

1H23 EARNINGS PRESENTATION

Based on BRSA Unconsolidated Financials

July 27th, 2023

TURKISH ECONOMY

THE MAGNITUDE AND THE DURATION OF the expected tight stance in ECONOMIC POLICIES WILL BE KEY for future scenarios

GRADUAL NORMALIZATION will continue to SUPPORT THE POSITIVE GROWTH OUTLOOK

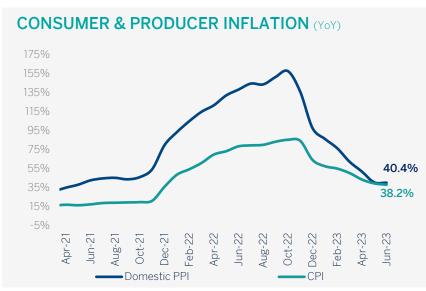
The target of a smooth transition will keep INFLATION OUTLOOK UNDER PRESSURE





GROWTH MOMENTUM REMAINS STRONG







- Current strong momentum, gradual normalization in economic policies and still resillient global growth support economic activity.
- Deterioration in inflation outlook. We forecast year-end consumer inflation to be 60% with risks tilted to the upside.
- Expected change in growth composition and easing energy prices might lead the CA deficit to turn into a surplus in 2024.
- Recent wage hikes and post-quake reconstruction cost keep upward pressure on the fiscal deficit in the short term.

1H23 FINANCIAL RESULTS

SHORT-TERM TL LENDING GROWTH

in defence of margins

FEES, SUBSIDIARY INCOME & FX BUY-SELL

more than offset the margin pressure

NET NPL INFLOWS REMAIN MUTED,

yet further strengthened provisions

FREE PROVISION REVERSAL OF

TL 2BN upon the post-election normalization in macro environment



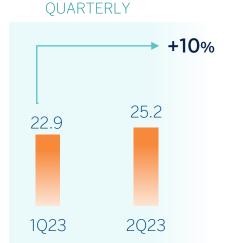
TOP-NOTCH REVENUE GENERATION CAPACITY REMAINED INTACT

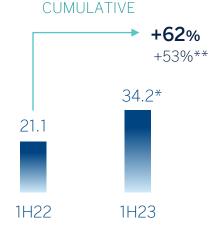


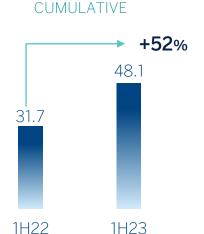


^{*}includes TL 2bn free provision reversal

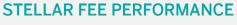
CORE BANKING REVENUE¹ (TL bn)







2Q HIGHLIGHTS



+20% QoQ

INCREASING SUBSIDIARY CONTRIBUTION

+11% QoQ

THREEFOLD

INCREASE IN NET FX BUY/SELL

MORE THAN OFFSET THE DECLINE IN CORE NII (-3% QoQ)



1 Includes NII inc. swap exc. CPI, net fees and commissions, subsidiary income and net trading income exc. currency hedge and swap

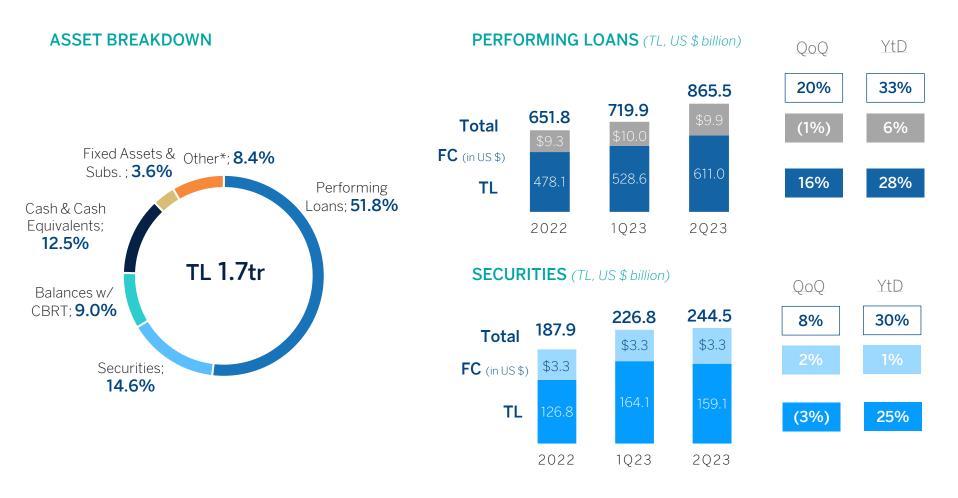
Note: Excludes non-recurring items when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE) and Return On Average Assets (ROAA).

Please refer to the Appedix: Summary P&L for non-recurring items.

^{**}excluding free provision reversal

TL LENDING CONTINUED TO DRIVE THE ASSET GROWTH

LOANS SHARE IN ASSETS DILUTED DUE TO CURRENCY DEVALUATION

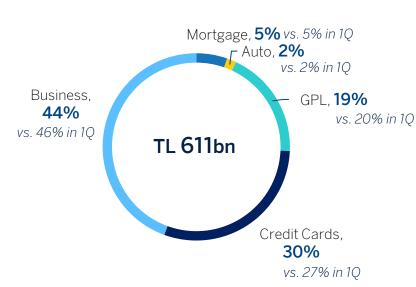


^{*} Mainly composed of NPLs and accruals of foreign-currency protected deposits' currency difference (TL 88.5bn as of 30 June 2023).

