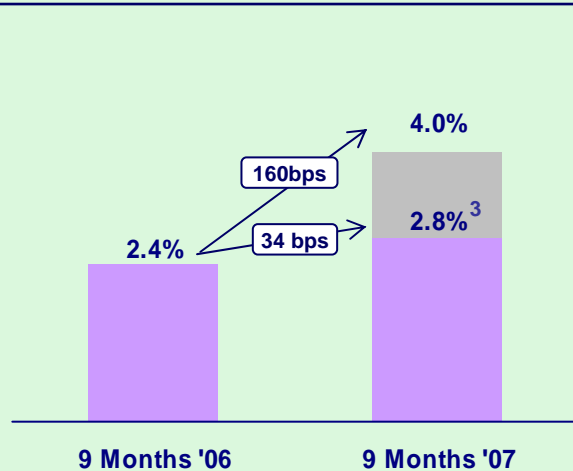




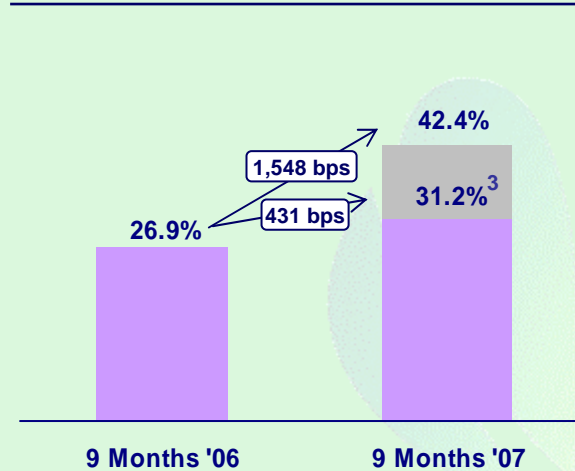
*Volume and  
profitability growth  
momentum on track*

- Total **asset growth** was **17.0%** ytd reaching **66.6 billion YTL** on a consolidated basis as of 3Q 07
- Net cash **loans to customers** increased by 24%, constituting **57% of total assets**
- Ytd TL loans increased by 25% in 3Q 07, reaching YTL 20.4 billion while FC loans increased by 41% in US\$ terms, reaching US\$ 14.5 billion as of 3Q 07
- **NPL** ratio stayed stable at **2.1%** as of 3Q 07
- Ytd **deposits from customers** were up by **16%**
- **Total operating income** adjusted by FX, trading and one-off gains from subsidiary stake sales, expanded 30% on a consolidated basis over the same period in 2006, reaching **YTL 3,305 million**
- **Normalized operating income**<sup>1,2</sup> on a consolidated basis reached YTL 1,801 million, an **increase of 40%** over 3Q 06
- **Net income** increased y-o-y by **138%** reaching **YTL 2,061 million** and **normalized**<sup>2</sup> **net income** increased by **48%** reaching **YTL 1,283 million**.
- **Normalized**<sup>2</sup> **ROAA and ROAE** strengthened to **2.8%** and **31.2%**, respectively, as of 3Q 07
- **Normalized**<sup>2</sup> **Cost / Income** improved to **47.3%** in 3Q 07, compared to 52.5% in 3Q 06

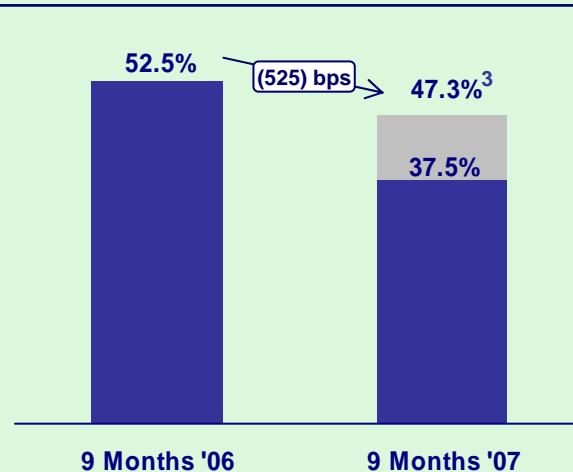
## ROAA



## ROAE

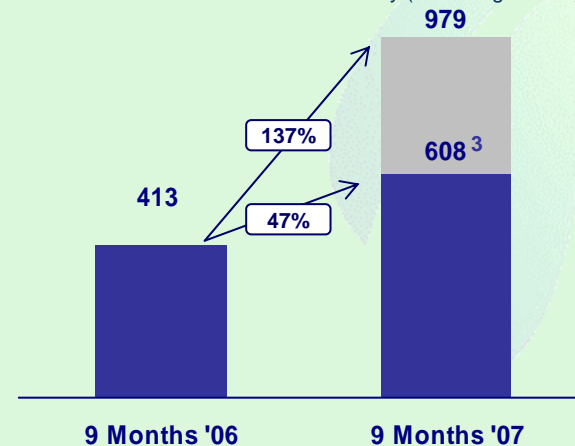


## Cost<sup>1</sup> / Income<sup>2</sup>



## EPS

Per 1000 YTL nominal – nine months only (excluding minority)



