

#### Türkiye Garanti Bankası Anonim Şirketi And Its Affiliates

Consolidated Financial Statements 31 December 2007 With Independent Auditors' Report Thereon

15 May 2008

This report contains the "Independent Auditors' Report" comprising 1 page and; the "Consolidated financial statements and their explanatory notes" comprising 79 pages.

#### Türkiye Garanti Bankası Anonim Şirketi

And Its Affiliates

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#### Independent auditors' report

To the Board of Directors of Türkiye Garanti Bankası Anonim Şirketi

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Türkiye Garanti Bankası Anonim Sirketi (the Bank) and its affiliates, which comprise the consolidated balance sheet as at 31 December 2007, and the consolidated income statement, the consolidated statement of changes in shareholders' equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness on the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Opinion

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Bank and its affiliates as of 31 December 2007, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards after giving retroactive effect to the Social Security Law No. 5754 enacted 8 May 2008.

KPMG Alirs Beginsing bactory re SMMM A.J.

İstanbul, 15 May 2008

ağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş., si corporation and a member firm of the KPMG network of inde er firms affiliated with KPMG International, a Swiss cooperative

### Consolidated Balance Sheet At 31 December 2007

(Currency: Thousands of New Turkish Lira (YTL))

	Notes	<u>31 December 2007</u>	<u>31 December 2006</u>
Assets			
Cash and balances with central banks	4	2,874,979	2,456,165
Financial assets at fair value through profit or loss	5	1,004,018	1,019,421
Loans and advances to banks	6	5,049,041	2,532,498
Loans and advances to customers	7	41,042,495	30,625,191
Other assets	9	6,168,558	4,110,474
Security investments	10,21	17,835,310	14,967,591
Investments in equity participations	11	49,776	19,495
Tangible assets, net	12	1,162,901	1,079,249
Goodwill, net	13	33,170	34,051
Deferred tax asset	19	104,472	70,095
Total assets		75,324,720	56,914,230
Liabilities			
Deposits from banks	14	2,436,093	1,573,730
Deposits from customers	15	41,334,747	32,294,557
Obligations under repurchase agreements	16	8,591,954	5,295,542
Loans and advances from banks	17	11,440,372	9,649,770
Bonds payable	18	50,912	55,155
Current tax liability	19	5,301	128,022
Deferred tax liability	19	30	1,108
Other liabilities and accrued expenses	20	4,213,543	2,975,942
Total liabilities		68,072,952	51,973,826
Shareholders' equity and minority interest			
Share capital	21	3,046,371	3,046,371
Minority interest	21	23,410	7,845
Unrealised gain on available-for-sale assets	10,21	189,382	122,562
Hedging reserve	21	31,464	3,148
Translation reserve	21	6,709	14,405
Legal reserves	21	172,678	113,053
Retained earnings	21	3,781,754	1,633,020
Total shareholders' equity and minority interest		7,251,768	4,940,404
Total liabilities, shareholders' equity and minority in	iterest	75,324,720	56,914,230
Commitments and contingencies	23		

The notes on pages 5 to 79 are an integral part of these consolidated financial statements.

# Consolidated Income Statement

For The Year Ended 31 December 2007

(Currency: Thousands of New Turkish Lira (YTL))

	Notes	2007	2006
Interest income:-		1 (21 20 1	2 220 02 6
Interest on loans		4,624,294	3,329,026
Interest on securities		2,343,527	1,792,006
Interest on deposits at banks		628,795	369,943
Interest on lease business		188,173	129,303
Others	-	<u> </u>	46,212 5,666,490
Interest expense:-		, ,	, ,
Interest on saving, commercial and public deposit		(3,169,455)	(2,301,741)
Interest on borrowings and obligations under rep	urchase agreements	(1,487,542)	(1,027,097)
Interest on bank deposits		(126,075)	(130,207)
Others	-	(5,039)	(4,169)
		(4,788,111)	(3,463,214)
Net interest income		3,099,156	2,203,276
Fee and commission income		1,720,952	1,360,940
Fee and commission expense	-	(432,379)	(325,555)
Net fee and commission income	26	1,288,573	1,035,385
Income on sale of shares in consolidated affiliates			
and equity participations	25	703,803	26,268
Premium income from insurance business		214,978	242,653
Income on sale of customer relationship	30	147,775	-
Other operating income		81,321	52,719
Other operating income		1,147,877	321,640
Total operating Income	-	5,535,606	3,560,301
Salaries and wages		(655,864)	(535,402)
Employee benefits	20	(364,890)	(158,727)
Impairment losses	7,8,9,11,12,13,20	(285,686)	(218,548)
Depreciation and amortization	12	(185,389)	(168,238)
Trading loss, net	5	(149,584)	(37,976)
Communication expenses		(114,224)	(104,209)
Rent expenses		(79,111)	(58,490)
Claim loss from insurance business		(75,096)	(122,999)
Other operating expenses	27	(849,978)	(722,267)
Total operating expenses		(2,759,822)	(2,126,856)
Taxation charge	19	(340,414)	(283,945)
Net income for the year	=	2,435,370	1,149,500
Net income for the year attributable to:			
Equity holders of the Bank		2,427,392	1,148,256
Minority interest		7,978	1,244
	-	2,435,370	1,149,500
Weighted average number of shares with a face	2		
value of YTL 1,000 each	21	2,100 billion	2,100 billion
Earnings per share	=		
(full YTL amount per YTL'000 face value each	)	1,155.9	546.8
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The notes on pages 5 to 79 are integral part of these consolidated financial statements

Consolidated Statement of Changes in Shareholders' Equity For The Year Ended 31 December 2007

(Currency: Thousands of New Turkish Lira (YTL))

	Notes	Share Capital	Minority Interest	Unrealised Gain on Available-for-Sale Assets	Hedging Reserve	Translation Reserve	Legal Reserves	Retained Earnings	Total Shareholders' Equity and <u>Minority Interest</u>
Balances at 31 December 2005		3,046,371	43,134	162,522	3,553		78,600	697,795	4,031,975
Transfer from unappropriated earnings		-	-	-	-	-	35,990	(35,990)	-
Dividends paid		-	-	-	-	-	-	(178,578)	(178,578)
Net unrealised market value gains from available-for-sale portfolio		-	-	2,550	-	-	-	-	2,550
Net gains on available-for-sale assets transferred to the									
income statement on disposal		-	-	(42,510)	-	-	-	-	(42,510)
Foreign currency translation differences for foreign operations		-	-	-	-	14,405	-	-	14,405
Release of minority interest due to sale of a consolidated affiliate		-	(36,533)	-	-	-	-	-	(36,533)
Release of reserves due to sale of a consolidated affiliate		-	-	-	-	-	(1,537)	1,537	-
Net fair value losses from cash flow hedges		-	-	-	(405)	-	-	-	(405)
Net income for the year		-	1,244				-	1,148,256	1,149,500
Balances at 31 December 2006		3,046,371	7,845	122,562	3,148	14,405	113,053	1,633,020	4,940,404
Transfer to unappropriated earnings	21	-	-	-	-	-	64,216	(64,216)	-
Dividends paid		-	-	-	-	-	-	(219,474)	(219,474)
Net unrealised market value gains from available-for-sale portfolio	21	-	-	77,044	-	-	-	-	77,044
Net gains on available-for-sale assets transferred to the									-
income statement on disposal	21	-	-	(10,205)	-	-	-	-	(10,205)
Foreign currency translation differences for foreign operations		-	-	-	-	(7,696)	-	-	(7,696)
Net fair value gains from cash flow hedges	21	-	-	-	28,316	-	-	-	28,316
Release of reserves due to sale of a consolidated affiliate		-	-	-	-	-	(4,591)	4,591	-
Reclassification to minority interest due to partial sale of a consolidated	affiliate	-	7,587	(19)	-	-	-	441	8,009
Net income for the year			7,978					2,427,392	2,435,370
Balances at 31 December 2007		3,046,371	23,410	189,382	31,464	6,709	172,678	3,781,754	7,251,768

### Consolidated Statement of Cash Flows For The Year Ended 31 December 2007

(Currency: Thousands of New Turkish Lira (YTL))

	<u>Notes</u>	2007	2006
Cash flows from operating activities:-			
Interests and commissions received		6,625,685	4,636,202
Interest expenses paid		(4,349,458)	(3,111,070)
Other operating activities, net		1,014,692	(411,032)
Cash payments to employees and suppliers		(1,894,972)	(812,988)
		1,395,947	301,112
(Increase)/decrease in operating assets:-			
Loans and advances to banks		(2,723,314)	(411,387)
Balances with central banks		(1,983,137)	(805,492)
Financial assets at fair value through profit or loss		23,533	(36,458)
Loans and advances to customers		(7,369,982)	(8,312,981)
Consumer loans		(3,254,423)	(3,104,695)
Other assets		49,851	(255,900)
Increase/(decrease) in operating liabilities:-			
Deposits from banks		859,984	513,811
Deposits from customers		8,987,343	7,741,495
Obligations under repurchase agreements		3,301,000	2,895,874
Other liabilities		775,133	315,151
Net cash from/(used in) operating activities before income taxes paid		61,935	(1,159,470)
Income taxes paid		(396,483)	(198,287)
Net cash used in operating activities		(334,548)	(1,357,757)
Cash flows from investing activities:-			
Net increase in security investments		(2,755,449)	(2,781,731)
Interest received		2,034,762	1,436,053
Decrease/(increase) in investments in equity participations, net		(1,297)	36,852
Dividends received		2,880	2,787
Decrease/(increase) in tangible assets, net		(277,417)	140,968
Net cash used in investing activities		(996,521)	(1,165,071)
Cash flows from financing activities:-			
Increase in loans and advances from banks, net		1,709,389	2,930,747
Disposal of minorities due to sale of consolidated affiliates		-,	(36,533)
Increase in bonds payable		-	55,131
Dividends paid		(219,474)	(178,578)
Net cash from financing activities		1,489,915	2,770,767
Effect of exchange rate changes		(47,870)	(69,748)
Net increase in cash and cash equivalents		110,976	178,191
Cash and cash equivalents at the beginning of the year	2	4,204,216	4,026,025
Cash and cash equivalents at the end of the year	2	4,315,192	4,204,216

The notes on pages 5 to 79 are an integral part of these consolidated financial statements.

### **Overview of the Bank**

Türkiye Garanti Bankası AŞ (the Bank) is a bank domiciled in Turkey. The consolidated financial statements of the Bank as of and for the year ended 31 December 2007 comprise the Bank and its affiliates (the Affiliates) and their interest in associates.

#### (a) **Brief History**

The foundation of the Bank was approved by the decree of the Council of Ministers numbered 3/4010 dated 11 April 1946 and "Articles of Association" was published in the official gazette dated 25 April 1946. The Bank provides corporate, commercial and retail banking services through a network of 499 domestic branches, five foreign branches, four representative offices abroad and 84 offices. In addition to its branches, the Bank has 100% ownership in two banks each of which is located in Amsterdam and Moscow. The Bank and its affiliates in total have 16,223 employees. The Bank's head office is located at Levent Nispetiye Mahallesi Aytar Caddesi 2 Beşiktaş 34340 İstanbul.

#### (b) Ownership

The Companies owned by Doğuş Holding AŞ, called as Doğuş Group, currently holds 30.52% of the issued capital.

On 22 December 2005, Doğus Holding AS had completed the sale of 53,550,000,000 shares representing 25.50% of the Bank's issued share capital to "GE Araştırma ve Müşavirlik Limited Sti." of the General Electric (GE) Group as explained in Note 21. Accordingly, GE acquired a joint control in the Bank's management. Subsequent to this sale in December 2005, a call was made to the Bank's minority shareholders by GE according to the paragraph 17 of the Article IV no.8 "Principles on Voting by Proxy at General Assembly and Gathering Proxy or Common Stock through Calls for Quoted Companies" of the Turkish Capital Market Board, starting from 27 March 2006 to purchase the shares with a total face value of YTL 1,564,500 at a price of YTL 3.90 per share from the minority shareholders. The call period ended on 10 April 2006 and the minority shareholders responded to this call by selling 6.249.49 shares with a face value of YTL 1 each. Accordingly, the shares owned by GE Araştırma ve Müşavirlik Limited Şti. increased to YTL 535,506 thousands. On 27 December 2007, GE Arastırma ve Müsavirlik Limited Sti. has sold 9,765,000,000 nontrading shares of the Bank at a nominal value of YTL 97,650 each for a value of US\$ 674,250,000 to Doğuş Holding AŞ, representing 4.65% of the issued share capital of Türkiye Garanti Bankası AS. Subsequent to this sale, GE currently holds 20.85% of the issued capital.

In 2004 and 2005, Doğuş Holding AŞ had two separate agreements with a foreign portfolio investor for issuing options to purchase a portion of the shares of the Bank owned by Doğuş Holding AŞ. In accordance with the related Security's Lending Agreements, the investor exercised the entire call option and took over the ownership rights including sale of 24,161,797,524 shares representing 11.50% of the Bank's capital (per 1 New Kuruş) throughout the option period agreed.

### Significant accounting policies

#### (a) Statement of compliance

The Bank and its Turkish affiliates maintain their books of accounts and prepare their statutory financial statements in New Turkish Lira (YTL) in accordance with the Accounting Practice Regulations as promulgated by the Banking Regulatory and Supervisory Agency (BRSA); the Turkish Commercial Code; and the Turkish Tax Legislation (collectively, Turkish GAAP); the Bank's foreign affiliates maintain their books of accounts and prepare their statutory financial statements in accordance with the generally accepted accounting principles and the related legislation applicable in the countries they operate.

The accompanying consolidated financial statements are based on the statutory records with adjustments and reclassifications for the purpose of fair presentation in accordance with International Financial Reporting Standards ("IFRS") after giving retroactive effect to the Social Security Law No. 5754 enacted 8 May 2008. The accompanying consolidated financial statements are authorized for issue by the directors on 15 May 2008.

#### (b) Basis of preparation

The accompanying consolidated financial statements are presented in thousands of YTL, which is the Bank's functional currency.

The financial statements are prepared on the historical cost basis as adjusted for the effects of inflation that lasted until 31 December 2005, except that the following assets and liabilities are stated at their fair value if reliable measures are available: derivative financial instruments, instruments at fair value through profit or loss, available-for-sale financial assets and tangible assets held for sale. Recognized assets and liabilities that are hedged are stated at fair value in respect of the risk that is hedged.

The accounting policies set out below have been applied consistently by the Bank and its affiliates to all periods presented in these consolidated financial statements.

#### (c) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Notes 7, 10, 17 and 22.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### (d) Basis of consolidation

The accompanying consolidated financial statements include the accounts of the parent company, the Bank, its affiliates and associates on the basis set out in sections below. The financial statements of the entities included in the consolidation have been prepared as of the date of the consolidated financial statements.

#### Affiliates

Affiliates are entities controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of affiliates are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Associates

Associates are those entities in which the Bank and its affiliates have significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Bank and its affiliates' share of the total recognized gains and losses of associates on an equity accounting basis, from the date that significant influence commences until the date that significant influence ceases. When the Bank and its affiliates share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Bank and its affiliates has incurred obligations in respect of the associate.

#### Special purpose entities

Special purpose entities are entities that are created to accomplish a narrow and well defined objective such as the securitisation of particular assets, or the execution of a specific borrowing or lending transaction. Special purpose entities are consolidated when the substance of the relationship between the Bank and the special purpose entity indicates that the special purpose entity is controlled by the Bank.

#### Transactions eliminated on consolidation

Intercompany balances and transactions, and any unrealized gains and losses arising from intercompany transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Bank and its affiliates' interest in the entity. Unrealized gains arising from transactions with associates are eliminated against the investment in the associate. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

### (e) Foreign currency

#### Foreign currency transactions

Transactions are recorded in YTL, which represents its functional currency. Transactions in foreign currencies are translated into the functional currency of the Bank at exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are converted into YTL at the exchange rates ruling at balance sheet date with the resulting exchange differences recognized in the income statement as foreign exchange gain or loss. Gains and losses arising from foreign currency transactions are reflected in the income statement as realized during the year.

#### Financial statements of foreign operations

The foreign operations of the Bank and its affiliates are not considered an integral part of its operations. Accordingly, the assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to YTL at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated to YTL using average exchange rates. Foreign exchange differences arising on translation are recognized directly in a separate component of equity. When a foreign operation is disposed of in part or in full, the relevant amount in the foreign currency translation reserve is transferred to the income statement.

Hedge of net investment in a foreign operation see accounting policy (i).

### (f) Tangible assets and related depreciation

#### Owned assets

The costs of the tangible assets purchased before 31 December 2005 are restated for the effects of inflation in YTL units current at 31 December 2005 pursuant to IAS 29. The tangible assets purchased after this date are recorded at their historical costs. Accordingly, tangible assets are carried at costs, less accumulated depreciation and impairment losses (refer to accounting policy (r)).

#### Leased assets

Leases in terms of which the Bank and its affiliates assume substantially all the risks and rewards of ownership are classified as financial leases. Tangible assets acquired by way of financial lease are stated at amounts equal to the lower of their fair values and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation (see below) and impairment losses (refer to accounting policy (r)). Lease liabilities are reduced through repayments of principal, while the finance charge component of the lease payment is charged directly to income statement.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### Subsequent Expenditure

Expenditures incurred to replace a component of a tangible asset that is accounted for separately, and major inspection and overhaul costs, are capitalized. Other subsequent expenditures are capitalized only when it increases the future economic benefits embodied in the item of tangible assets. All other expenditures are reflected as expense in the income statement as incurred.

#### Depreciation

Tangible assets purchased before 2005 are depreciated over their estimated useful lives on a straight-line basis from the date of their acquisition. Assets acquired after this date are depreciated based on the declining balance method, one of the accelerated depreciation methods.

The estimated useful lives are as follows:

Tangible assets	Estimated useful lives (years)	Depreciation rates (%) for the year 2005 and after	Depreciation rates (%) for the years before 2005
Buildings	50	4	2
Furniture, fixture and equipments Leasehold	4-20	10-50	5-25
improvements	5-10	10-20	5

Expenditures for major renewals and improvement of tangible assets are capitalized and depreciated over the remaining useful lives of the related assets.

#### (g) Goodwill

Goodwill represents the excess of the total acquisition costs over the share of the Bank and its affiliates in the fair value of the net assets of the acquired companies at the dates of acquisitions. When the excess is negative (negative goodwill), it is recognized immediately in the income statement. Goodwill is assessed annually by using external and internal sources such as market value, information on any adverse effect on the acquired companies, market interest rates or other market rates of return on investments, carrying value of net assets, whether there is any indication that goodwill may be impaired. If any such indication exists, the recoverable amount of the goodwill is estimated. If the recoverable amount is less than its carrying amount, the carrying amount is reduced to its recoverable amount, and impairment loss is recognized as an expense in the income statement. Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### (h) Financial instruments

#### Classification

*Financial instruments at fair value through profit or loss* are those that are principally held for the purpose of short-term profit taking. These include investments, certain purchased loans and derivative contracts that are not designated as effective hedging instruments, and liabilities from short-term sales of financial instruments. All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as trading assets. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as trading liabilities.

*Loans and receivables* are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Bank and its affiliates provide money, goods and services directly to a debtor with no intention of trading the receivable. Loans and receivables comprise loans and advances to banks and customers.

Available-for-sale assets are financial assets that are not held for trading purposes, provided by the Bank and its affiliates, or held to maturity. Available-for-sale instruments include certain debt and equity investments.

*Held-to-maturity assets* are financial assets with fixed or determinable payments and fixed maturity that the Bank and its affiliates have the intent and ability to hold to maturity. These include certain loans and advances to banks and customers and certain debt investments.

#### Recognition

Financial assets at fair value through profit or loss and available-for-sale assets are initially recognized on the transaction date at which the Bank and its affiliates become a party to the contractual provisions of the instrument. From this date any gains and losses arising from changes in fair value of the assets are recognized.

Held-to-maturity instruments, loans and receivables, deposits and subordinated liabilities are recognized on the date they are originated.

#### Measurement

Financial instruments are measured initially at cost, including transaction costs.

Subsequent to initial recognition all trading instruments and available-for-sale assets are measured at fair value, except that any instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured is stated at amortized cost.

All non-trading financial liabilities, loans and receivables and held-to-maturity assets are measured at amortized cost less impairment losses. Amortized cost is calculated on the effective interest rate method. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective interest rate of the instrument.

#### Fair value measurement principles

The fair values of financial instruments are based on their quoted market prices at the balance sheet date without any deduction for transaction costs. If a quoted market price is not available, fair value of an instrument is estimated using the available market information and the appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates made are not necessarily indicative of the amounts that could be realized in current market exchange.

The fair values of derivatives that are not exchange-traded are estimated at the amounts that the Bank and its affiliates would receive or pay to terminate the contracts at the balance sheet date taking into account current market conditions and the current creditworthiness of the counterparties.

#### Gains and losses on subsequent measurement

Gains and losses arising from changes in the fair values of financial instruments at fair value are recognized in the income statement. Whereas, gains and losses arising from changes in the fair value of cash flow hedges and available-for-sale assets are deferred as a separate component of equity.

#### Specific instruments

*Cash and balances with central banks:* Cash and balances with central banks comprise cash balances on hand, cash deposited with the central banks and other cash items. Money market placements are classified in loans and advances to banks.

*Investments:* Investments held for the purpose of short-term profit taking are classified as trading instruments. Debt investments that the Bank and its affiliates have the intent and ability to hold to maturity are classified as held-to-maturity assets.

*Loans and advances to banks and customers:* Loans and advances provided by the Bank and its affiliates are classified as loans and receivables, and reported net of allowances to reflect the estimated recoverable amounts.

