dining         | _          |        | 374    | _ |   | -          | 2 557 975  | 439.607    | 1.824.884  | 38.162  | 36.802     | ļ <u>-</u> |       |          | _      |           | 1.325.821   | 3.571.983   | 4.897.804   |
| Transportation and Telecom.     | -          | -      | 29     | - | - | -          | 7,432,885  | 1,116,096  | 615,700    | 20,712  | 81,635     | -          | -     | -        | -      | -         | 2,462,822   | 6,804,235   | 9,267,057   |
| Financial Institutions          | -          | -      | -      | - | - | 25,125,581 | 10,247,504 | 96,264     | 32,939     | 598     | 399,753    | -          | .   . |          | 54,451 | -         | 9,084,542   | 26,872,548  | 35,957,090  |
| Real Estate and Rental Services | _          | _      | _      | _ | _ | _          | 3.216.146  | 88.172     | 1.121.106  | 478     | 10.000     | _          |       | _        | _      | _         | 829.918     | 3.605.984   | 4.435.902   |
| Professional Services           | _          | _      | _      | _ | - | _          | _          | _          | _          | _       | _          | _          | _     | _        | _      | _         | _           | _           | -           |
| Educational Services            | 3          | _      | 3.723  | _ | _ | _          | 315.137    | 75,640     | 170.987    | 826     | 9.840      | _          |       | _        | _      | _         | 466.044     | 110.112     | 576,156     |
| Health and Social Services      | 8          | _      | 12 110 | _ | _ | _          | 1.556.820  | 261.631    | 219.494    | 2.783   | 28.157     | 1          |       | _        | _      | _         | 925.601     | 1.155.402   | 2.081.003   |
| Others                          | 61,329,539 | 57,972 | 37,192 | - | - | 831,295    | 6,369,744  | 24,295,425 | 8,091,321  | 46,804  | 15,783,125 |            | -     |          | -      | 7,878,736 | 86,923,630  | 37,797,523  | 124,721,153 |
| Total                           | 61,329,831 | 57,972 | 53,808 | - | - | 25,956,876 | 89,349,073 | 39,232,414 | 21,152,746 | 439,190 | 17,194,930 | -          |       | -        | 54,451 | 7,878,736 | 136,340,993 | 126,359,034 | 262,700,027 |

1- Conditional and unconditional exposures to central governments or central banks

2- Conditional and unconditional exposures to regional governments or local authorities

3- Conditional and unconditional exposures to administrative bodies and non-commercial undertakings

4- Conditional and unconditional exposures to multilateral development banks

5- Conditional and unconditional exposures to international organisations

6- Conditional and unconditional exposures to banks and brokerage houses

7- Conditional and unconditional exposures to corporates

8- Conditional and unconditional retail exposures

9- Conditional and unconditional exposures secured by real estate property

10- Past due receivables

11- Receivables in regulatory high-risk categories

12- Exposures in the form of bonds secured by mortgages

13- Securitisation positions

14- Short term exposures to banks, brokerage houses and corporates

15- Exposures in the form of collective investment undertakings

16- Other receivables

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

#### Türkiye Garanti Bankası AS

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period <sup>(*)</sup>     | 1          | 2      | 3   | 4 | 5 | 6          | 7          | 8          | 9          | 10      | 11         | 12 | 13 | 14 | 15 | 16        | TL          | FC         | Total       |
|---------------------------------|------------|--------|-----|---|---|------------|------------|------------|------------|---------|------------|----|----|----|----|-----------|-------------|------------|-------------|
| Agriculture                     | -          | -      | -   | - | - | -          | 272,767    | 382,892    | 262,059    | 8,736   | 43,274     | -  | -  | -  | -  | -         | 878,686     | 91,042     | 969,728     |
| Farming and Stockbreeding       | _          | _      | _   | _ |   | _          | 236.592    | 368.580    | 248.150    | 8.438   | 41.923     | -  | -  | -  | _  | _         | 827.280     | 76.403     | 903.683     |
| Forestry                        | _          | _      |     | _ |   | _          | 6,420      | 9.049      | 8.091      | 246     | 590        | _  | -  | -  | _  | _         | 18.603      | 5.793      | 24.396      |
| Fishery                         |            |        |     | _ |   | _          | 29,755     | 5.263      | 5.818      | 52      |            |    |    |    | _  | _         | 32,803      | 8.846      | 41.649      |
| Manufacturing                   | -          | -      | -   | - | - | -          | 31,978,926 | 2,520,516  | 2,469,276  | 106,354 | 220,248    | -  | -  | -  | -  | -         | 11,105,583  | 26,189,737 | 37,295,320  |
| Mining and Quarrying            |            | _      | _   | _ | - |            | 939.613    | 114.797    | 87.437     | 7.510   | 8.201      | -  | -  | -  | _  | _         | 498.564     | 658.994    | 1.157.558   |
| Production                      | _          | _      | _   | _ |   | _          | 15 312 099 | 2 356 447  | 2 335 258  | 98.564  | 209.318    | _  |    | _  | _  | _         | 9 390 888   | 10 920 798 | 20.311.686  |
| Electricity, Gas and Water      | _          | _      |     | _ | _ | _          | 15,727,214 | 49.272     | 46.581     | 280     | 2.729      |    |    | _  | _  | _         | 1.216.131   | 14.609.945 | 15.826.076  |
| Construction                    | -          | -      | -   | - | - | -          | 6,937,125  | 1,181,524  | 1,855,139  | 34,920  | 123,389    | -  | -  | -  | -  | -         | 4,711,833   | 5,420,264  | 10,132,097  |
| Services                        | 346        | -      | -   | - | - | 32,467,349 | 28,254,998 | 6,164,457  | 5,768,575  | 157,588 | 681,476    | -  | -  | -  | -  | -         | 37,966,801  | 35,527,988 | 73,494,789  |
| Wholesale and Retail Trade      | 337        | _      | _   | _ | _ | _          | 11 412 828 | 4 703 085  | 3 325 566  | 100 196 | 492 881    | _  | -  | _  | _  | _         | 13 484 107  | 6.550.786  | 20 034 893  |
| Accomodation and Dining         | _          | _      | _   | _ | - | _          | 2,620,000  | 297.834    | 1.232.122  | 39.251  | 43,171     | _  | -  | -  | -  | _         | 1.082.483   | 3,149,895  | 4 232 378   |
| Transportation and Telecom.     | -          | -      | -   | - | - | _          | 8,251,797  | 822,388    | 458,045    | 13,743  | 76,049     | -  | -  | -  | -  | -         | 2,260,108   | 7,361,914  | 9,622,022   |
| Financial Institutions          | -          | -      | -   | - | - | 32,467,349 | 3,374,222  | 56,732     | 22,321     | 666     | 21,451     | -  | -  | -  | -  | _         | 19,711,186  | 16,231,555 | 35,942,741  |
| Real Estate and Rental Services | _          | _      | _   | _ | _ | _          | 971 356    | 50 578     | 381.861    | 600     |            |    | -  | -  | -  | _         | 308.659     | 1 103 336  | 1 411 995   |
| Professional Services           | _          | _      | _   | _ | _ | -          | _          | _          | _          | _       | -          |    | -  | -  | _  | _         | _           | _          | _           |
| Educational Services            | 1          | _      | _   | _ | _ | _          | 223 568    | 61.017     | 140.810    | 878     | 10.246     |    | _  | _  | _  | _         | 336 172     | 100.348    | 436.520     |
| Health and Social Services      | 8          | _      | _   | _ | - | _          | 1.401.227  | 172.823    | 207.850    | 2.254   |            |    | _  | _  | _  | _         | 784.086     | 1.030.154  | 1.814.240   |
| Others                          | 54,684,895 | 40,082 | 157 | - | - | 27,596     | 10,146,745 | 22,594,957 | 7,427,134  | 33,036  |            | -  | -  | -  | -  | 7,113,642 | 84,066,775  | 32,755,918 | 116,822,693 |
| Total                           | 54,685,241 | 40,082 | 157 | - | - | 32,494,945 | 77,590,561 | 32,844,346 | 17,782,183 | 340,634 | 15,822,836 | -  | -  | -  | -  | 7,113,642 | 138,729,678 | 99,984,949 | 238,714,627 |

1- Conditional and unconditional exposures to central governments or central banks

2- Conditional and unconditional exposures to regional governments or local authorities
3- Conditional and unconditional exposures to administrative bodies and non-commercial undertakings

4- Conditional and unconditional exposures to multilateral development banks

5- Conditional and unconditional exposures to international organisations

6- Conditional and unconditional exposures to banks and brokerage houses

7- Conditional and unconditional exposures to corporates

8- Conditional and unconditional retail exposures

9- Conditional and unconditional exposures secured by real estate property

10- Past due receivables

11- Receivables in regulatory high-risk categories
 12- Exposures in the form of bonds secured by mortgages

13- Securitisation positions

14- Short term exposures to banks, brokerage houses and corporates

15- Exposures in the form of collective investment undertakings

16- Other receivables

(\*) Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

| Current Period   |                  | Т          | erm To Maturity |                |             |
|--|------------------|------------|-----------------|----------------|-------------|
| Exposure Categories <sup>(*)</sup>   | Up to 1<br>Month | 1-3 Months | 3-6 Months      | 6-12<br>Months | Over 1 Year |
| Conditional and unconditional exposures to central governments or central banks                        | 4,833,654        | 22,030,952 | 416,771         | 10,089         | 30,826,277  |
| Conditional and unconditional exposures to regional governments or local authorities                   | -                | -          | -               | -              | 55,972      |
| Conditional and unconditional exposures to<br>administrative bodies and non-commercial<br>undertakings | 1,083            | 761        | 159             | 12,315         | 35,993      |
| Conditional and unconditional exposures to multilateral development banks                              | -                | -          | -               | -              | -           |
| Conditional and unconditional exposures to international organisations                                 | -                | -          | -               | -              | -           |
| Conditional and unconditional exposures to banks and brokerage houses                                  | 8,818,589        | 2,409,340  | 1,278,715       | 813,471        | 10,757,765  |
| Conditional and unconditional exposures to corporates  | 7,263,150        | 5,066,572  | 7,524,356       | 8,758,888      | 57,552,646  |
| Conditional and unconditional retail exposures   | 13,474,337       | 4,241,508  | 3,464,637       | 3,257,251      | 11,502,068  |
| Conditional and unconditional exposures secured by real estate property                                | 522,392          | 459,798    | 872,435         | 1,432,333      | 16,076,049  |
| Past due items   | -                | -          | -               | -              | -           |
| Items in regulatory high-risk categories   | 565              | 383,330    | 4,525           | 812,404        | 15,805,955  |
| Exposures in the form of bonds secured by mortgages  | -                | -          | -               | -              | -           |
| Short term exposures to banks, brokerage houses and corporates   | -                | -          | -               | -              | -           |
| Exposures in the form of collective investment undertakings  | -                | -          | -               | -              | -           |
| Other items  | -                | -          | -               | -              | -           |
| Total  | 34,913,770       | 34,592,261 | 13,561,598      | 15,096,751     | 142,612,725 |

# 4.2.3 Analysis of maturity-bearing exposures according to remaining maturities

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

#### **Türkiye Garanti Bankası AŞ** Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period   |                  |            | Term To Maturit | У              |             |
|--|------------------|------------|-----------------|----------------|-------------|
| Exposure Categories <sup>(*)</sup>   | Up to 1<br>Month | 1-3 Months | 3-6 Months      | 6-12<br>Months | Over 1 Year |
| Conditional and unconditional exposures to central governments or central banks                        | 1,124,878        | 17,972,771 | 2,920,464       | 3,448,921      | 25,063,580  |
| Conditional and unconditional exposures to regional governments or local authorities                   | -                | -          | -               | -              | 40,082      |
| Conditional and unconditional exposures to<br>administrative bodies and non-commercial<br>undertakings | 2                | 113        | -               | -              | 42          |
| Conditional and unconditional exposures to multilateral development banks                              | -                | -          | -               | -              | -           |
| Conditional and unconditional exposures to international organisations                                 | -                | -          | -               | -              | -           |
| Conditional and unconditional exposures to banks and brokerage houses                                  | 11,677,776       | 1,279,221  | 806,487         | 2,152,382      | 9,813,245   |
| Conditional and unconditional exposures to corporates  | 5,178,311        | 3,957,283  | 8,309,212       | 9,081,317      | 50,032,966  |
| Conditional and unconditional retail exposures   | 8,263,032        | 4,350,717  | 8,324,853       | 2,745,042      | 9,046,381   |
| Conditional and unconditional exposures secured by real estate property                                | 681,046          | 686,353    | 1,285,799       | 1,314,139      | 13,717,240  |
| Past due items   | -                | -          | -               | -              | -           |
| Items in regulatory high-risk categories   | 932              | 1,194      | 4,593           | 1,951,806      | 13,722,262  |
| Exposures in the form of bonds secured by mortgages  | -                | -          | -               | -              | -           |
| Short term exposures to banks, brokerage houses and corporates   | -                | _          | -               | -              | -           |
| Exposures in the form of collective investment undertakings  | -                | -          | _               | -              | -           |
| Other items  | -                | -          | -               | -              | -           |
| Total  | 26,925,978       | 28,247,652 | 21,651,408      | 20,693,607     | 121,435,796 |

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

# 4.2.4 Exposure categories

An international rating firm, Fitch Ratings' external risk ratings are used to determine the risk weigths of the risk categories as per the Article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks".

The international risk ratings are used for the exposures to central governments and central banks, whereas for central governments and central banks that are not rated by Fitch Ratings, the published country ratings as announced by the Organisation for Economic Cooperation and Development (OECD) are used.

According to the regulation on capital adequacy, external risk ratings are used only for the exposures to banks and brokerage houses and to corporates where the counterparties are resident in abroad, to determine their risk weights. Where the counterparties are domestic, the related exposures are included in the calculation of capital adequcy as unrated.

In the determination of risk weights for items that are not included in trading book; if a relevant rating is available then such rating, but if it is an unrated exposure then the rating available for the issuer is used.

Fitch Ratings' risk ratings as per the credit quality grades and the risk weights according to exposure categories are presented below:

|                  |                                     |  | ŀ  | Exposure Categorie  | es  |                            |
|------------------|-------------------------------------|--|--|---|---|----------------------------|
| Credit           | Fitch                               | Exposures to                               | Exposures to<br>Administrative                   | -   | to Banks and<br>ge Houses                                       |                            |
| Quality<br>Grade | Risk<br>Rating                      | Central<br>Governments or<br>Central Banks | Bodies and<br>Non-<br>Commercial<br>Undertakings | Exposures with<br>Remaining<br>Maturities Less<br>Than 3 Months | Exposures with<br>Remaining<br>Maturities More<br>Than 3 Months | Exposures to<br>Corporates |
| 1                | AAA<br>AA+<br>AA<br>AA-             | 0%   | 20%  | 20%   | 20%   | 20%                        |
| 2                | A+<br>A<br>A-                       | 20%  | 50%  | 20%   | 50%   | 50%                        |
| 3                | BBB+<br>BBB<br>BBB-                 | 50%  | 100%   | 20%   | 50%   | 100%                       |
| 4                | BB+<br>BB<br>BB-                    | 100%                                       | 100%   | 50%   | 100%  | 100%                       |
| 5                | B+<br>B<br>B-                       | 100%                                       | 100%   | 50%   | 100%  | 150%                       |
| 6                | CCC+<br>CCC<br>CCC-<br>CC<br>C<br>D | 150%                                       | 150%   | 150%  | 150%  | 150%                       |

# 4.2.5 Exposures by risk weights

| Current Period                             | -          |     |            |            |            |            |           |            |         | Deductions     |
|--|------------|-----|------------|------------|------------|------------|-----------|------------|---------|----------------|
| Risk Weights                               | 0%         | 10% | 20%        | 50%        | 75%        | 100%       | 150%      | 200%       | 250%    | from<br>Equity |
| Exposures before<br>Credit Risk Mitigation | 56,484,534 | _   | 15,415,182 | 42,892,982 | 34,254,309 | 96,473,539 | 4,312,745 | 12,343,357 | 523,379 | 242,319        |
| Exposures after Credit<br>Risk Mitigation  | 52,312,514 | -   | 9,974,782  | 38,079,754 | 33,477,197 | 86,887,374 | 4,260,223 | 12,255,930 | 523,235 | 242,319        |

| Prior Period                               |            |     |            |            |            |            |           |            |         | Deductions     |
|--|------------|-----|------------|------------|------------|------------|-----------|------------|---------|----------------|
| Risk Weights                               | 0%         | 10% | 20%        | 50%        | 75%        | 100%       | 150%      | 200%       | 250%    | from<br>Equity |
| Exposures before<br>Credit Risk Mitigation | 52,852,678 | -   | 19,937,382 | 35,903,212 | 27,367,852 | 86,843,977 | 3,399,570 | 12,143,798 | 266,158 | 403,114        |
| Exposures after Credit<br>Risk Mitigation  | 51,971,249 | -   | 9,270,022  | 29,286,260 | 26,642,831 | 82,326,561 | 3,333,477 | 12,029,517 | 265,682 | 403,114        |

# 4.2.6 Information by major sectors and type of counterparties

As per the TAS and TFRS;

*Impaired Credits*; are the credits that either overdue more than 90 days as of the reporting date or are treated as impaired due to their creditworthiness. For such credits, "specific provisons" are allocated as per the Provisioning Regulation.

*Past Due Credits*; are the credits that overdue upto 90 days but not impaired. For such credits, "general provisions" are allocated as per the Provisioning Regulation.

|                                      |                     | Credit              | Risks                |            |
|--------------------------------------|---------------------|---------------------|----------------------|------------|
| Current Period                       | Impaired<br>Credits | Past Due<br>Credits | Value<br>Adjustments | Provisions |
| Agriculture                          | 31,153              | 9,147               | 131                  | 14,346     |
| Farming and Stockbreeding            | 30,161              | 8,939               | 127                  | 13,853     |
| Forestry                             | 610                 | 57                  | 1                    | 266        |
| Fishery                              | 382                 | 151                 | 3                    | 227        |
| Manufacturing                        | 625,319             | 60,117              | 1,070                | 438,818    |
| Mining and Quarrying                 | 30,568              | 2,365               | 45                   | 17,205     |
| Production                           | 589,535             | 51,576              | 903                  | 418,382    |
| Electricity, Gas and Water           | 5,216               | 6,176               | 122                  | 3,231      |
| Construction                         | 175,053             | 51,080              | 1,390                | 87,284     |
| Services                             | 852,114             | 164,618             | 2,658                | 482,618    |
| Wholesale and Retail Trade           | 604,288             | 111,043             | 1,884                | 330,297    |
| Accomodation and Dining              | 122,401             | 9,341               | 131                  | 76,993     |
| Transportation and Telecommunication | 94,346              | 27,830              | 430                  | 56,957     |
| Financial Institutions               | 8,025               | 477                 | 10                   | 6,695      |
| Real Estate and Rental Services      | 2,517               | 1,831               | 22                   | 1,403      |
| Professional Services                | -                   | _                   | -                    | -          |
| Educational Services                 | 5,344               | 1,740               | 31                   | 2,998      |
| Health and Social Services           | 15,193              | 12,356              | 150                  | 7,275      |
| Others                               | 1,890,170           | 2,610,111           | 152,329              | 1,759,776  |
| Total                                | 3,573,809           | 2,895,073           | 157,578              | 2,782,842  |

### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

|                                      |                     | Credit              | Risks                |            |
|--------------------------------------|---------------------|---------------------|----------------------|------------|
| Prior Period                         | Impaired<br>Credits | Past Due<br>Credits | Value<br>Adjustments | Provisions |
| Agriculture                          | 23,749              | 7,108               | 107                  | 11,191     |
| Farming and Stockbreeding            | 22,793              | 7,041               | 106                  | 10,666     |
| Forestry                             | 678                 | 23                  | -                    | 361        |
| Fishery                              | 278                 | 44                  | 1                    | 164        |
| Manufacturing                        | 617,755             | 64,995              | 1,209                | 463,651    |
| Mining and Quarrying                 | 25,359              | 7,891               | 152                  | 13,772     |
| Production                           | 591,303             | 50,538              | 758                  | 449,384    |
| Electricity, Gas and Water           | 1,093               | 6,566               | 299                  | 495        |
| Construction                         | 138,982             | 37,456              | 723                  | 64,620     |
| Services                             | 656,895             | 145,010             | 2,484                | 392,168    |
| Wholesale and Retail Trade           | 428,666             | 105,241             | 1,796                | 248,709    |
| Accomodation and Dining              | 146,989             | 10,387              | 182                  | 92,394     |
| Transportation and Telecommunication | 62,001              | 20,859              | 356                  | 38,805     |
| Financial Institutions               | 5,547               | 656                 | 7                    | 4,423      |
| Real Estate and Rental Services      | 1,488               | 635                 | 11                   | 669        |
| Professional Services                | -                   | -                   | -                    | -          |
| Educational Services                 | 2,637               | 1,524               | 23                   | 1,240      |
| Health and Social Services           | 9,567               | 5,708               | 109                  | 5,928      |
| Others                               | 1,335,814           | 2,255,163           | 112,528              | 1,237,776  |
| Total                                | 2,773,195           | 2,509,732           | 117,051              | 2,169,406  |

# 4.2.7 Movements in value adjustments and provisions

| Current Period        | Opening<br>Balance | Provision for<br>Period | Provision<br>Reversals | Other<br>Adjustments(*) | Closing Balance |
|-----------------------|--------------------|-------------------------|------------------------|-------------------------|-----------------|
| 1 Specific Provisions | 2,169,406          | 1,456,845               | 843,409                | _                       | 2,782,842       |
| 2 General Provisions  | 2,003,908          | 432,823                 | 240                    | (1,862)                 | 2,434,629       |

| Prior Period          | Opening<br>Balance | Provision for<br>Period | Provision<br>Reversals | Other<br>Adjustments(*) | Closing Balance |
|-----------------------|--------------------|-------------------------|------------------------|-------------------------|-----------------|
| 1 Specific Provisions | 1,808,590          | 1,059,663               | 698,847                | -                       | 2,169,406       |
| 2 General Provisions  | 1,302,552          | 692,945                 | 51                     | 8,462                   | 2,003,908       |

(\*) Includes foreign exchange differences, mergers, acquisitions and disposals of subsidiaries.

# 4.3 Market risk

The Bank's risk management activities are managed under the responsibility of the board of directors in compliance with "the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks".

In order to comply with the regulations, the Bank set its activities related with market risk management in accordance with "the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks" published in the Official Gazette no. 29057 dated 11 July 2014.

The top management is responsible for applying risk policies, principles and application procedures approved by the board of directors, ensuring timely and reliable reporting to the board of directors about the important risks identified, assessing internal control, internal audit and risk reports prepared for departments and either eliminating risks, deficiencies or defects identified in these departments or taking the necessary precautions to prevent those, and participating in determination of risk limits.

The board of directors monitors the effectiveness of risk management systems through audit committee, related other committees and top management, and in the light of various risk reports and the assessments made by the audit committee.

The risk policies and application procedures have been approved by the board of directors and regularly revisited. The market risk is also managed by risk mitigations through hedging transactions beside measuring the risks in compliance with international standards, limiting such risk and allocating capital accordingly.

Market risks arising from trading portfolios are measured as per "standard" and "value at risk (VaR)" methods. The measurements as per the standard method are performed on a monthly basis, and taken into consideration in the calculation of capital adequacy. Whereas, the measurements as per VaR method are performed on a daily basis. The Bank takes the historical VaR results as the basis for the internal management of market risk and determination of limits. In the VaR calculation, one year historical market data set is used, and 99% confidence interval and one-day retention period (10 days for legal capital calculation) are taken into account. In order to test the reliability of the VaR model, back tests are performed. Stress tests and scenario analysis are also applied in order to reflect the effects of prospective severe market fluctuations in the VaR calculations. Beside the VaR limits, the limits on transaction, dealer, desk, stop-loss approved by the board of directors for trading portfolio are also applied for limiting the market risk.

# 4.3.1 Value at market risk

|       |   | Current Period | Prior Period |
|-------|---|----------------|--------------|
| (I)   | Capital Requirement against General Market Risk - Standard Method                       | 74,413         | 56,480       |
| (II)  | Capital Requirement against Specific Risks - Standard Method                            | 34,142         | 16,471       |
|       | Capital Requirement against Specific Risks of Securitisation Positions- Standard Method | _              | _            |
| (III) | Capital Requirement against Currency Position Risk - Standard Method                    | 130,923        | 92,019       |
| (IV)  | Capital Requirement against Commodity Risks - Standard Method                           | 2,115          | 12,974       |
| (V)   | Capital Requirement against Clearing Risks - Standard Method                            | -              | -            |
| (VI)  | Capital Requirement against Market Risks of Options - Standard Method                   | 110,476        | 85,241       |
| (VII) | Capital Requirement against Counterparty Credit Risks - Standard Method                 | 15,275         | 37,840       |
| (VIII | ) Capital Requirement against Market Risks of Banks applying Risk Measurement           | _              | -            |
| (IX)  | Total Capital Requirement against Market Risk (I+II+III+IV+V+VI+VII)                    | 367,344        | 301,025      |
| (X)   | Value-At-Market Risk ((12.5*VIII) or (12.5*IX))   | 4,591,800      | 3,762,813    |

### 4.3.2 Monthly average values at market risk

|                             |         | <b>Current Period</b> |         |         | Prior Period |        |
|-----------------------------|---------|-----------------------|---------|---------|--------------|--------|
|                             | Average | Highest               | Lowest  | Average | Highest      | Lowest |
| Interest Rate Risk          | 88,649  | 128,752               | 64,717  | 52,581  | 92,773       | 10,056 |
| Equity-Shares Position Risk | 11,731  | 19,307                | 6,228   | 8,187   | 11,691       | 3,848  |
| Currency Position Risk      | 130,508 | 164,148               | 104,516 | 72,488  | 94,499       | 36,623 |
| Commodity Risk              | 6,653   | 12,033                | 2,115   | 9,354   | 13,256       | 5,528  |
| Clearing Risk               | -       | -                     | _       | -       | -            | -      |
| Option Market Risk          | 69,001  | 111,474               | 41,946  | 61,126  | 93,657       | 28,524 |
| Counterparty Credit Risk    | 14,845  | 26,234                | 10,576  | 14,987  | 37,840       | 7,396  |
| Total Value at Risk         | 321,387 | 461,948               | 230,098 | 218,723 | 343,716      | 91,975 |

# 4.3.3 Quantitative information on counterparty risk

For repurchase transactions, security and commodity lendings and derivative transactions, counterparty credit risks are calculated. In counterparty credit risk calculations, the fair value methodology is used according to the Appendix-2 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks". In case of derivative transactions, the total of replacement costs and potential credit risks is considered as the exposure amount. The replacement costs are calculated valuing the contracts at their fair values and the potential credit risks are calculated multiplying the contract amounts with the credit conversion factors set in the appendix of the regulation.

|                                 | Current Period <sup>(*)</sup> | Prior Period <sup>(*)</sup> |
|---------------------------------|-------------------------------|-----------------------------|
| Interest-Rate Contracts         | 923                           | 1.306                       |
| Foreign-Exchange-Rate Contracts | 178.363                       | 393.541                     |
| Commodity Contracts             | 4.165                         | 20.679                      |
| Equity-Shares Related Contracts | _                             | 1.745                       |
| Other                           | _                             | _                           |
| Gross Positive Fair Values      | 295,543                       | 401,808                     |
| Netting Benefits                | _                             | _                           |
| Net Current Exposure Amount     | -                             | -                           |
| Collaterals Received            | 9.830                         | 26.077                      |
| Net Derivative Position         | 469,164                       | 793.002                     |

<sup>(\*)</sup> Includes only the counterparty risks arising from trading book.

# 4.4 **Operational risk**

The value at operational risk is calculated according to the basic indicator approach as per the Article 14 of "Regulation regarding Measurement and Assessment of Capital Adequacy Ratios of Banks".

The annual gross income is composed of net interest income and net non-interest income after deducting realised gains/losses from the sale of securities available-for-sale and held-to-maturity, extraordinary income and income derived from insurance claims at year-end.

| Basic Indicator Approach<br>Current Period    | 31 December<br>2011 | 31 December<br>2012 | 31 December<br>2013 | Total/ No. of<br>Years of<br>Positive Gross | Rate (%) | Total      |
|---|---------------------|---------------------|---------------------|---|----------|------------|
| Gross Income                                  | 6,749,862           | 7,814,126           | 9,180,910           | 7,914,966                                   | 15       | 1,187,245  |
| Value at Operational Risk<br>(Total x % 12.5) |                     |                     |                     |   |          | 14,840,562 |

| Basic Indicator Approach<br>Priod Period      | 31 December<br>2010 | 31 December<br>2011 | 31 December<br>2012 | Total/ No. of<br>Years of<br>Positive Gross | Rate (%) | Total      |
|---|---------------------|---------------------|---------------------|---|----------|------------|
| Gross Income                                  | 6,761,231           | 6,765,949           | 7,827,511           | 7,118,230                                   | 15       | 1,067,735  |
| Value at Operational Risk<br>(Total x % 12.5) |                     |                     |                     |   |          | 13,346,682 |

# 4.5 Currency risk

Foreign currency position limit is set in compliance with the legal standard ratio of net foreign currency position. As of 31 December 2014, the Bank's net 'on balance sheet' foreign currency short position amounts to TL 7,867,042 thousands (31 December 2013: a foreign currency long position of TL 564,086 thousands), net 'off-balance sheet' foreign currency long position amounts to TL 6,276,952 thousands (31 December 2013: a foreign currency short position of TL 296,312 thousands), while net foreign currency short position amounts to TL 1,590,090 thousands (31 December 2013: a net foreign currency long position of TL 267,774 thousands).