SME AND CREDIT CARDS LED THE GROWTH IN TL LENDING

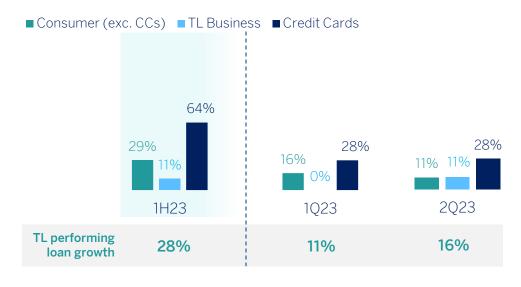
TL PERFORMING LOAN BREAKDOWN

(71% of total performing loans)



MARKET SHARE (among private comm'l banks)	1Q23	2Q23
TL loans	19.5%	20.8%
TL Business	17.5%	19.7%
SME loans	20.6%	21.2% ¹
Consumer (excl. CCs)	20.0%	20.2%
Consumer GPL	18.7%	18.5%
Credit Cards	23.3%	23.1%

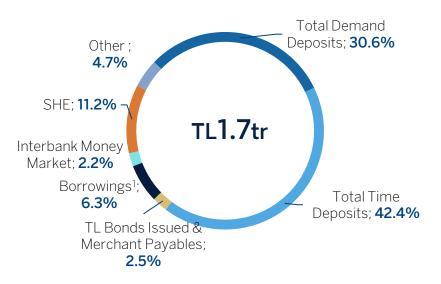
TL PERFORMING LOAN GROWTH



- **Leading position** in Consumer loans and Acquiring & Issuing volumes among private banks
- Growth was particularly in SME lending with maturities less than 3 months
- Salary customers share in outstanding GPL volume: 42%

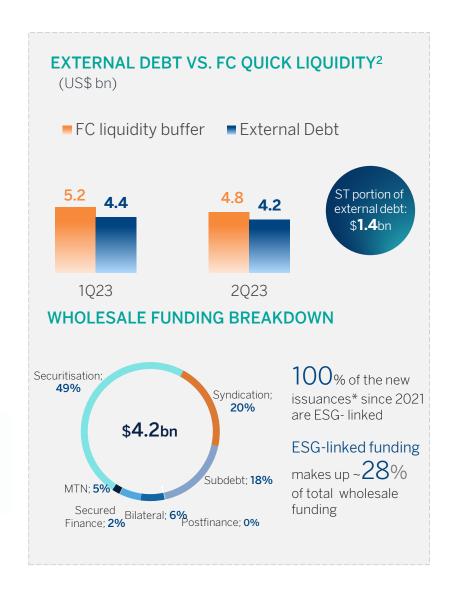
LARGELY CUSTOMER DRIVEN & ACTIVELY MANAGED FUNDING MIX





1.9x

FREE FUNDS / avg. $IEAs^3$ 45%

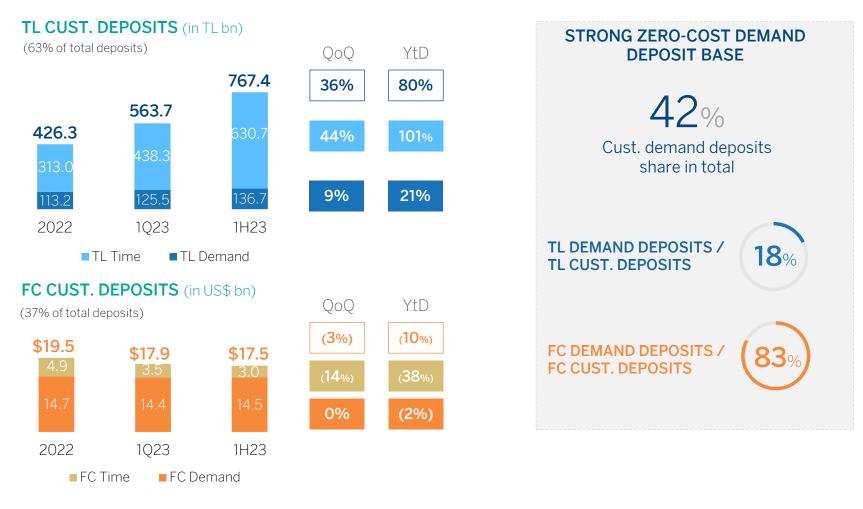


¹ Includes funds borrowed, sub-debt & FC securities issued

² FC Liquidity Buffer includes FC reserves under ROM, swaps, money market placements, CBRT eligible unencumbered securities 3 Free Funds=SHE-Reserve Requirement-Net NPL-Subsidiaries-Fixed Assets + Demand Deposits.

^{*}Excludes secured finance transactions and MTN issuance.