*Financial lease receivables:* Leases where the entire risks and rewards incident to ownership of an asset are substantially transferred to the lessee, are classified as financial leases. A receivable at an amount equal to the present value of the lease payments, including any guaranteed residual value, is recognized. The difference between the gross receivable and the present value of the receivable is unearned finance income and is recognized over the term of the lease using the effective interest rate method. Financial lease receivables are included in loans and advances to customers.

*Bonds payable:* Bonds issued by the Bank and its affiliates are classified as non-trading liabilities.

#### Derecognition

A financial asset is derecognised when the control over the contractual rights that comprise that asset, is lost. This occurs when the rights are realized, expire or are surrendered. A financial liability is derecognized when it is extinguished.

Available-for-sale assets and assets held for trading that are sold are derecognized and corresponding receivables from the buyer for the payment are recognized as of the date the Bank and its affiliates commit to sell the assets. The specific identification method is used to determine the gain or loss on derecognition.

Held-to-maturity instruments and loans and receivables are derecognized on the days that they are transferred by the Bank and its affiliates.

#### *(i) Derivatives held for risk management purposes*

Derivatives held for risk management purposes are measured at fair value in the balance sheet. The treatment for the changes in their fair value depends on their classification into the following categories:

#### Cash flow hedge

When a derivative is designated as a hedge of the variability in cash flows attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction that could affect the result of income statement, the effective portion of changes in the fair value of the derivative are recognised directly in the shareholders' equity. The amount recognised in the shareholders' equity is removed and included in the income statement in the same period as the hedged cash flows affect the income statement under the same line item as the hedged item. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the income statement.

If the derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for cash flow hedge accounting, or the designation is revoked, then hedge accounting is discontinued and the amount recognized in the shareholders' equity remains there until the forecast transaction affects the income statement. If the forecast transaction is no longer expected to occur, then hedge accounting is discontinued and the balance in the shareholders' equity is recognized immediately in the income statement.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### Net investment hedge

When a derivative or a non-derivative financial liability is designated as a hedge of a net investment in a foreign operation, the effective portion of changes in the fair value of the hedging instrument is recognized directly in the shareholders' equity, in the foreign currency translation reserve. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the income statement. The amount recognized in the shareholders' equity is removed and included in the income statement on disposal of the foreign operation.

#### Embedded derivatives

Derivatives may be embedded in another contractual arrangement (a "host contract"). The Bank and its affiliates account for embedded derivatives separately from the host contract when the host contract is not itself carried at fair value through profit or loss, and the characteristics of the embedded derivatives are not clearly and closely related to the host contract. Separated embedded derivatives are accounted for depending on their classification, and are presented in the balance sheet together with the host contract.

### (j) Securities borrowing and lending business

Investments lent under securities lending arrangements continue to be recognized in the balance sheet and are measured in accordance with the accounting policy for the related assets as appropriate. Cash collateral received in respect of securities lent is recognized as liabilities to either banks or customers. Investments borrowed under securities borrowing agreements are not recognized. Cash collateral placements in respect of securities borrowed are recognized under loans and advances to either banks or customers. Income and expenses arising from the securities borrowing and lending business are recognized on an accrual basis over the period of the transactions and are included in interest income or expense.

### (k) Repurchase and resale agreements over investments

The Bank and its affiliates enter into purchases of investments under agreements to resell (reverse repo) substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognized. The amounts paid are recognized in loans to either banks or customers. The receivables are shown as collateralized by the underlying security. Investments sold under repurchase agreements (repo) continue to be recognized in the balance sheet and are measured in accordance with the accounting policy for the related assets as appropriate. The proceeds from the sale of the investments are reported as "obligations under repurchase agreements", a liability account.

Income and expenses arising from the repurchase and resale agreements over investments are recognized on an accrual basis over the period of the transactions and are included in interest income or expense.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### (*l*) Items held in trust

Assets, other than cash deposits, held by the Bank in fiduciary or agency capacities for its customers and government entities are not included in the accompanying consolidated balance sheets, since such items are not under the ownership of the Bank.

#### (m) Financial guarantees

Financial guarantees are contracts that require the Bank and its affiliates to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable).

#### (n) Retirement benefit obligations

#### *(i) Defined benefit plan*

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee and his/her dependants will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The Bank has a defined benefit plan ("the Plan") for its employees namely Türkiye Garanti Bankası Anonim Şirketi Memur ve Müstahdemleri Emekli ve Yardım Sandığı Vakfı ("the Fund"). The Fund is a separate legal entity and a foundation recognized by an official decree, providing pension and post-retirement medical benefits to all qualified Bank employees. This benefit plan is funded through contributions of both by the employees and the employer as required by Social Security Law numbered 506 and these contributions are as follows:

	2007			
	Employer	Employee		
	<u>%</u>	<u>%</u>		
Pension contributions	15.5	10.0		
Medical benefit contributions	6.0	5.0		

This benefit plan is composed of a) the contractual benefits of the employees, which are subject to transfer to Social Security Foundation ("SSF") ("pension and medical benefits transferable to SSF") (see Note 20) and b) other excess social rights and payments provided in the existing trust indenture but not transferable to SSF and medical benefits provided by the Bank for its constructive obligation ("excess benefits").

#### a) Pension and medical benefits transferable to SSF

As discussed in Note 20, the Bank expects to transfer a portion of the obligation of the Fund to SSF. This transfer will be a settlement of that portion of the Fund's obligation. Final legislation establishing the terms for this transfer was enacted on 8 May 2008. Although the settlement will not be recognized until the transfer is made, the Bank believes that it is more appropriate to measure the obligation at 31 December 2007 as the value of the payment that would need to be made to SSF to settle the obligation at the balance sheet date in accordance with the Temporary Article 20 of the Law No.5754: "Law regarding the changes in Social Insurance and General Health Insurance Law and other laws and regulations" ("New Law").

The pension disclosures set out in Note 20, therefore reflect the actuarial assumptions and mortality tables specified in the New Law, including a discount rate of 9.80%.

The pension benefits transferable to SSF are calculated annually by an independent actuary, who is registered with the Undersecretariat of the Treasury.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are directly charged to income statement.

#### b) Excess benefits not transferable to SSF

The excess benefits, which are not subject to the transfer, are accounted in accordance with IAS 19, "*Employee Benefits*". The obligation in respect of the retained portion of the defined benefit pension plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value by using the projected unit credit method, and any unrecognized past service costs and the fair value of any plan assets are deducted. The discount rate is a floating discount rate between 16.77% - 10.17%.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are directly charged to income statement.

#### (ii) Reserve for employee severance indemnity

Reserve for employee severance indemnity represents the present value of the estimated future probable obligation of the Bank and its affiliates calculated in accordance with the Turkish Labor Law. In accordance with Turkish Labor Law, the Bank and its affiliates are required to make lump-sum payments to each employee whose employment is terminated due to retirement or before the retirement date for reasons other than resignation or misconduct and has completed at least one year of service.

Provision is made for the present value of the liability calculated using the projected unit credit method and all actuarial gains and losses are recognized immediately in the consolidated income statement.

#### (o) Taxes on income

Taxes on income for the year comprise current tax and deferred taxes. Current taxes on income comprises tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and; any adjustment in taxes payable for previous years.

Deferred income tax is provided, using the balance sheet method, on all taxable temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Permanent differences relating to goodwill and initial recognition of assets and liabilities which affect neither accounting nor taxable profit are not deductable for tax purposes. Deferred tax liability and asset are recognized when it is probable that the future economic benefits resulting from the reversal of temporary differences will flow to or from the Bank and its affiliates. Deferred tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax asset can be utilized. Currently, enacted tax rates are used to determine deferred taxes on income.

An individual consolidated affiliate offsets deferred tax asset and deferred tax liability if the deferred tax asset and deferred tax liability relate to income taxes levied by the same taxation authority.

Deferred taxes related to fair value remeasurement of available-for-sale assets and cash flow hedges, are charged or credited directly to equity and subsequently recognized in the income statement together with the deferred gains or losses that are realized.

### (p) Offsetting

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, there is a legally enforceable right to set off the amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses from a group of similar transactions.

#### (q) Earnings per share

Earnings per share disclosed in the accompanying consolidated income statement are determined by dividing the net income by the weighted average number of shares outstanding during the period attributable to the shareholders of the Bank. In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("Bonus Shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, such Bonus Shares issued are regarded as issued shares.

Additionally, considering the fact that the increase in the number of shares issued by way of bonus shares in fact does not require any cash injection by the shareholders; the number of issued shares outstanding before such bonus share issuances is adjusted for the proportionate change in the number of issued shares outstanding as if the event had occurred at the beginning of the earliest period reported.

#### (r) Impairment

Financial assets are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such indication exists, the asset's recoverable amount is estimated.

#### Loans and receivables and held-to-maturity instruments

The recoverable amounts of loans and receivables and held-to-maturity instruments, are calculated as the present values of the expected future cash flows discounted at the instrument's original effective interest rate. Short-term balances are not discounted.

Loans and receivables are presented net of specific and portfolio basis allowances for uncollectibility. Specific allowances are made against the carrying amount of loans and receivables that are identified as being impaired based on regular reviews of outstanding balances to reduce these loans and receivable to their recoverable amounts. In assessing the recoverable amounts of the loans and receivables, the estimated future cash flows are discounted to their present value. Portfolio basis allowances are maintained to reduce the carrying amount of portfolios of similar loans and receivables to their estimated recoverable amounts at the balance sheet date. The expected cash flows for portfolios of similar assets are estimated based on previous experience and considering the credit rating of the underlying customers and late payments of interest or penalties. Increases in the allowance account are recognized in the income statement. When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off directly. If in a subsequent period, the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write down, the write-down or allowance is reversed through the income statement.

#### Financial assets remeasured to fair value

The recoverable amount of an equity instrument is its fair value. The recoverable amount of debt instruments and purchased loans remeasured to fair value is calculated as the present value of the expected future cash flows discounted at the current market rate of interest.

Where an asset remeasured to fair value is impaired, the write-down is recognized in the income statement.

If in a subsequent period, the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down is reversed through the income statement.

#### (s) Income and expense recognition

#### Interest income and expense

Except for the interest income on overdue loans, interest income and expense is recognized on an accrual basis by taking into account the effective yield of the asset or an applicable floating rate. Interest income on overdue loans that are under legal follow up is recognized on a cash basis. Interest income and expense includes the amortization of any discount or premium or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

#### Fee and commission

Fee and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

#### Net trading income

Net trading income includes gains and losses arising from disposals of financial assets at fair value through profit or loss and available-for-sale.

#### Dividend income

Dividend income is recognized in the income statement when received.

#### Insurance business

*Earned premiums:* In respect of non-life branches, under the annual basis of accounting, written premiums comprise the premiums due on contracts, net of taxes and cancellations, entered into during a financial year. These premiums are adjusted by the reserve for unearned premiums. In respect of life branches, earned premiums represent premium accrued on policies issued and adjusted by the reserve for unearned premiums during the year.

*Unearned premium reserve:* Reserve for unearned premiums is provided for in respect of inforce policies for which the premium period does not end simultaneously with the accounting period. Unearned premiums arise from premiums written during the year, less reinsurance share.

*Claims and provision for "outstanding" claims:* Claims incurred include all claims (including claim estimates) and claims settlement payments made in respect of the financial period and the movement in provision for outstanding claims and settlement expenses. Provisions for outstanding claims and settlement expenses include claims incurred but not reported (IBNR), net of salvage and subrogation recoveries.

*Life mathematical reserves:* The life mathematical reserves have been calculated on the life policies in force at period-end by using actuarial assumptions and formulas approved by the Prime Ministry Undersecretariat of Treasury ("Treasury").

*Life profit share reserve:* Life profit share is the portion of investment income allocated to life policy holders from income generated due to premiums of life policies with a savings clause. Such policies normally have at least 10 years of maturity and policy holders are entitled to receive a profit share after 3 years from the date of policy issuance. Profit share is calculated on an individual policy basis. Investment income presented within income from insurance operations represents income generated through utilisation of funds associated with mathematical reserves in various investment tools whereas the provision for profit share represents the amount allocated to policy holders out of investment income after certain deductions.

*Liability adequacy test:* At each balance sheet date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities. Any deficiency is immediately charged to the income statement. The Bank has no additional liability with respect to the life insurance portfolio of its affiliate since in its revised tariffs, the affiliate changed the basis of its life profit share calculation to guarantee an annual return of the lower of the guaranteed rate or the annual inflation rate.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### Significant accounting policies (continued)

#### (t) Non-current assets held for sale

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. Management must be committed to the sale which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

#### (u) Segment reporting

A segment is a distinguishable component of the Bank and its affiliates that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

### Index for the notes to the consolidated financial statements:

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Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### **1** Segment reporting

Segment information is presented in respect of the Bank and its affiliates' geographical and business segments. The primary format, business segments, is based on the Bank and its affiliates. Measurement of segment assets and liabilities and segment results is based on the accounting policies set out in the accounting policy notes.

#### 1.1 Geographical segments

The Bank and its affiliates operate principally in Turkey, but also have operations in Holland, Russia, Ireland, Turkish Republic of Northern Cyprus, Malta, Luxembourg, Germany and Romania. Total geographic sector risk concentrations, both on and off balance sheet, are presented in the table below:

			2007		
		Total	Total	Non-Cash	Capital
	<u>Loans</u>	Assets	<u>Liabilities</u>	<u>Loans</u>	<u>Expenditure</u>
Turkey	38,984,518	67,127,417	51,061,766	10,565,100	284,270
England	119,600	1,599,043	3,855,098	302,471	-
Germany	31,374	1,362,560	1,668,080	77,527	-
Holland	471,332	1,675,657	1,971,262	319,790	21,341
Russia	523,224	1,116,366	211,330	140,175	517
USA	37,275	471,726	5,132,038	318,572	-
Romania	256,544	385,859	265,807	56,552	-
France	14,259	23,845	135,062	229,914	-
Others	604,369	1,562,247	3,772,509	880,847	<u> </u>
	<u>41,042,495</u>	<u>75,324,720</u>	<u>68,072,952</u>	<u>12,890,948</u>	<u>306,128</u>
			2006		
		Total	Total	Non-Cash	Capital
	<u>Loans</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Loans</u>	<u>Expenditure</u>
Turkey	29,237,572	52,062,163	37,693,554	8,458,958	165,751
Germany	33,379	989,234	2,131,261	68,609	-
Russia	449,618	898,077	64,593	31,058	615
Holland	279,436	464,682	979,207	259,873	7,736
USA	49,625	405,167	4,473,149	16,187	-
Romania	222,998	319,181	228,182	46,682	-
France	12,144	301,995	32,019	27,514	-
England	88,461	171,282	2,533,648	65,719	-
Others	251,958	1,302,449	3,838,213	1,072,776	<u> </u>
	<u>30,625,191</u>	<u>56,914,230</u>	<u>51,973,826</u>	<u>10,047,376</u>	<u>174,102</u>

Total geographic sector risk concentrations on income statement are presented in the table below:

	<u>2007</u>	<u>2006</u>
Turkey	2,347,678	1,113,989
Holland	47,595	15,064
Luxembourg	16,599	10,682
Others	23,498	9,765
	2,435,370	1,149,500

#### **Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### **1** Segment reporting (continued)

#### 1.2 Business segments

The main business segments are banking, leasing, insurance, factoring, other financial and non-financial sectors. Banking segment information is detailed further to retail banking and commercial, corporate and small and medium size enterprises (SME) banking as these are the major banking activities. Other operations heading under the banking segment include mainly treasury and investment banking activities as well as unallocated income and expense items. The analysis are as follows:

<u>31 December 2007</u>	Retail <u>Banking</u>	Commercial, Corporate & <u>SME Banking</u>	Other <u>Operations</u>	<u>Eliminations</u>	Total <u>Banking</u>	<u>Leasing</u>	<u>Insurance</u>	<u>Factoring</u>	Other <u>Financial</u>	Other Non- <u>Financial</u>	<u>Combined</u>	<u>Eliminations</u>	<u>Total</u>
Operating income	1,760,730	1,514,136	1,908,019	-	5,182,885	102,685	237,615	22,400	41,346	23,342	5,610,273	(74,667)	5,535,606
Operating expenses	(760,649)	<u>(454,379)</u>	<u>(1,301,750)</u>		(2,516,778)	<u>(47,834)</u>	(149,016)	(15,125)	(33,615)	(22,069)	(2,784,437)	24,615	<u>(2,759,822)</u>
Income from operations	1,000,081	1,059,757	606,269	-	2,666,107	54,851	88,599	7,275	7,731	1,273	2,825,836	(50,052)	2,775,784
Taxation charge		<u> </u>	<u>(320,414)</u>		<u>(320,414)</u>	(36)	(15,785)	<u>(1,514)</u>	<u>(2,334)</u>	<u>(331)</u>	(340,414)	<u> </u>	(340,414)
Net income for the year	<u>1,000,081</u>	<u>1,059,757</u>	285,855		<u>2,345,693</u>	<u>54,815</u>	72,814	<u>5,761</u>	<u>5,397</u>	<u>942</u>	<u>2,485,422</u>	<u>(50,052)</u>	<u>2,435,370</u>
22													
Segment assets	13,682,475	25,979,466	31,400,256	(89,625)	70,972,572	2,132,203	768,686	638,241	46,792	10,814	74,569,308	(594,907)	73,974,401
Investments in equity participations	-	-	324,336	-	324,336	1,000	275	9,635	4,554	1,121	340,921	(291,145)	49,776
Unallocated assets			1,230,114		1,230,114	18,323	7,791	1,413	4,525	969	1,263,135	37,408	1,300,543
Total assets	<u>13,682,475</u>	<u>25,979,466</u>	<u>32,954,706</u>	<u>(89,625)</u>	72,527,022	<u>2,151,526</u>	<u>776,752</u>	<u>649,289</u>	<u>55,871</u>	<u>12,904</u>	<u>76,173,364</u>	<u>(848,644)</u>	<u>75,324,720</u>
Segment liabilities	23,946,399	16,521,575	25,030,059	(89,625)	65,408,408	1,940,243	684,365	609,483	8,952	4,887	68,656,338	(583,386)	68,072,952
Shareholders' equity and minority interest			<u>7,118,614</u>		7,118,614	211,283	92,387	39,806	<u>46,919</u>	8,017	7,517,026	<u>(265,258)</u>	7,251,768
Total liabilities, shareholders' equity and minority interest	<u>23,946,399</u>	<u>16,521,575</u>	<u>32,148,673</u>	<u>(89,625)</u>	<u>72,527,022</u>	<u>2,151,526</u>	776,752	<u>649,289</u>	<u>55,871</u>	<u>12,904</u>	<u>76,173,364</u>	<u>(848,644)</u>	<u>75,324,720</u>

**Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### **Segment reporting** (continued) 1

<u>31 December 2006</u>	Retail <u>Banking</u>	Commercial, Corporate & <u>SME Banking</u>	Other <u>Operations</u>	Total <u>Eliminations</u> Banking	<u>Leasing</u>	<u>Insurance</u>	<u>Factoring</u>	Other <u>Financial</u>	Other Non- <u>Financial</u>	<u>Combined</u>	<u>Eliminations</u>	<u>Total</u>
Operating income	1,471,029	1,099,122	675,949	- 3,246,100	75,507	259,847	21,057	40,330	25,945	3,668,786	(108,485)	3,560,301
Operating expenses	(606,644)	(387,495)	<u>(869,184)</u>	<u>- (1,863,323)</u>	<u>(36,071)</u>	(206,859)	(15,219)	(35,505)	(26,680)	(2,183,657)	56,801	(2,126,856)
Income/(loss) from operations	864,385	711,627	(193,235)	- 1,382,777	39,436	52,988	5,838	4,825	(735)	1,485,129	(51,684)	1,433,445
Taxation charge			<u>(273,016)</u>	- (273,016)	80	<u>(8,981)</u>	<u>(1,304)</u>	<u>(661)</u>	<u>(63)</u>	(283,945)		(283,945)
Net income for the year	<u>864,385</u>	<u>711,627</u>	<u>(466,251)</u>	<u> </u>	<u>39,516</u>	<u>44,007</u>	<u>4,534</u>	<u>4,164</u>	<u>(798)</u>	<u>1,201,184</u>	<u>(51,684)</u>	<u>1,149,500</u>
Segment assets Investments in equity participations Unallocated assets	10,426,782	19,133,900	24,114,995 362,711 <u>1,100,109</u>	(72,009) 53,603,668 - 362,711 - <u>1,100,109</u>	1,351,525 	682,431 365 <u>20,531</u>	540,427 9,635 <u>2,820</u>	37,194 5,453 <u>3,770</u>	9,979 1,120 <u>939</u>	56,225,224 379,284 <u>1,145,663</u>	(513,884) (359,789) <u>37,732</u>	55,711,340 19,495 <u>1,183,395</u>
℃ Total assets	<u>10,426,782</u>	<u>19,133,900</u>	<u>25,577,815</u>	<u>(72,009)</u> <u>55,066,488</u>	<u>1,369,019</u>	<u>703,327</u>	<u>552,882</u>	<u>46,417</u>	<u>12,038</u>	<u>57,750,171</u>	<u>(835,941)</u>	<u>56,914,230</u>
Segment liabilities	17,580,830	12,786,322	19,881,423	(72,009) 50,176,566	1,212,552	564,868	518,837	2,439	4,964	52,480,226	(506,400)	51,973,826
Shareholders' equity and minority interest			4,889,922	- 4,889,922	156,467	138,459	34,045	43,978	7,074	5,269,945	(329,541)	4,940,404
Total liabilities, shareholders' equity and minority interest	<u>17,580,830</u>	<u>12,786,322</u>	<u>24,771,345</u>	<u>(72,009)</u> <u>55,066,488</u>	<u>1,369,019</u>	<u>703,327</u>	<u>552,882</u>	<u>46,417</u>	<u>12,038</u>	<u>57,750,171</u>	<u>(835,941)</u>	<u>56,914,230</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### 2 Cash and cash equivalents

Cash and cash equivalents include cash balances on hand, due from banks with original maturity periods of less than three months and other cash items. Cash and cash equivalents as at 31 December 2007 and 2006, included in the accompanying consolidated statements of cash flows are as follows:

	<u>2007</u>	<u>2006</u>
Cash at branches	454,195	335,284
Loans and advances to banks with original maturity		
periods of less than three months	<u>3,860,997</u>	3,868,932
-	4,315,192	4,204,216

### **3** Related party disclosures

For the purpose of this report, the shareholders jointly controlling the Bank namely Doğuş Holding AŞ and GE and all their subsidiaries, and their ultimate owners, directors and executive officers are referred to as related parties. During the course of the business, the Bank has made placements with and granted loans to related parties and also received deposits from them at various terms. The Bank had the following balances outstanding from and transactions with related parties:

2007

55,534

2001

75,646

#### 3.1 Outstanding balances

Interest expense

3.2

520
29
76
190
323
28
602
006
<u>006</u>
246

In 2007, interest rates applied to foreign currency receivables from and payables to related parties vary within the ranges of 3.1%-7.4% and 3.8%-6.6% (2006: 4.0%-10.4% and 1.5%-7.4%), respectively. The interest rates applied to YTL receivables from and payables to related parties vary within the ranges of 16.3%-21.6% and 15.2%-19.0%, respectively (2006: 7%-21% and 10%-22%). Various commission rates are applied to transactions involving guarantees and commitments.

