

1H21 EARNINGS PRESENTATION

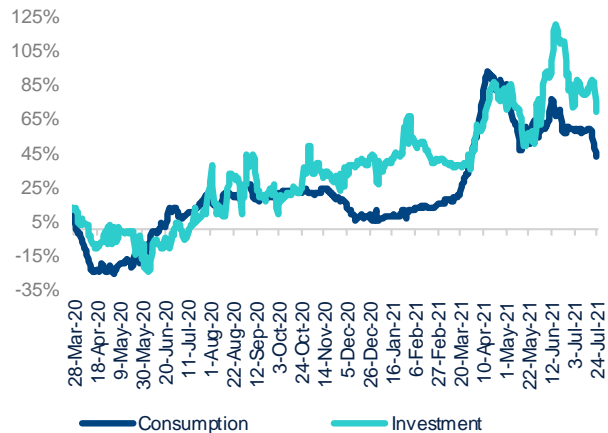
Based on BRSA Consolidated Financials

July 29th, 2021

STRONGER THAN EXPECTED 1H ACTIVITY LED BY STILL SOLID DOMESTIC DEMAND AND STRENGTHENING NET EXPORTS WILL BOOST 2021 GDP GROWTH.

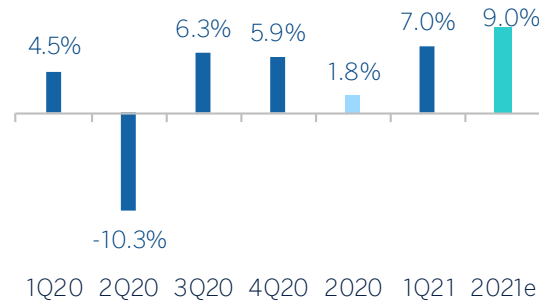
CONSUMPTION & INVESTMENT

BIG DATA INDICES (28-day cum. YoY nominal)



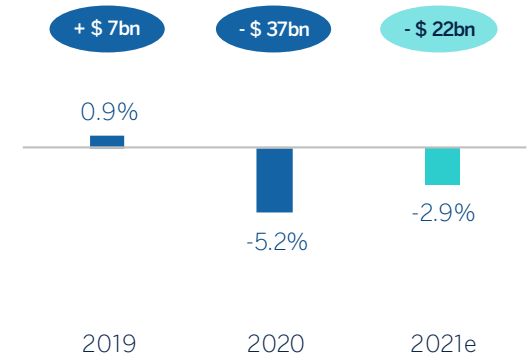
- Our big data proxies suggest that consumption loses some steam while investment has started to show an adjustment in June. Post-holiday correction will be watched out.

GDP GROWTH (YoY)



- 2021 GDP forecast revised up to 9% on stronger than expected 1H activity.

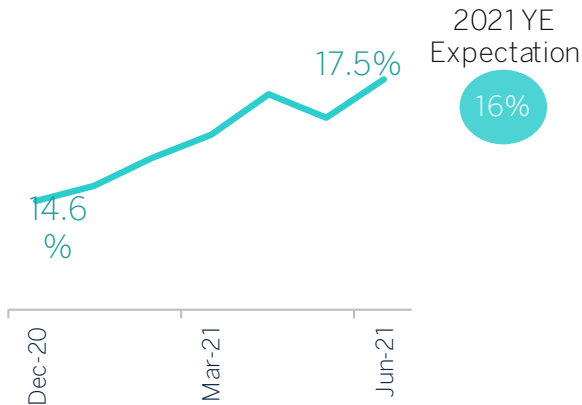
CURRENT ACCOUNT BALANCE / GDP



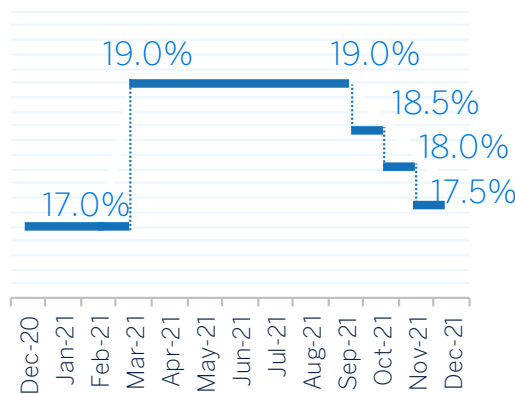
- Import demand slows down while exports remain relatively stronger backed by recovering external demand
- Tourism revenues might surprise on the upside as our big data proxy signals (18bn\$ expected for 2021).

CURRENT MONETARY STANCE IS EXPECTED TO REMAIN UNTIL INFLATIONARY PRESSURES SUBSIDE

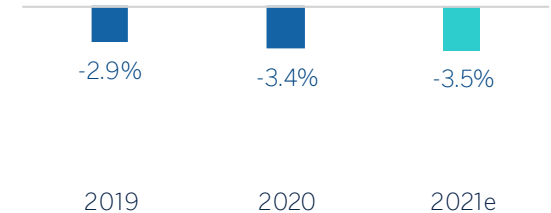
CONSUMER INFLATION (ANNUAL)



CBRT AVG. FUNDING COST



BUDGET DEFICIT / GDP



- Inflationary pressures will likely remain on cost-push factors and continuing currency pass-through impact.
- CPI is expected to hover close to 18% before declining to 16% by year-end on positive base effects.

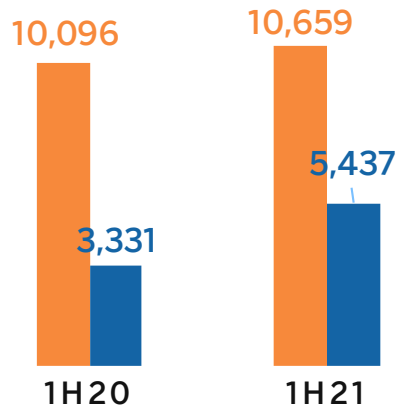
- Current policy rate (19%) is expected to remain till October and only gradual easing is assumed afterwards.

- Budget deficit to GDP realized at 1.7% in June, still boosted by strong tax revenues, base effects and relatively controlled expenditures.
- Budget Deficit / GDP remains well below the EM average.

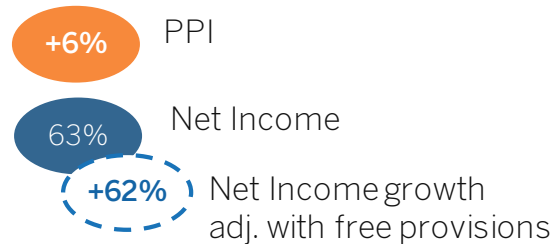
A NEW RECORD IN PROFITABILITY UNDERPINS QUALITY

PRE-PROVISION INCOME & NET INCOME (TL mn)

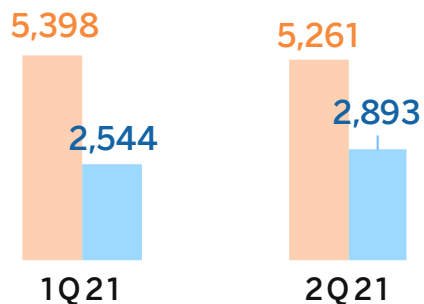
CUMULATIVE



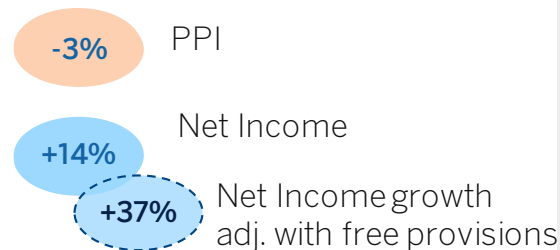
YOY GROWTH



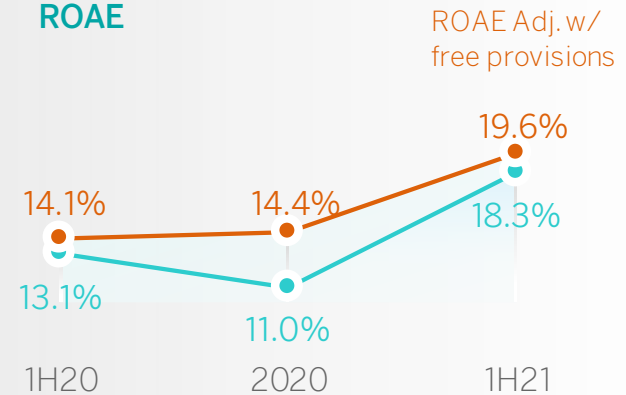
QUARTERLY



QOQ GROWTH



ROAE



- Total free provisions on B/S reached TL 5.6bn.
- Leverage remained low at 8.0x
- No ease in prudent provisioning.
- The need for further loan loss provisions has come down.
- Effectively managed margins, expanding spreads & growth.
- Sustained outstanding fee generation capability
- 1H21 ROAA: 2.1%