The foreign currency position risk of the Bank is measured by "standard method" and "value-at-risk (VaR) model". Measurements by standard method are carried out monthly, whereas measurements by "VaR" are done daily. The foreign currency exchange risk is managed through transaction, dealer, desk and stop-loss limits approved by the board of directors for the trading portfolio beside the foreign currency net position standard ratio and the VaR limit.

The Bank's effective exchange rates at the date of balance sheet and for the last five working days of the period announced by the Bank in TL are as follows:

|  | USD    | EUR    |
|--|--------|--------|
| Foreign currency purchase rates at balance sheet date  | 2.3050 | 2.7889 |
| Exchange rates for the days before balance sheet date; |        |        |
| Day 1  | 2.3020 | 2.8004 |
| Day 2  | 2.2930 | 2.7930 |
| Day 3  | 2.2920 | 2.7897 |
| Day 4  | 2.2940 | 2.8103 |
| Day 5  | 2.2930 | 2.7948 |
| Last 30-days arithmetical average rates                | 2.2708 | 2.7961 |

The Bank's currency risk:

| Current Period   | EUR         | USD         | Other FCs | Total       |
|--|-------------|-------------|-----------|-------------|
| Assets   |             |             |           | ,           |
| Cash (Cash on Hand, Money in Transit, Purchased<br>Cheques) and Balances with the Central Bank of Turkey | 3,220,524   | 15,189,006  | 4,903,128 | 23,312,658  |
| Banks  | 1,514,574   | 5,427,114   | 78,370    | 7,020,058   |
| Financial Assets at Fair Value through Profit/Loss   | 339,027     | 315,559     | 35        | 654,621     |
| Interbank Money Market Placements  | -           | 80,446      | -         | 80,446      |
| Financial Assets Available-for-Sale  | 178,989     | 630,777     | _         | 809,766     |
| Loans (*)  | 15,025,656  | 37,884,137  | 384,211   | 53,294,004  |
| Investments in Associates, Subsidiaries and Joint-<br>Ventures   | 2,582,449   | 203,236     |           | 2,785,685   |
| Investments Held-to-Maturity   | -           | 7,626,644   |           | 7,626,644   |
| Derivative Financial Assets Held for Risk Management   | -           | 120,050     | -         | 120,050     |
| Tangible Assets  | 20          | 158         | -         | 178         |
| Intangible Assets  | -           | -           | -         | -           |
| Other Assets   | 118,317     | 351,408     | 3,084     | 472,809     |
| Total Assets   | 22,979,556  | 67,828,535  | 5,368,828 | 96,176,919  |
| Liabilities  |             |             |           |             |
| Bank Deposits  | 664,174     | 2,566,121   | 1,175,733 | 4,406,028   |
| Foreign Currency Deposits  | 16,479,609  | 34,226,090  | 1,308,525 | 52,014,224  |
| Interbank Money Market Takings   |             | 6,292,505   | 196,269   | 6,488,774   |
| Other Fundings   | 7,859,419   | 20,564,947  | 83,751    | 28,508,117  |
| Securities Issued  | 1,672,439   | 7,073,786   | 679,824   | 9,426,049   |
| Miscellaneous Payables   | 51,123      | 481,000     | 189,630   | 721,753     |
| Derivative Financial Liabilities Held for Risk<br>Management   | 48,215      | 68,537      | 63,059    | 179,811     |
| Other Liabilities (**)   | 194,329     | 526,808     | 1,578,068 | 2,299,205   |
| Total Liabilities  | 26,969,308  | 71,799,794  | 5,274,859 | 104,043,961 |
| Net 'On Balance Sheet' Position  | (3,989,752) | (3,971,259) | 93,969    | (7,867,042) |
| Net 'Off-Balance Sheet' Position   | 3,637,132   | 2,345,574   | 294,246   | 6,276,952   |
| Derivative Assets  | 11,551,661  | 30,719,160  | 4,852,863 | 47,123,684  |
| Derivative Liabilities   | 7,914,529   | 28,373,586  | 4,558,617 | 40,846,732  |
| Non-Cash Loans   | -           | -           | -         |             |
| Prior Period   |             |             |           |             |
| Total Assets   | 28,619,489  | 49,385,910  | 4,794,429 | 82,799,828  |
| Total Liabilities  | 22,886,178  | 53,773,375  | 5,576,189 | 82,235,742  |
| Net 'On Balance Sheet' Position  | 5,733,311   | (4,387,465) | (781,760) | 564,086     |
| Net 'Off-Balance Sheet' Position   | (3,311,416) | 1,925,632   | 1,089,472 | (296,312)   |
| Derivative Assets  | 9,006,773   | 24,240,529  | 6,960,286 | 40,207,588  |
| Derivative Liabilities   | 12,318,189  | 22,314,897  | 5,870,814 | 40,503,900  |
| Non-Cash Loans   | -           | -           | -         | -           |

(\*) The foreign currency-indexed loans amounting TL 4,724,724 thousands included under TL loans in the accompanying balance sheet are presented above under the related foreign currency codes.

(\*\*) Other liabilities include gold deposits of TL 1,623,727 thousands.

# 4.6 Interest rate risk

The interest rate risk resulting from balance sheet maturity mismatch presents the possible losses that may arise due to the changes in interest rates of interest sensitive assets and liabilities in the on- and off-balance sheet. Interest sensitivity of assets, liabilities and off-balance sheet items is evaluated during the weekly Assets-Liabilities Committee meetings taking into consideration the developments in market conditions.

The Bank's interest rate risk is measured by the standard method, value at risk (VaR), duration-gap and sensitivity analysis.

Measurements for standard method are carried out monthly using the maturity ladder table, while measurements for VaR calculations are done daily. The duration-gap and sensitivity analysis are run every two weeks period.

During the daily VaR calculations, the interest rate risks of the Bank's TL and FC trading and investment securities available for sale and off-balance sheet position are measured. These are supported by scenario analysis and stress testing.

In the duration-gap analysis used for the quantification of market risk arising from maturity mismatches of assets and liabilities, the present values of interest sensitive asset and liability items are calculated based on their cash flows and yield curves developed from market interest rates. The results are supported by the sensitivity and scenario analysis performed periodically due to the possible instabilities in the markets. Furthermore, the interest rate risk is monitored according to the limits approved by the board of directors.

| 4.6.1 | Interest rate sensitivity of assets, liabilities and off balance sheet items (based on repricing dates | s) |
|-------|--|----|
|       |  |    |

| Current Period  | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years   | 5 Years and<br>Over | Non-Interest<br>Bearing (*) | Total        |
|---|------------------|---------------|----------------|-------------|---------------------|-----------------------------|--------------|
| Assets  |                  |               |                |             |                     |                             |              |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances<br>with the Central Bank of Turkey | -                | -             | -              | -           |                     | 25,072,652                  | 25,072,652   |
| Banks   | 3,409,886        | 1,287,622     | 1,636,745      | -           | _                   | 2,105,696                   | 8,439,949    |
| Financial Assets at Fair Value through<br>Profit/Loss (**)  | 16,111           | 114,836       | 23,659         | 216,429     | 2,853               | 1,308,644                   | 1,682,532    |
| Interbank Money Market Placements   | 80,445           | -             | -              | -           | _                   | 1                           | 80,446       |
| Financial Assets Available-for-Sale   | 1,613,924        | 7,768,940     | 4,996,785      | 2,744,401   | 1,431,427           | 1,496,509                   | 20,051,986   |
| Loans (**)  | 33,732,426       | 16,269,559    | 36,342,815     | 37,662,675  | 7,905,806           | 2,345,902                   | 134,259,183  |
| Investments Held-to-Maturity  | 728,378          | 4,177,637     | 5,589,282      | 3,296,123   | 5,864,176           | 1,358,906                   | 21,014,502   |
| Other Assets  | 6,144            | -             | -              | -           | 3,071               | 8,308,039                   | 8,317,254    |
| Total Assets  | 39,587,314       | 29,618,594    | 48,589,286     | 43,919,628  | 15,207,333          | 41,996,349                  | 218,918,504  |
| Liabilities   |                  |               |                |             |                     |                             |              |
| Bank Deposits   | 1,183,549        | 2,148,671     | 116,328        | -           | -                   | 1,917,759                   | 5,366,307    |
| Other Deposits  | 56,667,997       | 24,500,044    | 8,759,624      | 64,961      | 153                 | 24,948,895                  | 114,941,674  |
| Interbank Money Market Takings  | 8,051,352        | 1,312,907     | -              | 1,997,965   | _                   | 23,696                      | 11,385,920   |
| Miscellaneous Payables  | -                | -             | -              | -           | -                   | 6,816,630                   | 6,816,630    |
| Securities Issued   | 1,527,276        | 1,495,978     | 1,847,139      | 5,696,356   | 2,511,311           | 274,187                     | 13,352,247   |
| Other Fundings  | 11,518,555       | 13,107,658    | 3,437,852      | 3,530,614   | 355,448             | 514,049                     | 32,464,176   |
| Other Liabilities   | 12,247           | 25,886        | 20,409         | 2           | -                   | 34,533,006                  | 34,591,550   |
| Total Liabilities   | 78,960,976       | 42,591,144    | 14,181,352     | 11,289,898  | 2,866,912           | 69,028,222                  | 218,918,504  |
| On Balance Sheet Long Position  | _                |               | 34,407,934     | 32,629,730  | 12,340,421          | _                           | 79,378,085   |
| On Balance Sheet Short Position   | (39,373,662)     | (12,972,550)  |                | -           | -                   | (27,031,873)                | (79,378,085) |
| Off-Balance Sheet Long Position   | 5,269,642        | 6,150,351     | 4,630,864      | 4,792,315   | 1,296,240           | _                           | 22,139,412   |
| Off-Balance Sheet Short Position  | (1,294,542)      | (2,676,922)   | (4,598,308)    | (9,614,462) |                     | -                           | (22,499,461) |
| Total Position  | (35,398,562)     | (9,499,121)   | 34,440,490     | 27,807,583  | 1                   | (27,031,873)                | (360,049)    |

(\*) Interest accruals are also included in non-interest bearing column.

(\*\*) Loans amounting to TL 201,385 thousands included under "financial assets at fair value through profit or loss" in the accompanying balance sheet, are presented above under "Loans".

# Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period  | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years   | 5 Years and<br>Over | Non-Interest<br>Bearing <sup>(*)</sup> | Total        |
|---|------------------|---------------|----------------|-------------|---------------------|--|--------------|
| Assets  |                  |               |                |             |                     |  |              |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances<br>with the Central Bank of Turkey | -                | -             | -              | -           | _                   | 22,528,098                             | 22,528,098   |
| Banks   | 2,851,072        | 2,593,050     | 1,368,300      | 218,881     | -                   | 2,719,088                              | 9,750,391    |
| Financial Assets at Fair Value through Profit/Loss <sup>(**)</sup>  | 3,171            | 11,580        | 86,602         | 266,584     | 47,559              | 1,187,318                              | 1,602,814    |
| Interbank Money Market Placements   | 190,800          | _             | -              | -           | _                   | 2                                      | 190,802      |
| Financial Assets Available-for-Sale   | 3,737,185        | 5,326,410     | 6,727,324      | 3,589,775   | 1,411,565           | 837,823                                | 21,630,082   |
| Loans <sup>(**)</sup>   | 31,095,683       | 13,661,323    | 30,795,733     | 34,338,389  | 7,354,333           | 1,624,716                              | 118,870,177  |
| Investments Held-to-Maturity  | 1,481,535        | 3,286,520     | 5,125,938      | 2,772,062   | 873,343             | 445,037                                | 13,984,435   |
| Other Assets  | 5,707            | 996           | 1,060          | 977         | 3,038               | 8,327,631                              | 8,339,409    |
| Total Assets  | 39,365,153       | 24,879,879    | 44,104,957     | 41,186,668  | 9,689,838           | 37,669,713                             | 196,896,208  |
| Liabilities   |                  |               |                |             |                     |  |              |
| Bank Deposits   | 1,276,619        | 2,045,284     | 385,217        | 848         | -                   | 1,193,930                              | 4,901,898    |
| Other Deposits  | 54,187,361       | 17,803,698    | 8,261,332      | 14,116      | -                   | 21,305,183                             | 101,571,690  |
| Interbank Money Market Takings  | 11,154,555       | 445,902       | 1,252,633      | 1,690,001   | -                   | 41,143                                 | 14,584,234   |
| Miscellaneous Payables  | -                | -             | -              | -           | -                   | 5,633,849                              | 5,633,849    |
| Securities Issued   | 1,127,130        | 1,578,864     | 2,399,487      | 2,585,989   | 2,465,400           | 223,519                                | 10,380,389   |
| Other Fundings  | 9,070,984        | 10,253,973    | 4,742,164      | 2,829,924   | 2,566,550           | 161,989                                | 29,625,584   |
| Other Liabilities   | 2,823            | 3,688         | 6,871          | 1           | -                   | 30,185,181                             | 30,198,564   |
| Total Liabilities   | 76,819,472       | 32,131,409    | 17,047,704     | 7,120,879   | 5,031,950           | 58,744,794                             | 196,896,208  |
| On Balance Sheet Long Position  |                  | -             | 27,057,253     | 34,065,789  | 4,657,888           |  | 65,780,930   |
| On Balance Sheet Short Position   | (37,454,319)     | (7,251,530)   | -              | -           |                     | (21,075,081)                           | (65,780,930) |
| Off-Balance Sheet Long Position   | 1,808,664        | 4,610,394     | 5,219,098      | 3,548,955   | 1,331,133           | -                                      | 16,518,244   |
| Off-Balance Sheet Short Position  | (2,168,277)      | (2,529,682)   | (3,654,152)    | (6,956,356) | (1,407,758)         | -                                      | (16,716,225) |
| Total Position  | (37,813,932)     | (5,170,818)   | 28,622,199     |             | 4,581,263           | (21,075,081)                           |              |

(\*) Interest accruals are also included in non-interest bearing column.

(\*\*) Loans amounting to TL 198,778 thousands included under "financial assets at fair value through profit or loss" in the accompanying balance sheet, are presented above under "Loans".

# 4.6.2 Average interest rates on monetary financial instruments (%)

| Current Period  | EUR  | USD  | JPY  | TL    |
|---|------|------|------|-------|
|   | %    | %    | %    | %     |
| Assets  |      |      |      |       |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances with<br>the Central Bank of Turkey |      | -    | -    | 0.53  |
| Banks   | 0.40 | 0.34 | -    | 10.72 |
| Financial Assets at Fair Value through<br>Profit/Loss   | 4.63 | 8.49 | -    | 9.69  |
| Interbank Money Market Placements   | -    | 0.45 | -    | -     |
| Financial Assets Available-for-Sale   | 5.67 | 6.99 | -    | 9.44  |
| Loans   | 4.54 | 5.06 | 2.42 | 14.38 |
| Investments Held-to-Maturity  | -    | 5.41 | -    | 9.96  |
| Liabilities   |      |      |      | •     |
| Bank Deposits   | 1.50 | 1.48 |      | 9.06  |
| Other Deposits  | 1.23 | 1.43 | 1.68 | 7.35  |
| Interbank Money Market Takings  | -    | 1.09 | 1.49 | 8.33  |
| Miscellaneous Payables  | -    | -    | -    | -     |
| Securities Issued   | 3.48 | 4.62 | 0.98 | 9.36  |
| Other Fundings  | 1.26 | 2.13 | 2.03 | 9.66  |

| Prior Period  | EUR  | USD  | JPY  | TL    |
|---|------|------|------|-------|
|   | %    | %    | %    | %     |
| Assets  |      |      |      |       |
| Cash (Cash on Hand, Money in Transit,<br>Purchased Cheques) and Balances with the<br>Central Bank of Turkey | -    | -    | -    | -     |
| Banks   | 0.71 | 0.42 | -    | 7.29  |
| Financial Assets at Fair Value through<br>Profit/Loss   | 4.63 | 7.45 | -    | 12.95 |
| Interbank Money Market Placements   | _    | 0.40 | -    | -     |
| Financial Assets Available-for-Sale   | 4.15 | 5.63 | -    | 9.25  |
| Loans   | 4.89 | 5.21 | 5.50 | 12.92 |
| Investments Held-to-Maturity  | -    | 4.98 | -    | 10.12 |
| Liabilities   |      |      |      |       |
| Bank Deposits   | 1.39 | 1.98 | -    | 6.84  |
| Other Deposits  | 1.70 | 1.82 | 0.69 | 6.90  |
| Interbank Money Market Takings  | -    | 1.78 | 1.49 | 7.45  |
| Miscellaneous Payables  | -    | -    | -    | -     |
| Securities Issued   | 3.46 | 4.25 | -    | 8.23  |
| Other Fundings  | 1.45 | 2.14 | -    | 9.85  |

# 4.6.3 Interest rate risk on banking book

# 4.6.3.1 Nature of interest rate risk resulting from banking book, major assumptions on early repayment of loans and movements in deposits other than term deposits and frequency of measuring interest rate risk

The interest rate risk resulting from the banking book is assessed in terms of repricing risk, yield-curve risk, base risk and option risk, measured as per international standards and managed through limitations and mitigations through hedging transactions.

The interest sensitivity of assets, liabilities and off balance-sheet items are evaluated at the weekly Asset-Liability Committee meetings considering also the market developments.

The measurement process of interest rate risk resulting from the banking book, is designed and managed by the Bank on a bank-only basis to include the interest rate positions defined as banking book by the Bank and to consider the relevant repricing and maturity data.

Duration gaps, gaps by maturity brackets and sensitivity analysis are used in monitoring of repricing risk resulting from maturity mismatch. The duration gap and sensitivity analysis are carried out every two weeks.

In the duration gap analysis, net present values of the interest-rate sensitive assets and liabilities are calculated by using yield curves developed from the market interest rates. In case of instruments with no maturities, the maturity is determined as per interest rate fixing periods and customer behaviors. Such results are supported by sensitivity and scenario analysis applied periodically for possible fluctuations in the markets.

The interest rate risk resulting from the banking book is measured legally as per the "Regulation on Measurement and Evaluation of Interest Rate Risk Resulting from Banking Book as per Standard Shock Method" published in the Official Gazette no.28034 dated 23 August 2011, and the legal limit as per this measurement is monitored and reported monthly. The capital level is maintained considering the interest rate risk resulting from the banking book.

The interest rate risk on the interest-rate-sensitive financial instruments of the trading portfolio is evaluated as part of the market risk.

The market risks of branches and business lines are transferred to the Asset Liability Management department through transfer pricing. This department applies a centralised market risk management and uses the balance sheet (long-term borrowing) and off balance sheet (derivative instruments) methods.

| 4.6.3.2 |                | es resulted from interest rate w<br>tion of Interest Rate Risk Res | 0 0 |
|---------|----------------|--|-----|
|         | Current Pariod |  |     |

|   | Current Period             | Shocks Applied     | <u>а.</u> т  | Gains/Equity-<br>Losses/Equity |  |
|---|----------------------------|--------------------|--------------|--------------------------------|--|
|   | Type of Currency           | (+/- basis points) | Gains/Losses |                                |  |
| 1 | TL                         | (+) 500bp          | (3,934,726)  | (13.99)%                       |  |
| 2 | TL                         | (-) 400bp          | 3,779,851    | 13.44%                         |  |
| 3 | USD                        | (+) 200bp          | (897,224)    | (3.19)%                        |  |
| 4 | USD                        | (-) 200bp          | 1,133,580    | 4.03%                          |  |
| 5 | EUR                        | (+) 200bp          | (162,986)    | (0.58)%                        |  |
| 6 | EUR                        | (-) 200bp          | 113,089      | 0.40%                          |  |
|   | Total (of negative shocks) |                    | 5,026,520    | 17.87%                         |  |
|   | Total (of positive shocks) |                    | (4,994,936)  | (17.76)%                       |  |

|   | Prior Period               | Shocks Applied     | Gains/Losses | Gains/Equity- |  |
|---|----------------------------|--------------------|--------------|---------------|--|
|   | Type of Currency           | (+/- basis points) |              | Losses/Equity |  |
| 1 | TL                         | (+) 500 bps        | (3,104,076)  | (13.00)%      |  |
| 2 | TL                         | (-) 400 bps        | 3,041,950    | 12.74%        |  |
| 3 | USD                        | (+) 200 bps        | (37,444)     | (0.16) %      |  |
| 4 | USD                        | (-) 200 bps        | 6,990        | 0.03%         |  |
| 5 | EUR                        | (+) 200 bps        | (112,317)    | (0.47)%       |  |
| 6 | EUR                        | (-) 200 bps        | 89,257       | 0.37%         |  |
|   | Total (of negative shocks) |                    | 3,138,197    | 13.14%        |  |
|   | Total (of positive shocks) |                    | (3,253,837)  | (13.62)%      |  |

# 4.7 **Position risk of equity securities in banking book**

# 4.7.1 Comparison of carrying, fair and market values of equity shares

| Cı | urrent Period                 |                | Comparison |              |  |  |  |  |
|----|-------------------------------|----------------|------------|--------------|--|--|--|--|
| E  | quity Securities (shares)     | Carrying Value | Fair Value | Market Value |  |  |  |  |
| 1  | Investment in Shares- grade A | 3,205,272      | 2,921,673  | 71,135       |  |  |  |  |
|    | Quoted Securities             | 71,136         | -          | 71,135       |  |  |  |  |
| 2  | Investment in Shares- grade B | 91,949         | _          | 64,852       |  |  |  |  |
|    | Quoted Securities             | 64,852         | -          | 64,852       |  |  |  |  |
| 3  | Investment in Shares- grade C | 662            | _          |              |  |  |  |  |
|    | Quoted Securities             |                | _          |              |  |  |  |  |
| 4  | Investment in Shares- grade D | -              | _          |              |  |  |  |  |
|    | Quoted Securities             |                | -          | -            |  |  |  |  |
| 5  | Investment in Shares- grade E | 1,014          | _          |              |  |  |  |  |
|    | Quoted Securities             |                | -          | -            |  |  |  |  |
| 6  | Investment in Shares- grade F | 48             | _          | _            |  |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |  |

| Pı | rior Period                   | Comparison     |            |              |  |  |  |
|----|-------------------------------|----------------|------------|--------------|--|--|--|
| E  | quity Securities (shares)     | Carrying Value | Fair Value | Market Value |  |  |  |
| 1  | Investment in Shares- grade A | 3,134,887      | 2,838,798  | 56,840       |  |  |  |
|    | Quoted Securities             | 56,840         |            | 56,840       |  |  |  |
| 2  | Investment in Shares- grade B | 78,916         |            | 51,819       |  |  |  |
|    | Quoted Securities             | 51,819         | _          | 51,819       |  |  |  |
| 3  | Investment in Shares- grade C | 662            | _          | _            |  |  |  |
|    | Quoted Securities             | -              | _          | -            |  |  |  |
| 4  | Investment in Shares- grade D | -              | -          | -            |  |  |  |
|    | Quoted Securities             | -              | _          | -            |  |  |  |
| 5  | Investment in Shares- grade E | 1,014          | -          | -            |  |  |  |
|    | Quoted Securities             | -              | -          | -            |  |  |  |
| 6  | Investment in Shares- grade F | 48             | _          | _            |  |  |  |
|    | Quoted Securities             | _              | -          | -            |  |  |  |

# 4.7.2 Realised gains/losses, revaluation surpluses and unrealised gains/losses on equity securities and results included in core and supplementary capitals

| Current Period Portfolio |                        | Gains/Losses Revaluation Surpluses |   | Unrealised Gains and Losses |        |                              |                                       |
|--------------------------|------------------------|------------------------------------|---|-----------------------------|--------|------------------------------|---------------------------------------|
|                          |                        | in Current<br>Period               | Amount inTotalSupplementary<br>Capital(*) |                             | Total  | Amount in<br>Core<br>Capital | Amount in<br>Supplementary<br>Capital |
| 1 Priv                   | ate Equity Investments | -                                  | -   | -                           | -      | -                            | -                                     |
| 2 Quo                    | oted Shares            | -                                  | -   | -                           | 70,493 | -                            | 70,493                                |
| 3 Oth                    | er Shares              | _                                  | 1,433,650                                 | 1,433,650                   | -      | -                            | _                                     |
| Tot                      | al                     |                                    | 1,433,650                                 | 1,433,650                   | 70,493 | -                            | 70,493                                |

(\*) The Securities Value Increase Fund under other Comprehensive Income according to TAS gives a positive result amounting to TL 1,433,650 thousands and the whole amount is included in Common Equity Tier I Capital.

| Prior Period                 | Gains/Losses         | Revalua   | tion Surpluses                        | Unrealised Gains and Losses |                              |                                       |  |
|------------------------------|----------------------|-----------|---------------------------------------|-----------------------------|------------------------------|---------------------------------------|--|
| Portfolio                    | in Current<br>Period | Total     | Amount in<br>Supplementary<br>Capital | Total                       | Amount in<br>Core<br>Capital | Amount in<br>Supplementary<br>Capital |  |
| 1 Private Equity Investments | -                    | -         | -                                     | -                           | -                            | -                                     |  |
| 2 Quoted Shares              | -                    | -         | -                                     | 40,893                      | -                            | 17,788                                |  |
| 3 Other Shares               | -                    | 1,322,634 | 595,185                               | -                           | -                            | -                                     |  |
| Total                        | -                    | 1,322,634 | 595,185                               | 40,893                      | -                            | 17,788                                |  |

# 4.8 Liquidity risk

The liquidity risk of the Bank is defined as the risk of being unable to pay its liabilities ontime due to not having enough cash sources or cash inflows to finance its cash outflows fully and ontime due to cashflow instabilities.

In order to overcome the liquidity risk, the Bank diversifies its funding sources considering their short and long term liquidity requirements, through instruments such as customer deposits, repurchase transactions, bond issuances and foreign borrowings. Besides, in order to secure the maturity match between the assets and liabilities, the strategies for maturity extension of fundings exist. The liquidity needs in different currencies are also managed through transactions such as currency swaps. In order to meet the cash outflow requirements during crises periods, high-liquid asset reserves are maintained.

In the management of TL and foreing currency liquidity, the cashflows of existing assets and liabilities are monitored and the liquidity needs in future maturities are estimated. The necessary actions are taken for liquidity requirments by monitoring stress positions.

An emergency action plan that covers the solutions to prevent the increase in liquidity risks under the ordinary activities and the possible scenarios of liquidity constraints under different positions and stress levels, exist. As per this plan, the liquidity risk is monitored through possible actions and scenarios at various stress levels of liquidity risks and early warning signals.