### **3 Related party disclosures** (continued)

No impairment losses have been recorded against balances outstanding during the period with related parties and no specific allowance has been made for impairment losses on balances with the related parties at the year-end.

Key management personnel compensation for the year ended 31 December 2007 amounted YTL 57,231 thousands (2006: YTL 49,981 thousands) on a consolidated basis. Within this total, individual key management expenses of the Bank amounted YTL 33,506 thousands (2006: YTL 24,911 thousands), of its financial affiliates amounted YTL 23,725 thousands (2006: YTL 25,070 thousands).

Doğuş Holding AŞ, signed an agreement ("the Agreement") with General Electric (GE) on 24 August 2005 for the sale of 53.550.000.000 shares representing 25.5% of the Bank's issued share capital. According to the terms of the Agreement, certain affiliates, associates and real estates were to be taken over by Doğuş Holding AŞ at a total price of YTL 958 millions calculated based on the consolidated financial statements as of 31 March 2005 of which 50% was paid at the closing date and the remaining to be paid in two equal instalments at the first and second anniversaries. Accordingly, the shares of Voyager Mediterranean Turizm End. ve Tic. AŞ, Sititur Turizm Taşımacılık Org. AŞ, Lasaş Lastik San. ve Tic. AŞ, Doğuş Hava Taşımacılığı AŞ and, Şahintur Şahinler Otelcilik Turizm Yatırım İşletmeleri AŞ as its consolidated affiliate and Doğus Turizm Sağlık Yat. İslt. Tic. AS. having a total book value of YTL 508,432 thousands were sold to Doğuş Holding AŞ at a total sale price of YTL 503,490 thousands in December 2005. Subsequent to the year end 2005, the assets that are categorized as the second group representing certain equity participations, namely Garanti Turizm Yatırım ve İşletmeleri AŞ and Doc Finance SA with a total book value of YTL 31,556 thousands and certain real estates either in use or held for sale having a total book value of YTL 242,261 thousands were altogether sold to Doğus Holding AS on 17 April 2006. YTL 100,000 thousands of the total sale price amounting YTL 273,397 thousands was collected on the date of sale and the remaining were to be collected in two equal instalments, each amounting YTL 86,698.5 thousands, on 22 December 2006 and 24 December 2007. In December 2006 and 2007, these two instalments were fully collected by the Bank. As of 31 December 2006, the Bank's net receivable from Doğuş Holding AŞ on these sales was YTL 198,329 thousands as classified under "miscellaneous receivables" (Note 9), in the accompanying consolidated financial statements.

The Bank sold a real estate, a building in Maslak, acquired against its impaired assets to Doğuş Holding AŞ on 15 August 2006. US\$ 20 millions of the sale price of US\$ 32 millions was collected on the date of sale. The remaining US\$ 12 millions was collected in 2007. Accordingly, a gain of YTL 2,634 thousands on this sale is recorded as of 31 December 2006.

The Bank's two consolidated financial affiliates, having in total 76% ownership in Cappadocia Investments Ltd. with a share capital of GBP 4,700,000 sold their shares in this company before the end of November 2006 with a total book value of YTL 5,298 thousands to a related party. Accordingly, a total loss of YTL 670 thousands is recognized as of 31 December 2006 on this sale.

On 1 December 2006, the Bank sold its 50.98% participation in Garanti Gayrimenkul Yatırım Ortaklığı AŞ, a consolidated affiliate, to Doğuş Holding AŞ and GE Capital Corporation. In the accompanying consolidated financial statements, the Bank incurred a gain of YTL 15,772 thousands on this sale as of 31 December 2006.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### 4 Cash and balances with central banks

	<u>2007</u>	<u>2006</u>
Cash at branches	454,195	335,284
Balances with central banks excluding reserve deposits	2,420,784	<u>2,120,881</u>
	<u>2,874,979</u>	2,456,165

### 5 Financial assets at fair value through profit or loss

		2007			2006
	Face <u>value</u>	Carrying <u>value</u>	Interest rate <u>range %</u>	Latest <u>maturity</u>	Carrying <u>value</u>
Debt and other instruments held at fair value:					
Government bonds in YTL	222,022	205,146	14-21	2014	39,709
Eurobonds	81,004	96,528	5-12	2036	65,488
Bonds issued by foreign institutions	91,986	94,112	9	2010	129,789
Gold	-	69,444	-	-	16,601
Bonds issued by corporations	23,046	24,467	8-21	2010	50,513
Discounted government bonds in YTL	22,814	18,659	16-17	2009	46,357
Government bonds in foreign currency	10,143	10,516	6-7	2010	63,123
Government bonds at floating rates	4,143	4,527	18-22	2014	258
Others		52,643			8,642
		576,042			420,480
Equity and other non-fixed income instruments:					
Forfeiting receivables		427,836		2011	598,928
Listed shares		140		-	13
Total financial assets at fair value					
through profit or loss		<u>1,004,018</u>		=	<u>1,019,421</u>

Income from debt and other instruments held at fair value is reflected in the consolidated income statement as interest on securities. Gains and losses arising on derivative financial instruments and changes in fair value of other trading instruments are reflected in net trading income. Whereas, gains and losses arising from changes in the fair value of cash flow hedges are reflected as a separate component of equity.

Gain/(loss) from trading of financial assets is detailed in the table below:

Fixed and floating securities Foreign exchange transactions Derivative transactions	<u>2007</u> 69,820 (12,869) ( <u>206,535</u> )	<u>2006</u> 48,640 (6,095) ( <u>80,521</u> )
Trading loss, net	( <u>149,584</u> )	( <u>37,976</u> )

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### 5 Financial assets at fair value through profit or loss (continued)

Government bonds and treasury bills include securities pledged under repurchase agreements with customers amounting to YTL 129,071 thousands (2006: YTL 133,500 thousands).

As at 31 December 2007, financial assets at fair value through profit or loss amounting to YTL 1,824 thousands are blocked against asset management operation and insurance business related transactions (2006: YTL 8,017 thousands).

### 6 Loans and advances to banks

		2007			2006	
	VTI	Foreign		VTI	Foreign Cumanan	Total
Loans and advances-demand	<u>YTL</u>	<u>Currency</u>	<u>Total</u>	<u>YTL</u>	<u>Currency</u>	<u>Total</u>
Domestic banks	1,429	3,901	5,330	4,972	1,856	6,828
Foreign banks	35,180	218,824	254,004	<u>19,391</u>	<u>130,339</u>	<u>149,730</u>
	<u>36,609</u>	222,725	<u>259,334</u>	24,363	132,195	<u>156,558</u>
Loans and advances-time						
Domestic banks	261,942	1,001,617	1,263,559	131,825	818,544	950,369
Foreign banks	731,231	<u>2,685,421</u>	3,416,652	96,910	1,320,241	1,417,151
	<u>993,173</u>	3,687,038	4,680,211	228,735	2,138,785	2,367,520
Accrued interest on loans						
and advances	64,155	45,341	109,496	3,252	5,168	8,420
Total loans and advances to banks	1,093,937	3,955,104	5,049,041	256,350	2,276,148	2,532,498
Less: allowance for uncollectibility					<u> </u>	
Net loans and advances to banks	<u>1,093,937</u>	<u>3,955,104</u>	<u>5,049,041</u>	<u>256,350</u>	<u>2,276,148</u>	<u>2,532,498</u>

As at 31 December 2007, majority of loans and advances-time are short-term, maturing within one year, with interest rates ranging between 2%-7% per annum for foreign currency time placements and 16%-21% per annum for YTL time placements (2006: 3%-9% and 16%-22%, respectively).

As at 31 December 2007, loans and advances at domestic and foreign banks include blocked accounts of YTL 1,095,412 thousands (2006: YTL 255,541 thousands) held against "Diversified Payment Rights" securitizations, fundings, legal legislations for the branches operating in foreign countries, and insurance business.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### 7 Loans and advances to customers

Outstanding loans and advances to customers are divided between economic sectors and loan types as follows:

	<u>2007</u>	<u>2006</u>
Consumer loans	<u>13,438,190</u>	<u>10,183,767</u>
Credit cards	5,430,110	4,603,310
Mortgage loans	4,156,756	2,696,537
General purpose loans	2,314,226	1,465,610
Auto loans	1,131,629	1,137,105
Other consumer loans	405,469	281,205
Service sector	2,575,186	2,394,690
Construction	2,217,345	1,102,000
Energy	1,987,433	1,456,498
Financial institutions	1,949,021	1,604,898
Food	1,886,326	1,459,621
Transportation and logistics	1,653,543	1,240,510
Transportation vehicles and sub-industry	1,556,786	1,123,609
Textile	1,526,818	1,285,261
Metal and metal products	1,291,787	1,058,125
Data processing	1,251,934	758,775
Tourism	999,291	747,431
Durable consumption	818,559	496,298
Agriculture and stockbreeding	710,237	485,835
Machinery and equipments	534,142	379,768
Electronic, optical and medical equipment	457,263	359,050
Chemistry and chemical product	444,381	399,382
Stone, rock and related products	437,162	231,364
Mining	280,611	216,172
Paper and paper products	253,936	225,405
Plastic products	240,011	166,803
Others	1,487,989	1,033,685
Total performing loans	37,997,951	28,408,947
Non-performing loans and lease receivables	869,567	657,722
Total gross loans	38,867,518	29,066,669
Financial lease receivables, net of unearned income (Note 8)	1,923,040	1,269,727
Factoring receivables	494,400	402,600
Accrued interest income on loans and lease receivables	543,392	481,219
Allowance for possible losses from loans and lease receivable	es <u>(785,855)</u>	(595,024)
Loans and advances to customers	<u>41,042,495</u>	<u>30,625,191</u>

As at 31 December 2007, interest rates on loans granted to customers range between 2%-16% (2006: 3%-14%) per annum for the foreign currency loans and 16%-31% (2006: 14%-31%) per annum for the YTL loans.

The factoring payables amounting YTL 178,561 thousands are netted with the same amount of factoring receivables as of 31 December 2006.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### 7 Loans and advances to customers (continued)

The provision for possible losses is comprised of amounts for specifically identified as being impaired and non-performing loans and advances and a further portfolio-basis amount considered adequate to cover the residual inherent risk of loss present in the lending relationships presently performing in accordance with agreements made with borrowers. The amount of the portfolio basis allowance is YTL 153,805 thousands (2006: YTL 85,178 thousands).

Movements in the allowance for possible losses on loans and lease receivables including the portfolio basis allowances, are as follows:

	<u>2007</u>	<u>2006</u>
Balance at the beginning of the year	595,024	569,141
Write-offs	(83,513)	(109,429)
Recoveries and reversals	(41,780)	(85,988)
Provision for the year	<u>316,124</u>	221,300
Balance at the end of the year	<u>785,855</u>	<u>595,024</u>

Movement in the portfolio basis allowance are as follows:

	<u>2007</u>	<u>2006</u>
Balance at the beginning of the year	85,178	76,573
Provision for the year, net	68,627	8,605
Balance at the end of the year	<u>153,805</u>	<u>85,178</u>

### 8 Financial lease receivables

The financial leases typically run for a period of one to five years, with transfer of ownership of the leased asset at the end of the lease term. Interest is charged over the period of the lease.

The receivables are secured by way of the underlying assets. Loans and advances to customers include the following financial lease receivables:

<u>2007</u>	<u>2006</u>
1,923,040	1,269,727
16,181	13,488
(16,819)	(8,895)
<u>1,922,402</u>	<u>1,274,320</u>
23,246	12,548
987,689	700,208
1,240,013	778,478
2,227,702	1,478,686
(305,300)	(204,366)
<u>1,922,402</u>	<u>1,274,320</u>
	500.004
	589,234
<u>1,095,417</u>	685,086
<u>1,922,402</u>	<u>1,274,320</u>
	1,923,040 16,181 <u>(16,819)</u> <u>1,922,402</u> <u>23,246</u> 987,689 <u>1,240,013</u> 2,227,702 <u>(305,300)</u> <u>1,922,402</u> 826,985 <u>1,095,417</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### 9 Other assets

	<u>2007</u>	<u>2006</u>
Reserve deposits at the Central Bank of Turkey	4,907,841	2,924,705
Insurance premium receivables	580,695	412,843
Prepaid expenses, insurance claims and similar items	202,262	140,172
Accrued exchange gain on derivatives	136,424	59,921
Miscellaneous receivables (Note 3)	133,292	356,575
Tangible assets held for sale	112,886	115,196
Prepaid taxes and taxes and funds to be refunded	52,399	16,000
Clearing house	2,923	33,508
Others	39,836	51,554
	<u>6,168,558</u>	<u>4,110,474</u>

At 31 December 2007, reserve deposits at the Central Bank of Turkey are kept as minimum reserve requirement. These funds are not available for the daily business of the Bank and its affiliates. As required by the Turkish Banking Law, these reserve deposits are calculated on the basis of YTL and foreign currency liabilities taken at the rates determined by the Central Bank of Turkey. In accordance with the current legislation, the reserve deposit rates for YTL and foreign currency liabilities are 6% and 11%, respectively. Interest rates applied for reserve requirements are 11.81% (2006: 13.12%) for YTL deposits and 1.95% and 1.80% (2006: 1.73% and 2.515%) for foreign currency deposits in US\$ and Euro.

YTL 100,582 thousands (2006: YTL 99,443 thousands) of the tangible assets held for sale is comprised of foreclosed real estate acquired by the Bank against its impaired receivables. Such assets are required to be disposed of within three years following their acquisitions per the Turkish Banking Law. This three year period can be extended by a legal permission from the regulators. In case of real estates held for sale, this requirement is valid only if the legal limit on the size of the real estate portfolio that a bank can maintain is exceeded. Currently, as the Bank is within this legal limit, it is not subject to the above requirement.

The Bank sold a significant part of its tangible assets held for sale to Doğuş Holding AŞ on 17 April 2006 as explained in detail in Note 3.

Impairment losses provided on real estates held for sale were determined based on the appraisals of independent appraisal firms. As of 31 December 2007, real estates held for sale costing YTL 117,055 thousands (2006: YTL 123,085 thousands) have been impaired by YTL 6,924 thousands (YTL 8,100 thousands).

As of 31 December 2007, the rights of repurchase on various tangible assets held for sale amounted to YTL 29,850 thousands (2006 : YTL 9,020 thousands).

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### **10** Security investments

	2007			2006	
	Face <u>value</u>	Carrying <u>value</u>	Interest rate <u>range %</u>	Latest <u>maturity</u>	Carrying <u>value</u>
Debt and other instruments available-for-sale:					
Government bonds at floating rates	3,643,599	3,977,839	18-22	2014	3,797,572
Discounted government bonds in YTL	3,397,186	2,931,781	16-17	2009	1,725,401
Government bonds in YTL	2,599,075	2,649,515	14-17	2012	54,067
Eurobonds	1,569,679	1,726,716	5-12	2036	1,417,448
Bonds issued by corporations (a)	1,370,506	1,367,802	5-18	2017	1,072,209
Government bonds in foreign currency	493,891	509,559	7	2010	1,587,007
Bonds issued by financial institutions	150,127	150,229	5-12	2014	46,221
Government bonds indexed to					
consumer price index	106,481	120,324	10	2012	-
Bonds issued by foreign governments	27,581	42,735	6-13	2028	50,465
Others (b)		58,455			44,576
Total securities available-for-sale		<u>13,534,955</u>			<u>9,794,966</u>
Debt and other instruments held-to-maturity:					
Government bonds at floating rates	2,698,934	2,837,628	(c)	2011	2,782,304
Eurobonds	622,931	669,120	9-12	2030	941,289
Government bonds in YTL	487,431	468,740	14-17	2011	567,896
Bonds issued by foreign governments	116,000	116,617	3	2008	140,978
Discounted government bonds in YTL	2,994	2,994	7	2008	412,148
Bonds issued by corporations	1,729	1,718	7-8	2014	22,263
Other		22,561		-	46,143
		4,119,378			4,913,021
Accrued interest on held-to-maturity portfolio		180,977		-	259,604
Total securities held-to-maturity		4,300,355		-	5,172,625
Total security investments		<u>17,835,310</u>		=	14,967,591

<sup>(</sup>a) Bonds issued by corporations include credit linked notes with face value amounting to YTL 1,015,000 thousands (2006: YTL 871,875 thousands) and carrying value amounting to YTL 1,039,423 thousands (2006: YTL 897,013 thousands) that are linked to the default risk of the Turkish Government. All bonds issued by corporations are valued at amortized cost since these financial assets are not quoted in an active market. The consolidated factoring affiliate's "financial assets available-for-sale" portfolio also includes private sector bonds with "credit linked notes" at a total face value of US\$ 35,850,000 and EUR 2,500,000 (2006: -) and a total carrying value of YTL 30,633 thousands (2006: -).

- (b) In 2006, the Bank recorded 424,159 shares of MasterCard Incorporated at a total nominal value of US\$ 42.42 acquired free of charge for its credit card marketing activities on MasterCard. As of 27 July 2006, the Bank sold 250,254 shares of MasterCard Incorporated at a total nominal value of US\$ 25.03 amounting to US\$ 7,698,964.21. As of 31 December 2007 the Bank recorded 173,905 shares of MasterCard Incorporated at a nominal value of US\$ 17.39 and one share of Visa Europe Limited at a nominal value of EUR 10 acquired free of charge for its credit card marketing activities, in its investment securities available-for-sale portfolio.
- (c) The interest rates applied on these securities are floating quarterly based on interest rates of government bond bids of the government.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### **10** Security investments (continued)

Movements in the allowance for security investments are as follows:

	<u>2007</u>	<u>2006</u>
Balance at the beginning of the year	31,672	35,022
Value increase in securities available-for-sale		
portfolio for the year, net	(15,797)	(24,091)
Provision for securities held-to-maturity portfolio		
for the year, net	1,673	<u>20,741</u>
Balance at the end of the year	<u>17,548</u>	<u>31,672</u>

Interest income from debt and other fixed or floating instruments is reflected in interest on securities. Whereas, gains and losses arising from changes in the fair value of cash flow hedges and available-for-sale assets are deferred as a separate component of equity.

Government bonds and treasury bills include securities pledged under repurchase agreements with customers amounting to YTL 9,718,647 thousands (2006: YTL 6,066,007 thousands).

In 2006, the Bank reclassified certain security investments, previously classified in its securities available-for-sale portfolio, amounting YTL 2,993,773 thousands with total face value of YTL 2,936,112 thousands to its securities held-to-maturity portfolio. Such securities are included in the securities held-to-maturity portfolio above at their fair values of YTL 3,108,957 thousands as of their reclassification dates. The value increases of such securities amounting YTL 23,083 thousands are recorded under the shareholders' equity and amortized through the income statement as earned through their maturity dates.

The following table summarizes securities that were deposited as collaterals with respect to various banking transactions:

	20	07 20		06
	Face <u>Value</u>	Carrying <u>value</u>	Face <u>Value</u>	Carrying <u>value</u>
Deposited at Istanbul Stock Exchange	7,434,431	7,654,013	4,155,068	4,045,302
Collateralized to foreign banks	2,556,803	2,765,952	2,503,622	2,740,629
Deposited at CBT for interbank transactions	516,600	537,225	594,050	615,547
Deposited at CBT for foreign currency money				
market transactions	192,400	212,552	13,950	14,468
Deposited at Clearing Bank (Takasbank)	97,325	98,888	42,223	41,627
Deposited at CBT for repurchase transactions	79,412	76,429	83,553	78,555
Others		37,605		45,452
		<u>11,382,664</u>		<u>7,581,580</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

### **11** Investments in equity participations

	2007		2006		
	Carrying	Carrying Ownership		Carrying Ownership	
	<u>Value</u>	<u>%</u>	<u>Value</u>	%	
Eureko Sigorta AŞ	28,997	20.00	-	-	
IMKB Takasbank AŞ	11,915	5.83	11,915	5.83	
Others	8,864		7,580		
	<u>49,776</u>		<u>19,495</u>		

Garanti Konut Finansmani Danişmanlık Hizmetleri AŞ is established as per the decision made during the board of directors meeting of the Bank on 15 September 2007 to provide consultancy and outsourcing services to banks, housing finance and mortgage finance companies. Its legal registration process has been completed on 3 October 2007. The Bank owns 99.99% of the company shares. 1/4 of the share capital of the company amounting YTL 750 in total, is paid. This company is not consolidated in the accompanying consolidated financial statements as currently it does not have material operations comparing to the consolidated performance of the Bank and its affiliates, instead it is recorded under investments in equity participations in "others" above and valued at cost.