Free provisions in the quarter

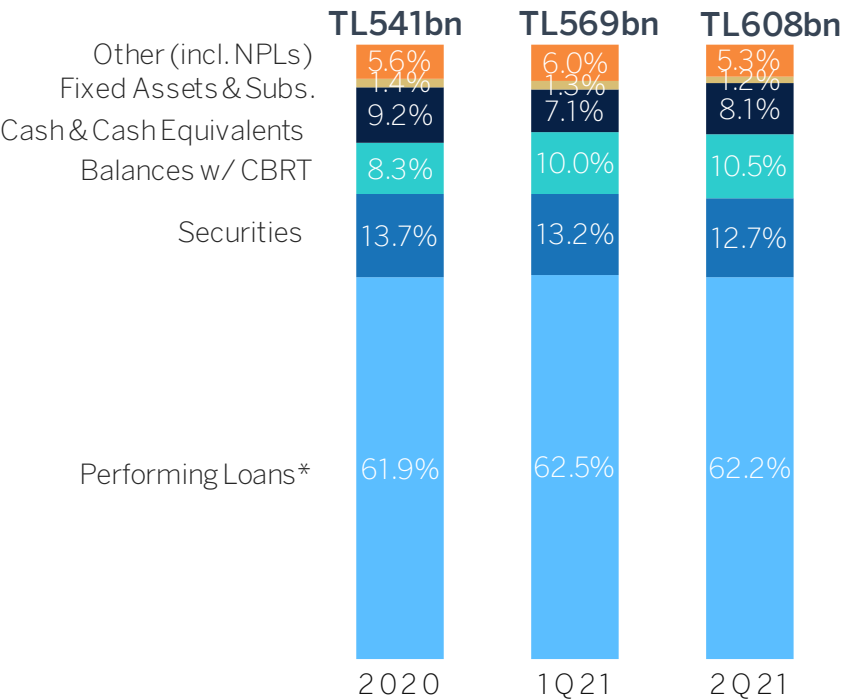
+150mn

+800mn

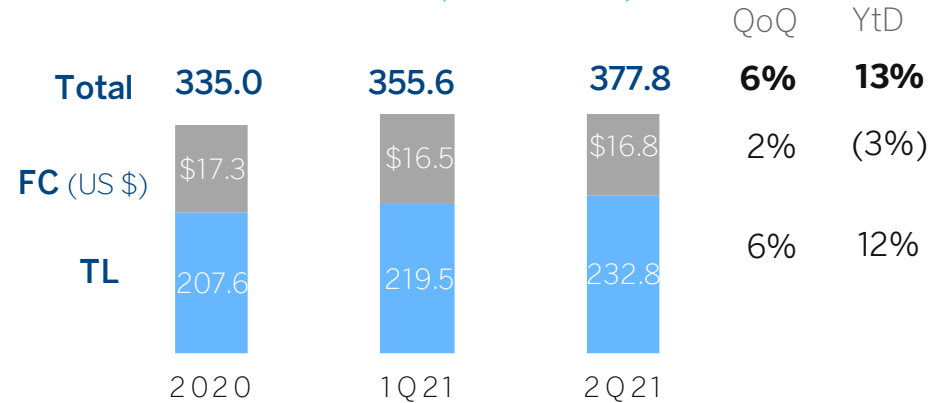
Note: Excludes non-recurring items (i.e. Gain on asset sale, free provisions) when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE). Please refer to page 26 for detailed breakdown of pre-provision income and non-recurring items.

HIGH WEIGHT OF CUSTOMER-DRIVEN ASSETS DERIVE SUSTAINABLE REVENUES

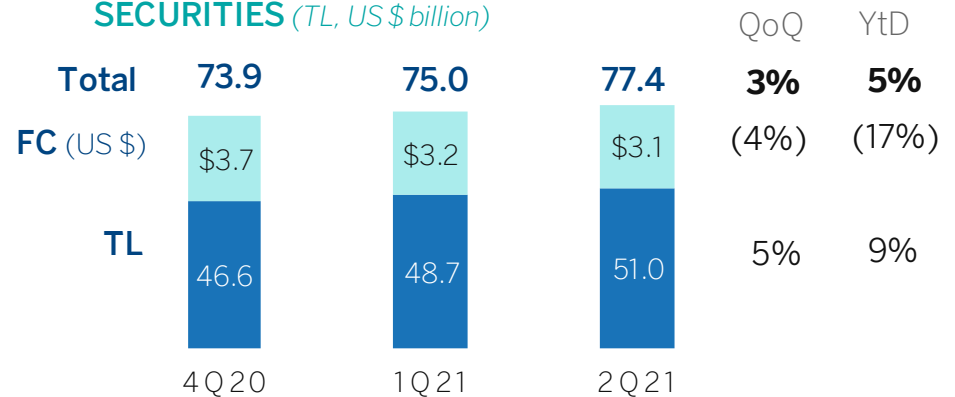
ASSET BREAKDOWN



PERFORMING LOANS* (TL, US \$ billion)



SECURITIES (TL, US \$ billion)



Profitable & Selective growth focus:

Above sector and high-yielding TL loan growth

Strategically managed securities portfolio to help ride out volatility:

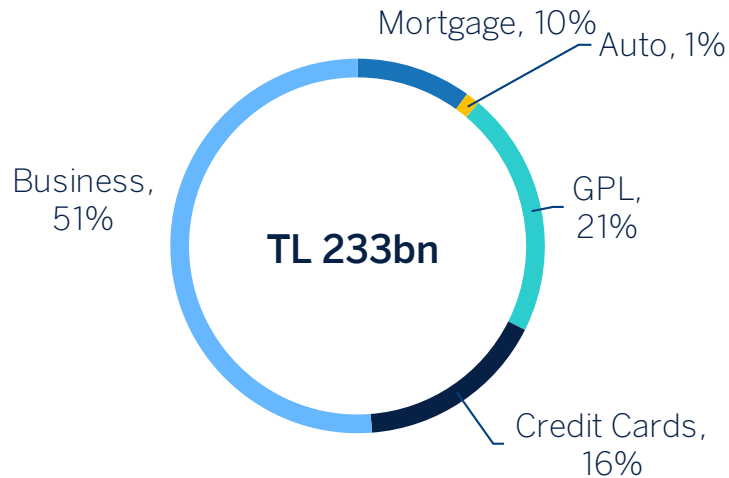
CPI linkers continue to serve as hedge: Opportunistic CPI additions in 2Q

*Excludes leasing and factoring receivables

HEALTHY & RE-PRICED LOAN BOOK

TL PERFORMING LOANS

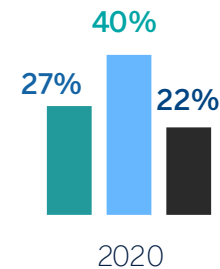
(62% of total performing loans)



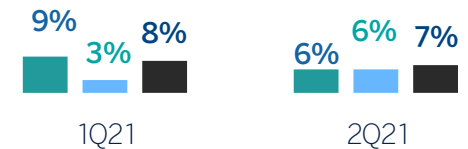
TL LOAN GROWTH

■ Consumer (excl. CCs) ■ TL Business ■ Credit Cards

ANNUAL



QUARTERLY



- Market share gains in lucrative products

| Market Share* | 2020 | 1H21 |
|----------------------|-------|-------|
| Consumer (excl. CCs) | 10.2% | 11.3% |
| TL Business | 8.3% | 8.8% |
| Acquiring Volume | 16.9% | 16.9% |
| Issuing Volume | 17.6% | 17.3% |

- Redeeming TL business loans got replaced with higher yielding loans.
- Growth in consumer loans – GPL, auto and mortgages - has been above both the sector and the private peers, enabling us to gain market share.
- 45% of GPL are granted to salary customers.

* Based on bank-only BRSA Weekly Data, among commercial banks and Interbank Card Center data

CLOSELY MONITORED AND WELL-PROVISIONED FC LOANS

FC PERFORMING LOANS

(38% of total performing loans)

US\$ 16.8 bn Consolidated FC Performing Loans*

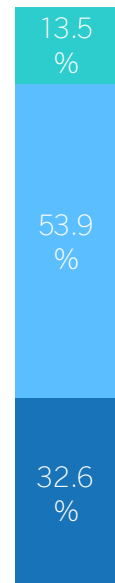
=



GBI and GB Romania loan placements
 ■ Natural hedge

+

US\$ 11.9 bn Unconsolidated FC Performing Loans



Export Loans

■ FX revenue generation

Project Finance Loans

- 70% of PF Loans have FX or FX-linked revenues - no currency risk
- 14% has lower currency risk
- 16% - with some currency risk

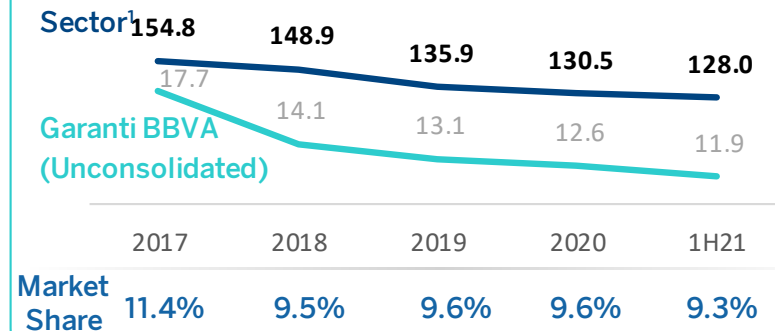
Working Capital & Other Loans

- FX loans predominantly to big corporate, commercial clients & multinationals

Jun-21

MITIGATION OF FX RISK -- TIMELY DELEVERAGING

(in \$ bn)



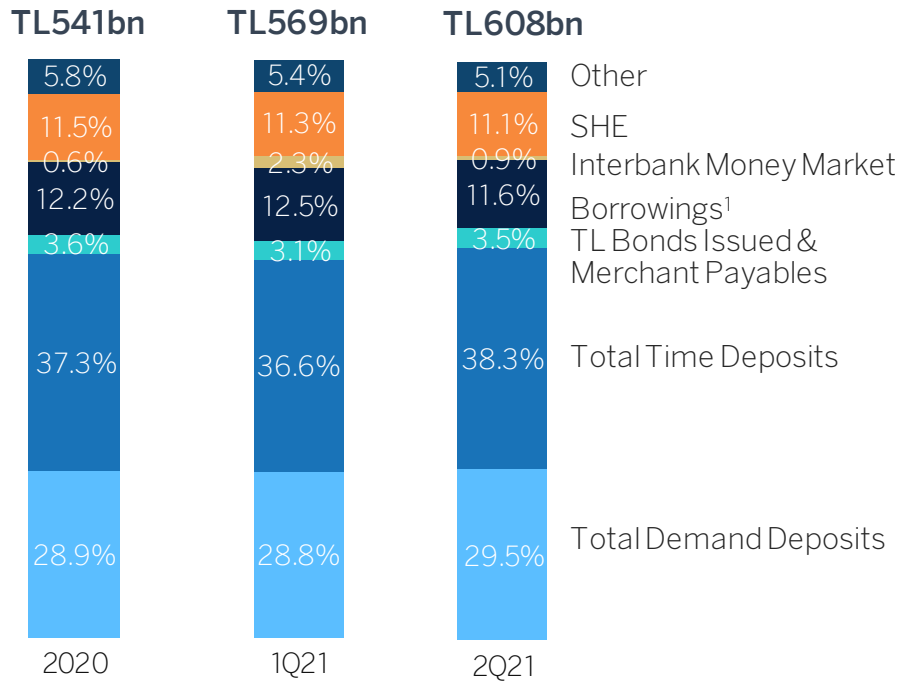
- Regular conduct of FX sensitivity analysis for proactive staging and provisioning