As per the BRSA Communiqué published on the Official Gazette no.26333 dated 1 November 2006 and became effective starting from June 2007, "Measurement and Assessment of the Adequacy of Banks' Liquidity", the weekly and monthly liquidity ratios for foreign currency assets/liabilities and total assets/liabilities should be minimum 80% and 100%, respectively. The liquidity ratios for the years 2014 and 2013, are as follows:

| Current Period | First Maturity Bracket (Weekly) |         | Second Maturity I | racket (Monthly) |  |
|----------------|---------------------------------|---------|-------------------|------------------|--|
|                | FC                              | FC + TL | FC                | FC + TL          |  |
| Average (%)    | 181.39                          | 138.72  | 132.48            | 108.51           |  |

| Prior Period | First Maturity B | racket (Weekly) | Second Maturity Bracket (Month |         |  |
|--------------|------------------|-----------------|--------------------------------|---------|--|
|              | FC               | FC + TL         | FC                             | FC + TL |  |
| Average (%)  | 156.07           | 136.67          | 104.26                         | 103.75  |  |

# 4.8.1 Contractual maturity analysis of liabilities according to remaining maturities

The remaining maturities table of the contractual liabilities includes the undiscounted future cash outflows for the principal amounts of the Bank's financial liabilities as per their earliest likely contractual maturities.

| Current Period                    | Carrying<br>Value | Gross<br>Nominal<br>Outflows | Demand     | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over |
|-----------------------------------|-------------------|------------------------------|------------|------------------|---------------|----------------|------------|---------------------|
| Bank Deposits                     | 5,366,307         | 5,351,435                    | 1,902,896  | 1,183,555        | 1,953,280     | 311,704        | -          | -                   |
| Other Deposits                    | 114,941,674       | 114,473,631                  | 24,480,852 | 56,663,312       | 24,490,955    | 8,725,278      | 104,222    | 9,012               |
| Other Fundings                    | 32,464,176        | 31,950,127                   | -          | 1,463,354        | 2,192,544     | 12,336,825     | 10,939,850 | 5,017,554           |
| Interbank Money<br>Market Takings | 11,385,920        | 11,362,224                   | -          | 8,051,352        | 1,312,907     | -              | 1,997,965  | -                   |
| Securities Issued                 | 13,352,247        | 13,078,060                   | -          | 766,997          | 1,426,508     | 1,900,470      | 6,472,774  | 2,511,311           |
| Total                             | 177,510,324       | 176,215,477                  | 26,383,748 | 68,128,570       | 31,376,194    | 23,274,277     | 19,514,811 | 7,537,877           |

| Prior Period                      | Carrying<br>Value | Gross<br>Nominal<br>Outflows | Demand     | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over |
|-----------------------------------|-------------------|------------------------------|------------|------------------|---------------|----------------|------------|---------------------|
| Bank Deposits                     | 4,901,898         | 4,894,179                    | 1,186,219  | 1,276,614        | 1,860,140     | 385,217        | 185,989    | -                   |
| Other Deposits                    | 101,571,690       | 101,152,169                  | 20,885,662 | 54,181,573       | 17,792,901    | 8,223,123      | 55,781     | 13,129              |
| Other Fundings                    | 29,625,584        | 29,463,595                   | -          | 342,771          | 2,189,225     | 10,684,377     | 10,123,103 | 6,124,119           |
| Interbank Money<br>Market Takings | 14,584,234        | 14,543,091                   | -          | 11,154,555       | 445,902       | 1,252,633      | 1,690,001  | -                   |
| Securities Issued                 | 10,380,389        | 10,156,870                   | -          | 393,859          | 1,321,583     | 2,460,497      | 3,515,531  | 2,465,400           |
| Total                             | 161,063,795       | 160,209,904                  | 22,071,881 | 67,349,372       | 23,609,751    | 23,005,847     | 15,570,405 | 8,602,648           |

| 4.8.2 Maturity analysis of assets and liabilities according to remaining mature | rities: |
|---|---------|
|---|---------|

|  |              | Up to 1      | 1-3          | 3-12       |            | 5 Years    | Undistributed |             |
|--|--------------|--------------|--------------|------------|------------|------------|---------------|-------------|
|  | Demand       | Month        | Months       | Months     | 1-5 Years  | and Over   | (*)           | Total       |
| Current Period   |              |              |              |            |            |            |               |             |
| Assets   |              |              |              |            |            |            |               |             |
| Cash (Cash on Hand, Money in<br>Transit, Purchased Cheques) and<br>Balances with the Central Bank<br>of Turkey | 5,477,054    | 19,595,598   | -            | -          |            | -          | -             | 25,072,652  |
| Banks  | 2,079,472    | 2,113,559    | 141,177      | 503,071    | 3,602,670  | -          | -             | 8,439,949   |
| Financial Assets at Fair Value<br>through Profit/Loss (**)   | 52           | 330,618      | 217,872      | 313,034    | 431,556    | 389,400    | -             | 1,682,532   |
| Interbank Money Market Placements  | -            | 80,446       | -            | -          | -          | -          | -             | 80,446      |
| Financial Assets Available-for-Sale  | 98,607       | 629,826      | 531,790      | 1,441,005  | 7,264,057  | 10,086,701 | -             | 20,051,986  |
| Loans (**)   | 162,127      | 24,613,737   | 11,336,616   | 30,741,694 | 49,379,574 | 15,635,036 | 2,390,399     | 134,259,183 |
| Investments Held-to-Maturity   | -            | 23,088       | 2,047,930    | 11,705     | 4,376,211  | 14,555,568 | -             | 21,014,502  |
| Other Assets   | 1,584,468    | 661,394      | -            | 596        | 145,612    | 23,115     | 5,902,069     | 8,317,254   |
| Total Assets   | 9,401,780    | 48,048,266   | 14,275,385   | 33,011,105 | 65,199,680 | 40,689,820 | 8,292,468     | 218,918,504 |
| Liabilities  |              |              |              |            |            |            |               |             |
| Bank Deposits  | 1,902,904    | 1,186,579    | 1,961,893    | 314,931    | -          | -          | -             | 5,366,307   |
| Other Deposits   | 24,480,852   | 56,898,361   | 24,639,011   | 8,809,622  | 104,741    | 9,087      | -             | 114,941,674 |
| Other Fundings   | -            | 1,841,712    | 2,303,095    | 12,361,965 | 10,939,850 | 5,017,554  | -             | 32,464,176  |
| Interbank Money Market Takings   | -            | 8,060,189    | 1,319,994    | -          | 2,005,737  | -          | -             | 11,385,920  |
| Securities Issued  | -            | 768,425      | 1,427,496    | 1,902,909  | 6,577,071  | 2,676,346  | -             | 13,352,247  |
| Miscellaneous Payables   | 836,430      | 5,980,200    | -            | -          | -          | -          | -             | 6,816,630   |
| Other Liabilities (***)  | 1,508,557    | 635,556      | 355,776      | 467,728    | 643,159    | 231,662    | 30,749,112    | 34,591,550  |
| Total Liabilities  | 28,728,743   | 75,371,022   | 32,007,265   | 23,857,155 | 20,270,558 | 7,934,649  | 30,749,112    | 218,918,504 |
| Liquidity Gap  | (19,326,963) | (27,322,756) | (17,731,880) | 9,153,950  | 44,929,122 | 32,755,171 | (22,456,644)  |             |
| Prior Period   |              |              |              |            |            |            |               |             |
| Total Assets   | 15,972,804   | 32,440,193   | 11,421,464   | 36,752,020 | 61,514,900 | 31,204,279 | 7,590,548     | 196,896,208 |
| Total Liabilities  | 24,771,335   | 72,958,590   | 24,055,521   | 23,655,724 | 16,214,349 | 8,867,913  | 26,372,776    | 196,896,208 |
| Liquidity Gap  | (8,798,531)  | (40,518,397) | (12,634,057) | 13,096,296 | 45,300,551 | 22,336,366 | (18,782,228)  | -           |

(\*) Certain assets on the balance sheet that are necessary for the banking operations but not convertable into cash in short period such as tangible assets, investments in associates and subsidiaries, stationary supplies, prepaid expenses and loans under follow-up, are included in this column.

(\*\*) Loans amounting to TL 201,385 thousands (31 December 2013: TL 198,778 thousands) classified under "financial assets at fair value through profit or loss" in the accompanying balance sheet, are included above under "Loans".

(\*\*\*) Shareholders' equity is included in "other liabilities" line under "undistributed" column.

# 4.9 Securitisation positions

None.

# 4.10 Credit risk mitigation techniques

The Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals in compliance with the article 34 of the "Regulation on Credit Risk Mitigation Techniques".

In the credit risk mitigation, cash and cash equivalent items and high-credit-quality debt instruments are used.

The volatility adjustments regarding the receivables, collaterals and currency mismatch of the collaterals are made as per the standard volatility-adjustment approach defined in the article 37 of the above mentioned regulation.

In cases, where there are maturity mismatches resulting from shorter remaining life of collateral than of receivables, the value of collateral is considered as the volatility-adjusted value.

| Current Period<br>Exposure Categories  | Amount <sup>(**)</sup> | Financial<br>Collateral | Other/Physical<br>Collateral | Guaranties and<br>Credit<br>Derivatives |
|--|------------------------|-------------------------|------------------------------|---|
| Conditional and unconditional exposures to central governments or central banks                        | 62,349,802             | 4,159,123               | -                            | -                                       |
| Conditional and unconditional exposures to regional governments or local authorities                   | 58,056                 | 117                     | -                            | -                                       |
| Conditional and unconditional exposures to<br>administrative bodies and non-commercial<br>undertakings | 75,453                 | 13,771                  | -                            | _                                       |
| Conditional and unconditional exposures to multilateral development banks                              | -                      | -                       | -                            | -                                       |
| Conditional and unconditional exposures to international organisations                                 | -                      | -                       | -                            | -                                       |
| Conditional and unconditional exposures to banks and brokerage houses                                  | 31,824,025             | 10,622,460              | _                            | -                                       |
| Conditional and unconditional exposures to corporates  | 108,194,500            | 12,220,031              | -                            | -                                       |
| Conditional and unconditional retail exposures   | 64,700,150             | 1,061,892               | -                            | -                                       |
| Conditional and unconditional exposures secured by real estate property <sup>(*)</sup>                 | 22,029,299             | 90,319                  | -                            | -                                       |
| Past due items   | 439,219                | 523                     | -                            | -                                       |
| Items in regulatory high-risk categories   | 17,238,709             | 140,316                 | -                            | -                                       |
| Exposures in the form of bonds secured by mortgages  | -                      | -                       | -                            | -                                       |
| Securitisation positions   | -                      | -                       | -                            | -                                       |
| Short term exposures to banks, brokerage houses and corporates   | -                      |                         |                              |   |
| Exposures in the form of collective investment undertakings  | 54,451                 | -                       | -                            | -                                       |
| Other items  | 7,878,736              | -                       | -                            | -                                       |

<sup>(\*)</sup> The mortgages used for the determination of the risk categories as per the article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks", are excluded.

(\*\*) Includes total risk amounts before the effect of credit risk mitigation and liquidity conversions.

### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period<br>Exposure Categories  | Amount <sup>(**)</sup> | Financial<br>Collateral | Other/Physical<br>Collateral | Guaranties and<br>Credit<br>Derivatives |
|--|------------------------|-------------------------|------------------------------|---|
| Conditional and unconditional exposures to central governments or central banks                        | 55,716,807             | 901,582                 | -                            | -                                       |
| Conditional and unconditional exposures to regional governments or local authorities                   | 40,112                 | -                       | -                            | -                                       |
| Conditional and unconditional exposures to<br>administrative bodies and non-commercial<br>undertakings | 549                    | 454                     | -                            | -                                       |
| Conditional and unconditional exposures to multilateral development banks                              | -                      | -                       | -                            | -                                       |
| Conditional and unconditional exposures to international organisations                                 | -                      | -                       | -                            | -                                       |
| Conditional and unconditional exposures to banks and brokerage houses                                  | 43,560,059             | 17,774,735              | -                            | -                                       |
| Conditional and unconditional exposures to corporates  | 96,574,831             | 6,916,663               | -                            | -                                       |
| Conditional and unconditional retail exposures   | 54,910,518             | 898,039                 | -                            | -                                       |
| Conditional and unconditional exposures secured by real estate property <sup>(*)</sup>                 | 18,543,668             | 111,092                 | -                            | -                                       |
| Past due items   | 340,709                | 108                     |                              | -                                       |
| Items in regulatory high-risk categories   | 15,861,940             | 181,020                 | _                            | -                                       |
| Exposures in the form of bonds secured by mortgages  | -                      | -                       | _                            | -                                       |
| Securitisation positions   |                        | -                       | -                            | -                                       |
| Short term exposures to banks, brokerage houses and corporates   | -                      | -                       | -                            | -                                       |
| Exposures in the form of collective investment undertakings  |                        | -                       | -                            | _                                       |
| Other items  | 7,113,642              |                         |                              | -                                       |

<sup>(\*)</sup> The mortgages used for the determination of the risk categories as per the article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks", are excluded.

(\*\*) Includes total risk amounts before the effect of credit risk mitigation and liquidity conversions.

# 4.11 Risk management objectives and policies

The Risk Management Strategy of the Bank includes the optimum allocation of the capital and the realisation of growth framework, maintaining risk-return balance, measuring the risks by methods in compliance with international standards and local regulations in paralel with its activities and under its sustainable and value-creating growth strategy.

The Bank determines the necessary approaches in order to update, revise, apply and manage its policies set for the proper assessment and management of risks considering changes in conditions.

The top management is responsible of managing, developing the risk management strategies, policies and application principles approved by the board of directors, reporting of major risks that the Bank is facing to the board of directors, assessment of internal control, internal audit and risk reports of departments and either eliminating risks, deficiencies or defects identified in these departments or taking the necessary precautions to prevent those, and participating in determination of risk limits.

The risk management activities are structured under the responsibility of the Bank's board of directors. The top management is responsible to the board of directors for monitoring and managing of risks. Besides, the following departments participate in monitoring of risks, independent from the departments having operational activities; Internal Control, Risk Management, Fraud, Compliance and Internal Audit.

The risks are evaluated on a continuously developing structure that is managed by internationally accepted applications and in compliance with the Bank's policies and procedures, and the international and local regulations.

The risks are also managed through risk mitigations using hedging transactions beside measurement, limitation and capital allocation techniques. The data of the Bank and the market are regularly monitored for better risk monitoring and management. As part of limitation of risks, internal limits are also set beside the legal limits. The possible changes in economic conditions and the risks that can be faced under extraordinary conditions are taken into consideration.

# 4.12 Fair values of financial assets and liabilities

|                                     | Carryin        | g Value             | Fair V         | alue                |
|-------------------------------------|----------------|---------------------|----------------|---------------------|
|                                     | Current Period | <b>Prior Period</b> | Current Period | <b>Prior Period</b> |
| Finansal Assets                     | 206,544,121    | 185,331,724         | 208,650,991    | 185,623,513         |
| Interbank Money Market Placements   | 80,446         | 190,802             | 80,446         | 190,802             |
| Banks (*)                           | 31,138,004     | 30,656,228          | 31,138,004     | 30,656,228          |
| Financial Assets Available-for-Sale | 20,051,986     | 21,630,082          | 20,051,986     | 21,630,082          |
| Investments Held-to-Maturity        | 21,014,502     | 13,984,435          | 22,267,658     | 13,743,665          |
| Loans                               | 134,259,183    | 118,870,177         | 135,112,897    | 119,402,736         |
| Financial Liabilities               | 172,941,034    | 152,113,410         | 172,941,034    | 152,113,410         |
| Bank Deposits                       | 5,366,307      | 4,901,898           | 5,366,307      | 4,901,898           |
| Other Deposits                      | 114,941,674    | 101,571,690         | 114,941,674    | 101,571,690         |
| Other Fundings                      | 32,464,176     | 29,625,584          | 32,464,176     | 29,625,584          |
| Securities Issued                   | 13,352,247     | 10,380,389          | 13,352,247     | 10,380,389          |
| Miscellaneous Payables              | 6,816,630      | 5,633,849           | 6,816,630      | 5,633,849           |

(\*) Including the balances at the Central Bank of Turkey

Fair values of financial assets available-for-sale and investments held-to-maturity are derived from market prices or in case of absence of such prices, market prices of other securities quoted in similar qualified markets and having substantially similar characteristics in terms of interest, maturity and other conditions.

Fair values of loans are calculated discounting future cash flows at current market interest rates for fixed-rate loans. The carrying values of floating-rate loans are deemed an approximation for their fair values.

Fair values of other financial assets and liabilities represent the total acquisition costs and accrued interest.

The table below analyses financial instruments carried at fair value, by valuation method:

| Current Period  | Level 1    | Level 2   | Level 3   | Total      |
|---|------------|-----------|-----------|------------|
| Financial Assets Available-for-Sale                       | 15,599,111 | 3,395,457 | 1,057,418 | 20,051,986 |
| Financial Assets Held for Trading                         | 109,593    | 281,927   | -         | 391,520    |
| Derivative Financial Assets Held for Trading              | _          | 1,291,012 | -         | 1,291,012  |
| Loans   | _          | 201,385   | -         | 201,385    |
| Investments in Associates and Subsidiaries                | 135,988    | -         | 2,785,685 | 2,921,673  |
| Derivative Financial Assets Held for Risk Management      | -          | 166,252   | -         | 166,252    |
| Financial Assets at Fair Value                            | 15,844,692 | 5,336,033 | 3,843,103 | 25,023,828 |
| Derivative Financial Liabilities Held for Trading         | 649        | 1,573,594 | -         | 1,574,243  |
| Funds Borrowed  | _          | 4,899,376 | -         | 4,899,376  |
| Derivative Financial Liabilities Held for Risk Management | _          | 279,383   | -         | 279,383    |
| Financial Liabilities at Fair Value                       | 649        | 6,752,353 | -         | 6,753,002  |

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period  | Level 1    | Level 2   | Level 3   | Total      |
|---|------------|-----------|-----------|------------|
| Financial Assets Available-for-Sale                       | 17,315,403 | 1,693,580 | 2,621,099 | 21,630,082 |
| Financial Assets Held for Trading                         | 155,403    | 274,200   | 26,545    | 456,148    |
| Derivative Financial Assets Held for Trading              | 1,451      | 1,145,215 | -         | 1,146,666  |
| Loans   | _          | 198,778   | -         | 198,778    |
| Investments in Associates and Subsidiaries                | 108,660    | -         | 2,730,138 | 2,838,798  |
| Derivative Financial Assets Held for Risk Management      | -          | 114,984   | -         | 114,984    |
| Financial Assets at Fair Value                            | 17,580,917 | 3,426,757 | 5,377,782 | 26,385,456 |
| Derivative Financial Liabilities Held for Trading         | _          | 1,384,696 | -         | 1,384,696  |
| Funds Borrowed  | -          | 2,084,138 | -         | 2,084,138  |
| Derivative Financial Liabilities Held for Risk Management | _          | 39,105    | -         | 39,105     |
| Financial Liabilities at Fair Value                       | _          | 3,507,939 | -         | 3,507,939  |

Level 1 : Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 : Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

# 4.13 Transactions carried out on behalf of customers, items held in trust

None.

# 5 Disclosures and Footnotes on Unconsolidated Financial Statements

# 5.1 Assets

# 5.1.1 Cash and balances with Central Bank

|                             | Current I | Period     | Prior Period |            |  |
|-----------------------------|-----------|------------|--------------|------------|--|
|                             | TL        | FC         | TL           | FC         |  |
| Cash in TL/Foreign Currency | 1,089,200 | 589,326    | 1,007,643    | 545,114    |  |
| Central Bank of Turkey      | 670,794   | 22,027,261 | 1,743,999    | 19,161,838 |  |
| Others                      | _         | 696,071    | -            | 69,504     |  |
| Total                       | 1,759,994 | 23,312,658 | 2,751,642    | 19,776,456 |  |

# Balances with the Central Bank of Turkey

|                              | Current I | Period     | Prior Period |            |  |
|------------------------------|-----------|------------|--------------|------------|--|
|                              | TL        | FC         | TL           | FC         |  |
| Unrestricted Demand Deposits | 670,794   | 2,431,663  | 1,743,999    | 1,995,058  |  |
| Unrestricted Time Deposits   | -         | -          | -            | -          |  |
| Restricted Time Deposits     | -         | 19,595,598 | -            | 17,166,780 |  |
| Total                        | 670,794   | 22,027,261 | 1,743,999    | 19,161,838 |  |

The reserve deposits kept as per the Communique no. 2005/1 "Reserve Deposits" of the Central Bank of Turkey in Turkish Lira, foreign currencies and gold, are included in the table above.

# 5.1.2 Information on financial assets at fair value through profit/loss

# 5.1.2.1 Financial assets at fair value through profit/loss subject to repurchase agreements and provided as collateral/blocked

|   | Current <b>F</b> | Period  | Prior Period |         |  |
|---|------------------|---------|--------------|---------|--|
|   | TL               | FC      | TL           | FC      |  |
| Collateralised/Blocked Assets           | -                | 265,254 | -            | 280,860 |  |
| Assets Subject to Repurchase Agreements | -                | -       | -            | -       |  |
| Total                                   | -                | 265,254 | -            | 280,860 |  |

# 5.1.2.2 Positive differences on derivative financial assets held for trading

|                      | Current | Period  | <b>Prior Period</b> |         |
|----------------------|---------|---------|---------------------|---------|
|                      | TL      | FC      | TL                  | FC      |
| Forward Transactions | 113,870 | 22,136  | 297,734             | 16,495  |
| Swap Transactions    | 435,049 | 497,523 | 310,057             | 190,404 |
| Futures              | -       | -       | -                   | 1,451   |
| Options              | 199,825 | 22,609  | 292,893             | 37,632  |
| Other                | -       | -       | -                   | -       |
| Total                | 748,744 | 542,268 | 900,684             | 245,982 |

# 5.1.2.3 Financial assets at fair value through profit/loss

The Bank classified certain fixed-rate loans amounting to TL 200,000 thousands at initial recognition under financial assets at fair value through profit/loss to eliminate accounting inconsistency. The carrying value of these financial assets and the related current period gains amounted to TL 201,385 thousands (31 December 2013: TL 198,778 thousands) and TL 2,607 thousands (31 December 2013: a loss of TL 23,403 thousands), respectively.

In the current period, the Bank classified foreign government securities with a face value of EUR 85,000,000 to "other securities" line. The carrying value of these securities at the reporting date amounted to TL 259,159 thousands.

# 5.1.3 Banks

|                                  | Current   | Period    | Prior Period |           |  |
|----------------------------------|-----------|-----------|--------------|-----------|--|
|                                  | TL        | FC        | TL           | FC        |  |
| Banks                            |           |           |              |           |  |
| Domestic banks                   | 1,186,762 | 144,712   | 361,414      | 254,705   |  |
| Foreign banks                    | 233,129   | 6,875,346 | 1,712,607    | 7,421,665 |  |
| Foreign headoffices and branches | -         | -         | -            | -         |  |
| Total                            | 1,419,891 | 7,020,058 | 2,074,021    | 7,676,370 |  |

# Due from foreign banks

|                           | Unrestricted   | Restricted Balances |                |                     |
|---------------------------|----------------|---------------------|----------------|---------------------|
|                           | Current Period | Prior Period        | Current Period | <b>Prior Period</b> |
| EU Countries              | 1,309,551      | 1,058,241           | 5,427,779      | 6,876,690           |
| USA and Canada            | 32,470         | 437,706             | 100,171        | 406,461             |
| OECD Countries (*)        | 7,863          | 3,614               | -              | -                   |
| Off-Shore Banking Regions | 62,748         | 121,644             | 50,066         | 43,094              |
| Other                     | 117,827        | 186,822             | -              | -                   |
| Total                     | 1,530,459      | 1,808,027           | 5,578,016      | 7,326,245           |

(\*) OECD countries other than the EU countries, USA and Canada

The placements at foreign banks include blocked accounts amounting TL 5,578,016 thousands (31 December 2013: TL 7,326,245 thousands) of which TL 108,410 thousands (31 December 2013: TL 116,271 thousands) and TL 50,066 thousands (31 December 2013: TL 43,094 thousands) are kept at the central banks of Malta and Turkish Republic of Northern Cyprus, respectively as reserve deposits and TL 5,419,540 thousands (31 December 2013: TL 7,166,880 thousands) as collateral against funds borrowed at various banks.

# 5.1.4.1 Financial assets subject to repurchase agreements and provided as collateral/blocked

|   | Current P  | Period  | Prior Period |         |  |
|---|------------|---------|--------------|---------|--|
|   | TL         | FC      | TL           | FC      |  |
| Collateralised/Blocked Assets           | 5,463,784  | 141,803 | 6,591,836    | 530,716 |  |
| Assets subject to Repurchase Agreements | 5,024,297  | 523,499 | 9,143,715    | 374,938 |  |
| Total                                   | 10,488,081 | 665,302 | 15,735,551   | 905,654 |  |

# 5.1.4.2 Details of financial assets available-for-sale

|                                       | Current Period | Prior Period |
|---------------------------------------|----------------|--------------|
| Debt Securities                       | 18,605,649     | 21,064,852   |
| Quoted at Stock Exchange              | 16,961,989     | 18,404,784   |
| Unquoted at Stock Exchange            | 1,643,660      | 2,660,068    |
| Common Shares/Investment Funds        | 61,048         | 18,163       |
| Quoted at Stock Exchange (*)          | 7,669          | 7,669        |
| Unquoted at Stock Exchange            | 53,379         | 10,494       |
| Value Increases/Impairment Losses (-) | 1,385,289      | 547,067      |
| Total                                 | 20,051,986     | 21,630,082   |

# 5.1.5 Loans

# 5.1.5.1 Loans and advances to shareholders and employees of the Bank

|                                   | Curre      | ent Period     | Prior Period |                |  |
|-----------------------------------|------------|----------------|--------------|----------------|--|
|                                   | Cash Loans | Non-Cash Loans | Cash Loans   | Non-Cash Loans |  |
| Direct Lendings to Shareholders   | 786        | 175,423        | 65           | 135,482        |  |
| Corporates                        | 786        | 175,423        | 65           | 135,482        |  |
| Individuals                       | -          | -              | -            | -              |  |
| Indirect Lendings to Shareholders | 1,532,539  | 534,359        | 452,446      | 294,928        |  |
| Loans to Employees                | 165,305    | 68             | 154,164      | 50             |  |
| Total                             | 1,698,630  | 709,850        | 606,675      | 430,460        |  |

### 5.1.5.2 Loans and other receivables classified in groups I and II including contracts with revised terms

| Current Period                | Performing   | Loans and Othe                    | r Receivables      | Loans and Other Receivables under Follow-Up          |                                   |               |  |
|-------------------------------|--|-----------------------------------|--------------------|--|-----------------------------------|---------------|--|
| Cash Loans                    | Loans andLoans and Receivables withOtherRevised Contract Terms |                                   | Loans and<br>Other | Loans and Receivables with<br>Revised Contract Terms |                                   |               |  |
|                               | Receivables<br>(Total)   | Extension of<br>Repayment<br>Plan | Other Changes      | Receivables<br>(Total)                               | Extension of<br>Repayment<br>Plan | Other Changes |  |
| Loans                         | 129,439,486  | 1,640,194                         | -                  | 4,192,829  | 1,997,330                         | 328,572       |  |
| Working Capital Loans         | 9,408,051  | 142,850                           | -                  | 756,677  | 390,281                           | 84,370        |  |
| Export Loans                  | 5,628,789  | 1,238                             | -                  | 107,215  | 50,771                            | 36,519        |  |
| Import Loans                  | 11,583   | _                                 | -                  | -  | -                                 | -             |  |
| Loans to Financial Sector (*) | 4,455,628  | 7,159                             | -                  | -  | -                                 | -             |  |
| Consumer Loans                | 32,150,830   | 1,212,387                         | -                  | 1,279,181  | 403,716                           | 17,043        |  |
| Credit Cards                  | 14,446,110   | _                                 | -                  | 343,754  | -                                 | 127,602       |  |
| Others                        | 63,338,495   | 276,560                           | -                  | 1,706,002  | 1,152,562                         | 63,038        |  |
| Specialization Loans          | -  | -                                 | -                  | _  | _                                 | _             |  |
| Other Receivables             | -  | -                                 | -                  | -  | -                                 | _             |  |
| Total                         | 129,439,486  | 1,640,194                         | -                  | 4,192,829  | 1,997,330                         | 328,572       |  |

(\*) Loans amounting to TL 201,385 thousands included under "financial assets at fair value through profit or loss" in the accompanying balance sheet, are presented above under "Loans to Financial Sector".

As of 31 December 2014, loans amounting to TL 4,462,373 thousands (31December 2013: TL 863,526 thousands) are collateralized under funding transactions.

| Prior Period                  | Period Performing Loans and Other Receivables                  |                                   |                    | Loans and Other Receivables under Follow-Up          |                                   |               |  |
|-------------------------------|--|-----------------------------------|--------------------|--|-----------------------------------|---------------|--|
| Cash Loans                    | Loans andLoans and Receivables withOtherRevised Contract Terms |                                   | Loans and<br>Other | Loans and Receivables with<br>Revised Contract Terms |                                   |               |  |
|                               | Receivables<br>(Total)   | Extension of<br>Repayment<br>Plan | Other Changes      | Receivables<br>(Total)                               | Extension of<br>Repayment<br>Plan | Other Changes |  |
| Loans                         | 115,202,935  | 2,161,905                         | _                  | 3,185,280  | 1,392,098                         | 674,472       |  |
| Working Capital Loans         | 8,892,266  | 146,715                           | -                  | 635,501  | 363,054                           | 85,052        |  |
| Export Loans                  | 4,257,583  | 11,321                            | -                  | 46,569   | 25,371                            | 11,365        |  |
| Import Loans                  | -  | -                                 | -                  | -  | -                                 | -             |  |
| Loans to Financial Sector (*) | 3,375,977  | _                                 | -                  | -  | -                                 | -             |  |
| Consumer Loans                | 28,438,417   | 1,068,031                         | -                  | 785,216  | 186,004                           | 64,352        |  |
| Credit Cards                  | 14,562,828   | -                                 | -                  | 523,176  | -                                 | 401,241       |  |
| Others                        | 55,675,864   | 935,838                           | -                  | 1,194,818  | 817,669                           | 112,462       |  |
| Specialization Loans          | -  | -                                 | -                  | -  | _                                 | _             |  |
| Other Receivables             | -  | -                                 | -                  | -  | _                                 | _             |  |
| Total                         | 115,202,935  | 2,161,905                         | _                  | 3,185,280  | 1,392,098                         | 674,472       |  |

(\*) Loans amounting to TL 198,778 thousands included under "financial assets at fair value through profit or loss" in the accompanying balance sheet, are presented above under "Loans to Financial Sector".