As discussed in more detail in Note 29, 80% shares of a previously consolidated affiliate, Garanti Sigorta AŞ, owned by the Bank are sold to Eureko BV on 21 June 2007. After the sale, the remaining 20% is reclassified to investments in equity participations and accounted under equity method of accounting. Subsequent to this sale, at 1 October 2007 the legal name of the company has been changed as Eureko Sigorta AŞ.

Garanti Filo Yönetimi Hizmetleri ve Ticaret AŞ is established on 10 January 2007 as an operational leasing company, and fully owned and controlled by the leasing affiliate of the Bank. The company's main objective is to rent cars to corporates, institutional and small and medium size enterprises. The paid share capital is YTL 1,000 thousand as of the issue date of the financial statements. This company is not consolidated in the accompanying financial statements as currently it does not have material operations comparing to the consolidated performance of the Bank and its affiliates, instead it is recorded under investments in equity participations in "others" above and valued at cost.

The Bank's two consolidated financial affiliates, having together a total 76% ownership in Cappadocia Investments Ltd. with a share capital of GBP 4,700,000, sold their shares in this company before the end of November 2006 with a total book value of YTL 5,298 thousands to a related party. Accordingly a total of YTL 670 thousands loss is recognized as of 31 December 2006 in the accompanying consolidated financial statements on this sale.

As discussed in more detail in Note 3, in accordance with the Agreement signed between Doğuş Holding AŞ and GE on 24 August 2005 for the sale of 53,550,000,000 shares representing 25.5% of the Bank's issued share capital, certain equity participations that are categorized in the second group of the agreement, namely Garanti Turizm Yatırım ve İşletmeleri AŞ and Doc Finance SA with a total book value of YTL 31,556 thousands were also sold to Doğuş Holding AŞ on 17 April 2006.

On 1 March 2006, the Bank participated in Gelişen İşletmeler Piyasaları AŞ by 5% for YTL 500 thousands of which YTL 250 thousands was paid. The investment in this company is included in "others" above.

IMKB Takasbank AŞ and other equity participations do not have a quoted market price in an active market and other methods of reasonably estimating their values would be inappropriate and impracticable, accordingly they are stated at cost, restated for the effects of inflation in YTL units current at 31 December 2005.

**Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# **11 Investments in equity participations** (continued)

Impairment losses of YTL 19 thousands as of 31 December 2006 (2007: -) are provided for the decreases in the value of certain investments in equity participations. Accordingly, the cumulative provisions for such impairment losses amounted to YTL 3,902 thousands as of 31 December 2007 (2006 : YTL 3,931 thousands).

# **12** Tangible assets

Movement in tangible assets from 1 January to 31 December 2007 is as follows:

	Adjustment for Currency				
	<u>1 January</u>	<u>Additions</u>	<b>Translation</b>	<b>Disposals</b>	<u>31 December</u>
Costs					
Land and buildings	1,061,922	64,746	(4,934)	(24,815)	1,096,919
Furniture, fixture and equipments	1,105,376	165,659	(1,285)	(183,477)	1,086,273
Leasehold improvements	214,480	65,264	<u>(641</u> )	(80,829)	198,274
	2,381,778	295,669	(6,860)	(289,121)	2,381,466
Less: Accumulated depreciation					
Buildings	210,477	23,038	(449)	(3,569)	229,497
Furniture, fixture and equipments	843,754	135,739	(753)	(168,999)	809,741
Leasehold improvements	137,258	26,427	(358)	<u>(75,433</u> )	87,894
	1,191,489	185,204	(1,560)	(248,001)	1,127,132
Construction in progress	7,335	10,459	<i>(a)</i>		17,794
Impairment in value of tangible assets	1,197,624 ( <u>118,375</u> ) <u>1,079,249</u>				1,272,128 (109,227) <u>1,162,901</u>

Movement in tangible assets from 1 January to 31 December 2006 is as follows:

			Adjustment for Currency		
	<u>1 January</u>	<u>Additions</u>	<u>Translation</u>	<b>Disposals</b>	<u>31 December</u>
Costs					
Land and buildings	1,166,780	18,096	8,275	(131,229)	1,061,922
Furniture, fixture and equipments	1,097,093	82,927	2,171	(76,815)	1,105,376
Leasehold improvements	146,735	73,079	1,602	(6,936)	214,480
	2,410,608	174,102	12,048	(214,980)	2,381,778
Less: Accumulated depreciation					
Buildings	195,105	22,025	418	(7,071)	210,477
Furniture, fixture and equipments	796,939	100,861	1,138	(55,184)	843,754
Leasehold improvements	94,559	45,638	517	(3,456)	137,258
	1,086,603	168,524	2,073	(65,711)	1,191,489
Construction in progress	22,001			(14,666)	(a) <u>7,335</u>
Impairment in value of tangible assets	1,346,006 ( <u>126,593</u> ) 1,210,413				1,197,624 (118,375) 1,070,240
	<u>1,219,413</u>				<u>1,079,249</u>

(a) Additions to and transfers from "construction in progress" are given as net.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# **12 Tangible assets** (continued)

A portion of the disposals during the year 2007 amounting to YTL 14,099 thousands represented the tangible assets of the consolidated affiliate that is recorded under equity method of accounting in the accompanying consolidated financial statements as of 31 December 2007 following the sale of 80% ownership in this company by the Bank in June 2007 as discussed in more detail in Note 29.

A significant portion of the disposals during the year 2006 amounting to YTL 108,087 thousands mainly represented the tangible assets of a consolidated affiliate that was sold in December 2006.

Depreciation expense for the year ended 31 December 2007 amounts to YTL 185,204 thousands (2006: YTL 168,524 thousands).

Assessment of the independent appraiser firms have been taken into consideration in the determination of the impairment losses provided for land and buildings. As of 31 December 2007, land and buildings at a total net book value before impairment of YTL 407,411 thousands (2006: YTL 427,838 thousands) have been impaired by YTL 109,227 thousands (2006: YTL 118,375 thousands).

# 13 Goodwill

As of 31 December 2007, goodwill arises from the direct acquisitions of 100.00% ownership in Garanti Yatırım Menkul Kıymetler AŞ, 98.94% ownership in Garanti Finansal Kiralama AŞ, 84.91% ownership in Garanti Emeklilik ve Hayat AŞ, 81.84% ownership in Garanti Faktoring Hizmetleri AŞ and 20.00% ownership in Eureko Sigorta AŞ consisting of the excesses of the total acquisition costs over net assets of these consolidated entities at the dates of their acquisition as follows:

	<u>2007</u>	<u>2006</u>
Garanti Yatırım Menkul Kıymetler AŞ	20,984	20,984
Garanti Faktoring Hizmetleri AŞ	6,697	6,697
Garanti Finansal Kiralama AŞ	5,233	5,233
Eureko Sigorta AŞ	222	1,099
Garanti Emeklilik ve Hayat AŞ	34	38
	33,170	34,051
Impairment of goodwill	<u> </u>	
	<u>33,170</u>	<u>34,051</u>

Impairment losses are provided for decrease in the net asset value of the consolidated entities by assessing their internal and external resources.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 14 Deposits from banks

Deposits from banks comprise the following:

	<u>2007</u>	<u>2006</u>
Payable on demand	376,914	310,970
Term deposits	2,044,855	1,250,815
-	2,421,769	1,561,785
Accrued interest on deposits from banks	14,324	11,945
	<u>2,436,093</u>	<u>1,573,730</u>

Deposits from banks include both YTL accounts amounting YTL 894,291 thousands (2006: YTL 705,482 thousands) and foreign currency accounts amounting YTL 1,527,478 thousands (2006: YTL 856,303 thousands) in total. As at 31 December 2007, interest rates applicable to YTL bank deposits and foreign currency bank deposits vary within ranges of 16%-21% and 4%-11% (2006: 14%-23% and 2%-7%), respectively.

# **15** Deposits from customers

Deposits from customers comprise the following:

		2006		
	<u>Demand</u>	<u>Time</u>	<u>Total</u>	<u>Total</u>
Foreign currency	5,276,947	16,628,350	21,905,297	18,567,949
Saving	1,072,315	11,464,381	12,536,696	9,062,046
Commercial	1,644,688	4,241,895	5,886,583	4,034,746
Public and other	485,131	299,967	785,098	461,590
	8,479,081	32,634,593	41,113,674	32,126,331
Accrued interest expense				
on deposits from customers	10	221,063	221,073	168,226
-	<u>8,479,091</u>	<u>32,855,656</u>	<u>41,334,747</u>	<u>32,294,557</u>

As at 31 December 2007, interest rates applicable to YTL deposits and foreign currency deposits vary within ranges of 16%-21% and 1%-9% (2006: 11%-22% and 1%-11%), respectively.

As at 31 December 2007, subordinated deposits obtained by the consolidated banking affiliate in Holland amounting EUR 48 millions (equivalent of YTL 81,458 thousands) are included in foreign currency time deposits (2006: equivalent of YTL 88,217 thousands).

## 16 Obligations under repurchase agreements

The Bank and its affiliates raise funds by selling financial instruments under agreements to repay the funds by repurchasing the instruments at future dates at the same price plus interest at a predetermined rate. Repurchase agreements are commonly used as a tool for short-term financing of interest-bearing assets, depending on the prevailing interest rates.

# 16 **Obligations under repurchase agreements** (continued)

Assets sold under repurchase agreements comprise the following:

<u>2007</u>	Carrying value	Fair value of underlying <u>assets</u>	Carrying amount of corresponding <u>liabilities</u>	Range of repurchase dates	Repurchase price
Financial assets at fair va	lue				
through profit or loss	129,071	129,071	116,469	Jan'08-Dec'08	117,551
Security investments	<u>9,718,647</u>	<u>9,720,363</u>	<u>8,475,485</u>	Jan'08-Feb'11	<u>8,686,021</u>
	<u>9,847,718</u>	<u>9,849,434</u>	<u>8,591,954</u>		<u>8,803,572</u>
<u>2006</u>					
Financial assets at fair va	lue				
through profit or loss	133,500	133,500	120,815	Jan'07-Dec'08	127,240
Security investments	<u>6,066,007</u>	<u>6,065,690</u>	<u>5,174,727</u>	Jan'07-Feb'11	<u>5,459,033</u>
	<u>6,199,507</u>	<u>6,199,190</u>	<u>5,295,542</u>		<u>5,586,273</u>

Accrued interest on obligations under repurchase agreements amounting to YTL 70,948 thousands (2006: YTL 75,536 thousands) is included in the carrying amount of corresponding liabilities.

In general the carrying values of such assets are more than the corresponding liabilities due to the margins set between the parties, since such funding is raised against assets collateralized.

The proceeds from the sale of securities under repurchase agreements are treated as liabilities and recorded as obligations under repurchase agreements. As at 31 December 2007, the maturities of the obligations varied from one day to three years and two months and interest rates varied between 4%-18% (2006: 3%-19%).

# 17 Loans and advances from banks

Loans and advances from banks comprise the following:

	<u>2007</u>	<u>2006</u>
Short-term borrowings		
Domestic banks	683,481	583,132
Foreign banks	<u>1,997,630</u>	2,402,850
-	2,681,111	2,985,982
Long-term debts		
Short-term portion	2,788,538	838,385
Medium and long-term portion	5,784,163	<u>5,720,056</u>
	8,572,701	6,558,441
Accrued interest on loans and advances from banks	186,560	105,347
	<u>11,440,372</u>	<u>9,649,770</u>

As at 31 December 2007, loans and advances from banks included various promissory notes amounting to YTL 1,084,457 thousands in total with latest maturity of 2009 (2006: YTL 871,597 thousands with latest maturity of 2008), of which YTL 270,623 thousands (2006:YTL 265,190 thousands) are classified under long-term debts.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 17 Loans and advances from banks (continued)

As at 31 December 2007, short-term borrowings included one-year syndicated facility to finance pre-export contracts of the Bank's corporate customers with a total amount of EUR 600 millions (equivalent of YTL 1,018,080 thousands) with a rate of Euribor+0.475% per annum as signed with 43 banks.

Long-term debts comprise the following:

	2007					
			Amount in		Medium and	Medium and
	Interest	Latest	original	Short term	long term	long term
	<u>rate%</u>	<u>Maturity</u>	<u>currency</u>	<u>portion</u>	<u>portion</u>	<u>debts</u>
Sydicated club-term						
loan facility	5.3	2008	US\$ 700 mio	810,117	-	976,500
Deutsche Bank AG	11.4-12.9	2017	YTL 701 mio	-	701,210	-
DPR Securitisation-IV	5.8-6.4	2013	US\$ 600 mio		693,993	834,622
DPR Securitisation-V	5.5-6.3	2013	US\$ 525 mio	24,115	583,534	730,784
Subordinated debt	6.95	2017	US\$ 500 mio	-	578,016	-
DPR Securitisation-VI	4.1	2011	EUR 300 mio	-	508,376	550,463
DPR Securitisation-VII	6.3	2016	US\$ 400 mio	-	463,543	557,487
DPR Securitisation-VIII	5.6	2017	US\$ 350 mio	-	405,486	-
DPR Securitisation-VI	6.2	2013	US\$ 300 mio	104,271	243,035	417,674
DPR Securitisation-III	5.6	2013	US\$ 300 mio	34,546	312,470	417,336
DPR Securitisation-VI	5.5	2016	US\$ 225 mio	-	260,381	313,182
DPR Securitisation-VII	6.2	2014	US\$ 100 mio	-	115,876	139,358
DPR Securitisation-VIII	5.6	2017	US\$ 100 mio	-	115,853	-
DPR Securitisation-VIII	5.6	2017	US\$ 100 mio	-	115,853	-
DPR Securitisation-VIII	6.2	2015	US\$ 50 mio	-	57,937	-
Syndication debt	5.8	2008	US\$ 250 mio	288,160	-	116,281
Others				1,527,329	628,600	666,369
				<u>2,788,538</u>	<u>5,784,163</u>	<u>5,720,056</u>

On 28 June 2007, the Bank obtained a securitization (the "DPR Securitization-VIII") transaction by issuance of certificates; three tranches of US\$ 550 millions with 10 years maturity wrapped by Ambac Assurance Corp., Financial Guaranty Insurance Corp. and XL Capital Assurance and a tranche of US\$ 50 millions with 8 years maturity and no financial guarantee.

On 5 February 2007, the Bank obtained a 10-year subordinated fixed-rate notes of US\$ 500 millions due February 2017 with a repayment option for the Bank at the end of the fifth year. The fixed rate notes with Political Risk Insurance provided by Steadfast (a subsidiary of Zurich American Insurance Company) received a rating of Baa1 by Moody's Investors Service and priced at par to yield 6.95% to investors (207.7 bps over comparable US Treasuries).

On 24 January 2007, the Bank borrowed YTL 435 millions from Deutsche Bank AG, London with a maturity of 10 years at 12.93% annual fixed interest rate through a secured financing transaction. Accordingly, the Bank pledged US\$ 300 millions of cash collateral to Deutsche Bank AG, London. Subsequently, the Bank has entered into two more secured financing transactions with the same counterparty under the same collateral conditions and borrowed in total YTL 266 millions in two separate transactions on 28 June and 3 July 2007 with maturity of 10 years for each and pledged US\$ 100 millions of cash collateral for each. The funding costs are 11.30% and 11.35%, respectively. The cash collaterals earn annually US\$ libor floating interest rate.

#### 17 Loans and advances from banks (continued)

In December 2006, the Bank completed a securitization (the "DPR Securitization-VII") transaction by issuance of certificates: US\$ 400 millions tranche with a maturity of 10 years and US\$ 100 millions tranche with a maturity of 8 years. Both of the series were issued on an unwrapped basis.

In November 2006, the Bank signed a two year syndicated club term-loan facility amounting to US\$ 700 millions as signed with 34 banks including 22 mandated lead arrangers.

In May 2006, the Bank completed a securitization (the "DPR Securitization-VI") transaction by issuance of certificates: Euro 300 millions with a guarentee issued by MBIA Insurance Corp. with maturity of 5 years, US\$ 300 millions with no financial guarantee and a maturity of 7 years and US\$ 225 millions with a guarantee issued by Ambac Assurance Corp. with maturity of 10 years.

One of the banking affiliates of the Bank obtained a two-year syndication loan amounting US\$ 250 millions in March 2006 as signed with 25 banks.

In November 2005, the Bank completed a securitization (the "DPR Securitization-V") transaction by issuance of certificate: US\$ 150 millions with a guarantee issued by CIFG Inc. with a maturity of 7 years, US\$ 250 millions with a guarantee issued by XL Capital Assurance with a maturity of 8 years and US\$ 125 millions with no financial guarantee and a maturity of 8 years.

In September 2005, the Bank completed a securitization (the "DPR Securitisation-IV") transaction by issuance of certificate: US\$ 150 millions with a guarantee issued by Financial Guaranty Insurance Corp. with a final maturity of 7 years, US\$ 150 millions with a guarantee issued by Financial Security Assurance with a final maturity of 8 years, US\$ 165 millions with a financial guarantee issued by Assured Guaranty Corp. with a final maturity of 8 years, US\$ 110 millions with a financial guarantee issued by Radian Asset Assurance Inc. with a final maturity of 7 years, US\$ 25 millions with no financial guarantee and a final maturity of 7 years.

In May 2005, the Bank completed a securitization (the "DPR Securitisation-III") transaction by issuance of certificate: US\$ 300 millions with a guarantee issued by MBIA Insurance Corp., a final maturity of 8 years.

The DPR securitization is a way of securitizing the Bank's payment orders created via SWIFT MT 103 or similar payment orders in terms of US Dollar, Euro and GBP accepted as derived primarily from the Bank's trade finance and other corporate businesses and paid through foreign depository banks.

#### 18 **Bonds** payable

Bonds payable comprise of the following:

	r the rono whig.	2007			
	Amount in original currency in millions	Interes Maturity rates %		Carrying value	
Subordinated debt	EUR 30	2016 Euribor+1	50,903	55,131	
Accrued interest on bonds	payable		$\frac{9}{50.912}$	<u>24</u> 55 155	

On 29 September 2006, one of the Bank's affiliates issued its first FRN for EUR 30 millions, Euro-denominated lower tier-2 capital, priced at 99.30, arranged by Deutsche Bank and traded on the alternative market in Frankfurt.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# **19** Taxation

In Turkey, corporate income tax is levied at the rate of 20% on the statutory corporate income tax base, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes for the years 2007 and 2006.

Dividends paid to the resident institutions and the institutions working through local offices or representatives are not subject to withholding tax. As per the decision no.2006/10731 of the Council of Ministers published in the Official Gazette no.26237 dated 23 July 2006, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the nonresident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions, increased to 15% from 10%. In applying the withholding tax rates on dividend payments to the nonresident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from prior years. There is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns within four months following the end of the accounting year to which they relate. Tax returns and accounting records are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit the tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

In Holland, corporate income tax is levied at the rate of 25.5% (31 December 2006: 29.6%) on the worldwide income of resident companies, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes for the related year. A unilateral decree for the avoidance of double taxation provides relief for resident companies from Dutch tax on income, such as foreign business profits derived through a permanent establishment abroad, if no tax treaty applies. There is an additional dividend tax of 5% computed only on the amounts of dividend distribution at the time of such payments. Under the Dutch taxation system, tax losses can be carried forward for nine years to offset against future taxable income. Tax losses can be carried back to one prior year. Companies must file their tax returns within nine months following the end of the tax year to which they relate, unless the company applies for an extension (normally an additional nine months). Tax returns are open for five years from the date of final assessment of the tax return during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings. The corporate income tax has been calculated using the nominal tax rate of 25.5% over the Dutch taxable income, 40% over the local taxable income of Germany branch and 16% over the local taxable income of Romania branches.

# **19 Taxation** (continued)

(Currency: Thousands of New Turkish Lira (YTL))

The applicable tax rate for current and deferred tax for the Bank's consolidated affiliate in Russia is 24%. The taxation system in the Russian Federation is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open for a longer period.

In Turkey, the tax legislation does not permit a parent company and its affiliates to file a consolidated tax return. Therefore, the taxation charge, as reflected in the accompanying consolidated financial statements, represents the total amount of the taxation charge of each affiliate.

The total provision for taxes on income is different than the amount computed by applying the Turkish statutory tax rate to income before provision for taxes as shown in the following reconciliation:

	<u>2007</u>	<u>%</u>	<u>2006</u>	<u>%</u>
Taxes on income per statutory tax rate	555,157	20.00	286,689	20.00
Income items exempt from tax	(128,736)	(4.64)	(14,568)	(1.02)
Refund from the tax litigation <sup>(*)</sup>	(137,256)	(4.94)	-	-
Disallowable expenses	56,431	2.03	31,671	2.21
Reversal of valuation allowance	-	-	(79,384)	(5.53)
Effect of change in legal tax rate	-	-	44,755	3.12
Others	(5,182)	<u>(0.19)</u>	14,782	1.03
Taxation charge	<u>340,414</u>	<u>12.26</u>	<u>283,945</u>	<u>19.81</u>

(\*) The Bank had called off its existing legal cases against Boğaziçi Corporations Tax Office related with the final and interim corporate tax returns of the years from 2001 to 2005 and settled up with the related tax authority as per the article 3 of the Law No.5736 "Collection of Certain Public Sector Receivables through Conciliation" published in the Official Gazette No.26800 dated 27 February 2008. Accordingly, following the adjustments made to the corporate tax returns of the period from 2001 to 2005, and using the investment incentive rights that the Bank had but could not have benefited before, in the corparate tax return of 2005 as a result of such adjustments to corporate tax returns, the tax refund that the Bank will collect through conciliation from the tax office, due to the prepaid taxes in 2005 is agreed to be YTL 137,256 thousands.