*Excludes leasing and factoring receivables

¹ Based on BRSA weekly data, commercial banks

ACTIVELY MANAGED & LIQUID BALANCE SHEET

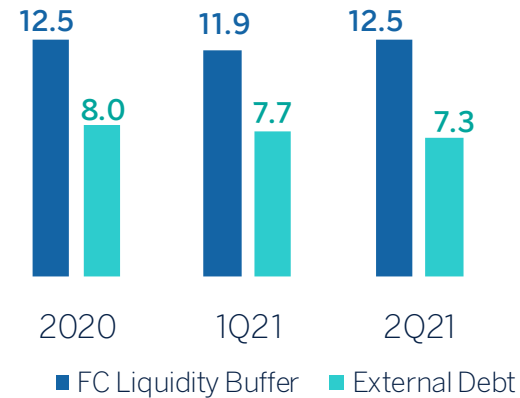
LIABILITIES & SHE BREAKDOWN



Low
Leverage
8.0x

EXTERNAL DEBT VS. FC QUICK LIQUIDITY²

(US\$ bn)



ST portion of the external debt: \$1.9bn

LIQUIDITY COVERAGE RATIOS³

Total LCR 204%

Minimum Requirement 100%

FC LCR 394%

Minimum Requirement 80%

¹ Includes funds borrowed, sub-debt & FC securities issued

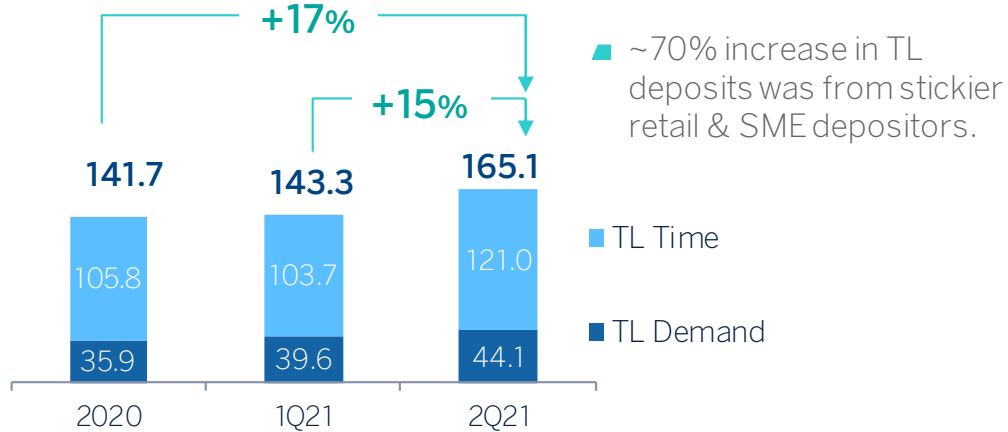
² FC Liquidity Buffer includes FC reserves under ROM, swaps, money market placements, CBRT eligible unencumbered securities

³ Represents the average of June's last week

STRONG DEPOSIT GROWTH FROM A HIGH BASE REFLECTS CUSTOMERS' CHOICE

TL CUST. DEPOSITS (in TL bn)

(40% of total deposits)



EXPANDING ZERO-COST DEMAND DEPOSITS BASE

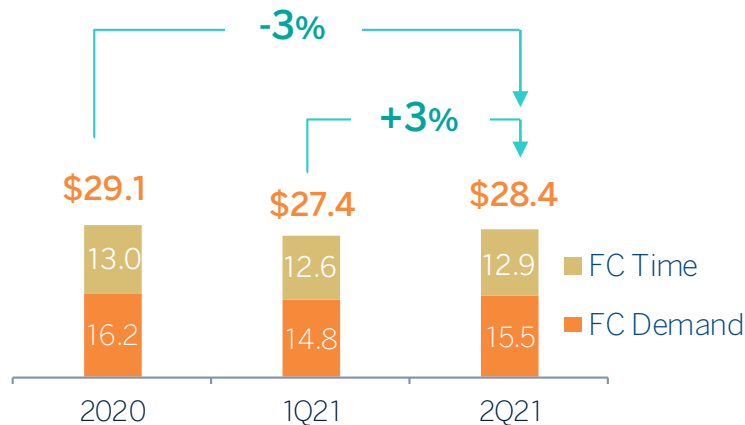
43%

Cust. Demand Deposits' Share in Total

Despite higher rate environment, TL customer demand deposits growth alone is 23% YtD

FC CUST. DEPOSITS (in US\$ bn)

(60% of total deposits)



TL DEMAND DEPOSITS / TL CUST. DEPOSITS

27%

vs

Sector: 22%

FC DEMAND DEPOSITS / FC CUST. DEPOSITS

55%

vs

Sector: 40%

SHARE OF SME & RETAIL DEPOSITS¹

76%

IN TL CUST. DEPOSITS

77%

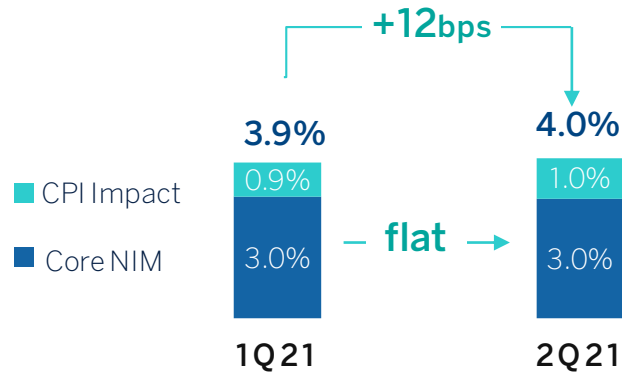
IN FC CUST. DEPOSITS

¹ Based on bank-only MIS data.

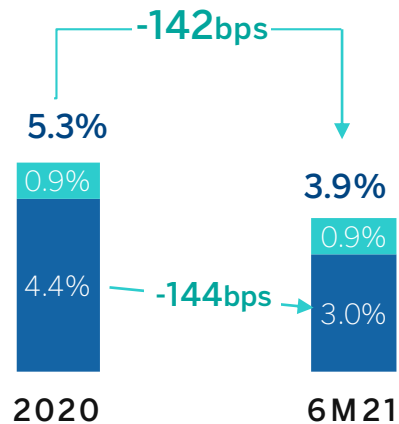
Note: Sector data is based on BRSA weekly data, for commercial banks only

SOARING SPREADS & LOAN GROWTH LEAD TO RECOVERING MARGINS

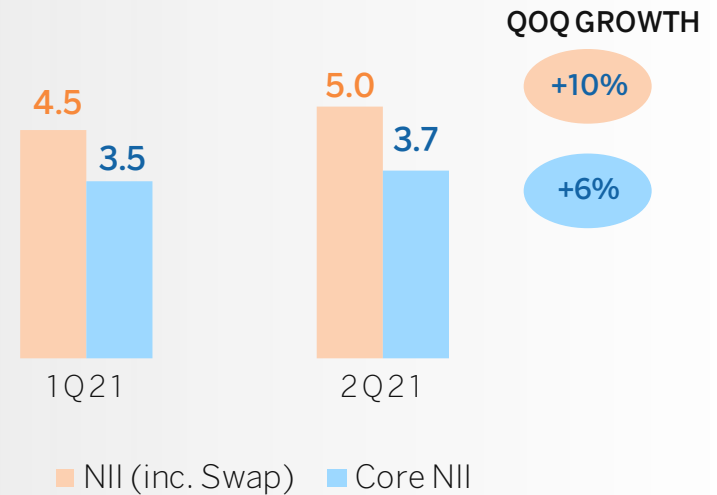
QUARTERLY NIM INCL. SWAP COSTS



CUMULATIVE NIM INCL. SWAP COSTS



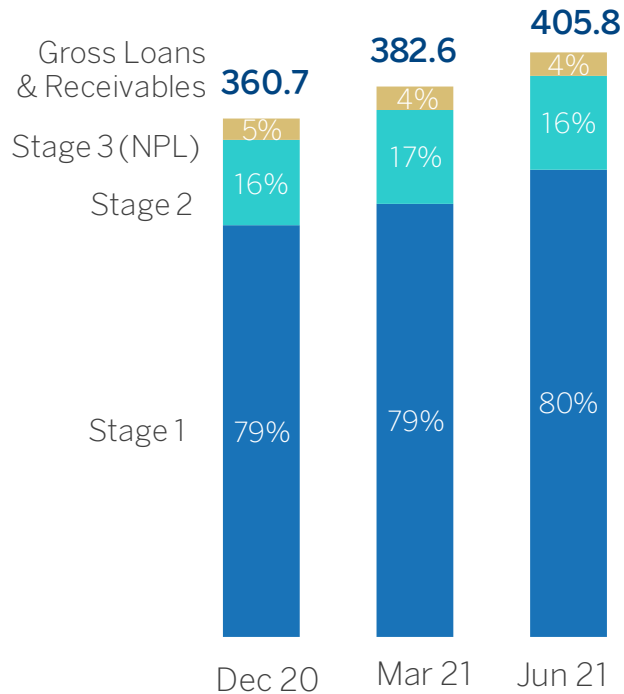
NII & CORE NII (INCL. SWAP COSTS) (TL bn)



PRUDENT APPROACH TO THE LOAN BOOK MITIGATES THE RISKS

LOANS & RECEIVABLES BREAKDOWN¹

(Billion TL)