Collaterals received for loans under follow-up;

| Current Period                            | Corporate/<br>Commercial<br>Loans | Consumer Loans | Credit Cards | Total     |
|---|-----------------------------------|----------------|--------------|-----------|
| Loans Collateralized by Cash              | 55,698                            | 2,557          | -            | 58,255    |
| Loans Collateralized by Mortgages         | 1,458,181                         | 469,735        | -            | 1,927,916 |
| Loans Collateralized by Pledged Assets    | 65,422                            | 53,246         | -            | 118,668   |
| Loans Collateralized by Cheques and Notes | 36,397                            | 464,607        | -            | 501,004   |
| Loans Collateralized by Other Collaterals | 622,907                           | 8,621          | -            | 631,528   |
| Unsecured Loans                           | 331,289                           | 280,415        | 343,754      | 955,458   |
| Total                                     | 2,569,894                         | 1,279,181      | 343,754      | 4,192,829 |

| Prior Period                              | Corporate/<br>Commercial<br>Loans | Consumer Loans | Credit Cards | Total     |
|---|-----------------------------------|----------------|--------------|-----------|
| Loans Collateralized by Cash              | 41,599                            | 2,331          | - ].         | 43,930    |
| Loans Collateralized by Mortgages         | 1,034,971                         | 293,855        | -            | 1,328,826 |
| Loans Collateralized by Pledged Assets    | 77,307                            | 46,495         | -            | 123,802   |
| Loans Collateralized by Cheques and Notes | 61,852                            | 353,512        | -            | 415,364   |
| Loans Collateralized by Other Collaterals | 613,547                           | 4,236          | -            | 617,783   |
| Unsecured Loans                           | 47,612                            | 84,787         | 523,176      | 655,575   |
| Total                                     | 1,876,888                         | 785,216        | 523,176      | 3,185,280 |

Delinquency periods of loans under follow-up;

| Current Period | Corporate/<br>Commercial<br>Loans | Consumer Loans | Credit Cards | Total     |
|----------------|-----------------------------------|----------------|--------------|-----------|
| 31-60 days     | 79,098                            | 521,366        | 166,123      | 766,587   |
| 61-90 days     | 59,808                            | 186,287        | 49,641       | 295,736   |
| Others         | 2,430,988                         | 571,528        | 127,990      | 3,130,506 |
| Total          | 2,569,894                         | 1,279,181      | 343,754      | 4,192,829 |

| Prior Period | Corporate/<br>Commercial<br>Loans | Consumer Loans | Credit Cards | Total     |
|--------------|-----------------------------------|----------------|--------------|-----------|
| 31-60 days   | 51,992                            | 311,313        | 68,724       | 432,029   |
| 61-90 days   | 35,264                            | 83,177         | 27,507       | 145,948   |
| Others       | 1,789,632                         | 390,726        | 426,945      | 2,607,303 |
| Total        | 1,876,888                         | 785,216        | 523,176      | 3,185,280 |

Loans and other receivables with extended payment plans;

|                   | Curren                                       | t Period  | Prior Period                                 |   |
|-------------------|--|---|--|---|
| No. of Extensions | Performing Loans<br>and Other<br>Receivables | Loans and Other<br>Receivables under<br>Follow-up | Performing Loans<br>and Other<br>Receivables | Loans and Other<br>Receivables under<br>Follow-up |
| 1 or 2 times      | 1,488,390                                    | 1,941,546   | 2,074,651                                    | 1,362,038   |
| 3, 4 or 5 times   | 82,054                                       | 43,603  | 55,069                                       | 22,639  |
| Over 5 times      | 69,750                                       | 12,181  | 32,185                                       | 7,421   |
| Total             | 1,640,194                                    | 1,997,330   | 2,161,905                                    | 1,392,098   |

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

|                   | Curren                                       | t Period  | Prior Period                                 |   |
|-------------------|--|---|--|---|
| Extention Periods | Performing Loans<br>and Other<br>Receivables | Loans and Other<br>Receivables under<br>Follow-up | Performing Loans<br>and Other<br>Receivables | Loans and Other<br>Receivables under<br>Follow-up |
| 0 - 6 months      | 753,862                                      | 297,097   | 519,933                                      | 133,034   |
| 6 - 12 months     | 199,948                                      | 60,275  | 128,650                                      | 52,069  |
| 1 - 2 years       | 438,171                                      | 166,395   | 292,141                                      | 154,404   |
| 2 - 5 year        | 196,502                                      | 747,346   | 460,737                                      | 431,914   |
| 5 years and over  | 51,711                                       | 726,217   | 760,444                                      | 620,677   |
| Total             | 1,640,194                                    | 1,997,330   | 2,161,905                                    | 1,392,098   |

# 5.1.5.3 Maturity analysis of cash loans

|                            | 0                              | oans and Other<br>vables                                   | Loans under Follow-Up and<br>Other Receivables |  |
|----------------------------|--------------------------------|--|--|--|
| Current Period             | Loans and Other<br>Receivables | Loans and<br>Receivables with<br>Revised Contract<br>Terms | Loans and Other<br>Receivables                 | Loans and<br>Receivables with<br>Revised Contract<br>Terms |
| Short-term Loans           | 39,126,122                     | 177,852  | 549,278  | 163,638  |
| Loans                      | 39,126,122                     | 177,852  | 549,278  | 163,638  |
| Specialization Loans       | -                              | -  | -  | -  |
| Other Receivables          | -                              | -  | -  | _  |
| Medium and Long-term Loans | 90,313,364                     | 1,462,342  | 3,643,551                                      | 2,162,264  |
| Loans                      | 90,313,364                     | 1,462,342  | 3,643,551                                      | 2,162,264  |
| Specialization Loans       | -                              |  | -  | _  |
| Other Receivables          | -                              | -  | -  | -  |

|                            | 0                              | oans and Other<br>vables                                   | Loans under Follow-Up and<br>Other Receivables |  |
|----------------------------|--------------------------------|--|--|--|
| Prior Period               | Loans and Other<br>Receivables | Loans and<br>Receivables with<br>Revised Contract<br>Terms | Loans and Other<br>Receivables                 | Loans and<br>Receivables with<br>Revised Contract<br>Terms |
| Short-term Loans           | 32,774,688                     | 101,607  | 689,252  | 450,233  |
| Loans                      | 32,774,688                     | 101,607  | 689,252  | 450,233  |
| Specialization Loans       | -                              | -  | -  | -  |
| Other Receivables          | -                              | -  | -  | -  |
| Medium and Long-term Loans | 82,428,247                     | 2,060,298  | 2,496,028                                      | 1,616,337  |
| Loans                      | 82,428,247                     | 2,060,298  | 2,496,028                                      | 1,616,337  |
| Specialization Loans       | -                              | -  | -  | -  |
| Other Receivables          | -                              | -  | -  | -  |

| 5.1.5.4 | Consumer loans, | retail credit cards, | personnel loans and | personnel credit cards |
|---------|-----------------|----------------------|---------------------|------------------------|
|---------|-----------------|----------------------|---------------------|------------------------|

| Current Period                      | Short-Term | Medium and Long-Term | Total        |
|-------------------------------------|------------|----------------------|--------------|
| Consumer Loans – TL                 | 690,325    | 32,082,213           | 32,772,538   |
| Housing Loans                       | 19,660     | 15,359,984           | 15,379,644   |
| Automobile Loans                    | 21,705     | 1,341,922            | 1,363,627    |
| General Purpose Loans               | 127,056    | 2,240,482            | 2,367,538    |
| Other                               | 521,904    | 13,139,825           | 13,661,729   |
| Consumer Loans – FC-indexed         | _          | 172,451              | 172,451      |
| Housing Loans                       | -          | 168,056              | 168,056      |
| Automobile Loans                    | -          | 60                   | 60           |
| General Purpose Loans               | -          | 3,235                | 3,235        |
| Other                               | -          | 1,100                | 1,100        |
| Consumer Loans – FC                 | 5          | 33,457               | 33,462       |
| Housing Loans                       | -          | 25,626               | 25,626       |
| Automobile Loans                    | -          | 5,219                | 5,219        |
| General Purpose Loans               | -          | 652                  | 652          |
| Other                               | 5          | 1,960                | 1,965        |
| Retail Credit Cards – TL            | 12,837,030 | 470,688              | 13,307,718   |
| With Installment                    | 5,992,626  | 470,688              | 6,463,314    |
| Without Installment                 | 6,844,404  | -                    | 6,844,404    |
| Retail Credit Cards – FC            | 42,780     | _                    | 42,780       |
| With Installment                    | 15,930     |                      | 15,930       |
| Without Installment                 | 26,850     |                      | 26,850       |
| Personnel Loans – TL                | 16,348     | 62,853               | 79,201       |
| Housing Loan                        | -          | 967                  | 967          |
| Automobile Loans                    | _          | 57                   | 57           |
| General Purpose Loans               | 4,382      | 11,834               | 16,216       |
| Other                               | 11,966     | 49,995               | 61,961       |
| Personnel Loans - FC-indexed        |            | 279                  | 279          |
| Housing Loans                       | _          | 279                  | 279          |
| Automobile Loans                    | _          |                      |              |
| General Purpose Loans               | _          |                      | _            |
| Other                               | _          | _                    | _            |
| Personnel Loans – FC                | _          | 110                  | 110          |
| Housing Loans                       | _          | -                    | -            |
| Automobile Loans                    | _          |                      | _            |
| General Purpose Loans               |            | 110                  | 110          |
| Other                               | _          | -                    | -            |
| Personnel Credit Cards – TL         | 77,254     | 475                  | 77,729       |
| With Installment                    | 30,149     | 475                  | 30,624       |
| Without Installment                 | 47,105     | -                    | 47,105       |
| Personnel Credit Cards – FC         | 726        |                      | 726          |
| With Installment                    | 304        |                      | 304          |
| Without Installment                 | 422        |                      | 422          |
| Deposit Accounts– TL (Real persons) | 371,970    | -                    | 371,970      |
| Deposit Accounts– FC (Real persons) |            | -                    | 5/1,7/0      |
| Total                               | 14,036,438 | 32,822,526           | - 46,858,964 |

## Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period                        | Short-Term | Medium and Long-Term | Total      |
|-------------------------------------|------------|----------------------|------------|
| Consumer Loans – TL                 | 571,192    | 27,931,131           | 28,502,323 |
| Housing Loans                       | 18,051     | 13,425,912           | 13,443,963 |
| Automobile Loans                    | 17,232     | 1,463,542            | 1,480,774  |
| General Purpose Loans               | 98,945     | 1,877,475            | 1,976,420  |
| Other                               | 436,964    | 11,164,202           | 11,601,166 |
| Consumer Loans – FC-indexed         |            | 232,720              | 232,720    |
| Housing Loans                       | -          | 225,465              | 225,465    |
| Automobile Loans                    |            | 132                  | 132        |
| General Purpose Loans               | -          | 5,547                | 5,547      |
| Other                               | -          | 1,576                | 1,576      |
| Consumer Loans – FC                 | 143        | 39,918               | 40,061     |
| Housing Loans                       | 62         | 30,971               | 31,033     |
| Automobile Loans                    |            | 6,393                | 6,400      |
| General Purpose Loans               | -          | 828                  | 828        |
| Other                               | 74         | 1,726                | 1,800      |
| Retail Credit Cards – TL            | 12,942,722 | 713,232              | 13,655,954 |
| With Installment                    | 7,609,148  | 713,207              | 8,322,355  |
| Without Installment                 | 5,333,574  | 25                   | 5,333,599  |
| Retail Credit Cards – FC            | 47,871     | -                    | 47,871     |
| With Installment                    | 24,959     | -                    | 24,959     |
| Without Installment                 | 22,912     | -                    | 22,912     |
| Personnel Loans – TL                | 15,064     | 51,603               | 66,667     |
| Housing Loan                        | -          | 1,284                | 1,284      |
| Automobile Loans                    |            | 101                  | 101        |
| General Purpose Loans               | 3,716      | 9,248                | 12,964     |
| Other                               | 11,348     | 40,970               | 52,318     |
| Personnel Loans - FC-indexed        |            | 269                  | 269        |
| Housing Loans                       | -          | 269                  | 269        |
| Automobile Loans                    | -          | -                    | -          |
| General Purpose Loans               | -          | -                    | -          |
| Other                               | -          | -                    | -          |
| Personnel Loans – FC                |            | 96                   | 96         |
| Housing Loans                       | -          | -                    | -          |
| Automobile Loans                    | -          | -                    | -          |
| General Purpose Loans               | -          | 96                   | 96         |
| Other                               | -          | -                    | -          |
| Personnel Credit Cards – TL         | 77,845     | 831                  | 78,676     |
| With Installment                    | 38,772     | 831                  | 39,603     |
| Without Installment                 | 39,073     | -                    | 39,073     |
| Personnel Credit Cards – FC         | 760        | -                    | 760        |
| With Installment                    | 458        | -                    | 458        |
| Without Installment                 | 302        | -                    | 302        |
| Deposit Accounts- TL (Real persons) | 381,497    | -                    | 381,497    |
| Deposit Accounts- FC (Real persons) |            | -                    | -          |
| Total                               | 14,037,094 | 28,969,800           | 43,006,894 |

#### 5.1.5.5 Installment based commercial loans and corporate credit cards

| Current Period                                  | Short-Term | Medium and<br>Long-Term | Total      |
|---|------------|-------------------------|------------|
| Installment-based Commercial Loans – TL         | 1,428,068  | 8,727,986               | 10,156,054 |
| Real Estate Loans                               | 1,767      | 643,270                 | 645,037    |
| Automobile Loans                                | 72,896     | 1,724,661               | 1,797,557  |
| General Purpose Loans                           | 1,353,405  | 6,353,477               | 7,706,882  |
| Other   | -          | 6,578                   | 6,578      |
| Installment-based Commercial Loans - FC-indexed | 149,234    | 1,373,897               | 1,523,131  |
| Real Estate Loans                               | -          | 53,175                  | 53,175     |
| Automobile Loans                                | 4,288      | 343,744                 | 348,032    |
| General Purpose Loans                           | 144,946    | 976,978                 | 1,121,924  |
| Other   | -          | -                       | -          |
| Installment-based Commercial Loans – FC         | 225        | 68,162                  | 68,387     |
| Real Estate Loans                               | -          | 1,088                   | 1,088      |
| Automobile Loans                                | 20         | 6,725                   | 6,745      |
| General Purpose Loans                           | 205        | 14,248                  | 14,453     |
| Other   | -          | 46,101                  | 46,101     |
| Corporate Credit Cards – TL                     | 1,353,768  | 515                     | 1,354,283  |
| With Installment                                | 654,951    | 514                     | 655,465    |
| Without Installment                             | 698,817    | 1                       | 698,818    |
| Corporate Credit Cards – FC                     | 6,628      | _                       | 6,628      |
| With Installment                                | 136        | -                       | 136        |
| Without Installment                             | 6,492      | -                       | 6,492      |
| Deposit Accounts- TL (Corporates)               | 716,754    | -                       | 716,754    |
| Deposit Accounts– FC (Corporates)               | -          | -                       | -          |
| Total   | 3,654,677  | 10,170,560              | 13,825,237 |

#### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period                                    | Short-Term | Medium and<br>Long-Term | Total      |
|---|------------|-------------------------|------------|
| Installment-based Commercial Loans – TL         | 917,999    | 7,852,874               | 8,770,873  |
| Real Estate Loans                               | 2,443      | 657,385                 | 659,828    |
| Automobile Loans                                | 44,069     | 1,524,823               | 1,568,892  |
| General Purpose Loans                           | 871,487    | 5,665,918               | 6,537,405  |
| Other   | -          | 4,748                   | 4,748      |
| Installment-based Commercial Loans - FC-indexed | 88,127     | 1,076,813               | 1,164,940  |
| Real Estate Loans                               | -          | 48,110                  | 48,110     |
| Automobile Loans                                | 3,569      | 260,595                 | 264,164    |
| General Purpose Loans                           | 84,558     | 768,108                 | 852,666    |
| Other   | -          | -                       | -          |
| Installment-based Commercial Loans – FC         | 278        | 91,008                  | 91,286     |
| Real Estate Loans                               | -          | 1,413                   | 1,413      |
| Automobile Loans                                | -          | 7,421                   | 7,421      |
| General Purpose Loans                           | 278        | 18,216                  | 18,494     |
| Other   | -          | 63,958                  | 63,958     |
| Corporate Credit Cards – TL                     | 1,295,213  | 1,092                   | 1,296,305  |
| With Installment                                | 783,440    | 1,088                   | 784,528    |
| Without Installment                             | 511,773    | 4                       | 511,777    |
| Corporate Credit Cards – FC                     | 6,438      | -                       | 6,438      |
| With Installment                                | 237        | -                       | 237        |
| Without Installment                             | 6,201      | -                       | 6,201      |
| Deposit Accounts- TL (corporates)               | 637,296    | -                       | 637,296    |
| Deposit Accounts- FC (corporates)               | _          | -                       |            |
| Total   | 2,945,351  | 9,021,787               | 11,967,138 |

#### 5.1.5.6 Allocation of loans by customers

|                    | Current Period | <b>Prior Period</b> |
|--------------------|----------------|---------------------|
| Public Sector      | 976,922        | 1,267,471           |
| Private Sector (*) | 132,655,393    | 117,120,744         |
| Total              | 133,632,315    | 118,388,215         |

(\*) Loans amounting to TL 201,385 thousands (31 December 2012: TL 198,778 thousands) included under "Financial Assets at Fair Value through Profit/Loss" in the accompanying balance sheet, are presented above under "Private Sector".

#### 5.1.5.7 Allocation of domestic and foreign loans

|                   | Current Period | <b>Prior Period</b> |
|-------------------|----------------|---------------------|
| Domestic Loans    | 131,707,500    | 115,622,241         |
| Foreign Loans (*) | 1,924,815      | 2,765,974           |
| Total             | 133,632,315    | 118,388,215         |

(\*) Loans amounting to TL 201,385 thousands (31 December 2013: TL 198,778 thousands) included under "Financial Assets at Fair Value through Profit/Loss" in the accompanying balance sheet, are presented above under "Foreign Loans".

#### 5.1.5.8 Loans to associates and subsidiaries

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Direct Lending   | 1,010,312      | 1,208,237    |
| Indirect Lending | -              | -            |
| Total            | 1,010,312      | 1,208,237    |

#### 5.1.5.9 Specific provisions for loans

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Substandard Loans and Receivables - Limited Collectibility | 309,887        | 277,414      |
| Doubtful Loans and Receivables                             | 596,107        | 302,070      |
| Uncollectible Loans and Receivables                        | 1,767,967      | 1,476,984    |
| Total  | 2,673,961      | 2,056,468    |

#### 5.1.5.10 Non-performing loans and other receivables (NPLs) (Net)

#### Non-performing loans and other receivables restructured or rescheduled

|  | Group III<br>Substandard<br>Loans and<br>Receivables | Group IV<br>Doubtful<br>Loans and<br>Receivables | Group V<br>Uncollectible<br>Loans and<br>Receivables |
|--|--|--|--|
| Current Period                             |  |  |  |
| (Gross Amounts before Specific Provisions) | 98,424   | 121,778  | 240,451  |
| Restructured Loans and Receivables         | 98,424   | 121,778  | 240,451  |
| Rescheduled Loans and Receivables          | -  | -  | -  |
| Prior Period                               |  |  |  |
| (Gross Amounts before Specific Provisions) | 58,625   | 92,870   | 118,125  |
| Restructured Loans and Receivables         | 58,625   | 92,870   | 118,125  |
| Rescheduled Loans and Receivables          | -  | -  | -  |

Movements in non-performing loans and other receivables

| Current Period                         | Group III<br>Substandard<br>Loans and<br>Receivables | Group IV<br>Doubtful<br>Loans and<br>Receivables | Group V<br>Uncollectible<br>Loans and<br>Receivables |
|--|--|--|--|
| <b>Balances at Beginning of Period</b> | 378,430  | 402,395  | 1,757,605  |
| Additions during the Period (+)        | 1,449,028  | 213,359  | 48,688   |
| Transfer from Other NPL Categories (+) | -  | 1,198,736  | 865,678  |
| Transfer to Other NPL Categories (-)   | 1,198,736  | 865,678  | -  |
| Collections during the Period (-)      | 223,631  | 200,231  | 242,518  |
| Write-offs (-) <sup>(*)</sup>          | -  | 551  | 281,745  |
| Corporate and Commercial Loans         | -  | 256  | 39,571   |
| Retail Loans                           | -  | 295  | 57,734   |
| Credit Cards                           | -  | -  | 184,440  |
| Others                                 | -  | _  | -  |
| Balances at End of Period              | 405,091  | 748,030  | 2,147,708  |
| Specific Provisions (-)                | 309,887  | 596,107  | 1,767,967  |
| Net Balance on Balance Sheet           | 95,204   | 151,923  | 379,741  |

(\*) resulted from sale of non-performing loans.

#### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period                           | Group III<br>Substandard<br>Loans and<br>Receivables | Group IV<br>Doubtful<br>Loans and<br>Receivables | Group V<br>Uncollectible<br>Loans and<br>Receivables |
|--|--|--|--|
| Balances at Beginning of Period        | 219,718  | 565,595  | 1,328,760  |
| Additions during the Period (+)        | 1,141,762  | 48,537   | 98,195   |
| Transfer from Other NPL Categories (+) | _  | 849,404  | 897,761  |
| Transfer to Other NPL Categories (-)   | 849,404  | 897,761  | -  |
| Collections during the Period (-)      | 133,646  | 163,151  | 257,039  |
| Write-offs (-) <sup>(*)</sup>          | -  | 229  | 310,072  |
| Corporate and Commercial Loans         |  | 226  | 29,209   |
| Retail Loans                           | -  |  | 51,880   |
| Credit Cards                           | -  | 3  | 228,983  |
| Others                                 | -  | -  | -  |
| Balances at End of Period              | 378,430  | 402,395  | 1,757,605  |
| Specific Provisions (-)                | 277,414  | 302,070  | 1,476,984  |
| Net Balance on Balance Sheet           | 101,016  | 100,325  | 280,621  |

(\*) resulted from sale of non-performing loans.

#### Movements in specific loan provisions

| Current Period                     | Corporate/<br>Commercial Loans | Consumer Loans | Credit Cards | Total     |
|------------------------------------|--------------------------------|----------------|--------------|-----------|
| Balances at End of Prior Period    | 936,813                        | 510,037        | 609,618      | 2,056,468 |
| Additions during the Period(+)     | 382,334                        | 611,458        | 423,458      | 1,417,250 |
| Restructured/Rescheduled Loans (-) | -                              | -              | -            | -         |
| Collections during the Period (-)  | 128,055                        | 239,811        | 156,733      | 524,599   |
| Write-offs (-) <sup>(*)</sup>      | 32,689                         | 58,029         | 184,440      | 275,158   |
| Balances at End of Period          | 1,158,403                      | 823,655        | 691,903      | 2,673,961 |

(\*) resulted from sale of non-performing loans.

|                                    | Corporate/       |                |              |           |
|------------------------------------|------------------|----------------|--------------|-----------|
| Prior Period                       | Commercial Loans | Consumer Loans | Credit Cards | Total     |
| Balances at End of Prior Period    | 735,868          | 368,947        | 606,379      | 1,711,194 |
| Additions during the Period(+)     | 365,790          | 305,019        | 371,193      | 1,042,002 |
| Restructured/Rescheduled Loans (-) | -                | -              | -            | _         |
| Collections during the Period (-)  | 148,373          | 113,613        | 138,968      | 400,954   |
| Write-offs (-) <sup>(*)</sup>      | 16,472           | 50,316         | 228,986      | 295,774   |
| Balances at End of Period          | 936,813          | 510,037        | 609,618      | 2,056,468 |

(\*) resulted from sale of non-performing loans.

#### Non-performing loans and other receivables in foreign currencies

|                              | Group III<br>Substandard<br>Loans and<br>Receivables | Group IV<br>Doubtful<br>Loans and<br>Receivables | Group V<br>Uncollectible<br>Loans and<br>Receivables |
|------------------------------|--|--|--|
| Current Period               |  |  |  |
| Balance at End of Period     | 24,020   | 41,143   | 581,702  |
| Specific Provisions (-)      | 14,586   | 20,846   | 469,969  |
| Net Balance at Balance Sheet | 9,434  | 20,297   | 111,733  |
| Prior Period                 |  |  |  |
| Balance at End of Period     | 141,370  | 17,319   | 456,840  |
| Specific Provisions (-)      | 88,761   | 7,149  | 389,076  |
| Net Balance at Balance Sheet | 52,609   | 10,170   | 67,764   |

#### Gross and net non-performing loans and receivables as per customer categories

|   | Group III                               | Group IV                             | Group V                                   |
|---|---|--------------------------------------|---|
|   | Substandard<br>Loans and<br>Receivables | Doubtful<br>Loans and<br>Receivables | Uncollectible<br>Loans and<br>Receivables |
| Current Period (Net)                        | 95,204                                  | 151,923                              | 379,741                                   |
| Loans to Individuals and Corporates (Gross) | 405,091                                 | 748,030                              | 2,140,816                                 |
| Specific Provision (-)                      | 309,887                                 | 596,107                              | 1,761,075                                 |
| Loans to Individuals and Corporates (Net)   | 95,204                                  | 151,923                              | 379,741                                   |
| Banks (Gross)                               |   | _                                    | 311                                       |
| Specific Provision (-)                      |   |                                      | 311                                       |
| Banks (Net)                                 |   | -                                    | -   |
| Other Loans and Receivables (Gross)         |   | -                                    | 6,581                                     |
| Specific Provision (-)                      |   | -                                    | 6,581                                     |
| Other Loans and Receivables (Net)           | -                                       | -                                    |   |
| Prior Period (Net)                          | 101,016                                 | 100,325                              | 280,621                                   |
| Loans to Individuals and Corporates (Gross) | 378,430                                 | 402,395                              | 1,749,573                                 |
| Specific Provision (-)                      | 277,414                                 | 302,070                              | 1,468,952                                 |
| Loans to Individuals and Corporates (Net)   | 101,016                                 | 100,325                              | 280,621                                   |
| Banks (Gross)                               | -                                       | -                                    | 311                                       |
| Specific Provision (-)                      |   | _                                    | 311                                       |
| Banks (Net)                                 |   | -                                    | -   |
| Other Loans and Receivables (Gross)         |   | -                                    | 7,721                                     |
| Specific Provision (-)                      |   | -                                    | 7,721                                     |
| Other Loans and Receivables (Net)           | -                                       | _                                    |   |

#### Collaterals received for non-performing loans

|   | Corporate/       | Consumer |              |           |
|---|------------------|----------|--------------|-----------|
| Current Period                            | Commercial Loans | Loans    | Credit Cards | Total     |
| Loans Collateralized by Cash              | 2,864            | 235      | -            | 3,099     |
| Loans Collateralized by Mortgages         | 813,345          | 70,508   | -            | 883,853   |
| Loans Collateralized by Pledged Assets    | 260,817          | 52,180   | _            | 312,997   |
| Loans Collateralized by Cheques and Notes | 329,520          | 577,913  | -            | 907,433   |
| Loans Collateralized by Other Collaterals | 244,617          | 5,667    | -            | 250,284   |
| Unsecured Loans                           | 71,048           | 180,212  | 691,903      | 943,163   |
| Total                                     | 1,722,211        | 886,715  | 691,903      | 3,300,829 |

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

|   | Corporate/       | Consumer |              |           |
|---|------------------|----------|--------------|-----------|
| Prior Period                              | Commercial Loans | Loans    | Credit Cards | Total     |
| Loans Collateralized by Cash              | 523              | 183      | -            | 706       |
| Loans Collateralized by Mortgages         | 502,325          | 57,620   |              | 559,945   |
| Loans Collateralized by Pledged Assets    | 229,285          | 45,622   | _            | 274,907   |
| Loans Collateralized by Cheques and Notes | 304,756          | 398,069  | -            | 702,825   |
| Loans Collateralized by Other Collaterals | 262,161          | 3,951    | -            | 266,112   |
| Unsecured Loans                           | 66,934           | 55,055   | 611,946      | 733,935   |
| Total                                     | 1,365,984        | 560,500  | 611,946      | 2,538,430 |

#### 5.1.5.11 Liquidation policy for uncollectible loans and receivables

Such loans and receivables are collected through legal follow-up and liquidation of collaterals.

#### 5.1.5.12 "Write-off" policies

The Bank's general policy for write-offs of loans and receivables under follow-up is to write of such loans and receivables that are proven to be uncollectible in legal follow-up process.

#### 5.1.6 Investments held-to-maturity

#### 5.1.6.1 Investment subject to repurchase agreements and provided as collateral/blocked

|  | Current Period |           | Prior Period |         |
|--|----------------|-----------|--------------|---------|
|  | TL             | FC        | TL           | FC      |
| Collateralised/Blocked Investments           | 6,708,866      | 718,432   | 5,139,285    | -       |
| Investments subject to Repurchase Agreements | 1,996,759      | 4,612,969 | 6,192,089    | 428,072 |
| Total  | 8,705,625      | 5,331,401 | 11,331,374   | 428,072 |

#### 5.1.6.2 Government securities held-to-maturity

|                             | Current Period | Prior Period |
|-----------------------------|----------------|--------------|
| Government Bonds            | 18,001,879     | 13,581,743   |
| Treasury Bills              | -              | -            |
| Other Government Securities | -              | -            |
| Total                       | 18,001,879     | 13,581,743   |

#### 5.1.6.3 Investments held-to-maturity

|                               | Current Period | Prior Period |
|-------------------------------|----------------|--------------|
| Debt Securities               | 19,655,596     | 13,540,925   |
| Quoted at Stock Exchange      | 18,319,161     | 13,140,485   |
| Unquoted at Stock Exchange    | 1,336,435      | 400,440      |
| Valuation Increase/(Decrease) | 1,358,906      | 443,510      |
| Total                         | 21,014,502     | 13,984,435   |

As of 31 December 2014, the Bank's "investments held-to-maturity" portfolio includes private sector bonds with "credit linked notes" at a total face value of USD 425,000,000 (31 December 2013: -) and a total carrying value of TL 993,074 thousands (31 December 2013: -).