Year on year improvement in all profitability indicators:

On a normalized basis, excluding the one-offs, EPS went up by 47%, ROAE and ROAA up by 431 bps and 34 bps, respectively.

Cost/income ratio improved by 593 bps

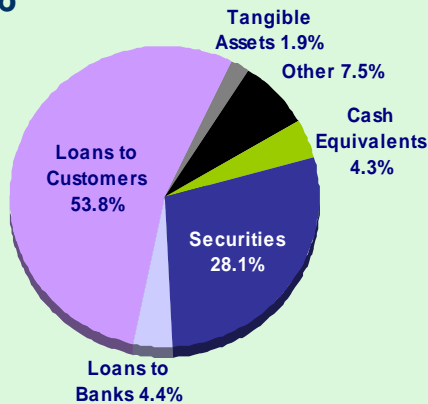
# Balance Sheet - Summary

IFRS

Assets	(YTL Million)	2006	3Q 07	% Change
	Cash & Banks	4,989	6,361	27.5%
	Securities	15,987	17,163	7.4%
	Loans to Customers	30,625	37,854	23.6%
	Tangible Assets	1,079	1,093	1.3%
	Other	4,234	4,111	-2.9%
	<b>Total Assets</b>	<b>56,914</b>	<b>66,582</b>	<b>17.0%</b>
Liabilities and SHE	Deposits from Customers	32,295	37,482	16.1%
	Deposits from Banks	1,574	1,161	(26.2%)
	Repo Obligations	5,296	6,443	21.7%
	Funds Borrowed	9,650	11,019	14.2%
	Other	3,159	3,663	15.9%
	SHE	4,940	6,814	37.9%
	<b>Total Liabilities &amp; SHE</b>	<b>56,914</b>	<b>66,582</b>	<b>17.0%</b>

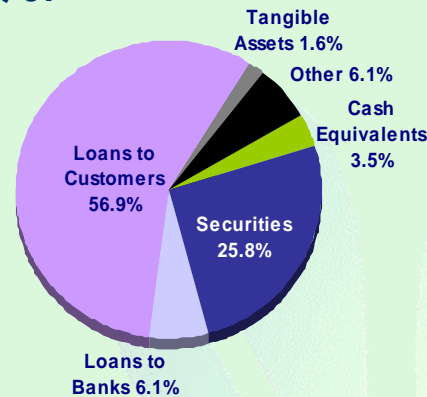
## Asset Composition

2006



**IEA 88.8%**

3Q 07



**IEA 90.1%**

Total assets increased to YTL 66.6 billion as of 3Q 07 (55.3 billion US\$).

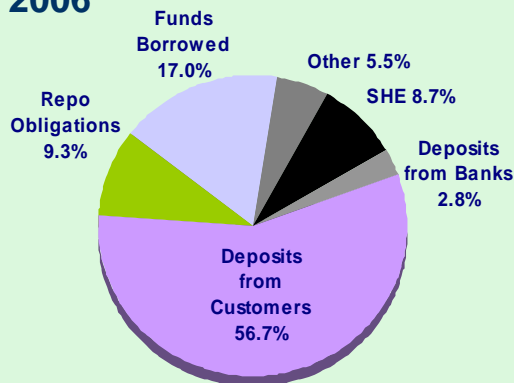
IEAs contribution to total assets increased to 90.1%, an increase of 130 bps.

Loans to customers (net cash loans) increased by 23.6%, bringing its share in total assets up to 56.9% in 3Q 07 from 53.8% at year-end 2006.

Share of deposits from customers in total liabilities and shareholders' equity was 56.3% in 3Q 07.