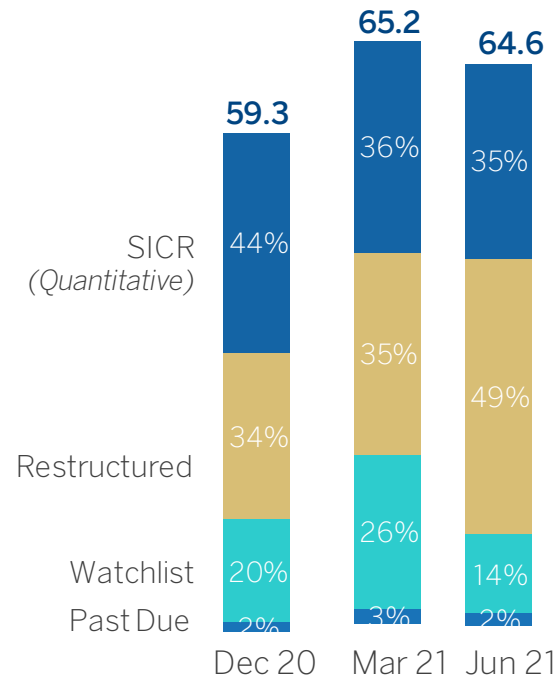


Dec 20 Mar 21 Jun 21

UDS/TRY 7.38 8.24 8.64

STAGE-2 BREAKDOWN¹

(Billion TL)



Dec 20 Mar 21 Jun 21

Stage 2 coverage 14.4% 15.6% 16.7%

- Higher than expected economic activity - both domestic & global - led to some relief in SICR
- 89% of SICR is not delinquent at all

- 90-180 days files' balance TL 1.6 bn with 35% coverage at the end of 1H21, following the temporary measure on NPL recognition day*

¹ Including Leasing & Factoring Receivables

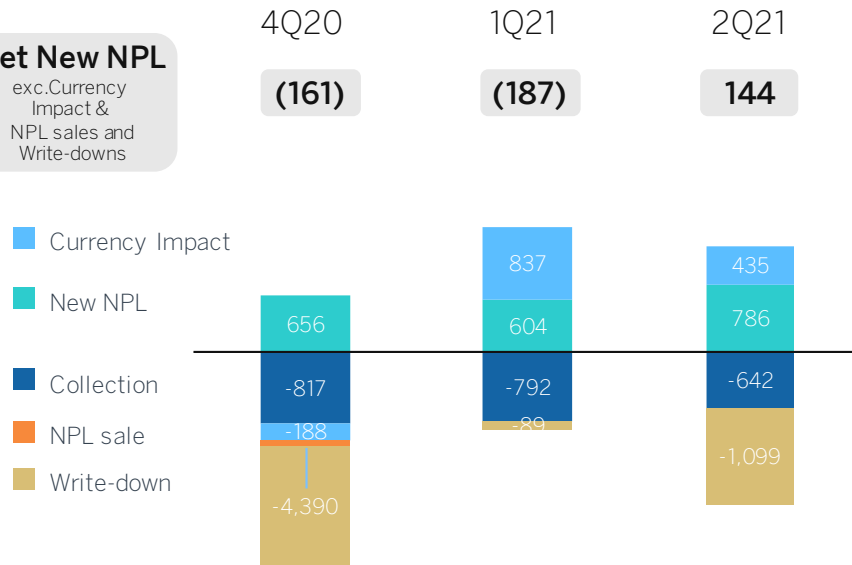
Note: SICR: Significant Increase in Credit Risk per our threshold for Probability of Default (PD) changes

*Stage-2 past due definition changed to 90-180 days after regulation change of increased NPL recognition day to 180 days

ASSET QUALITY METRICS FARING BETTER THAN ANTICIPATED

NPL EVOLUTION¹ (TL million)

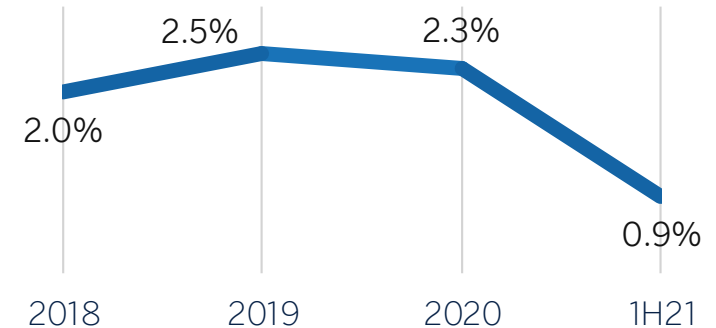
Net New NPL
exc. Currency
Impact &
NPL sales and
Write-downs



| | 4Q20 | 1Q21 | 2Q21 | 2Q21 (excl. WD)* |
|------------------------|------|------|------|---------------------|
| NPL (nominal TL bn) | 16.1 | 16.7 | 16.2 | 22.1 |
| NPL Ratio | 4.5% | 4.4% | 4.0% | 5.4% |
| NPL Coverage | 63% | 66% | 66% | 75% |

¹ Including Leasing & Factoring Receivables
* Adjusted with write-downs in 2020 and 1H21

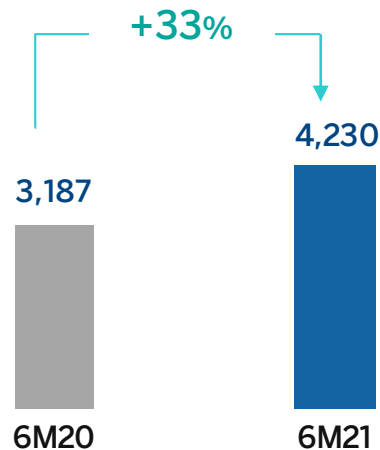
NET CoR TREND excl. Currency



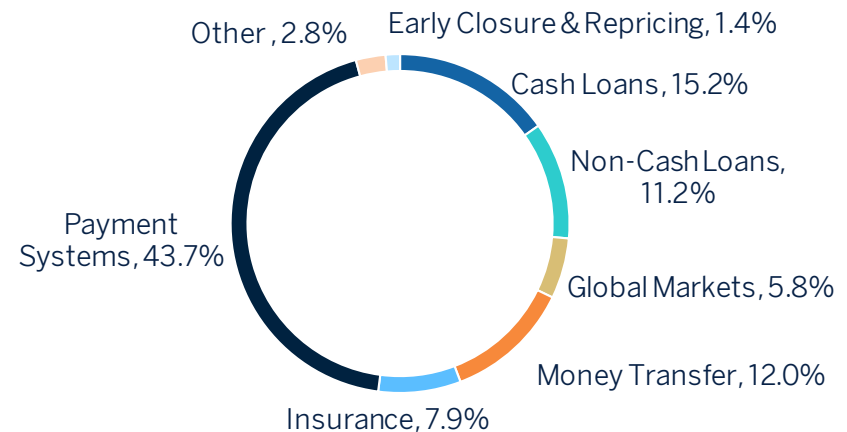
- Currency impact in 1H21 was 91bps fully hedged – no impact to bottom line.
- Quarterly Net CoR dropped notably (2Q21: 0.45% vs. 1Q21: 1.3%) after front loaded provisioning in previous periods.

ROBUST FEE GENERATION REFLECTS THE STRENGTH IN PAYMENT SYSTEMS, RELATIONSHIP BANKING AND DIGITALIZATION

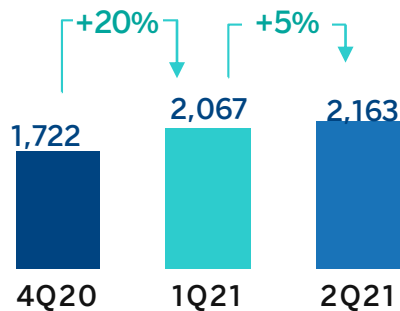
NET FEES & COMMISSIONS (TLmn)



NET F&C BREAKDOWN¹ (PER BANK-ONLY MIS DATA)



QUARTERLY NET F&C in TLmn



Annual Growth

| | |
|----------------|------|
| Payment System | +39% |
| Money Transfer | +43% |
| Insurance | +22% |
| Cash Loans* | +53% |

Higher interest rates support payment systems fees.

Digital empowerment and unrivaled customer experience resulted in a 35% YoY increase in # of digital transactions via ATM, mobile and internet.

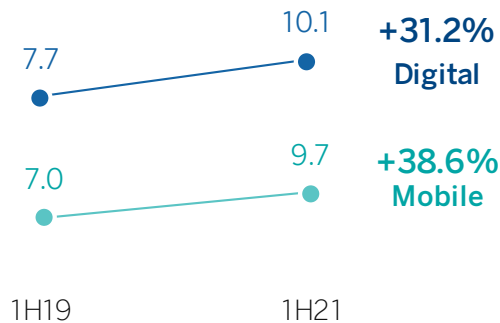
Expanding customer base with more effective and broader penetration

¹ Some cash loan related fees, which were previously classified under 'other' are moved to 'cash loan fees as of 31.12.2020. On a comparable basis; share of cash loan fees in 1H20: 11.5% and share of other fees: 2.4%

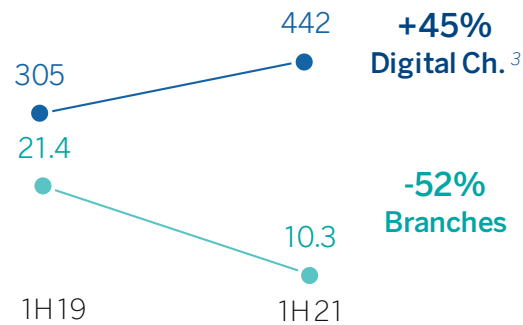
*Excludes LYY related fee income

LEVERAGING OUR BEST-IN-CLASS DIGITAL CAPABILITIES TO BETTER SERVE OUR CUSTOMERS

OF CUSTOMERS ¹ (million)



CUSTOMER TRANSACTIONS ² (YtD, mn)