The taxation charge is comprised of the following:

	<u>2007</u>	<u>2006</u>
Current taxes	369,110	289,794
Deferred taxes	<u>(28,696</u> )	(5,849)
Taxation charge	<u>340,414</u>	<u>283,945</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# **19 Taxation** (continued)

The current taxes payable on income are comprised of the following:

	<u>2007</u>	<u>2006</u>
Provision for current taxes payable on income	340,414	283,945
Less: Prepaid corporate taxes	(363,809)	(161,772)
Add/(less): Deferred taxes	28,696	5,849
Current tax liability	<u> </u>	<u>128,022</u>

In accordance with the related regulation for prepaid taxes on income, such advance payments during the year are being deducted from the final tax liability for the year. Accordingly, the taxation charge on income is not equal to the final tax liability appearing on the balance sheet.

Income tax liability recognised directly in equity is as follows:

	<u>2007</u>	<u>2006</u>
Unrealised gain on available-for-sale assets	33,574	18,927
Hedging reserve	7,866	787
	<u>41,440</u>	<u>19,714</u>

Deferred tax asset and liabilities are attributable to the items detailed in the table below:

	<u>2007</u>	<u>2006</u>
Deferred tax asset		
Impairment losses on loans	47,675	27,472
Impairment of equity participations and tangible assets	26,668	28,344
Valuation difference on financial assets and liabilities	24,649	(9,447)
Short-term employee benefits	20,088	19,080
Accruals on credit card rewards	9,844	9,210
Reserve for employee severance indemnity	9,125	7,213
Discount on miscellaneous receivables	2,278	3,363
Pro-rata basis depreciation expenses	(10,992)	(10,922)
Value increase fund for equity participations	(8,378)	(8,554)
Others, net	<u>(16,485</u> )	4,336
Total deferred tax asset	104,472	<u>70,095</u>
Deferred tax liability		
Total deferred tax liability	30	<u>1,108</u>

As of 31 December 2007, there are not any deferred tax assets and liabilities that have not been recognized in the accompanying consolidated financial statements.

**Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### 19 Taxation (continued)

Movements in deferred tax assets and liabilities are detailed in the table below:

		Recognized in		
	Opening	income	Recognized	Closing
	<u>Balance</u>	statement	<u>in equity</u>	<u>balance</u>
<u>2007</u>				
Impairment losses on loans	27,472	20,203	-	47,675
Impairment of equity participations and tangible assets	27,511	(843)	-	26,668
Valuation difference on financial assets and liabilities	(543)	18,433	6,759	24,649
Short-term employee benefits	18,934	1,154	-	20,088
Accruals on credit card rewards	9,210	634	-	9,844
Reserve for employee severance indemnity	7,471	1,654	-	9,125
Discount on miscellaneous receivables	3,363	(1,085)	-	2,278
Pro-rata basis depreciation expenses	(10,922)	(70)	-	(10,992)
Value increase fund for equity participations	(8,554)	176	-	(8,378)
Others	<u>(4,955</u> )	( <u>11,560</u> )		( <u>16,515</u> )
Net deferred tax asset	<u>68,987</u>	<u>28,696</u>	<u>6,759</u>	104,442

2006	Opening <u>Balance</u>	Recognized in income <u>statement</u>	Recognized <u>in equity</u>	Closing <u>balance</u>
Impairment losses on loans	27,040	432	-	27,472
Impairment of equity participations and tangible assets	33,361	(5,850)	-	27,511
Short-term employee benefits	10,361	8,573	-	18,934
Accruals on credit card rewards	11,086	(1,876)	-	9,210
Reserve for employee severance indemnity	8,545	(1,074)	-	7,471
Discount on miscellaneous receivables	6,458	(3,095)	-	3,363
Pro-rata basis depreciation expenses	(12,697)	1,775	-	(10,922)
Valuation difference on financial assets and liabilities	(1,632)	19,101	(18,012)	(543)
Others	( <u>1,372</u> )	( <u>12,137</u> )		( <u>13,509</u> )
Net deferred tax asset	<u>81,150</u>	<u>5,849</u>	( <u>18,012</u> )	<u>68,987</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 20 Other liabilities and accrued expenses

The principal components of other liabilities and accrued expenses are as follows:

	<u>2007</u>	<u>2006</u>
Blocked accounts against expenditures of card holders	1,683,270	1,209,748
Payables to insurance and reinsurance companies		
relating to insurance business	573,272	344,532
Accrued exchange losses on derivatives	538,841	259,545
Cheques at cleaning house	206,247	107
Expense accruals	186,642	161,891
Transfer orders	178,187	371,160
Recognized liability for defined benefit obligations	164,598	-
Withholding taxes	111,773	76,069
Insurance business related provisions	101,150	206,744
Payables to suppliers relating to financial lease activities	90,298	53,502
Miscellaneous payables	86,455	47,599
Unearned income	55,104	10,017
Blocked accounts	47,487	64,400
Reserve for employee severance indemnity	44,868	38,280
Provision for non-cash loans	32,142	21,038
Others	113,209	111,310
	4,213,543	<u>2,975,942</u>

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The factoring payables amounting YTL 178,561 thousands are netted with the same amount of factoring receivables as of 31 December 2006.

Recognized liability for defined benefit obligations

### (i) Defined benefit plan

As a result of the changes in legislation described below, the Bank will transfer a substantial portion of its pension liability under the Plan to SSF. This transfer, which will be a settlement of the Bank's obligation in respect of the pension and medical benefits transferable to SSF, will occur within three years from the enactment of the New Law in May 2008. The actual date of the transfer has not been specified yet. However, in its financial statements for the year ended 31 December 2007, the Bank has modified the accounting required by IAS 19 *Employee Benefits* as the Bank believes that it is more appropriate to measure the obligation, in respect of the benefits that will be transferred to SSF, at the expected transfer amount prior to the date on which the transfer and settlement will occur. The expected transfer amount is calculated based on the methodology and actuarial assumptions (discount rate and mortality tables) prescribed in the New Law. As such, this calculation measures the liability to be transferred at the expected settlement amount i.e., the expected value of the payment to be made to SSF to assume that obligation.

The obligation with respect to excess benefits is accounted as a defined benefit plan under IAS 19.

# 20 Other liabilities and accrued expenses (continued)

a) Pension and medical benefits transferable to SSF

As per the provisional Article no.23 of the Turkish Banking Law no.5411 as approved by the Turkish Parliament on 19 October 2005, pension funds which are in essence similar to foundations are required to be transferred directly to SSF within a period of three years. In accordance with the Banking Law, the actuarial calculation of the liability (if any) on the transfer should be performed regarding the methodology and parameters determined by the commission established by Ministry of Labor and Social Security. Accordingly, the Bank calculated the pension benefits transferable to SSF in accordance with the Decree published by the Council of Ministers in the Official Gazette no. 26377 dated 15 December 2006 ("Decree") for the purpose of determining the principles and procedures to be applied during the transfer of funds. However the said Article was vetoed by the President and at 2 November 2005 the President initiated a lawsuit before the Turkish Constitutional Court in order to rescind certain paragraphs of the provisional article no.23.

The Bank obtained an actuarial report regarding its obligations at 31 December 2006. This report, which was dated 12 February 2007, is from an actuary, who is registered with the Undersecretariat of the Treasury regarding this Fund in accordance with the Decree. Based on this Decree, the actuarial balance sheet of the Fund has been prepared using a discount rate of 10.24% and the CSO 1980 mortality table. Based on the actuarial report, the assets of the plan exceed the amount that will be required to be paid to transfer the obligation at 31 December 2006. In accordance with the existing legislation at 31 December 2006, the pension and medical benefits within the social security limits were subject to transfer and the banks were not required to provide any excess social rights and payments.

On 22 March 2007, the Turkish Constitutional Court reached a verdict with regards to the suspension of the execution of the first paragraph of provisional article no.23 of the Turkish Banking Law, which requires the transfer of pension funds to SSF, until the decision regarding the cancellation thereof is published in the Official Gazette. The Constitutional Court stated in its reasoned ruling published in the Official Gazette numbered 26731, dated 15 December 2007 that the reason behind this cancellation was the possible loss of antecedent rights of the members of pension funds. Following the publication of the verdict, the Grand National Assembly of Republic of Turkey ("Turkish Parliament") worked on the new legal arrangements by taking the cancellation reasoning into account. At 17 April 2008, the New Law has been accepted by the Turkish Parliament and the New Law has been enacted at 8 May 2008 following its publishment in the Official Gazette no 26870. In accordance with the New Law, members of the funds established in accordance with the Social Security Law should be transferred to SSF within three years following its enactment date.

The Bank obtained an actuarial report dated 13 May 2008 from an independent actuary reflecting the principles and procedures on determining the application of transfer transactions in accordance with the New Law. The actuarial balance sheet of the Fund has been prepared using a discount rate of 9.80% and the CSO 1980 mortality table, and the assets of the plan exceed the amount that will be required to be paid to transfer the obligation at 31 December 2007.

The Bank's obligation in respect of the pension and medical benefits transferable to SSF has been determined as the value of the payment that would need to be made to SSF to settle the obligation at the balance sheet date in accordance with the related article of the New Law. The pension disclosures set out below therefore reflect the methodology and actuarial assumptions specified in the New Law. This calculation measures the benefit obligation at the expected transfer amount i.e., the estimated amount the Bank will pay to SSF to assume this portion of the obligation.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### 20 Other liabilities and accrued expenses (continued)

	2007	<u>2006</u>
Present value of funded obligations		
- Pension benefits transferable to SSF (obligation measured		
at the expected transfer amount)	(363,087)	(269,549)
- Medical benefits transferable to SSF (obligation measured		
at the expected transfer amount)	43,669	103,437
Fair value of plan assets	<u>469,931</u>	348,387
Asset surplus in the plan (*)	<u>150,513</u>	<u>182,275</u>
(*) Asset surplus in this plan will be used as plan assets of the excess be	nefit plan.	

Plan assets consist of the following:

	<u>2007</u>	<u>2006</u>
Securities	344,318	216,976
Land and buildings	113,165	99,537
Cash and due from banks	12,448	31,874
	<u>469,931</u>	<u>348,387</u>

Assumptions regarding future mortality are based on published statistics and mortality tables. The average life expectancy of an individual retiring at age 60 is 17 for males, and at age 58 for females is 23.

b) Excess benefits not transferable to SSF

The other social rights and payments representing benefits in excess of social security limits are not subject to transfer to SSF. Therefore these excess benefits are accounted as an ongoing defined benefit plan.

2007

The amounts recognized in the balance sheet are as follows:

	<u> </u>
Present value of defined benefit obligation	
- Pension benefits	(109,080)
- Medical benefits	(206,031)
Fair value of plan assets (*)	150,513
Liability in the balance sheet	( <u>164,598</u> )
<sup>(*)</sup> Plan assets are composed of asset surplus in the plan explained in parag	g <i>raph</i> a).

Provision charge for excess benefits amounting to YTL 164,598 thousands has been recognized as employee benefits in the accompanying consolidated income statement for the vear ended 31 December 2007.

Expense recognized in profit or loss in the year 2007 is as follows:

Expense recognized in profit or loss in the year 2007 is as follows:	
	<u>2007</u>
Total contribution payment	91,081
Unfunded liability	<u>164,598</u>
	<u>255,679</u>

Principal actuarial assumptions used at the reporting date were as follows:

	2007
	<u>%</u>
Discount rate at 31 December	16.77-10.17
Inflation	8-4.85
Future real salary increases	1.5
Medical cost trend rate	12.8-7.76
Future pension increases	8-4.85

# 20 Other liabilities and accrued expenses (continued)

Assumptions regarding future mortality are based on published statistics and mortality tables. The average life expectancy of an individual retiring at age 60 is 17 for males, and at age 58 for females is 23.

The sensitivity analysis of defined benefit obligation of excess liabilities is as follows:

% change in defined benefit obligation			
	Pension Benefits	Medical Benefits	Overall
Assumption change	<u>%</u>	<u>%</u>	<u>%</u>
Discount rate +1%	(9.3)	(13.2)	(11.9)
Discount rate -1%	11.3	16.8	14.9
Medical inflation +10% of CPI		9.9	6.4
Medical inflation -10% of CPI		(7.8)	(5.1)

### Insurance business related provisions

Insurance business related provisions are detailed in the table below:

	2007		2006	
	Garanti Emeklilik AŞ	Garanti Sigorta AŞ	Garanti <u>Emeklilik AŞ</u>	Total
Reserve for unearned				
premiums, net Gross Reinsurers' share	25,188 26,858 (1,670)	83,254 180,045 (94,291)	17,837 <i>19,205</i> ( <i>1,368</i> )	101,091 <i>199,250</i> (95,659)
Deferred commission – net	-	(2,500)	-	(2,500)
Provision for claims, net Gross Reinsurers' share	4,882 5,022 (140)	33,364 84,260 (50,896)	2,967 4,225 (1,258)	36,331 88,485 (52,154)
Life mathematical reserves	<u>71,080</u> 101,150	<u> </u>	<u>69,322</u> 90,126	<u>69,322</u> 206,744

### Reserve for employee severence indemnity

Movement in the reserve for employee severance indemnity is as follows:

	<u>2007</u>	<u>2006</u>
Balance, beginning of the year	38,280	32,860
Effects of change in actuarial assumptions	-	(3,605)
Disposal due to sale of consolidated affiliates	(592)	(111)
Payments during the year	(6,505)	(7,173)
Provision for the year	<u>13,685</u>	<u>16,309</u>
Balance, end of the year	<u>44,868</u>	<u>38,280</u>

#### 20 **Other liabilities and accrued expenses** (continued)

The computation of the liabilities is based upon the retirement pay ceiling announced by the government. The ceiling amounts applicable for each year of employment are YTL 2,030.19 and YTL 1,857.44 at 31 December 2007 and 2006, respectively.

The principal actuarial assumptions are as follows:

	2007	2006
	<u>%</u>	<u>%</u>
Discount rate	11.00	11.00
Expected rate of salary/limit increase (*)	5.00	5.00
Turnover rate to estimate the probability of retirement	5.81	5.25

<sup>(\*)</sup> Determined based on the government's future targets for annual inflation.

Provision for non-cash loans

Movement in the provision for non-cash loans are as follows:

1	<u>2007</u>	<u>2006</u>
Balance, beginning of the year	21,038	16,587
Provision for the year, net	<u>11,104</u>	4,451
Balance, end of the year	<u>32,142</u>	<u>21,038</u>

#### 21 Shareholders' equity

The authorized nominal share capital of the Bank amounted to YTL 2,100,000 thousands as of 31 December 2007.

There are 370 founder shares specified in the Articles of Association of the Bank. It is required in the Articles of Association to distribute 10% of the distributable profit to the holders of these founder shares after allocating 5% to legal reserves, distributing dividend at an amount equal to 5% of the capital and allocating 5% of the remaining to extraordinary reserves.

Doğuş Holding AŞ, signed an Agreement with GE on 24 August 2005 for the sale of 53.550.000.000 shares representing 25.5% of the Bank's issued share capital. Subsequent to receiving the necessary permission from BRSA, the transfer of the Bank's shares with nominal value of YTL 535,500 thousands representing 25.5% of the Bank's issued share capital and 182 of the founder shares from Doğuş Holding AŞ to GE Araştırma ve Müşavirlik Limited Şti., an investee company of GE Capital Corporation incorporated in Turkey, has been completed on 22 December 2005. Accordingly, on 22 December 2005 GE Araştırma ve Müşavirlik Limited Sti. made a total cash payment of US\$ 1,805,500 thousands to Doğus Holding AS to purchase the shares of the Bank (having a nominal value of YTL 535,500 thousands) for US\$ 1,555,500 thousands and to purchase the Bank's 182 of the founder shares for US\$ 250,000 thousands. Subsequent to this sale in December 2005, a call was made to the Bank's minority shareholders by GE according to the paragraph 17 of the Article IV no.8 "Principles on Voting by Proxy at General Assembly and Gathering Proxy or Common Stock through Calls for Quoted Companies" of the Turkish Capital Market Board, starting from 27 March 2006 to purchase the shares with a total face value of YTL 1,564,500 at a price of YTL 3.90 per share from the minority shareholders. The call period ended on 10 April 2006 and the minority shareholders responded to this call by selling 6,249.49 shares with a face value of YTL 1 each. Accordingly, the shares owned by GE Arastırma ve Müsavirlik Limited Sti, increased to YTL 535,506 thousands. In December 2007, GE Capital Corporation ("GECC") has sold 9,765,000,000 non-trading shares of the Bank to Doğuş Holding AŞ, representing 4.65% of the issued share capital of the Bank. According to the agreement between the parties, the total consideration for the shares amounted to US\$ 674,250,000. The settlement of the transaction took place on 27 December 2007.

# 21 Shareholders' equity (continued)

As per the resolution of the Board of Directors on 17 April 2007, the Bank paid dividends amounting YTL 219,319 thousands as of 24 April 2007.

The reserves include legal reserves amounting to YTL 172,678 thousands in total which are generated by annual appropriations amounting to 5% of the statutory income of the Bank and its affiliates until such reserves reach 20% of paid-in share capital (first legal reserves). Without limit, a further 10% of dividend distributions in excess of 5% of paid-in share capital appropriated to generate the legal reserves (second legal reserves). The legal reserves are restricted and are not available for distribution as dividends unless they exceed 50% of the share capital.

As at 31 December 2007 net minority interest amounts to YTL 23,410 thousands (2006: YTL 7,845 thousands). Minority interest is detailed as follows:

	<u>2007</u>	<u>2006</u>
Capital and other reserves	13,807	5,642
Retained earnings	1,625	959
Current year net income	7,978	1,244
	23,410	<u>7,845</u>

Unrealized gains/(losses) from changes in fair value of available-for-sale assets are detailed as follows:

Balance at the beginning of the year	<u>2007</u> 122,562	<u>2006</u> 162,522
Net unrealised gains/(losses) from changes in fair value	94,245	(13,907)
Related deferred and current income taxes	(17,201)	16,457
Net gains transferred to the income statement on disposal	(12,778)	(59,074)
Related deferred and current income taxes	<u>2,554</u>	<u>16,564</u>
Balance at the end of the year	<u>189,382</u>	<u>122,562</u>

### Translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations as well as from the translation of liabilities amounting YTL 774 thousands that hedges the Bank's net investment in foreign operations. The financial liabilities designated as hedging instrument amount to EUR 136,883,575 and US\$ 28,274,282. The hedging relation is effective in achieving offsetting the changes in foreign currencies attributable to hedged item due to changes in foreign currency rates.

### Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred (see Note 24 for the details).

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 22 Fair value information

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation and best evidenced by a quoted market price.

The estimated fair values of financial instruments have been determined using available market information by the Bank, and where it exists, appropriate valuation methodologies. However, judgment is necessary required to interpret market data to determine the estimated fair value. Turkey has shown signs of an emerging market and has experienced a significant decline in the volume of activity in its financial market. While management has used available market information in estimating the fair values of financial instruments, the market information may not be fully reflective of the value that could be realized in the current circumstances.

Management has estimated that the fair value of certain financial assets and liabilities are not materially different than their recorded values except for those of loans and advances to customers and security investments. These financial assets and liabilities include loans and advances to banks, obligations under repurchase agreements, loans and advances from banks, and other short-term assets and liabilities that are of a contractual nature. Management believes that the carrying amount of these particular financial assets and liabilities approximates their fair value, partially due to the fact that it is practice to renegotiate interest rates to reflect current market conditions.

Fair value of loans and advances to customers is YTL 41,335,094 thousands (2006: YTL 30,458,277 thousands), whereas the carrying amount is YTL 41,042,495 thousands (2006: YTL 30,625,191 thousands) in the accompanying consolidated balance sheet as at 31 December 2007.

Fair value of security investments is YTL 17,831,767 thousands (2006: YTL 14,904,559 thousands), whereas the carrying amount is YTL 17,835,310 thousands (2006: YTL 14,967,591 thousands) in the accompanying consolidated balance sheet as at 31 December 2007.

# 23 Commitments and contingencies

In the ordinary course of business, the Bank and its affiliates undertake various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements, including letters of guarantee, acceptance credits and letters of credit. Commitments and contingent liabilities comprise the following:

	<u>2007</u>	<u>2006</u>
Letters of guarantee	9,769,546	7,358,910
Letters of credit	2,916,200	2,485,822
Acceptance credits	116,487	143,541
Other guarantees and endorsements	88,715	59,103
	12,890,948	<u>10,047,376</u>

As at 31 December 2007, commitment for uncalled capital of affiliated companies amounts approximately to YTL 812 thousands (2006: YTL 250 thousands).

As at 31 December 2007, commitments for unused credit limits for credit cards, overdrafts, cheques and loans to customers, and commitments for "credit linked notes" amount approximately to YTL 13,812,131 thousands (2006: YTL 11,124,896 thousands) in total.

As at 31 December 2007, commitments for the derivative transactions carried out on behalf of customers in the Turkish Derivatives Exchange amount to YTL 353,992 thousands (2006: YTL 61,517 thousands) in total.

# 23 Commitments and contingencies (continued)

As at 31 December 2007, commitment for purchase and sale of foreign currencies under spot, forwards, swaps, future rate agreements, options and forward agreements for gold trading amounts to YTL 13,766,322 thousands (2006: YTL 8,451,719 thousands), approximately 98% of which are due within a year.