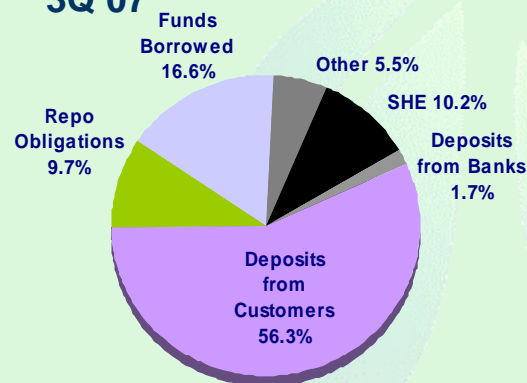
## Liability & SHE Composition

2006



**IBL 71.2%**

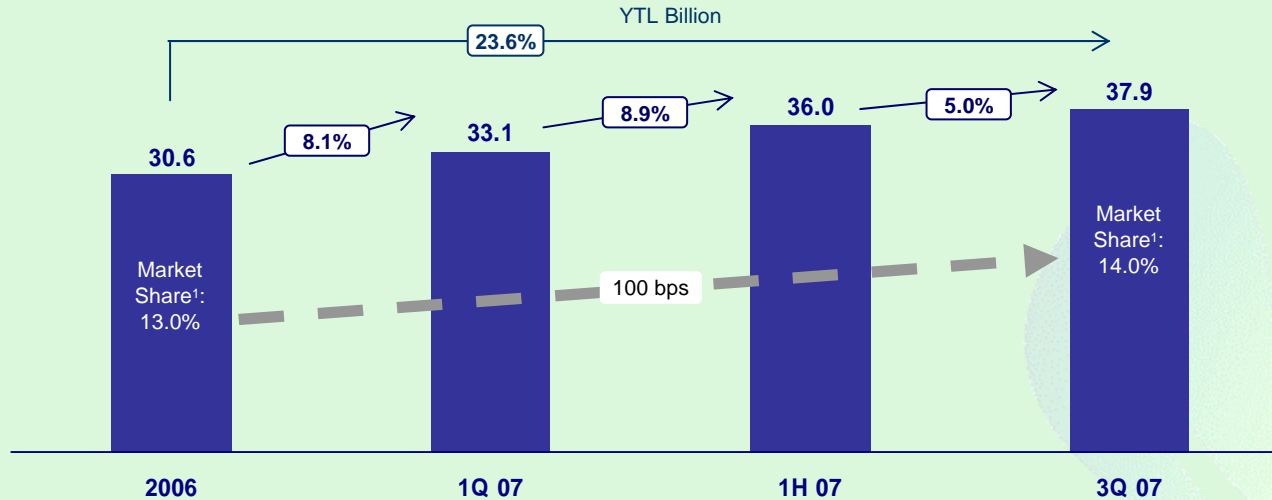
3Q 07



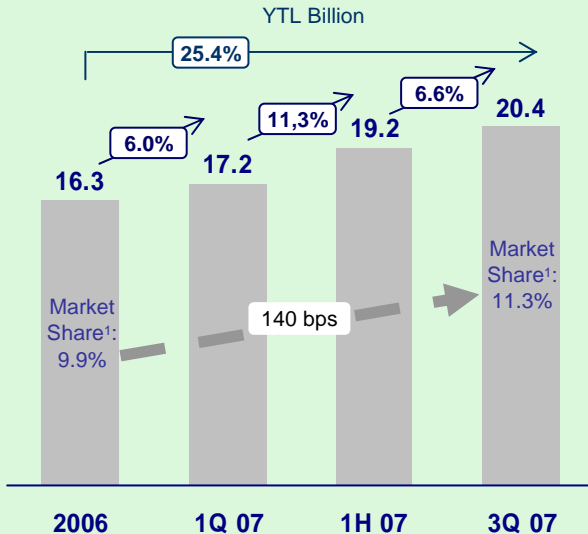
**IBL 71.0%**



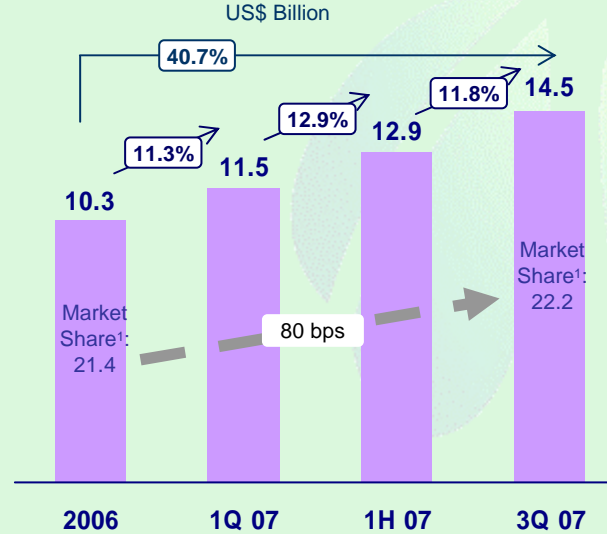
## Loan Growth & Market Shares



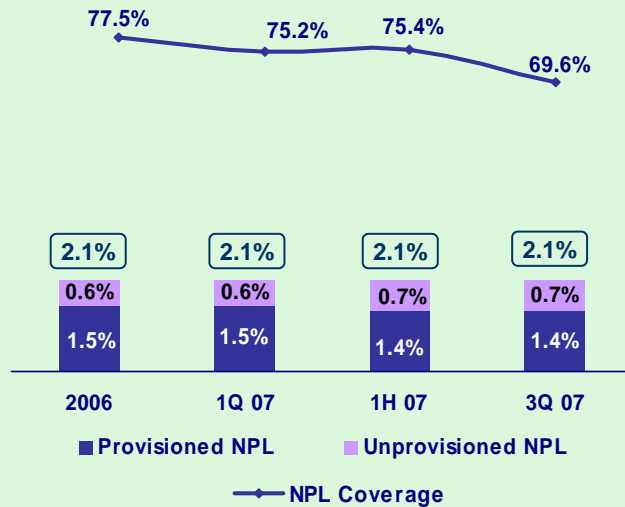