- Exceeded 10 million digital customers, >80% penetration in total active customers
- With the launch of Digital onboarding on May 1st, ~%10 of customer acquisition (as of May 1st) via digital channels
- Number of monthly logins increased by more than 46% YoY
- ~500 functions available in mobile banking app
- Number of customers making financial transactions on mobile increased by more than 38% YoY
- QR usage rate increased by 64% YoY
- 2.2 million customers make cardless transactions via QR code at ATMs
- 2nd largest ATM network among private peers

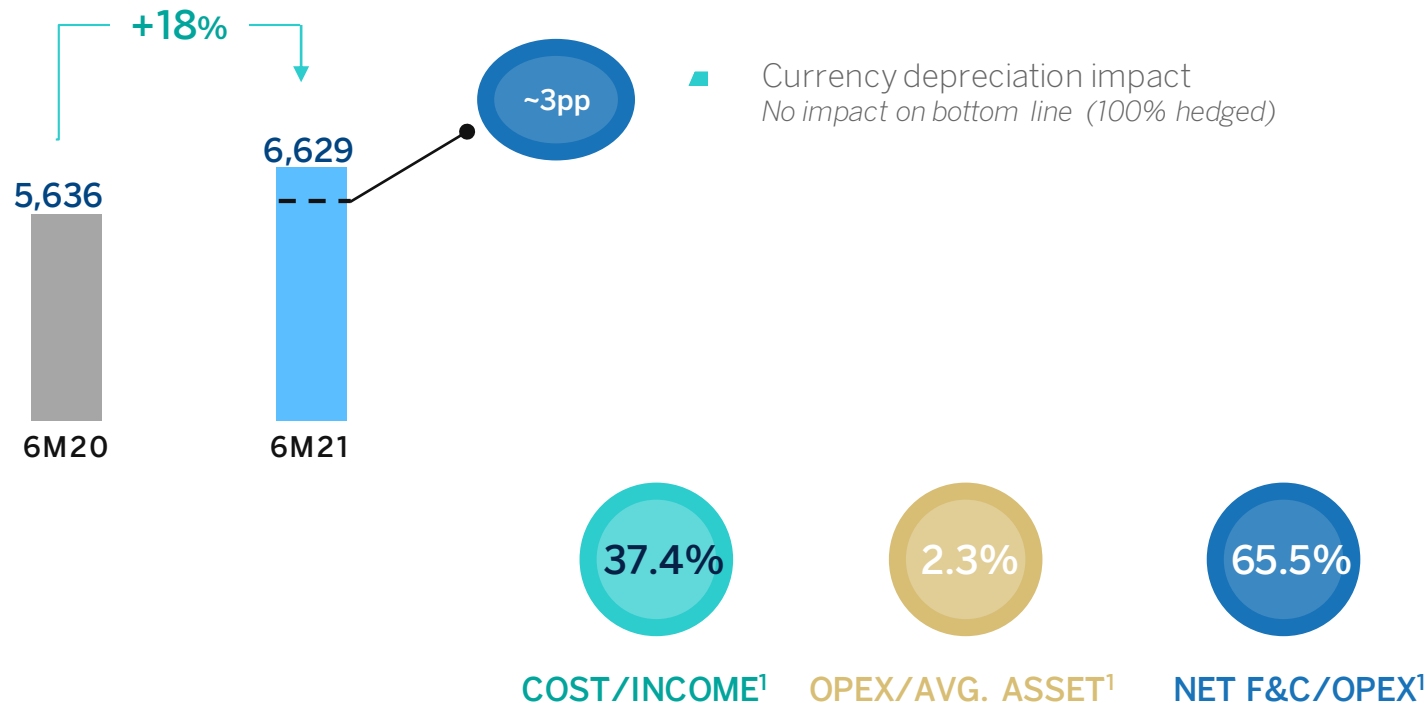
¹ Active: login in last 3 months

² Money withdrawal / deposit, loan payment, credit card payment, bill payment, Money transfer and FX transactions

³ ATM, Mobile and Internet

COST MANAGEMENT IN LINE WITH FULL YEAR GUIDANCE. CURRENCY DEPRECIATION PRESSURED THE BASE, YET NO BOTTOM-LINE IMPACT DUE TO HEDGING MECHANISM

OPERATING EXPENSES (TL Million)



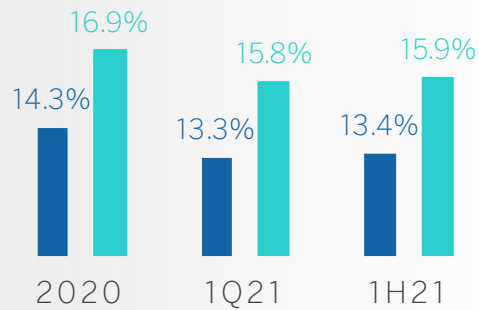
¹ OPEX excluding currency impact is used in the calculation of efficiency ratios.
Income defined as NII inc. Swaps + Net F&C + Dividend Income + Subsidiary Income
+ Net Trading Income (excludes swaps & currency hedge) + Other income (net of prov. Reversals)

SUSTAINED ROBUST CAPITAL, EVEN AFTER CURRENCY HIT AND DIVIDEND PAYMENT

SOLVENCY RATIOS

without BRSA's currency forbearance

■ Tier -1 Ratio ■ CAR



~67bps

- BRSA Forbearance Impact on CAR
- Impact on Tier 1 is 62 bps

~41bps

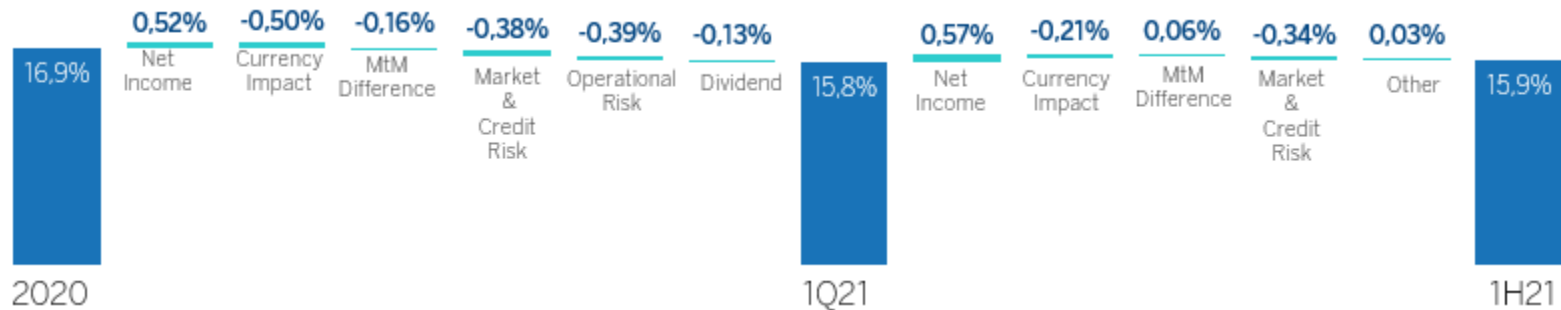
- Impact of a 10% depreciation in TL

TL
19 bn

EXCESS CAPITAL
(Consolidated w/o forbearance)

Taking into account minimum required level of 12.1% for 2021

USDTRY 7.38 8.24 8.64



1 Required Consolidated CAR level = 8.0% + SIFI Buffer for Group 2 (1.5%) + Capital Conservation Buffer (2.5%) + Counter Cyclical Buffer (0.131%); Required Consolidated Tier-1=6.0% + Buffers; Required Consolidated CET-1= 4.5%+Buffers

HELPING OUR CLIENTS TRANSITION TOWARDS A MORE SUSTAINABLE FUTURE

BBVA's 2025 Pledge: €200 billion

Became carbon neutral bank as of 2020

No coal financing as of 2021

Contribution to
Sustainable Finance
to date has reached

51 bn TL



CLIMATE CHANGE

TL 5 billion

**2021 CLIMATE
FINANCE GOALS**

- €1.5 billion contribution (green + social)* to BBVA's 2025 Commitment between 2018 and 2020
- Pledges to reduce its Scope 1 and Scope 2 emissions by 29% by 2025 and 71% by 2035 – **Already achieved this target in 2020**



INCLUSIVE GROWTH

- Green Mode
- An infrastructure which informs customers about their environmental footprints and share suggestions to reduce this through Garanti Cep



SUSTAINABLE DEVELOPMENT GOALS

- Direct contribution to 16 Sustainable Development Goals (SDGs)

Member of
**Dow Jones
Sustainability Indices**
Powered by the S&P Global CSA



Carbon Footprint Calculation

Advice and Action

Motivation



* Renewable Energy, Women Entrepreneurs, Green Housing Loans, Environmental Vehicle Loans, Urban Transformation, Sustainable Infrastructure Projects, Green Loans, Sustainability Linked Loans, Green/Sustainability Linked Bonds We Intermedate

CLEAR UPSIDE TO 2021 FULL YEAR OPERATING PLAN GUIDANCE

2021 Garanti BBVA Operating Plan

TL Loans (YoY) Mid-teens

FC Loans (in US\$, YoY) Shrinkage

NPL Ratio* < 6%

Net Cost of Risk** < 200 bps

NIM Incl. Swap Cost 100 bps contraction

Fee Growth (YoY) Mid-teens

OPEX Growth (YoY) ~ CPI

ROAE Mid-teens

Current Expectations / Trends

- Strong growth in 1H21 suggests an upside potential to full year guidance.
- Better than expected trend in NPL inflows and collections performance positively impacted asset quality metrics.
- Prudent provisioning in previous years also created room for better than anticipated improvement.
- Higher interest rate environment prevails. However, upward loan repricing & CPI linkers are expected to mitigate the higher funding cost pressure.
- Fees are faring significantly better than expected. Higher interest rates support payment systems fees.
- Operating expenses under control.
- High-end of 'Mid-teens' is likely due to better Net CoR and fee growth expectations.

