TO: Investment Community FROM : Garanti BBVA / Investor Relations SUBJECT: Proposed voluntary tender offer process by BBVA

DATE: November 15, 2021

Banco Bilbao Vizcaya Argentaria, S.A. ("**BBVA**"), in accordance with the provisions of the Securities Market legislation, hereby communicates the following:

INSIDE INFORMATION

The Board of Directors of BBVA decided to launch a voluntary takeover bid for the entire share capital of Türkiye Garanti Bankası A.Ş. ("**Garanti**" or the "**Company**") not already owned by BBVA.

The main characteristics of the voluntary takeover bid (the "**Voluntary Takeover Bid**") are described below. The detailed terms and characteristics of the Voluntary Takeover Bid will be contained in an information memorandum to be submitted by BBVA for approval to the Capital Markets Board of Turkey (the "**CMB**"). The information memorandum will be published once such aforementioned approval is obtained.

- **1. Bidder:** BBVA.
- 2. Filing of the Voluntary Takeover Bid: In accordance with Section 4 of the Communiqué on Takeover Bids (*Pay Alum Teklifi Tebliği*) no. II-26.1 (the "Communiqué"), BBVA will submit for authorisation an application of the Voluntary Takeover Bid to the CMB. BBVA expects to submit the application within the following days.
- **3.** Shares to which the Voluntary Takeover Bid is addressed and participation of BBVA in Garanti: All references to "shares" or "share" in this announcement shall be deemed made to lots of 100 shares, which is the trading unit at Borsa İstanbul.

The share capital of Garanti amounts to an aggregate of 4,200,000,000 shares with a face value of TL 1 each. The Company has no privileged shares.

As of the date of this announcement, BBVA owns an aggregate of 2,093,700,000 shares which represent 49.85% of the total share capital of the Company. Consequently, the Voluntary Takeover Bid is addressed to the remaining 2,106,300,000 shares which represent 50.15% of the total share capital of the Company.

4. Consideration: The consideration offered by BBVA to each of the shareholders of the Company is 12.20 Turkish Lira in cash for each share of the Company (the "**Voluntary Takeover Bid Price**"). The maximum aggregate amount of consideration payable by BBVA is 25,697 million Turkish Lira (equivalent to approximately 2,249 million Euros¹) assuming all Garanti's shareholders sell their shares. BBVA will pay the consideration with its current shareholders' funds.

BBVA reserves the right to reduce or otherwise modify the Voluntary Takeover Bid Price by an amount equal to the gross amount of the distribution per share, if the Company declares or distributes dividends, reserves or any other kind of distribution to its shareholders at any time from today until the day of completion of the Voluntary Takeover Bid.

The Voluntary Takeover Bid Price represents a premium of approximately:

- (i) 34% of the daily adjusted weighted average prices on the stock exchange in the 6 months prior to the date of this announcement (9.12 Turkish Lira);
- (ii) 24% of the daily adjusted weighted average prices on the stock exchange in the 30 trading days prior to the date of this announcement (9.83 Turkish Lira); and
- (iii) 15% over the closing price of the shares in the Company on November 12, 2021 (10.58 Turkish Lira).

Since the Voluntary Takeover Bid is addressed to all of Garanti's shareholders, pursuant to article 14 (1) (a) of the Communiqué, if and when as a result of the Voluntary Takeover Bid, BBVA's shareholding in Garanti exceeds 50%, BBVA will not be obliged to launch a subsequent mandatory takeover bid.

5. Prior approvals: The acquisition by BBVA of more than 50% of Garanti's total share capital is subject to the prior approval of several authorities, both in Turkey and in other jurisdictions.

BBVA has received confirmation from the CMB that it will not formally approve the Voluntary Takeover Bid application until the CMB receives confirmation from BBVA that all relevant approvals required by BBVA have been duly obtained. Only after approval by the CMB of the Voluntary Takeover Bid application will the voluntary takeover bid period begin.

BBVA will diligently disclose to the market when all relevant authorisations are obtained.