### TL Loan Growth



### FC Loan Growth

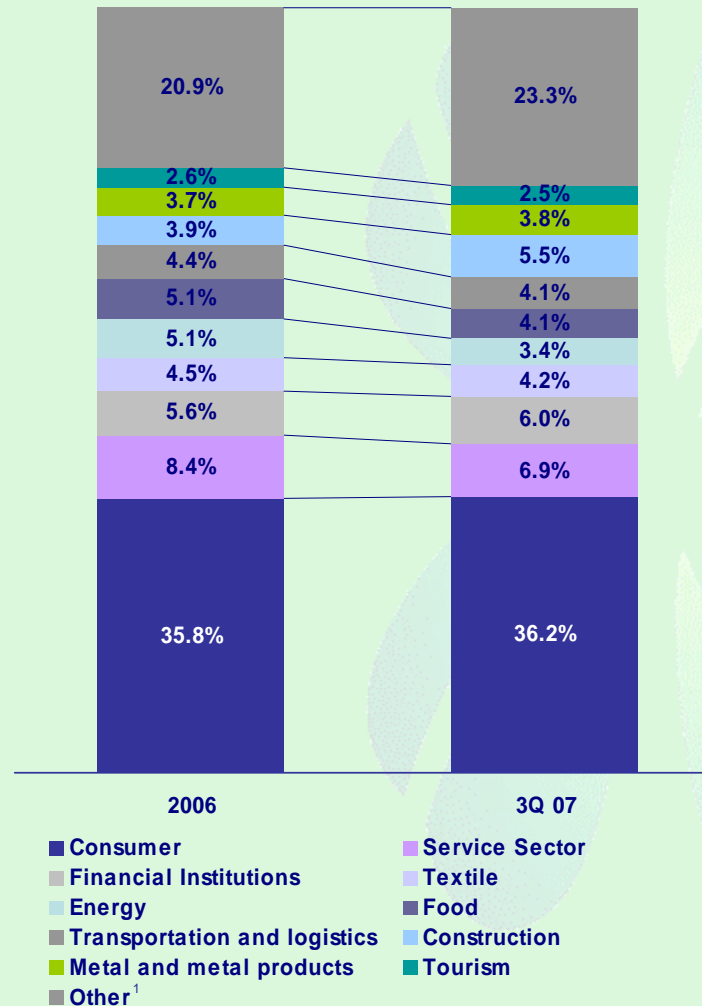


## NPL Ratio & Coverage



Asset Quality	2006	3Q 07
Secured Loans	72.5%	75.0%
Unsecured Loans	27.5%	25.0%

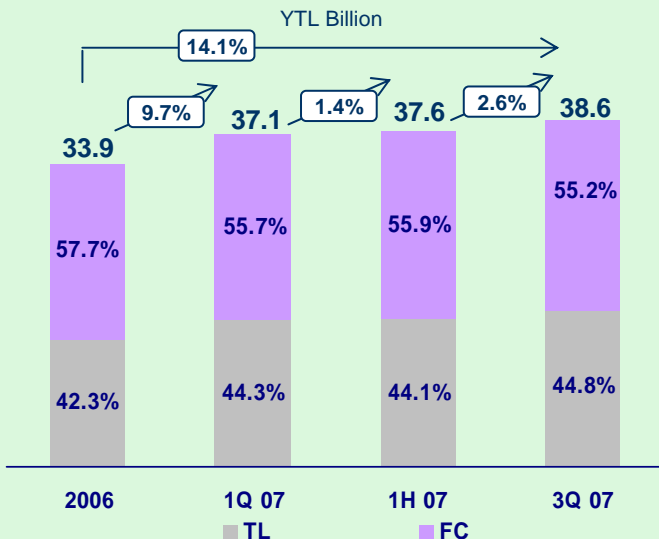
## Sectoral Loan Allocation



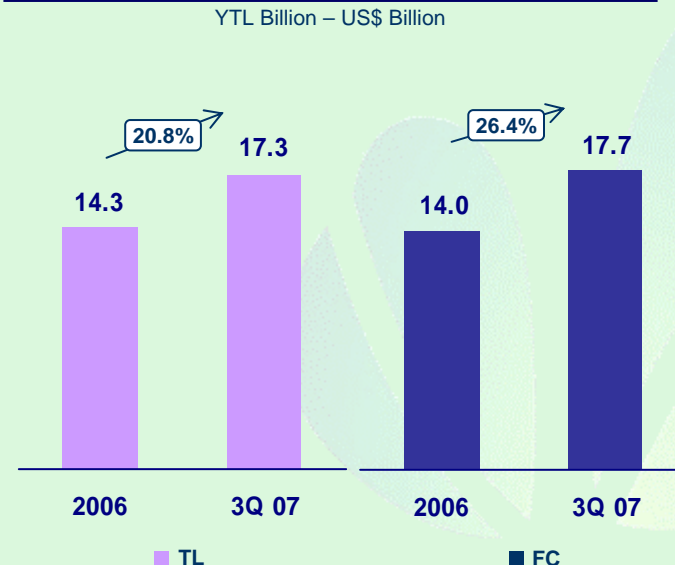
NPL ratio stayed stable at 2.1% in 1H 07.