*2021 NPL ratio includes planned write-downs

** Net CoR excludes currency impact, as it is 100% hedged bottom line

Appendix

PG. 20 Sector Breakdown of Gross Loans

PG. 21 Deferred Loans

PG. 22 Maturity Profile & Liquidity Buffers

PG. 23 Adjusted L/D and Liquidity
Coverage Ratios,

PG. 24 Consumer Loans & TL Business
Banking Loans

PG. 25 Securities portfolio

PG. 26 Summary Balance Sheet

PG. 27 Summary P&L

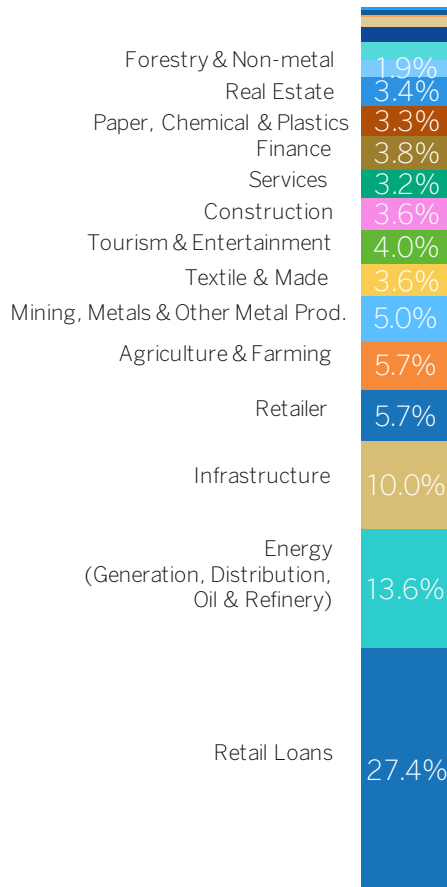
PG. 28 Key Financial Ratios

PG. 29 Quarterly & Cumulative Net
Cost of Risk

APPENDIX: SECTOR BREAKDOWN OF GROSS LOANS

SECTOR BREAKDOWN OF GROSS LOANS¹

TL 351.5bn



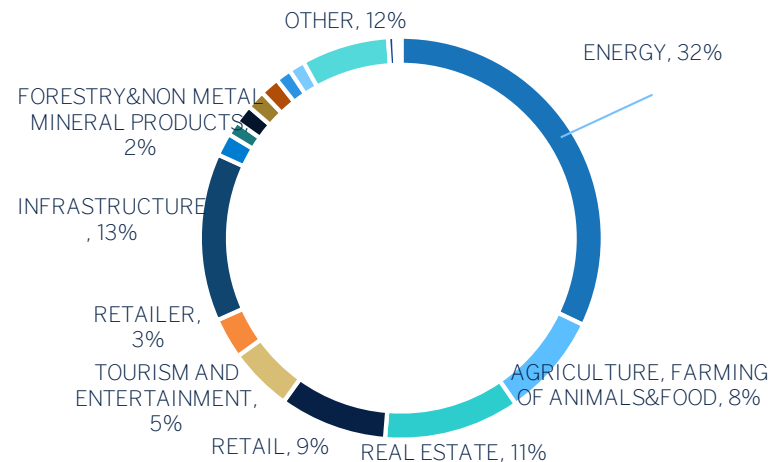
30.06.2021

% OF SHARE IN

COVERAGES

| Key Sectors | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 |
|-----------------------|---------|---------|---------|---------|---------|---------|
| RETAIL | 80% | 18% | 2% | 0,7% | 6,0% | 68,2% |
| ENERGY | 65% | 27% | 8% | 0,4% | 21,6% | 63,7% |
| CONSTRUCTION | 88% | 7% | 5% | 0,8% | 11,8% | 68,3% |
| TEXTILE & MADE | 89% | 8% | 4% | 0,6% | 14,3% | 73,6% |
| TOURISM & ENTATIRMENT | 79% | 18% | 3% | 0,5% | 17,2% | 62,1% |
| REAL ESTATE | 48% | 39% | 14% | 0,7% | 34,0% | 46,3% |

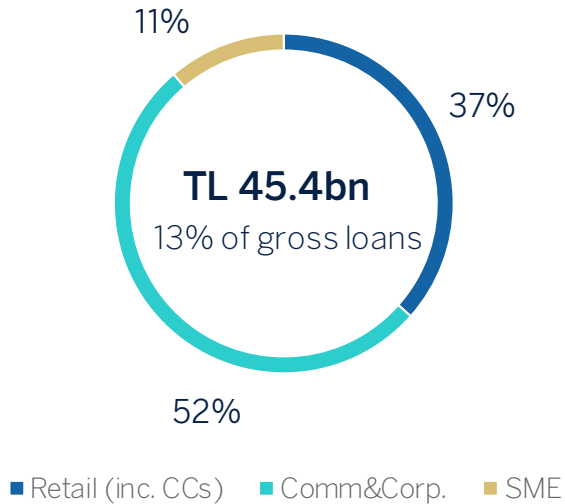
SECTOR BREAKDOWN OF STAGE 2 EXCLUDING SICR¹



¹ Based on Bank-only MIS data

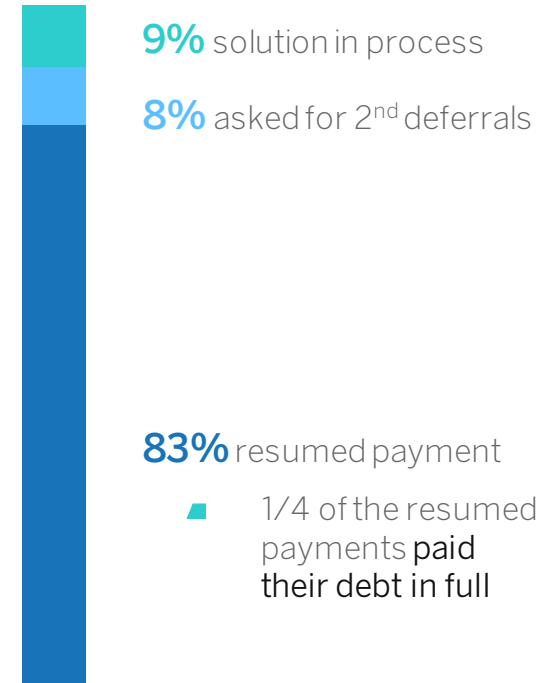
APPENDIX: DEFERRALS' PAYMENT EVOLUTION BETTER THAN EXPECTED

TOTAL LOAN DEFERRALS GRANTED



EXPIRED LOAN DEFERRALS' PAYMENT BEHAVIOR

89% of total deferrals



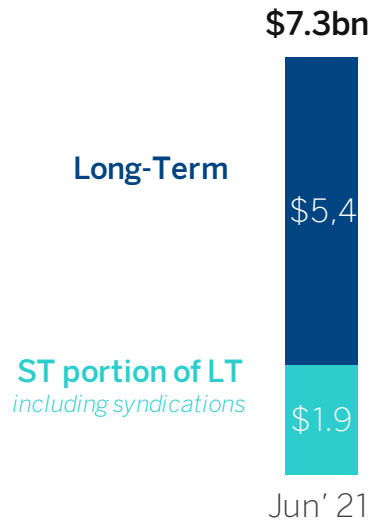
| DEFERRALS' STAGING BREAKDOWN & COVERAGES | Share in Total | Coverage |
|--|----------------|------------|
| Stage 1 | 39% | 0.7% |
| Stage 2 | 57% | 22% |
| Stage 3 | 4% | 60% |
| Total | | 15% |

Note: Based on unconsolidated financials

APPENDIX: COMFORTABLE LIQUIDITY & MANAGEABLE EXTERNAL DEBT STOCK

GARANTI'S EXTERNAL DEBT¹

(US\$ billion)



ST external dues



Comfortable FC liquidity buffer²

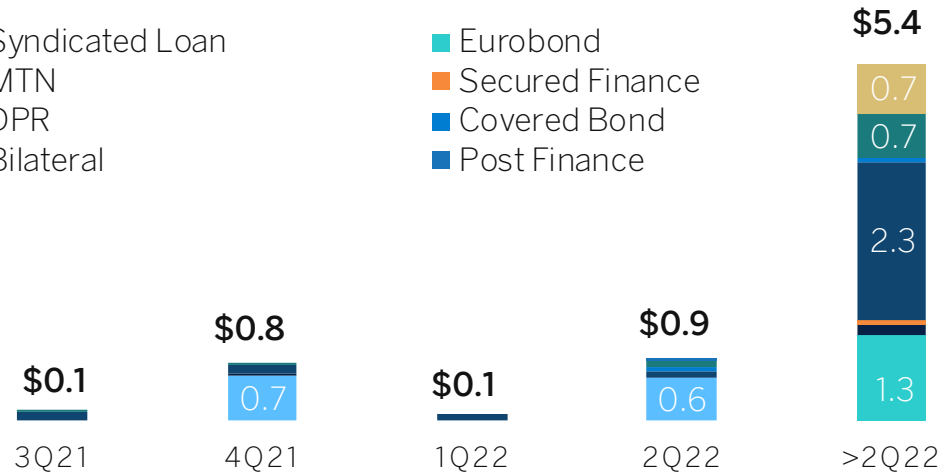


MATURITY PROFILE OF EXTERNAL DEBT

(US\$ billion)