- **6. Conditions:** Once all relevant regulatory approvals have been obtained (as referred to in section 5 above), the Voluntary Takeover Bid will not be subject to any condition.
- 7. Cancellation of the Voluntary Takeover Bid: Pursuant to article 20.2 of the Communiqué, BBVA may cancel the Voluntary Takeover Bid at any time before the commencement of the voluntary takeover bid period. Should this be the case, the cancellation of the Voluntary Takeover Bid would be specifically disclosed to the CMB and to the market.
- 8. Subsidiaries of Garanti listed in the market: The Voluntary Takeover Bid may result in BBVA's acquisition of management control (as defined in the Communiqué) at Garanti Faktoring A.Ş. and Garanti Yatırım Ortaklığı A.Ş., two fully consolidated subsidiaries of the Company both of which are listed at Borsa İstanbul. If this is the case, taking into consideration that the Voluntary Takeover Bid is primarily aimed at increasing BBVA's stake in Garanti (and not in these two listed subsidiaries) and the fact that these two subsidiaries do not constitute a material portion of Garanti's business (less than 1% each of Garanti group's consolidated assets according to Garanti group's latest annual financial statements). BBVA plans to apply to the CMB for an exemption from the mandatory tender offer requirements for such subsidiaries in accordance with article (18)(1)(c) of the Communiqué.
- **9.** Authorized Broker and Dealer-Manager: As per Turkish regulations, BBVA will need to appoint an investment institution holding the necessary licenses to intermediate the Voluntary Takeover Bid. BBVA has decided to engage with Garanti Yatırım Menkul Kıymetler A.Ş., a subsidiary of Garanti and an affiliate of BBVA, as authorized broker and dealer-manager for the Voluntary Takeover Bid.
- **10. Estimated timeline for completion of the Voluntary Takeover Bid:** As the Voluntary Takeover Bid can only be launched following receipt of the approval of all relevant regulatory bodies, BBVA estimates that closing of the Voluntary Takeover Bid will take place in the first quarter of the year 2022.
- **11. Estimated financial impacts for BBVA:** The financial impacts for BBVA of the Voluntary Takeover Bid will depend on the percentage of Garanti shareholders that decide to accept the bid and sell their shares. BBVA estimates a maximum impact of approximately minus 46 basis points in the Common Equity Tier 1 (fully loaded) ratio, an approximately 13.7% accretion to its 2022 earnings per share² and an approximately 2.3% accretion to its tangible book value per share³ (assuming all Garanti shareholders accept the offer).
- **12. Analyst presentation:** An analyst presentation is convened today at 9:30 a.m. (Madrid Time). The presentation can be followed via BBVA's website on the Internet (www.bbva.com). A recording of the presentation will also be available on the above website, for a period of at least one month. Aforementioned presentation is also presented as an attachment to this material event disclosure.

Madrid, November 15, 2021

¹ The applicable exchange rate is 11.43 Turkish Lira per Euro as of November 12, 2021.

 $^{^2}$ The determination of the impact on earnings per share for 2022 was made taking into consideration for Garanti the Bloomberg consensus estimates of net income amounting to 14,276 million Turkish Lira and for BBVA the company gathered consensus estimates of net income amounting to 4,052 million Euro. The exchange rate applied was 12.91 Turkish Lira per Euro as per the average of FX forward curve for 2022 as of November 12, 2021.

³ The determination of the impact on Common Equity Tier 1 and tangible book value per share was made taking into consideration the group's financial statements as of September 30, 2021, assuming the impact on Common Equity Tier 1 of the 3,500 million Euro share buyback program already announced to the market, and an exchange rate of 11.43 Turkish Lira per Euro. The amount of the impact on Common Equity Tier 1 and tangible book value per share will vary from the date of this disclosure up to the date of closing of the Voluntary Takeover Bid due to, among other circumstances, changes in the book value of the Company and changes in the Euro/Turkish Lira exchange rate.

In contradiction between the Turkish and English versions of this public disclosure, the Turkish version shall prevail.

We declare that our above statements are in conformity with the principles included in the Board's Communiqué, Serial II Nr.15.1, that it exactly reflects the information we received; that the information complies with our records, books and documents; that we did our best to obtain the correct and complete information relative to this subject and that we are responsible for the declarations made in this regard.