The share of unsecured loans in total loans decreased 25% in 3Q 07 from 27.5% at YE 2006. This was mainly due to declining share of credit cards in consumer loans.

## Deposit Growth & TL/FC Mix



## TL – FC Deposit Growth

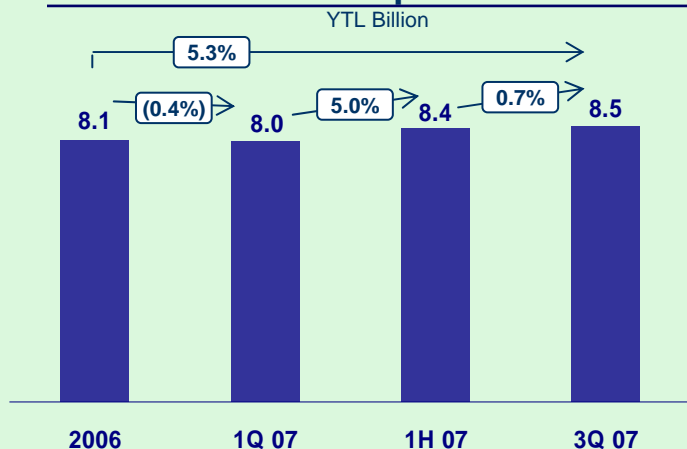


Main source of funding:

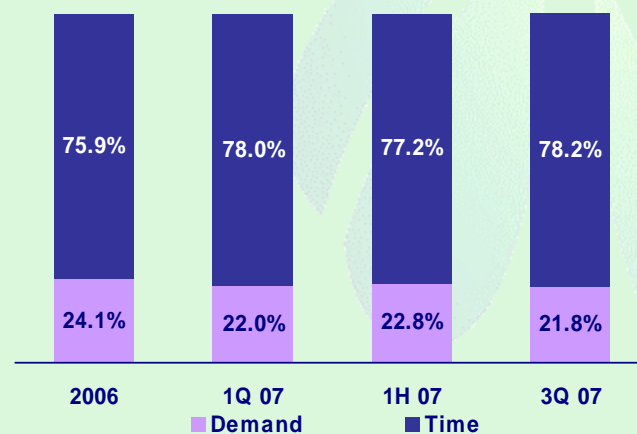
Solid deposit base  
(58.0% of liabilities  
and SHE).