#### 5.1.6.4 Movement of investments held-to-maturity

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balances at Beginning of Period                 | 13,984,435     | 1,364,383    |
| Foreign Currency Differences On Monetary Assets | 74,753         | -            |
| Purchases during the Period (*)                 | 7,689,505      | 12,670,890   |
| Disposals through Sales/Redemptions (**)        | (1,649,588)    | (495,874)    |
| Valuation Effect                                | 915,397        | 445,036      |
| Balances at End of Period                       | 21,014,502     | 13,984,435   |

<sup>(\*)</sup> In the prior period, the Bank reclassified certain securities issued by the Turkish Treasury, with a total face value of TL 8,965,094 thousands from financial assets available-for-sale portfolio to investments held-to-maturity portfolio. Also in the current period, the Bank reclassified private sector bonds with "credit linked notes" with a total face value of USD 425,000,000 from financial assets available-for-sale portfolio.

(\*\*) As per the regulation on capital adequacy (Basel II) effective from 1 July 2012, the risk weight of securities in foreign currencies issued by the Turkish Treasury increased from 0% to 100%. As allowed by the relevant accounting standards (TAS 39) for the sale or reclassification of securities originally classified under the securities held-to-maturity in cases where the capital requirement increases due to regulatory changes, and as per the letter of the Public Oversight, Accounting and Auditing Standards Authority no. 602 dated 20 February 2013, in the prior period the Bank reclassified its eurobonds with a total face value of USD 248,209,999 to its available-for-sale portfolio.

#### 5.1.7 Investments in associates

#### 5.1.7.1 Investments in associates

|   | Associate   | Address (City/<br>Country) | Bank's Share – If<br>Different, Voting<br>Rights (%) | Bank's Risk<br>Group Share (%) |
|---|---|----------------------------|--|--------------------------------|
| 1 | Bankalararası Kart Merkezi AŞ <sup>(1)</sup>        | İstanbul/Turkey            | 10.15  | 10.15                          |
| 2 | Yatırım Finansman Menkul Değerler AŞ <sup>(1)</sup> | İstanbul/Turkey            | 0.77   | 0.77                           |
| 3 | İstanbul Takas ve Saklama Bankası AŞ (1)            | İstanbul/Turkey            | 5.25   | 5.28                           |
| 4 | Borsa İstanbul AŞ <sup>(**)(1)</sup>                | İstanbul/Turkey            | 0.30   | 0.34                           |
| 5 | KKB Kredi Kayıt Bürosu AŞ <sup>(1)</sup>            | İstanbul/Turkey            | 9.09   | 9.09                           |
| 6 | Türkiye Cumhuriyet Merkez Bankası AŞ <sup>(2)</sup> | Ankara /Turkey             | 2.48   | 2.48                           |
| 7 | Kredi Garanti Fonu AŞ <sup>(1)</sup>                | Ankara /Turkey             | 1.75   | 1.75                           |

|   | Total Assets | Shareholders'<br>Equity | Total<br>Fixed<br>Assets (*) | Interest<br>Income | Income on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior<br>Period<br>Profit/Loss | Company's<br>Fair Value (if<br>available) |
|---|--------------|-------------------------|------------------------------|--------------------|--------------------------------------|----------------------------------|--------------------------------|---|
| 1 | 52,777       | 30,264                  | 32,405                       | 681                | -                                    | 7,882                            | 4,171                          | -   |
| 2 | 675,205      | 74,312                  | 3,701                        | 11,103             | 1,130                                | (346)                            | 2,423                          | -   |
| 3 | 5,265,146    | 776,726                 | 15,915                       | 116,803            | 18,797                               | 96,179                           | 53,588                         | -   |
| 4 | 754,651      | 580,504                 | 60,292                       | 13,853             | 2,397                                | 113,940                          | 45,686                         | -   |
| 5 | 105,453      | 88,452                  | 52,574                       | 3,178              | -                                    | 18,547                           | 28,150                         | -   |
| 6 | 342,205,270  | 32,780,467              | 645,252                      | 1,857,993          | 2,531,419                            | 13,198,929                       | (276,082)                      | -   |
| 7 | 287,208      | 282,357                 | 2,731                        | 9,979              | -                                    | 10,212                           | 10,729                         | -   |

<sup>(1)</sup> Financial information is as of 30 September 2014.

<sup>(2)</sup> Financial information is as of 31 December 2013.

(\*) Total fixed assets include tangible and intangible assets.

(\*\*) As the date of establishment of Borsa İstanbul AŞ is 3 April 2013, the prior period profit includes only the performance results of the period 3 April - 30 September 2013.

#### 5.1.7.2 Movement of investments in associates

|   | Current Period | <b>Prior Period</b> |
|---|----------------|---------------------|
| Balance at Beginning of Period            | 36,698         | 21,099              |
| Movements during the Period               | -              | 15,599              |
| Acquisitions (*)                          | -              | 10,494              |
| Bonus Shares Received (**)                |                | 5,105               |
| Dividends from Current Year Profit        | -              | -                   |
| Sales                                     | -              | -                   |
| Increase in Market Values                 | -              | -                   |
| Impairment Reversals/(Losses)             | -              | -                   |
| Balance at End of Period                  | 36,698         | 36,698              |
| Capital Commitments                       | -              | -                   |
| Share Percentage at the End of Period (%) | -              | -                   |

<sup>(\*)</sup> In the prior period, the increase of TL 10,494 thousands was due to the increase in the paid-in capital of İstanbul Takas ve Saklama Bankası AŞ, from TL 60,000 thousands to TL 420,000 thousands by TL 360,000 thousands of which TL 180,000 thousands was in cash, at the ordinary general meeting held on 29 March 2013.

(\*\*) In the prior period, the increase of TL 5,105 thousands composes of; -the increase of TL 5,090 thousands resulted from the increase in the paid-in capital of İstanbul Takas ve Saklama Bankası AŞ, from TL 60,000 thousands to TL 420,000 thousands by TL 360,000 thousands of which TL 180,000 thousands was in cash, at the ordinary general meeting held on 29 March 2013, and

-the C group of shares of Borsa İstanbul AŞ in the amount of TL 15 thousands received as bonus shares from the distribution to the existing members of İstanbul Altın Borsası as per the board of directors' meeting of Borsa İstanbul AŞ on 4 July 2013 according to the article 138-6/a of the Capital Markets Law no.6362.

#### 5.1.7.3 Sectoral distribution of investments and associates

| Investments in Associates | Current Period | Prior Period |
|---------------------------|----------------|--------------|
| Banks                     | -              | -            |
| Insurance Companies       | -              | _            |
| Factoring Companies       |                | -            |
| Leasing Companies         | -              | -            |
| Finance Companies         | 34,984         | 34,984       |
| Other Associates          | 1,714          | 1,714        |

#### 5.1.7.4 Quoted associates

None.

#### 5.1.7.5 Valuation methods of investments in associates

| Investments in Associates | Current Period | Prior Period |
|---------------------------|----------------|--------------|
| Valued at Cost            | 36,698         | 36,698       |
| Valued at Fair Value      | -              | -            |

#### 5.1.7.6 Investments in associates sold during the current period

None.

#### 5.1.7.7 Investments in associates acquired during the current period

None.

#### 5.1.8 Investments in subsidiaries

#### 5.1.8.1 Information on capital adequacy of major subsidiaries

The Bank does not have any capital needs due to its subsidiaries included in the calculation of its consolidated capital adequacy standard ratio. Information on capital adequacy of major subsidiaries is presented below.

| Current Period   | Garanti Bank<br>International<br>NV | Garanti Finansal<br>Kiralama AŞ | Garanti Holding<br>BV |  |
|--|-------------------------------------|---------------------------------|-----------------------|--|
| COMMON EQUITY TIER I CAPITAL   |                                     |                                 |                       |  |
| Paid-in Capital to be Entitled for Compensation after All<br>Creditors   | 386,379                             | 357,848                         | 1,029,352             |  |
| Share Premium  | -                                   | -                               | 36,183                |  |
| Share Cancellation Profits   | -                                   | -                               | -                     |  |
| Reserves   | 956,232                             | 238,680                         | (507,545)             |  |
| Other Comprehensive Income according to TAS (*)  | 19,907                              | -                               | 33,626                |  |
| Current and Prior Periods' Profits   | 139,784                             | 91,034                          | 18,788                |  |
| Common Equity Tier I Capital Before Deductions   | 1,502,302                           | 687,562                         | 610,404               |  |
| Deductions From Common Equity Tier I Capital   |                                     |                                 |                       |  |
| Current and Prior Periods' Losses not Covered by Reserves,<br>and Losses Accounted under Equity according to TAS (-)   | 85,138                              | 287                             | 2,253                 |  |
| Leasehold Improvements on Operational Leases (-)   | -                                   | -                               | 12,053                |  |
| Goodwill and Other Intangible Assets and Related Deferred Taxes (-)  | 3,378                               | 833                             | 32,486                |  |
| Net Deferred Tax Asset/Liability (-)   | -                                   | -                               | 6,048                 |  |
| Total Deductions from Common Equity Tier I Capital   | 88,516                              | 1,120                           | 52,840                |  |
| Total Common Equity Tier I Capital   | 1,413,786                           | 686,442                         | 557,564               |  |
| Total Deductions From Tier I Capital   | 13,513                              | 3,332                           | 154,137               |  |
| Total Tier I Capital   | 1,400,273                           | 683,110                         | 403,427               |  |
| TIER II CAPITAL  | 83,667                              | -                               | 50,797                |  |
| CAPITAL BEFORE DEDUCTIONS  | 1,483,940                           | 683,110                         | 454,224               |  |
| Net Book Values of Movables and Immovables Exceeding the<br>Limit Defined in the Article 57, Clause 1 of the Banking Law<br>and the Assets Acquired against Overdue Receivables and<br>Held for Sale but Retained more than Five Years (-) | -                                   | 6                               | -                     |  |
| TOTAL CAPITAL  | 1,483,940                           | 683,104                         | 454,224               |  |

| Prior Period                                     | Garanti Bank<br>International NV | Garanti Finansal<br>Kiralama AŞ | Garanti Holding<br>BV |
|--|----------------------------------|---------------------------------|-----------------------|
| CORE CAPITAL                                     | 1,112,637                        | 594,053                         | 588,776               |
| Paid-in Capital                                  | 404,455                          | 12,016                          | 1,078,109             |
| Inflation Adjustments to Paid-in Capital         | -                                | 68,832                          | -                     |
| Share Premium                                    | -                                | -                               | 37,897                |
| Reserves   | 576,681                          | 480,566                         | (407,076)             |
| Current and Prior Periods' Profit                | 143,170                          | 35,113                          | 59,456                |
| Current and Prior Periods' Losses                | -                                | -                               | -                     |
| Leasehold Improvements on Operational Leases (-) | -                                | -                               | 13,055                |
| Intangible Assets (-)                            | 11,669                           | 2,474                           | 3,402                 |
| Goodwill (Net) (-)                               | -                                | -                               | 163,153               |
| SUPPLEMENTARY CAPITAL <sup>(*)</sup>             | 303,368                          | (45)                            | (105,871)             |
| CAPITAL BEFORE DEDUCTIONS                        | 1,416,005                        | 594,008                         | 482,905               |
| DEDUCTIONS FROM CAPITAL                          | -                                | 6                               | -                     |
| TOTAL CAPITAL                                    | 1,416,005                        | 594,002                         | 482,905               |

(\*) In the prior period, in cases where the Securities Value Increase Fund under Supplementary Capital gives a positive result then only 45% of the amount is considered in the calculation, whereas if its is negative the whole amount; however, in the current period 100% of the amount of the Securities Value Increase Fund under Other Comprehensive Income/(Losses) according to TAS, is considered in the calculation.

#### 5.1.8.2 Investments in subsidiaries

|    | Subsidiary                                   | Address (City/ Country)   | Bank's Share – If<br>Different, Voting<br>Rights (%) | Bank's Risk<br>Group Share (%) |
|----|--|---------------------------|--|--------------------------------|
| 1  | Garanti Bilişim Teknolojisi ve Tic. TAŞ      | Istanbul/Turkey           | 100.00   | 100.00                         |
| 2  | Garanti Ödeme Sistemleri AŞ                  | Istanbul/Turkey           | 99.96  | 100.00                         |
| 3  | Garanti Hizmet Yönetimi AŞ                   | Istanbul/Turkey           | 96.40  | 99.40                          |
| 4  | Garanti Kültür AŞ                            | Istanbul/Turkey           | 100.00   | 100.00                         |
| 5  | Garanti Konut Finansmanı Danışmanlık Hiz. AŞ | Istanbul/Turkey           | 100.00   | 100.00                         |
| 6  | Garanti Finansal Kiralama AŞ                 | Istanbul/Turkey           | 100.00   | 100.00                         |
| 7  | Garanti Faktoring Hizmetleri AŞ              | Istanbul/Turkey           | 81.84  | 81.84                          |
| 8  | Garanti Yatırım Menkul Kıymetler AŞ          | Istanbul/Turkey           | 100.00   | 100.00                         |
| 9  | Garanti Portföy Yönetimi AŞ                  | Istanbul/Turkey           | 100.00   | 100.00                         |
| 10 | Garanti Emeklilik ve Hayat AŞ                | Istanbul/Turkey           | 84.91  | 84.91                          |
| 11 | Garanti Bank International NV                | Amsterdam/The Netherlands | 100.00   | 100.00                         |
| 12 | Garanti Bank Moscow                          | Moscow/Russia             | 99.94  | 100.00                         |
| 13 | Garanti Holding BV                           | Amsterdam/The Netherlands | 100.00   | 100.00                         |

|    | Total Assets | Shareholders'<br>Equity | Total Fixed<br>Assets (*) | Interest<br>Income | Income on<br>Securities<br>Portfolio | Current<br>Period<br>Profit/Loss | Prior<br>Period<br>Profit/Loss | Company's<br>Fair Value |
|----|--------------|-------------------------|---------------------------|--------------------|--------------------------------------|----------------------------------|--------------------------------|-------------------------|
| 1  | 55,630       | 50,075                  | 58                        | 1,424              | 2,280                                | 13,978                           | 5,156                          | _                       |
| 2  | 22,159       | 17,204                  | 3,009                     | 1,096              | 576                                  | 912                              | 1,453                          | _                       |
| 3  | 6,583        | 6,095                   | 14                        | -                  | 310                                  | 2,464                            | 2,422                          | -                       |
| 4  | 1,288        | 968                     | 99                        | -                  | 8                                    | 140                              | 125                            | -                       |
| 5  | 3,483        | 3,068                   | 4                         | -                  | 196                                  | 774                              | 641                            | -                       |
| 6  | 4,134,086    | 687,274                 | 20,294                    | 332,882            | -                                    | 91,034                           | 67,292                         | -                       |
| 7  | 2,989,573    | 140,383                 | 4,031                     | 171,583            | -                                    | 20,516                           | 15,302                         | 166,155                 |
| 8  | 55,598       | 41,282                  | 3,800                     | 1,483              | 2,695                                | 4,536                            | 7,674                          | -                       |
| 9  | 39,821       | 31,264                  | 5,926                     | 1,557              | 79                                   | 10,777                           | 2,665                          | _                       |
| 10 | 7,363,292    | 884,578                 | 30,120                    | 77,787             | 10,094                               | 171,424                          | 139,818                        | -                       |
| 11 | 13,592,822   | 1,417,164               | 69,698                    | 456,277            | 83,207                               | 139,784                          | 143,170                        | 1,612,857               |
| 12 | 549,443      | 98,428                  | 26,544                    | 42,377             | 21,509                               | 12,384                           | 15,038                         | 203,354                 |
| 13 | 904,588      | 904,490                 | -                         | 8                  | -                                    | (234)                            | (210)                          | 969,592                 |

(\*) Total fixed assets include tangible and intangible assets.

#### 5.1.8.3 Movement of investments in subsidiaries

|  | Current Period | <b>Prior Period</b>  |  |
|--|----------------|----------------------|--|
| Balance at Beginning of Period               | 3,178,829      | 2,588,534<br>590,295 |  |
| Movements during the Period                  | 83,418         |                      |  |
| Acquisitions                                 | 543            | _                    |  |
| Bonus Shares Received <sup>(*)</sup>         | ]              | 46,142               |  |
| Dividends from Current Year Profit           |                |                      |  |
| Sales/Liquidations                           |                |                      |  |
| Reclassification of Shares                   | -              |                      |  |
| Increase/(Decrease) in Market Values         | 138,319        | 257,126              |  |
| Currency Differences on Foreign Subsidiaries | (55,444)       | 287,027              |  |
| Impairment Reversals/(Losses)                | _              |                      |  |
| Balance at End of Period                     | 3,262,247      | 3,178,829            |  |
| Capital Commitments                          |                |                      |  |
| Share Percentage at the End of Period (%)    | - 1            | -                    |  |

(\*) In prior period, the paid-in capital of Garanti Faktoring Hizmetleri AŞ was increased from TL 21,000 thousands to TL 79,500 thousands as per the decision made at the board of directors' meeting held on 3 May 2013.

#### 5.1.8.4 Sectoral distribution of investments in subsidiaries

| Subsidiaries        | Current Period | Prior Period |
|---------------------|----------------|--------------|
| Banks               | 1,816,094      | 1,784,026    |
| Insurance Companies | 56,545         | 56,545       |
| Factoring Companies | 135,988        | 108,660      |
| Leasing Companies   | 111,134        | 110,743      |
| Finance Companies   | 1,038,250      | 1,014,770    |
| Other Subsidiaries  | 104,236        | 104,085      |

#### 5.1.8.5 Quoted subsidiaries

| Subsidiaries                            | Current Period | Prior Period |
|---|----------------|--------------|
| Quoted at Domestic Stock Exchanges      | 135,988        | 108,660      |
| Quoted at International Stock Exchanges | -              | -            |

#### 5.1.8.6 Valuation methods of investments in subsidiaries

| Subsidiaries         | Current Period | Prior Period |
|----------------------|----------------|--------------|
| Valued at Cost       | 340,574        | 340,031      |
| Valued at Fair Value | 2,921,673      | 2,838,798    |

5.1.8.7 Investments in subsidiaries disposed during the current period

None.

#### 5.1.8.8 Investments in subsidiaries acquired during the current period

None.

5.1.9 Investments in Joint-Ventures

None.

#### 5.1.10 Lease receivables

None.

#### 5.1.11 Derivative financial assets held for risk management

#### 5.1.11.1 Positive differences on derivative financial instruments held for risk management

| Derivative Financial Assets Held for | Current I | Period  | Prior Period |        |  |
|--------------------------------------|-----------|---------|--------------|--------|--|
| Risk Management                      | TL        | FC      | TL           | FC     |  |
| Fair Value Hedges                    | 31,158    | 83      | 65,943       | -      |  |
| Cash Flow Hedges                     | 15,044    | 119,967 | 38,032       | 11,009 |  |
| Net Foreign Investment Hedges        | -         | - ]     | - ]          | -      |  |
| Total                                | 46,202    | 120,050 | 103,975      | 11,009 |  |

As of 31 December 2014, the face values and the net fair values, recognised in the balance sheet, of the derivative financial instruments held for risk management purposes, are summarized below:

|                      | Current Period |         |           | Prior Period |         |           |
|----------------------|----------------|---------|-----------|--------------|---------|-----------|
|                      | Face Value     | Asset   | Liability | Face Value   | Asset   | Liability |
| Interest Rate Swaps  | 12,215,225     | 46,285  | 168,109   | 4,928,361    | 103,975 | -         |
| -TL                  | 6,034,049      | 46,202  | 99,572    | 4,928,361    | 103,975 | -         |
| -FC                  | 6,181,176      | 83      | 68,537    | -            | -       | -         |
| Cross Currency Swaps | 5,215,329      | 119,967 | 111,274   | 2,240,471    | 11,009  | 39,105    |
| -TL                  | 2,090,223      | -       | -         | 607,985      | -       | -         |
| -FC                  | 3,125,106      | 119,967 | 111,274   | 1,632,486    | 11,009  | 39,105    |
| Total                | 17,430,554     | 166,252 | 279,383   | 7,168,832    | 114,984 | 39,105    |

5.1.11.1.1 Fair value hedge accounting

| Current Period          |                                |   |  | Net Fair Valı<br>Hedgin | 6         | Income Statement<br>Effect (gains/losses     |
|-------------------------|--------------------------------|---|--|-------------------------|-----------|--|
| Hedging Item            | Hedged Item                    | Type of Risk  | Fair Value<br>Change of<br>Hedged Item | Asset                   | Liability | from derivative<br>financial<br>instruments) |
| Interest Rate<br>Swaps  | Fixed-rate<br>commercial loans | Interest rate risk  | 39,256                                 | 3,000                   | (57,277)  | (15,021)                                     |
| Interest Rate<br>Swaps  | Fixed-rate securities          | Interest rate risk  | 42,104                                 | 28,241                  | (91,167)  | (20,822)                                     |
| Cross Currency<br>Swaps | Fixed-rate securities issued   | Interest rate and foreign<br>currency exchange rate<br>risk | (12,511)                               | -                       | (63,059)  | (75,570)                                     |

Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period            |                              |   |  |  |           |  |
|-------------------------|------------------------------|---|--|--|-----------|--|
|                         |                              |   |  | Net Fair Value Change of<br>Hedging Item |           | Income Statement<br>Effect (gains/losses     |
| Hedging Item            | Hedged Item                  | Type of Risk  | Fair Value<br>Change of<br>Hedged Item | Asset                                    | Liability | from derivative<br>financial<br>instruments) |
| Interest Rate<br>Swaps  | Fixed-rate commercial loans  | Interest rate risk  | (7,901)                                | 7,101                                    | -         | (800)  |
| Interest Rate<br>Swaps  | Fixed-rate securities        | Interest rate risk  | (59,998)                               | 58,842                                   | -         | (1,156)                                      |
| Cross Currency<br>Swaps | Fixed-rate securities issued | Interest rate and foreign<br>currency exchange rate<br>risk | 4,000                                  | -  | (36,541)  | (32,541)                                     |
| Cross Currency          | Fixed-rate funds             | Interest rate and foreign<br>currency exchange rate         | 251                                    |  | (25(4)    | (2.212)                                      |
| Swaps                   | borrowed                     | risk  | 251                                    | -  | (2,564)   | (2,313)                                      |

The Bank also applies fair value hedge to hedge the foreign exchange rate risks of its investments in Garanti Bank International, Garanti Bank Moscow and Garanti Holding BV amounting to USD 29,329,123 and EUR 460,783,575 in total. The effective portion of the foreign exchange differences are recognised in the income statement.

# 5.1.11.1.2 Cash flow hedge accounting

| Current Period          | Hedged Item                     | Type of Risk  | Fair Value Change of<br>Hedged Item<br>Asset Liability |          | Gains/Losses<br>Accounted under<br>Shareholders'<br>Equity in the<br>Period | under Income | Ineffective<br>Portion<br>(net)Accounted<br>under Income<br>Statement |
|-------------------------|---------------------------------|---|--|----------|---|--------------|---|
| Interest Rate<br>Swaps  | Fixed-rate funds<br>borrowed    | Cash flow risk<br>resulted from<br>change in market<br>interest rates   | 15,044   | (19,665) | (41,815)  | (16,302)     | -   |
| Cross Currency<br>Swaps | Fixed-rate securities issued    | Cash flow risk<br>resulted from<br>change in market<br>interest rates and<br>foreign currency<br>exchange rates | 76,306   | _        | (8,749)   | 27,285       | _   |
| Cross Currency<br>Swaps | Floating-rate funds<br>borrowed | Cash flow risk<br>resulted from<br>change in market<br>interest rates and<br>foreign currency<br>exchange rates | 43,661   | (48,215) | (5,312)   | (13,246)     | -   |

Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period   |                   |   | Fair Value<br>Hedge | 8         | Gains/Losses<br>Accounted under          | Gains/Losses<br>Accounted | Ineffective<br>Portion                      |
|----------------|-------------------|---|---------------------|-----------|--|---------------------------|---|
| Hedging Item   | Hedged Item       | Type of Risk  | Asset               | Liability | Shareholders'<br>Equity in the<br>Period | -                         | (net)Accounted<br>under Income<br>Statement |
| Interest Rate  | Fixed-rate funds  | Cash flow risk<br>resulted from<br>change in market                       |                     |           |  |                           |   |
| Swaps          | borrowed          | interest rates  | 38,032              | -         | 38,044                                   | -                         |   |
|                |                   | Cash flow risk<br>resulted from<br>change in market<br>interest rates and |                     |           |  |                           |   |
| Cross Currency | Fixed-rate        | foreign currency  |                     |           |  |                           |   |
| Swaps          | securities issued | exchange rates  | 11,009              | -         | 11,009                                   | -                         | -   |

#### 5.1.12 Tangible assets

|  | Real Estates | Leased<br>Tangible<br>Assets | Vehicles | Other<br>Tangible<br>Assets | Total       |
|--|--------------|------------------------------|----------|-----------------------------|-------------|
| At End of Prior Period:                                |              |                              |          |                             |             |
| Cost   | 1,075,583    | 369,420                      | 17,857   | 1,448,224                   | 2,911,084   |
| Accumulated Depreciation (-)                           | (287,831)    | (357,994)                    | (14,117) | (889,776)                   | (1,549,718) |
| Net Book Value at End of Prior Period                  | 787,752      | 11,426                       | 3,740    | 558,448                     | 1,361,366   |
| At End of Current Period:                              |              |                              |          |                             |             |
| Additions  | 123,319      | 975                          | 1,437    | 217,805                     | 343,536     |
| Disposals (Costs)                                      | (12,611)     | (46,286)                     | (4,659)  | (195,535)                   | (259,091)   |
| Disposals (Accumulated Depreciation)                   | 2,498        | 46,276                       | 4,322    | 37,237                      | 90,333      |
| Impairment/Reversal of Impairment Losses               | (723)        | -                            | -        |                             | (723)       |
| Depreciation Expense for Current Period (-)            | (22,193)     | (3,222)                      | (1,304)  | (151,285)                   | (178,004)   |
| Currency Translation Differences on Foreign Operations |              | -                            | -        |                             | -           |
| Cost at End of Current Period                          | 1,185,568    | 324,109                      | 14,635   | 1,470,494                   | 2,994,806   |
| Accumulated Depreciation at End of Current Period      | (307,526)    | (314,940)                    | (11,099) | (1,003,824)                 | (1,637,389) |
| Net Book Value at End of Current Period                | 878,042      | 9,169                        | 3,536    | 466,670                     | 1,357,417   |

#### 5.1.12.1 Disclosure for impairment losses or releases individually material for financial statements

Conditions for allocating/releasing any impairment:

None.

Amount of impairment losses provided or released in financial statements during current period: None.

# 5.1.12.2 Other impairment losses provided or released in current period that are immaterial individually but material aggregately for financial statements

In 2014, TL 723 thousands was provisioned against (31 December 2013: TL 956 thousands was reversed) in accordance with Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets".

(Thousands of Turkish Lira (TL))

# 5.1.13 Intangible assets

# 5.1.13.1 Useful lives and amortisation rates

Intangible assets include softwares and other intangible assets. The estimated useful lives of such assets vary between 3 and 15 years.

# 5.1.13.2 Amortisation methods

Intangible assets are amortised on a straight-line basis from the date of capitalisation.

# 5.1.13.3 <u>Balances at beginning and end of current period</u>

|                   | Beginnir                         | ng of Period | End o   | f Period                    |
|-------------------|----------------------------------|--------------|---------|-----------------------------|
|                   | Cost Accumulated<br>Amortisation |              | Cost    | Accumulated<br>Amortisation |
| Intangible Assets | 331,479                          | 157,513      | 182,614 | 123,844                     |

# 5.1.13.4 <u>Movements of intangible assets for current period</u>

|   | Current Period | Prior Period |  |
|---|----------------|--------------|--|
| Net Book Value at End of Prior Period                   | 58,770         | 54,814       |  |
| Internally Generated Intangibles                        | -              | -            |  |
| Additions due to Mergers, Transfers and Acquisition     | 149,124        | 36,796       |  |
| Disposals (-)   | (108)          | (285)        |  |
| Impairment Losses/Reversals to/from Revaluation Surplus |                | -            |  |
| Impairment Losses Recorded in Income Statement          |                | -            |  |
| Impairment Losses Reversed from Income Statement        |                | -            |  |
| Amortisation Expense for Current Period (-)             | (33,820)       | (32,559)     |  |
| Currency Translation Differences on Foreign Operations  |                | 4            |  |
| Other Movements   |                | -            |  |
| Net Book Value at End of Current Period                 | 173,966        | 58,770       |  |

# 5.1.13.5 Details for any individually material intangible assets

None.

# 5.1.13.6 Intangible assets capitalised under government incentives at fair values

None.

5.1.13.7 Revaluation method of intangible assets capitalised under government incentives and valued at fair values at capitalisation dates

None.

5.1.13.8 Net book value of intangible asset that are restricted in usage or pledged

None.

5.1.13.9 Commitments to acquire intangible assets

None.

