

# 1H25 EARNINGS PRESENTATION

Based on BRSA Consolidated Financials

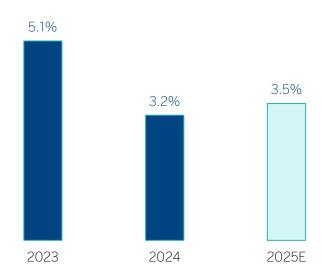
July 30th, 2025



# **MACRO RECAP**

### **GDP GROWTH**

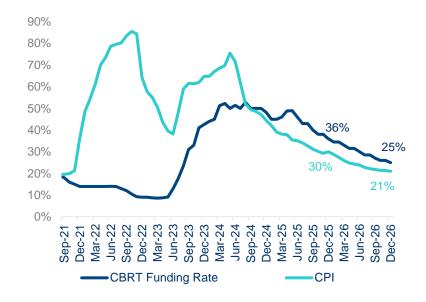
(YoY)



- We still observe a smooth adjustment in activity as we nowcast a slightly positive quarterly growth in 2Q25, resulting in an annual growth >3% in 1H25.
- 2025 GDP growth forecast of 3.5% is maintained, yet we evaluate the balance of risks tilted to the downside due to tight monetary policy and efforts on fiscal consolidation.

# CBRT FUNDING RATE & CPI EXPECTATIONS

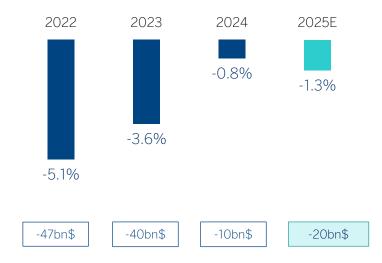
(%)



- Annual consumer inflation decreased to 35.05% in June (vs. 44.4% by year end 2024), with the support of tight financial conditions, moderating domestic demand and lower commodity prices.
- We slightly lower our YE inflation forecast to 30% (from 31%), given the last 3 months' positive surprises.
- We still expect 36% policy rate by end 2025.

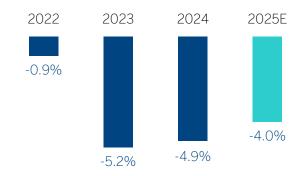
# TURKISH ECONOMY (II/II)

#### CA DEFICIT / GDP (year end)



■ We expect current account deficit to GDP to slightly worsen to 1.3% of GDP in 2025 due to a deterioration in core trade deficit and increasing net gold imports, where tourism revenues might still be supportive parallel to the MTP target.

#### CG BUDGET DEFICIT / GDP (year end)

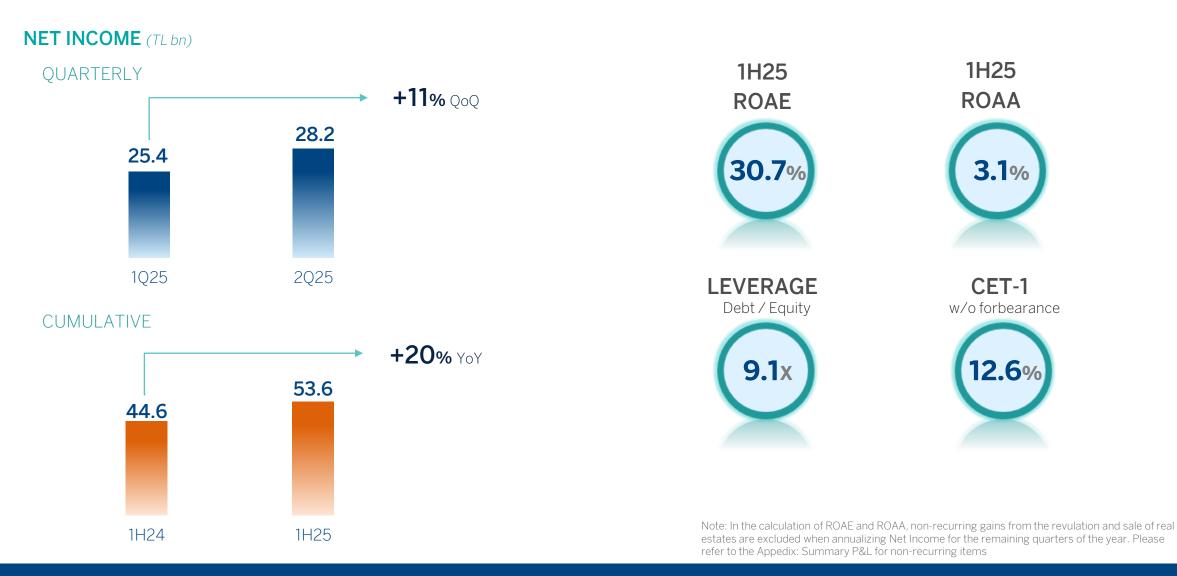


2Q25 cash balance signaled increasing efforts not to introduce new fiscal impulse to the economy. However, considering the sensitivity on growth and employment outlook, we assume a cash deficit to GDP of at least 4% in 2025.



# **1H25 FINANCIALS**

# **OUR DISTINGUISHED EARNINGS STRENGTH PRESERVED...**



Resillient NII, robust fee income and provision reversals from a few large-ticket items reinforced solid earnings delivery.

# ...WITH PROVEN CAPABILITY TO GENERATE CORE BANKING REVENUE

# CORE BANKING REVENUE (TL bn)



- > Well-defended Core NII, despite increased funding costs.
- > Strong fee base supported by the contribution from payment systems & Money transfer and lending related fees
- **>** Our **subsidiaries' contribution** continued to be supportive.