Total deposit growth  
ytd was 14.1% as of  
3Q 07.

## Demand Dep. Growth



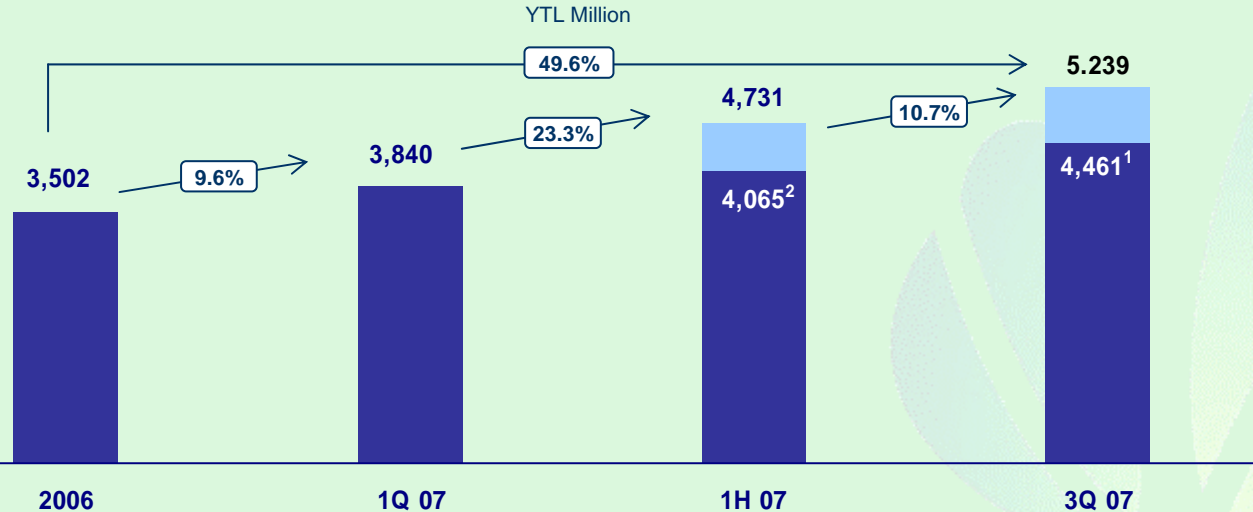
## Customer Deposits Demand/Time Mix



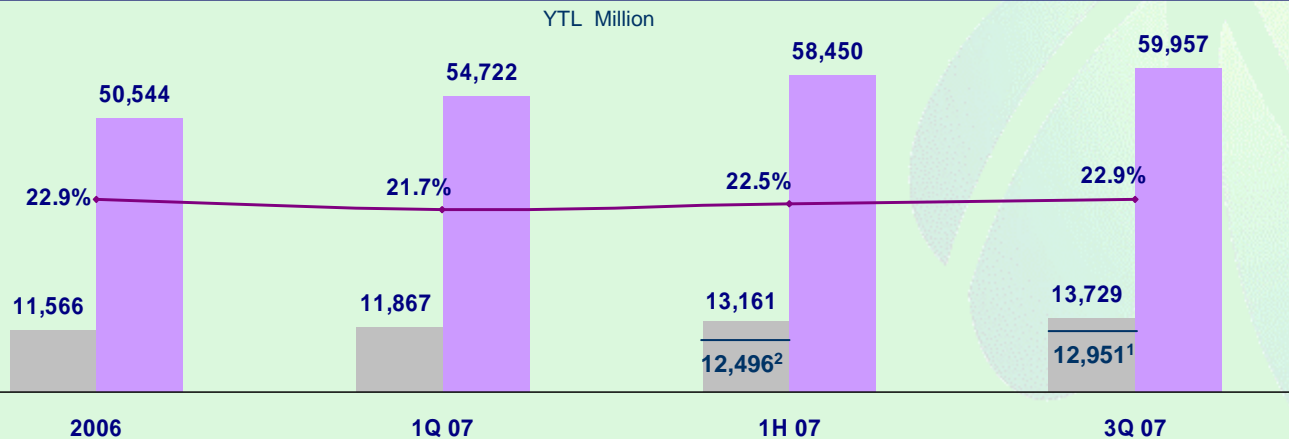
Demand deposit were  
YTL 8.5bn. up by  
5.3% from YE 2006.