- Syndicated Loan
- MTN
- DPR
- Bilateral

- Eurobond
- Secured Finance
- Covered Bond
- Post Finance

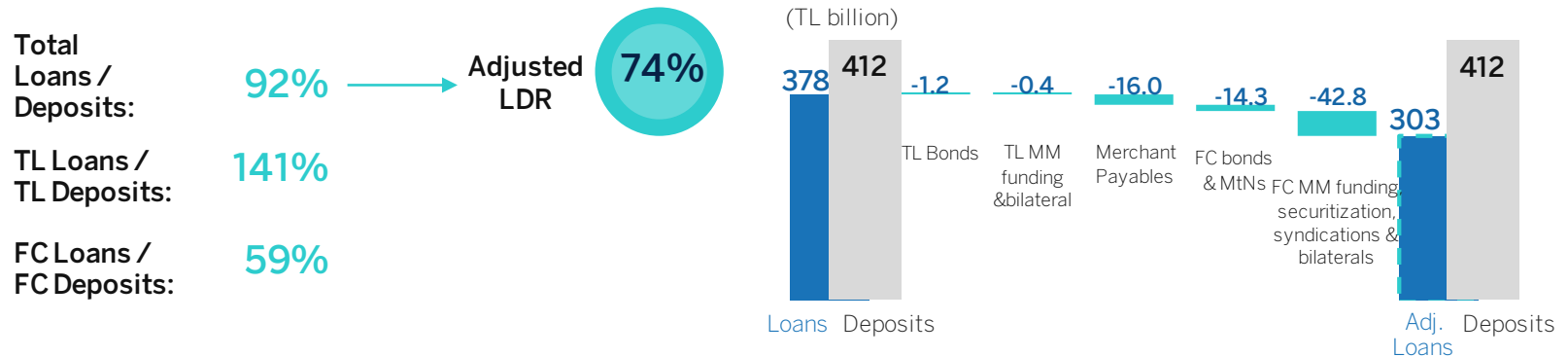


¹ Excludes cash collateralized borrowings

² FC Liquidity Buffer includes FC reserves under ROM, swaps, money market placements, CBRT eligible unencumbered securities

APPENDIX: ADJUSTED LDR AND LIQUIDITY COVERAGE RATIOS

Loans funded via long-term on B/S alternative funding sources ease LDR



LIQUIDITY COVERAGE RATIOS¹

Total LCR 204%

Minimum Requirement 100%

FC LCR 394%

Minimum Requirement 80%

¹ Represents the average of June's last week.

APPENDIX: CONSUMER & TL BUSINESS BANKING LOANS

| Consumer & TL Business Banking Loans (TL billion) | Dec-19 | Jun-20 | Dec-20 | Jun-21 | QoQ (%) | YoY (%) |
|--|--------|--------|--------|--------|---------|---------|
| TL Business Banking | 77.9 | 103.4 | 109.3 | 119.3 | 6.0 | 15.3 |
| Cons. Mortgage Loans | 22.4 | 23.6 | 25.2 | 27.7 | 4.0 | 17.2 |
| Consumer Auto Loans | 1.8 | 1.7 | 2.1 | 2.9 | 3.4 | 66.3 |
| Cons. General Purpose Loans ¹ | 32.4 | 39.7 | 45.0 | 52.9 | 7.2 | 33.4 |
| Cons. Credit Card Balances | 22.3 | 21.7 | 26.5 | 29.9 | 5.8 | 37.5 |

| Market Shares ³ | Mar-21 | Jun-21 | QoQ Δ | Rank |
|--|--------|--------|----------|------|
| Consumer Loans inc. Consumer CCs | 12.4% | 12.7% | 29 bps | #1* |
| Cons. Mortgage Loans | 8.9% | 9.2% | 22 bps | #1* |
| Consumer Auto Loans | 29.8% | 28.3% | -156 bps | #1* |
| Cons. General Purpose Loans | 11.8% | 12.2% | 45 bps | #2* |
| TL Business Banking | 8.4% | 8.8% | 43 bps | #2* |
| # of CC customers ² | 13.2% | 13.2% | 2 bps | #1 |
| Issuing Volume (Cumulative) ² | 17.3% | 17.3% | -1 bps | #1 |
| Acquiring Volume (Cumulative) ² | 17.0% | 16.9% | -7 bps | #2 |

* Rankings are among private banks as of March 21

¹ Including other loans and overdrafts

² Cumulative figures and rankings as of June 2021, as per Interbank Card Center data.

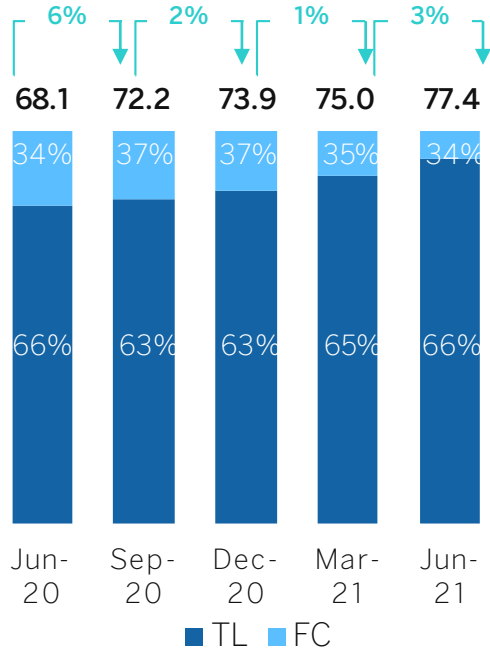
³ Sector figures used in market share calculations are based on bank-only

BRSA weekly data as of 25.06.2021, for commercial banks

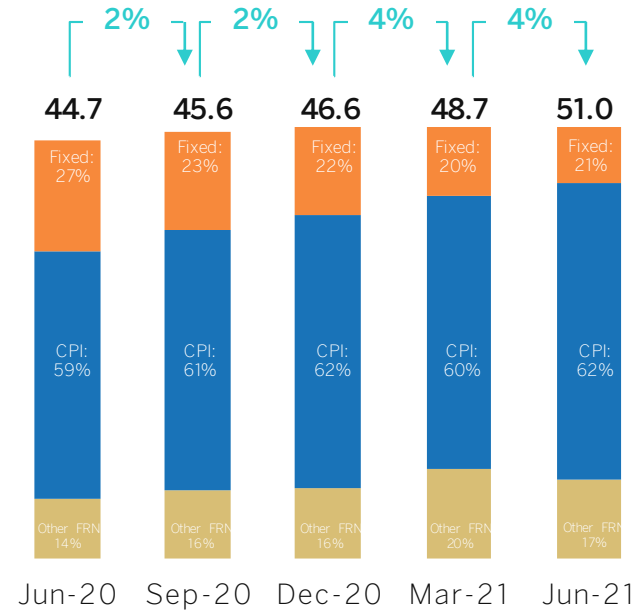
APPENDIX: SECURITIES PORTFOLIO

TOTAL SECURITIES (TL billion)

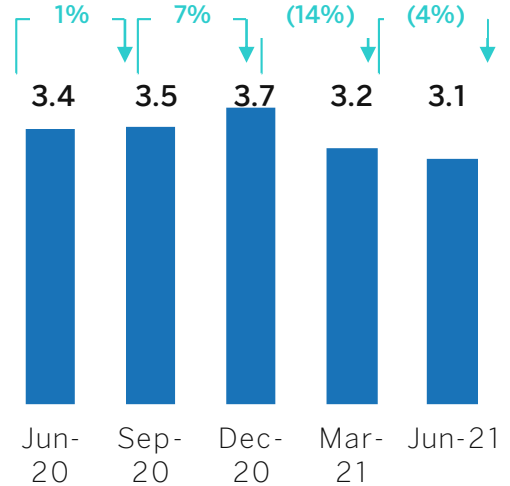
13% of Total Assets



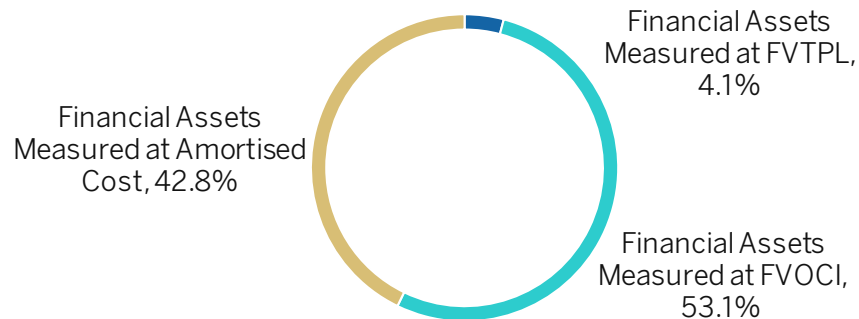
TL SECURITIES (TL billion)



FC SECURITIES (US\$ billion)



SECURITIES COMPOSITION



Note: Fixed - Floating breakdown of securities are based on bank-only MIS data

APPENDIX: SUMMARY BALANCE SHEET

(TL billion)

| ASSETS | 30.06.2020 | 30.09.2020 | 31.12.2020 | 31.03.2021 | 30.06.2021 |
|---|--------------|--------------|--------------|--------------|--------------|
| Cash & Cash Equivalents | 31.8 | 44.4 | 50.0 | 40.5 | 49.4 |
| Balances at CBRT | 35.5 | 34.2 | 44.7 | 56.6 | 64.0 |
| Securities | 68.1 | 72.2 | 73.9 | 75.0 | 77.4 |
| Gross Loans + Leasing & Factoring receivables | 336.5 | 356.5 | 360.7 | 382.6 | 405.8 |
| +TL Loans | 199.6 | 206.3 | 215.5 | 227.2 | 240.2 |
| TL Loans NPL | 10.5 | 10.4 | 7.8 | 7.7 | 7.4 |
| info: TL Performing Loans | 189.2 | 195.9 | 207.6 | 219.5 | 232.8 |
| +FC Loans (in US\$ terms) | 18.7 | 18.2 | 18.3 | 17.5 | 17.7 |
| FC Loans NPL (in US\$) | 1.2 | 1.2 | 1.0 | 1.0 | 0.9 |
| info: FC Performing Loans (in US\$) | 17.4 | 17.0 | 17.3 | 16.5 | 16.8 |
| info: Performing Loans (TL+FC) | 308.3 | 326.3 | 335.0 | 355.6 | 377.8 |
| Fixed Assets & Subsidiaries | 6.8 | 7.0 | 7.3 | 7.2 | 7.1 |
| Other | 8.0 | 11.5 | 4.4 | 6.8 | 4.1 |
| TOTAL ASSETS | 486.7 | 525.9 | 540.9 | 568.8 | 607.8 |
| LIABILITIES & SHE | 30.06.2020 | 30.09.2020 | 31.12.2020 | 31.03.2021 | 30.06.2021 |
| Total Deposits | 306.9 | 345.7 | 358.1 | 371.9 | 412.0 |
| +Demand Deposits | 135.1 | 158.8 | 156.1 | 163.6 | 179.4 |
| TL Demand | 45.4 | 40.5 | 36.0 | 40.3 | 45.0 |
| FC Demand (in US\$ terms) | 13.1 | 15.4 | 16.3 | 15.0 | 15.6 |
| +Time Deposits | 171.8 | 186.8 | 202.0 | 208.2 | 232.6 |
| TL Time | 83.5 | 90.0 | 106.3 | 103.7 | 120.6 |
| FC Time (in US\$ terms) | 12.9 | 12.6 | 13.0 | 12.7 | 13.0 |
| Interbank Money Market | 16.7 | 3.1 | 3.2 | 13.1 | 5.3 |
| Bonds Issued | 22.4 | 23.5 | 22.8 | 21.1 | 19.4 |
| Funds Borrowed | 46.8 | 52.8 | 49.4 | 53.2 | 56.4 |
| Other liabilities | 35.4 | 40.1 | 45.1 | 45.6 | 47.2 |
| Shareholders' Equity | 58.4 | 60.7 | 62.4 | 64.0 | 67.6 |
| TOTAL LIABILITIES & SHE | 486.7 | 525.9 | 540.9 | 568.8 | 607.8 |