Yours sincerely, Garanti BBVA **Contact Garanti BBVA Investor Relations:** Tel: +90 212 318 2352 Fax: +90 212 216 5902 E-mail: <u>investorrelations@garantibbva.com.tr</u> www.garantibbvainvestorrelations.com



Voluntary Takeover Bid to acquire Garanti BBVA's minorities

November 15th, 2021

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Voluntary Cash Takeover Bid to acquire Garanti BBVA minorities

- Voluntary Takeover Bid (VTB) for up to 50.15% of Garanti BBVA shares currently not owned by BBVA
- > VTB to begin after regulatory approvals have been obtained, expected to close in Q1 2022
- The offer is subject to no conditionality and BBVA will be satisfied with any resulting level of ownership
- In the event that the 50% ownership threshold is surpassed, BBVA will be able to increase its stake in the future without the need to launch an additional takeover bid

TRANSACTION TERMS AND SUMMARY OF IMPACTS

PRICE PER SHARE (TRY) ¹	12.20
P/ E '22e	3.6 ×
P/ TBV Sep 21	0.7 ×
BBVA GROUP SHAREHOLDERS' EXPECTED IMPACTS (%) ²	
EPS '22e ³ accretion	+13.7%
TBV Sep 21 accretion	+2.3%
Maximum CET1 FL consumption Sep 21 pro-forma (bps) ⁴	-46 bps
GARANTI BBVA SHAREHOLDERS' OFFERED PREMIUM (%)	
VWAP ⁵ 6M	34%
VWAP ⁵ 1M	24 %
Last Closing (11/12/2021)	15%

(1) All references to shares shall be deemed made to lots of 100 shares, which is the trading unit at Borsa Istanbul (2) Considering the maximum 50.15% take-up (3) The impact on earnings per share for 2022 was made taking into consideration for Garanti BBVA the Bloomberg consensus estimates of net income amounting to 14,276 million Turkish Lira and for BBVA the company gathered consensus estimates of net income amounting to 4,052 million Euro. The exchange rate applied was 12.91 Turkish Lira per Euro as per the average of FX forward curve for 2022 as of November, 12, 2021 (4) CET1 FL pro-forma Sep 21 post share buyback (5) Volume weighted average price

The transaction creates significant value for BBVA shareholders



Currently only c.70% of the capital provided by minorities is eligible for computation in CET1 SIGNIFICANT EPS AND TBV/ SHARE ACCRETION

IMPACTS (CONSIDERING THE MAXIMUM 50.15% TAKE-UP)

CET1 (Sep 21 pro-forma)¹ - 46 BPS

> EPS '22e² +13.7%

+2.3%

(1) CET1 FL pro-forma Sep 21 after share buyback (2) The impact on earnings per share for 2022 was made taking into consideration for Garanti BBVA the Bloomberg consensus estimates of net income amounting to 14,276 million Turkish Lira and for BBVA the company gathered consensus estimates of net income amounting to 4,052 million Euro. The exchange rate applied was 12.91 Turkish Lira per Euro as per the average of FX forward curve for 2022 as of November, 12, 2021

Turkey: a country with strong fundamentals and long-term potential despite short-term volatility

HIGH POTENTIAL ECONOMIC GROWTH



OUTSTANDING DEMOGRAPHICS



MANUFACTURING HUB FOR EUROPE

BANKING SECTOR WITH GREAT UPSIDE POTENTIAL



Source: BBVA Research. UN, Turkstat, BIS, Turkish Treasury, CBRT Financial Accounting Report. Note: Emerging Markets (EM) is a subset of countries in Eastern Europe, Latin America, Asia, and Mexico

Garanti BBVA: the best bank in Turkey



Business model resilience even in a complex environment



(1) Bank only BRSA local figures. (2) coverage ratio adjusted by write-downs (3) Peer group : Akbank, Isbank, YKB. Source: BRSA

Turkey's NAP contribution to BBVA increases from 14% to up to 25% with no impact on consolidated RWAs



BBVA's multiple point of entry model limits downside risks

Attractive price for minority shareholders



Takeaways

- > The transaction creates significant value for our shareholders, eliminates capital inefficiencies and it is aligned with BBVA's strategy to grow in core markets
- > Turkey is a country with strong fundamentals and long-term potential, despite short-term volatility
- Solution Garanti BBVA is the best bank in the country, outperforming its peers in all key financial and risk metrics, with leading digital capabilities
- Solution Control Co
- **Garanti BBVA** is already fully integrated into our risk management framework
- > BBVA's offer provides an opportunity for current shareholders to sell at a very attractive premium



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November 15th, 2021