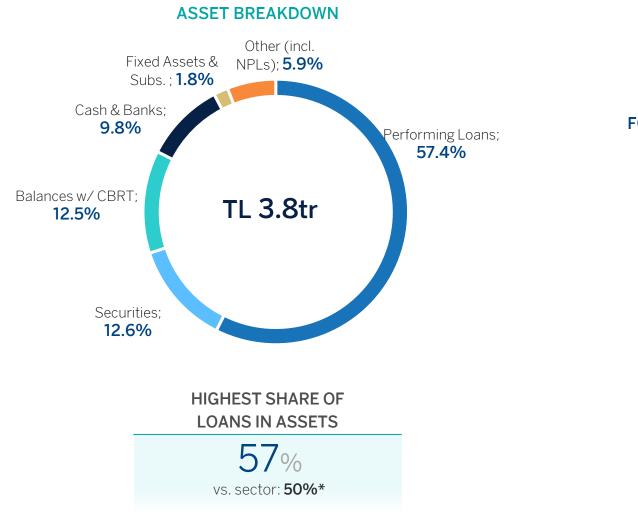


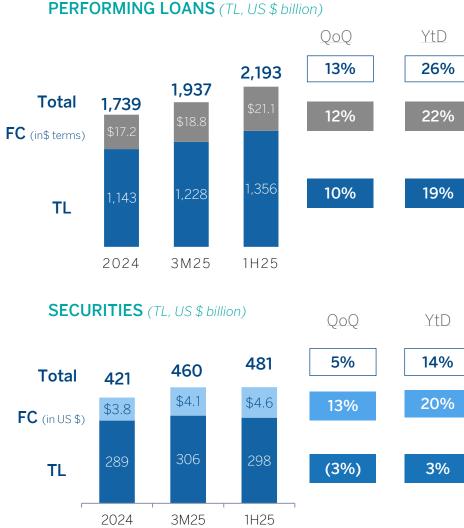
## **CORE BANKING REVENUES TO ASSETS**



# LENDING DRIVEN ASSET MIX CONTINUES TO BE THE MAIN DIFFERENTIATOR

# -OPPORTUNISTIC FIXED RATE SECURITIES ADDITIONS OFFSET REDEMPTIONS FROM CPI LINKERS





<sup>\*</sup> Sector data is based on BRSA May monthly data, per unconsolidated financials

■ TL Business (incl. SME & Corporate CCs)

+10%

# **CONSUMER LOANS & CREDIT CARDS GAINED PACE IN 2Q**

# PROFITABLE & SELECTIVE GROWTH FOCUS MAINTAINED

# TL PERFORMING LOAN GROWTH

+11%

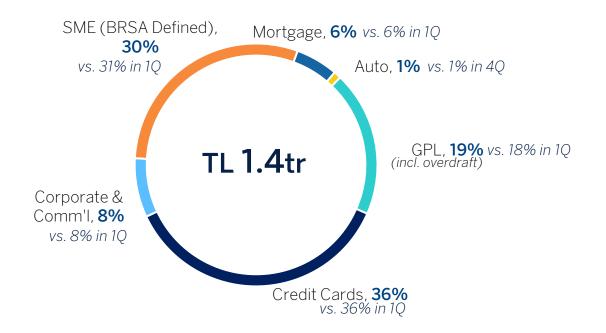
■ Consumer (exc. CCs)

TL Perf. Loans

Consumer Credit Cards

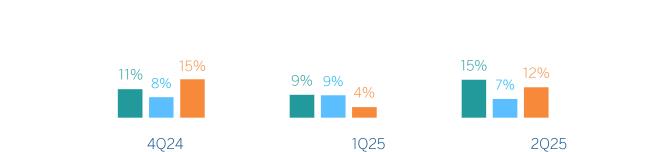
#### TL PERFORMING LOAN BREAKDOWN

(62% of total performing loans)



Sector figures used in market share calculations are based on bank-only BRSA weekly data as of 27.06.2025, for private commercial banks. Rankings are as of March 2025

1 As of May 2025. BRSA-defined SME loan figures for May and June include customers who were temporarily excluded from the SME category, as their 2024 financials had not yet been submitted to the Bank's system. Since May, the data collection process has accelerated, and final records are expected to be completed in the coming months.



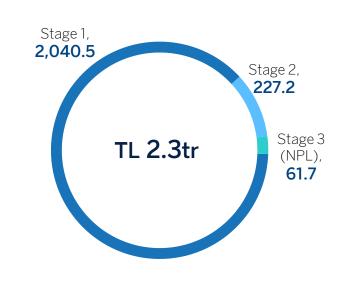
+7%

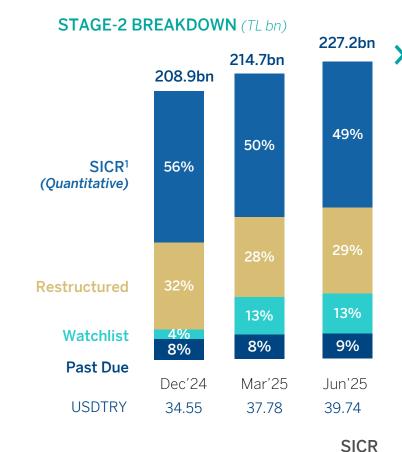
# LEADER IN TL LOANS, CONSUMER LOANS AND CREDIT CARDS

| MARKET SHARE<br>(among private comm'l banks) | 2024  | 1H25               |
|--|-------|--------------------|
| TL loans                                     | 21.8% | 21.7%              |
| TL Business (inc. SMEs & Corporate CCs)      | 20.8% | 20.6%              |
| TL Micro & Small Enterprises                 | 22.9% | 24.0% <sup>1</sup> |
| Consumer (excl. CCs)                         | 21.3% | 22.2%              |
| Consumer GPL (incl. overdraft)               | 19.5% | 20.4%              |
| Consumer Mortgage                            | 27.7% | 29.3%              |
| Consumer Credit Cards                        | 24.0% | 23.2%              |

# DECLINING SHARE OF STAGE-2 MAINLY DUE TO RECOVERY PERFORMANCE RELATED OUTFLOWS







excl. currency impact<sup>2</sup> 209.8bn TL in Jun'25 201.2bn TL in Mar'25

**SHARE OF STAGE-2** 

9.8% vs. 10.5% in Mar'25

**STAGE-2 COVERAGE** 

10.2% vs. 11.4% in Mar'25

FC coverage 20.8%; TL coverage 5.8%

86% of the SICR Portfolio is non-delinquent

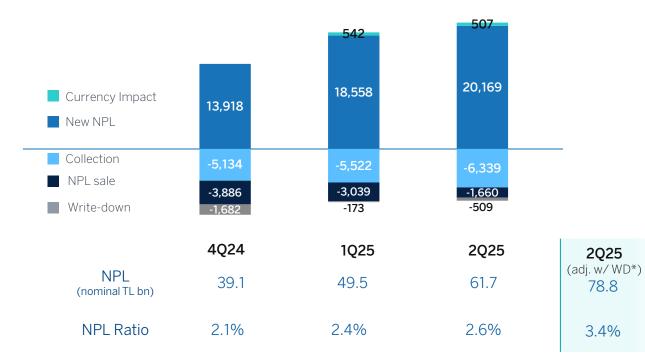
6.8% of the 2Q24 SICR portfolio ended up in NPL in 2Q25