APPENDIX: SUMMARY P&L

| TL Million | QUARTERLY P&L | | | CUMULATIVE P&L | | |
|---|---------------|--------------|------------|----------------|---------------|------------|
| | 1Q21 | 2Q21 | QoQ | 6M20 | 6M21 | YoY |
| (+) Net Interest Income including Swap costs | 4,492 | 4,962 | 10% | 10,502 | 9,455 | -10% |
| (+) <i>NII excluding CPI linkers' income</i> | 5,852 | 6,360 | 9% | 10,291 | 12,212 | 19% |
| (+) <i>Income on CPI linkers</i> | 993 | 1,262 | 27% | 1,392 | 2,255 | 62% |
| (-) <i>Swap Cost</i> | -2,352 | -2,659 | 13% | -1,181 | -5,011 | 324% |
| (+) Net Fees & Comm. | 2,067 | 2,163 | 5% | 3,187 | 4,230 | 33% |
| (+) Net Trading & FX gains/losses (excl. Swap costs and currency hedge) | 1,494 | 841 | -44% | 1,052 | 2,335 | 122% |
| <i>info: Gain on Currency Hedge¹</i> | 1,104 | 621 | -44% | 1,202 | 1,725 | 44% |
| (+) Other income (excl. Prov. reversals & one-offs) | 539 | 617 | 14% | 991 | 1,156 | 17% |
| = REVENUES | 8,593 | 8,584 | 0% | 15,732 | 17,176 | 9% |
| (+) Non-recurring other income | 84 | 27 | <i>n.m</i> | 0 | 112 | <i>n.m</i> |
| (+) <i>Gain on asset sale</i> | 84 | 27 | <i>n.m</i> | 0 | 112 | <i>n.m</i> |
| (-) OPEX | -3,279 | -3,349 | 2% | -5,636 | -6,629 | 18% |
| (-) <i>HR</i> | -1,221 | -1,346 | 10% | -2,174 | -2,567 | 18% |
| (-) <i>Non-HR</i> | -2,058 | -2,003 | -3% | -3,462 | -4,062 | 17% |
| = PRE-PROVISION INCOME | 5,398 | 5,261 | -3% | 10,096 | 10,659 | 6% |
| (-) Net Expected Loss (excl. Currency impact) | -1,210 | -446 | -63% | -3,759 | -1,656 | -56% |
| (-) <i>Expected Loss</i> | -5,316 | -2,830 | -47% | -7,541 | -8,146 | 8% |
| <i>info: Currency Impact¹</i> | -1,104 | -621 | -44% | -1,202 | -1,725 | 44% |
| (+) <i>Provision Reversal under other Income</i> | 3,002 | 1,763 | -41% | 2,580 | 4,765 | 85% |
| (-) Taxation and other provisions | -1,644 | -1,922 | 17% | -3,007 | -3,566 | 19% |
| (-) <i>Free Provision</i> | -150 | -800 | <i>n.m</i> | -600 | -950 | <i>n.m</i> |
| (-) <i>Taxation</i> | -669 | -687 | 3% | -1,267 | -1,357 | 7% |
| (-) <i>Other provisions (excl. free prov.)</i> | -825 | -435 | -47% | -1,140 | -1,260 | 11% |
| = NET INCOME | 2,544 | 2,893 | 14% | 3,331 | 5,437 | 63% |

¹ Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

APPENDIX: KEY FINANCIAL RATIOS

| | Jun-20 | Sep-20 | Dec-20 | Mar-21 | Jun-21 |
|---|--------|--------|--------|--------|--------|
| Profitability ratios | | | | | |
| ROAE (Cumulative) ¹ | 13,1% | 13,3% | 11,0% | 16,7% | 18,3% |
| ROAA (Cumulative) ¹ | 1,6% | 1,6% | 1,3% | 1,9% | 2,1% |
| Cost/Income | 35,8% | 34,8% | 36,5% | 37,8% | 38,3% |
| Quarterly NIM incl. Swap costs | 5,5% | 5,3% | 4,9% | 3,9% | 4,0% |
| Quarterly NIM incl. Swap costs excl. CPI linkers | 4,9% | 4,5% | 3,5% | 3,0% | 3,0% |
| Cumulative NIM incl. Swap costs | 5,7% | 5,5% | 5,3% | 3,9% | 3,9% |
| Cumulative NIM incl. Swap costs excl. CPI linkers | 4,9% | 4,7% | 4,4% | 3,0% | 3,0% |
| Liquidity ratios | | | | | |
| Loans / Deposits | 100,5% | 94,4% | 93,6% | 95,6% | 91,7% |
| TL Loans / TL Deposits | 146,8% | 150,1% | 146,0% | 152,4% | 140,6% |
| Adj. Loans/Deposits (Loans adj. with on-balance sheet alternative funding sources) | 80% | 74% | 74% | 76% | 74% |
| TL Loans / (TL Deposits + TL Bonds + Merchant Payables) | 129,9% | 131,7% | 128,4% | 135,8% | 124,7% |
| FC Loans / FC Deposits | 66,9% | 60,6% | 59,0% | 59,7% | 58,9% |
| Asset quality ratios | | | | | |
| NPL Ratio | 5,9% | 5,9% | 4,5% | 4,4% | 4,0% |
| Coverage Ratio | 6,3% | 6,5% | 5,8% | 6,1% | 5,8% |
| + Stage1 | 0,6% | 0,6% | 0,8% | 0,7% | 0,6% |
| + Stage2 | 15,4% | 15,7% | 14,4% | 15,6% | 16,7% |
| + Stage3 | 66,6% | 68,5% | 63,4% | 65,6% | 65,6% |
| Cumulative Net Cost of Risk (excluding currency impact, bps) ² | 244 | 202 | 231 | 132 | 87 |
| Solvency ratios | | | | | |
| CAR (excl. BRSA Forbearance) | 17,4% | 16,9% | 16,9% | 15,8% | 15,9% |
| Common Equity Tier I Ratio (excl. BRSA Forbearance) | 14,8% | 14,2% | 14,3% | 13,3% | 13,4% |
| Leverage | 7,3x | 7,7x | 7,7x | 7,9x | 8,0x |

¹ Note: Excludes non-recurring items when annualizing Net Income for the remaining quarters of the year in calculating Return On Average Equity (ROAE) and Return On Average Assets (ROAA) for 1Q20, 2Q20, 3Q20 and 1Q21.

² Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

APPENDIX: QUARTERLY & CUMULATIVE NET CoR

(Million TL)

| Quarterly Net Expected Credit Loss | 3Q20 | 4Q20 | 1Q21 | 2Q21 |
|---|----------------|----------------|----------------|----------------|
| (-) Expected Credit Losses | 3.747 | 3.043 | 5.316 | 2.830 |
| Stage 1 | 623 | 342 | 1.126 | 417 |
| Stage 2 | 1.628 | 2.070 | 2.940 | 1.218 |
| Stage 3 | 1.497 | 631 | 1.250 | 1.195 |
| (+) Provision Reversals under other income | 1.286 | 519 | 3.002 | 1.763 |
| Stage 1 | 144 | 102 | 1.532 | 928 |
| Stage 2 | 816 | 190 | 986 | 365 |
| Stage 3 | 325 | 227 | 484 | 470 |
| (=) (a) Net Expected Credit Losses | 2.461 | 2.524 | 2.314 | 1.067 |
| (b) Average Gross Loans | 346.512 | 358.607 | 371.651 | 394.203 |
| (a/b) Quarterly Total Net CoR (bps) | 283 | 280 | 253 | 109 |
| info: Currency Impact¹ | 155 | - | 24 | 121 |
| Total Net CoR excl. currency impact (bps) | 128 | 304 | 132 | 45 |

(Million TL)

| Cumulative Net Expected Credit Loss | 6M21 |
|---|----------------|
| (-) Expected Credit Losses | 8.146 |
| Stage 1 | 1.543 |
| Stage 2 | 4.158 |
| Stage 3 | 2.445 |
| (+) Provision Reversals under other income | 4.765 |
| Stage 1 | 2.459 |
| Stage 2 | 1.351 |
| Stage 3 | 954 |
| (=) (a) Net Expected Credit Losses | 3.381 |
| (b) Average Gross Loans | 383.025 |
| (a/b) Cumulative Total Net CoR (bps) | 178 |
| info: Currency Impact¹ | 91 |
| Total Net CoR excl. currency impact (bps) | 87 |

¹ Neutral impact at bottom line, as provisions due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

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