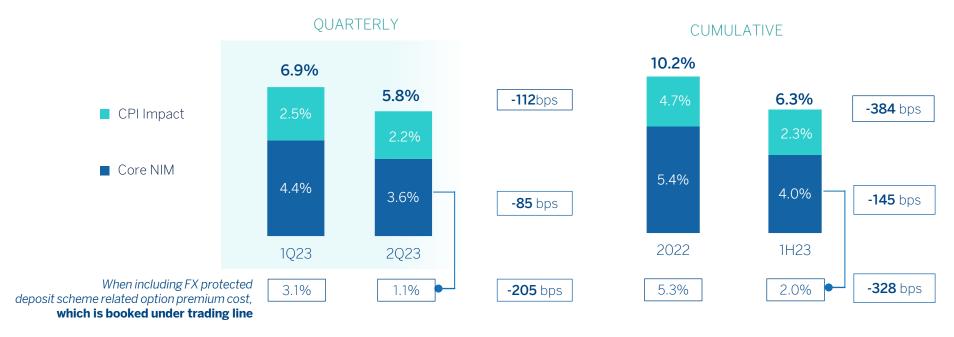
TWOFOLD GROWTH IN TL TIME DEPOSITS IS OWED TO THE REGULATORY FRAMEWORK



Note: Sector data is based on BRSA weekly data, for private banks only

MARGIN CONTINUES TO REMAIN UNDER PRESSURE DUE TO THE REGULATORY ENVIRONMENT

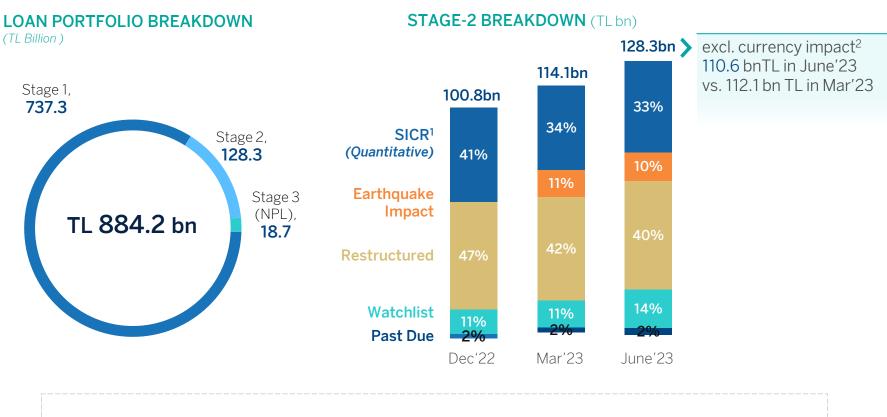
NIM INCL. SWAP COST*



- NIM performance owed to;
 - Flattish TL loan yields. Downward trend on outstanding TL loan yields has ended as of June
 - Sustained increase in FX spread
- CPI estimate used in CPI linker valuation remained at 35%.

STAGE-2 INCREASE WAS PURELY DUE TO CURRENCY DEPRECIATION

COVERAGE RATIO REMAINED SOLID



14.5%

Stage-2 Share in Gross Loans vs. **15.5%** in Mar'23 20.8%

Stage-2 Coverage vs. 18.8% in Mar'23

Stage-2 Total portfolio FC coverage: **9%**

90%

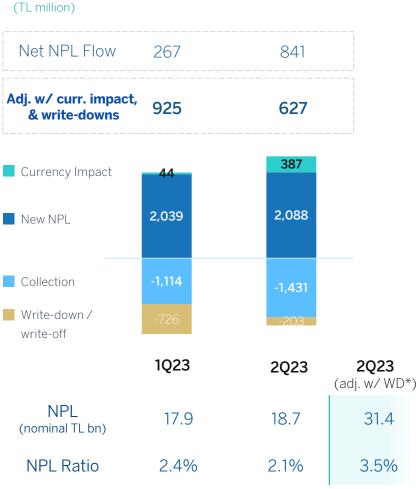
of the SICR Portfolio is non-delinquent

Only 1.2% of the 2Q22 SICR portfolio ended up in NPL in 2Q23

NPL INFLOWS REMAIN LIMITED WITH STRONG COLLECTIONS

YET HAVE SECTOR'S HIGHEST PROVISIONS W/43.6BN TL

NPL EVOLUTION



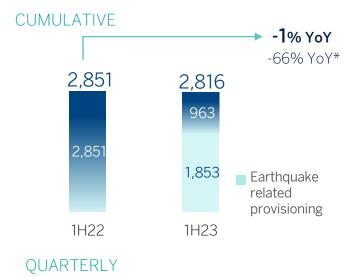
COVERAGE RATIOS

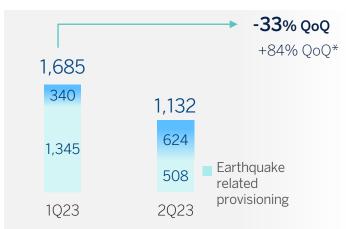
	1Q23	2Q23	2Q23 (adj. w/ WD*)
Total Provision (Balance sheet, TL bn)	37.6	43.6	56.4
+Stage-1	3.5	3.8	
+Stage-2	21.4	26.7	
+Stage-3	12.6	13.1	25.9
Total Coverage	5.1%	4.9%	6.3%
+Stage-1	0.6%	0.5%	
+Stage-2	18.8%	20.8%	
+Stage-3	70.4%	70.2%	82.3%

NET COR FARING BETTER THAN GUIDANCE

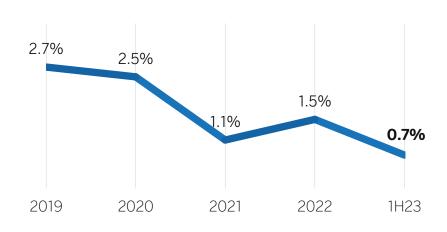
WITH NO EASE IN LOAN PROVISION COVERAGES

NET PROVISIONS excl. CURRENCY (TL bn)