## Free Equity



## Free Funds<sup>3</sup>/IEAs



Growth of free funds was 19% ytd in 3Q 07. Free funds / IEAs stood at 22.9% level in 3Q 07.

Free Funds IEAs Free Funds / IEAs

# Summary Income Statement

IFRS

(YTL Thousand)	9 Months '06	9 Months '07	Change
Net Interest Inc.Adj.by FX	1,434,510	2,147,143	49.7%
Net Fees & Comm. Income	827,570	1,018,437	23.1%
Other Non-Interest Income <sup>1</sup>	272,504	139,251	(48.9%)
<b>Total Operating Income<sup>1,2</sup></b>	<b><u>2,534,584</u></b>	<b><u>3,304,831</u></b>	<b><u>30.4%</u></b>
Operating Expenses	(1,249,491)	(1,504,191)	20.4%
<b>Operating Income<sup>1,3</sup></b>	<b><u>1,285,093</u></b>	<b><u>1,800,640</u></b>	<b><u>40.1%</u></b>
Impairment Losses & Provisions for Severance	(206,433)	(207,271)	0.4%
Taxation Charge <sup>1</sup>	(210,739)	(309,945)	47.1%
<b>Normalized Net Income<sup>1</sup></b>	<b><u>867,921</u></b>	<b><u>1,283,424</u></b>	<b><u>47.9%</u></b>
Income from Insurance and Pension & Life Buss. Subs. Stake Sale (post-tax)	-	665,685	n.m.
Income from Custody Sale (post-tax)	=	112,309	n.m
<b>Net Income</b>	<b><u>867,921</u></b>	<b><u>2,061,418</u></b>	<b><u>137,5%</u></b>
<i>Equity holders of the Bank</i>	866,748	2,055,013	137,1%
<i>Minority interest</i>	1,173	6,405	n.m.

# Fee & Commission Income Growth

IFRS

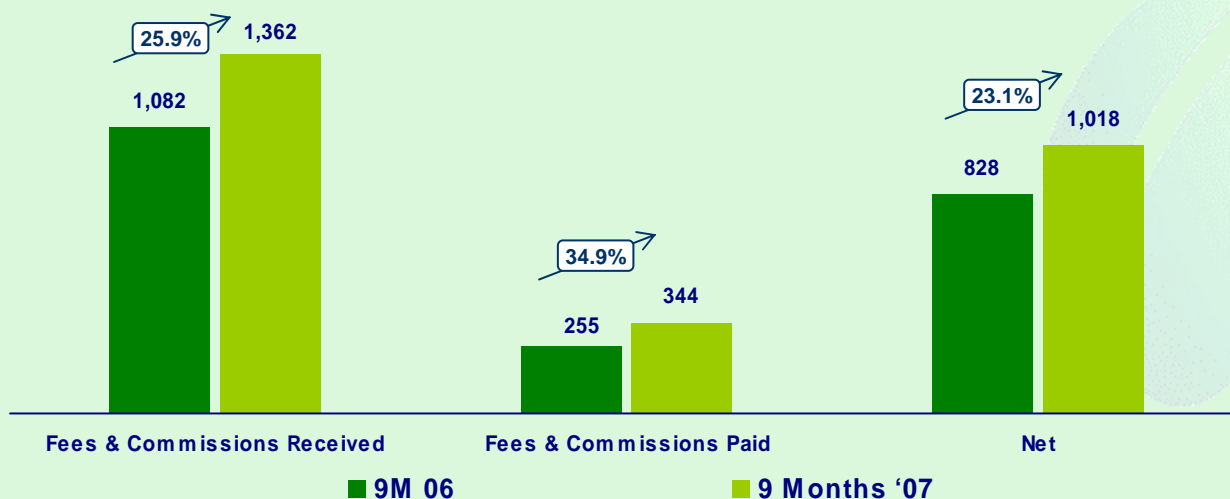
(YTL Thousand)	9 Months '06	9 Months '07	Change
<b>Fees and Commissions, net</b>	827,570	1,018,437	23.1%
<b>Trading Account Income, net</b>	42,838	(108,734)	(353.8%)
<b>Insurance</b>	182,647	187,201	2.5%
<b>Other<sup>1</sup></b>	47,019	60,784	29.3%
<b>Total Normalized Non-Interest Income<sup>1,2</sup></b>	<b>1,100,074</b>	<b>1,157,688</b>	<b>5.2%</b>
<b>Insurance and Pension &amp; Life Buss. Subs. Stake Sale</b>	-	851,579	n.m.
<b>Non-Interest Income<sup>2</sup></b>	<b>1,100,074</b>	<b>2,009,267</b>	<b>82.6%</b>

Non-interest income, excluding FX gains, increased 82.6% from YTL 1,100 mn. to YTL 2,009 mn. in 3Q 07.