The breakdown of outstanding commitments arising from derivatives is presented as follows:

	200	7	2006	
	<b>Purchases</b>	Sales	<b>Purchases</b>	Sales
Forward agreements for customer dealing activities	50,339	197,577	240,022	139,652
Currency swap agreements for customer				
dealing activities	116,715	65,933	184,544	63,134
Options for customer dealing activities	286,686	123,307	35,657	45,521
Forward agreements for hedging purposes	492,871	148,688	93,122	244,066
Currency swap agreements for hedging purposes	4,276,502	2,551,561	2,361,287	3,780,631
Interest rate and credit default swap agreements	41,278	10,272	5,516	12,747
Interest rate, foreign currency and securities options	2,160,487	1,790,084	581,173	308,020
Forward rate agreements, foreign currency and				
interest rate futures	35,291	86,231	99,530	66,583
Forward agreements for gold trading	138,764	321,458	16,799	15,299
Spot foreign currency transactions	470,994	401,284	60,201	98,215
	<u>8,069,927</u>	<u>5,696,395</u>	<u>3,677,851</u>	4,773,868

The following tables summarize the contractual amounts of the forward, swap, futures and options contracts, with details of remaining periods to maturity. Foreign currency amounts are translated at rates ruling at the balance sheet date. Monetary items denominated in foreign currencies are economically hedged using foreign currency derivative contracts. All gains and losses on foreign currency contracts are recognized in the income statement, except for contracts of cash flow hedges as stated above. At 31 December 2007, approximately 105% of the net consolidated balance sheet foreign currency open position was hedged through the use of foreign currency contracts (2006: 106%).

**Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### **Commitments and contingencies** (continued) 23

	Ι					
	Up to 1	1 to 3	3 to 6	6 to 12	over	
<u>2007</u>	<u>month</u>	<u>months</u>	<u>months</u>	<u>months</u>	<u>1 year</u>	<u>Total</u>
Interest Rate Derivatives						
Forward rate agreements	-	11,600	-	-	-	11,600
Purchases	-	5,800	-	-	-	5,800
Sales	-	5,800	-	-	-	5,800
Interest rate swaps	3,823	20,791	10,646	-	16,290	51,550
Purchases	136	20,709	6,483	-	13,950	41,278
Sales	3,687	82	4,163	-	2,340	10,272
Interest rate futures	-	4,000	-	-	-	4,000
Purchases	-	4,000	-	-	-	4,000
Sales	-	-	-	-	-	-
Other Derivatives						
Securities, shares and index options		99,202	494	5,930	-	459,260
Purchases	289,879	21,466	247	2,965	-	314,557
Sales	63,755	77,736	247	2,965	-	144,703
Currency Derivatives						
Spot exchange contracts	872,278	-	-	-	-	872,278
Purchases	470,994	-	-	-	-	470,994
Sales	401,284	-	-	-	-	401,284
Forward exchange contracts	532,844	115,692	103,503	127,388	10,048	889,475
Purchases	340,834	57,253	48,456	92,049 35,339	4,618	543,210
Sales	192,010	58,439	55,047		5,430	346,265
Currency/cross currency swaps Purchases	2,955,339 1,922,009	1,809,436 <i>381,845</i>	954,392 <i>914,373</i>	996,709 <i>902,390</i>	294,835 272,600	7,010,711 <i>4,393,217</i>
Sales	1,033,330	1,427,591	40,019	902,390	272,000	2,617,494
Options	898,526	1,656,661	666,325	678,519	1,273	3,901,304
Purchases	514,866	858,823	390,316	367,338	1,273	2,132,616
Sales	383,660	797,838	276,009	311,181	-	1,768,688
Foreign currency futures	-	103,703	2,219	-	-	105,922
Purchases	-	23,272	2,219	-	-	25,491
Sale	-	80,431	-	-	-	80,431
Other foreign exchange contracts	460,222	-	-	-	-	460,222
Purchases Sale	<i>138,764</i> <i>321,458</i>	-	-	-	-	138,764 <u>321,458</u>
Subtotal Purchases		1 272 169	1 262 004	1 264 742	$\frac{-}{202.441}$	8,069,927
	3,677,482		1,362,094			
Subtotal Sales	<u>2,399,184</u>	<u>2,447,917</u> 2,921,085		443,804	30,005	<u>5,696,395</u>
Total of Transactions	<u>6,076,666</u>	<u>3,821,085</u>	<u>1,737,579</u>	<u>1,808,546</u>	<u>322,446</u>	<u>13,766,322</u>

**Türkiye Garanti Bankası AŞ and Its Affiliates** Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

#### 23 **Commitments and contingencies** (continued)

	i	Notional amo	ount with rea	maining lif	e of	
	Up to 1	1 to 3	3 to 6	6 to 12		
<u>2006</u>	<u>month</u>	<u>months</u>	<u>months</u>	<u>months</u>	<u>1 year</u>	<u>Total</u>
Interest Rate Derivatives						
Forward rate agreements	-	-	-	69,768	-	69,768
Purchases	-	-	-	69,768	-	69,768
Sales	-	-	-	-	-	-
Interest rate swaps Purchases	12,662	172 87	-	508 508	4,921 <i>4,921</i>	18,263 <i>5,516</i>
Sales	12,662	85	-	- 500	-,721	12,747
Interest rate futures	-	9,300	1,815	-	-	11,115
Purchases	-	3,747	1,481	-	-	5,228
Sales	-	5,553	334	-	-	5,887
<u>Currency Derivatives</u>						
Spot exchange contracts	158,416	-	-	-	-	158,416
Purchases	60,201	-	-	-	-	60,201
Sales	98,215	-	-	-	-	98,215
Forward exchange contracts Purchases	561,981 245,238	110,468 <i>59,529</i>	28,770 <i>16,744</i>	10,428 <i>6,616</i>	5,215 <i>5,017</i>	716,862 <i>333,144</i>
Sales	316,743	50,939	12,026	3,812	198	383,718
Currency/cross currency swaps	2,786,751	1,853,498	617,282	901,914	230,151	6,389,596
Purchases	1,434,555	439,531	511,793	101,620	58,332	2,545,831
Sales		1,413,967	105,489		171,819	3,843,765
Options Purchases	657,333 <i>391,323</i>	201,867 <i>163,627</i>	68,593 <i>45,57</i> 8	42,578 <i>16,302</i>	-	970,371 <i>616,830</i>
Sales	266,010	38,240	23,015	26,276	-	353,541
Foreign currency futures	-	77,576	7,654	-	-	85,230
Purchases	-	22,087	2,447	-	-	24,534
Sale	-	55,489	5,207	-	-	<i>60,696</i>
Other foreign exchange contracts Purchases	32,098 <i>16,799</i>	-	-	-	-	32,098 <i>16,799</i>
Sale	15,299	-	-	-	-	15,299
Subtotal Purchases	2,148,116	688,608	578,043	194,814	68,270	3,677,851
Subtotal Sales	<u>2,061,125</u>	<u>1,564,273</u>	<u>146,071</u>	830,382	<u>172,017</u>	<u>4,773,868</u>
Total of Transactions	<u>4,209,241</u>	<u>2,252,881</u>	724,114	1,025,196	<u>240,287</u>	<u>8,451,719</u>

# 24 Financial risk management disclosures

This section provides details of the Bank and its affiliates' exposure to risk and describes the methods used by management to control risk. The most important types of financial risk to which the Bank and its affiliates are exposed, are credit risk, liquidity risk, market risk and operational risk. Market risk includes currency risk, interest rate risk and option risk.

The nature of the risks and the approach to managing risk differs fundamentally between the trading and non-trading portfolios; section 24.2 contains risk management information related to the trading portfolio and section 24.3 deals with the non-trading portfolio.

### **Risk management framework**

Developing risk management policies and strategies, and controlling these functions are among the responsibilities of the Board of Directors. Consequently, the Risk Management Department, which carries out the risk management activities and works independently from executive activities, report directly to the Board of Directors.

The Board of Directors monitors the effectiveness of the risk management system through the audit committee, other related committees and senior management.

The Bank's risk management policy is established on its maintainable long term, value adding growth strategy. This policy is measuring risks with the methods in compliance with its activities and international standards, and optimal allocation of economic capital to business lines considering the risk-return balance.

The Risk Management System consists of all the mechanisms related to establishment of standards, information flow, determination of the compliance with standards, decision making and applications processes; which were put into practice by the Board of Directors in order to monitor, control and change when deemed necessary the risk-return structure and the future cash flows of the Bank and the quality and the level of related activities.

The risks are measured with the internationally accepted methodologies in compliance with local and international regulations, the Bank's structure, policy and procedures. They are effectively managed and assessed in a continuously growing manner. At the same time, studies for compliance with the international banking applications, such as Basel II, are carried out.

In order to ensure the compliance with the rules altered pursuant to the Articles 23, 29 and 31 of the Banking Law No. 5411 and the Articles 36 and 43 of Regulation on Internal Systems within the Banks, dated 1 November 2006, the Bank revised the current written policies and implementation procedures regarding management of each risk encountered in its activities in February 2007.

The Bank has purchased an integrated software system to place better risk management and Basel II applications in order to support and improve risk management activities. The Bank aims to establish the Basel II applications in line with BRSA's roadmap.

24 Financial risk management disclosures (continued)

### Audit Committee

(Currency: Thousands of New Turkish Lira (YTL))

The Audit Committee consists of two members of the Board of Directors who do not have any executive functions. The Audit Committee, which was established to assist the Board of Directors in its auditing and supervising activities, is responsible for:

- The supervision of the efficiency and effectiveness of the internal control, risk management and internal audit systems of the Bank, functioning of these systems as well as accounting and reporting systems within the framework of related procedures, and the integrity of information generated;
- The preliminary assessment on the selection process of independent audit firms and the systematic monitoring of the activities of these companies;
- The maintenance and coordination of the internal audit functions of corporations subject to consolidated internal audits.

### Other Committees

Market, credit and operational sub-risk committees have been established in order to support the implementation of risk management and internal audit systems within the Bank by sharing information with the involved units.

# 24.1 Derivative financial instruments

The Bank and its affiliates enter into a variety of derivative financial instruments for hedging and risk management purposes. This note describes the derivatives used. Further details of the objectives and strategies in the use of derivatives are set out in the sections of this note on nontrading activities. Details of the nature and terms of derivative instruments outstanding at the balance sheet dates are set out in Note 23. Derivative financial instruments used include swaps, futures, forwards, options and other similar types of contracts whose value changes in response to changes in interest rates, foreign exchange rates and gold prices. Derivatives are individually negotiated over-the-counter contracts. A description of the main types of derivative instruments used is set out below:

### Swaps

Swaps are over-the-counter agreements to exchange future cash flows based upon agreed notional amounts. Most commonly used swaps are currency swaps. The Bank and its affiliates are subject to credit risk arising from the respective counterparties' failure to perform. Market risk arises from the possibility of unfavorable movements in market rates relative to the contractual rates of the contract.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

### Futures and forwards

Futures and forward contracts are commitments to either purchase or sell a designated financial instrument, currency, commodity or an index at a specified future date for a specified price and may be settled in cash or another financial asset. Futures are standardized exchange-traded contracts whereas forwards are individually traded over-the-counter contracts. Initial margin requirements for futures are met in cash or other instruments, and changes in the future contract values are settled daily. Therefore credit risk is limited to the net positive change in the market value for a single day. Futures contracts have little credit risk because the counterparties are futures exchanges. Forward contracts result in credit exposure to the counterparty. Futures and forward contracts both result in exposure to market risk based on changes in market prices relative to contracted amounts.

### **Options**

Options are derivative financial instruments that give the buyer, in exchange for a premium payment, the right, but not the obligation, to either purchase from (call option) or sell (put option) to the writer a specified underlying at a specified price on or before a specified date. The Bank enters into foreign exchange options. Foreign currency options provide protection against rising or falling currency rates. The Bank as a buyer of over-the-counter options is subject to market risk and credit risk since the counterparty is obliged to make payments under the terms of the contract if the Bank exercises the option. As the writer of over-the-counter options, the Bank is subject to market risk only since it is obliged to make payments if the option is exercised.

## 24.2 Trading activities

The Bank and its affiliates maintain active trading positions in non-derivative financial instruments. Most of the trading activities are customer driven. In anticipation of customer demand, an inventory of capital market instruments is carried and access to market liquidity is maintained by quoting bid and offer prices to and trading with other market makers. Positions are also taken in the interest rate, foreign exchange, debt and equity markets based on expectations of future market conditions. These activities constitute the proprietary trading business and enable the Bank and its affiliates to provide customers with capital market products at competitive prices. As trading strategies depend on both market-making and proprietary positions, given the relationships between instruments and markets, those are managed in concert to maximize net trading income. Trading activities are managed by type of risk involved and on the basis of the categories of trading instruments held.

### Counterparty credit risk

The Bank and its affiliates' counterparty credit exposure at the balance sheet date from financial instruments held or issued for trading purposes is represented by the fair value of instruments with a positive fair value at that date, as recorded on the balance sheet. Notional amounts disclosed in the notes to the financial statements do not represent the amounts to be exchanged by the parties to derivatives and do not measure the exposure to credit or market risks. The amounts to be exchanged are based on the terms of the derivatives.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

The risk that counterparties to trading instruments might default on their obligations is monitored on an ongoing basis. In monitoring credit risk exposure, consideration is given to trading instruments with a positive fair value and to the volatility of the fair value of trading instruments. To manage the level of credit risk, the Bank and its affiliates deal with counterparties of good credit standing, enter into master netting agreements whenever possible, and when appropriate, obtain collateral. Master netting agreements provide for the net settlement of contracts with the same counterparty in the event of default.

## Market risk

All trading instruments are subject to market risk, the risk that future changes in market conditions may make an instrument less valuable or more onerous. The instruments are recognized at fair value, and all changes in market conditions directly affect net trading income.

The Bank and its affiliates manage its use of trading instruments in response to changing market conditions. Exposure to market risk is formally managed in accordance with risk limits set by senior management by buying or selling instruments or entering into offsetting positions.

# 24.3 Non-trading activities

Below is a discussion of the various risks the Bank and its affiliates are exposed to as a result of its non-trading activities and the approach taken to manage those risks.

### Liquidity risk

Liquidity risk arises in the general funding of the Bank and its affiliates' activities and in the management of positions. It includes both the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The Bank and its affiliates have access to a diverse funding base. Funds are raised using a broad range of instruments including deposits, syndications, securitizations, bonds issuance, other funding sources and share capital. This enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. The Bank strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities. Liquidity risk is continuously assessed through identifying and monitoring changes in funding required for meeting business goals and targets set in terms of the overall strategy. In addition, a portfolio of liquid assets is held as a part of the Bank's liquidity risk management strategy.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

### Exposure to liquidity risk

The calculation method used to measure the banks compliance with the liquidity limit is set by BRSA. Currently, this calculation is performed on a bank only basis. In November 2006, BRSA issued a new communiqué on the measurement of liquidity adequacy of banks. The legislation requires the banks to meet minimum 80% liquidity ratio of foreign currency assets/liabilities and minimum 100% liquidity ratio of total assets/liabilities on a weekly and monthly basis effective from 1 June 2007. The Bank's liquidity ratios in 2007 are as follows:

	First Maturity	Bracket (Weekly)	Second Maturity Bracket (Monthly)			
	<u>FC</u>	FC + YTL	<u>FC</u>	FC + YTL		
Average (%)	205.49	188.04	127.36	123.78		
Maximum (%)	251.92	212.33	147.16	130.54		
Minimum (%)	158.32	148.21	112.59	116.03		

The Bank's banking affiliate in Holland is subject to a similar liquidity measurement, however the Dutch Central Bank does not impose limits, rather monitors the banks' overall liquidity position to ensure there is no significant deterioration in the liquidity of banks operating in Holland.

The Bank's banking affiliate in Russia is subject to three levels of liquidity requirement since 2004; instant liquidity of minimum 15%, current liquidity of minimum 50% and long-term liquidity of maximum 120%. The affiliate complies with the local legislation.

Notes to Consolidated Financial Statements

As of and for the Year Ended 31 December 2007

(Currency: Thousands of New Turkish Lira (YTL))

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The following table provides an analysis of monetary assets and monetary liabilities of the consolidated entities into relevant maturity groupings based on the remaining periods to repayment:

	2007					2006						
	Up to 1 month	1 to 3	3 to 12	1 to 5	Over 5 year	Total	Up to	1 to 3 months	3 to 12 months	1 to 5	Over 5 year	Total
MONETARY ASSETS	1 month	months	months	years	5 year	10141	1 month	monins	months	years	5 year	Totai
New Turkish Lira												
Cash and balances with central banks	247,555	-	-	-	-	247,555	682,602	-	-	-	-	682.60
Financial assets at fair value through profit or loss	5.027	444	66,897	171,372	53	243,793	9,568	3,071	27,353	61,613	-	101.60
Loans and advances to banks	445,425	21,529	8,005	618,978	-	1,093,937	177,397	63,342	1,000	14,611	-	256,35
Loans and advances to customers	7,570,026	2,641,550	2,677,581	7,074,025	1,826,934	21,790,116	6,553,816	2,286,275	3,101,622	1,876,171	2,396,603	16,214,48
Accrued exchange gain on derivatives	12,614	16,045	15,892	9	-,	44,560	19,097	1,261	4,806	-	_,	25,10
Other assets	3,060,215	570,773	271	517	7,176	3,638,952	1,343,370	368,447	198,328	10.232	-	1,920,37
Security investments	10,938	-	2,256,804	10,417,932	635,931	13,321,605	12,016	178,559	1,249,604	8,183,342	-	9,623,52
Deferred tax asset	-	-		104,160	-	104,160	-	-	-	70,075	-	70,02
Total New Turkish Lira monetary assets	11,351,800	3,250,341	5,025,450	18,386,993	2,470,094	40,484,678	8,797,866	2,900,955	4,582,713	10,216,044	2,396,603	28,894,18
Foreign currency												
Cash and balances with central banks	2,627,424		_	_	_	2,627,424	1,773,563		-	_	_	1,773,56
Financial assets at fair value through profit or loss	2,027,424	42,743	212,973	384,817	41,317	760,225	1,775,505	9,233	333,034	549,325	9,561	917,81
Loans and advances to banks	1,857,168	203.966	890.071	439,082	564,817	3,955,104	1,623,614	90.684	447.938	113,912	9,501	2,276,14
Loans and advances to customers	1,036,142	2,470,824	4,564,376	6,384,323	4,713,002	19,168,667	1,026,537	2,190,106	3,171,661	7,959,702	-	14,348,00
Accrued exchange gain on derivatives	1,030,142	2,470,824	4,304,370	447	4,713,002	91,864	6,563	6,542	20.524	1.128	-	34.75
Other assets	1,951,008	1,153	4,276	5,209	18,644	1,980,290	1,773,047	44,838	9,399	31,074	-	1,858,35
Security investments	240,975	329,632	311,795	1,466,535	2,164,768	4,513,705	32,185	545,637	597,485	2,547,884	1,620,879	5,344,07
Deferred tax asset	240,975	329,032	511,795	312	2,104,708	4,515,705	52,185	545,057	597,465	2,547,884	1,020,879	2
Total foreign currency monetary assets	7,806,432	3,076,918	6,030,968	8,680,725	7,502,548	33,097,591	6,252,172	2,887,040	4,580,041	11,203,045	1,630,440	26,552,73
Total Monetary Assets	19,158,232	6,327,259	11,056,418	27,067,718	9,972,642	73,582,269	15,050,038	5,787,995	9,162,754	21,419,089	4,027,043	55,446,91
MONETARY LIABILITIES												
New Turkish Lira												
Deposits	17,835,682	1,870,749	323,928	165,968	-	20,196,327	13,214,031	981,132	126,932	4,607	-	14,326,70
Obligations under repurchase agreements	6,564,896	102,850	208,715	571,442	-	7,447,903	2,776,498	700,591	54,022	779,578	-	4,310,68
Loans and advances from banks	509,226	56,431	477,812	-	769,051	1,812,520	464,650	24,470	460,993	-	-	950,11
Bonds payable	-	-	-	-	-	-	-	-	-	-	-	
Accrued exchange loss on derivatives	133,051	115,034	160,020	19,385	73,715	501,205	228,213	4,484	7,599	6,743	-	247,03
Other liabilities and accrued expenses	2,077,771	7,465	753,470	149,528	339,504	3,327,738	1,359,130	258	667,691	269,229	-	2,296,30
Total New Turkish Lira monetary liabilities	27,120,626	2,152,529	1,923,945	906,323	1,182,270	33,285,693	18,042,522	1,710,935	1,317,237	1,060,157	-	22,130,85
Foreign currency												
Deposits	18,870,026	2,381,424	1,772,037	459,264	91,762	23,574,513	16,407,279	2,004,577	900,181	211,667	17,881	19,541,58
Obligations under repurchase agreements	482,867	334,811	326,372	-	1	1,144,051	170,492	282,841	221,473	310,047	-	984,85
Loans and advances from banks	233,729	97,794	4,144,373	2,598,801	2,553,155	9,627,852	147,413	328,440	2,465,014	3,866,065	1,892,725	8,699,65
Bonds payable	-	-	-	-	50,912	50,912	-	-	-	-	55,155	55,15
Accrued exchange loss on derivatives	11,130	11,323	13,671	1,512	-	37,636	5,292	5,958	1,161	95	-	12,50
Other liabilities and accrued expenses	178,243	101,938	58,227	500	13,387	352,295	136,976	82,543	322,372	7,328	-	549,21
Total foreign currency monetary liabilities	19,775,995	2,927,290	6,314,680	3,060,077	2,709,217	34,787,259	16,867,452	2,704,359	3,910,201	4,395,202	1,965,761	29,842,97
Total Monetary Liabilities	46,896,621	5,079,819	8,238,625	3,966,400	3,891,487	68,072,952	34,909,974	4,415,294	5,227,438	5,455,359	1,965,761	51,973,82
•												,,

# 24 Financial risk management disclosures (continued)

### Market risk

*Interest rate risk:* The Bank and its affiliates' operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets (including investments) and interestbearing liabilities mature or reprice at different times or in differing amounts. In the case of floating rate assets and liabilities the Bank and its affiliates are also exposed to basis risk, which is the difference in repricing characteristics of the various floating rate indices, such as the deposit rate and nine months libor and different types of interest. Treasury activities are aimed at optimizing net interest income, given market interest rate levels consistent with the Bank's business strategies.