NET CoR TREND excl. CURRENCY*



- Currency depreciation impact: 226bps**

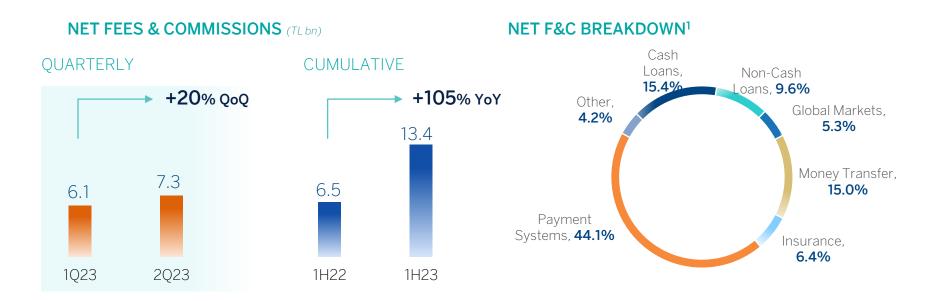
 No impact on bottom line as it is 100% hedged
- Earthquake-related prudent provisioning impact: ~50bps

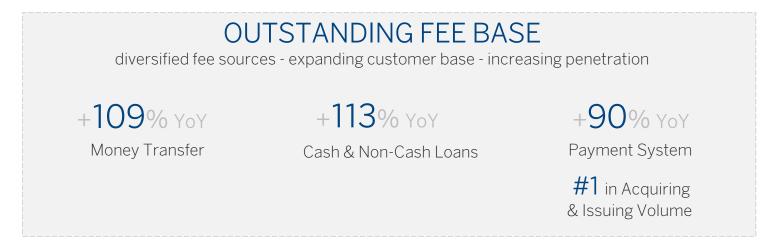
^{*}Excluding Earthquake-related prudent provisioning impact

^{**} Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

FEE GROWTH ACCELERATED FURTHER IN 2Q

WITH STRONG LENDING, TRANSACTIONS AND CONTINUED DIGITALIZATION



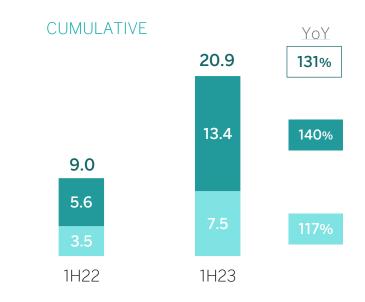


 $^{1\,\}mbox{Net Fees\&Comm.}$ breakdown is based on bank-only MIS data. Rankings are among private banks

QUARTERLY OPEX GROWTH FLATTISH ON TOP OF A HIGH-BASE

OPERATING EXPENSES (TL bn)





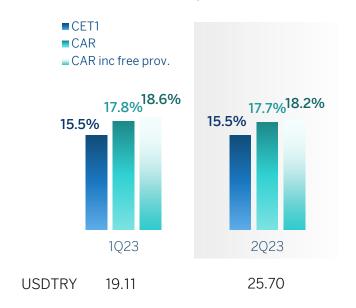


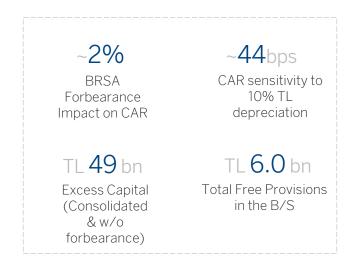


^{*100%} hedged no impact on bottom line
Note: Income defined as NII inc. Swaps + Net F&C + Dividend Income + Subsidiary Income + Net Trading Income (excludes swaps & currency hedge) + Other income (net of prov. Reversals)

CAPITAL REMAINS STRONG – 2Q CAPITAL GENERATION COULD LARGELY COMPENSATE NEGATIVE IMPACTS FROM CURRENCY & SUBDEBT AMORTIZATION

SOLVENCY RATIOS (without BRSA's forbearance)





CAR EVOLUTION (Unconsolidated, without BRSA's forbearance)





OUR MOBILE TRANSACTION

MARKET SHARE

GARANTI BBVA'S UNIQUE VALUE PROPOSITION

PRACTICES FOR
EMPLOYEE
SATISFACTION AND
WORK-LIFE BALANCE

STRONG PERFORMANCE IN EMPLOYEE LOYALTY

BLOOMBERG GENDER EQUALITY INDEX

The only Turkish company that has been in place for 7 consecutive years

HYBRID WORKING MODEL

4.3/5 poll results

40%/60% at office / home

DIGITAL'S SHARE IN

TOTAL SALES

CREATING
SUSTAINABLE VALUE
BEYOND SERVING
LARGE CUSTOMER
BASE

14.1 million /digital banking customer13.8 million /mobile customer

HIGH DIGITAL AND MOBILE

CUSTOMER BASE

89% 19% (as of 1023)

ACTIONS IN LINE WITH RESPONSIBLE BANKING PRINCIPLES

CARBON NEUTRAL BANK (Scope 1 & 2 and flight emissions*)

MOBILISATION IN CONTRIBUTION TO COMMUNITY SUSTAINABLE BUSINESS* INVESTMENT IN 2022*

Since 2020

86 billion TL (2018-1H23)

72 million TL

^{*} Please see our Integrated Annual Report 2022 for details of calculation scope and methodology