# **NPL FLOW FARING AS EXPECTED**

## **NPL EVOLUTION** (TL mn)

## QUARTERLY

| Net NPL Flow  | 3,116 | 10,365 | 12,169 |
|---|-------|--------|--------|
| Net NPL Flow excld. curr. impact, NPL Sales & write-downs | 8,784 | 13,035 | 13,831 |

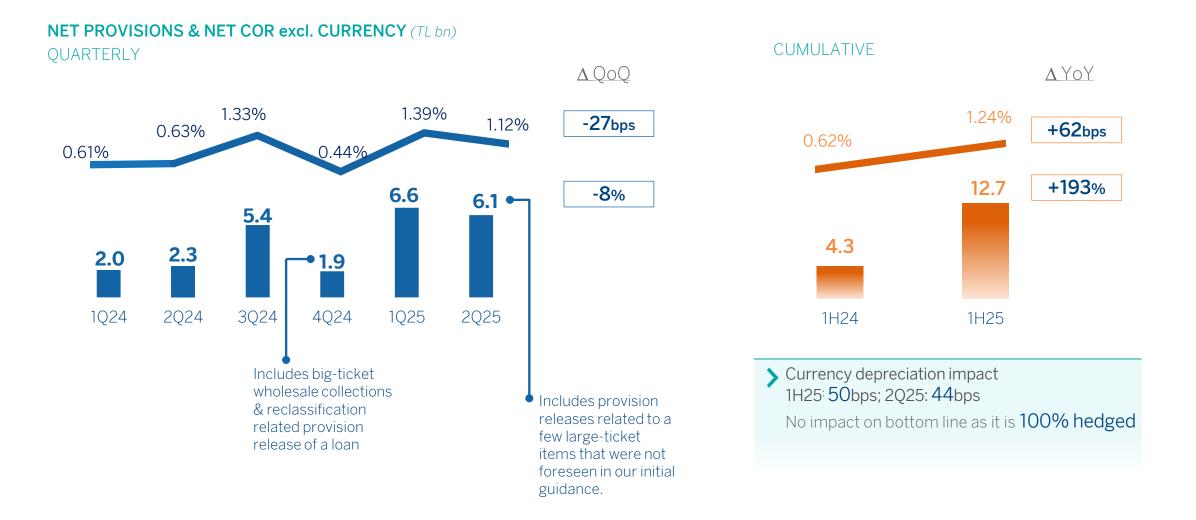


#### **COVERAGE RATIOS**

|   | 1Q25  | 2Q25  | <b>2Q25</b><br>(adj. w/ WD*) |
|---|-------|-------|------------------------------|
| <b>Total Provision</b> (Balance sheet, TL bn) | 66.7  | 74.6  | 91.7                         |
| +Stage-1                                      | 9.7   | 10.9  |                              |
| +Stage-2                                      | 24.5  | 23.2  |                              |
| +Stage-3                                      | 32.5  | 40.5  | 57.7                         |
|   |       |       |                              |
| <b>Total Coverage</b>                         | 3.3%  | 3.2%  | 3.9%                         |
| +Stage-1                                      | 0.5%  | 0.5%  |                              |
| +Stage-2                                      | 11.4% | 10.2% |                              |
| +Stage-3                                      | 65.7% | 65.7% | 73.2%                        |
|   |       |       |                              |

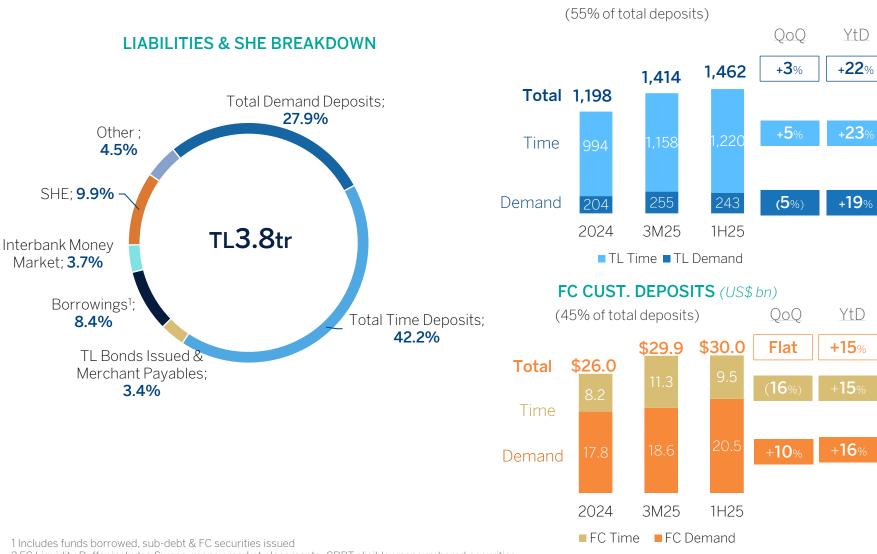
\*Adjusted with write-downs since 2019

# BETTER THAN EXPECTED NET COR LED BY LARGE-TICKET PROVISION REVERSALS



TL CUST. DEPOSITS (TL bn)

# - THE BACKBONE OF OUR SUCCESS



 MAINTAINED FOCUS ON STICKY & LOWER-COST DEPOSITS

68%

Retail & SME deposits\* /
TL customer deposits

> HIGHLY LIQUID BALANCE SHEET

\$4.9<sub>bn</sub>
FC Liquidity Buffer<sup>2</sup>
vs. ST external debt of 3.1bn\$
Total external debt of 7.5bn\$

<sup>2</sup> FC Liquidity Buffer includes Swaps, money market placements, CBRT eligible unencumbered securities