Asset-liability risk management activities are conducted in the context of the Bank's sensitivity to interest rate changes. In general, as common in current economic environment, the consolidated financial statements are liability sensitive because its interest-earning assets have a longer duration and reprice slightly less frequently than interest-bearing liabilities. This means that in rising interest rate environments, margins earned will narrow as liabilities reprice. However, the actual effect will depend on a number of factors, including the extent to which repayments are made earlier or later than the contracted dates and variations in interest rate sensitivity within repricing periods and among currencies.

Interest rate derivatives are primarily used to bridge the mismatch in the repricing of assets and liabilities. This is done in accordance with the guidelines established by the Bank's asset-liability management committee.

Some assets have indefinite maturities or interest rate sensitivities and are not readily matched with specific liabilities. Those assets are funded through liability pools based on the assets' estimated maturities and repricing characteristics.

Part of the Bank's return on financial instruments is obtained from controlled mismatching of the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or, if earlier, the dates on which the instruments mature.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

The following table provides an analysis of interest rate sensivity of monetary assets and monetary liabilities of the consolidated entities into relevant maturity groupings:

				2007					
	Up to	1 to 3	3 to 12	1 to 5	Over	Non-Interest			
	1 month	months	months	years	5 year	Bearing	Total		
MONETARY ASSETS									
Cash and balances with central banks	604,243	-	-	-	-	2,270,736	2,874,979		
Financial assets at fair value through profit or loss	35,842	23,475	266,567	398,794	43,292	236,048	1,004,018		
Loans and advances to banks	2,054,701	668,022	1,740,440	216,729	-	369,149	5,049,04		
Loans and advances to customers	10,030,868	7,471,831	8,941,276	11,234,086	2,738,142	542,580	40,958,78		
Other assets	4,857,208	277	4,089	5,409	25,818	862,865	5,755,66		
Security investments	1,929,196	5,969,508	1,920,240	5,351,812	1,564,721	1,099,833	17,835,31		
Deferred tax asset						104,472	104,47		
Total Monetary Assets	19,512,058	14,133,113	12,872,612	17,206,830	4,371,973	5,485,683	73,582,26		
MONETARY LIABILITIES									
Deposits	28,866,948	4,229,547	2,147,768	479,126	6,744	8,040,707	43,770,84		
Obligations under repurchase agreements	7,017,203	432,939	520,865	549,999	-	70,948	8,591,95		
Loans and advances from banks	5,801,614	1,988,845	2,867,826	595,528	-	186,559	11,440,37		
Bonds payable	-	50,903	-	-	-	9	50,91		
Other liabilities and accrued expenses			-	-	-	4,218,874	4,218,87		
Total Monetary Liabilities	41,685,765	6,702,234	5,536,459	1,624,653	6,744	12,517,097	68,072,95		
	2006								
	Up to	1 to 3	3 to 12	1 to 5	Over	Non-Interest			
	1 month	months	months	years	5 year	Bearing	Total		
MONETARY ASSETS									
Cash and balances with central banks	601,674	-	-	-	-	1,854,491	2,456,16		
Financial assets at fair value through profit or loss	43,601	103,723	378,046	451,627	9,561	32,863	1,019,42		
Loans and advances to banks	1,639,178	153,744	446,957	99,531	-	193,088	2,532,49		
Loans and advances to customers	8,632,167	5,906,829	8,630,088	5,346,201	1,565,988	481,220	30,562,49		
Other assets	3,095,349	-	207,404	40,998	-	494,905	3,838,65		
Security investments	2,158,360	5,893,335	2,119,671	2,599,511	1,365,651	831,063	14,967,59		
Deferred tax asset						70,095	70,09		
		10.057.601	11,782,166	8,537,868	2,941,200	3,957,725	55,446,91		
Total Monetary Assets	16,170,329	12,057,631	11,702,100	0,000	2,9 11,200	-,,			
	16,170,329	12,057,631	11,762,100				<u> </u>		
MONETARY LIABILITIES	22,809,845	2,964,029	1,027,330	175,389	17,881	6,873,813	33,868,28		
MONETARY LIABILITIES Deposits									
MONETARY LIABILITIES Deposits Obligations under repurchase agreements	22,809,845	2,964,029	1,027,330	175,389		6,873,813	5,295,54		
MONETARY LIABILITIES Deposits Dbligations under repurchase agreements Loans and advances from banks	22,809,845 3,702,102	2,964,029 213,505	1,027,330 284,959	175,389 1,019,441		6,873,813 75,535	5,295,54 9,649,77		
Total Monetary Assets <b>MONETARY LIABILITIES</b> Deposits Obligations under repurchase agreements Loans and advances from banks Bonds payable Other liabilities and accrued expenses	22,809,845 3,702,102	2,964,029 213,505	1,027,330 284,959	175,389 1,019,441	17,881	6,873,813 75,535 108,436	33,868,28 5,295,54 9,649,77 55,15 3,105,07		

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

The following table indicates the effective interest rates by major currencies for the major balance sheet components for the years 2007 and 2006:

		2007	
US\$ %	EUR %	YTL %	Other Currencies %
4.23-5.51	3.70-6.27	16.00-21.58	8.45-9.70
2.25-12.39	1.05-10.63	10.00-20.78	3.50-5.25
4.83-13.00	4.00-10.79	16.45-30.82	2.31-16.00
1.00-6.50	1.50-5.00	-	0.50-9.25
3.75-6.72	3.50-7.07	13.00-18.00	3.75-6.50
-	-	18.52-19.75	-
-	-	18.99-19.75	-
-	-	18.53	-
5.06-5.83	4.11-5.06	15.44	-
5.27-6.22	4.91-5.85	13.66-18.38	1.85
	% 4.23-5.51 2.25-12.39 4.83-13.00 1.00-6.50 3.75-6.72 - - 5.06-5.83	%         %           4.23-5.51         3.70-6.27           2.25-12.39         1.05-10.63           4.83-13.00         4.00-10.79           1.00-6.50         1.50-5.00           3.75-6.72         3.50-7.07	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

	2006			
	US\$ %	EUR %	YTL %	Other Currencies %
Assets				
Loans and advances to banks	3.25-8.00	2.75-4.75	17.34-21.50	5.00-9.20
Debt and other fixed or floating				
income instruments	7.95-9.25	6.39-6.50	20.00-23.06	4.00-13.36
Loans and advances to customers	7.00-14.33	5.73-9.93	14.00-25.16	8.00-13.00
<i>Liabilities</i> Deposits:				
- Foreign currency deposits	4.85-6.75	2.25-5.00	-	0.50-9.00
- Bank deposits	5.25-7.35	3.33-5.67	15.00-18.56	2.00-6.25
- Saving deposits	-	-	19.00-19.84	-
- Commercial deposits	-	-	18.13-21.03	-
- Public and other deposits	-	-	20.08	-
Obligations under repurchase agreements	5.26-5.45	3.33	14.20-17.14	-
Loans and advances from banks	5.50-6.70	3.97-4.41	14.69-19.83	-

# 24 Financial risk management disclosures (continued)

The market risk arising from trading transactions is calculated via Value at Risk (VaR). In addition to this, the stress tests and scenario analysis are performed. The balance sheet interest rate risk is monitored with methods such as static duration, gap and sensitivity analysis.

Internal limits are set as well as legal limits in order to restrict market risk; value at risk limits for trading portfolio, position limits set for trading desks, single transaction limits set for traders and stop-loss limits. Approval, update, monitoring, override and warning procedures of these limits are put into practice and changed with the approval of the Board of Directors.

The consolidated value at market risks as of 31 December 2007 and 2006 calculated as per the statutory consolidated financial statements prepared for BRSA reporting purposes within the scope of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" published in Official Gazette no.26333 dated 1 November 2006, are as follows:

		2007			2006	
	<u>Average</u>	<u>Highest</u>	<u>Lowest</u>	<u>Average</u>	<u>Highest</u>	<u>Lowest</u>
Interest rates risk	1,457,766	1,708,025	1,197,599	2,244,681	2,849,322	1,218,229
Common share risk	13,707	50,527	25	76,394	139,174	25
Currency risk	225,605	323,780	117,662	226,729	276,194	183,784
Option risk	120,536	221,950	44,248	67,209	182,025	8,191
Total value at risk	<u>1,817,614</u>	<u>2,304,282</u>	<u>1,359,534</u>	<u>2,615,013</u>	<u>3,446,715</u>	<u>1,410,229</u>

### Exposure to interest rate risk – non-trading portfolios

The balance sheet management is performed by the Assets and Liabilities Management Department in line with the main strategies determined by the Assets and Liabilities Committee (ALCO). Hedging transactions for the Bank's balance sheet are carried out upon the decisions of ALCO.

ALCO can determine limits to balance sheet transactions if considered necessary.

The balance sheet interest rate risk is monitored with methods such as static duration gap and sensitivity analysis based on all interest rate sensitive assets and liabilities. The scenarios include 100 basis point parallel fall or rise in all yield curves. In the analysis presented below, the sensitivity of the income statement is the effect of possible changes in the interest rates on the net interest income of floating rate financial assets and liabilities not held for trading purposes as of 31 December 2007. The sensitivity of the shareholders' equity as of 31 December 2007, is calculated through revaluating the financial assets available-for-sale taking into account the possible changes in interest rates. The below analysis is currently prepared only on a bank only basis for the Bank, not on a consolidated basis. The tax effects are not considered in the analysis. The other variables, especially exchanges rates, are assumed to be fixed in this analysis. The same method is applied for 31 December 2006. The sensivity of trading portfolio is also included in the below table.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

	Income before Tax		<u>Shareholders' Equity(*</u>	
<u>2007</u>	increase <u>by 100 bps</u>	decrease <u>by 100 bps</u>	increase <u>by 100 bps</u>	decrease <u>by 100 bps</u>
Financial assets at fair value through profit or loss	(19,041)	20,072	(19,041)	20,072
Financial assets available-for-sale	-	-	(247,139)	269,742
Financial assets at floating rates	(283,524)	296,401	(283,524)	296,401
Financial liabilities at floating rates	89,699	<u>(93,446)</u>	89,699	<u>(93,446)</u>
Total, net	<u>(212,866)</u>	<u>223,027</u>	<u>(460,005)</u>	<u>492,769</u>
	Income be	efore Tax	<u>Shareholder</u>	<u>s' Equity(</u> *)
<u>2006</u>	increase	decrease	increase	decrease
2006 Financial assets at fair value through profit or loss				
Financial assets at fair value through	increase <u>by 100 bps</u>	decrease <u>by 100 bps</u>	increase <u>by 100 bps</u>	decrease <u>by 100 bps</u>
Financial assets at fair value through profit or loss	increase <u>by 100 bps</u>	decrease <u>by 100 bps</u>	<i>increase</i> <i>by 100 bps</i> 3,400	<i>decrease</i> <u><i>by</i> 100 <i>bps</i></u> (3,433)
Financial assets at fair value through profit or loss Financial assets available-for-sale	<i>increase</i> <u>by 100 bps</u> 3,400	<i>decrease</i> <u>by 100 bps</u> (3,433)	<i>increase</i> <u>by 100 bps</u> 3,400 (88,817)	<i>decrease</i> <u>by 100 bps</u> (3,433) 93,472

(\*) The effect on shareholders' equity also includes the effect of 100 bps increase or decrease in interest rates on the income before tax.

### Currency risk

The Bank and its affiliates are exposed to currency risk through transactions in foreign currencies and through its investment in foreign operations.

The Bank and its affiliates' main foreign operations are in Holland and Moscow. The measurement currencies of its operations are Euro and US Dollars. As the currency in which the Bank presents its consolidated financial statements is YTL, the consolidated financial statements are affected by currency exchange rate fluctuations against YTL.

# 24 Financial risk management disclosures (continued)

The Bank finances a significant proportion of its net investment in foreign operations with borrowings in the same currencies as the relevant measurement currencies to mitigate its currency risk. Currency swaps are also used to match the currency of some of its other borrowings to the measurement currencies involved.

The Bank and its affiliates' transactional exposures give rise to foreign currency gains and losses that are recognized in the income statement. These exposures comprise the monetary assets and monetary liabilities that are not denominated in the measurement currency of the Bank involved, excluding borrowings treated as hedges of net investments in foreign operations. These exposures are as follows:

	2007			
	US\$	EUR	Other <u>Currencies</u>	<u>Total</u>
Assets	<u>0.50</u>	BOR	<u>eurreneres</u>	10000
Cash and balances with central banks	387,539	2,193,232	46,653	2,627,424
Financial assets at fair value	,	, ,	,	, ,
through profit or loss	595,961	87,596	76,668	760,225
Loans and advances to banks	3,254,890	632,680	67,534	3,955,104
Loans and advances to customers	11,386,734	7,158,450	608,809	19,153,993
Other assets	88,337	2,029,590	24,941	2,142,868
Security investments	4,283,335	167,338	63,032	4,513,705
Investments in equity participations	-	541	-	541
Tangible assets	727	63,173	11,551	75,451
Deferred tax asset		312		312
Total Assets	<u>19,997,523</u>	<u>12,332,912</u>	<u>899,188</u>	<u>33,229,623</u>
Liabilities				
Deposits	13,125,020	0 479 470	071.014	22 574 512
Obligations under repurchase agreements		9,478,479 132,367	971,014	23,574,513 1,144,051
Loans and advances from banks	6,962,749	2,663,052	2,051	9,627,852
Current and deferred tax liability	0,902,749	2,005,052	2,031	9,027,832
Bonds payable	-	50,912	50	50,912
Other liabilities and accrued expenses	- 191,987	175,457	- 22,457	389,901
Total Liabilities				
Total Liabilities	<u>21,291,440</u>	<u>12,500,267</u>	<u>995,552</u>	<u>34,787,259</u>
Net On Balance Sheet Position	( <u>1,293,917</u> )	<u>(167,355</u> )	<u>(96,364</u> )	( <u>1,557,636</u> )
Net Off Balance Sheet Position	<u>1,087,315</u>	<u>337,221</u>	<u>209,153</u>	<u>1,633,689</u>
Net Long/(Short) Position	<u>(206,602</u> )	<u>169,866</u>	<u>112,789</u>	<u>76,053</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

	2006			
	<u>US\$</u>	<u>EUR</u>	Other <u>Currencies</u>	<u>Total</u>
Total Assets	15,944,543	10,178,816	515,083	26,638,442
Total Liabilities	<u>19,351,296</u>	<u>9,711,036</u>	<u>780,643</u>	<u>29,842,975</u>
Net On Balance Sheet Position	( <u>3,406,753</u> )	467,780	( <u>265,560</u> )	( <u>3,204,533</u> )
Net Off Balance Sheet Position	<u>3,382,774</u>	( <u>384,901</u> )	<u>394,369</u>	<u>3,392,242</u>
Net Long/(Short) Position	( <u>23,979</u> )	<u>82,879</u>	<u>128,809</u>	<u>187,709</u>

For the purposes of the evaluation of the table above, the figures represent the YTL equivalent of the related hard currencies.

Approximately 105% (2006: 106%) of the amounts shown in the table above, at 31 December 2007 are economically hedged by currency swaps, forward contracts and other derivatives entered into to manage these currency exposures. In respect of monetary assets and liabilities in foreign currencies that are not economically hedged, the Bank and its affiliates ensure that their net exposures are kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate.

The net amount of Russian Rubles denominated assets and liabilities as included in the above table at their YTL equivalents, is a net asset of YTL 100,038 thousands at 31 December 2007 (2006: YTL 104,072 thousands).

The possible increases or decreases in the shareholders' equity and the income (for both, excluding tax effect) as per an assumption of devaluation of YTL by 10% against currencies mentioned below as of 31 December 2007 and 2006 are presented in the below table. The other variables, especially the interest rates, are assumed to be fixed in this analysis.

	20	2007		006
	Income <u>before Tax</u>	Shareholders' <u>Equity(*)</u>	Income <u>before Tax</u>	Shareholders' <u>Equity(*)</u>
US\$	(35,429)	(20,660)	(9,876)	(2,398)
EUR	17,807	16,986	8,422	8,288
Other FCs	<u>11,279</u>	<u>11,279</u>	12,881	<u>12,881</u>
Total, net	<u>(6,343)</u>	<u>7,605</u>	<u>11,427</u>	<u>18,771</u>

(\*) The effect on shareholders' equity also includes the effect of devaluation by 10% of YTL against other currencies on the income before tax.

### Credit risk

The Bank and its affiliates are subject to credit risk through its trading, lending, hedging and investing activities and in cases where they act as intermediaries on behalf of customers or other third parties or issues guarantees.

# 24 Financial risk management disclosures (continued)

Credit risk associated with trading and investing activities is managed through the Bank's market risk management process.

The Bank and its affiliates' primary exposures to credit risk arise through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of these assets on the balance sheet. The Bank developed a statistical-based internal risk rating model for its credit portfolio of corporate/commercial/medium-size companies. This internal risk rating model has been in use for customer credibility assessment since 2003. Risk rating has become a requirement for loan applications, and ratings are used both to determine branch managers' credit authorization limits and in credit assessment process.

The Bank and its affiliates are exposed to credit risk on various other financial assets, including derivative instruments used for hedging and debt investments. The current credit exposure in respect of these instruments is equal to the carrying amount of these assets in the balance sheet. In addition, the Bank and its affiliates are exposed to off balance sheet credit risk through guarantees issued (Note 23).

The risk that counterparties to both derivative and other instruments might default on their obligations is monitored on an ongoing basis. To manage the level of credit risk, the Bank and its affiliates deal with counterparties of good credit standing, enter into master netting agreements whenever possible, and when appropriate, obtain collateral.

Concentrations of credit risk (whether on or off balance sheet) that arise from financial instruments exist for groups of counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

*Exposure to credit risk* 

	Loans and advances to customers		
Individually impaired	<u>2007</u> 869,567	<u>2006</u> 657,722	
Allowance for impairment	( <u>632,050</u> )	( <u>509,846</u> )	
Carrying amount	<u>237,517</u>	<u>147,876</u>	
Collectively impaired	-	-	
Allowance for impairment	( <u>153,805</u> )	(85,178)	
Carrying amount	( <u>153,805</u> )	( <u>85,178</u> )	
Past due but not impaired		<u>-</u>	
Carrying amount		<u> </u>	
Neither past due nor impaired	40,893,267	30,449,753	
Loans with renegotiated terms	65,516	<u>112,740</u>	
Carrying amount	<u>40,958,783</u>	<u>30,562,493</u>	
Total carrying amount	<u>41,042,495</u>	<u>30,625,191</u>	

# 24 Financial risk management disclosures (continued)

As of 31 December 2007 and 2006, the Bank has no allowance for loans and advances to banks. The allowance details for security investments are explained in Note 10.

### Impaired loans

Impaired loans are loans for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement due to lack of assets, high debtness ratio, insufficient working capital and/or equity of the customer.

## Sectoral and geographical concentration of impaired loans

The Bank and its affiliates monitor concentrations of credit risk by sector and by geographic location. An analysis of concentrations of non-performing loans and lease receivables is shown below:

	<u>2007</u>	<u>2006</u>
Consumer loans	567,485	384,072
Textile	76,513	66,646
Chemistry and chemical products	52,468	57,580
Food	23,906	14,023
Service sector	22,747	17,148
Construction	21,707	15,494
Durable consumption	12,153	9,904
Metal and metal products	11,510	9,311
Agriculture and stockbreeding	9,845	5,484
Financial institutions	8,067	7,961
Others	63,166	70,099
Total non-performing loans and lease receivables	<u>869,567</u>	<u>657,722</u>
Turkey Holland Germany Others Total non-performing loans and lease receivables	2007 864,349 2,752 808 1,658 869,567	$     \begin{array}{r} 2006 \\       650,753 \\       3,545 \\       1,424 \\       \underline{2,000} \\       657,722   \end{array} $
returner performing found and fouse receivables	<u> </u>	<u>,</u>

### Past due but not impaired loans

These are loans where contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of collateral available and the customer's current activities, assets and financial position.

### Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a portfolio-basis loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

### Write-off policy

The Bank writes off a receivable balance (and any related allowances for impairment losses) when it is determined that the receivable is uncollectible based on the evidence of insolvency issued by the Court. In cases where any possible collections are negligible comparing to the prospective expenses and costs, such receivables are written off by the decision of the board of directors.

### Collateral policy

The Bank's policy is to require suitable collateral to be provided by certain customers prior to the disbursement of approved loans. The Bank and its affiliates currently hold collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets and guarantees. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2007 and 2006.

Approximately 74% of the outstanding performing loans is collateralized. Guarantees and letters of credit are also subject to strict credit assessments before being provided. The agreements specify monetary limits to the Bank and its affiliates' obligations. The extent of collateral held for performing guarantees and letters of credit is approximately 79%.