Appendix

- PG. 20 Interim Decarbonization Targets
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FIRST TURKISH BANK TO ANNOUNCE INTERIM DECARBONISATION **TARGETS FOR 2030 TO ACHIEVE NET ZERO BY 2050**

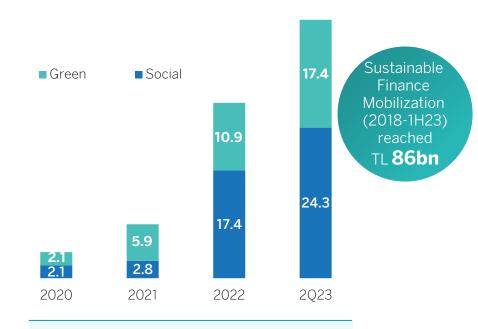
COMMITTED TO PORTFOLIO ALIGNMENT WITH THE PARIS AGREEMENT GOALS



CARBON NEUTRAL BANK: as of 2020 (scope 1&2 and flight emissions*)

First Turkish bank to became a signatory of 'UN - Convened' NET ZERO BANKING **ALLIANCE (NZBA)**

CONTRIBUTION TO SUSTAINABLE FINANCE (TL bn)



100% of new electricity generation investments allocated to **RENEWABLE ENERGY** since 2014

^{*} Please see our Integrated Annual Report 2022 for details of calculation scope and methodology

OUR COMMITMENT TO ESG IS RECOGNIZED BY VARIOUS AGENCIES



Sector













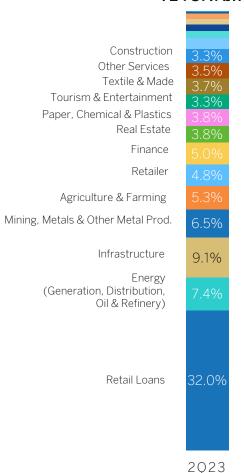


Indices	DJSI	CDP CLIMATE CHANGE	CDP WATER	MSCI	Moody's ESG Credit Impact Score	FTSE4GOOD	SUSTAINALYTICS ESG RISK	BLOOMBERG GENDER EQUALITY INDEX
Scoring Range	0-100	A / D-	A/D-	AAA/CCC		0-5	0-40+	0-100
Score	83	Α	Α-	BBB	2 Low-to-Neutral	3.8	23.7	89.06
	Only Bank From Türkiye In The EM & 5th Highest Score In Global Banking	Only Turkish Bank to be included in the Global A List	Included in the Index since 2015			Included in the Index Since 2016	325th of 1.005 Global Banks	Only Company from Türkiye to be Included in the Index for 7 Consecutive Years

APPENDIX: SECTOR BREAKDOWN OF GROSS LOANS

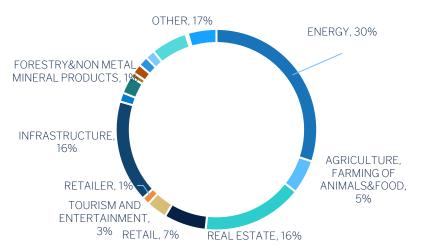
SECTOR BREAKDOWN OF GROSS LOANS¹

TL 737.7bn



Key Sectors	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Retail	86%	12%	2%	0,6%	5,3%	60,8%
Energy	60%	36%	5%	0,4%	27,6%	76,9%
Construction	86%	12%	2%	0,6%	16,2%	80,2%
Textile & Made	89%	9%	1%	0,4%	10,8%	81,8%
Tourism & Entertainment	82%	15%	3%	0,5%	14,7%	70,9%
Real Estate	55%	38%	7%	0,3%	61,8%	62,9%

SECTOR BREAKDOWN OF STAGE 2 EXCLUDING SICR1



APPENDIX: CLOSELY MONITORED AND WELL-PROVISIONED **FC LOANS**

FC PERFORMING LOANS

(29% of total performing loans)

US\$ 9.9 bn

21.7%

52.5%

Export Loans

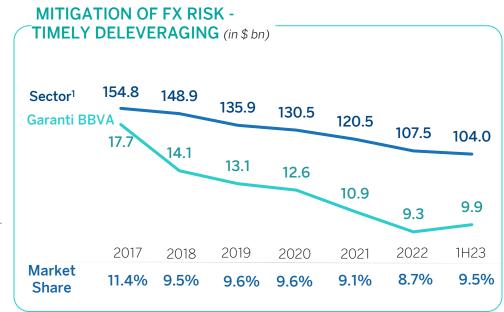
FX revenue generation

Project Finance Loans

69.9% of PF Loans have FX or FXlinked revenues - no currency risk

21.5% has lower currency risk

8.6% - with some currency risk



25.8%

Working Capital & Other Loans

FX loans predominantly to big corporate, commercial clients & multinationals

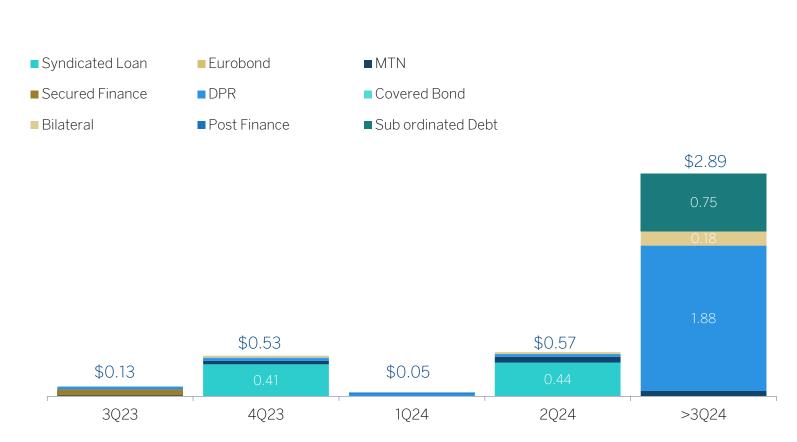
Regular conduct of FX sensitivity analysis for proactive staging and provisioning