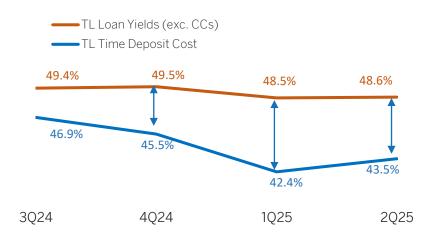
<sup>\*</sup> Per bank-only MIS data

# WELL-DEFENDED NII AMID MARKET SHIFTS

#### NIM INCL. SWAP COST<sup>1</sup>



#### TL LOAN-TIME DEPOSIT SPREAD<sup>2</sup> **QUARTERLY**



#### **NET INTEREST INCOME INCL. SWAP COST (TLBN)**



- > Core NII sustained its strong level on the back of well-managed funding costs & upward loan repricings
- > TL Loan Time deposit spread has been widening since July and is projected to accelerate further in 4Q25
- **Quarterly increase in net swap costs** was due to less utilization of swap depo transactions.
- > CPI estimate used in CPI linker valuation remained stable at **28%** in 1H25 (vs. 48.6% in 2024)

 $\Delta$  QoQ

-45 bps

-31 bps

<sup>1</sup> Calculated based on unconsolidated BRSA financials. TL reserves are taken into account in the calculation of IEAs.

<sup>2</sup> Based on MIS data, using Daily averages. In the calculation of TL loan yields, CC related interest income is deducted from the numerator and CC volume is deducted from denominator as only ~33% of CC balances are interest bearing. Core NIM = NIM incl. Swap cost excluding CPI linker income

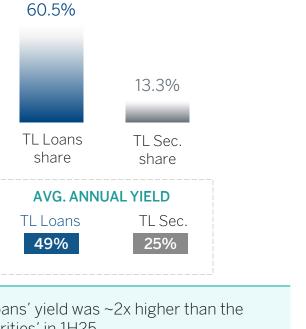
# **CUSTOMER-DRIVEN ASSET MIX ENSURES MARGIN RESILIENCE**



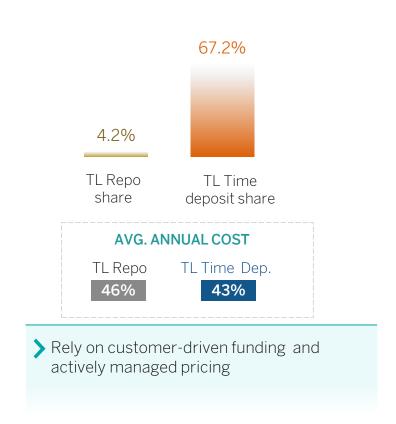




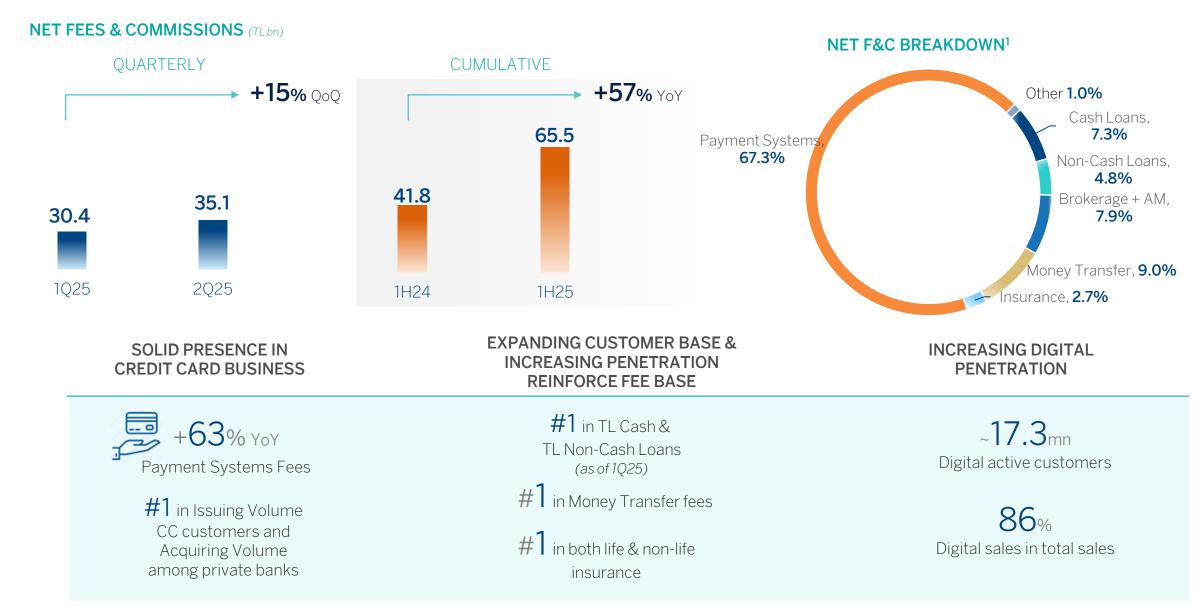








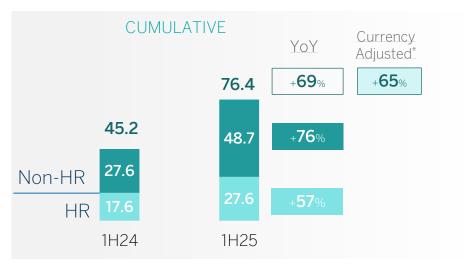
# ROBUST FEE GENERATION REFLECTS THE STRENGTH IN PAYMENT SYSTEMS, RELATIONSHIP BANKING AND DIGITALIZATION

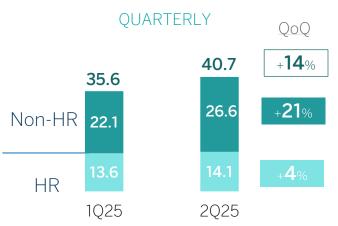


# **OPEX GROWTH FARING IN-LINE WITH BUDGET**

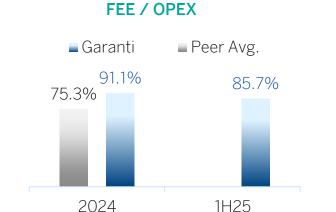
# STRATEGIC SPENDING TO FUEL SUSTAINABLE REVENUES

#### **OPERATING EXPENSES** (TL bn)









<sup>\*100%</sup> of currency linked expenses are hedged, thus no impact on bottom-line

Note: Income defined as NII inc. Swaps + Net F&C + Dividend Income + Subsidiary Income + Net Trading Income (excludes swaps & currency hedge) + Other income (net of prov. Reversals, free provision reversals and one-off income)

Peer average represent the average of Top 3 Private Banks

# SUSTAINED SOUND SOLVENCY

# NEW TIER-2 ISSUANCE IS SET TO POSITIVELY IMPACT 3Q CAPITAL RATIOS

#### **SOLVENCY RATIOS** (without BRSA's forbearance)









# **1H25** IN SUMMARY: UNMATCHED LEADERSHIP SUSTAINED

Sustained & Sequentially increasing core banking revenues

- **5.1**%
  NIM incl. swap
- +61% YoY;
  Core banking revenue / Avg.