5.1.13.10 Disclosure on revalued intangible assets

None.

5.1.13.11 Research and development costs expensed during current period

None.

Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

## 5.1.13.12 Goodwill

None.

#### 5.1.13.13 Movements in goodwill during current period

None.

#### 5.1.14 Investment property

| <i>Current Period</i><br>Real Estate Type | Cost    | Accumulated<br>Depreciation (-) | Impairment<br>Losses | Intend of Use     |
|---|---------|---------------------------------|----------------------|-------------------|
| Building                                  | 191,020 | (43,555)                        | -                    | Operational lease |
| Land                                      | -       | -                               | -                    | -                 |

| <i>Prior Period</i><br>Real Estate Type | Cost    | Accumulated<br>Depreciation (-) | Impairment<br>Losses | Intend of Use     |
|---|---------|---------------------------------|----------------------|-------------------|
| Building                                | 188,500 | (38,868)                        | -                    | Operational lease |
| Land                                    | -       | -                               | -                    | -                 |

#### 5.1.15 Deferred tax asset

As of 31 December 2014, the Bank has a deferred tax asset of TL 372,090 thousands (31 December 2013: TL 129,218 thousands) calculated as the net amount remaining after netting of tax deductible timing differences and taxable timing differences.

The Bank does not have any deferred tax assets on tax losses carried forward or tax deductions and exemptions as of 31 December 2014. However, there is a deferred tax asset of TL 550,271 thousands (31 December 2013: TL 369,090 thousands) and deferred tax liability of TL 178,181 thousands (31 December 2013: TL 239,872 thousands) presented as net in the accompanying financial statements on all taxable temporary differences arising between the carrying amounts and the taxable amounts of assets and liabilities on the financial statements that will be considered in the calculation of taxable earnings in the future periods.

For the cases where such differences are related with certain items on the shareholders' equity accounts, the deferred taxes are charged or credited directly to these accounts.

|   | Curren    | t Period               | <b>Prior Period</b> |                        |  |
|---|-----------|------------------------|---------------------|------------------------|--|
|   | Tax Base  | Deferred Tax<br>Amount | Tax Base            | Deferred Tax<br>Amount |  |
| Provisions <sup>(*)</sup>   | 656,754   | 131,351                | 525,719             | 105,144                |  |
| Differences between the Carrying Values and Taxable Values of Financial Assets (**) | 964,681   | 191,276                | 17,483              | (7,501)                |  |
| Other   | 247,317   | 49,463                 | 157,873             | 31,575                 |  |
| Total Deferred Tax Asset, Net   | 1,868,752 | 372,090                | 701,075             | 129,218                |  |

<sup>(\*)</sup> Consists of reserve for employee benefits, provision for promotion expenses of credit cards and other provisions.

(\*\*) Calculations are performed at the relevant tax rates applicable in the country of the foreign branches' financial assets.

As of 31 December 2014, TL 359,285 thousands of deferred tax income (31 December 2013: TL 403,903 thousands of deferred tax expense) and TL 116,413 thousands of deferred tax expenses (31 December 2013: TL 351,665 thousands of deferred tax income) are recognised in the income statement and the shareholders' equity, respectively.

#### 5.1.16 Assets held for sale and assets of discontinued operations

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| End of Prior Period                                    |                |                     |
| Cost   | 152,094        | 131,463             |
| Accumulated Depreciation (-)                           | (5,990)        | (4,112)             |
| Net Book Value   | 146,104        | 127,351             |
| End of Current Period                                  |                |                     |
| Additions  | 106,021        | 92,305              |
| Disposals (Cost)                                       | (77,188)       | (69,875)            |
| Disposals (Accumulated Depreciation)                   | 1,212          | 867                 |
| Impairment Losses (-)                                  | (1,941)        | (1,799)             |
| Depreciation Expense for Current Period (-)            | (3,192)        | (2,745)             |
| Currency Translation Differences on Foreign Operations | -              |                     |
| Cost   | 178,986        | 152,094             |
| Accumulated Depreciation (-)                           | (7,970)        | (5,990)             |
| Net Book Value   | 171,016        | 146,104             |

As of balance sheet date, the net book values of assets held for sale on which rights of repurchase exist amounting to TL 26,361 thousands (31 December 2013: TL 27,725 thousands).

#### 5.1.17 Other assets

#### 5.1.17.1 Receivables from term sale of assets

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Sale of Investments in Associates, Subsidiaries and Joint Ventures | -              | -            |
| Sale of Real Estates   | 1,062          | 3,033        |
| Sale of Other Assets   | 3,071          | 3,038        |
| Total  | 4,133          | 6,071        |

#### 5.1.17.2 Prepaid expenses, taxes and similar items

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Prepaid Expenses | 363,379        | 346,741      |
| Prepaid Taxes    | _              | -            |

#### 5.1.18 Accrued interest and income

The details of accrued interest and income allocated to the related items on the assets side of the balance sheet are as follows:

|   | Current I | Period  | <b>Prior Period</b> |         |  |
|---|-----------|---------|---------------------|---------|--|
|   | TL        | FC      | TL                  | FC      |  |
| Central Bank of Turkey                                | 866       | -       | -                   | -       |  |
| Financial Assets at Fair Value through Profit or Loss | 180       | 17,399  | 117                 | 21,735  |  |
| Banks   | 11,994    | 14,892  | 16,128              | 14,772  |  |
| Interbank Money Markets                               |           | 1       | -                   | 2       |  |
| Financial Assets Available-for-Sale                   | 1,327,998 | 69,904  | 711,891             | 85,764  |  |
| Loans   | 1,110,738 | 608,296 | 1,098,042           | 545,781 |  |
| Investments Held-to-Maturity                          | 1,242,349 | 116,557 | 437,561             | 7,476   |  |
| Other Accruals  | 5,054     | - [     | 5,609               | -       |  |
| Total   | 3,699,179 | 827,049 | 2,269,348           | 675,530 |  |

# 5.2 Liabilities

#### 5.2.1 Maturity profile of deposits

| Current Period                    | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3 Months | 3-6 Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating<br>Deposit<br>Accounts | Total       |
|-----------------------------------|------------|------------------|------------------|------------|------------|----------------|--------------------|-------------------------------------|-------------|
| Saving Deposits                   | 6,244,814  | _                | 3,665,685        | 29,247,066 | 2,183,560  | 1,004,915      | 648,068            | 4,235                               | 42,998,343  |
| Foreign Currency<br>Deposits      | 10,542,357 |                  | 6,007,500        | 21,251,376 | 4,374,215  | 3,978,925      | 5,803,385          | 56,466                              | 52,014,224  |
| Residents in Turkey               | 9,743,242  | -                | 5,841,715        | 18,773,727 | 3,215,937  | 1,352,314      | 563,655            | 54,785                              | 39,545,375  |
| Residents in Abroad               | 799,115    | _                | 165,785          | 2,477,649  | 1,158,278  | 2,626,611      | 5,239,730          | 1,681                               | 12,468,849  |
| Public Sector Deposits            | 757,159    |                  | 2,386            | 25,054     | 149        | 55             | 28                 | _                                   | 784,831     |
| Commercial Deposits               | 5,327,908  | -                | 2,997,233        | 5,755,260  | 266,108    | 222,962        | 642,621            | _                                   | 15,212,092  |
| Other                             | 141,075    |                  | 120,899          | 1,619,081  | 25,053     | 398,009        | 4,340              |                                     | 2,308,457   |
| Precious Metal Deposits           | 1,467,539  | _                | 958              | 52,885     | 19         | 2,041          | 100,285            | _                                   | 1,623,727   |
| Bank Deposits                     | 1,902,904  | _                | 455,715          | 346,384    | 2,174,233  | 257,984        | 229,087            | _                                   | 5,366,307   |
| Central Bank of Turkey            | -          |                  |                  | -          | _          | -              | -                  | _                                   | -           |
| Domestic Banks                    | 3,839      | _                | 453,565          | 102,842    | _          | 114,754        | 29,231             | _                                   | 704,231     |
| Foreign Banks                     | 664,890    |                  | 2,150            | 243,542    | 2,174,233  | 143,230        | 199,856            | _                                   | 3,427,901   |
| Special Financial<br>Institutions | 1,234,175  | -                | _                | -          | -          | -              | -                  | _                                   | 1,234,175   |
| Other                             | -          | _                |                  | -          | -          | _              | -                  |                                     | -           |
| Total                             | 26,383,756 | -                | 13,250,376       | 58,297,106 | 9,023,337  | 5,864,891      | 7,427,814          | 60,701                              | 120,307,981 |

| Prior Period                      | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3 Months | 3-6 Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating<br>Deposit<br>Accounts | Total       |
|-----------------------------------|------------|------------------|------------------|------------|------------|----------------|--------------------|-------------------------------------|-------------|
| Saving Deposits                   | 4,844,126  |                  | 3,832,387        | 27,610,532 | 1,368,665  | 470,100        | 377,994            | 3,605                               | 38,507,409  |
| Foreign Currency<br>Deposits      | 8,019,045  | -                | 5,589,147        | 16,061,670 | 3,866,476  | 4,988,913      | 1,745,117          | 70,945                              | 40,341,313  |
| Residents in Turkey               | 7,440,307  | _                | 5,413,488        | 14,630,780 | 1,488,631  | 577,889        | 588,808            | 69,149                              | 30,209,052  |
| Residents in Abroad               | 578,738    |                  | 175,659          | 1,430,890  | 2,377,845  | 4,411,024      | 1,156,309          | 1,796                               | 10,132,261  |
| Public Sector Deposits            | 699,412    | _                | 1,415            | 7,093      | 118        | 1,280,747      | 13                 | _                                   | 1,988,798   |
| Commercial Deposits               | 5,047,125  |                  | 3,478,508        | 6,172,495  | 966,929    | 948,039        | 318,132            | -                                   | 16,931,228  |
| Other                             | 140,389    | _                | 181,254          | 371,170    | 22,635     | 796,172        | 444                |                                     | 1,512,064   |
| Precious Metal Deposits           | 2,135,565  | _                | 807              | 47,403     | _          | 1,612          | 105,491            |                                     | 2,290,878   |
| Bank Deposits                     | 1,186,219  |                  | 501,627          | 1,768,135  | 752,350    | 442,215        | 251,352            | _                                   | 4,901,898   |
| Central Bank of Turkey            | -          |                  |                  | -          | _          | -              | -                  | _                                   | -           |
| Domestic Banks                    | 2,451      |                  | 372,537          | 45         |            | 65,225         | 20,658             | -                                   | 460,916     |
| Foreign Banks                     | 179,676    | -                | 129,090          | 1,768,090  | 752,350    | 376,990        | 230,694            | -                                   | 3,436,890   |
| Special Financial<br>Institutions | 1,004,092  | -                | -                | -          | -          | -              | -                  | -                                   | 1,004,092   |
| Other                             | _          |                  |                  | -          |            | -              | -                  |                                     | -           |
| Total                             | 22,071,881 | -                | 13,585,145       | 52,038,498 | 6,977,173  | 8,927,798      | 2,798,543          | 74,550                              | 106,473,588 |

#### Saving deposits and other deposit accounts insured by Saving Deposit Insurance Fund 5.2.1.1

Saving deposits covered by deposit insurance and total amount of deposits exceeding insurance coverage limit:

|   | Covered by Dep | oosit Insurance | Over Deposit Insurance Limit |              |  |
|---|----------------|-----------------|------------------------------|--------------|--|
|   | Current Period | Prior Period    | Current Period               | Prior Period |  |
| Saving Deposits <sup>(*)</sup>  | 22,432,735     | 19,316,340      | 20,244,528                   | 18,901,123   |  |
| Foreign Currency Saving Deposits  | 6,086,988      | 4,974,910       | 18,217,256                   | 14,048,805   |  |
| Other Saving Deposits   | 999,391        | 1,469,173       | 575,691                      | 750,900      |  |
| Deposits held at Foreign Branches Under Foreign                         |                |                 |                              |              |  |
| Insurance Coverage  | -              | -               | -                            | -            |  |
| Deposits held at Off-Shore Branches Under Foreign<br>Insurance Coverage | -              | -               | -                            | -            |  |

(\*) As per the decision published in the Official Gazette no. 28560 dated 15 February 2013, the deposit insurance limit has been increased from TL 50,000 thousands to TL 100,000 thousands.

#### 5.2.1.2 Saving deposits at domestic branches of foreign banks in Turkey under the coverage of foreign insurance None.

#### Saving deposits not covered by insurance limits 5.2.1.3

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Deposits and Other Accounts held at Foreign Branches   | 608,592        | 544,316      |
| Deposits and Other Accounts held by Shareholders and their Relatives   | _              |              |
| Deposits and Other Accounts of the Chairman and Members of Board of Directors,<br>Chief Executive Officer, Senior Executive Officers and their Relatives | 554,203        | 486,656      |
| Deposits and Other Accounts held as Assets subject to the Crime defined in the Article 282 of the Turkish Criminal Code no. 5237 dated 26 September 2004 | -              | -            |
| Deposits at Depository Banks established for Off-Shore Banking Activities in Turkey  | -              | _            |

#### 5.2.2 Negative differences on derivative financial liabilities held for trading

|                      | Current 1 | Period  | <b>Prior Period</b> |         |
|----------------------|-----------|---------|---------------------|---------|
|                      | TL        | FC      | TL                  | FC      |
| Forward transactions | 193,167   | 31,322  | 120,653             | 17,228  |
| Swap transactions    | 667,600   | 463,857 | 822,849             | 212,391 |
| Futures              | -         | 649     | -                   | -       |
| Options              | 206,022   | 11,626  | 183,570             | 28,005  |
| Other                | -         | -       | -                   | -       |
| Total                | 1,066,789 | 507,454 | 1,127,072           | 257,624 |

#### 5.2.3 **Funds borrowed**

|                                       | Current I | Period     | Prior Period |            |
|---------------------------------------|-----------|------------|--------------|------------|
|                                       | TL        | FC         | TL           | FC         |
| Central Bank of Turkey                | _         | -          | -            | -          |
| Domestic Banks and Institutions       | 223,949   | 265,357    | 238,147      | 354,491    |
| Foreign Banks, Institutions and Funds | 3,732,110 | 28,101,994 | 4,984,357    | 23,901,098 |
| Total                                 | 3,956,059 | 28,367,351 | 5,222,504    | 24,255,589 |

#### 5.2.3.1 Maturities of funds borrowed

|                      | Current   | Period     | Prior Period |            |
|----------------------|-----------|------------|--------------|------------|
|                      | TL        | FC         | TL           | FC         |
| Short-Term           | 399,929   | 8,208,084  | 469,559      | 7,777,277  |
| Medium and Long-Term | 3,556,130 | 20,159,267 | 4,752,945    | 16,478,312 |
| Total                | 3,956,059 | 28,367,351 | 5,222,504    | 24,255,589 |

The Bank classified certain borrowings obtained through securitisations amounting to USD 2,000,000,000 as financial liability at fair value through profit/loss at the initial recognition. As of 31 December 2014, the accumulated negative credit risk change and the negative credit risk change recognised in the income statement amounted to TL 289,376 thousands and TL 325,238 thousands, respectively. The carrying value of the related financial liability amounted to TL 4,899,376 thousands, and the related current period loss amounted to TL 325,238 thousands.

#### 5.2.3.2 Disclosures for concentration areas of bank's liabilities

The Bank finances its ordinary banking activities through deposits and funds borrowed. Its deposit structure has a balanced TL and foreign currency concentration. The Bank's other funding sources specifically consist of foreign currency funds borrowed from abroad, TL funds obtained through repurchase transactions, and TL and foreign currency securities issued.

#### 5.2.4 Other external funds

#### 5.2.4.1 Securities issued

|                               | Т          | Ľ                       | FC         |                         |  |
|-------------------------------|------------|-------------------------|------------|-------------------------|--|
| Current Period                | Short-Term | Medium and<br>Long-Term | Short-Term | Medium and<br>Long-Term |  |
| Nominal                       | 1,200,782  | 2,955,871               | 544,114    | 9,137,330               |  |
| Cost                          | 1,170,442  | 2,742,947               | 544,110    | 9,085,124               |  |
| Carrying Value <sup>(*)</sup> | 1,088,546  | 2,837,652               | 547,127    | 8,878,922               |  |

|                               | Т          | ĨL.        | FC         |            |  |
|-------------------------------|------------|------------|------------|------------|--|
| Prior Period                  |            | Medium and |            | Medium and |  |
|                               | Short-Term | Long-Term  | Short-Term | Long-Term  |  |
| Nominal                       | 1,486,011  | 2,642,735  | 1,143,312  | 5,412,603  |  |
| Cost                          | 1,444,744  | 2,496,413  | 1,142,935  | 5,374,372  |  |
| Carrying Value <sup>(*)</sup> | 1,347,962  | 2,537,577  | 1,148,120  | 5,346,730  |  |

<sup>(\*)</sup> The Bank repurchased its own TL securities with a total face value of TL 149,501 thousands (31 December 2013: TL 154,218 thousands) and foreign currency securities with a total face value of USD 206,730,000 (31 December 2013: USD 111,757,000) and netted off such securities in the accompanying financial statements.

The Bank classified certain securities amounting to RON 34,500,000 as financial liability at fair value through profit/loss at the initial recognition. As of 31 December 2014, the accumulated negative credit risk change and the negative credit risk change recognised in the income statement amounted to TL 2,558 thousands and TL 1,103 thousands, respectively. The carrying value of the related financial liability amounted to TL 24,495 thousands, and the related current period loss amounted to TL 884 thousands.

#### 5.2.4.2 Funds provided through repurchase transactions

|  | Current   | Period    | Prior P    | Period    |
|--|-----------|-----------|------------|-----------|
|  | TL        | FC        | TL         | FC        |
| Domestic Transactions                    | 4,230,145 | -         | 9,477,016  | -         |
| Financial Institutions and Organizations | 4,163,450 | -         | 9,428,331  | -         |
| Other Institutions and Organizations     | 24,652    | -         | 16,249     | -         |
| Individuals                              | 42,043    | -         | 32,436     | -         |
| Foreign Transactions                     | 667,001   | 6,488,774 | 1,946,990  | 3,160,228 |
| Financial Institutions and Organizations | 666,879   | 6,488,774 | 1,946,487  | 3,160,228 |
| Other Institutions and Organizations     | 120       | -         | 463        | -         |
| Individuals                              | 2         | -         | 40         | -         |
| Total                                    | 4,897,146 | 6,488,774 | 11,424,006 | 3,160,228 |

#### 5.2.4.3 Miscellaneous payables

|  | Current I | Period  | Prior Period |         |  |
|--|-----------|---------|--------------|---------|--|
|  | TL        | FC      | TL           | FC      |  |
| Payables from credit card transactions | 5,879,730 | 49,304  | 4,906,607    | 25,729  |  |
| Other                                  | 215,147   | 672,449 | 192,806      | 508,707 |  |
| Total                                  | 6,094,877 | 721,753 | 5,099,413    | 534,436 |  |

### 5.2.5 Lease payables (Net)

#### 5.2.5.1 Financial lease payables

|                   | Current I | Period | Prior Period |     |
|-------------------|-----------|--------|--------------|-----|
|                   | Gross     | Net    | Gross        | Net |
| Up to 1 Year      | 573       | 536    | 502          | 479 |
| 1-4 Years         | 3         | 2      | 2            | 1   |
| More than 4 Years | -         | -      | -            | -   |
| Total             | 576       | 538    | 504          | 480 |

#### 5.2.5.2 Operational lease agreements

The operational leasing agreements are signed for some branches and ATM's. The agreements are prepared annually and annual rents are paid in advance and recorded as prepaid expense in "other assets". The Bank does not have any commitments arising on the existing operational lease agreements.

#### 5.2.6 Derivative financial liabilities held for risk management

| Derivative Financial Liabilities held<br>for Risk Management | Current Period |         | Prior Period |        |
|--|----------------|---------|--------------|--------|
|  | TL             | FC      | TL           | FC     |
| Fair Value Hedges  | 99,572         | 111,931 | -            | 39,105 |
| Cash Fow Hedges  | -              | 67,880  | -            | -      |
| Net Foreign Investment Hedges                                | -              | _       | -            | -      |
| Total  | 99,572         | 179,811 | -            | 39,105 |

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

#### 5.2.7 Provisions

#### 5.2.7.1 General provisions

|  | Current Period | Prior Period |
|--|----------------|--------------|
| General Provision for  | 2,434,629      | 2,003,908    |
| Loans and Receivables in Group I   | 2,105,409      | 1,745,309    |
| - Additional Provision for Loans and Receivables with<br>Extended Maturities | 82,754         | 101,408      |
| Loans and Receivables in Group II  | 188,973        | 133,959      |
| - Additional Provision for Loans and Receivables with<br>Extended Maturities | 56,332         | 40,195       |
| Non-Cash Loans   | 140,247        | 124,640      |
| Others   | _              | -            |

# 5.2.7.2 Provisions for foreign exchange differences on foreign currency indexed loans and financial lease receivables

|                            | Current Period | Prior Period |
|----------------------------|----------------|--------------|
| Short-Term Loans           | 13,320         | 526          |
| Medium and Long-Term Loans | 11,208         | 92           |
| Total                      | 24,528         | 618          |

Foreign exchange differences on foreign currency indexed loans are netted with loans on the asset side.

#### 5.2.7.3 Provisions for non-cash loans that are not indemnified or converted into cash

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Substandard Loans and Receivables - Limited Collectibility | 16,964         | 15,150       |
| Doubtful Loans and Receivables                             | 13,006         | 17,933       |
| Uncollectible Loans and Receivables                        | 78,911         | 79,855       |
| Total  | 108,881        | 112,938      |

#### 5.2.7.4 Other provisions

#### 5.2.7.4.1 General reserves for possible losses

|                                      | Current Period | <b>Prior Period</b> |
|--------------------------------------|----------------|---------------------|
| General Reserves for Possible Losses | 415,000        | 310,000             |

#### 5.2.7.4.2 Other provisions

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Reserve for Employee Benefits                        | 497,565        | 377,988      |
| Provision for Promotion Expenses of Credit Cards (*) | 82,436         | 53,441       |
| Provision for Lawsuits                               | 30,062         | 33,100       |
| Other Provisions                                     | 123,394        | 110,434      |
| Total  | 733,457        | 574,963      |

(\*) The Bank provides full allowance for the committed promotion expenses of credit cards as of the balance sheet date.

#### Recognized liability for defined benefit plan obligations

The Bank obtained an actuarial report dated 22 December 2014 from an independent actuary reflecting the principles and procedures on determining the application of transfer transactions in accordance with the Law and it is determined that the assets of the Plan are above the amount that will be required to be paid to transfer the obligation and the asset surplus amounts to TL 2,086,877 thousands at 31 December 2014 (31 December 2013: TL 1,639,833 thousands) as details are given in the table below.

Furthermore, an actuarial report was prepared as of 31 December 2014 as per the requirements of the Law explained in Note 3.17, the accounting policies related with "employee benefits" for the benefits transferable to the SSF and as per TAS 19 for other benefits not transferable to the SSF and arising from other social rights and payments covered by the existing trust indenture of the Fund and medical benefits provided for employees. Based on the actuary's 22 December 2014 dated report, the asset surplus over the fair value of the plan assets to be used for the payment of the obligations also fully covers the benefits not transferable and still a surplus of TL 1,287,303 thousands (31 December 2013: TL 1,080,014 thousands) remains as of 31 December 2014 as details are given in the table below.

The Bank's management, acting prudently, did not consider the health premium surplus amounting TL 512,563 thousands (31 December 2013: TL 385,587 thousands) as stated above and resulted from the present value of medical benefits and health premiums transferable to SSF as of 31 December 2014. However, despite this treatment there are no excess obligation that needs to be provided against.

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Transferable Pension and Medical Benefits:   |                |              |
| Net present value of pension benefits transferable to SSF  | (528,752)      | (474,544)    |
| Net present value of medical benefits and health premiums transferable to SSF  | 512,563        | 385,587      |
| General administrative expenses  | (29,291)       | (26,165)     |
| Present Value of Pension and Medical Benefits Transferable to SSF (1)  | (45,480)       | (115,122)    |
| Fair Value of Plan Assets (2)  | 2,132,357      | 1,754,955    |
| Asset Surplus over Transferable Benefits ((2)-(1)=(3))   | 2,086,877      | 1,639,833    |
| Non-Transferable Benefits:   |                |              |
| Other pension benefits   | (538,185)      | (408,757)    |
| Other medical benefits   | (261,389)      | (151,062)    |
| Total Non-Transferable Benefits (4)  | (799,574)      | (559,819)    |
| Asset Surplus over Total Benefits ((3)-(4)=(5))  | 1,287,303      | 1,080,014    |
| Net Present Value of Medical Benefits and Health Premiums Transferable to SSF –<br>but not considered acting prudently (6) | (512,563)      | (385,587)    |
| Present Value of Asset Surplus/(Defined Benefit Obligation) ((5)-(6))  | 774,740        | 694,427      |

The major actuarial assumptions used in the calculation of other benefits not transferable to SSF in compliance with TAS 19 are as follows:

|                                  | Current Period      | Prior Period        |
|----------------------------------|---------------------|---------------------|
|                                  |                     | %                   |
| Discount Rate <sup>(*)</sup>     | 8.80                | 9.60                |
| Inflation Rate <sup>(*)</sup>    | 6.10                | 6.20                |
| Future Real Salary Increase Rate | 1.5                 | 1.5                 |
| Medical Cost Trend Rate          | 40% above inflation | 40% above inflation |
| Future Pension Increase Rate (*) | 6.10                | 6.20                |

<sup>\*)</sup> The above rates are effective rates, whereas the rates applied for the calculation differ according to the employees' yearsin-service. Assumptions regarding future mortality are based on published statistics and mortality tables. The average life expectancy of an individual retiring at age 60 is 17 for males, and at age 58 for females is 23.

#### 5.2.8 Tax liability

#### 5.2.8.1 Current tax liability

#### 5.2.8.1.1 Tax liability

As of 31 December 2014, the Bank had a current tax liability of TL 426,915 thousands (31 December 2013: TL 97,107 thousands) after offsetting with prepaid taxes. For the cases where the differences between the carrying values and the taxable values of assets subject to tax are related with certain items in the shareholders' equity accounts, the deferred taxes are charged or credited directly to these accounts.

#### 5.2.8.1.2 Taxes payable

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Corporate Taxes Payable           | 426,915        | 97,107       |
| Taxation on Securities Income     | 86,086         | 79,849       |
| Taxation on Real Estates Income   | 3,040          | 2,560        |
| Banking Insurance Transaction Tax | 76,956         | 63,017       |
| Foreign Exchange Transaction Tax  | 68             | 58           |
| Value Added Tax Payable           | 4,993          | 5,377        |
| Others                            | 60,005         | 59,401       |
| Total                             | 658,063        | 307,369      |

#### 5.2.8.1.3 Premiums

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Social Security Premiums-Employees                    | 42             | 54           |
| Social Security Premiums-Employer                     | 52             | 66           |
| Bank Pension Fund Premium-Employees                   | 16             | 27           |
| Bank Pension Fund Premium-Employer                    | 18             | 28           |
| Pension Fund Membership Fees and Provisions-Employees | -              | -            |
| Pension Fund Membership Fees and Provisions-Employer  | -              | -            |
| Unemployment Insurance-Employees                      | 782            | 714          |
| Unemployment Insurance-Employer                       | 1,649          | 1,464        |
| Others  | 28             | 10           |
| Total   | 2,587          | 2,363        |

#### 5.2.8.2 Deferred tax liability

None.

# 5.2.9 Liabilities for assets held for sale and assets of discontinued operations

None.

#### 5.2.10 Subordinated debts

On 23 February 2009, the Bank obtained a subordinated debt of EUR 50 millions from Proparco (Societe de Promotion et de Participation pour la Cooperation Economique SA), a company of the French Development Agency Group with an interest of Euribor+3.5% and maturity of 12 years with a repayment option at the end of the seventh year to finance the clean energy projects.

This debt is qualified as secondary subordinated debt to be included in the supplementary capital by the BRSA in the calculation of the Bank's capital adequacy ratio in compliance with the conditions set forth in the "Regulation on Equities of Banks" issued by the BRSA and published in the Official Gazette no.26333 dated 1 November 2006.

|                             | Current Period |         | <b>Prior Period</b> |         |
|-----------------------------|----------------|---------|---------------------|---------|
|                             | TL             | FC      | TL                  | FC      |
| Domestic Banks              | -              | -       | -                   | -       |
| Domestic Other Institutions | -              | -       | -                   | -       |
| Foreign Banks               | -              | -       | -                   | -       |
| Foreign Other Institutions  | -              | 140,766 | -                   | 147,491 |
| Fotal                       | -              | 140,766 | -                   | 147,491 |

#### 5.2.11 Shareholders' equity

#### 5.2.11.1 Paid-in capital

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| Common Shares     | 4,200,000      | 4,200,000    |
| Preference Shares | -              | -            |

#### 5.2.11.2 Registered share capital system

| Capital           | Paid-in Capital | Ceiling per<br>Registered<br>Share Capital |
|-------------------|-----------------|--|
| Registered Shares | 4,200,000       | 10,000,000                                 |

#### 5.2.11.3 Capital increases in current period

None.