1H23

APPENDIX: MATURITY PROFILE OF EXTERNAL DEBT

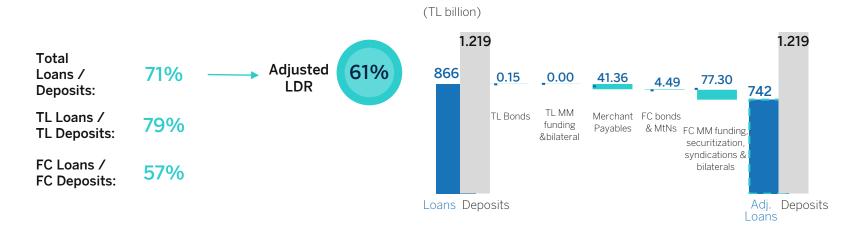
MATURITY PROFILE OF EXTERNAL DEBT

(US\$ billion)



APPENDIX: ADJUSTED LDR AND LIQUIDITY COVERAGE RATIOS

Loans funded via long-term on B/S alternative funding sources ease LDR



LIQUIDITY COVERAGE RATIOS¹

Total LCR	217%
Minimum Requirement	100%
FC LCR	329%
Minimum Requirement	80%

APPENDIX: MARKET SHARES

Market Shares ¹	Mar-23	Jun-23	QoQ ∆	Rank
Consumer Loans inc. Consumer CCs	14.1%	14.5%	38 bps	#1*
Cons. Mortgage Loans	7.5%	8.2%	75 bps	#2*
Consumer Auto Loans	16.0%	15.3%	-70 bps	#2*
Cons. General Purpose Loans	13.4%	13.6%	18 bps	#1*
TL Business Banking	7.4%	7.6%	21 bps	#2*
# of CC customers ²	13.4%	13.4%	5 bps	#1
Issuing Volume (Cumulative) ²	17.7%	17.5%	-19 bps	#1
Acquiring Volume (Cumulative) ²	17.0%	17.0%	3 bps	#1

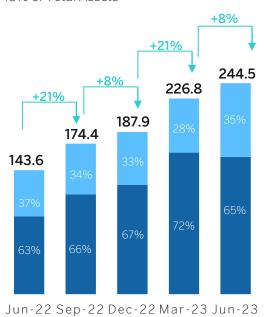
^{*} Rankings are among private banks as of March 2023

¹ Sector figures used in market share calculations are based on bank-only BRSA weekly data as of 27.06.2023, for commercial banks 2 Cumulative figures and rankings as of June 2023, as per Interbank Card Center data. Rankings are among private banks.

APPENDIX: SECURITIES PORTFOLIO

TOTAL SECURITIES (TL billion)

15% of Total Assets

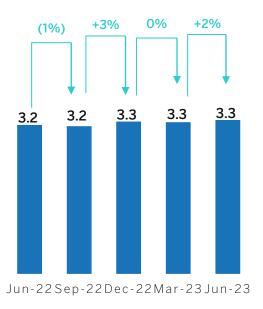


■TL ■FC

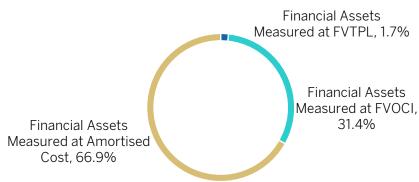
TL SECURITIES (TL billion)



FC SECURITIES (US\$ billion)



SECURITIES COMPOSITION



(TL billion)