Assets: 7.7%

Reflects strong relationship, digital empowerment and customer penetration

- 2 Strategic spending to fuel sustainable revenues
- Fees Largely cover OPEX

  86%
  Fee / OPEX
- Recovery performance related reversals, yet **no ease in prudent risk approach**
- NET CoR (excl. currency)
  124bps

4 Strong capital

**CAR** (w/o BRSA's forbearance)

**15.6**%

+70bps expected impact from Tier-2 issuance in July

# GOING FORWARD...NIM HEADWINDS IS LIKELY TO BE MITIGATED BY LARGE TICKET PROVISION RELEASES AND ROBUST FEE GROWTH

# 2025 OPERATING **PLAN GUIDANCE**

| TL Loan Growth<br>(YoY)                    | >avg. CPI     | On track   |
|--|---------------|--|
| FC Loan Growth<br>(in US\$, YoY)           | Low-teens     | Better than guidance largely due to EUR/USD parity impact  |
| Net Cost of Risk<br>(exc. currency impact) | 2 – 2.5%      | Trending toward lower end of the projected range due to provision release of a few large-ticket items that were not foreseen in the initial guidance |
| NIM incl. swap cost                        | +3% expansion | Our margin expansion has been delayed by two quarters due to CBRT's tight stance   |
| Fee Growth<br>(YoY)                        | >avg. CPI     | Faring better than expected due to payment systems fees  |
| Fee/OPEX (YoY, bank-only)                  | ~80-85%       | Upside due to better than expected fee performance   |
| ROAE (%)                                   | Low-30s       | Large ticket provision releases and fee performance are set to ease NIM pressure, leading ROE to settle near the lower bound of the guided range     |



# **Q&A SESSION**



# Appendix

Pg. 23 Sector Breakdown of Gross Loans

PG. 24 FC Loan Breakdown

PG. 25 Maturity Profile of External Debt

PG. 26 Adjusted L/D and Liquidity Coverage Ratios,

PG. 27 Market Shares

PG. 28 Securities Portfolio

Pg. 29 Summary Balance Sheet

Pg. 30 Summary P&L

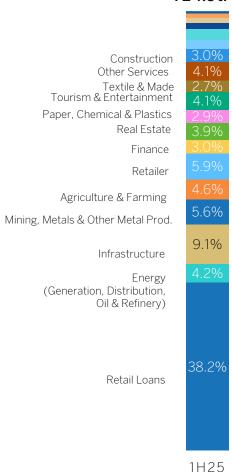
PG. 31 Key Financial Ratios

Pg. 32 Quarterly & Cumulative Net Cost of Risk

# **APPENDIX: SECTOR BREAKDOWN OF GROSS LOANS**

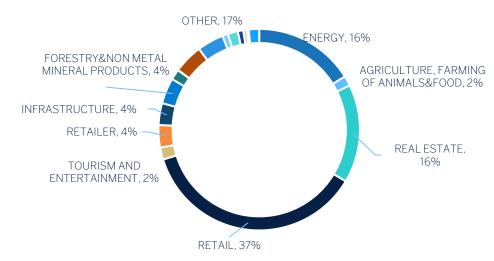
# SECTOR BREAKDOWN OF GROSS LOANS<sup>1</sup>





| Key Sectors             | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 |
|-------------------------|---------|---------|---------|---------|---------|---------|
| Retail                  | 84%     | 11%     | 5%      | 0.7%    | 6.9%    | 65.8%   |
| Energy                  | 74%     | 23%     | 2%      | 0.3%    | 17.7%   | 84.0%   |
| Construction            | 86%     | 10%     | 4%      | 0.6%    | 5.2%    | 60.9%   |
| Textile & Made          | 83%     | 14%     | 3%      | 0.6%    | 8.3%    | 68.4%   |
| Tourism & Entertainment | 89%     | 9%      | 2%      | 0.6%    | 6.2%    | 72.9%   |
| Real Estate             | 68%     | 31%     | 2%      | 0.6%    | 35.7%   | 62.1%   |

#### SECTOR BREAKDOWN OF STAGE 2 EXCLUDING SICR1



# APPENDIX: CLOSELY MONITORED AND WELL-PROVISIONED FC LOANS

#### FC PERFORMING LOANS

(38% of total performing loans)

#### US\$ 21.1bn



GBI and GB Romania loan placements

Natural hedge

#### US\$ 13.0 bn



#### **Export Loans**

FX revenue generation

### **Project Finance Loans**

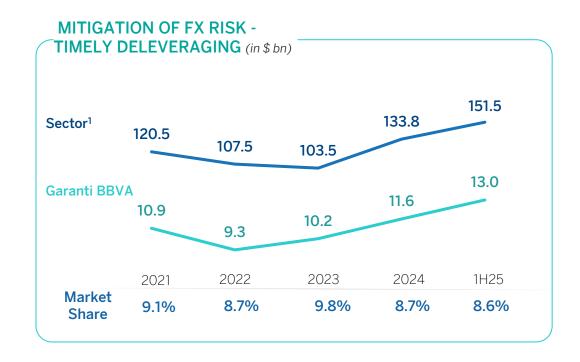
- 31.4%
- 67.0% of PF Loans have FX or FXlinked revenues - no currency risk
- 22.0% has lower currency risk
- 11.0% with some currency risk