- 5.2.11.4 Capital increases from capital reserves in current period None.
- 5.2.11.5 Capital commitments for current and future financial periods None.
- 5.2.11.6 Possible effect of estimations made for the parent bank's revenues, profitability and liquidity on equity considering prior period indicators and uncertainties None.
- 5.2.11.7 Information on privileges given to stocks representing the capital None.

## 5.2.11.8 Securities value increase fund

|  | Current Period |           | Prior Period |           |  |
|--|----------------|-----------|--------------|-----------|--|
|  | TL             | FC        | TL           | FC        |  |
| Investments in Associates, Subsidiaries and Joint-Ventures | 83,052         | 1,433,002 | 55,724       | 1,322,011 |  |
| Valuation difference                                       | 50,735         | 1,433,002 | 23,407       | 1,322,011 |  |
| Exchange rate difference                                   | 32,317         |           | 32,317       | -         |  |
| Securities Available-for-Sale                              | 82,568         | 57,234    | (485,118)    | 20,802    |  |
| Valuation difference                                       | 82,568         | 57,234    | (485,118)    | 20,802    |  |
| Exchange rate difference                                   |                | -         |              | -         |  |
| Total  | 165,620        | 1,490,236 | (429,394)    | 1,342,813 |  |

#### 5.2.11.9 Revaluation surplus

|   | Current Period |    | Prior Period |    |
|---|----------------|----|--------------|----|
|   | TL             | FC | TL           | FC |
| Movables  | -              | -  | -            | -  |
| Real Estates  | 2,140          | -  | 2,140        | -  |
| Gain on Sale of Investments in Associates and<br>Subsidiaries and Real Estates allocated for<br>Capital Increases | 172,894        | -  | 172,164      | -  |
| Revaluation Surplus on Leasehold Improvements   | -              | -  | -            | -  |

#### 5.2.11.10 Bonus shares of associates, subsidiaries and joint-ventures

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Garanti Yatırım Menkul Değerler AŞ     | 942            | 942                 |
| Kredi Kartları Bürosu AŞ               | 481            | 481                 |
| Garanti Ödeme Sistemleri AŞ            | 401            | 401                 |
| Tat Konserve AŞ                        | 36             | 36                  |
| Doğuş Gayrimenkul Yatırım Ortaklığı AŞ | 22             | 22                  |
| Yatırım Finansman Menkul Değerler AŞ   | 9              | 9                   |
| Total                                  | 1,891          | 1,891               |

#### 5.2.11.11 Legal reserves

|                   | Current Period | <b>Prior Period</b> |
|-------------------|----------------|---------------------|
| I. Legal Reserve  | 956,682        | 957,208             |
| II. Legal Reserve | 174,440        | 152,940             |
| Special Reserves  | -              | -                   |

#### 5.2.11.12 Extraordinary reserves

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Legal reserves that was allocated to be in compliance with<br>the decisions made on the Annual General Assembly | 14,849,587     | 12,312,753   |
| Retained Earnings   | -              | -            |
| Accumulated Losses  | -              | -            |
| Exchange Rate Difference on Foreign Currency Capital  | -              | -            |

## 5.2.12 Accrued interest and expenses

The details of accrued interest and expenses allocated to the related items on the liability side of the balance sheet are as follows:

|                         | Current Period |           | Prior Period |         |
|-------------------------|----------------|-----------|--------------|---------|
|                         | TL             | FC        | TL           | FC      |
| Deposits                | 356,411        | 126,504   | 314,317      | 112,923 |
| Funds Borrowed          | 124,965        | 389,084   | 123,715      | 38,274  |
| Interbank Money Markets | 11,247         | 12,449    | 28,862       | 12,281  |
| Other Accruals          | 74,176         | 554,889   | 69,306       | 392,280 |
| Total                   | 566,799        | 1,082,926 | 536,200      | 555,758 |

#### 5.3 Off-Balance Sheet Items

#### 5.3.1 Off-balance sheet contingencies

#### 5.3.1.1 Irrevocable credit commitments

The Bank has term asset purchase and sale commitments of TL 5,003,821 thousands (31 December 2013: TL 8,179,201 thousands), commitments for cheque payments of TL 2,874,901 thousands (31 December 2013: TL 2,658,815 thousands) and commitments for credit card limits of TL 25,643,188 thousands (31 December 2013: TL 22,259,934 thousands).

#### 5.3.1.2 Possible losses, commitments and contingencies resulted from off-balance sheet items

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Letters of Guarantee in Foreign Currency | 15,065,503     | 13,583,722   |
| Letters of Guarantee in TL               | 12,138,797     | 9,952,370    |
| Letters of Credit                        | 8,634,976      | 8,886,834    |
| Bills of Exchange and Acceptances        | 815,887        | 638,089      |
| Prefinancings                            |                |              |
| Other Guarantees                         | 86,702         | 79,924       |
| Total                                    | 36,741,865     | 33,140,939   |

A specific provision of TL 108,881 thousands (31 December 2013: TL 112,938 thousands) is made for unliquidated non-cash loans of TL 272,978 thousands (31 December 2013: TL 234,765 thousands) recorded under the off-balance sheet items in the accompanying financial statements.

The detailed information for commitments, guarantees and sureties are provided under the statement of "offbalance sheet items".

#### 5.3.1.3 Non-cash loans

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans against Cash Risks          | 2,838,901      | 2,358,859    |
| With Original Maturity of 1 Year or Less   | 402,876        | 336,123      |
| With Original Maturity of More Than 1 Year | 2,436,025      | 2,022,736    |
| Other Non-Cash Loans                       | 33,902,964     | 30,782,080   |
| Total                                      | 36,741,865     | 33,140,939   |

#### 5.3.1.4 Sectoral risk concentration of non-cash loans

|                                      | Current Period |        |            |        |           | Prior  | Period     |        |
|--------------------------------------|----------------|--------|------------|--------|-----------|--------|------------|--------|
|                                      | TL             | (%)    | FC         | (%)    | TL        | (%)    | FC         | (%)    |
| Agriculture                          | 60,259         | 0.49   | 18,947     | 0.08   | 55,299    | 0.56   | 46,156     | 0.19   |
| Farming and Stockbreeding            | 55,270         | 0.45   | 9,682      | 0.04   | 51,384    | 0.52   | 42,147     | 0.18   |
| Forestry                             | 3,528          | 0.03   | 4,723      | 0.02   | 1,863     | 0.02   | 3,417      | 0.01   |
| Fishery                              | 1,461          | 0.01   | 4,542      | 0.02   | 2,052     | 0.02   | 592        | -      |
| Manufacturing                        | 4,030,137      | 33.17  | 14,086,467 | 57.29  | 3,281,654 | 32.96  | 9,334,555  | 40.26  |
| Mining and Quarrying                 | 115,972        | 0.95   | 271,787    | 1.11   | 112,116   | 1.13   | 273,692    | 1.18   |
| Production                           | 2,283,718      | 18.80  | 8,803,109  | 35.80  | 1,784,508 | 17.92  | 4,657,858  | 20.09  |
| Electricity, Gas, Water              | 1,630,447      | 13.42  | 5,011,571  | 20.38  | 1,385,030 | 13.91  | 4,403,005  | 18.99  |
| Construction                         | 1,608,826      | 13.24  | 2,997,222  | 12.19  | 1,519,801 | 15.26  | 2,864,120  | 12.36  |
| Services                             | 5,500,413      | 45.27  | 6,079,358  | 24.72  | 4,320,198 | 43.37  | 8,968,509  | 38.69  |
| Wholesale and Retail Trade           | 3,895,475      | 32.06  | 2,687,384  | 10.93  | 3,080,420 | 30.93  | 5,526,121  | 23.84  |
| Accommodation and Dining             | 238,277        | 1.96   | 147,958    | 0.60   | 211,911   | 2.13   | 130,032    | 0.56   |
| Transportation and Telecommunication | 419,462        | 3.45   | 728,527    | 2.96   | 344,767   | 3.46   | 975,326    | 4.21   |
| Financial Institutions               | 607,819        | 5.00   | 2,283,006  | 9.28   | 538,905   | 5.41   | 2,140,651  | 9.23   |
| Real Estate and Rental Services      | 228,174        | 1.88   | 186,376    | 0.76   | 48,832    | 0.49   | 181,239    | 0.78   |
| Professional Services                | -              | -      | -          | -      | -         | -      | -          | -      |
| Educational Services                 | 22,990         | 0.19   | 10,234     | 0.04   | 20,178    | 0.20   | 11,632     | 0.05   |
| Health and Social Services           | 88,216         | 0.73   | 35,873     | 0.15   | 75,185    | 0.75   | 3,508      | 0.02   |
| Others                               | 949,689        | 7.83   | 1,410,547  | 5.72   | 782,840   | 7.85   | 1,967,807  | 8.50   |
| Total                                | 12,149,324     | 100.00 | 24,592,541 | 100.00 | 9,959,792 | 100.00 | 23,181,147 | 100.00 |

## 5.3.1.5 Non-cash loans classified under Group I and II

|  | Gro        | up I       | Grou   | p II    |  |
|--|------------|------------|--------|---------|--|
| Current Period                         | TL FC      |            | TL     | FC      |  |
| Non-Cash Loans                         | 12,052,431 | 24,395,260 | 96,893 | 197,281 |  |
| Letters of Guarantee                   | 12,041,904 | 14,871,540 | 96,893 | 193,963 |  |
| Bills of Exchange and Bank Acceptances | 9,600      | 803,128    | -      | 3,159   |  |
| Letters of Credit                      | 927        | 8,633,890  | -      | 159     |  |
| Endorsements                           | -          | _          | -      | -       |  |
| Underwriting Commitments               | -          | -          | -      | -       |  |
| Factoring Related Guarantees           | -          | -          | -      | -       |  |
| Other Guarantees and Surities          | -          | 86,702     | -      | -       |  |

|  | Gro       | up I       | Grou   | p II   |
|--|-----------|------------|--------|--------|
| Prior Period                           | TL        | FC         | TL     | FC     |
| Non-Cash Loans                         | 9,884,653 | 23,119,937 | 75,139 | 61,210 |
| Letters of Guarantee                   | 9,877,231 | 13,528,714 | 75,139 | 55,008 |
| Bills of Exchange and Bank Acceptances | 6,898     | 626,300    | -      | 4,891  |
| Letters of Credit                      | 524       | 8,884,999  | -      | 1,311  |
| Endorsements                           | -         | -          | -      | -      |
| Underwriting Commitments               | -         | -          | -      | -      |
| Factoring Related Guarantees           | -         | -          | -      | -      |
| Other Guarantees and Surities          | -         | 79,924     | -      | -      |

#### 5.3.2 Financial derivative instruments

| Current Period   | Up to 1<br>Month | 1-3<br>Months   | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over | Total       |
|--|------------------|---|----------------|------------|---------------------|-------------|
| Derivative Financial Instruments held<br>for Risk Management |                  |   |                |            |                     |             |
| A. Total Derivative Financial<br>Instruments held for Risk   | -                | -   | 683,517        | 10,927,869 | 5,819,168           | 17,430,554  |
| Management   |                  | 8<br>8<br>8<br>9<br>9<br>9<br>9<br>9<br>9<br>9<br>9<br>9<br>9<br>9<br>9 | (00 515        | 0.015.404  | 4 220 000           | 0.007.040   |
| Fair Value Hedges  | -                | -   | 683,517        | 3,815,434  | 4,338,089           | 8,837,040   |
| Cash Flow Hedges   | -                | -   | -              | 7,112,435  | 1,481,079           | 8,593,514   |
| Net Foreign Investment Hedges                                | -                | -   | -              | -          | -                   | -           |
| Trading Derivatives  |                  |   |                | <u> </u>   |                     | <u>.</u>    |
| Foreign Currency related Derivative<br>Transactions (I)      | 56,352,980       | 25,124,292  | 43,371,292     | 11,068,637 | -                   | 135,917,201 |
| Currency Forwards-Purchases                                  | 4,470,251        | 1,721,442   | 4,621,347      | 721,646    | -                   | 11,534,686  |
| Currency Forwards-Sales                                      | 4,400,413        | 1,536,471   | 4,686,307      | 800,650    | -                   | 11,423,841  |
| Currency Swaps-Purchases                                     | 19,946,721       | 4,963,974   | 6,976,251      | 3,143,962  | -                   | 35,030,908  |
| Currency Swaps-Sales   | 16,863,036       | 4,984,200   | 7,120,045      | 3,447,238  | -                   | 32,414,519  |
| Currency Options-Purchases                                   | 5,290,073        | 5,786,269   | 9,705,702      | 1,382,356  | -                   | 22,164,400  |
| Currency Options-Sales                                       | 5,382,486        | 6,092,425   | 10,261,640     | 1,572,785  | -                   | 23,309,336  |
| Currency Futures-Purchases                                   | -                | 19,099  | -              | -          |                     | 19,099      |
| Currency Futures-Sales                                       | -                | 20,412  | -              |            | -                   | 20,412      |
| Interest Rate related Derivative<br>Transactions (II)        | 29,966           | 92,200  | 2,364,359      | 15,565,144 | 5,407,332           | 23,459,001  |
| Interest Rate Swaps-Purchases                                | 14,983           | -   | 579,777        | 6,726,276  | 2,703,666           | 10,024,702  |
| Interest Rate Swaps-Sales                                    | 14,983           |   | 579,777        | 6,726,276  | 2,703,666           | 10,024,702  |
| Interest Rate Options-Purchases                              | -                |   | 1,204,805      | 2,112,592  |                     | 3,317,397   |
| Interest Rate Options-Sales                                  | -                | -   | -              | -          |                     | -           |
| Securities Options-Purchases                                 | -                |   | -              | -          |                     | -           |
| Securities Options-Sales                                     | -                | -   | -              | -          | -                   | -           |
| Interest Rate Futures-Purchases                              | -                | -   | -              | -          | -                   | -           |
| Interest Rate Futures-Sales                                  | -                | 92,200  | -              | -          | -                   | 92,200      |
| Other Trading Derivatives (III)                              | 3,299,635        | 670,392   | 198,642        | 1,152,500  | 3,457,500           | 8,778,669   |
| B. Total Trading Derivatives (I+II+III)                      | 59,682,581       | 25,886,884  | 45,934,293     | 1          | 8,864,832           | 168,154,871 |
| Total Derivative Transactions (A+B)                          | 59,682,581       | 25,886,884  | 46.617.810     | 38,714,150 | 14.684.000          | 185,585,425 |

#### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period  | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over | Total       |
|---|------------------|---------------|----------------|------------|---------------------|-------------|
| Derivative Financial Instruments held                   | litionen         | Tonting       |                |            | and over            |             |
| for Risk Management                                     |                  |               |                |            |                     |             |
| A. Total Derivative Financial                           |                  |               |                |            | 101 005             | = 1 < 0 020 |
| Instruments held for Risk Management                    | -                | -             | -              | 6,977,597  | 191,235             | 7,168,832   |
| Fair Value Hedges                                       | -                | -             | -              | 3,733,612  | 191,235             | 3,924,847   |
| Cash Flow Hedges  | -                | -             | -              | 3,243,985  | -                   | 3,243,985   |
| Net Foreign Investment Hedges                           | -                | -             | -              | -          | -                   | -           |
| Trading Derivatives                                     |                  |               |                |            |                     |             |
| Foreign Currency related Derivative<br>Transactions (I) | 44,701,580       | 25,608,730    | 38,077,450     | 8,032,052  | -                   | 116,419,812 |
| Currency Forwards-Purchases                             | 3,333,335        | 1,599,926     | 4,021,420      | 431,037    | -                   | 9,385,718   |
| Currency Forwards-Sales                                 | 3,296,764        | 1,626,781     | 3,973,203      | 431,053    | -                   | 9,327,801   |
| Currency Swaps-Purchases                                | 13,356,677       | 3,494,008     | 5,190,909      | 3,083,275  | -                   | 25,124,869  |
| Currency Swaps-Sales                                    | 9,450,510        | 3,432,435     | 5,235,793      | 3,424,167  | -                   | 21,542,905  |
| Currency Options-Purchases                              | 7,314,716        | 7,441,199     | 9,519,975      | 331,112    | _ [                 | 24,607,002  |
| Currency Options-Sales                                  | 7,949,578        | 7,787,855     | 10,069,641     | 331,408    | _                   | 26,138,482  |
| Currency Futures-Purchases                              | -                | 116,404       | 66,509         | -          | -                   | 182,913     |
| Currency Futures-Sales                                  | -                | 110,122       | -              | -          | -                   | 110,122     |
| Interest Rate related Derivative<br>Transactions (II)   | 1,082,593        | 36,037        | 3,471,101      | 12,715,716 | 5,286,546           | 22,591,993  |
| Interest Rate Swaps-Purchases                           | 537,830          | 14,803        | 1,479,286      | 5,665,581  | 2,643,273           | 10,340,773  |
| Interest Rate Swaps-Sales                               | 537,830          | 14,803        | 1,479,286      | 5,665,581  | 2,643,273           | 10,340,773  |
| Interest Rate Options-Purchases                         | -                | -             | 494,667        | 1,384,554  | -                   | 1,879,221   |
| Interest Rate Options-Sales                             | -                | -             | -              | -          | -                   | -           |
| Securities Options-Purchases                            | 6,933            | 4,981         | 17,862         | -          | -                   | 29,776      |
| Securities Options-Sales                                | -                | 1,450         | -              | -          | -                   | 1,450       |
| Interest Rate Futures-Purchases                         | -                | _             | _              | -          | -                   | -           |
| Interest Rate Futures-Sales                             | -                | -             | _              | -          | -                   | -           |
| Other Trading Derivatives (III)                         | 3,951,111        | 146,835       | 318,285        | 282,964    | 2,141,200           | 6,840,395   |
| B. Total Trading Derivatives (I+II+III)                 | 49,735,284       | 25,791,602    | 41,866,836     | 21,030,732 | 7,427,746           | 145,852,200 |
| Total Derivative Transactions (A+B)                     | 49,735,284       | 25,791,602    | 41,866,836     | 28,008,329 | 7,618,981           | 153,021,032 |

#### 5.3.3 Credit derivatives and risk exposures on credit derivatives

As of 31 December 2014, in the Bank's "other irrevocable commitments", there are commitments for "credit linked notes" with a total face value of USD 425,000,000 (31 December 2013: USD 425,000,000).

As of 31 December 2014, there are total return swaps of the Bank with a total face value of EUR 85,000,000 (31 December 2013: EUR 85,000,000) classified under "other derivative financial instruments", where the Bank is on the buying side of the protection.

As of 31 December 2014, there are total return swaps of the Bank with a total face value of USD 2,000,000,000 (31 December 2013: USD 1,000,000,000) classified under "other derivative financial instruments", where the Bank is on the selling side of the protection.

#### 5.3.4 Contingent liabilities and assets

The Bank made a total provision amounting to TL 30,062 thousands (31 December 2013: TL 33,100 thousands) for the lawsuits filed by various customers and institutions against the Bank which are likely to occur and for which cash outflow might be necessary, and disclosed it under Note 5.2.7.4.2, other provisions. The Bank has various other lawsuits which are unlikely to occur and for which cash outflow is not expected to incur.

It is possible that the Bank may be required to provide additional collateral for the derivative transactions involved due to changes in certain financials indicators such as CDS levels, currency exchange rates, interest rates etc. As of 31 December 2014, there was no payment made related with such contingent liabilities.

#### 5.3.5 Services rendered on behalf of third parties

The Bank acts as an investment agent for banking transactions on behalf of its customers and provides custody services. Such transactions are followed under off-balance sheet accounts.

#### 5.4 Income Statement

#### 5.4.1 Interest Income

#### 5.4.1.1 Interest income from loans (\*)

|   | Curren    | t Period  | Prior Period |           |  |
|---|-----------|-----------|--------------|-----------|--|
|   | TL        | FC        | TL           | FC        |  |
| Short-term loans  | 3,178,882 | 156,526   | 2,419,341    | 159,611   |  |
| Medium and long-term loans                                  | 5,314,493 | 2,417,034 | 4,371,285    | 2,085,601 |  |
| Loans under follow-up                                       | 44,023    | -         | 35,154       | -         |  |
| Premiums Received from Resource Utilization Support<br>Fund | -         | -         | -            | -         |  |
| Total   | 8,537,398 | 2,573,560 | 6,825,780    | 2,245,212 |  |

(\*) Includes also the fee and commission income on cash loans

#### 5.4.1.2 Interest income from banks

|                                   | Current | Prior Period |         |        |
|-----------------------------------|---------|--------------|---------|--------|
|                                   | TL      | FC           | TL      | FC     |
| Central Bank of Turkey            | -       | -            | -       | -      |
| Domestic Banks                    | 33,797  | 579          | 11,196  | 519    |
| Foreign Banks                     | 78,192  | 27,215       | 104,093 | 31,509 |
| Foreign Head Offices and Branches | -       | -            | -       | -      |
| Total                             | 111,989 | 27,794       | 115,289 | 32,028 |

#### 5.4.1.3 Interest income from securities portfolio

|  | Current   | Period  | Prior Period |         |  |
|--|-----------|---------|--------------|---------|--|
|  | TL        | FC      | TL           | FC      |  |
| Financial Assets Held for Trading                            | 20,533    | 14,003  | 22,886       | 14,205  |  |
| Financial Assets Valued at Fair Value through Profit or Loss | - [       | -       | -            | -       |  |
| Financial Assets Available-for-Sale                          | 1,874,621 | 86,569  | 2,689,835    | 91,422  |  |
| Investments Held-to-Maturity                                 | 1,413,217 | 278,784 | 576,035      | 14,062  |  |
| Total  | 3,308,371 | 379,356 | 3,288,756    | 119,689 |  |

#### 5.4.1.4 Interest income received from associates and subsidiaries

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Interest Received from Investments in Associates and Subsidiaries | 45,094         | 46,590       |

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

## 5.4.2 Interest Expenses

#### 5.4.2.1 Interest expenses on funds borrowed (\*)

|                                   | Current | Period  | Prior Period |         |  |
|-----------------------------------|---------|---------|--------------|---------|--|
|                                   | TL      | FC      | TL           | FC      |  |
| Banks                             | 448,445 | 356,743 | 458,120      | 349,515 |  |
| Central Bank of Turkey            |         | 2,229   | -            | 2,959   |  |
| Domestic Banks                    | 15,245  | 7,958   | 19,080       | 10,296  |  |
| Foreign Banks                     | 433,200 | 346,556 | 439,040      | 336,260 |  |
| Foreign Head Offices and Branches | _       | -       | -            | -       |  |
| Other Institutions                | -       | 187,698 | -            | 54,341  |  |
| Total                             | 448,445 | 544,441 | 458,120      | 403,856 |  |

(\*) Includes also the fee and commission expenses on borrowings

#### 5.4.2.2 Interest expenses paid to associates and subsidiaries

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Interest Paid to Investments in Associates and Subsidiaries | 58,594         | 45,209       |

#### 5.4.2.3 Interest expenses on securities issued

|                                    | Current | Period  | Prior Period |         |  |
|------------------------------------|---------|---------|--------------|---------|--|
|                                    | TL      | FC      | TL           | FC      |  |
| Interest Paid on Securities Issued | 393,901 | 384,596 | 234,730      | 233,131 |  |

#### 5.4.2.4 Maturity structure of interest expense on deposits

| Current Period            |                    | Time Deposits    |               |               |                |                    |                                     |           |  |
|---------------------------|--------------------|------------------|---------------|---------------|----------------|--------------------|-------------------------------------|-----------|--|
| Account Description       | Demand<br>Deposits | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating<br>Deposit<br>Accounts | Total     |  |
| Turkish Lira              |                    |                  |               |               |                |                    |                                     |           |  |
| Bank Deposits             | 633                | 88,233           |               | -             | -              | _                  | -                                   | 88,866    |  |
| Saving Deposits           | 25                 | 291,466          | 2,532,474     | 211,522       | 58,629         | 48,713             | -                                   | 3,142,829 |  |
| Public Sector Deposits    | -                  | 330              | 956           | 53            | 20,409         | 2                  | -                                   | 21,750    |  |
| Commercial Deposits       | 31                 | 254,708          | 509,528       | 65,854        | 46,649         | 39,223             | -                                   | 915,993   |  |
| Other                     | 13                 | 12,609           | 54,831        | 3,159         | 59,485         | 74                 | -                                   | 130,171   |  |
| "7 Days Notice" Deposits  | -                  | -                | -             | -             | -              | -                  | -                                   | -         |  |
| Total TL                  | 702                | 647,346          | 3,097,789     | 280,588       | 185,172        | 88,012             | -                                   | 4,299,609 |  |
| Foreign Currency          |                    |                  |               |               |                |                    |                                     |           |  |
| Foreign Currency Deposits | 889                | 44,918           | 404,969       | 89,040        | 105,655        | 96,552             | 1,014                               | 743,037   |  |
| Bank Deposits             | -                  | 59,010           | -             | -             | -              | -                  | _                                   | 59,010    |  |
| "7 Days Notice" Deposits  | -                  | -                | -             | -             | -              | -                  | -                                   | -         |  |
| Precious Metal Deposits   |                    | -                | 8             | -             | 4,018          | 392                | -                                   | 4,418     |  |
| Total FC                  | 889                | 103,928          | 404,977       | 89,040        | 109,673        | 96,944             | 1,014                               | 806,465   |  |
| Grand Total               | 1,591              | 751,274          | 3,502,766     | 369,628       | 294,845        | 184,956            | 1,014                               | 5,106,074 |  |

#### Türkiye Garanti Bankası AŞ

Unconsolidated Financial Report as of and for the Year Ended 31 December 2014 (Thousands of Turkish Lira (TL))

| Prior Period              |                    |                  |               | Time          | Deposits       |                    |                                     |           |
|---------------------------|--------------------|------------------|---------------|---------------|----------------|--------------------|-------------------------------------|-----------|
| Account Description       | Demand<br>Deposits | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6-12<br>Months | 1 Year and<br>Over | Accumulating<br>Deposit<br>Accounts | Total     |
| Turkish Lira              |                    |                  |               |               |                |                    |                                     |           |
| Bank Deposits             | 307                | 58,909           | -             | -             | -              | -                  |                                     | 59,216    |
| Saving Deposits           | 34                 | 226,566          | 2,073,795     | 59,154        | 23,097         | 24,063             |                                     | 2,406,709 |
| Public Sector Deposits    | -                  | 307              | 2,343         | 80            | 42,304         | 7                  |                                     | 45,041    |
| Commercial Deposits       | 55                 | 214,629          | 723,461       | 95,028        | 46,702         | 14,449             |                                     | 1,094,324 |
| Other                     | 8                  | 9,071            | 56,290        | 10,246        | 16,757         | 39                 |                                     | 92,411    |
| "7 Days Notice" Deposits  | -                  | -                | -             | -             | -              | -                  |                                     | -         |
| Total TL                  | 404                | 509,482          | 2,855,889     | 164,508       | 128,860        | 38,558             | -                                   | 3,697,701 |
| Foreign Currency          |                    |                  |               |               |                |                    |                                     |           |
| Foreign Currency Deposits | 209                | 54,396           | 457,875       | 59,336        | 108,821        | 32,126             | 1,336                               | 714,099   |
| Bank Deposits             | -                  | 55,499           | -             | -             | -              | -                  |                                     | 55,499    |
| "7 Days Notice" Deposits  | -                  | -                | -             | -             | -              | -                  | -                                   | -         |
| Precious Metal Deposits   | -                  | -                | 29            | -             | 1,013          | 476                |                                     | 1,518     |
| Total FC                  | 209                | 109,895          | 457,904       | 59,336        | 109,834        | 32,602             | 1,336                               | 771,116   |
| Grand Total               | 613                | 619,377          | 3,313,793     | 223,844       | 238,694        | 71,160             | 1,336                               | 4,468,817 |

#### 5.4.2.5 Interest expense on repurchase agreements

|  | Currer  | nt Period | Prior Period |        |  |
|--|---------|-----------|--------------|--------|--|
|  | TL      | FC        | TL           | FC     |  |
| Interest Paid on Repurchase Agreements | 694,565 | 59,109    | 516,396      | 44,692 |  |

#### 5.4.2.6 Financial lease expenses

|                          | Current Period | Prior Period |
|--------------------------|----------------|--------------|
| Financial Lease Expenses | 69             | 80           |

#### 5.4.2.7 Interest expenses on factoring payables

None.

#### 5.4.3 Dividend income

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Trading Financial Assets                                     | 1              | 6            |
| Financial Assets Valued at Fair Value through Profit or Loss | -              | -            |
| Financial Assets Available-for-Sale                          | 610            | 675          |
| Others   | 1,231          | 55,360       |
| Total  | 1,842          | 56,041       |

# 5.4.4 Trading income/losses (Net)

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Income                                       | 34,947,998     | 61,831,292          |
| Trading Account Income                       | 266,923        | 260,970             |
| Gains from Derivative Financial Instruments  | 5,439,104      | 4,611,436           |
| Foreign Exchange Gains                       | 29,241,971     | 56,958,886          |
| Losses (-)                                   | 35,142,165     | 61,534,350          |
| Trading Account Losses                       | 411,067        | 68,407              |
| Losses from Derivative Financial Instruments | 6,541,933      | 4,730,420           |
| Foreign Exchange Losses                      | 28,189,165     | 56,735,523          |
| Total  | (194,167)      | 296,942             |

TL 1,047,502 thousands (31 December 2013: TL 897,053 thousands) of foreign exchange gains and TL 1,153,209 thousands (31 December 2013: TL 554,278 thousands) of foreign exchange losses are resulted from the exchange rate changes of derivative financial transactions.