ASSETS 30.06.2022 31.12.2022 31.03.2023 30.06.2023 Cash & Cash Equivalents 110.5 134.7 116.7 112.2 208.4 Balances at CBRT 123.6 123.3 114.0 157.5 149.9 Securities 143.6 174.4 187.9 226.8 244.5 Gross Loans 553.0 602.2 669.4 737.7 884.2 +TL Loans 378.3 431.1 449.5 544.8 628.3 TL NPL 164 165 164 16.2 173.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 10.5 9.2 9.3 10.0 9.1 info: Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.1 info: Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.1 TL Cert Forefor	(TE BIIIIOTT)					
Balances at CBRT 123.6 123.3 114.0 157.5 149.9 Securities 143.6 174.4 187.9 226.8 244.5 Gross Loans 553.0 602.2 669.4 73.7 884.2 +TL Loans 378.3 431.1 494.5 544.8 628.3 TL NPL 16.4 16.5 16.4 16.2 17.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 10.1 0.1 0.1 0.1 0.1 0.1 FC NPL (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: FC Performing Loans (in US\$ terms) 10.1 0.1 0.1 0.1 FW Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 93.7<	ASSETS	30.06.2022	30.09.2022	31.12.2022	31.03.2023	30.06.2023
Securities 143.6 174.4 187.9 226.8 244.5 Gross Loans 553.0 602.2 669.4 737.7 884.2 +TL Loans 378.3 431.1 494.5 544.8 628.3 TL NPL 16.4 16.5 16.4 16.2 17.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4	Cash & Cash Equivalents	110.5	134.7	116.7	112.2	208.4
Gross Loans 553.0 602.2 669.4 737.7 884.2 +TL Loans 378.3 431.1 494.5 544.8 628.3 TL NPL 16.4 16.5 16.4 16.2 17.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6	Balances at CBRT	123.6	123.3	114.0	157.5	149.9
+TL Loans 378.3 431.1 494.5 544.8 628.3 TL NPL 16.4 16.5 16.4 16.2 17.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1669.4 LIABILITIES & SHE 5 58.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0	Securities	143.6	174.4	187.9	226.8	244.5
TL NPL 16.4 16.5 16.4 16.2 17.3 info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE 1 1 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE 1 1 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE 1 1 1,092.9	Gross Loans	553.0	602.2	669.4	737.7	884.2
info: TL Performing Loans 361.9 414.6 478.1 528.6 611.0 +FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 334.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8	+TL Loans	378.3	431.1	494.5	544.8	628.3
+FC Loans (in US\$ terms) 10.6 9.3 9.4 10.1 10.0 FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6	TL NPL	16.4	16.5	16.4	16.2	17.3
FC NPL (in US\$ terms) 0.1 0.1 0.1 0.1 0.1 info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5	info: TL Performing Loans	361.9	414.6	478.1	528.6	611.0
info: FC Performing Loans (in US\$ terms) 10.5 9.2 9.3 10.0 9.9 info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE TUTAID REPOSITS 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8	+FC Loans (in US\$ terms)	10.6	9.3	9.4	10.1	10.0
info: Performing Loans (TL+FC) 535.6 584.6 651.8 719.9 865.5 Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 + Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2	FC NPL (in US\$ terms)	0.1	0.1	0.1	0.1	0.1
Fixed Assets & Subsidiaries 32.5 34.8 41.9 47.3 60.9 Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand (in US\$ terms) 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5	info: FC Performing Loans (in US\$ terms)	10.5	9.2	9.3	10.0	9.9
Other 18.4 23.4 22.2 26.4 121.4 TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand (in US\$ terms) 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6	info: Performing Loans (TL+FC)	535.6	584.6	651.8	719.9	865.5
TOTAL ASSETS 981.7 1,092.9 1,152.2 1,307.9 1,669.4 LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Fixed Assets & Subsidiaries	32.5	34.8	41.9	47.3	60.9
LIABILITIES & SHE Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Other	18.4	23.4	22.2	26.4	121.4
Total Deposits 658.7 754.5 790.7 909.2 1219.6 +Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	TOTAL ASSETS	981.7	1,092.9	1,152.2	1,307.9	1,669.4
+Demand Deposits 327.6 363.4 387.1 402.7 511.0 TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	LIABILITIES & SHE					
TL Demand 74.7 90.6 114.0 126.3 138.3 FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Total Deposits	658.7	754.5	790.7	909.2	1219.6
FC Demand (in US\$ terms) 15.3 14.8 14.7 14.5 14.5 +Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	+Demand Deposits	327.6	363.4	387.1	402.7	511.0
+Time Deposits 331.1 391.1 403.5 506.6 708.6 TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	TL Demand	74.7	90.6	114.0	126.3	138.3
TL Time 203.6 243.7 313.3 439.1 630.9 FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	FC Demand (in US\$ terms)	15.3	14.8	14.7	14.5	14.5
FC Time (in US\$ terms) 7.7 8.0 4.9 3.5 3.0 Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	+Time Deposits	331.1	391.1	403.5	506.6	708.6
Interbank Money Market 26.7 6.9 16.3 29.8 36.2 Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	TL Time	203.6	243.7	313.3	439.1	630.9
Bonds Issued 21.7 12.7 12.9 4.0 5.5 Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	FC Time (in US\$ terms)	7.7	8.0	4.9	3.5	3.0
Funds Borrowed 79.5 87.9 81.9 80.7 100.6 Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Interbank Money Market	26.7	6.9	16.3	29.8	36.2
Other liabilities 83.4 99.6 97.8 110.4 119.9 Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Bonds Issued	21.7	12.7	12.9	4.0	5.5
Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Funds Borrowed	79.5	87.9	81.9	80.7	100.6
Shareholders' Equity 111.7 131.3 152.7 173.8 187.6	Other liabilities		99.6	97.8	110.4	119.9
• •	Shareholders' Equity					
	• •					