# 40.1%

# **Working Capital & Other Loans**

1H25

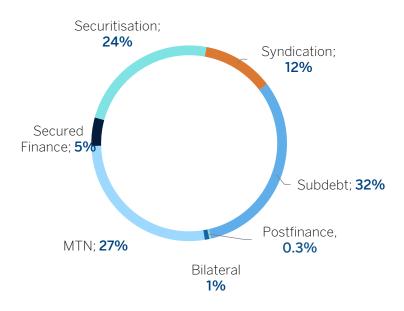
 FX loans predominantly to big corporate, commercial clients & multinationals



 Regular conduct of FX sensitivity analysis for proactive staging and provisioning

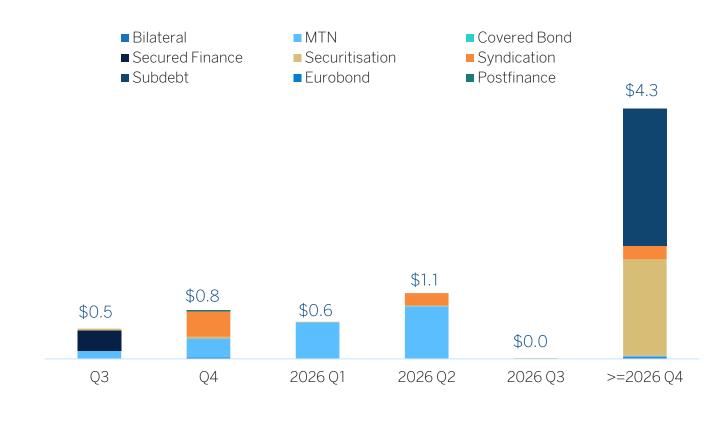
# **APPENDIX: MATURITY PROFILE OF EXTERNAL DEBT**

#### WHOLESALE FUNDING BREAKDOWN



#### MATURITY PROFILE OF EXTERNAL DEBT

(US\$ billion)



# APPENDIX: ADJUSTED LDR AND LIQUIDITY COVERAGE RATIOS

# Loans funded via long-term on B/S alternative funding sources ease LDR



## LIQUIDITY COVERAGE RATIOS<sup>1</sup>

| Total LCR           | 134% |
|---------------------|------|
| Minimum Requirement | 100% |
| FC LCR              | 164% |
| Minimum Requirement | 80%  |



<sup>1</sup> Represents the average of June's last week.

# **APPENDIX: MARKET SHARES**

| Market Shares among private banks <sup>1</sup> | Dec-24 | Mar-25 | June-25 | QoQ ∆    | YtD ∆   | Rank |
|--|--------|--------|---------|----------|---------|------|
| TL Performing Loans                            | 21.8%  | 21.7%  | 21.7%   | 1 bps    | -8 bps  | #1*  |
| FC Performing Loans                            | 15.4%  | 15.6%  | 15.6%   | 7 bps    | 18 bps  | #2*  |
| Consumer Loans inc. Consumer CCs               | 22.7%  | 22.7%  | 22.7%   | 3 bps    | 0 bps   | #1*  |
| Cons. Mortgage Loans                           | 27.7%  | 28.8%  | 29.3%   | 53 bps   | 162 bps | #2*  |
| Consumer Auto Loans                            | 33.3%  | 34.6%  | 37.0%   | 243 bps  | 368 bps | #1*  |
| Cons. General Purpose Loans                    | 19.5%  | 19.7%  | 20.4%   | 68 bps   | 85 bps  | #1*  |
| TL Business Banking                            | 20.2%  | 19.9%  | 19.6%   | -33 bps  | -56 bps | #2*  |
| TL Customer Deposits                           | 20.5%  | 21.7%  | 21.2%   | -47 bps  | 65 bps  | #1*  |
| FC Customer Deposits                           | 18.0%  | 19.3%  | 17.8%   | -147 bps | -22 bps | #2*  |
| Payment Systems Market Share in the sector     | Dec-24 | Mar-25 | June-25 | QoQ ∆    | YtD ∆   | Rank |
| # of CC customers <sup>2</sup>                 | 14.2%  | 14.3%  | 14.5%   | 14 bps   | 34 bps  | #1   |
| Issuing Volume (Cumulative) <sup>2</sup>       | 17.0%  | 17.2%  | 17.2%   | 17 bps   | 20 bps  | #1   |
| Acquiring Volume (Cumulative) <sup>2</sup>     | 16.6%  | 16.1%  | 15.9%   | -58 bps  | -78 bps | #1   |

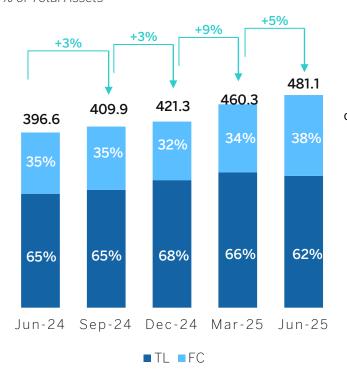
<sup>\*</sup> Rankings are among private banks as of March 2025

<sup>1</sup> Sector figures used in market share calculations are based on bank-only BRSA weekly data as of 27.06.2025, for commercial private banks 2 Cumulative figures and rankings as of June 2025, as per Interbank Card Center data. Rankings are among private banks.

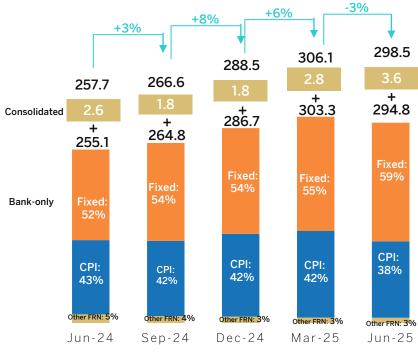
# **APPENDIX: SECURITIES PORTFOLIO**

#### TOTAL SECURITIES (TL bn)

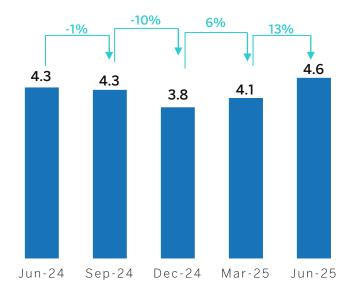
13% of Total Assets



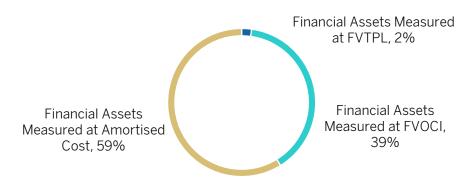
#### TL SECURITIES (TL bn)