Y-o-y, net fees and commissions growth was 23.1%.

## Fees and Commissions

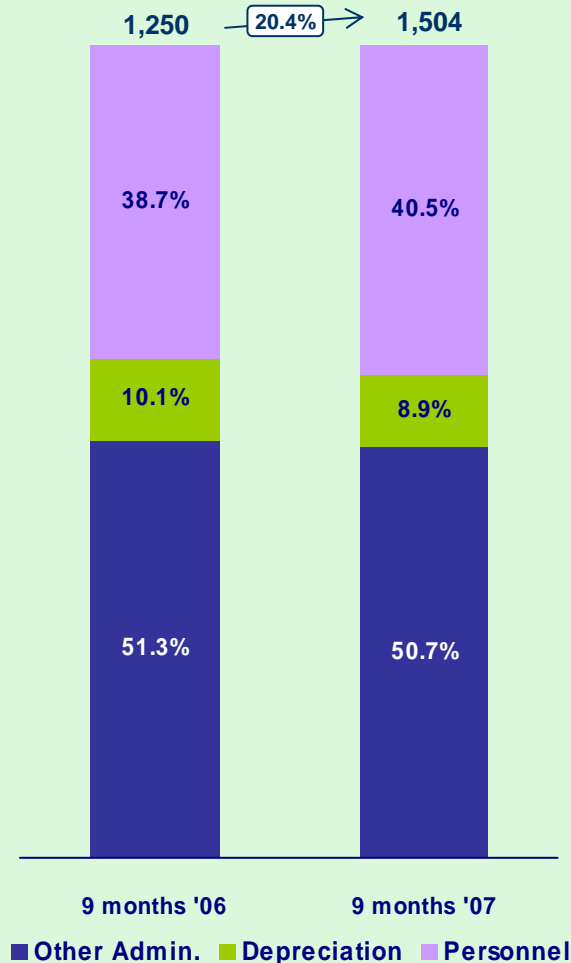
YTL Millions



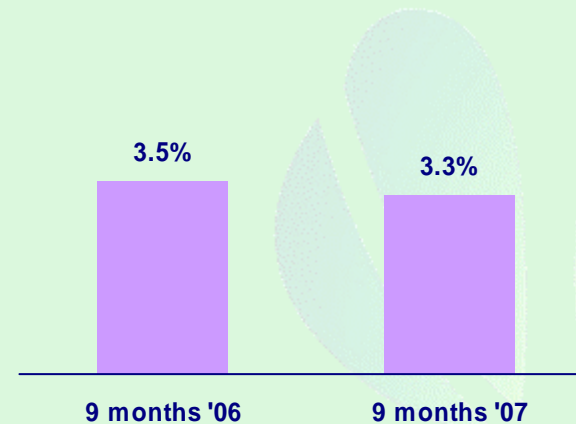
Net fees and commissions as a percentage of average assets stood at 2.2% as of 3Q 07.

## Non-Interest Expenses

YTL Million



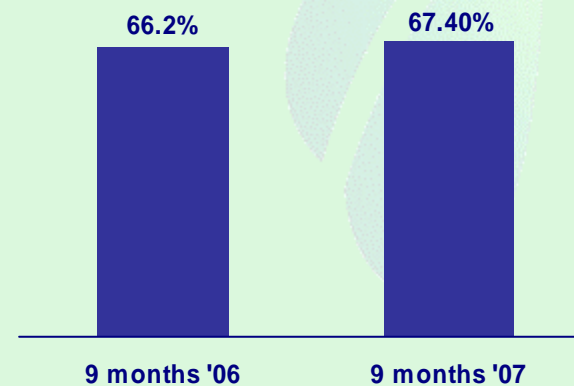
## Opex/Avg. Assets



Operating expense over average assets ratio improved by 24 bps from 3Q 06 to 3.3% in 3Q 07.

Non-interest expense growth by 20.4% is mainly attributable to new branch openings

## Net Fees & Comm. /Opex



Net fees and commissions coverage of operating expenses increased from 66.2% in 3Q 06 to 67.4% in 3Q 07.



**For further information please contact [investorrelations@garanti.com.tr](mailto:investorrelations@garanti.com.tr)**