APPENDIX: SUMMARY P&L

		QUARTERLY P&L			CUI	CUMULATIVE P&L			
TLI	Million	1Q23	2Q23	QoQ	1H22	1H23	YoY		
(+)	Net Interest Income including Swap costs	15.757	15.677	-1%	22.562	31.433	39%		
	(+) NII excluding CPI linkers' income	10.794	9.585	-11%	21.716	20.380	-6%		
	(+) Income on CPI linkers	5.575	5.830	5%	7.134	11.405	60%		
	(-) Swap Cost	-612	261	-143%	-6.288	-352	-94%		
(+)	Net Fees & Comm. (excl. CBRT's administrative fine for 1Q23)	6.215	7.284	17%	6.525	13.499	107%		
(+)	Net Trading & FX gains/losses (excl. Swap costs and currency hedge)	4.001	5.146	29%	7.348	9.147	24%		
	info: Gain on Currency Hedge ¹	778	7.769	898%	4.079	8.548	110%		
(+)	Income on subsidiary income	2.639	2.926	11%	2.395	5.566	132%		
(+)	Other income (excl. Prov. reversals & one-offs)	707	369	-48%	453	1.076	137%		
(+)	Non-recurring other income	445	2.389	437%	1.315	2.834	115%		
	(+) Gain on asset sale & Revaluation of real estate	572	389	-32%	1.035	961	-7%		
	(+) Gain on debt sale	0	0	n.m	120	0	n.m		
	(+) Administrative Fine / Reversal	-127	0	n.m	160	-127	n.m		
	(+) Free Provision Reversal	0	2.000	n.m	0	2.000	n.m		
(-)	OPEX	-10.448	-10.454	0%	-9.047	-20.902	131%		
	(-) HR	-3.627	-3.921	8%	-3.481	-7.548	117%		
	(-) Non-HR	-6.822	-6.533	-4%	-5.566	-13.354	140%		
(-)	Net Expected Loss (excl. Currency impact)	-1.685	-1.132	-33%	-2.851	-2.816	-1%		
	(-) Expected Loss	-9.714	-10.919	12%	-12.421	-20.634	66%		
	info: Currency Impact ¹	-778	-7.769	898%	-4.079	-8.548	110%		
	(+) Provision Reversal under other Income	7.251	2.019	-72%	5.491	9.270	69%		
(-)	Taxation and other provisions	-1.895	-3.736	97%	-7.605	-5.631	-26%		
	(-) Free Provision	0	0	n.m	0	0	n.m		
	(-) Taxation	-1.876	-3.708	98%	-5.511	-5.584	1%		
	(-) Other provisions (excl. free prov.)	-19	-28	48%	-2.094	-47	-98%		
=	NET INCOME	15,735	18,470	17%	21,096	34,205	62%		

APPENDIX: KEY FINANCIAL RATIOS

	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23
Profitability ratios					
ROAE (Cumulative) ¹	43,0%	49,0%	51,1%	38,4%	38,6%
ROAA (Cumulative) ¹	4,8%	5,6%	6,0%	5,1%	4,8%
Cost/Income	22,3%	21,0%	20,8%	35,1%	32,9%
Liquidity ratios					
Loans / Deposits	81,3%	77,5%	82,4%	79,2%	71,0%
TL Loans / TL Deposits	130,0%	124,0%	111,9%	93,5%	79,4%
Adj. Loans/Deposits (Loans adj. with on-balance sheet alternative funding sources)	64%	62%	68%	68%	61%
TL Loans / (TL Deposits + TL Bonds + Merchant Payables)	117,6%	112,8%	102,9%	87,7%	75,4%
FC Loans / FC Deposits	45,7%	40,5%	47,8%	55,6%	56,5%
Asset quality ratios					
NPL Ratio	3,2%	2,9%	2,6%	2,4%	2,1%
Coverage Ratio	5,7%	5,6%	5,5%	5,1%	4,9%
+ Stage1	0,9%	0,6%	0,7%	0,6%	0,5%
+ Stage2	18,7%	21,6%	20,0%	18,8%	20,8%
+ Stage3	69,0%	70,9%	72,2%	70,4%	70,2%
Cumulative Net Cost of Risk (excluding currency impact, bps) ²	117	129	155	97	74
Solvency ratios					
CAR (excl. BRSA Forbearance)	17,1%	18,3%	18,9%	17,8%	17,7%
Common Equity Tier I Ratio (excl. BRSA Forbearance)	14,5%	15,8%	16,5%	15,5%	15,5%
Leverage	7,8x	7,3x	6,5x	6,5x	7,9x

¹ Note: Excludes non-recurring items when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE) and Return On Average Assets (ROAA) for, 2022, 3022, 1023 and 2023. Please refer to the Appedix: Summary P&L for non-recurring items 2 Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged

⁽FX gain included in Net trading income line)

APPENDIX: QUARTERLY & CUMULATIVE NET CoR

(Million TL)					(Million TL)	
					Cumulative Net Expected Credit Loss	6M23
Quarterly Net Expected Credit Loss	3Q22	4Q22	1Q23	2Q23	(-) Expected Credit Losses	20,634
(-) Expected Credit Losses	5,744	5,734	9,714	10,919	Stage 1	4,770
Stage 1	- 262	1,730	3,110	1,660	-	
Stage 2	4,534	2,836	5,566	7,197	Stage 2	12,763
Stage 3	1,472	1,168	1,039	2,062	Stage 3	3,101
(+) Provision Reversals under other income	2,069	1,281	7,251	2,019	(+) Provision Reversals under other income	9,270
Stage 1	1,011	54	3,852	978	Stage 1	4,830
Stage 2	397	542	2,610	354	-	
Stage 3	661	686	789	687	Stage 2	2,963
					Stage 3	1,476
(=) (a) Net Expected Credit Losses	3,675	4,452	2,463	8,901		
					(=) (a) Net Expected Credit Losses	11,364
(b) Average Gross Loans	577,643	635,820	703,560	810,979	(b) Average Gross Loans	763,786
					· · · · · ·	
(a/b) Quarterly Total Net CoR (bps)	252	278	142	440	(a/b) Cumulative Total Net CoR (bps)	300
info: Currency Impact ¹	106	60	44	384	info: Currency Impact ¹	226
Total Net CoR excl. currency impact (bps)	147	217	98	56	Total Net CoR excl. currency impact (bps)	74

¹ Neutral impact at bottom line, as provisions due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

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