#### FC SECURITIES (US\$ bn)



#### **SECURITIES COMPOSITION**



# **APPENDIX: SUMMARY BALANCE SHEET**

(TL billion)

| ASSETS                                    | 30.06.2024 | 30.09.2024 | 31.12.2024 | 31.03.2025 | 30.06.2025 |
|---|------------|------------|------------|------------|------------|
| Cash & Cash Equivalents                   | 272.2      | 341.8      | 301.0      | 367.8      | 375.2      |
| Balances at CBRT                          | 313.1      | 325.0      | 322.1      | 494.1      | 478.6      |
| Securities                                | 396.6      | 409.9      | 421.3      | 460.3      | 481.1      |
| Gross Loans & Receivables                 | 1530.2     | 1689.0     | 1826.0     | 2047.3     | 2329.3     |
| +TL Loans                                 | 975.5      | 1062.6     | 1177.1     | 1271.3     | 1411.3     |
| TL NPL                                    | 23.7       | 30.2       | 33.9       | 43.8       | 55.5       |
| info: TL Performing Loans                 | 951.8      | 1032.5     | 1143.2     | 1227.6     | 1355.9     |
| +FC Loans (in US\$ terms)                 | 16.0       | 17.3       | 17.3       | 18.9       | 21.2       |
| FC NPL (in US\$ terms)                    | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        |
| info: FC Performing Loans (in US\$ terms) | 15.9       | 17.2       | 17.2       | 18.8       | 21.1       |
| info: Performing Loans (TL+FC)            | 1459.9     | 1608.7     | 1738.6     | 1937.1     | 2193.4     |
| Fixed Assets & Subsidiaries               | 41.6       | 42.7       | 52.5       | 57.1       | 67.4       |
| Other                                     | 63.8       | 69.5       | 79.7       | 71.8       | 90.1       |
| TOTAL ASSETS                              | 2,617.4    | 2,877.8    | 3,002.6    | 3,498.3    | 3,821.7    |
| LIABILITIES & SHE                         | 30.06.2024 | 30.09.2024 | 31.12.2024 | 31.03.2025 | 30.06.2025 |
| Total Deposits                            | 1854.1     | 2058.6     | 2154.3     | 2584.7     | 2680.0     |
| +Demand Deposits                          | 726.6      | 807.7      | 819.7      | 961.2      | 1066.8     |
| TL Demand                                 | 181.9      | 196.6      | 204.0      | 255.6      | 245.5      |
| FC Demand (in US\$ terms)                 | 17.1       | 18.3       | 17.8       | 18.7       | 20.7       |
| +Time Deposits                            | 1127.5     | 1250.9     | 1334.7     | 1623.5     | 1613.2     |
| TL Time                                   | 906.2      | 970.0      | 1047.2     | 1192.7     | 1222.3     |
| FC Time (in US\$ terms)                   | 6.9        | 8.4        | 8.3        | 11.4       | 9.8        |
| Interbank Money Market                    | 124.9      | 113.7      | 46.9       | 38.9       | 140.0      |
| Bonds Issued                              | 10.0       | 18.4       | 28.1       | 46.7       | 85.1       |
| Funds Borrowed                            | 159.8      | 165.8      | 192.4      | 213.2      | 235.6      |
| Other liabilities                         | 188.3      | 217.3      | 249.4      | 274.2      | 301.8      |
| Shareholders' Equity                      | 280.3      | 304.0      | 331.4      | 340.7      | 379.1      |
| TOTAL LIABILITIES & SHE                   | 2,617.4    | 2,877.8    | 3,002.6    | 3,498.3    | 3,821.7    |

# **APPENDIX: SUMMARY P&L**

|     |   | QI      | UARTERLY P&I | L     | CU      | JMULATIVE P&L |      |
|-----|---|---------|--------------|-------|---------|---------------|------|
| TLN | Million   | 1Q25    | 2Q25         | QoQ   | 1H24    | 1H25          | YoY  |
| (+) | Net Interest Income including Swap costs                            | 37,506  | 38,834       | 4%    | 37,384  | 76,340        | 104% |
|     | (+) NII excluding CPI linkers' income                               | 31,108  | 34,924       | 12%   | 39,990  | 66,032        | 65%  |
|     | (+) Income on CPI linkers   | 8,213   | 8,126        | -1%   | 17,740  | 16,340        | -8%  |
|     | (-) Swap Cost   | -1,816  | -4,216       | 132%  | -20,345 | -6,031        | -70% |
| (+) | Net Fees & Comm.  | 30,383  | 35,087       | 15%   | 41,833  | 65,470        | 57%  |
| (+) | Net Trading & FX gains/losses (excl. Swap costs and currency hedge) | 3,296   | 1,853        | -44%  | 19,517  | 5,149         | -74% |
|     | info: Gain on Currency Hedge <sup>1</sup>                           | 2,710   | 2,397        | -12%  | 2,583   | 5,106         | 98%  |
| (+) | Income from investments under equity                                | 541     | 808          | 50%   | 1,347   | 1,349         | 0%   |
| (+) | Other income (excl. Prov. reversals & one-offs)                     | 5,162   | 6,650        | 29%   | 6,861   | 11,812        | 72%  |
| (+) | Non-recurring other income  | 238     | 1,060        | 345%  | 746     | 1,298         | 74%  |
|     | (+) Gain on asset sale & Revaluation of real estate                 | 238     | 1,060        | 345%  | 746     | 1,298         | 74%  |
| (-) | OPEX  | -35,640 | -40,725      | 14%   | -45,192 | -76,365       | 69%  |
|     | (-) HR  | -13,561 | -14,078      | 4%    | -17,562 | -27,639       | 57%  |
|     | (-) Non-HR  | -22,079 | -26,646      | 21%   | -27,630 | -48,726       | 76%  |
| (-) | Net Expected Loss (excl. Currency impact)                           | -6,647  | -6,101       | -8%   | -4,348  | -12,748       | 193% |
|     | (-) Expected Loss   | -23,812 | -18,511      | -22%  | -28,816 | -42,323       | 47%  |
|     | info: Currency Impact <sup>1</sup>                                  | -2,710  | -2,397       | -12%  | -2,583  | -5,106        | 98%  |
|     | (+) Provision Reversal under other Income                           | 14,455  | 10,014       | -31%  | 21,884  | 24,468        | 12%  |
| (-) | Taxation and other provisions                                       | -9,440  | -9,253       | -2%   | -13,560 | -18,692       | 38%  |
|     | (-) Taxation  | -9,186  | -9,254       | 1%    | -13,492 | -18,441       | 37%  |
|     | (-) Other provisions  | -253    | 2            | -101% | -67     | -252          | 273% |
| =   | NET INCOME  | 25,399  | 28,215       | 11%   | 44,590  | 53,613        | 20%  |