The Bank enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial instruments due to fluctuations in market interest rates. In this respect, the Bank applied fair value hedge accounting for the fixed rate eurobonds issued in 2011 with a total face value of USD 500,000,000, maturity of 10 years and maturity date of 20 April 2021 which were priced at 6.375% originally and had a coupon rate of 6.25%, by designating interest rate swaps with the same face value amount and conditions. In June 2012, the Bank ceased to apply hedge accounting and accordingly fair value calculations for these bonds. The accumulated fair value differences incurred starting from the date of hedge accounting up to the date on which it was ceased, are amortized as per the effective interest-rate method in compliance with TAS 39.

The Bank also enters into interest rate and cross currency swap agreements in order to hedge the change in cash flows of floating rate financial instruments due to fluctuations in market interest rates. In this respect, the Bank applied cash flow hedge accounting for the floating rate eurobonds issued in 2011 with a total face value of USD 300,000,000, maturity of five years and maturity date of 20 April 2016, funds borrowed amounting to USD 119,740,541 and EUR 50,000,000 and securitization borrowings amounting to USD 175,000,000 and EUR 253,278,948 by designating cross currency swaps with the same face value amount and conditions, and for the collateralised borrowings amounting to TL 1,000,000 thousands and commercial loans amounting to USD 500,000,000 by designating interest rate swaps with the same face value amount and conditions. Accordingly, in the current period, negative amounts of TL 3,051 thousands (31 December 2013: TL 38,044 thousands) and TL 3,771 thousands (31 December 2013: TL 11,009 thousands) resulting from cross currency and interest rate swap agreements were recognised under shareholders' equity, respectively.

The Bank also applies fair value hedge accounting for its fixed-rate loans with a total principal of TL 394,229 thousands and USD 807,919,340 and for its bonds with a total face value of TL 1,623,000 thousands and USD 32,900,000 and fixed-rate coupons by designating interest rate swaps with the same face values and terms. Accordingly, in the current period, a gain of TL 39,256 thousands (31 December 2013: a loss of TL 7,901 thousands) and a gain of TL 42,104 thousands (31 December 2013: a loss of TL 59,998 thousands) resulted from the related fair value calculations for the hedged loans and bonds were accounted for under net trading income/losses in the income statement, respectively.

In addition, the Bank also entered into cross currency swap agreements in order to hedge its fixed-rate bonds issued for a total principal value of AUD 175,000,000, RON 85,500,000 and CZK 423,000,000 with the same face value amount and conditions. Accordingly, a loss of TL 12,511 thousands (31 December 2013: a gain of TL 4,251 thousands) resulted from the fair value changes of the securities issued and funds borrowed subject to hedge accounting were accounted for under trading income/losses in the income statement.

#### 5.4.5 Other operating income

The items under "other operating income" consists of collection or reversals of prior year provisions, banking services related costs charged to customers and income in custody services.

In the current period, a part of non-performing receivables of the Bank amounting to TL 282,296 thousands were sold for a consideration of TL 55,882 thousands. Considering the related provision of TL 275,158 thousands made in the financial statements, a gain of TL 48,662 thousands is recognized under "Other Operating Income".

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Specific Provisions for Loans and Other Receivables   | 1,164,441      | 853,222      |
| Loans and Receivables in Group III                    | 309,844        | 277,338      |
| Loans and Receivables in Group IV                     | 600,869        | 301,784      |
| Loans and Receivables in Group V                      | 253,728        | 274,100      |
| General Provisions                                    | 432,823        | 692,945      |
| Provision for Possible Losses                         | 105,000        |              |
| Impairment Losses on Securities                       | 1,250          | 890          |
| Financial Assets at Fair Value through Profit or Loss | 1,250          | 890          |
| Financial Assets Available-for-Sale                   | -              | -            |
| Impairment Losses on Associates, Subsidiaries and     |                |              |
| Investments Held-to-Maturity                          | -              | -            |
| Associates  | -              | -            |
| Subsidiaries  | -              | -            |
| Joint Ventures  | -              | -            |
| Investments Held-to-Maturity                          | -              |              |
| Others  | 103,219        | 76,767       |
| Total   | 1,806,733      | 1,623,824    |

# 5.4.6 Provision for losses on loans or other receivables

#### 5.4.7 Other operating expenses

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Personnel Costs  | 1,928,327      | 1,666,456    |
| Reserve for Employee Termination Benefits                      | 28,277         | 31,807       |
| Defined Benefit Obligation                                     |                | -            |
| Impairment Losses on Tangible Assets                           | 4,082          | 2,361        |
| Depreciation Expenses of Tangible Assets                       | 178,004        | 170,154      |
| Impairment Losses on Intangible Assets                         | -              | -            |
| Impairment Losses on Goodwill                                  | _              | -            |
| Amortisation Expenses of Intangible Assets                     | 33,820         | 32,559       |
| Impairment Losses on Investments Accounted under Equity Method | _              | -            |
| Impairment Losses on Assets to be Disposed                     | 1,941          | 1,799        |
| Depreciation Expenses of Assets to be Disposed                 | 3,192          | 2,745        |
| Impairment Losses on Assets Held for Sale                      | -              | -            |
| Other Operating Expenses                                       | 1,996,628      | 1,935,226    |
| Operational Lease related Expenses                             | 297,813        | 251,168      |
| Repair and Maintenance Expenses                                | 50,562         | 44,464       |
| Advertisement Expenses   | 111,612        | 114,578      |
| Other Expenses   | 1,536,641      | 1,525,016    |
| Loss on Sale of Assets   | 2,816          | 3,666        |
| Others (*) (**)  | 535,927        | 359,392      |
| Total  | 4,713,014      | 4,206,165    |

(\*) Includes cancellations/repayments, by the Bank in the current period, of fees and commissions income recognised in prior years in the amount of TL 141,427 thousands (31 December 2013: TL 12,486 thousands).

(\*\*) As per the decision of the Turkish Competition Board dated 8 March 2013 and resulted from the investigation initiated based on its decision no. 11-55/1438-M dated 2 November 2011, an administrative fine amounting to TL 213,385 thousands was imposed against the economic group composed of Garanti Bankası AŞ, Garanti Ödeme Sistemleri AŞ and Garanti Konut Finansmanı Danışmanlık AŞ. In accordance with the Article 17 of the Law on Crime no. 5326, it is possible to pay <sup>3</sup>/<sub>4</sub> of such administrative fine as TL 160,038 thousands. The reasoned decision of the Turkish Competition Board was notified as of the reporting date and the stated amount was paid in the current period.

#### 5.4.8 Information on profit/loss before taxes from continued and discontinued operations

The profit before taxes includes a net interest income of TL 7,422,688 thousands (31 December 2013: TL 6,355,631 thousands), a net fees and commissions income of TL 2,949,020 thousands (31 December 2013: TL 2,615,473 thousands) and operating expenses of TL 4,713,014 thousands (31 December 2013: TL 4,206,165 thousands). The Bank's profit before taxes realized at TL 4,162,463 thousands increasing by 5.35% as compared to prior year.

#### 5.4.9 Information on provision for taxes from continued and discontinued operations

As of 31 December 2014, the Bank recorded a tax charge of TL 1,321,500 thousands (31 December 2013: TL 541,652 thousands) and a deferred tax income of TL 359,285 thousands (31 December 2013: a deferred tax expense of TL 403,903 thousands).

| Deferred tax benefit/(charge) on timing differences | Current Period | Prior Period |
|---|----------------|--------------|
| Increase in tax deductable timing differences (+)   | (274,983)      | (72,432)     |
| Decrease in tax deductable timing differences (-)   | 26,714         | 237,655      |
| Increase in taxable timing differences (-)          | 16,781         | 255,269      |
| Decrease in taxable timing differences (+)          | (127,797)      | (16,589)     |
| Total 105   | (359,285)      | 403,903      |

#### Deferred tax benefit/charge on timing differences:

Deferred tax benefit/charge in the income statement arising on timing differences, tax losses and tax deductions and exemptions:

| Deferred tax benefit/(charge) arising on timing differences,<br>tax losses and tax deductions and exemptions | Current Period | Prior Period |  |
|--|----------------|--------------|--|
| Increase/(decrease) in tax deductable timing differences (net)   | (248,269)      | 165,223      |  |
| Increase/(decrease) in taxable timing differences (net)  | (111,016)      | 238,680      |  |
| Increase/(decrease) in tax losses (net)  | -              | -            |  |
| Increase/(decrease) in tax deductions and exemptions (net)   | -              | -            |  |
| Total  | (359,285)      | 403,903      |  |

5.4.10 Net operating profit/loss after taxes including net profit/loss from discontinued operations None.

#### 5.4.11 Net profit/loss

- 5.4.11.1 Any further explanation on operating results needed for better understanding of the Bank's performance None.
- 5.4.11.2 Any changes in estimations that might have a material effect on current and subsequent period results None.

#### 5.4.12 Components of other items in income statement

Other items do not exceed 10% of the total of income statement.

## 5.5 Statement of Changes in Shareholders' Equity

#### 5.5.1 Any increases arising from application of accounting for financial instruments

#### 5.5.1.1 Increases from valuation of financial assets available-for-sale

None.

#### 5.5.1.2 Increases due to cash flow hedges

The Bank enters into swap contracts to convert variable interest rates on its borrowings to fixed interest rates for cash flow hedging purposes. After netting with the related deferred tax effect, a decrease of TL 44,701 thousands (31 December 2013: an increase of TL 39,243 thousands) is presented in the shareholders' equity for such hedges assessed as effective.

#### 5.5.1.3 Reconciliation of foreign exchange differences at beginning and end of current period

A decrease of TL 5,811 thousands (31 December 2013: an increase of TL 24,644 thousands) that was resulted from the foreign currency translation of Luxembourg branch performance, is presented under translation differences in the shareholders' equity

### 5.5.2 Any decreases arising from application of accounting for financial instruments

#### 5.5.2.1 Decreases from valuation of financial assets available-for-sale

As of 31 December 2014, an increase of TL 790,934 thousands (31 December 2013: a decrease of TL 803,757 thousands) resulted from the revaluation of financial assets available-for-sale at fair value after being netted with the related deferred tax liability effect and a gain of TL 48,497 thousands (31 December 2013: TL 375,815 thousands) that was transferred to the income statement from "securities value increase fund" are presented as the current period movements in securities value increase fund in the statement of changes in shareholders' equity.

#### 5.5.2.2 Decreases due to cash flow hedges

None.

#### 5.5.3 Transfers to legal reserves

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Transfers to Legal Reserves from Prior Year Profits         | 21,500         | 192,166      |
| Transfers to Extraordinary Reserves from Prior Year Profits | 2,525,014      | 2,830,460    |

#### 5.5.4 Issuance of share certificates

Please refer to Note 5.2.11.3.

## 5.5.5 Effects of prior years' corrections to beginning balances of current period

Please refer to Note 3.24.

#### 5.5.6 Compensation of prior period losses

None.

### 5.6 Statement of Cash Flows

# 5.6.1 Disclosures for "other" items and "effect of change in foreign currency rates cash and cash equivalents" in statement of cash flows

The net cash inflow arising from banking operations amount to TL 1,304,190 thousands (31 December 2013: net cash outflows of TL 195,408 thousands). TL 3,245,571 thousands (31 December 2013: TL 4,356,736 thousands) of this amount is generated from the change in operating assets and liabilities and TL 4,549,761 thousands (31 December 2013: TL 4,552,144 thousands) from operating profit. The "net inrease/(decrease) in other liabilities" under the changes in operating assets and liabilities is resulted from the changes in the funds obtained through repurchase agreements, miscellaneous payables, other external funding payables and taxes, duties and premiums payables and amounts to TL 572,193 thousands (31 December 2013: TL 1,944,305 thousands). The "others" item under operating income composes of fees and commissions paid, foreign exchange gains, other operating income and other operating expenses excluding employee costs, and amounts to TL 1,962,537 thousands (31 December 2013: TL 2,396,024 thousands).

The net cash inflows from financing activities is TL 2,495,175 thousands (31 December 2013: TL 3,872,779 thousands).

The effect of changes in foreign exchange rates on cash and cash equivalents includes the foreign exchange differences resulted from the translations of cash and cash equivalents in foreign currencies into TL at the exchange rates prevailing at the beginning and end of the year, and amounts to TL 528,895 thousands (31 December 2013: TL 1,376,361 thousands).

#### 5.6.2 Cash outflows from acquisition of associates, subsidiaries and joint-ventures

Please refer to Note 5.1.8.2 of investments in subsidiaries.

#### 5.6.3 Cash inflows from disposal of associates, subsidiaries and joint-ventures

None.

#### 5.6.4 Cash and cash equivalents at beginning of period

|                          | Current Period | Prior Period |  |
|--------------------------|----------------|--------------|--|
| Cash on Hand             | 1,552,757      | 1,200,038    |  |
| Cash in TL               | 1,007,643      | 800,960      |  |
| Cash in Foreign Currency | 545,114        | 399,078      |  |
| Cash Equivalents         | 5,811,207      | 3,062,636    |  |
| Other                    | 5,811,207      | 3,062,636    |  |
| TOTAL                    | 7,363,964      | 4,262,674    |  |

#### 5.6.5 Cash and cash equivalents at end of period

|                          | Current Period | Prior Period |  |
|--------------------------|----------------|--------------|--|
| Cash on Hand             | 1,678,527      | 1,552,757    |  |
| Cash in TL               | 1,089,201      | 1,007,643    |  |
| Cash in Foreign Currency | 589,326        | 545,114      |  |
| Cash Equivalents         | 5,907,341      | 5,811,207    |  |
| Other                    | 5,907,341      | 5,811,207    |  |
| ТОТАL                    | 7,585,868      | 7,363,964    |  |

#### 5.6.6 Restricted cash and cash equivalents due to legal requirements or other reasons

The placements at foreign banks include blocked accounts amounting TL 5,578,016 thousands (31 December 2013: TL 7,326,245 thousands) of which TL 108,410 thousands (31 December 2013: TL 116,271 thousands) and TL 50,066 thousands (31 December 2013: TL 43,094 thousands) are kept at the central banks of Malta and Turkish Republic of Northern Cyprus, respectively as reserve deposits and TL 5,419,540 thousands (31 December 2013: TL 7,166,880 thousands) as collateral against funds borrowed at various banks.

The blocked account at the Central Bank of Turkey with a principal of TL 19,595,598 thousands (31 December 2013: TL 17,166,780 thousands) is for the reserve deposits in foreign currency and gold against the Banks' liabilities in Turkish Lira, foreign currencies and gold.

#### 5.6.7 Additional information

5.6.7.1 Restrictions on the Bank's potential borrowings

None.

#### 5.6.7.2 Cash inflows presenting increase in operating capacity of the Bank

None.

### 5.7 Related Party Risks

5.7.1 Transactions with the Bank's risk group; lendings and deposits and other related party transactions outstanding at period end and income and expenses from such transactions incurred during the period

#### 5.7.1.1 Loans and other receivables

#### **Current Period**

| Bank's Risk Group              | Associates, Subsidiaries<br>and Joint-Ventures |           |         | et and Indirect<br>holders | -         | onents in Risk<br>oup |
|--------------------------------|--|-----------|---------|----------------------------|-----------|-----------------------|
| Loans and Other Receivables    | Cash   | Non-cash  | Cash    | Non-cash                   | Cash      | Non-cash              |
| Balance at beginning of period | 3,811,321                                      | 1,586,707 | 9,250   | 264,878                    | 454,736   | 472,119               |
| Balance at end of period       | 3,318,634                                      | 1,522,279 | 399,748 | 316,606                    | 1,537,174 | 702,845               |
| Interest and Commission Income | 45,464   | 285       | 286     | 9                          | 72,438    | 1,047                 |

#### **Prior Period**

| ank's Risk Groun               |           | Associates, Subsidiaries<br>and Joint-Ventures Bank's Direct and Indirect C<br>Shareholders |         |          | onents in Risk<br>oup |          |
|--------------------------------|-----------|---|---------|----------|-----------------------|----------|
| Loans and Other Receivables    | Cash      | Non-cash  | Cash    | Non-cash | Cash                  | Non-cash |
| Balance at beginning of period | 2,940,871 | 1,381,591   | 260,311 | 466,918  | 314,839               | 495,947  |
| Balance at end of period       | 3,811,321 | 1,586,707   | 9,250   | 264,878  | 454,736               | 472,119  |
| Interest and Commission Income | 46,607    | 257   | 687     | 9        | 25,260                | 399      |

#### 5.7.1.2 Deposits

| Bank's Risk Group              | Associates, Subsidiaries and<br>Joint-Ventures |              | Bank's Direct a<br>Shareho |                     | Other Compon<br>Grou  |                     |
|--------------------------------|--|--------------|----------------------------|---------------------|-----------------------|---------------------|
| Deposits                       | Current Period                                 | Prior Period | Current Period             | <b>Prior Period</b> | <b>Current Period</b> | <b>Prior Period</b> |
| Balance at beginning of period | 651,174  | 511,151      | 304,643                    | 101,958             | 330,572               | 205,931             |
| Balance at end of period       | 681,112  | 651,174      | 535,204                    | 304,643             | 349,385               | 330,572             |
| Interest Expense               | 58,594   | 45,209       | 4,016                      | 9,910               | 16,035                | 15,088              |

#### 5.7.1.3 Derivative transactions

| Bank's Risk Group              | Associates, Subsidiaries and Bank's Direct and Indirect Other Joint-Ventures Shareholders |              | <i>,</i>       |              |                       |                     | Other Compon<br>Grou |  |
|--------------------------------|---|--------------|----------------|--------------|-----------------------|---------------------|----------------------|--|
|                                | <b>Current Period</b>   | Prior Period | Current Period | Prior Period | <b>Current Period</b> | <b>Prior Period</b> |                      |  |
| Transactions for Trading:      |   |              |                |              |                       |                     |                      |  |
| Balance at beginning of period | 1,200,843   | 1,119,747    | 8,871,339      | 2,895,692    | -                     | -                   |                      |  |
| Balance at end of period       | 848,391   | 1,200,843    | 10,292,901     | 8,871,339    | 5,770                 | -                   |                      |  |
| Total Profit/(Loss)            | (132,802)   | (85,747)     | (102,479)      | (49,308)     | (56)                  | -                   |                      |  |
| Transactions for Hedging:      | -   | -            | -              | -            | -                     | -                   |                      |  |
| Balance at beginning of period | _   | -            | _              |              | _                     | -                   |                      |  |
| Balance at end of period       | -   | -            | -              | -            | -                     | -                   |                      |  |
| Total Profit/(Loss)            | -   | -            | -              | -            | -                     | -                   |                      |  |

### 5.7.2 The Bank's risk group

# 5.7.2.1 Relations with companies in risk group of/or controlled by the Bank regardless of nature of current transactions

Transactions with the risk group, are held under arm's-length conditions; terms are set according to the market conditions and in compliance with the Banking Law. The Bank's policy is to keep the balances and transaction volumes with the risk group at reasonable levels preventing any high concentration risk on balance sheet.

#### 5.7.2.2 Concentration of transaction volumes and balances with risk group and pricing policy

The cash loans of the risk group amounting TL 2,543,637 thousands (31 December 2013: TL 1,660,748 thousands) compose 1.90% (31 December 2013: 1.40%) of the Bank's total cash loans and 1.16% (31 December 2013: 0.84%) of the Bank's total assets. The total loans and similar receivables amounting TL 5,255,556 thousands (31 December 2013: TL 4,275,308 thousands) compose 2.40% (31 December 2013: TL 2.17%) of the Bank's total assets. The non-cash loans of the risk group amounting TL 2,541,730 thousands (31 December 2013: TL 2,323,704 thousands) compose 6.92% (31 December 2013: 7.01%) of the Bank's total non-cash loans. The deposits of the risk group amounting TL 1,565,701 thousands (31 December 2013: TL 1,286,389 thousands) compose 1.30% (31 December 2013: 1.21%) of the Bank's total deposits.

The funds borrowed by the Bank from its risk group amounting TL 9,074,365 thousands (31 December 2013: TL 6,729,132 thousands) compose 28.07% (31 December 2013: 22.83%) of the Bank's total funds borrowed. The pricing in transactions with the risk group companies is set on an arms-length basis.

The credit card (POS) payables to the related parties, amounted to TL 88,494 thousands (31 December 2013: TL 70,805 thousands). A total rent income of TL 6,486 thousands (31 December 2013: TL 5,116 thousands) was recognized for the real estates rented to the related parties.

Operating expenses for TL 8,863 thousands (31 December 2013: TL 7,329 thousands) were incurred for the IT services rendered by the related parties. Banking services fees of TL 2,745 thousands (31 December 2013: TL 2,026 thousands) were recognized from the related parties.

Insurance brokerage fee of TL 93,413 thousands (31 December 2013: TL 78,493 thousands), shares brokerage fee of TL 70,413 thousands (31 December 2013: TL 68,250 thousands), leasing customer acquisition fee of TL 10,762 thousands (31 December 2013: TL 9,739 thousands) factoring customer acquisition fee of TL 3,131 thousands (31 December 2013: TL 3,853 thousands) and fleet business customer acquisition fee of TL 578 thousands (31 December 2013: TL 200 thousands) were recognized as income from the services rendered for the affiliates.

Operating expenses of TL 10,790 thousands (31 December 2013: TL 11,453 thousands) for advertisement and broadcasting services, of TL 32,534 thousands (31 December 2013: TL 23,648 thousands) for operational leasing services, and of TL 13,616 thousands (31 December 2013: TL 12,237 thousands) for travelling services rendered by the related parties were recognized as expense.

As of 31 December 2014, the net payment provided or to be provided to the key management of the Bank amounts to TL 78,212 thousands (31 December 2013: TL 68,918 thousands).

#### 5.7.2.3 Other matters not required to be disclosed

None.

#### 5.7.2.4 Transactions accounted for under equity method

Please refer to Note 5.1.8 investments in subsidiaries.

# 5.7.2.5 All kind of agreements signed like asset purchases/sales, service rendering, agencies, leasing, research and development, licences, funding, guarantees, management services

The Bank has agency contracts with Garanti Yatırım Menkul Kıymetler AŞ and Garanti Emeklilik ve Hayat AŞ. Accordingly, all the branches of the Bank serve as agencies to sell the products of these entities to customers. Agency services for trading of securities on behalf of customers are rendered by the Bank's specialised branches (Investment Centers).

Purchase of equipments for the Bank's internal use are partly arranged through financial leasing.

# 5.8 Domestic, Foreign and Off-Shore Branches or Equity Investments, and Foreign Representative Offices

|                                | Number<br>of<br>Branches | Number Of<br>Employees |               |              |               |
|--------------------------------|--------------------------|------------------------|---------------|--------------|---------------|
| Domectic Branches              | 994                      | 18,909                 |               | 7            |               |
|                                |                          |                        | Country       |              |               |
| Foreign Representative Offices | 1                        | 1                      | 1-Germany     |              |               |
|                                | 1                        | 1                      | 2-England     |              |               |
|                                | 1                        | 1                      | 3-China       |              |               |
|                                |                          |                        |               | Total Assets | Legal Capital |
| Foreign Branches               | 1                        | 17                     | 1- Luxembourg | 13,161,762   | 1,115,560     |
|                                | 1                        | 12                     | 2- Malta      | 31,384,505   | -             |
|                                | 6                        | 95                     | 3- NCTR       | 907,568      | 15,520        |

#### 5.8.1 Domestic and foreign branches and representative offices

# 5.8.2 Opening or closing of domestic and foreign branches and representative offices and significant changes in organisational structure

In 2014, 22 new domestic branches were opened and 18 branches were closed.

# 5.9 Matters Arising Subsequent to Balance Sheet Date

None.

# 6 Other Disclosures on Activities of the Bank

#### 6.1 Bank's latest international risk ratings

#### **MOODY'S** (24 September 2014)<sup>(\*)</sup>

| Long Term FC Deposit                  | Baa3     |  |
|---------------------------------------|----------|--|
| Long Term TL Deposit                  | Baa3     |  |
| Short Term TL Deposit                 | Prime-3  |  |
| Short Term FC Deposit                 | Prime-3  |  |
| Long Term FC Deposit Outlook          | Negative |  |
| Financial Strength (FSR)              | D+ (ba1) |  |
| FSR Outlook                           | Stable   |  |
| Long Term National Scale Rating (NSR) | Aa3.tr   |  |
| Short Term NSR                        | TR-1     |  |

## STANDARD AND POORS (27 June 2014)<sup>(\*)</sup>

| Long Term FC Obligations                    | BB+      |
|---|----------|
| Long Term TL Deposit                        | BB+      |
| Outlook                                     | Negative |
| Credit Profile (independent from the bank's |          |
| shareholders and the rating of its resident | bb+      |
| country)                                    |          |

## FITCH RATINGS (1 December 2014)<sup>(\*)</sup>

| Outlook               | Stable (**)          |
|-----------------------|----------------------|
| Long Term FC Outlook  | BBB- <sup>(**)</sup> |
| Short Term FC Outlook | F3 <sup>(**)</sup>   |
| Long Term TL Outlook  | BBB- <sup>(**)</sup> |
| Short Term TL Outlook | F3 <sup>(**)</sup>   |
| Financial Capacity    | bbb- <sup>(**)</sup> |
| Support               | 3 (**)               |
| NSR                   | AA+(tur) (**)        |
| (**)                  |                      |

<sup>(\*\*)</sup> As of 1 December 2014, Fitch started positive follow-up for risk ratings.

#### JCR EURASIA RATINGS (28 June 2014)<sup>(\*)</sup>

| International FC Outlook       | Stable    |
|--------------------------------|-----------|
| Long Term International FC     | BBB       |
| Short Term International FC    | A-3       |
| International TL Outlook       | Stable    |
| Long Term International TL     | BBB+      |
| Short Term International TL    | A-2       |
| National Outlook               | Stable    |
| Long Term NSR                  | AAA(Trk)  |
| Short Term NSR                 | A-1+(Trk) |
| Independency from Shareholders | А         |
| Support                        | 1         |

<sup>(\*)</sup> Latest dates in risk ratings or outlooks.

### 6.2 Dividend

As per the decision made at the annual general assembly of shareholders of the Bank on 3 April 2014, the distribution of the net profit of the year 2013, will be as follows:

| 2013 PROFIT DISTRIBUTION TABLE                             |             |  |
|--|-------------|--|
| 2013 Net Profit  | 3,005,560   |  |
| A – I. Legal reserve (Turkish Commercial Code 519/1) at 5% | -           |  |
| Undistributable funds                                      | (34,046)    |  |
| B – First dividend at 5% of the paid-in capital            | (210,000)   |  |
| C - Extraordinary reserves at 5% after above deductions    | (139,778)   |  |
| D – Second dividend to the shareholders                    | (215,000)   |  |
| E – Extraordinary reserves                                 | (2,385,236) |  |
| F – II. Legal reserve (Turkish Commercial Code 519/2)      | (21,500)    |  |

#### 6.3 Other disclosures

Doğuş Group and BBVA have entered into a share purchase agreement dated 19 November 2014 for the sale of shares of the Bank representing 14.89% of the paid-up share capital with a total face value of TL 625,380 thousands. The parties agreed that the total purchase price for the shares being sold would be TL 5,497,090 thousands with a purchase price per share of TL 8.79. In addition, the parties have agreed that Doğuş Group would be entitled to receive up to TL 0.11 of the dividend distributed per share sold with respect to distributable profit for the year 2014.

Following the completion of the share transfers, Doğuş Group's stake in the Bank will be 10%. The transfer of title for the shares sold from Doğuş Group to BBVA will be finalized once the transaction is approved by the relevant authorities in and outside of Turkey including the BRSA, the Capital Markets Board and the Competition Board.

The shareholders agreement dated 1 November 2010 relating to governance and management of the Bank signed between Doğuş Group and BBVA has been also amended on 19 November 2014. The revised shareholders agreement shall become effective simultaneously with the consummation of the share transfers following the approval of all necessary regulators. Under the revised shareholders agreement Doğuş Group and BBVA have agreed that: (i) the board of directors of the Bank would comprise of ten members ; (ii) seven of the board members would be nominated by BBVA at the general assembly and two of these seven members would also be the members of the audit committee of the Bank whom, in line with the applicable regulations, shall be deemed as independent board members; (iii) two members would be nominated by Doğuş Group at the general assembly and (iv) the last independent member would be jointly nominated by the shareholders at the general assembly. The call option previously granted by Doğuş Group to BBVA with respect to acquisition of further shares of the Bank by BBVA representing 1% of the share capital has been revoked.

# 7 Disclosures on Independent Auditors' Report

# 7.1 Disclosure on independent auditors' report

The unconsolidated financial statements of the Bank as of 31 December 2014, have been audited by DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ (a member of Deloitte Touche Tohmatsu Limited) and the independent auditors' report dated 3 February 2015, is presented before the accompanying financial statements.

# 7.2 Disclosures and footnotes prepared by independent accountants

None.

.....