The breakdown of performing cash and non-cash loans and advances to customers by type of collateral is as follows:

	2007	<u>2006</u>
Cash loans		
Secured loans:	30,012,228	21,811,384
Secured by cash collateral	1,173,952	1,094,525
Secured by mortgages	7,835,589	5,195,898
Secured by government institutions or		
government securities	1,457,954	1,190,992
Guarantees issued by financial institutions	186,359	261,358
Other collateral (pledge on assets, corporate		
and personal guarantees, promissory notes)	19,358,374	14,068,611
Unsecured loans	<u>10,403,163</u>	8,269,890
Total performing loans and financial lease receivables	<u>40,415,391</u>	<u>30,081,274</u>
Non-cash loans		
Secured loans:	10,137,914	7,925,065
Secured by cash collateral	496,168	316,893
Secured by mortgages	173,903	126,022
Guarantees issued by financial institutions	3,766	26,157
Other collateral (pledge on assets, corporate		
and personal guarantees, promissory notes)	9,464,077	7,455,993
Unsecured loans	2,753,034	2,122,311
Total non-cash loans	<u>12,890,948</u>	<u>10,047,376</u>

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 24 Financial risk management disclosures (continued)

An estimate of the fair value of collateral held against non-performing loans and receivables is as follows:

	<u>2007</u>	<u>2006</u>
Mortgages	174,647	104,258
Promissory notes and surety	166,330	154,954
Pledge assets	89,083	23,855
Cash collateral	355	494
Unsecured	<u>439,152</u>	<u>374,161</u>
	869,567	657,722

The amounts reflected in the tables above represent the maximum accounting loss that would be recognized at the balance sheet date if counterparties failed completely to perform as contracted and any collateral or security proved to be of no value. The amounts, therefore, greatly exceed expected losses, which are included in the allowance for uncollectibility.

### **Operational** risks

Operational risk expresses the probability of loss that may arise from the overlook of faults and inconsistency with the established rules due to the deficiencies in the Bank and its affiliates' internal controls, manner of the management and the personnel that are not in coherence with time and conditions, deficiencies in the bank management, faults and problems in information technology systems and disasters such as earthquake, fire, flood or terror attacks.

The operational risk items in the Bank are determined in accordance with the definition of operational risk by considering the whole processes, products and departments. The control areas are set for operational risks within the Bank and all operational risks are followed by assigning the risks to these control areas. In this context, appropriate monitoring methodology is developed for each control area that covers all operational risks and control frequencies are determined.

Currently, the value at operational risk is calculated according to the basic indicator approach as per the Article 14 of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks".

The annual gross income is defined as net interest income plus net non-interest income reduced by realised gains/losses from the sale of securities available-for-sale and held-to-maturity, non-recurring gains and income derived from insurance claims. The result is added to risk weighted assets in the capital adequacy calculation.

# 24 Financial risk management disclosures (continued)

### Capital management – regulatory capital

BRSA sets and monitors capital requirements for the Bank as a whole. The parent company and individual banking operations are directly supervised by their local regulators. In implementing current capital requirements BRSA requires the banks to maintain a prescribed ratio of minimum 8% of total capital to total value at credit, market and operational risks. The Bank and its affiliates' consolidated regulatory capital is analysed into two tiers:

- Tier 1 capital, which includes paid-in capital, share premium, legal reserves, retained earnings, translation reserve and minority interest after deductions for goodwill and certain cost items.
- Tier 2 capital, which includes qualifying subordinated liabilities, general impairment allowances and the element of the fair value reserve relating to unrealised gain/(loss) on assets classified as available-for-sale.

Banking operations are categorised as either trading book or banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. There have been no material changes in the Bank's management of capital during the period.

The Bank and its individually regulated operations have complied with externally imposed capital requirements throughout the period.

The Bank's and its affiliates' regulatory capital position on a consolidated basis at 31 December 2007 and 2006 was as follows:

	2007	2006
Tier 1 capital	6,926,311	4,711,033
Tier 2 capital	1,069,119	339,636
Deductions from capital	<u>(488,448</u> )	( <u>321,535)</u>
Total regulatory capital	<u>7,506,982</u>	<u>4,729,134</u>
Value at credit, market and operational risks	<u>53,708,544</u>	<u>36,874,284</u> (*)
Capital ratios (%)		
Total regulatory capital expressed as a percentage of		
total value at credit, market and operational risks	13.98	12.83
Total tier 1 capital expressed as a percentage of		
total value at credit, market and operational risks	12.90	12.78
(*) an anational mick was not a nant of the natio in 2006		

<sup>(\*)</sup> operational risk was not a part of the ratio in 2006

The factoring payables amounting YTL 178,561 thousands are netted-off with the same amount of factoring receivables as of 31 December 2006. As a result of this netting the capital adequacy ratio increased from 12.76% to 12.83%.

# 24 Financial risk management disclosures (continued)

# 24.4 Hedging

Due to the Bank and its affiliates' overall interest rate risk position and funding structure, its risk management policies require that it should minimize its exposure to changes in foreign currency rates and manage interest rate, credit risk and market price risk exposure within certain guidelines. Derivative financial instruments are used to manage the potential earnings impact of interest rate and foreign currency movements. Several types of derivative financial instrument are used for this purpose, including interest rate swaps and currency swaps, options, financial futures, forward contracts and other derivatives. The purpose of the hedging activities is to protect the Bank and its affiliates from the risk that the net cash inflows will be adversely affected by changes in interest or exchange rates, credit ratings or market prices. The Bank and its affiliates enter into transactions to ensure that it is economically hedged in accordance with risk management policies. In the accompanying consolidated financial statements, hedge accounting is applied for the cases where hedge accounting relationship is evidenced.

In September 2007, the Bank has entered into two interest rate swap transactions in order to hedge its certain cash flow exposures primarily on floating rate assets, through converting its floating rate receivables into fixed rate receivables. The following table includes certain characteristics of these swap transactions:

	Fixed collection	Floating collection	Fixed collection	
Notional amount	rate (%)	rate (%)	frequency	Maturity
US\$ 100 millions	7.525	6  month libor + 2.80	Semi annual	2011
US\$ 50 millions	7.335	6  month libor + 2.61	Semi annual	2011

In May 2007, the Bank has entered into two interest rate swap transactions in order to hedge its certain cash flow exposures primarily on fixed rate liabilities, through converting its fixed rate payments into floating rate payments. The following table includes certain characteristics of these swap transactions:

	Fixed payer	Floating Payer	Fixed payment	
Notional amount	rate (%)	<b>Rate (%)</b>	frequency	Maturity
US\$ 250 millions	6.95	6  month libor + 1.64	Semi annual	2012
US\$ 250 millions	6.95	6 month libor + 1.64	Semi annual	2012

In 2004, the Bank has entered into an interest rate swap transaction in order to hedge its certain cash flow exposures primarily on floating rate liabilities, through converting its floating rate payments into fixed rate payments. The following table includes certain characteristics of this swap transaction:

Notional amount	Fixed payer rate (%)	Floating payer rate (%)	Fixed payment frequency	Maturity
US\$ 131.3 millions	5.445	3 month libor + 1.75	Quarterly	2009

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 25 Affiliates and associates

The table below sets out the Affiliates and shows their shareholding structure as at 31 December 2007:

	<u>Shareholding</u>
<u>Affiliates</u>	Interest (%)
Garanti Bank International NV	100.00
Garanti Bank Moscow	100.00
Garanti Portföy Yönetimi AŞ	100.00
Garanti Yatırım Menkul Kıymetler AŞ	100.00
Garanti Financial Services plc.	100.00
Garanti Fund Management Co. Ltd.	100.00
Garanti Bilişim Teknolojisi	100.00
Galata Araştırma Yayıncılık Tanıtım ve Bilişim Teknoloji Hizmetleri AŞ	100.00
Garanti Finansal Kiralama AŞ	98.94
Garanti Emeklilik ve Hayat AŞ	84.91
Garanti Faktoring Hizmetleri AŞ	81.84
Eureko Sigorta AŞ	20.00
Garanti Diversified Payment Rights Finance Company	- (a)

(a) Garanti Diversified Payment Rights Finance Company is a special purpose entity established for the Bank's securitization transactions explained in Note 17. The Bank or any of its affiliates does not have any shareholding interest in this company.

As per the agreement signed with Eureko BV on 21 June 2007, the Bank sold its 80% share in Garanti Sigorta AŞ and its 15% share in Garanti Emeklilik ve Hayat AŞ to this company. Upon this sale, a gain of YTL 703,803 thousands is recognized in the accompanying consolidated financial statements as of 31 December 2007. As part of the sale transactions mentioned above, the Bank has a sale option on the remaining shares of Garanti Sigorta AŞ and Eureko BV has purchase and sale options on the shares of Garanti Emeklilik ve Hayat AŞ. Subsequent to these sales, at 1 October 2007 the legal name of Garanti Sigorta AŞ has been changed as Eureko Sigorta AŞ.

As per the Agreement signed with GE on 24 August 2005 for the sale of 53,550,000,000 shares representing 25.5% of the Bank issued share capital, the Bank sold some of its consolidated affiliates to Doğuş Holding AŞ in December 2005. These affiliates were Voyager Mediterranean Turizm End. ve Tic. AŞ (77.00%), Sititur Turizm taşımacılık Org. AŞ (99.95%), Lasaş Lastik San. ve Tic. (99.99%), Doğuş Hava Taşımacılığı AŞ (100.00%), Şahintur Şahinler Otelcilik Turizm Yatırım İşletmeleri AŞ (100.00%) and Doğuş Turizm Sağlık Yat. İşlt. Tic. AŞ (100.00%). Subsequent to the year end 2005, the Bank further sold certain equity participations to Doğuş Holding AŞ, that were categorized as the second group as per this Agreement, namely Garanti Turizm Yatırım ve İşletmeleri AŞ and Doc Finance SA with a total book value of YTL 31,556 thousands on 17 April 2006.

Early in December 2006, the Bank sold its 50.98% participation in Garanti Gayrimenkul Yatırım Ortaklığı AŞ, a consolidated affiliate to Doğuş Holding A.Ş. and GE Capital Corporation.

Garanti Fund Management Co. Ltd. (100.00%) is under liquidation as of the reporting date. The liquidation procedures are expected to complete in 2008.

Notes to Consolidated Financial Statements As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 26 Net fee and commission income

	<u>2007</u>	<u>2006</u>
Fee and commission income:		
Credit cards fees	924,035	698,859
Retail banking	291,985	226,392
SME banking	150,585	111,031
Commercial banking	119,983	95,915
Corporate banking	71,190	67,958
Others	163,174	160,785
Total fee and commission income	1,720,952	<u>1,360,940</u>
Fee and commission expense:		
Credit cards fees	348,747	233,565
Retail banking	1,650	2,155
SME banking	936	1,203
Commercial banking	323	386
Others	80,723	88,246
Total fee and commission expense	432,379	325,555
Net fee and commission income	1,288,573	1,035,385

As of 31 December 2006, commissions received for cash loans amounting YTL 111,023 thousands are classified to "interest income on loans" and commissions paid for borrowings amounting YTL 35,122 thousands are classified to "interest expense on borrowings and obligations under repurchase agreements".

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# 27 Other expenses

<u>2007</u>	<u>2006</u>
176,719	123,389
107,885	83,561
67,171	68,444
62,186	55,870
49,220	41,890
47,870	70,254
32,091	26,705
26,443	13,175
23,068	16,160
257,325	222,819
<u>849,978</u>	<u>722,267</u>
	176,719 $107,885$ $67,171$ $62,186$ $49,220$ $47,870$ $32,091$ $26,443$ $23,068$

# 28 Use of estimates and judgements

Management discussed with the Audit Committee the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates. These disclosures supplement the commentary on financial risk management (see Note 24).

# 28 Use of estimates and judgements (continued)

Key sources of estimation uncertainty

### Allowances for credit losses

Assets accounted for at amortized cost are evaluated for impairment on a basis described in accounting policy Note 7.

The specific counterparty component of the total allowances for impairment applies to claims evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgement about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the credit risk function.

Portfolio-basis assessed impairment allowances cover credit losses inherent in portfolios of claims with similar economic characteristics when there is objective evidence to suggest that they contain impaired claims, but the individual impaired items cannot yet be identified. A component of portfolio-basis assessed allowances is for country risks. In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances and the model assumptions and parameters used in determining collective allowances.

## Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in significant accounting policies and Note 22. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

### Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

## Financial asset and liability classification

The Bank's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

- In classifying financial assets or liabilities as "trading", the Bank has determined that it meets the description of trading assets and liabilities set out in accounting policy (*i*) *Financial instruments*.
- In designating financial assets or liabilities at fair value through profit or loss, the Bank has determined that it has met one of the criteria for this designation set out in accounting policy (*i*) *Financial instruments*.

As of and for the Year Ended 31 December 2007 (Currency: Thousands of New Turkish Lira (YTL))

# 28 Use of estimates and judgements (continued)

- In classifying financial assets as held-to-maturity, the Bank has determined that it has both the positive intention and ability to hold the assets until their maturity date as required by accounting policy (*h*) *Financial instruments*.

# Securitizations

In applying its policies on securitised financial assets, the Bank has considered both the degree of transfer of risks and rewards on assets transferred to another entity and the degree of control exercised by the Bank over the other entity:

- When the Bank, in substance, controls the entity to which financial assets have been transferred, the entity is included in these consolidated financial statements and the transferred assets are recognised in the Bank's consolidated balance sheet.
- When the Bank has transferred financial assets to another entity, but has not transferred substantially all of the risk and rewards relating to the transferred assets, the assets are recognised in the Bank's consolidated balance sheet.
- When the Bank transfers substantially all the risks and rewards relating to the transferred assets to an entity that it does not control, the assets have been derecognised from the Bank's consolidated balance sheet.

Details of the Bank's securitisation activities are given in Note 17.

# 29 Sale of majority shareholding in a consolidated affiliate

An agreement has been reached between the Bank and Eureko BV (Holland) on 21 March 2007 for the sale of 80% shares in Garanti Sigorta AŞ, and a consolidated affiliate, representing nominal shares of YTL 48,000,000 for EUR 365,000,000. The share transfer is completed on 21 June 2007. The gain on sale of this consolidated affiliate is YTL 539,556 thousands before tax. As per the local tax regulation, the tax expense relating to this gain amounts to YTL 29,851 thousands.

The results of this company included in the accompanying consolidated income statement are as follows:

Gross profit Expenses	<u>2007</u> 103,908 ( <u>66,146</u> )	<u>2006</u> 164,687 ( <u>131,402</u> )
Income before tax Taxation charge	<u>37,762</u> ( <u>7,038</u> )	<u>33,285</u> (8,981)
Net results	<u>30,724</u>	24,304

As at 31 December 2007, Garanti Sigorta AŞ had YTL 6,733 thousands (2006: YTL 6,876 thousands) of interest income on deposits at banks, YTL 13,765 thousands (2006: YTL 21,352 thousands) of commission and fee income, YTL 441 thousands (2006: YTL 1,138 thousands) of other expense and YTL 130 thousands (2006: YTL 157 thousands) of other income from intercompany transactions that were eliminated in the accompanying consolidated financial statements during consolidation process.

# 29 Sale of majority shareholding in a consolidated affiliate (continued)

During the year, Garanti Sigorta AŞ contributed YTL 34,827 thousands (2006: YTL 20,392 thousands) to the Bank's net operating cash flow and paid YTL 1,053 thousands (2006: received YTL 2,800 thousands) in respect of investing activities.

The effect of sale on segment results is also included in Note 1 under "insurance" segment.

The major classes of assets and liabilities of this company at the date of sale are as follows:

	30 June	31 December
	<u>2007</u>	<u>2006</u>
Cash and balances with central banks	2	67
Loans and advances to banks	148,635	116,683
Other assets	120,866	118,869
Security investments	2,959	2,641
Investments in equity participations	5,766	5,762
Tangible assets, net	15,626	14,099
Deferred tax assets	5,532	
Total assets	<u>299,386</u>	<u>258,121</u>
Current tax liability	4,988	2,217
Deferred tax liability	-	717
Other liabilities and accrued expenses	<u>169,905</u>	<u>161,381</u>
Total liabilities	<u>174,893</u>	164,315
Net asset of the company as per its balance sheet	<u>124,493</u>	<u>93,806</u>
Bank's share in net assets of the company	99,594	75,045
	070	070
Goodwill associated with the company	878	878
Total net asset of the company	<u>100,472</u>	<u>75,923</u>
Proceeds from the sale	<u>640,028</u>	
Gain on the sale	<u>539,556</u>	

At the date of sale, Garanti Sigorta AŞ had intercompany balances comprised of YTL 106,990 thousands (2006: YTL 81,872 thousands) of loans and advances to banks, YTL 4,443 thousands (2006: YTL 5,317 thousands) of other assets and YTL 15 thousands (2006: YTL 473 thousands) of other liabilities.

Subsequent to this sale, at 1 October 2007 the legal name of this company has been changed as Eureko Sigorta AŞ.

# **30** Significant events

- On 5 February 2007, the Bank obtained a subordinated debt of US\$ 500 millions from foreign markets with an interest of 6.95% and maturity of 10 years with a repayment option for the Bank at the end of the fifth year. This debt is qualified as the secondary subordinated debt to be included in the supplementary capital by BRSA in the calculation of the Bank's capital adequacy ratio as of 5 February 2007 in compliance with the conditions set in the legislation on "Banks' Equities" issued by BRSA and published in the Official Gazette no.26333 dated 1 November 2006.
- It was decided during the board of directors meeting of the Bank held on 4 April 2007 to merge the Romania branches of Garanti Bank International NV, a fully owned subsidiary of the Bank in Holland and the following companies of GE Consumer Finance; Domenia Credit IFN, Ralfi IFN and Motoractive Leasing IFN operating in Romania. The ultimate shareholders of Motoractive Leasing IFN, the company planned to operate in Romania under the banking license after these mergers will be Türkiye Garanti Bankası AŞ, Doğuş Holding AŞ and GE Consumer Finance.
- It has been resolved in the Bank's board of directors meeting held on 11 June 2007 that:
  - the Article 38 "Voting" of the Articles of Association of the Bank will be amended to provide right of one vote for each share of 1Ykr (the pertaining amendment reflects a technical adjustment, related to the transition to YTL and does not entail any change regarding the voting rights of the shares).
  - the Article 45 "Distribution of Profit" of the Articles of Association of the Bank regarding the distribution of the net profit to members of the board of directors and the personnel will be abolished and removed from the Articles of Association of the Bank; and other terms in Article 45 regarding distribution of net profit will remain without any changes.

The applications have been filed with the BRSA and the Capital Market Board for these resolutions on 13 June 2007. Following the completion of this process, the amendments to the Articles of Association were approved at the extraordinary general assembly meeting held on 4 October 2007.

• On 5 July 2007, the Bank has reached an agreement with Deutsche Bank AG regarding the transfer of its custody services to foreign institutional investors for US\$ 115 millions. Pursuant to the agreement, ongoing services provided to foreign institutional investors will continue to be provided by the Bank for the duration of the next ten months.

US\$ 115 millions (YTL 147,775 thousands) that was paid in cash by Deutsche Bank AG for the transfer of the said services up front, is recorded under other operating income.

On the other hand, custody services provided by the Bank to local investors will continue to be provided as presently carried out and such investors will continue to receive custody services from the Bank.

- During the board of directors meeting of the Bank held on 15 September 2007, it was decided to establish a new company named Garanti Financial Services NV in Holland for the purpose of cross border expansions and accordingly to authorize the head office to carry out the establishment procedures.
- Social Security Law No. 5754 which requires the transfer of the liabilities of the members of "Türkiye Garanti Bankası Anonim Şirketi Memur ve Müstahdemleri Emekli ve Yardım Sandığı Vakfi" ("the Fund") established as per the temporary article no. 20 of the Social Security Law No. 506 is accepted and approved by the Turkish Parliament at 17 April 2008 and enacted at 8 May 2008.

# 31 Subsequent events

- A part of the Bank's non-performing loan portfolio amounting YTL 98,221 thousands is sold to a local asset management company at a sale price of YTL 28,898 thousands. The sale price is fully recognized as income as of 3 April 2008, as the sold receivables were fully provisoned in the Bank's financial statements previously.
- It has been resolved in the Bank's board of directors meeting held on 22 April 2008 that:

In the light of demands of the Bank's local and foreign investors concerning the cancellation of the Bank's founder share certificates (holders of which have right to 10% of the net profit of the Bank) to eliminate the negative impact the founder shares have over the market value of the Bank's shares, it has become necessary to cancel the founder share certificates. In this regard, it is resolved that; 370 founder share certificates of the Bank will be cancelled after purchasing at a price value of YTL 3,876 thousands per share (in total YTL 1,434,234 thousands) in accordance with the value determined by the Istanbul 5th Commercial Court of First Instance; the total consideration will be covered from the extraordinary reserves of the Bank; the founder share certificates will be destroyed following their purchase; and the head office of the Bank will be authorized to file necessary applications with the Banking Regulatory and Supervisory Agency, the Capital Market Board of Turkey and the other relevant official authorities in order to conclude the above-mentioned process.

It is resolved that the Articles 15, 16 and 45 of the Articles of Association of the Bank will be amended, and the head office of the Bank is authorized to file necessary applications with the Banking Regulatory and Supervisory Agency, the Capital Market Board of Turkey and the other relevant official authorities in order to conclude the above-mentioned process and execute any and all operations related thereto.

The issued capital of the Bank will be increased by YTL 2,100,000 thousands (100%) and accordingly from YTL 2,100,000 thousands to YTL 4,200,000 thousands within the registered share capital ceiling of the Bank of YTL 7,000,000 thousands; the current shareholders will participate in the capital increase through the coupon no.20 (which grants the right to obtain new shares), by paying a nominal value of YKr 1 per share (which has a nominal value of YKr 1); the portion of the coupons (which grants the right to obtain new shares) unused by the current shareholders will be sold to the investors in the stock exchange; and the head office of the Bank is authorized to obtain any approval and permission with respect to the capital increase and conduct any and all operations in this regard.

• On 8 May 2008, the Bank obtained a club term loan of Euro 600 millions with a maturity of one year and all-in cost of Euribor + 67.5 bps per annum with the participation of 31 banks from 15 countries.

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