<sup>1</sup> Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

# **APPENDIX: KEY FINANCIAL RATIOS**

|   | Jun-24 | Sep-24 | Dec-24 | Mar-25 | Jun-25 |
|---|--------|--------|--------|--------|--------|
| Profitability ratios  |        |        |        |        |        |
| ROAE (Cumulative) <sup>1</sup>  | 35.0%  | 33.4%  | 33.0%  | 30.6%  | 30.7%  |
| ROAA (Cumulative) <sup>1</sup>  | 3.7%   | 3.5%   | 3.5%   | 3.2%   | 3.1%   |
| Cost/Income   | 42.3%  | 42.7%  | 44.1%  | 46.4%  | 47.7%  |
| Liquidity ratios  |        |        |        |        |        |
| Loans / Deposits  | 78.7%  | 78.1%  | 80.7%  | 74.9%  | 81.8%  |
| TL Loans / TL Deposits  | 87.5%  | 88.5%  | 91.4%  | 84.8%  | 92.4%  |
| Adj. Loans/Deposits<br>(Loans adj. with on-balance sheet alternative funding sources) | 68%    | 68%    | 70%    | 64%    | 69%    |
| TL Loans / (TL Deposits + TL Bonds + Merchant Payables)                               | 81.3%  | 81.7%  | 84.0%  | 78.5%  | 85.0%  |
| FC Loans / FC Deposits  | 66.3%  | 64.6%  | 65.9%  | 62.4%  | 69.1%  |
| Asset quality ratios  |        |        |        |        |        |
| NPL Ratio   | 1.9%   | 2.1%   | 2.1%   | 2.4%   | 2.6%   |
| Coverage Ratio  | 3.6%   | 3.6%   | 3.3%   | 3.3%   | 3.2%   |
| + Stage1  | 0.5%   | 0.5%   | 0.6%   | 0.5%   | 0.5%   |
| + Stage2  | 18.8%  | 17.4%  | 12.3%  | 11.4%  | 10.2%  |
| + Stage3  | 64.2%  | 63.3%  | 66.9%  | 65.7%  | 65.7%  |
| Cumulative Net Cost of Risk (excluding currency impact, bps) <sup>2</sup>             | 62     | 88     | 75     | 139    | 124    |
| Solvency ratios   |        |        |        |        |        |
| CAR (excl. BRSA Forbearance)  | 15.2%  | 15.8%  | 18.2%  | 16.2%  | 15.6%  |
| Common Equity Tier I Ratio (excl. BRSA Forbearance)                                   | 12.8%  | 13.4%  | 14.7%  | 13.0%  | 12.6%  |
| Leverage  | 8.3x   | 8.5x   | 8.1x   | 9.3x   | 9.1x   |

<sup>1</sup> Note: Excludes non-recurring items when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE) and Return On Average Assets (ROAA) Please refer to the Appedix: Summary P&L for non-recurring items

P&L for non-recurring items
2 Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged
(FX gain included in Net trading income line)

# **APPENDIX: QUARTERLY & CUMULATIVE NET CoR**

(Million TL)

| Quarterly Net Expected Credit Loss         | 2Q24      | 3Q24      | 4Q24      | 1Q25      | 2Q25      |
|--|-----------|-----------|-----------|-----------|-----------|
| (-) Expected Credit Losses                 | 12,844    | 11,185    | 18,095    | 23,812    | 18,511    |
| Stage 1                                    | 1,600     | 2,122     | 1,936     | 6,500     | 2,970     |
| Stage 2                                    | 6,148     | 2,691     | 7,588     | 6,838     | 3,743     |
| Stage 3                                    | 5,096     | 6,372     | 8,572     | 10,474    | 11,798    |
| (+) Provision Reversals under other income | 10,409    | 3,924     | 16,214    | 14,455    | 10,014    |
| Stage 1                                    | 2,930     | 1,141     | 3,600     | 5,424     | 3,519     |
| Stage 2                                    | 4,712     | 2,088     | 11,306    | 6,048     | 2,281     |
| Stage 3                                    | 2,602     | 719       | 1,117     | 2,823     | 1,992     |
| (=) (a) Net Expected Credit Losses         | 2,435     | 7,262     | 1,881     | 9,357     | 8,497     |
| (b) Average Gross Loans                    | 1,480,270 | 1,609,582 | 1,757,457 | 1,936,622 | 2,188,311 |
| (a/b) Quarterly Total Net CoR (bps)        | 66        | 179       | 43        | 196       | 156       |
| info: Currency Impact <sup>1</sup>         | 3         | 47        | - 1       | 57        | 44        |
| Total Net CoR excl. currency impact (bps)  | 63        | 133       | 44        | 139       | 112       |

(Million TL)

| Cumulative Net Expected Credit Loss        | 1H25      |
|--|-----------|
| (-) Expected Credit Losses                 | 42,323    |
| Stage 1                                    | 9,470     |
| Stage 2                                    | 10,581    |
| Stage 3                                    | 22,272    |
| (+) Provision Reversals under other income | 24,468    |
| Stage 1                                    | 8,943     |
| Stage 2                                    | 8,330     |
| Stage 3                                    | 4,816     |
| (=) (a) Net Expected Credit Losses         | 17,854    |
| (b) Average Gross Loans                    | 2,067,528 |
| (a/b) Cumulative Total Net CoR (bps)       | 174       |
| info: Currency Impact <sup>1</sup>         | 50        |
| Total Net CoR excl. currency impact (bps)  |           |

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#### **Investor Relations**

Levent Nispetiye Mah. Aytar Cad. No:2 Beşiktaş 34340 Istanbul – Turkey Email: investorrelations@garantibbva.com.tr Tel: +90 (212) 318 2352

www.garantibbvainvestorrelations.com